

Monthly Financial Report

February 2017



CITY OF SEDONA

June 6, 2017

Monthly Financial Report

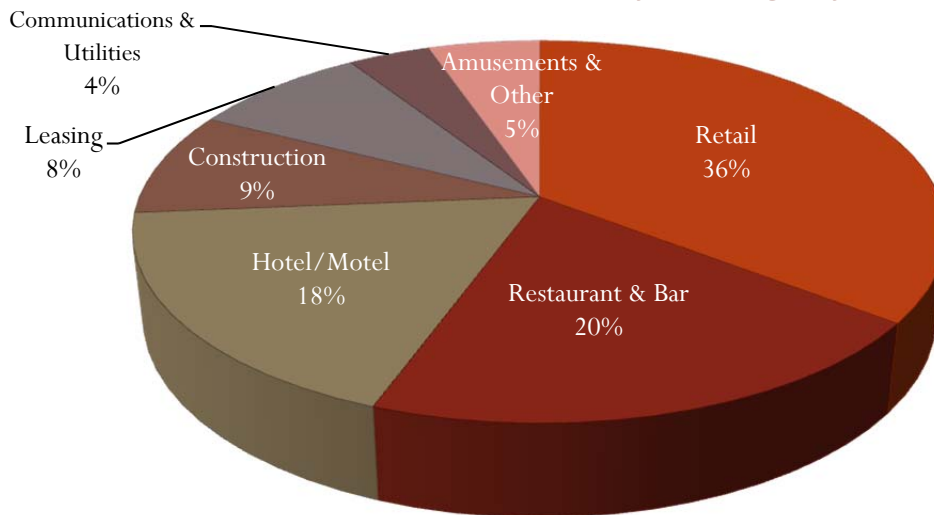
February 2017

Executive Summary

The City's sales and bed tax revenues continue to see significant increases. **City sales taxes are 9% higher** than the prior year and **bed taxes are 24% higher** than the prior year. A portion of the increase in bed taxes represents an increase in late payments (collection of taxes for prior taxing periods) and payments made on time in FY 2017 that were made late in FY 2016.

The largest increase was in the Leasing category, which included significant collections for prior periods. This was the second month that short-term residential rentals were allowable, which contributed to an increase in the Hotel/Motel category for the month. The Construction category showed a significant decrease for the month.

Sales Tax Revenues by Category



Revenues

All revenue categories are **expected to be generally on target** by the end of the fiscal year, with the exception of fines and forfeitures and miscellaneous revenues.

The largest decrease in fines and forfeitures is related to court fines, which are 21% lower than the prior fiscal year. There are a number of variables that could explain the decrease. Examples include (1) lower cash collections on outstanding balances which would result in an increase in receivables and/or (2) a change in the types of case filings that result in lower fine amounts. Preliminary analysis also shows that there has been a decrease in the caseload.

Miscellaneous revenues are expected to be low due to agreements made regarding the outside participation in a storm drainage project that allows the participants to make their contributions over time.

These decreases are not expected to significantly impact the overall operations of the City.

Expenditures

Expenditures are **expected to be on or under target** by the end of the fiscal year. General Services expenditures are high for eight months but are on track due to the nature of semiannual payments for community contracts. Wastewater Capital Projects Management expenditures are high for eight months but are on track due to anticipated vacancy savings.

Expenditures for capital improvements and streets maintenance are not incurred consistently throughout the year and, as of February 2017, are overall under targets for the fiscal year.

Report Format

The format for the City of Sedona Monthly Financial Report has been modified to provide both summarized financial information and additional historical information. The City's fiscal year (FY) is July 1 through June 30. This report for February 2017 is the eighth month of the current fiscal year, FY2017, and **represents 66.67% of the fiscal year**.

The report consists of the following sections:

- **Executive Summary** – This summary includes a narrative discussion of the most significant information in this report.
- **Table of Contents** – The table of contents includes hyperlinks to the sections and tables in this report. It also includes the status for the City's expenditures and revenues, highlighted as follows:
 - **Green** represents a status favorable, including expenditures on or under target and revenues on or exceeding target. Comments have been included regarding any significant favorable status, better than the target by more than 10%.
 - **Yellow** represents a cautionary status indicating that the particular category should be observed but is expected to be on target by the end of the fiscal year. Comments have been included regarding the cautionary status.
 - **Red** represents an unfavorable status indicating that particular category is not expected to be on target by more than 10% by the end of the fiscal year. Comments have been included regarding the unfavorable status.
- **Expenditures and Revenues** – Expenditure and revenue Information has been provided both by fund (including the two Community Facilities Districts managed by the City) and by department for non capital improvement expenditures and by type for revenues. The information includes:
 - Year-to-date (YTD) expenditures and revenues for the current fiscal year and the three previous fiscal years
 - Total annual expenditures and revenues, excluding contingencies, for the three previous fiscal years and budget amounts for the current fiscal year
 - Comparison of YTD amounts to annual amounts, which is used to determine if current year YTD amounts are on target, and any applicable comments regarding the status compared to targets
 - Increases and decreases in YTD and annual amounts and color-coded explanations of significant increases and decreases
- **Sales & Bed Tax Revenues** – The revenues are the most significant funding sources for the City and historically have been susceptible to fluctuations in the economy. The information includes comparisons by taxing category and by month.

- **Fund Summaries** – The City’s two most significant funds, the General Fund and the Wastewater Enterprise Fund, are presented with detailed comparisons of YTD amounts to the budgets and prior fiscal year. A summary of all City funds, plus the two Community Facilities Districts, is also included. The schedules include encumbrances, which represents the balance of purchase orders not yet fulfilled.
- **Bonds Outstanding** – A table of the City’s outstanding bonds has been presented by fund with the remaining principal and interest payments for each. Bond payments are made on July 1 and January 1 in accordance with the bond debt repayment schedules.
- **Capital Projects Summary** – A table of the current fiscal year capital improvement projects has been presented with the total project amounts for projects spanning more than one fiscal year.

Additional Detail

This report provides broad summary information and analysis of the City’s financial data. Additional detailed information is offered on the City’s website at www.sedonaaz.gov/transparency. It is a searchable, user-friendly site that citizens and other interested parties can use to access real time financial data.

For questions or additional information, contact:

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	Page	% YTD	Status	Comments
Portion of Fiscal Year Complete = 66.67%				
Total Expenditures by Fund				
General Fund	5	61%	Under Target for FY 2017	
Special Revenue Funds:				
Streets Fund	6	43%	Under Target for FY 2017	
Grants, Donations & Other Funds	6	30%	Under Target for FY 2017	Expenditures do not occur consistently throughout the fiscal year.
Capital Projects Funds:				
Development Impact Fees Funds	7	15%	Under Target for FY 2017	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Capital Improvements Fund	7	20%	Under Target for FY 2017	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Art in Public Places Fund	8	N/A	On Target for FY 2017	No projects planned for FY 2017.
Wastewater Enterprise Fund	8	60%	Under Target for FY 2017	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Community Facilities Districts:				
Sedona Summit II	9	24%	Under Target for FY 2017	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Fairfield	9	67%	On Target for FY 2017	
Total Non-Capital Improvement Expenditures by Department				
City Council	10	50%	Under Target for FY 2017	
City Manager's Office	10	49%	Under Target for FY 2017	
Human Resources	11	63%	Under Target for FY 2017	
Financial Services	11	58%	Under Target for FY 2017	
Information Technology	12	61%	Under Target for FY 2017	
City Attorney's Office	13	53%	Under Target for FY 2017	
City Clerk's Office	13	55%	Under Target for FY 2017	
Parks & Recreation	14	59%	Under Target for FY 2017	
General Services	15	83%	On Target for FY 2017	While expenditures are high, they are on track due to the significant semiannual payments for community service contracts.
Community Development	16	45%	Under Target for FY 2017	
Public Works	17	50%	Under Target for FY 2017	
Police	18	57%	Under Target for FY 2017	
Municipal Court	19	54%	Under Target for FY 2017	
Wastewater Administration	19	67%	On Target for FY 2017	
Wastewater Capital	20	71%	On Target for FY 2017	While expenditures are high, they are on track due to anticipated vacancy savings.
Wastewater Operations	20	48%	Under Target for FY 2017	
Total Revenues by Fund				
General Fund	21	62%	Under Target for FY 2017	While revenues are low, franchise fees are received quarterly and in-lieu fees are typically received during the last quarter of the fiscal year. Revenues are expected to be on target by the end of the fiscal year.
Special Revenue Funds:				
Streets Fund	22	78%	Exceeds Target for FY 2017	
Grants, Donations & Other Funds	22	40%	Under Target for FY 2017	Revenues do not occur consistently throughout the fiscal year but are expected to be on target by the end of the fiscal year.
Capital Projects Funds:				
Development Impact Fees Funds	23	267%	Exceeds Target for FY 2017	Revenues are significantly high due to fees assessed with the permitting of the new Marriott facility and the new CVS.
Capital Improvements Fund	23	28%	Under Target for FY 2017	Agreements were made regarding the outside participation in a storm drainage project that allows the participants to make their contributions over time. Approximately \$188,000 will not be received during FY 2017. This revenue category will not significantly impact the overall operations of the City.
Art in Public Places Fund	24	∞	Exceeds Target for FY 2017	
Wastewater Enterprise Fund	24	79%	Exceeds Target for FY 2017	Revenues are high due to fees assessed with the permitting of the new Marriott facility and the new CVS.
Community Facilities Districts:				
Sedona Summit II	25	102%	Exceeds Target for FY 2017	While revenues are low, in-lieu fees are received quarterly and are expected to be on target by the end of the fiscal year.
Fairfield	25	26%	Under Target for FY 2017	While revenues are low, in-lieu fees are received quarterly and are expected to be on target by the end of the fiscal year.
Total Revenues by Type				
City Sales Taxes	26	64%	On Target for FY 2017	
Bed Taxes	26	67%	Exceeds Target for FY 2017	A portion of the increase represents an increase in late payments (collection of taxes for prior taxing periods) and payments made on time in FY 2017 that were made late in FY 2016.
In-Lieu	27	17%	On Target for FY 2017	While revenues are low, in-lieu fees are received quarterly and are expected to be on target by the end of the fiscal year.
Franchise Fees	27	50%	On Target for FY 2017	While revenues are low, franchise fees are received quarterly and are expected to be on target by the end of the fiscal year.
State Sales Taxes	28	64%	Under Target for FY 2017	There is some seasonality to the sales tax revenues collected state-wide and the revenues can fluctuate from month to month. YTD revenues are low but expected to be on target by the end of the fiscal year.
Urban Revenue Sharing	28	67%	On Target for FY 2017	
Vehicle License Taxes	29	63%	Under Target for FY 2017	There is some seasonality to the vehicle license taxes and the revenues can fluctuate from month to month. YTD revenues are low but expected to be on target by the end of the fiscal year.
Highway User	29	78%	Exceeds Target for FY 2017	
Other Intergovernmental	30	36%	Under Target for FY 2017	Revenues do not occur consistently throughout the fiscal year but are expected to be on target by the end of the fiscal year.
Licenses & Permits	31	69%	Exceeds Target for FY 2017	
Charges for Services	31	67%	On Target for FY 2017	
Fines & Forfeitures	32	39%	Under Target for FY 2017	is under target for the fiscal year-to-date. This is primarily a result of a decrease in court fines collected and a reduction in delinquent wastewater accounts resulting in lower late fees on wastewater billings. This revenue category will not significantly impact the overall operations of the City; however, we will continue to monitor these revenues to identify whether revenue estimates should be changed.
Development Impact Fees	32	278%	Exceeds Target for FY 2017	Revenues are significantly high due to fees assessed with the permitting of the new Marriott facility and the new CVS.
Capacity Fees	33	363%	Exceeds Target for FY 2017	Revenues are significantly high due to fees assessed with the permitting of the new Marriott facility and the new CVS.
Other Miscellaneous	33	24%	Under Target for FY 2017	Revenues do not occur consistently throughout the fiscal year. Agreements were made regarding the outside participation in a storm drainage project that allows the participants to make their contributions over time. Approximately \$188,000 will not be received during FY 2017. This revenue category will not significantly impact the overall operations of the City; however, we will continue to monitor these revenues to identify whether revenue estimates should be changed.
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Total Expenditures by Fund

Total General Fund Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - YTD	% Increase - Annual
2014	\$ 7,824,075	\$ 12,520,234	62%		
2015	\$ 9,938,861	\$ 14,282,455	70%	27%	14%
2016	\$ 10,053,701	\$ 14,907,362	67%	1%	4%
2017	\$ 10,961,835	\$ 18,013,460	61%	9%	21%

YTD Increase from FY 2014 to FY 2015:

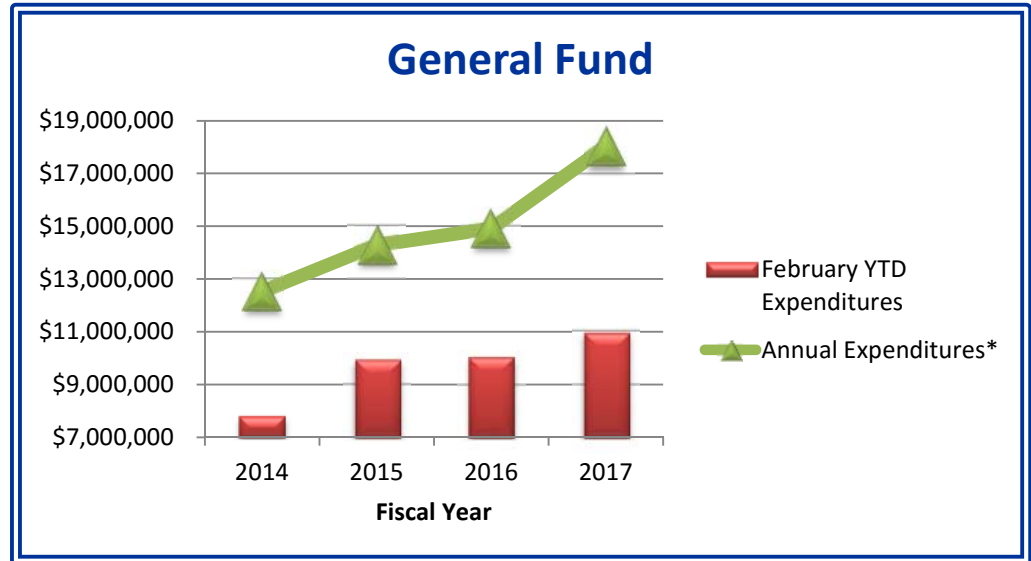
- (1) Information Technology expenditures increased mostly due to hardware and software upgrades and increases in annual software maintenance contracts.
- (2) Starting FY 2015, debt service costs are accrued monthly. Previously, debt service costs were recorded on a cash basis semiannually in December and June.
- (3) The Council increased the commitment to destination marketing.
- (4) Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 27% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 9% increase to health insurance premiums.

Annual Increase from FY 2014 to FY 2015:

- (1) Information Technology hardware and software expenditures increased approximately \$277,000 due largely to the replacement of mobile data equipment and software upgrades for the Police Department.
- (2) The Council increased the commitment to destination marketing, resulting in an increase of approximately \$860,000.
- (3) Salary and benefits increased approximately \$575,000. The increase in salaries was primarily due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 27% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 9% increase to health insurance premiums.

Annual Increase from FY 2016 to FY 2017:

- (1) For FY 2017, Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund. This increase to the General Fund was approximately \$818,000.
- (2) Three new full-time positions and two part-time positions were added at a cost of approximately \$327,000.
- (3) Other salary and benefit increases were approximately \$660,000. The increase in salaries was primarily due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 3% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 2% increase to health insurance premiums.
- (4) Capital outlay expenditures increased approximately \$241,000 due primarily to budgeted vehicle replacements, computer and hardware upgrades, and the implementation of an assigned vehicle program for the Police Department.
- (5) A comprehensive update of the Land Development Code was budgeted as \$200,000 in FY 2017.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Expenditures by Fund

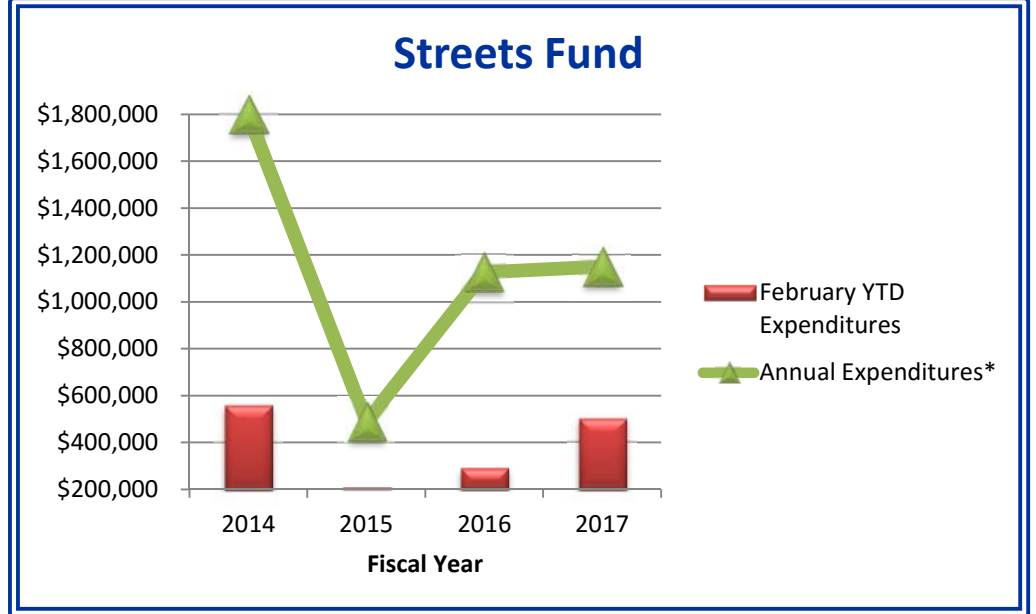
Total Streets Fund Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 558,519	\$ 1,799,340	31%		
2015	\$ 211,427	\$ 488,072	43%	-62%	-73%
2016	\$ 290,872	\$ 1,126,227	26%	38%	131%
2017	\$ 499,774	\$ 1,150,000	43%	72%	2%

Increases/Decreases: Much of the activity in the Streets Fund is from paving and maintenance projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, the Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund and increased the annual maintenance expectations to approximately 4.5 to 5.0 miles per year.

