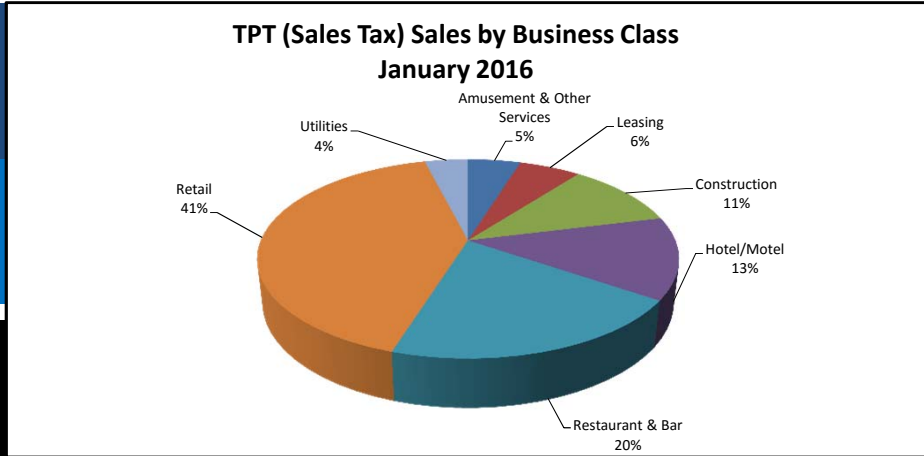




Sales Tax Financial Highlights For the Month of January 2016

12% Sales Tax increase for January YTD over budget	12% Sales Tax increase from prior year January YTD actual	\$835,193 Sales Tax Collections to date above budget
24% Bed Tax increase for January YTD over budget	20% Bed Tax increase from prior year January YTD actual	\$290,835 Bed Tax Collections to date above budget
\$43,268,215 Total City of Sedona Annual FY 15-16 Expenditure Budget		\$13,477,000 Sales Tax Revenue Budget for Fiscal Year 2016



Transaction Privilege Tax Sales by Business Classes (in Millions)

	Amusement & Other Services	Leasing	Construction	Hotel/Motel	Restaurant & Bar	Retail	Utilities	Total
YTD FY 2015	\$14.13	\$16.51	\$25.78	\$37.02	\$40.49	\$95.16	\$15.19	\$244.27
YTD FY 2016	\$17.05	\$17.76	\$23.95	\$43.09	\$47.90	\$102.15	\$14.98	\$266.88
Change from prior YTD	21%	8%	-7%	16%	18%	7%	-1%	9%
Difference in Sales	\$2.93	\$1.26	(\$1.83)	\$6.06	\$7.41	\$6.99	(\$0.21)	\$22.61

Sales & Bed Tax Revenue Comparison Through January YTD