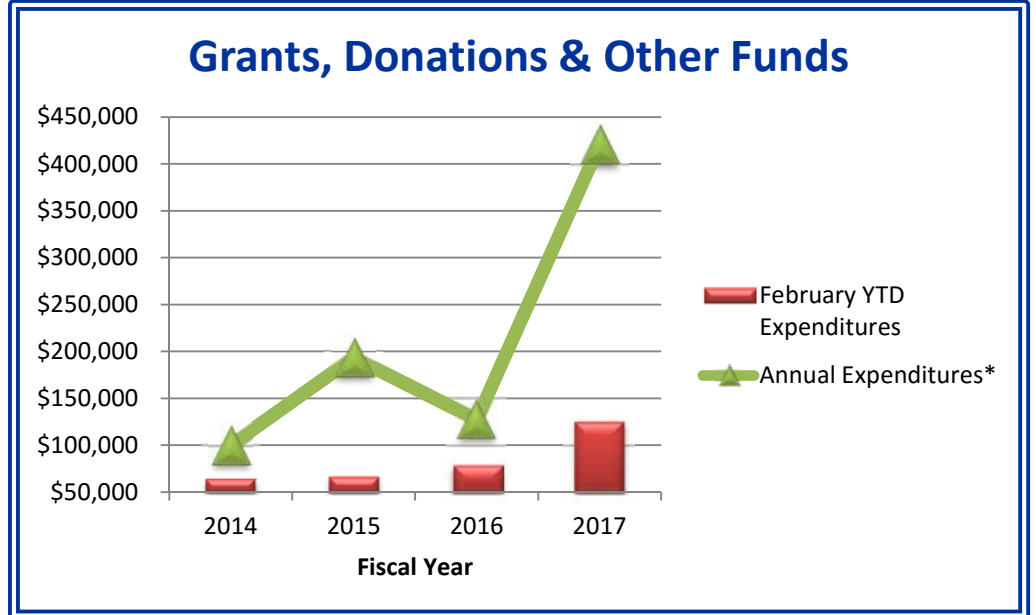


Total Grants, Donations & Other Exp.

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 65,118	\$ 99,837	65%		
2015	\$ 67,206	\$ 193,488	35%	3%	94%
2016	\$ 79,010	\$ 127,230	62%	18%	-34%
2017	\$ 125,460	\$ 420,500	30%	59%	231%

Increases/Decreases: The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so spending will not necessarily be consistent from month to month or year to year.



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Total Expenditures by Fund

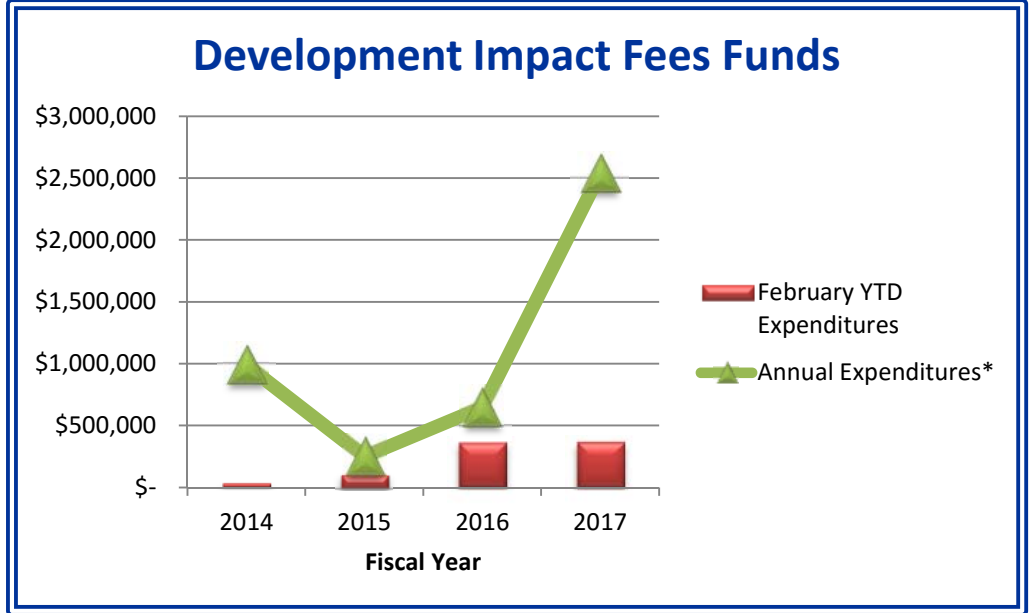
Total Develop. Impact Fees Exp.

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 37,127	\$ 988,600	4%		
2015	\$ 107,080	\$ 247,614	43%	188%	-75%
2016	\$ 366,038	\$ 647,006	57%	242%	161%
2017	\$ 371,288	\$ 2,538,318	15%	1%	292%

Increases/Decreases: The activity of the Development Impact Fees Funds is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, budgeted expenditures includes \$1.5 million specifically designated for the acquisition of park/open space land. If Council does not decide to purchase property in FY 2017, it will be re-appropriated in future fiscal years.

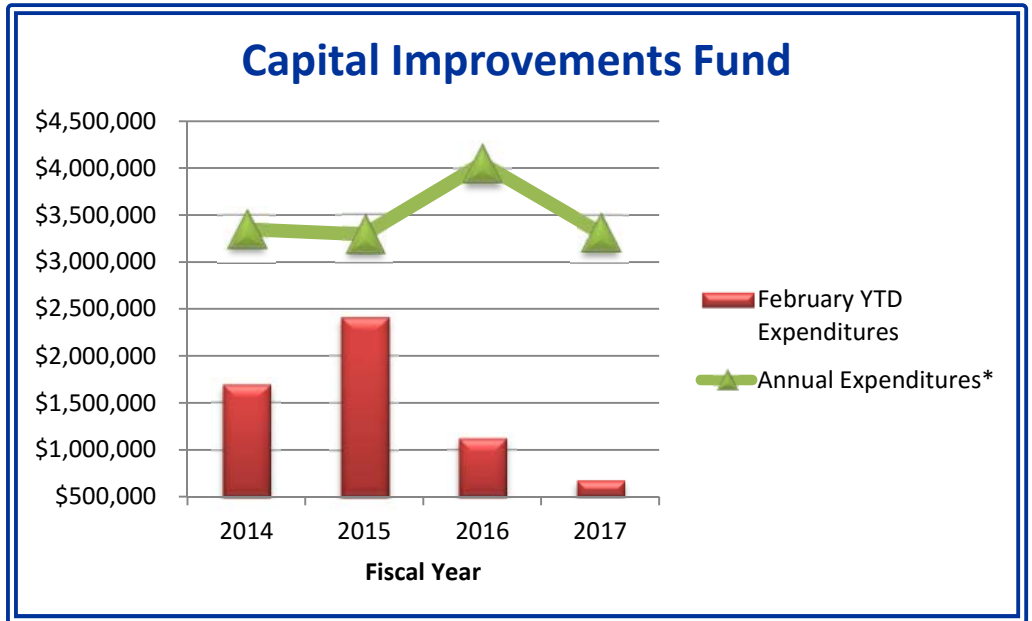


Total Capital Improvements Fund Exp.

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 1,692,654	\$ 3,348,961	51%		
2015	\$ 2,409,990	\$ 3,293,016	73%	42%	-2%
2016	\$ 1,117,998	\$ 4,045,969	28%	-54%	23%
2017	\$ 674,106	\$ 3,312,786	20%	-40%	-18%

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.



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Total Expenditures by Fund

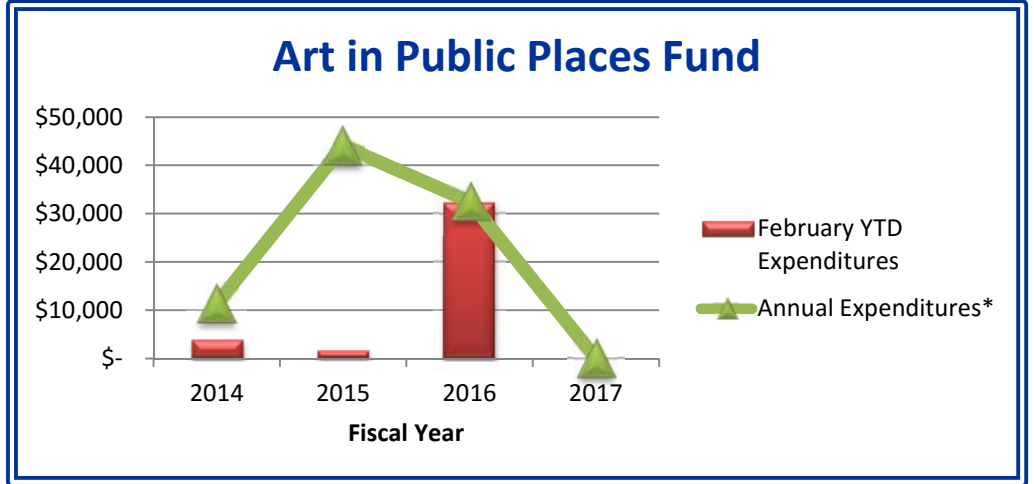
Total Art in Public Places Fund Exp.

On Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 3,930	\$ 11,255	35%		
2015	\$ 1,665	\$ 43,975	4%	-58%	291%
2016	\$ 32,500	\$ 32,500	100%	1851%	-26%
2017	\$ -	\$ -	N/A	-100%	-100%

Increases/Decreases: The activity of the Art in Public Places Fund is based on the timing of budgeted arts projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, no arts projects are planned to allow the balance in the Art in Public Places Fund to accumulate for additional projects in future fiscal years.



Total Wastewater Enterprise Fund Exp.

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 3,598,495	\$ 9,927,837	36%		
2015	\$ 5,677,952	\$ 11,055,429	51%	58%	11%
2016	\$ 8,539,657	\$ 14,367,467	59%	50%	30%
2017	\$ 7,222,809	\$ 12,019,062	60%	-15%	-16%

YTD Increase from FY 2014 to FY 2015:

Starting FY 2015, debt service costs are accrued monthly. Previously, debt service costs were recorded on a cash basis semiannually in December and June.

YTD Increase from FY 2015 to FY 2016:

The increase is primarily due to expenditures incurred for the plant upgrade and injection well drilling.

Annual Increase from FY 2014 to FY 2015:

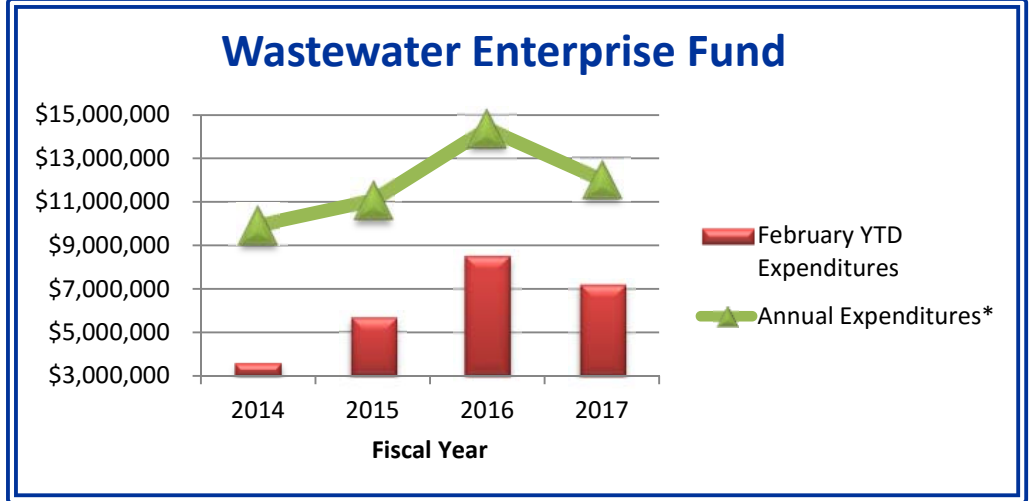
Capital improvement expenditures increased by approximately \$1.2 million due to the wastewater treatment plant capacity enhancement upgrades and drilling of injection wells performed in FY 2015.

Annual Increase from FY 2015 to FY 2016:

Capital improvement expenditures increased by approximately \$3.2 million due to the wastewater treatment plant capacity enhancement upgrades and drilling of injection wells performed in FY 2016.

Annual Decrease from FY 2016 to FY 2017:

Budgeted capital improvement expenditures decreased by approximately \$2.4 million due to the completion of the wastewater treatment plant capacity enhancement upgrades performed in FY 2016.



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Total Expenditures by Fund

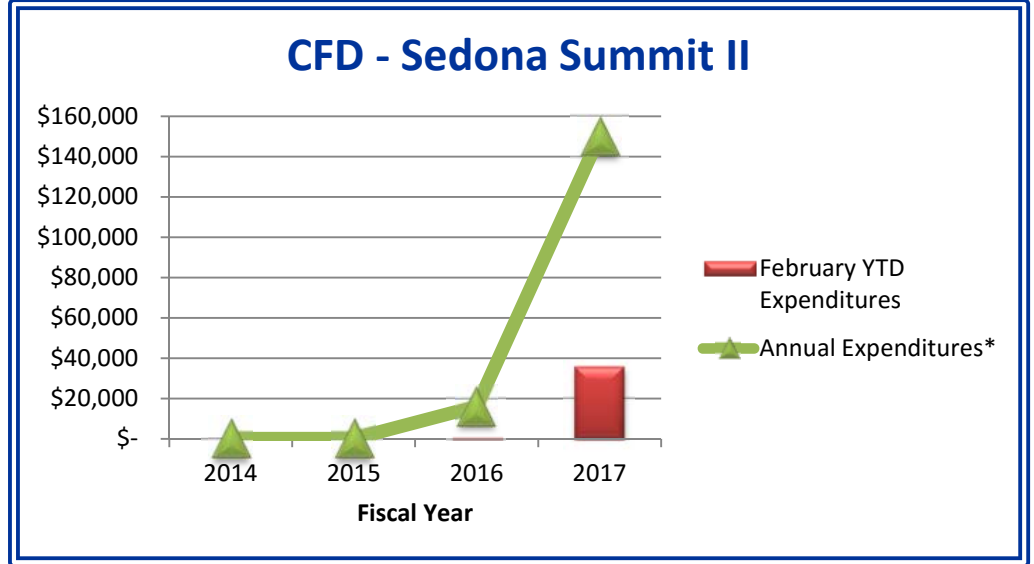
Total CFD - Sedona Summit II Exp.

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ -	N/A	N/A	N/A
2016	\$ 827	\$ 16,064	5%	∞	∞
2017	\$ 35,744	\$ 150,000	24%	4222%	834%

Increases/Decreases: The activity of the Sedona Summit II Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, planned capital improvement projects include demolition and design for future development of the Brewer Road property and construction of an amphitheater at Barbara Antonsen Park.



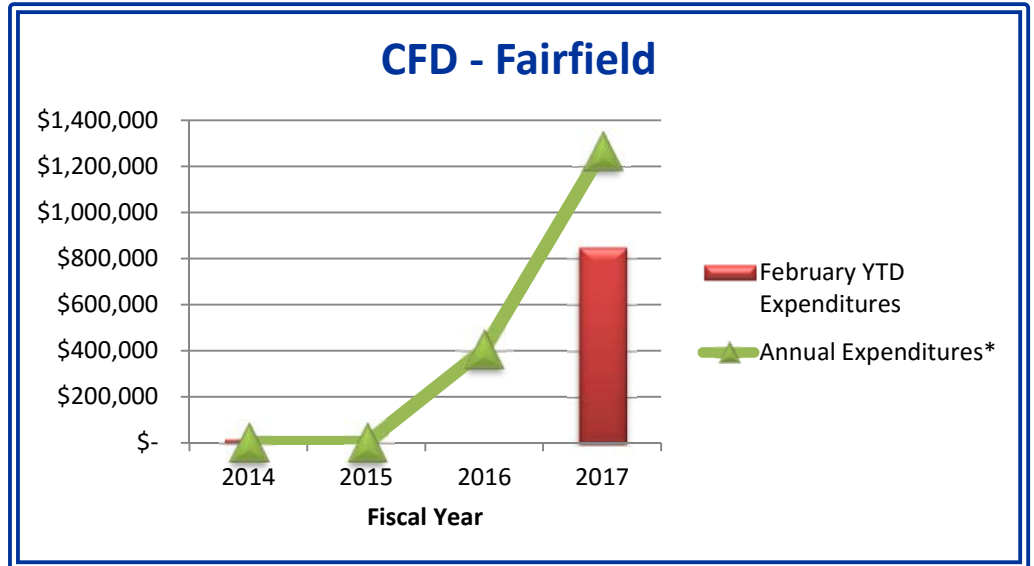
Total CFD - Fairfield Expenditures

On Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 15,055	\$ -	∞		
2015	\$ -	\$ -	N/A	-100%	N/A
2016	\$ -	\$ 404,998	0%	N/A	∞
2017	\$ 850,378	\$ 1,264,749	67%	∞	212%

Increases/Decreases: The activity of the Fairfield Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, planned capital improvement projects include demolition and design for future development of the Brewer Road property and construction of an amphitheater at Barbara Antonsen Park.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Non-Capital Improvement Expenditures by Department

City Council Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 33,455	\$ 53,561	62%		
2015	\$ 41,220	\$ 66,995	62%	23%	25%
2016	\$ 38,379	\$ 63,123	61%	-7%	-6%
2017	\$ 39,457	\$ 78,585	50%	3%	24%

YTD Increase from FY 2014 to FY 2015:

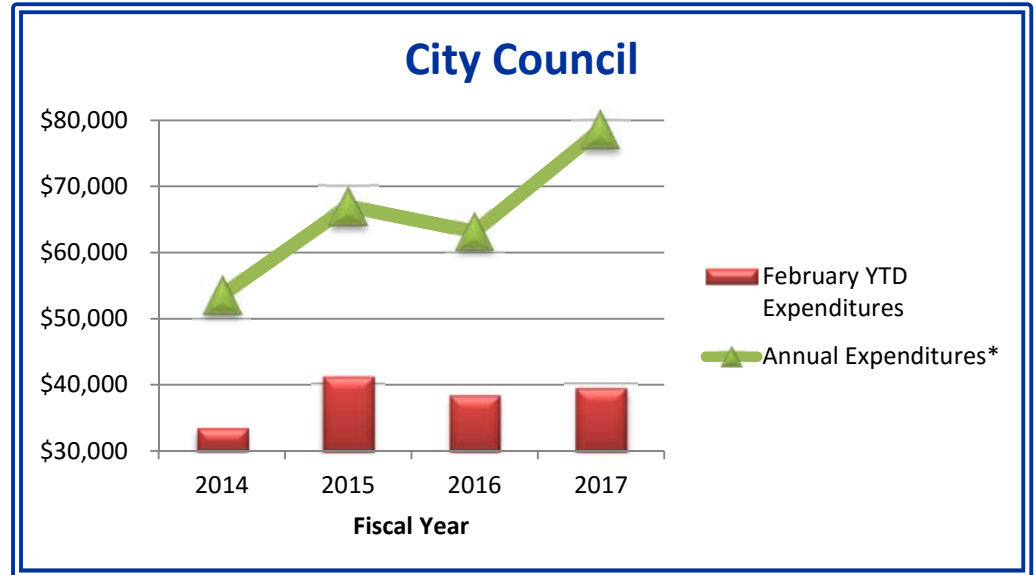
Moved Travel & Training costs to departments from General Services in FY 2015.

Annual Increase from FY 2014 to FY 2015:

- (1) Moved Travel & Training costs to departments from General Services in FY 2015.
- (2) Increase in meals costs for City Manager interviews.
- (3) Replacement of office furniture.

Annual Increase from FY 2016 to FY 2017:

FY 2017 includes budget capacity available for Travel & Training and Special Programs.



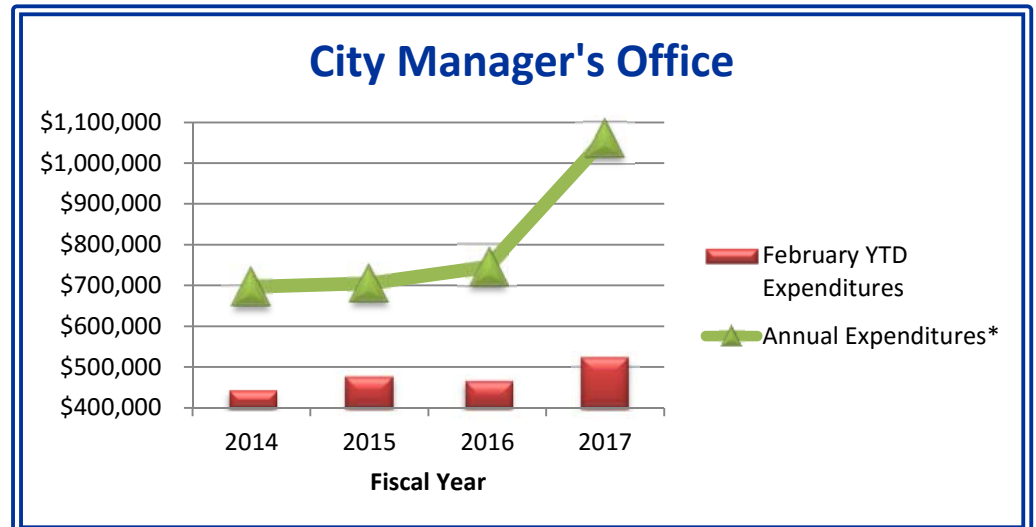
City Manager's Office Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 444,090	\$ 696,483	64%		
2015	\$ 476,243	\$ 704,983	68%	7%	1%
2016	\$ 465,092	\$ 745,235	62%	-2%	6%
2017	\$ 523,686	\$ 1,060,540	49%	13%	42%

Annual Increase from FY 2016 to FY 2017:

- (1) The Economic Development program totaling approximately \$188,000 was transferred from the Community Development Department and the position upgraded to an Economic Development Director.
- (2) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Non-Capital Improvement Expenditures by Department

Human Resources Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 127,255	\$ 178,106	71%		
2015	\$ 116,067	\$ 191,432	61%	-9%	7%
2016	\$ 126,649	\$ 217,866	58%	9%	14%
2017	\$ 162,299	\$ 256,592	63%	28%	18%

YTD Increase from FY 2016 to FY 2017:

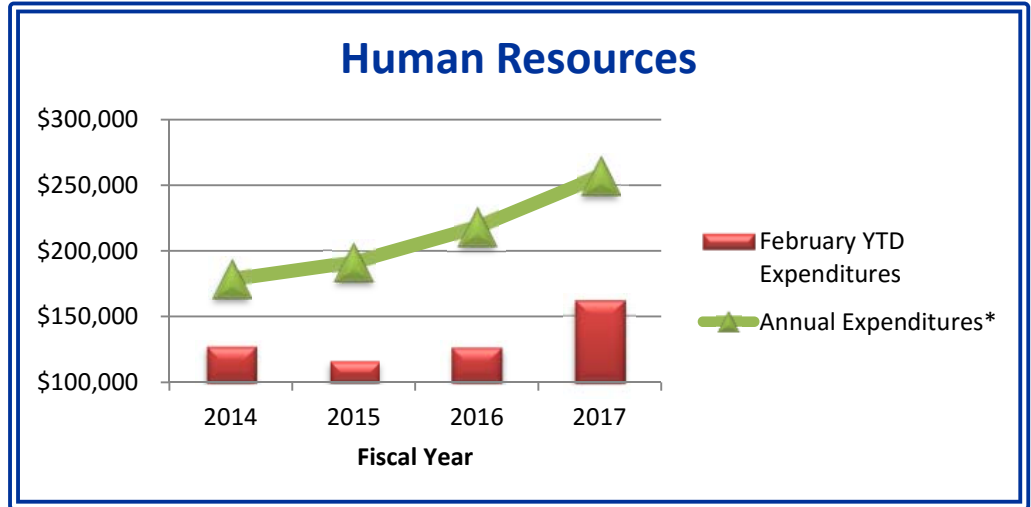
- (1) The increase is partly due to increases in recruitment and relocations costs.
- (2) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

Annual Increase from FY 2015 to FY 2016:

- (1) Increase in recruitment expenditures of \$6,500.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.

Annual Increase from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Budgeted Recruitment/Relocation costs were increased by approximately \$11,500 to account for the increases in recruitment costs and the transfers of costs from other departments.
- (3) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.



Financial Services Expenditures

Under Target for FY 2017

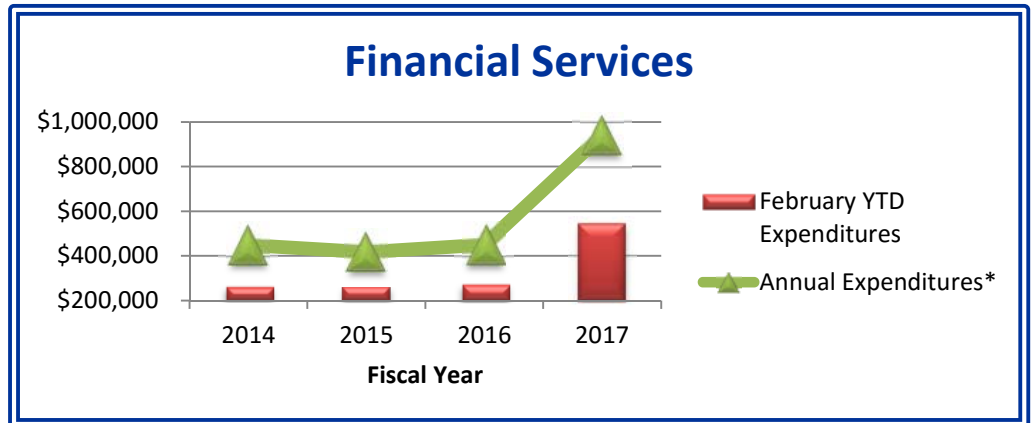
FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 261,086	\$ 448,475	58%		
2015	\$ 264,202	\$ 416,550	63%	1%	-7%
2016	\$ 274,153	\$ 450,225	61%	4%	8%
2017	\$ 546,788	\$ 941,285	58%	99%	109%

YTD Increase from FY 2016 to FY 2017:

Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund. The Utility Billing function in Financial Services is a significant part of these allocations.

Annual Increase from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund. The Utility Billing function in Financial Services is a significant part of these allocations.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Non-Capital Improvement Expenditures by Department

Information Technology Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 528,084	\$ 713,547	74%		
2015	\$ 809,569	\$ 1,058,766	76%	53%	48%
2016	\$ 631,359	\$ 853,746	74%	-22%	-19%
2017	\$ 785,577	\$ 1,284,655	61%	24%	50%

YTD Increase from FY 2014 to FY 2015:

The increase is mostly due to hardware and software upgrades and increases in annual software maintenance contracts.

YTD Increase from FY 2015 to FY 2016:

The decrease is primarily due to the hardware and software upgrades performed in FY 2015.

YTD Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to the replacement and upgrade of the storage area network and upgrade of a digital evidence logger recorder.
- (2) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) A part-time Support/Help Desk Technician position was added.
- (4) Communications costs previously recorded in the General Services Department were transferred to Information Technology.

Annual Increase from FY 2014 to FY 2015:

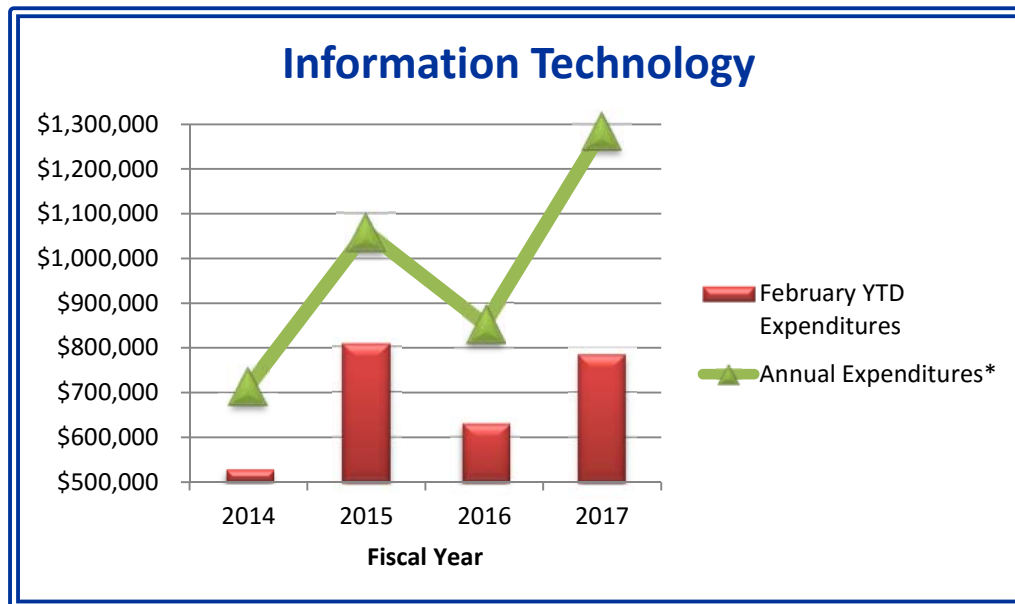
- (1) Hardware and software expenditures increased approximately \$277,000 due largely to the replacement of mobile data equipment and software upgrades for the Police Department.
- (2) Annual software maintenance contracts increased approximately \$19,000.
- (3) Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.
- (4) Increase in internet service of approximately \$18,000 to improve connectivity.

Annual Decrease from FY 2015 to FY 2016:

The decrease is primarily due to the hardware and software upgrades performed in FY 2015.

Annual Increase from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (3) A part-time Support/Help Desk Technician and supporting equipment was budgeted at a cost of approximately \$41,000.
- (4) Budgeted communications costs previously recorded in the General Services Department of approximately \$32,500 were transferred to Information Technology.
- (5) A budgeted city-wide upgrade to Microsoft Office 365 was included for \$40,000.
- (6) The following budgeted hardware and software upgrades were included: 9-1-1 phone system maintenance for \$15,000, e-citations upgrade for \$70,000, digital evidence logger recorder upgrade for \$38,000, storage area network upgrade/replacement for \$85,000.



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Total Non-Capital Improvement Expenditures by Department

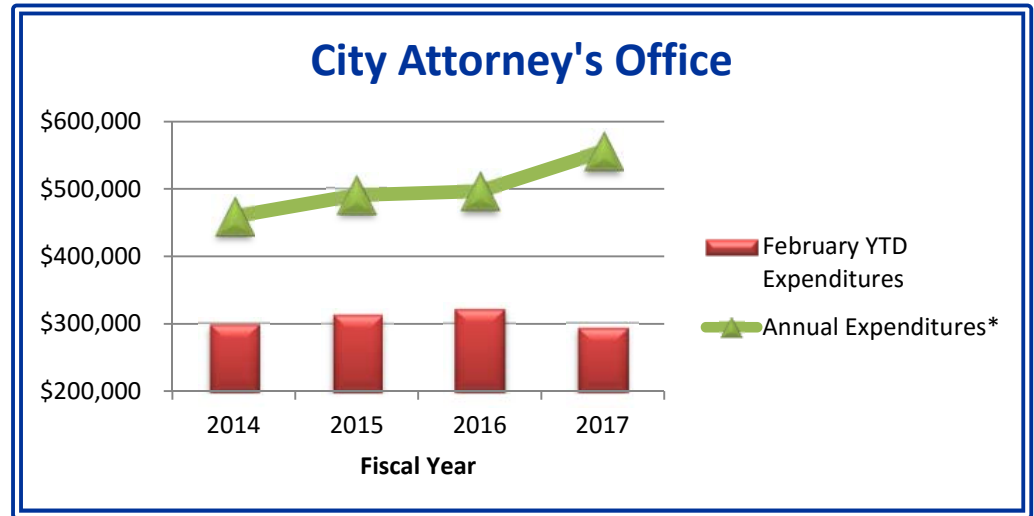
City Attorney's Office Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 299,332	\$ 458,932	65%		
2015	\$ 314,437	\$ 490,736	64%	5%	7%
2016	\$ 322,067	\$ 496,564	65%	2%	1%
2017	\$ 294,074	\$ 555,545	53%	-9%	12%

Annual Increase from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (3) Budgeted amounts for payment of legal claims of \$25,000 was transferred from the General Services Department.



City Clerk's Office Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 133,238	\$ 226,818	59%		
2015	\$ 165,188	\$ 243,829	68%	24%	7%
2016	\$ 137,049	\$ 219,942	62%	-17%	-10%
2017	\$ 169,745	\$ 310,369	55%	24%	41%

YTD Increase from FY 2014 to FY 2015:

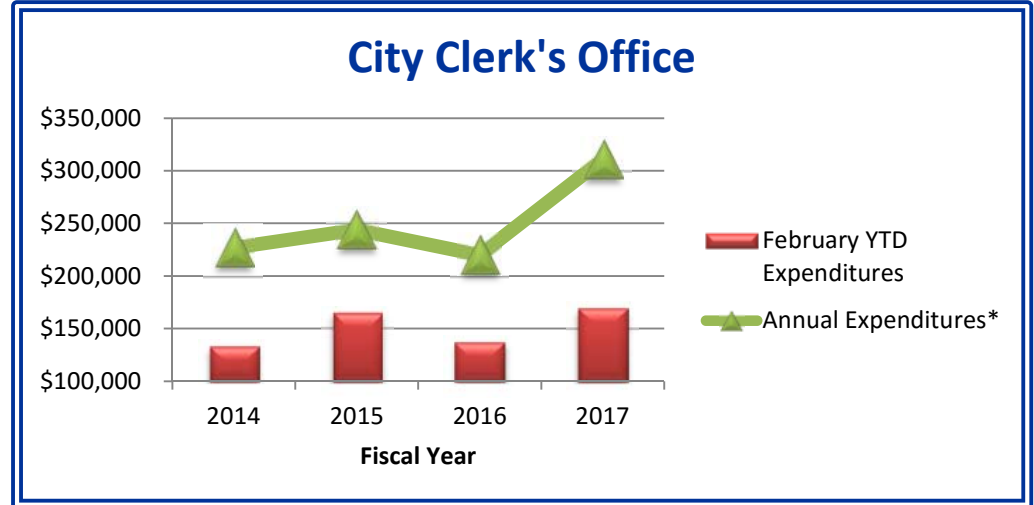
The increase is primarily due to elections costs incurred in FY 2015.

YTD Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to elections costs incurred in FY 2017.
- (2) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

Annual Increase from FY 2016 to FY 2017:

- (1) FY 2017 is an election year. Budgeted costs of \$65,100 were included for biennial election costs and renewals of two franchise agreements.
- (2) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.



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Total Non-Capital Improvement Expenditures by Department

Parks & Recreation Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 219,192	\$ 378,165	58%		
2015	\$ 288,534	\$ 506,788	57%	32%	34%
2016	\$ 325,543	\$ 493,305	66%	13%	-3%
2017	\$ 366,015	\$ 619,257	59%	12%	26%

YTD Increase from FY 2014 to FY 2015:

- (1) The increase is partly due to timing differences in special events payments.
- (2) A part-time Administrative Assistant position was increased to full-time..

Annual Increase from FY 2014 to FY 2015:

- (1) A part-time Administrative Assistant position was increased to full-time.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.
- (3) An increase of \$62,500 was added to special events.

Annual Increase from FY 2016 to FY 2017:

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (2) An increase of \$39,000 was budgeted for special events.
- (3) Grant funding of \$30,000 for Wetlands Viewing Piers was budgeted.
- (4) FY 2017 includes budget capacity for swimming pool operations.



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Total Non-Capital Improvement Expenditures by Department

General Services Expenditures

On Target for FY 2017

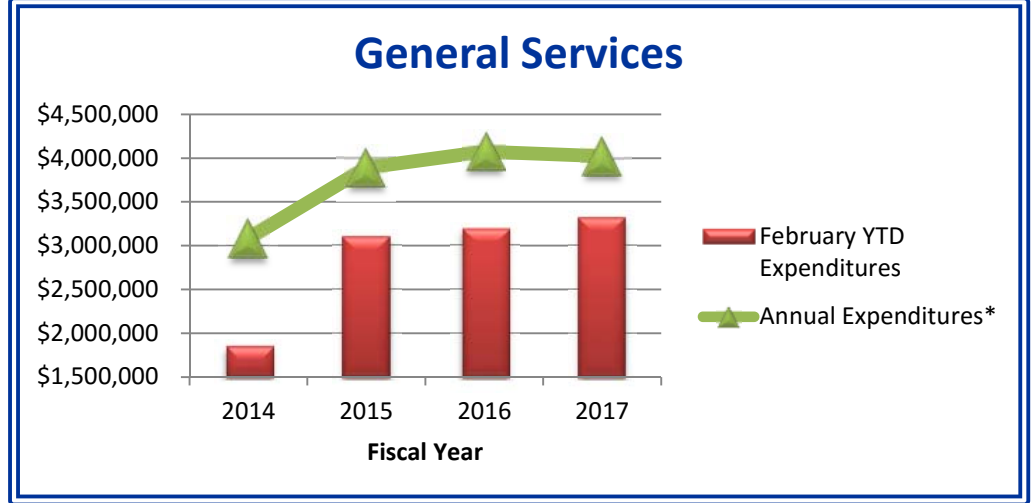
FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 1,861,248	\$ 3,082,440	60%		
2015	\$ 3,112,288	\$ 3,889,467	80%	67%	26%
2016	\$ 3,198,644	\$ 4,071,785	79%	3%	5%
2017	\$ 3,332,818	\$ 4,020,593	83%	4%	-1%

YTD Increase from FY 2014 to FY 2015:

- (1) Starting FY 2015, debt service costs are accrued monthly. Previously, debt service costs were recorded on a cash basis semiannually in December and June.
- (2) The Council increased its commitment to destination marketing.
- (3) Other differences are result of timing of property and liability insurance premiums.

Annual Increase from FY 2014 to FY 2015:

The Council increased the commitment to destination marketing, resulting in an increase of approximately \$860,000.



On Target for FY 2017: The percentage of annual expenditures is high for eight months of the fiscal year (83% actual compared to eight-month budget of 67%). Approximately 69% of the budget represents costs for the community service contracts and destination marketing program, and those costs are paid semiannually. One half of these contracts are generally paid in either July or August. Based on the timing and size of these payments, the General Services Department expenditures are on track for FY 2017.

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Total Non-Capital Improvement Expenditures by Department

Community Development Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 605,251	\$ 931,021	65%		
2015	\$ 660,862	\$ 1,054,199	63%	9%	13%
2016	\$ 760,861	\$ 1,201,326	63%	15%	14%
2017	\$ 873,538	\$ 1,931,608	45%	15%	61%

Annual Increase from FY 2014 to FY 2015:

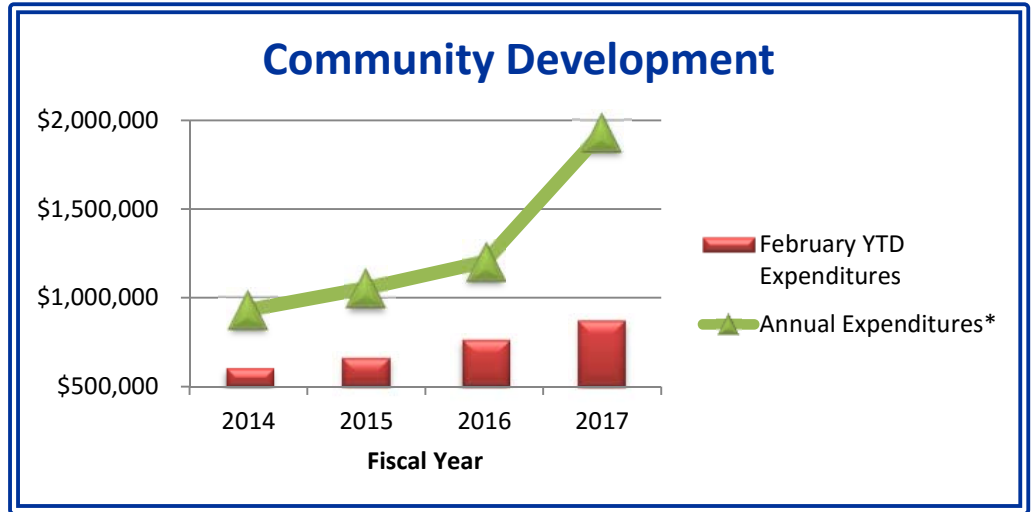
Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.

Annual Increase from FY 2015 to FY 2016:

- (1) A part-time Administrative Assistant was transferred from the Public Works Department.
- (2) A Senior Planner position was added.
- (3) A replacement vehicle for Code Enforcement was purchased for approximately \$24,000.
- (4) CDBG administration costs of approximately \$22,000 were incurred in FY 2016.

Annual Increase from FY 2016 to FY 2017:

- (1) A Chief Building Official position eliminated during the recession was reinstated.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (3) A new file storage system was budgeted for approximately \$21,000.
- (4) A comprehensive update of the Land Development Code was budgeted as \$200,000 in FY 2017.
- (5) A wireless communications plan was budgeted as \$60,000 in FY 2017.
- (6) An allocation of \$20,000 was budgeted for Historic Preservation Grants.
- (7) Postage was increased by approximately \$15,000 for the mailing of major amendments to the Community Plan.



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Total Non-Capital Improvement Expenditures by Department

Public Works Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 1,705,076	\$ 3,642,185	47%		
2015	\$ 1,295,411	\$ 2,278,004	57%	-24%	-37%
2016	\$ 1,564,248	\$ 3,214,005	49%	21%	41%
2017	\$ 2,354,833	\$ 4,676,451	50%	51%	46%

YTD Decrease from FY 2014 to FY 2015:

- (1) Due to the nature and timing of streets projects, expenditures are not always consistent from year to year. Expenditures for road rehabilitation, drainage maintenance, and pavement preservation were approximately \$347,000 less in FY 2015 than in FY 2014.
- (2) The decrease is partly due to timing difference in facilities and parks maintenance costs.
- (3) The decrease was also partially due to vacancy savings in FY 2015.

YTD Increase from FY 2015 to FY 2016:

- (1) The increase was partly due to increased expenditures for road rehabilitation and maintenance.
- (2) An Assistant Engineer position and an Associate Engineer position were added in FY 2016.
- (3) Utility costs increased approximately \$30,000.
- (4) Improvements were made to the Teen Center.

YTD Increase from FY 2016 to FY 2017:

- (1) The increase was partly due to increased expenditures for road rehabilitation and maintenance.
- (2) Prior to FY 2017, salary allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) Positions added in FY 2016 were filled mid-year so vacancy savings were experienced in the prior year.

Annual Decrease from FY 2014 to FY 2015:

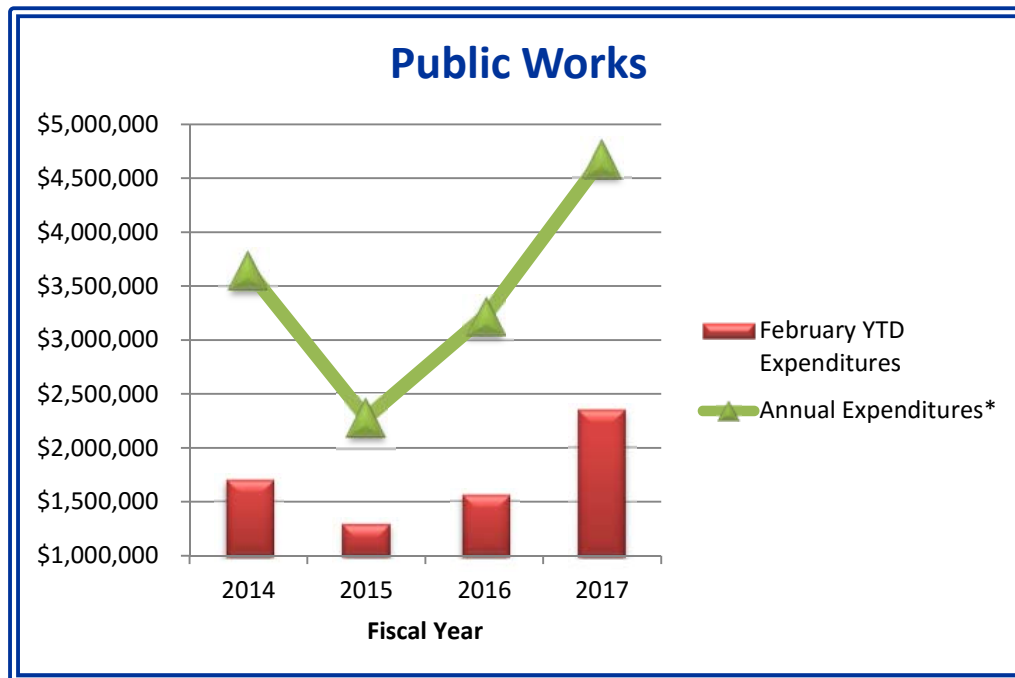
- (1) Due to the nature and timing of streets projects, expenditures are not always consistent from year to year. Expenditures for road rehabilitation, drainage maintenance, and pavement preservation were approximately \$1.2 million less in FY 2015 than in FY 2014.
- (2) Utility costs decreased by approximately \$50,000.

Annual Increase from FY 2015 to FY 2016:

- (1) Due to the nature and timing of streets projects, expenditures are not always consistent from year to year. Expenditures for road rehabilitation, drainage maintenance, and pavement preservation were approximately \$616,000 more in FY 2016 than in FY 2015.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.
- (3) An Assistant Engineer position and an Associate Engineer position were added in FY 2016.
- (4) Utility costs increased by approximately \$52,000.
- (5) Additional maintenance projects were completed, including the roof installations for the City Hall parking structure and improvements to the Teen Center.

Annual Increase from FY 2016 to FY 2017:

For FY 2017, Council approved an increase in the annual streets maintenance expectations to approximately 4.5 to 5.0 miles per year. The total increase to the Streets program was approximately \$932,000.



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Total Non-Capital Improvement Expenditures by Department

Police Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 2,064,621	\$ 3,338,557	62%		
2015	\$ 2,499,397	\$ 3,770,582	66%	21%	13%
2016	\$ 2,385,800	\$ 3,826,416	62%	-5%	1%
2017	\$ 2,476,570	\$ 4,382,329	57%	4%	15%

YTD Decrease from FY 2014 to FY 2015:

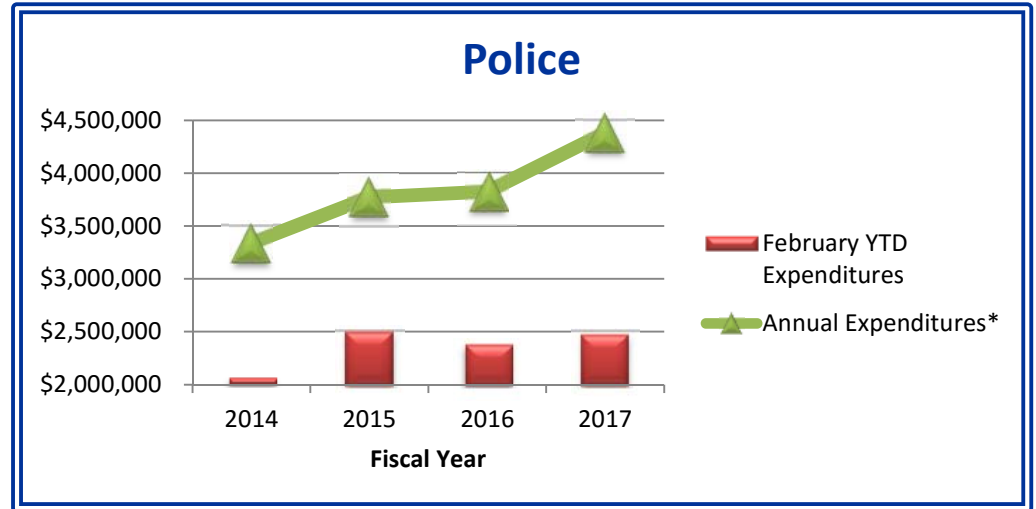
- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 27% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 9% increase to health insurance premiums.
- (2) The Community Service Aides (CSAs) program was enhanced, and the hours for the part-time CSAs were increased.

Annual Increase from FY 2014 to FY 2015:

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 27% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 9% increase to health insurance premiums.
- (2) The Community Service Aides (CSAs) program was enhanced, and the hours for the part-time CSAs was increased.

Annual Increase from FY 2016 to FY 2017:

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 3% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 2% increase to health insurance premiums.
- (2) A Police Sergeant position eliminated during the recession was reinstated.
- (3) An assigned patrol vehicle program was budgeted as \$120,000 in FY 2017.



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Total Non-Capital Improvement Expenditures by Department

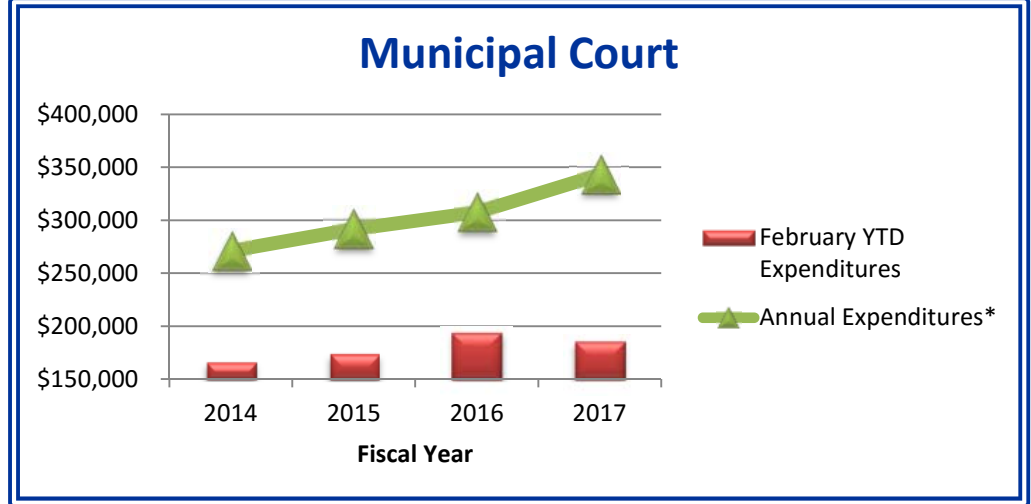
Municipal Court Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 165,783	\$ 271,121	61%		
2015	\$ 174,076	\$ 291,684	60%	5%	8%
2016	\$ 193,739	\$ 307,281	63%	11%	5%
2017	\$ 185,292	\$ 342,950	54%	-4%	12%

Annual Increase from FY 2016 to FY 2017:

- (1) A Court Clerk position eliminated during the recession was partially reinstated as a part-time position.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (3) FY 2017 includes budget capacity available for court appointed attorney costs.



Wastewater Administration Expenditures

On Target for FY 2017

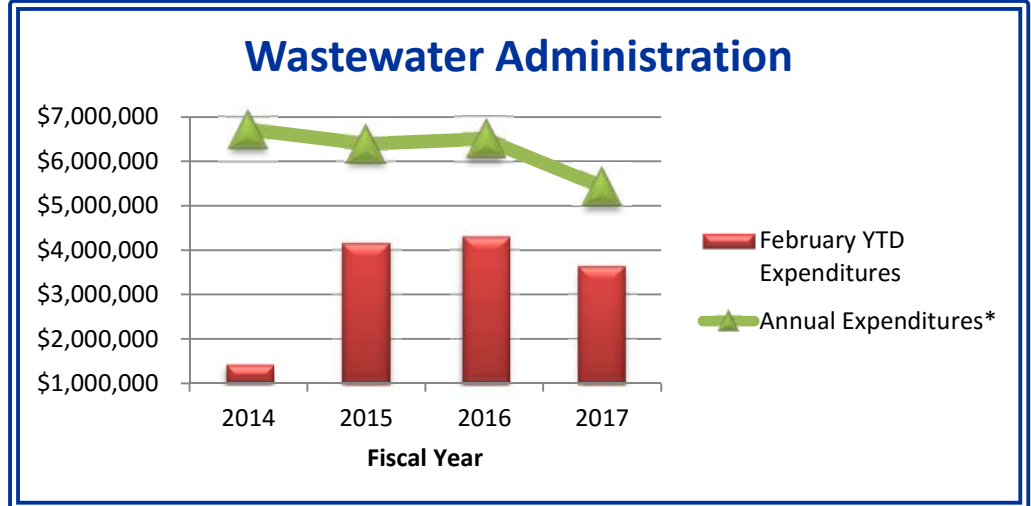
FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 1,415,757	\$ 6,723,060	21%		
2015	\$ 4,156,859	\$ 6,394,431	65%	194%	-5%
2016	\$ 4,300,695	\$ 6,503,494	66%	3%	2%
2017	\$ 3,632,117	\$ 5,423,041	67%	-16%	-17%

YTD Increase from FY 2014 to FY 2015:

Starting FY 2015, debt service costs are accrued monthly. Previously, debt service costs were recorded on a cash basis semiannually in December and June.

Annual Decrease from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Debt service costs are approximately \$261,000 lower and are based on the monthly accruals of scheduled bond principal and interest payments.



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Total Non-Capital Improvement Expenditures by Department

Wastewater Capital Projects Mgmt Exp.

On Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 70,542	\$ 104,228	68%		
2015	\$ 85,554	\$ 131,783	65%	21%	26%
2016	\$ 76,431	\$ 176,040	43%	-11%	34%
2017	\$ 46,476	\$ 65,200	71%	-39%	-63%

YTD Increase from FY 2014 to FY 2015:

The increase was primarily due to salary and benefit increases.

YTD Decrease from FY 2016 to FY 2017:

Prior to FY 2017, salary allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

Annual Decrease from FY 2014 to FY 2015:

Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.

Annual Increase from FY 2015 to FY 2016:

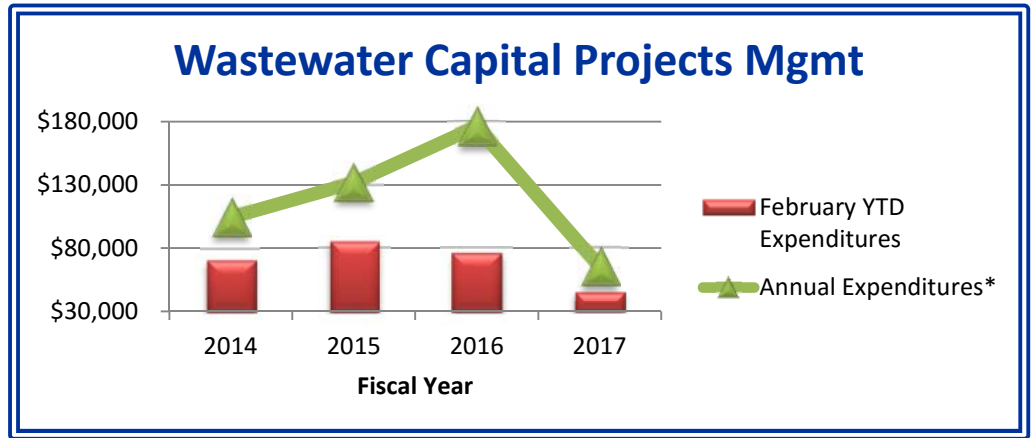
(1) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.

(2) A master plan was started during FY 2016 for the wastewater collection system.

Annual Decrease from FY 2016 to FY 2017:

Prior to FY 2017, salary and other cost allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

On Target for FY 2017: The percentage of annual expenditures is high for seven months of the fiscal year (63% actual compared to seven-month budget of 58%); however, vacancy savings will be experienced in later months. Based on the anticipated vacancy savings, the Wastewater Capital Project Management Department expenditures are on track for FY 2017.



Wastewater Operations Expenditures

Under Target for FY 2017

FY	February YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - February YTD	% Increase - Annual
2014	\$ 1,207,679	\$ 2,064,537	58%		
2015	\$ 1,159,245	\$ 2,328,173	50%	-4%	13%
2016	\$ 1,169,641	\$ 2,291,483	51%	1%	-2%
2017	\$ 1,241,103	\$ 2,568,472	48%	6%	12%

Annual Increase from FY 2014 to FY 2015:

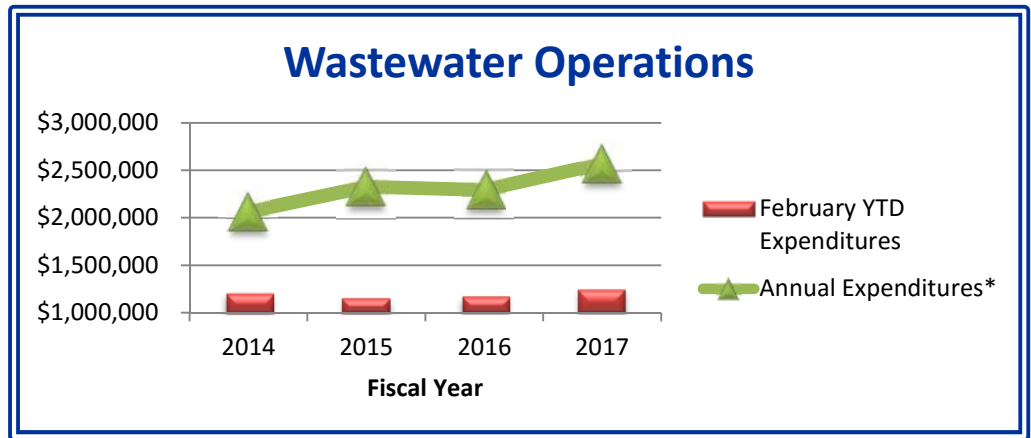
(1) Bad debt expense was increased by approximately \$65,000.

(2) Lift station upgrades and drawings were performed for approximately \$159,000.

Annual Increase from FY 2016 to FY 2017:

(1) Replacement of two vehicles and the purchase of a water truck was budgeted as \$110,000 for FY 2017.

(2) FY 2017 includes budget capacity available for equipment repairs and maintenance, septic maintenance reimbursements, equipment replacements, wetlands maintenance, and other operational systems maintenance.



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Total Revenues by Fund

Total General Fund Revenues

Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 8,729,518	\$ 15,535,678	56%		
2015	\$ 10,441,631	\$ 17,191,008	61%	20%	11%
2016	\$ 11,039,030	\$ 18,612,738	59%	6%	8%
2017	\$ 14,878,140	\$ 23,858,606	62%	35%	28%

YTD Increase from FY 2014 to FY 2015:

- (1) City sales tax revenues increased 26%, largely due to the reduction of the Wastewater Fund subsidy from 35% in FY 2014 to 30% in FY 2015.
- (2) Bed tax revenues increased 31%, mostly due to the increase in the tax rate from 3% to 3.5% effective January 1, 2014..

YTD Increase from FY 2016 to FY 2017:

- (1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue in the Wastewater Fund. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.
- (2) Bed tax revenues increased 23%, and City sales tax revenues increased 12%.

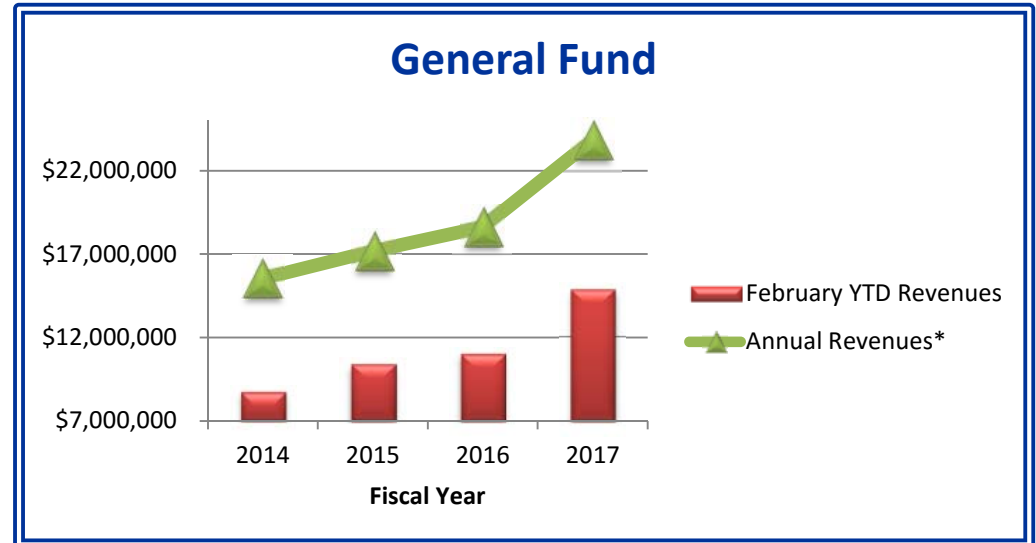
Annual Increase from FY 2014 to FY 2015:

- (1) City sales taxes increased 18%. Of this amount, approximately 8% is due to the reduction in the Wastewater Fund subsidy from 35% in FY 2014 to 30% in FY 2015. The remaining increase is largely due to the effects of the implementation of the destination marketing program.
- (2) Bed tax revenues increased 27%. A portion of the increase was the result of the increase in the tax rate from 3% to 3.5% effective January 1, 2014. Adjusting the increase in the tax rate, bed tax revenues were up 17% over FY 2014. The remaining increase is largely due to the effects of the implementation of the destination marketing program.

Annual Increase from FY 2016 to FY 2017:

- (1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue in the Wastewater Fund. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%. In addition, a factor was included to estimate an increase in sales tax revenues due to growth in economy and new businesses opening. The total effect of the changes represents an increase in revenues of approximately \$5.0 million.
- (2) Bed tax revenues are projected to increase approximately \$162,000, primarily due to growth in the economy, new facilities, and the continued impacts of the destination marketing program.
- (3) The revenue projections include \$100,000 as a placeholder for estimated revenues of the new paid parking program.

Under Target for FY 2017: Franchise fees are received and accrued quarterly. In lieu fees are typically received during the last quarter of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low but expected to be on target by the end of the fiscal year.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Fund

Total Streets Fund Revenues

Exceeds Target for FY 2017

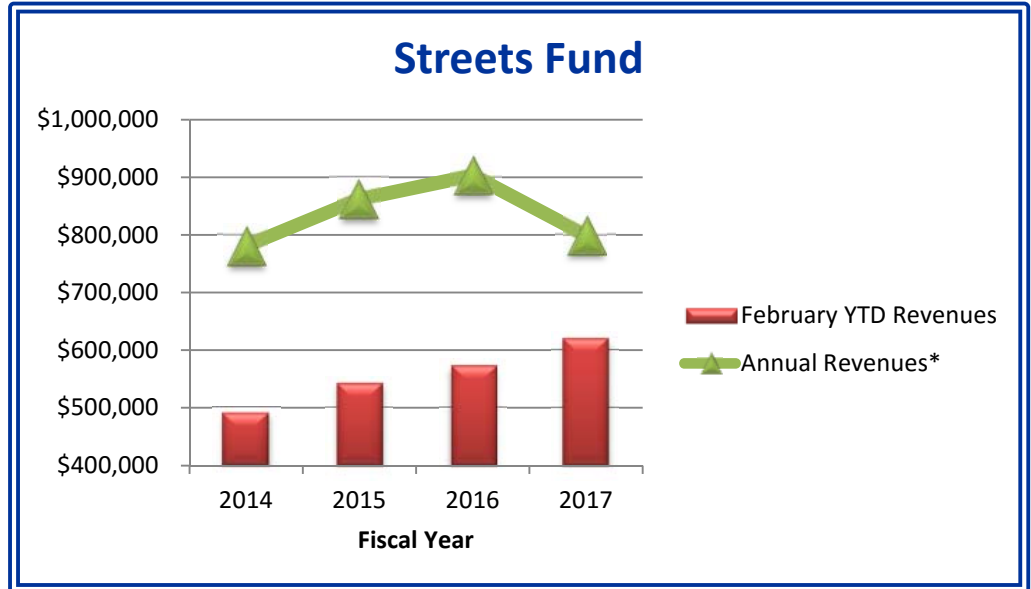
FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 491,613	\$ 780,913	63%		
2015	\$ 543,184	\$ 862,099	63%	10%	10%
2016	\$ 573,614	\$ 902,994	64%	6%	5%
2017	\$ 621,646	\$ 799,000	78%	8%	-12%

Annual Increase from FY 2014 to FY 2015:

The revenues of the Streets Fund are primarily Highway User Revenue Fund (HURF) monies. HURF revenues are the gas tax monies distributed by the State based on population and the gallons of gas sold within Sedona. The HURF distributions received increase approximately \$76,000.

Annual Decrease from FY 2016 to FY 2017:

Based on the estimates provided by the State, HURF revenues are estimated to decrease approximately \$98,000. Population is one of the factors used in the State formula for distribution of HURF revenues. Since the City's population has been relatively flat while many other cities in Arizona are increasing, the City's share of the distributions are expected to decrease.



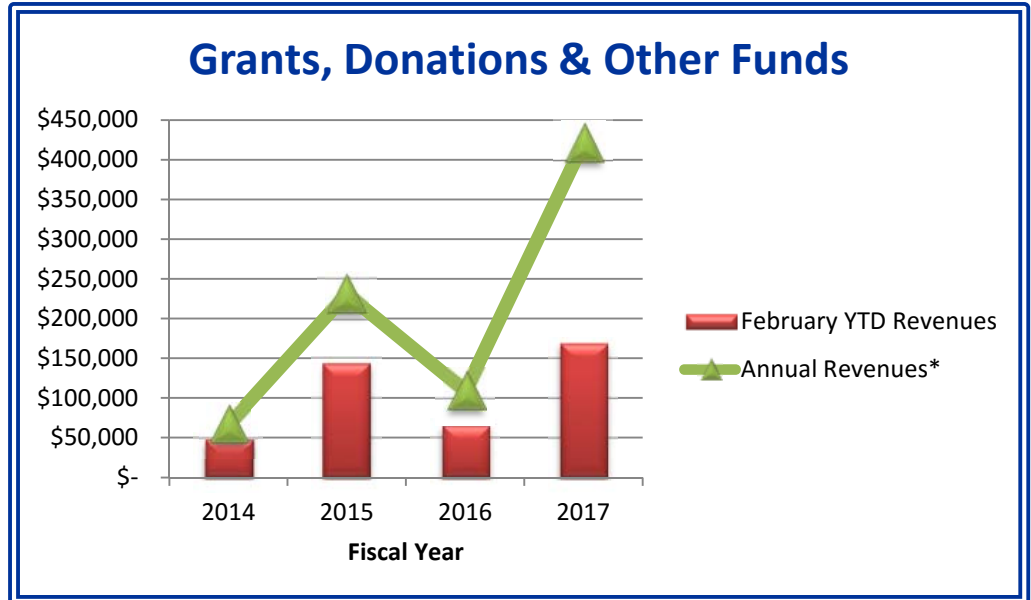
Total Grants, Donations & Other Rev.

Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 48,595	\$ 66,852	73%		
2015	\$ 143,446	\$ 230,824	62%	195%	245%
2016	\$ 66,003	\$ 108,649	61%	-54%	-53%
2017	\$ 168,950	\$ 420,500	40%	156%	287%

Increases/Decreases: The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so revenues will not necessarily be consistent from month to month or year to year.

Under Target for FY 2017: Due to the effect of the timing of these revenues, year-to-date revenues are low but expected to be on target by the end of the fiscal year.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Fund

Total Develop. Impact Fees Revenues

Exceeds Target for FY 2017

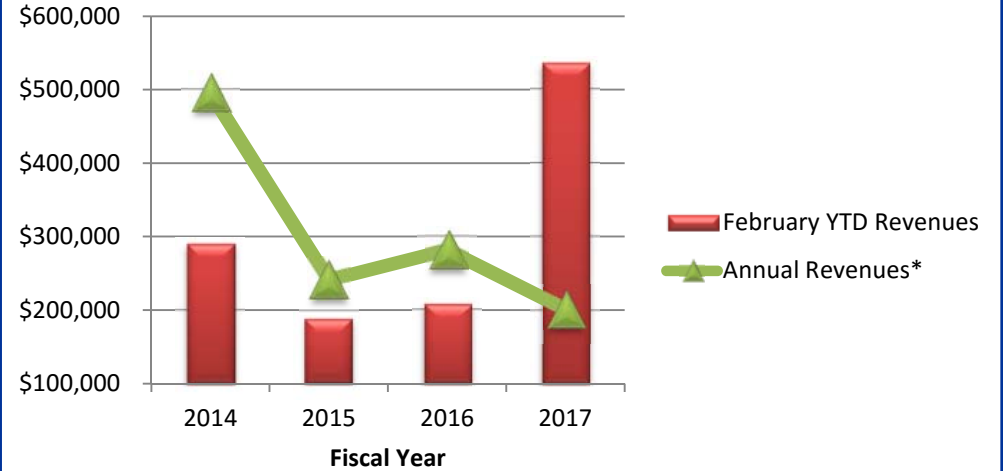
FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 290,186	\$ 495,662	59%		
2015	\$ 187,584	\$ 240,561	78%	-35%	-51%
2016	\$ 208,154	\$ 281,497	74%	11%	17%
2017	\$ 536,728	\$ 201,000	267%	158%	-29%

YTD Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the Development Impact Fees Funds is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

Development Impact Fees Funds



Total Capital Improvements Fund Rev.

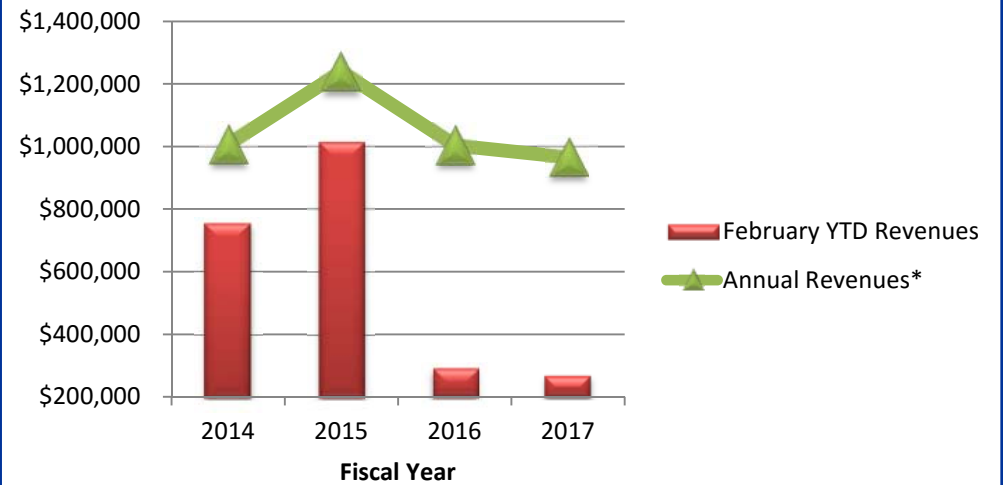
Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 754,606	\$ 1,006,174	75%		
2015	\$ 1,015,520	\$ 1,238,120	82%	35%	23%
2016	\$ 290,653	\$ 1,003,733	29%	-71%	-19%
2017	\$ 267,629	\$ 965,976	28%	-8%	-4%

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects and the receipt of funding designated for those projects so revenues will not necessarily be consistent from month to month or year to year.

Under Target for FY 2017: Agreements were made regarding the outside participation in a storm drainage project that allows the participants to make their contributions over time. Approximately \$188,000 will not be received during FY 2017. This revenue category will not significantly impact the overall operations of the City.

Capital Improvements Fund



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Fund

Total Art in Public Places Fund Rev.

Exceeds Target for FY 2017

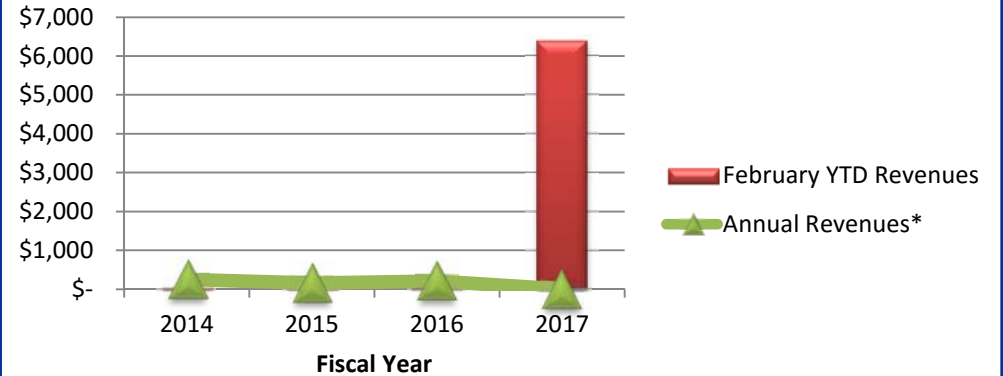
FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 51	\$ 249	20%		
2015	\$ 26	\$ 161	16%	-48%	-35%
2016	\$ 77	\$ 204	38%	193%	27%
2017	\$ 6,406	\$ -	∞	8215%	-100%

YTD Increase from FY 2016 to FY 2017:

The increase was primarily due to contributions in lieu of the City's public art requirement.

Other Increases/Decreases: The Art in Public Places Fund relies primarily on transfers from other funds. Minimal revenues are received, and for several years have only consisted of interest earnings.

Art in Public Places Fund



Total Wastewater Enterprise Fund Rev.

Exceeds Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 6,598,650	\$ 10,512,709	63%		
2015	\$ 6,540,111	\$ 10,190,631	64%	-1%	-3%
2016	\$ 7,053,723	\$ 11,026,791	64%	8%	8%
2017	\$ 5,032,714	\$ 6,403,864	79%	-29%	-42%

YTD Decrease from FY 2016 to FY 2017:

An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.

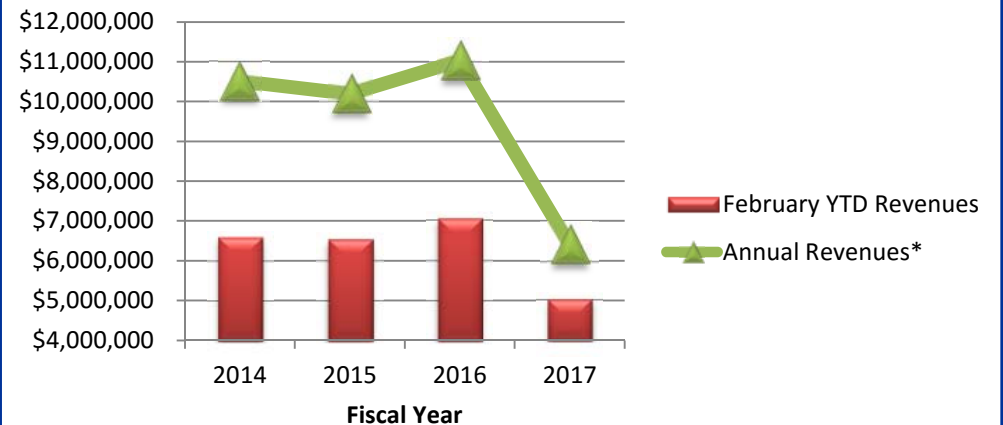
Annual Decrease from FY 2016 to FY 2017:

(1) An accounting change was made in the recording of City sales taxes in FY 2017.

Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.

(2) In FY 2016, the City received approximately \$112,000 from APS as incentive payments for implementation of energy savings measures on projects.

Wastewater Enterprise Fund



Exceeds Target for FY 2017: The revenues exceed estimated targets primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Fund

Total CFD - Sedona Summit II Revenues Exceeds Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 19	\$ 160,904	<1%		
2015	\$ 38,341	\$ 54,429	70%	200324%	-66%
2016	\$ 24,439	\$ 52,969	46%	-36%	-3%
2017	\$ 37,848	\$ 37,000	102%	55%	-30%

YTD Increase from FY 2014 to FY 2015:

The increase is due to the timing of in lieu payments.

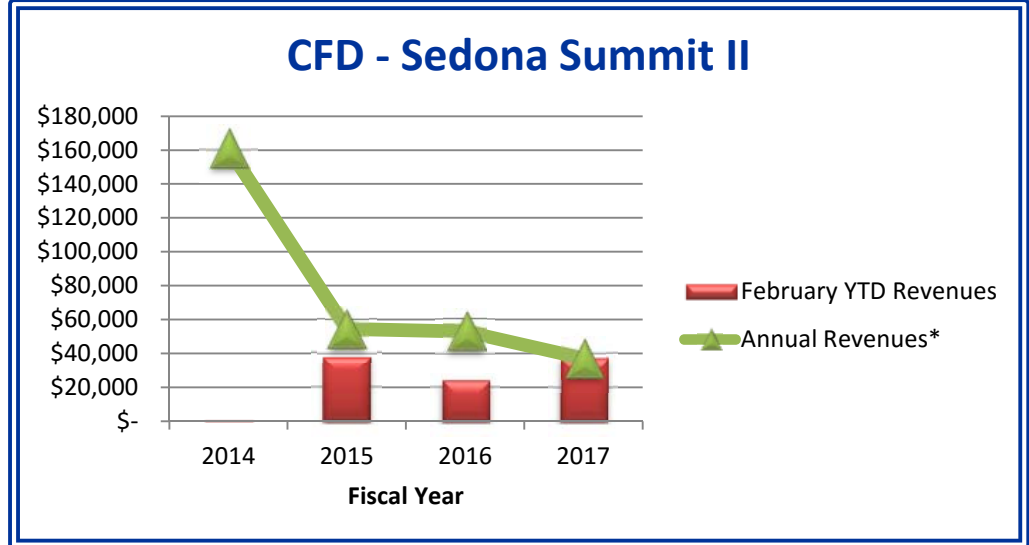
Annual Decrease from FY 2014 to FY 2015:

The FY 2014 revenues include amounts resulting from an audit.

Annual Decrease from FY 2016 to FY 2017:

The FY 2017 revenue projections were based on conservative estimates.

Under Target for FY 2017: The CFD in lieu fees are received quarterly, with the largest payments typically in the second and third quarters of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low but on target for this point in the fiscal year.



Total CFD - Fairfield Revenues Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 154	\$ 95,839	<1%		
2015	\$ 217	\$ 121,137	<1%	41%	26%
2016	\$ 90,256	\$ 123,983	73%	41437%	2%
2017	\$ 31,363	\$ 122,000	26%	-65%	-2%

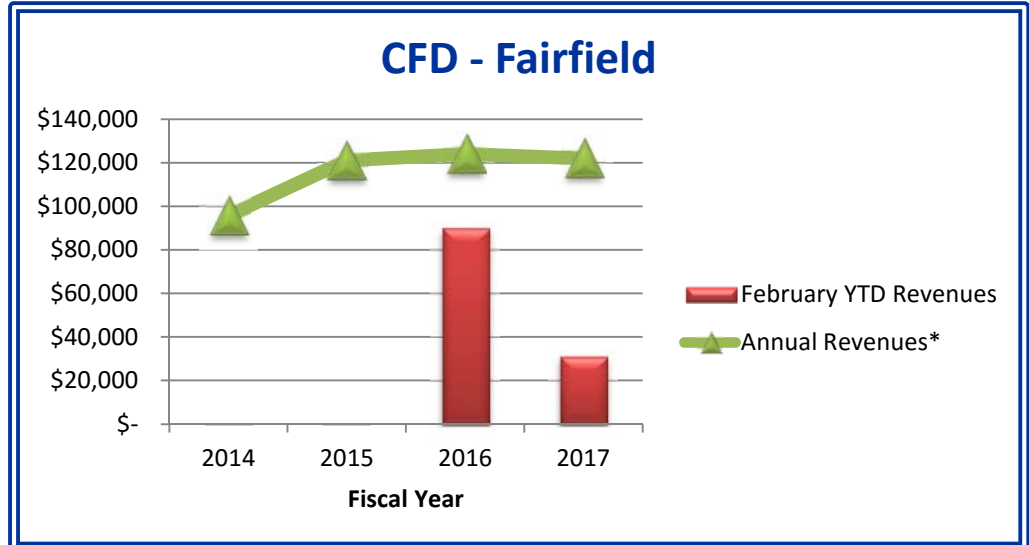
YTD Increase from FY 2015 to FY 2015:

The increase is due to the timing of in lieu fee payments.

Annual Increase from FY 2014 to FY 2015:

The CFD in lieu fees increased approximately \$26,000, and calculations are based on the amounts paid by the timeshareowners.

Under Target for FY 2017: The CFD in lieu fees are received quarterly. Due to the effect of the timing of these revenues, year-to-date revenues are low but on target for this point in the fiscal year.



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Total Revenues by Type

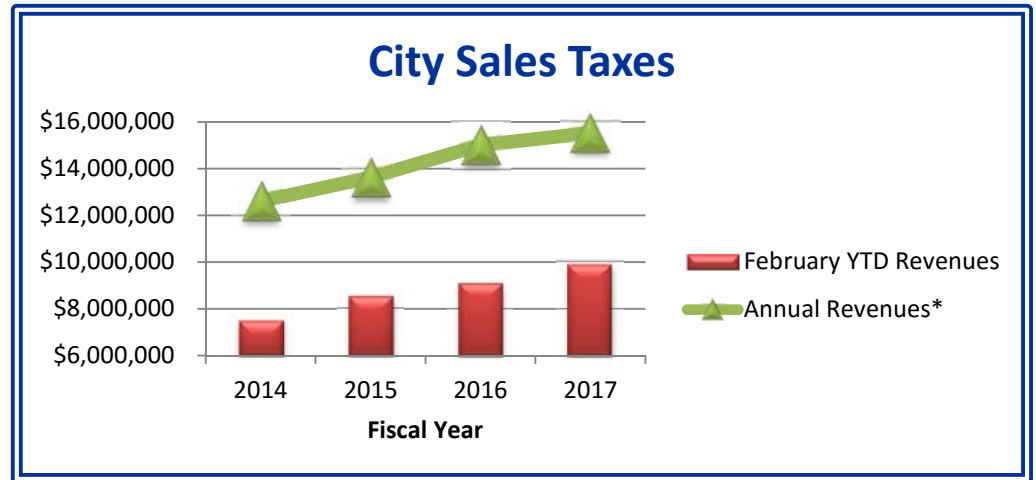
City Sales Tax Revenues

On Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 7,493,156	\$ 12,593,025	60%		
2015	\$ 8,528,340	\$ 13,613,056	63%	14%	8%
2016	\$ 9,106,108	\$ 14,999,612	61%	7%	10%
2017	\$ 9,906,368	\$ 15,526,670	64%	9%	4%

Annual Increase from FY 2015 to FY 2016:

The increase was mostly attributable to increases in the Restaurant & Bar, Hotel/Motel, and Retail categories. These are largely impacted by the level of tourism activity.



See [City Sales Tax Revenues by Category](#) and [City Sales Taxes by Month](#) for more information.

Bed Tax Revenues

Exceeds Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 1,124,309	\$ 2,097,290	54%		
2015	\$ 1,471,282	\$ 2,659,290	55%	31%	27%
2016	\$ 1,719,412	\$ 3,010,334	57%	17%	13%
2017	\$ 2,131,555	\$ 3,172,200	67%	24%	5%

YTD Increase from FY 2014 to FY 2015:

The increase was mostly due to the increase in the tax rate from 3% to 3.5% effective January 1, 2014.

YTD Increase from FY 2016 to FY 2017:

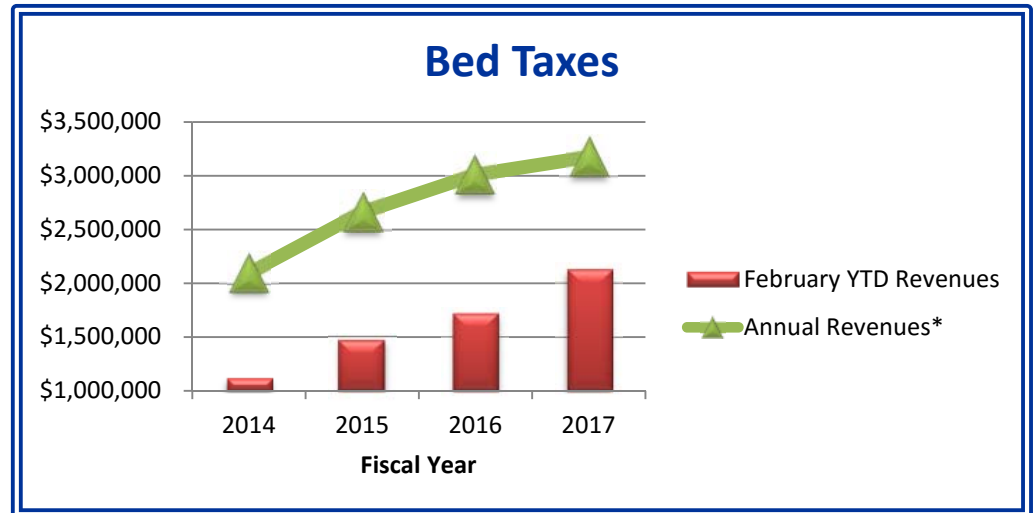
A portion of the increase represents an increase in late payments (collection of taxes for prior taxing periods) and payments made on time in FY 2017 that were made late in FY 2016.

Annual Increase from FY 2014 to FY 2015:

A portion of the increase was the result of the increase in the tax rate from 3% to 3.5% effective January 1, 2014. Adjusting the increase in the tax rate, bed tax revenues were up 17% over FY 2014. The remaining increase is largely due to the effects of the implementation of the destination marketing program.

Annual Increase from FY 2015 to FY 2016:

The continued increase in the bed tax revenues is largely due to the effects of the implementation of the destination marketing program.



See [Bed Taxes by Month](#) for more information.

* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

In Lieu Revenues

On Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 38,881	\$ 1,160,221	3%		
2015	\$ 38,313	\$ 613,430	6%	-1%	-47%
2016	\$ 112,508	\$ 621,391	18%	194%	1%
2017	\$ 92,903	\$ 562,500	17%	-17%	-9%

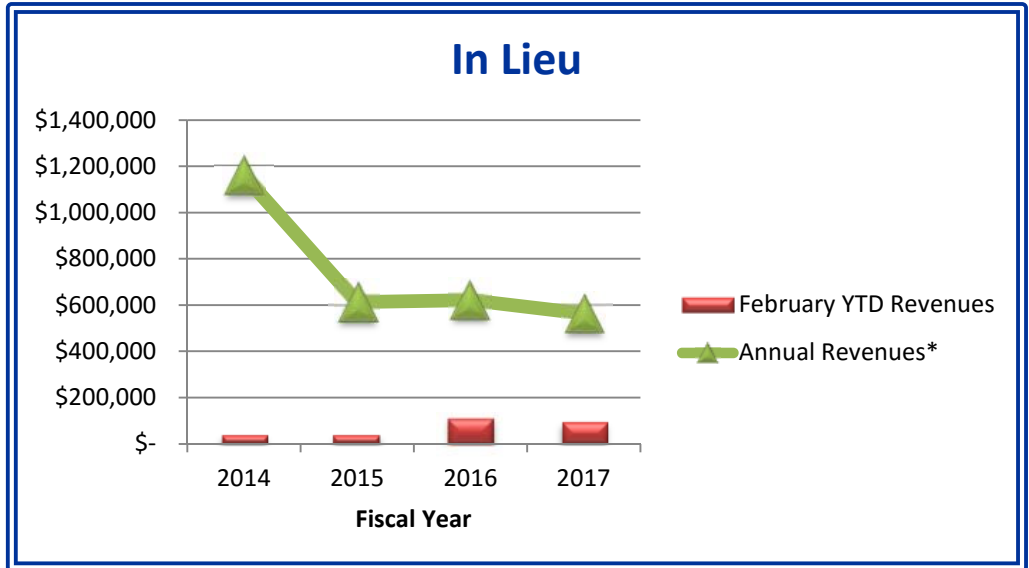
YTD Increase from FY 2015 to FY 2016:

The increase is due to the timing of in lieu fees for the Community Facilities Districts.

Annual Decrease from FY 2014 to FY 2015:

The FY 2014 revenues include amounts resulting from an audit.

On Target for FY 2017: Most of the in lieu fees are received quarterly, with the largest payments typically in the second and third quarters of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low but on target for this point in the fiscal year.

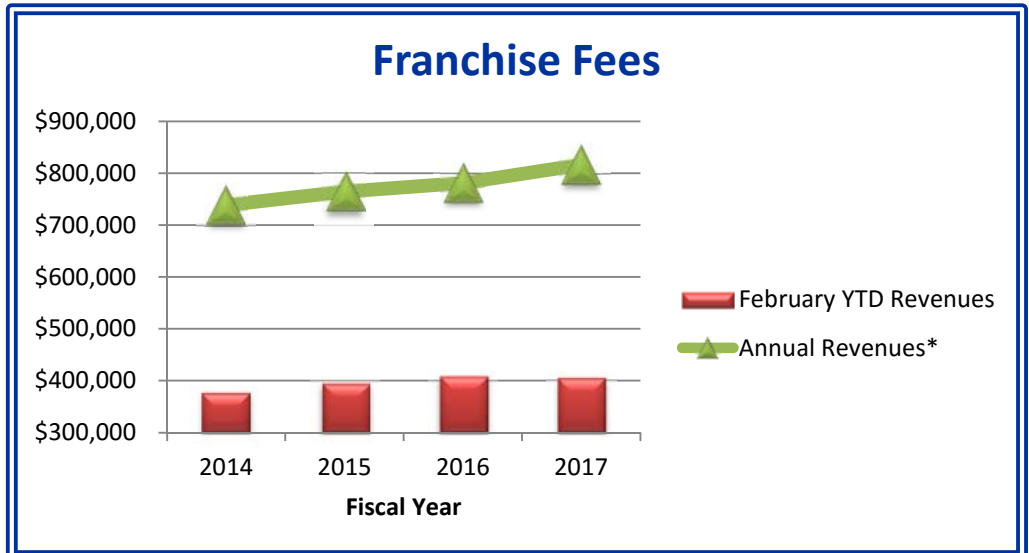


Franchise Fee Revenues

On Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 376,463	\$ 738,631	51%		
2015	\$ 395,746	\$ 764,473	52%	5%	3%
2016	\$ 409,094	\$ 781,223	52%	3%	2%
2017	\$ 405,396	\$ 816,060	50%	-1%	4%

On Target for FY 2017: The franchise fees are received quarterly. Due to the effect of the timing of these revenues, year-to-date revenues are low but on target for this point in the fiscal year.



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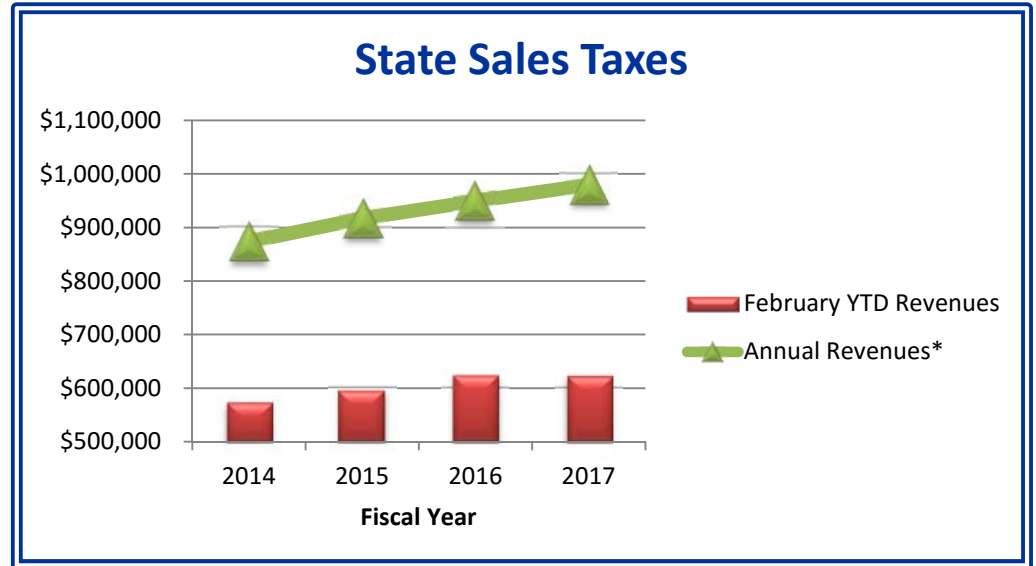
Total Revenues by Type

State Sales Tax Revenues

Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 573,228	\$ 873,126	66%		
2015	\$ 595,283	\$ 916,721	65%	4%	5%
2016	\$ 623,855	\$ 948,696	66%	5%	3%
2017	\$ 622,902	\$ 979,400	64%	<-1%	3%

Under Target for FY 2017: State sales taxes are based on state-wide sales tax collections allocated to each of the cities and towns primarily based on population. There is some seasonality to the sales tax revenues collected state-wide and the revenues can fluctuate from month to month. Due to the effect of the timing of these revenues, year-to-date revenues are low but expected to be on target by the end of the fiscal year.

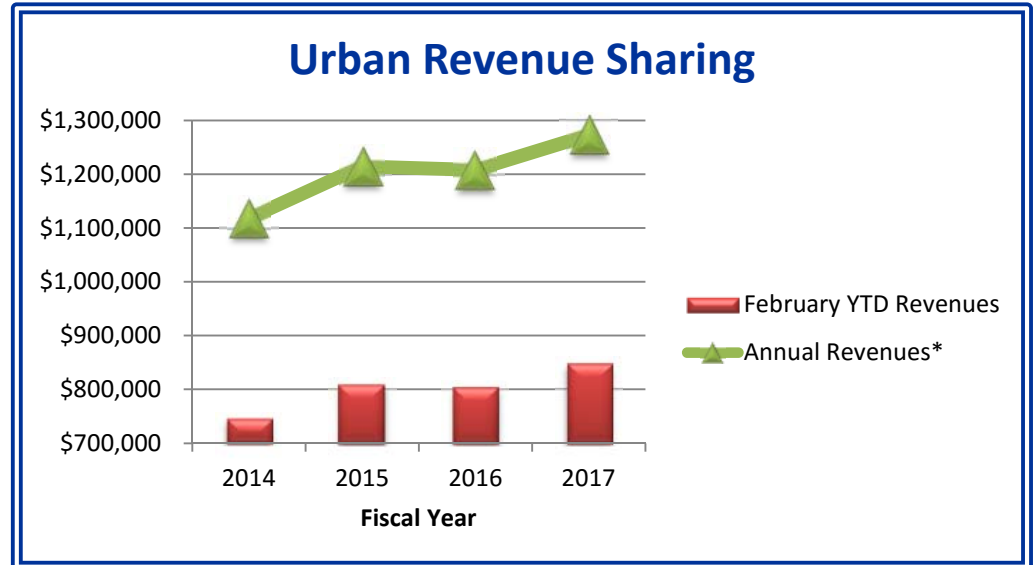


Urban Revenue Sharing Revenues

On Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 745,174	\$ 1,118,082	67%		
2015	\$ 809,543	\$ 1,214,315	67%	9%	9%
2016	\$ 805,154	\$ 1,207,731	67%	-1%	-1%
2017	\$ 847,806	\$ 1,273,001	67%	5%	5%

On Target for FY 2017: Urban Revenue Sharing is state-shared income taxes. The State provides a preliminary estimate of each city's and town's allocation, which is primarily based on population. The final allocation for the year will be \$1,271,709 or \$1,292 less than originally estimated. Since the difference is less than 1%, we have considered this revenue source to be on target for FY 2017.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

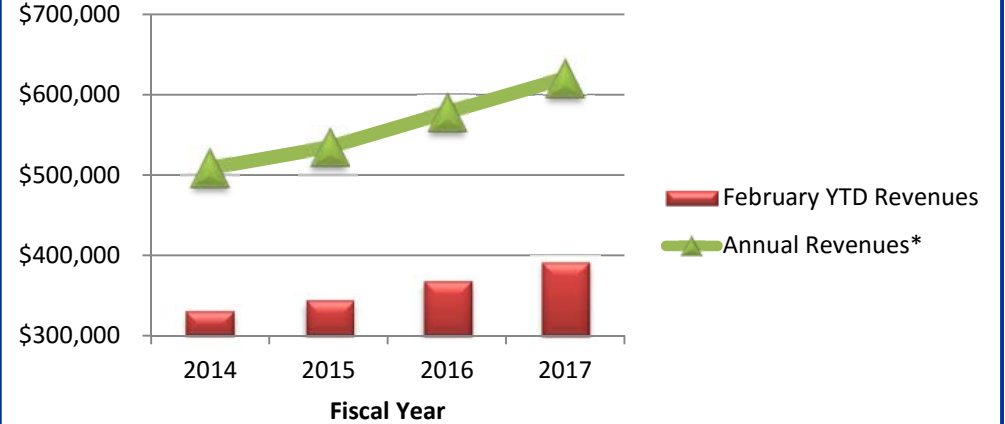
Vehicle License Tax Revenues

Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 330,482	\$ 508,519	65%		
2015	\$ 344,169	\$ 534,404	64%	4%	5%
2016	\$ 368,098	\$ 577,681	64%	7%	8%
2017	\$ 391,674	\$ 620,300	63%	6%	7%

Under Target for FY 2017: Vehicle license taxes are based on collections within each county and allocated to each of the cities and towns within the county primarily based on population. Year-to-date revenues are slightly low but expected to be on target by the end of the fiscal year.

Vehicle License Taxes



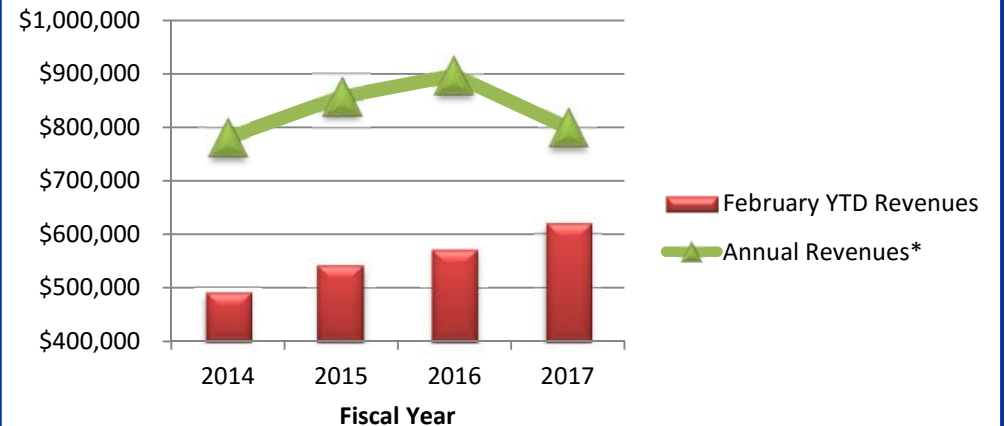
Highway User Revenues

Exceeds Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 491,613	\$ 780,913	63%		
2015	\$ 543,184	\$ 857,363	63%	10%	10%
2016	\$ 572,401	\$ 897,406	64%	5%	5%
2017	\$ 619,917	\$ 799,000	78%	8%	-11%

Increases/Decreases: The activity of the Highway User revenues is based on gasoline sales within each county and across the state and allocated primarily based on population. The amount can fluctuate based on the portion that the legislature appropriates to the state Highway User Revenue Fund.

Highway User



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

Other Intergovernmental Revenues

Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 816,605	\$ 951,316	86%		
2015	\$ 1,171,117	\$ 1,347,854	87%	43%	42%
2016	\$ 339,031	\$ 874,083	39%	-71%	-35%
2017	\$ 381,828	\$ 1,065,976	36%	13%	22%

YTD Increase from FY 2014 to FY 2015:

The increase is primarily due to grant activity and outside participation in capital projects, which are based on the grant funding awarded and received and timing of capital projects so revenues will not necessarily be consistent from month to month or year to year.

YTD Decrease from FY 2015 to FY 2016:

The decrease is primarily due to grant activity and outside participation in capital projects, which are based on the grant funding awarded and received and timing of capital projects so revenues will not necessarily be consistent from month to month or year to year.

Annual Increase from FY 2014 to FY 2015:

The decrease is primarily due to grant activity and outside participation in capital projects, which are based on the grant funding awarded and received and timing of capital projects so revenues will not necessarily be consistent from month to month or year to year.

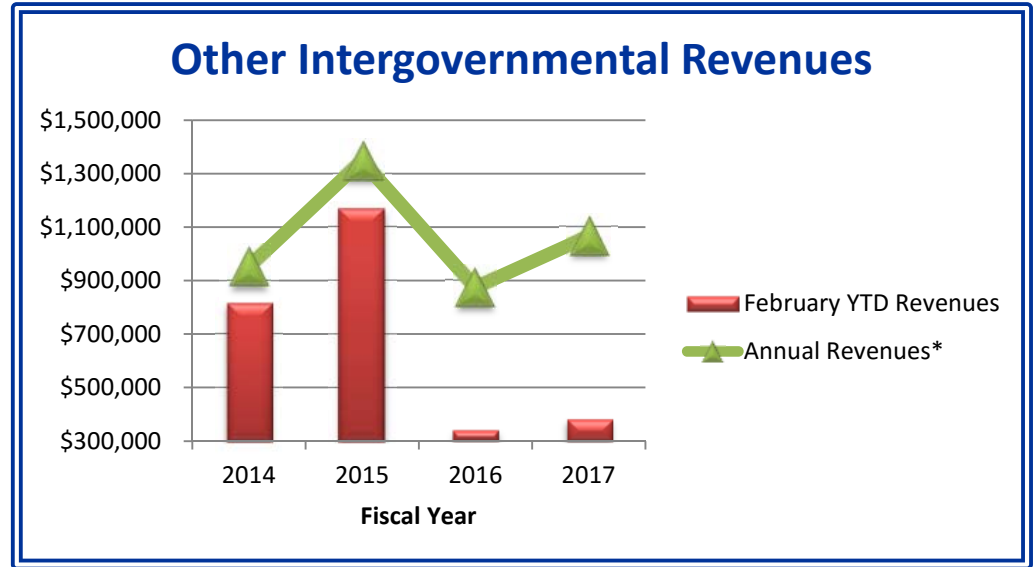
Annual Decrease from FY 2015 to FY 2016:

The decrease was primarily due to an intergovernmental agreement with Yavapai County for reconstruction of Airport Road in the prior fiscal year.

Annual Increase from FY 2016 to FY 2017:

The increase is primarily due to a budgeted contingency for additional grant revenues.

Under Target for FY 2017: Grants and intergovernmental agreements tied to various projects are received as awarded or based on the timing of the project. Due to the effect of the timing of these revenues, year-to-date revenues are low but expected to be on target by the end of the fiscal year.



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Total Revenues by Type

License & Permit Revenues

Exceeds Target for FY 2017

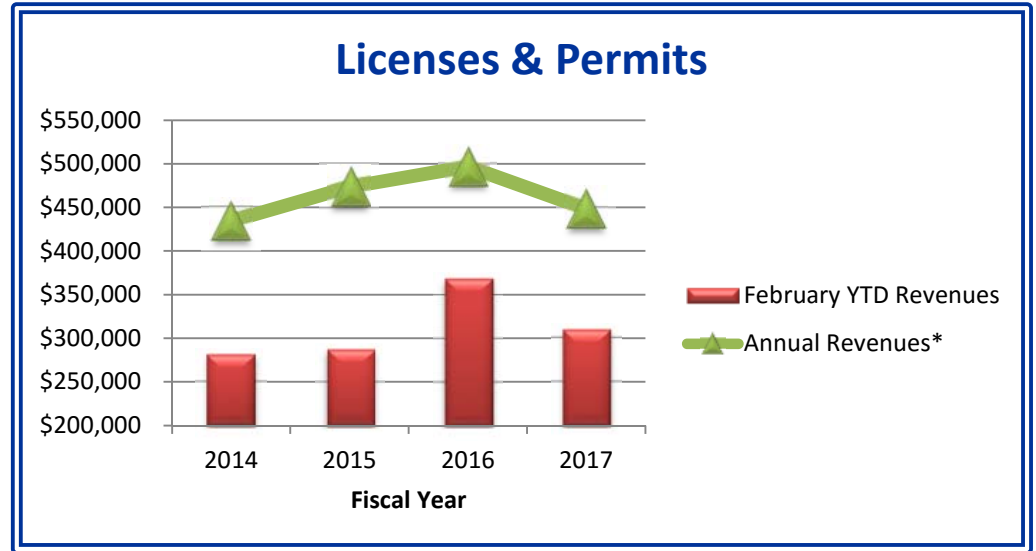
FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 281,622	\$ 434,251	65%		
2015	\$ 287,882	\$ 473,367	61%	2%	9%
2016	\$ 369,095	\$ 496,777	74%	28%	5%
2017	\$ 309,618	\$ 448,425	69%	-16%	-10%

YTD Increase from FY 2015 to FY 2016:

The increase was primarily a result of increases in building permits.

Annual Decrease from FY 2016 to FY 2017:

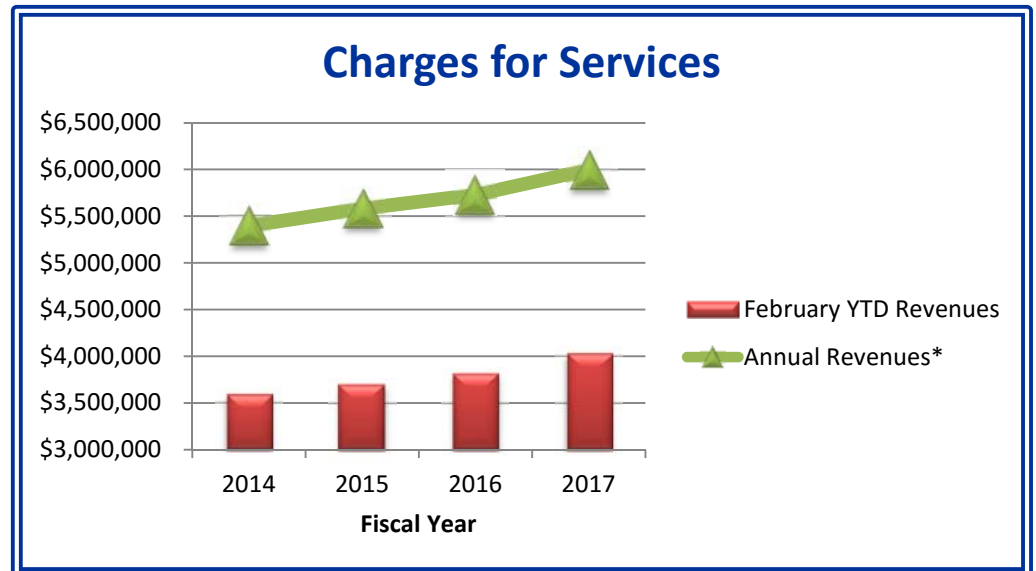
The activity of the building permits will not necessarily be consistent from year to year. As the City approaches build-out, these revenues are expected to decrease, and the FY 2017 revenue projections were based on conservative estimates.



Charges for Services Revenues

On Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 3,591,716	\$ 5,396,208	67%		
2015	\$ 3,701,790	\$ 5,580,031	66%	3%	3%
2016	\$ 3,819,920	\$ 5,729,286	67%	3%	3%
2017	\$ 4,032,120	\$ 5,995,294	67%	6%	5%



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

Fines & Forfeitures Revenues

Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 158,792	\$ 254,533	62%		
2015	\$ 180,247	\$ 277,682	65%	14%	9%
2016	\$ 177,499	\$ 241,071	74%	-2%	-13%
2017	\$ 136,485	\$ 350,720	39%	-23%	45%

YTD Decrease from FY 2016 to FY 2017:

The decrease was primarily due to an decrease in court fines and court enhancement fees collected and a reduction in delinquent wastewater accounts resulting in lower late fees on wastewater billings.

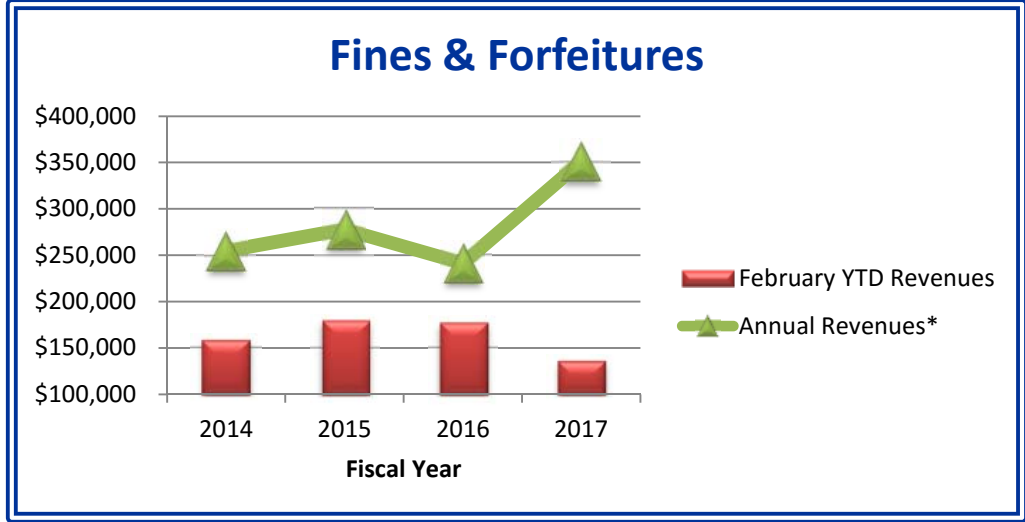
Annual Decrease from FY 2015 to FY 2016:

The decrease was primarily due to an decrease in court fines collected.

Annual Increase from FY 2016 to FY 2017:

The increase is primarily a due to a placeholder included in fines and forfeitures for estimated revenue from the paid parking program to be implemented during the fiscal year.

Under Target for FY 2017: If the placeholder for the paid parking program revenues is excluded, February 2017 revenues represent 54% of annual revenues, which is under target for the fiscal year-to-date. This is primarily a result of a decrease in court fines collected and a reduction in delinquent wastewater accounts resulting in lower late fees on wastewater billings. This revenue category will not significantly impact the overall operations of the City; however, we will continue to monitor these revenues to identify whether revenue estimates should be changed.



Development Impact Fee Revenues

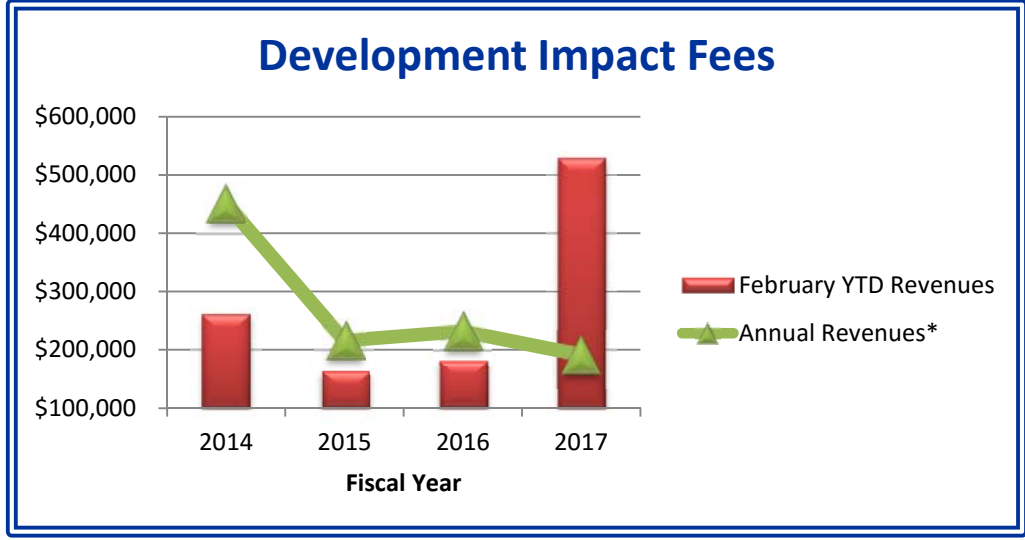
Exceeds Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 261,756	\$ 450,798	58%		
2015	\$ 165,464	\$ 216,039	77%	-37%	-52%
2016	\$ 183,582	\$ 231,772	79%	11%	7%
2017	\$ 530,388	\$ 191,000	278%	189%	-18%

YTD Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the development impact fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.



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Total Revenues by Type

Capacity Fee Revenues

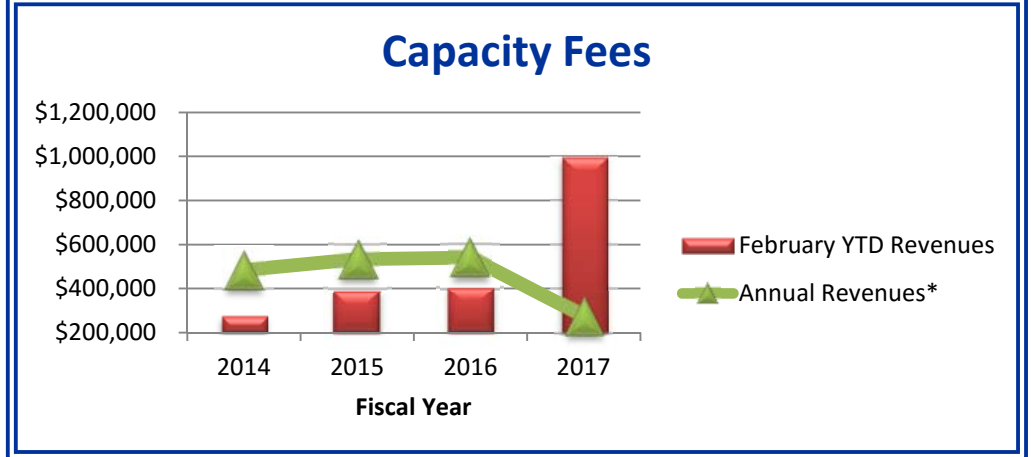
Exceeds Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 276,230	\$ 484,100	57%		
2015	\$ 392,365	\$ 533,054	74%	42%	10%
2016	\$ 407,552	\$ 541,045	75%	4%	1%
2017	\$ 997,522	\$ 275,000	363%	145%	-49%

YTD Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the capacity fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.



Other Miscellaneous Revenues

Under Target for FY 2017

FY	February YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - February YTD	% Increase - Annual
2014	\$ 353,368	\$ 813,968	43%		
2015	\$ 285,335	\$ 527,894	54%	-19%	-35%
2016	\$ 332,640	\$ 955,449	35%	17%	81%
2017	\$ 174,940	\$ 732,400	24%	-47%	-23%

YTD Decrease from FY 2016 to FY 2017:

- (1) The decrease was mostly due to losses and a decrease in the interest earnings in LGIP accounts.
- (2) Insurance proceeds were received in the FY 2016 that are not anticipated for FY 2017.
- (3) Outside participation in capital projects are not always consistent from year to year.
- (4) The decrease is also a result of timing differences in donations and contributions.

Annual Decrease from FY 2014 to FY 2015:

The decrease was primarily due to losses incurred in the LGIP accounts and lower interest earnings received on sales tax audits.

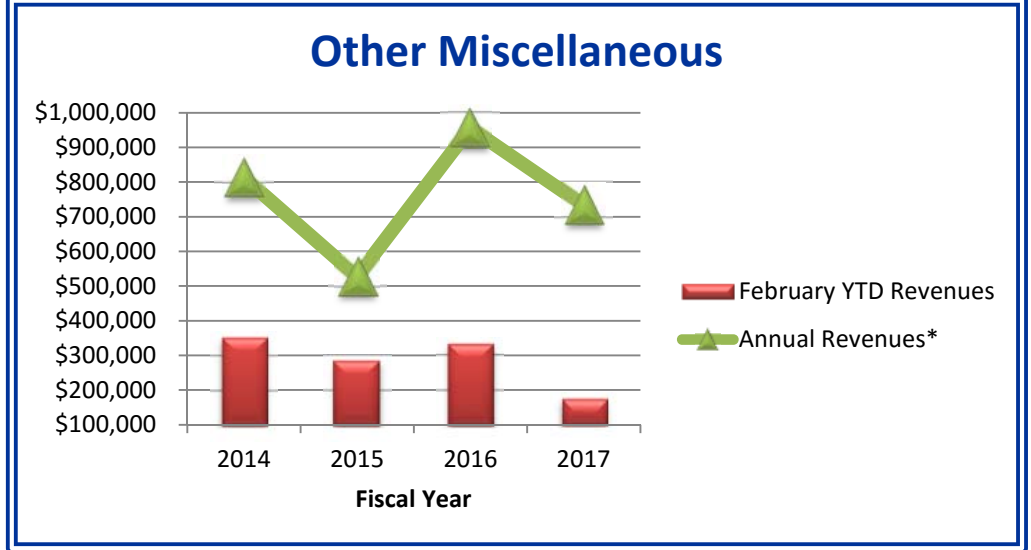
Annual Increase from FY 2015 to FY 2016:

The increase was primarily due to increases in interest earnings in LGIP accounts, outside participation in capital projects and incentive payments received from APS.

Annual Decrease from FY 2016 to FY 2017:

The decrease is primarily due to one-time incentive payments received from APS during FY 2016 and conservative revenue projections.

Under Target for FY 2017: Most of the revenues in this category are not consistent from month to month. Agreements were made regarding the outside participation in a storm drainage project that allows the participants to make their contributions over time. Approximately \$188,000 will not be received during FY 2017. This revenue category will not significantly impact the overall operations of the City; however, we will continue to monitor these revenues to identify whether revenue estimates should be changed.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Sales Tax Revenues by Category

Month	Retail	Restaurant & Bar	Hotel/Motel	Construction	Leasing	Communi- cations & Utilities	Amusements & Other	Totals
City Sales Tax Revenues by Category and by Month								
July 2015	\$ 371,114	\$ 156,708	\$ 159,972	\$ 86,736	\$ 80,562	\$ 55,914	\$ 72,219	\$ 983,225
August 2015	477,727	228,483	207,430	106,371	93,421	54,643	69,564	1,237,639
September 2015	430,651	159,186	173,676	87,724	81,077	53,225	50,520	1,036,059
October 2015	409,331	190,820	174,625	113,767	73,685	49,842	87,621	1,099,691
November 2015	536,612	245,825	281,686	145,471	93,529	44,714	70,032	1,417,869
December 2015	435,059	165,029	143,307	111,103	59,446	50,296	69,384	1,033,624
January 2016	467,839	243,136	153,427	97,329	67,278	64,730	17,375	1,111,114
February 2016	451,252	222,964	182,877	132,497	81,356	44,206	71,735	1,186,887
March 2016	558,680	307,702	302,861	162,479	96,333	42,583	129,307	1,599,945
April 2016	472,233	325,869	310,421	133,722	82,697	43,412	84,205	1,452,559
May 2016	489,736	337,278	234,931	113,474	113,009	44,187	75,233	1,407,848
June 2016	452,098	246,512	284,019	174,585	136,297	49,136	90,505	1,433,152
Total FY 2016	\$ 5,552,332	\$ 2,829,512	\$ 2,609,232	\$ 1,465,258	\$ 1,058,690	\$ 596,888	\$ 887,700	\$ 14,999,612

July 2016	\$ 406,688	\$ 270,380	\$ 217,869	\$ 93,020	\$ 80,638	\$ 55,936	\$ 94,789	\$ 1,219,320
August 2016	432,737	234,249	200,850	164,494	92,197	50,755	64,665	1,239,947
September 2016	457,254	243,153	226,263	87,694	142,268	47,924	67,359	1,271,915
October 2016	479,900	323,127	308,201	128,414	112,971	46,170	77,100	1,475,883
November 2016	428,400	255,333	249,422	107,013	109,048	41,089	74,536	1,264,841
December 2016	478,340	248,702	200,287	125,752	83,646	48,498	50,212	1,235,437
January 2017	399,063	192,950	167,166	69,391	76,745	47,868	29,299	982,482
February 2017	424,734	231,571	219,617	97,099	129,750	47,472	66,300	1,216,543
March 2017	-	-	-	-	-	-	-	-
April 2017	-	-	-	-	-	-	-	-
May 2017	-	-	-	-	-	-	-	-
June 2017	-	-	-	-	-	-	-	-
Total Year-to-Date FY 2017	\$ 3,507,116	\$ 1,999,465	\$ 1,789,675	\$ 872,877	\$ 827,263	\$ 385,712	\$ 524,260	\$ 9,906,368

Current Month Comparison to Same Month Last Year

February 2016 vs. February 2017	\$ (26,518)	\$ 8,607	\$ 36,740	\$ (35,398)	\$ 48,394	\$ 3,266	\$ (5,435)	\$ 29,656
Change from February to February	-6%	4%	20%	-27%	59%	7%	-8%	2%

Year-to-Date Comparison to Year-to-Date Last Year

Difference in YTD	\$ (72,469)	\$ 387,314	\$ 312,675	\$ (8,121)	\$ 196,909	\$ (31,858)	\$ 15,810	\$ 800,260
% Change from Prior YTD	-2%	24%	21%	-1%	31%	-8%	3%	9%

Sales & Bed Tax Revenues by Month

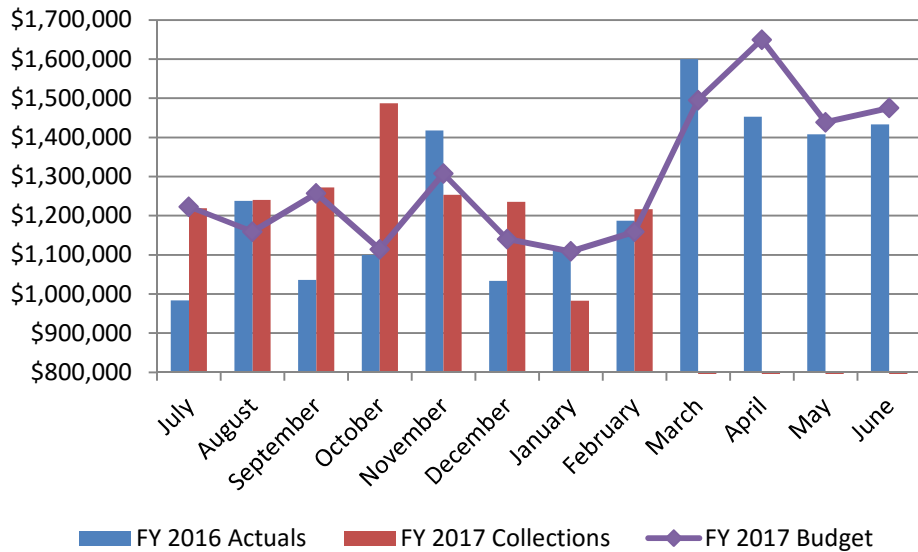
City Sales Tax Revenues

Month	FY 2016 Actuals	FY 2017 Collections	Actual Variance	FY 2017 Budget	Budget Variance
July	\$ 983,225	\$ 1,219,320	24%	\$ 1,223,020	0%
August	1,237,638	1,239,948	0%	1,159,160	7%
September	1,036,059	1,271,915	23%	1,256,660	1%
October	1,099,691	1,487,329	35%	1,114,070	34%
November	1,417,869	1,253,394	-12%	1,307,650	-4%
December	1,033,624	1,235,437	20%	1,140,150	8%
January	1,111,114	982,482	-12%	1,108,890	-11%
February	1,186,887	1,216,544	2%	1,158,720	5%
March	1,599,944	-	-	1,495,190	-
April	1,452,560	-	-	1,649,480	-
May	1,407,848	-	-	1,438,650	-
June	1,433,152	-	-	1,475,030	-
Totals	\$ 14,999,612	\$ 9,906,368	9%	\$ 15,526,670	5%

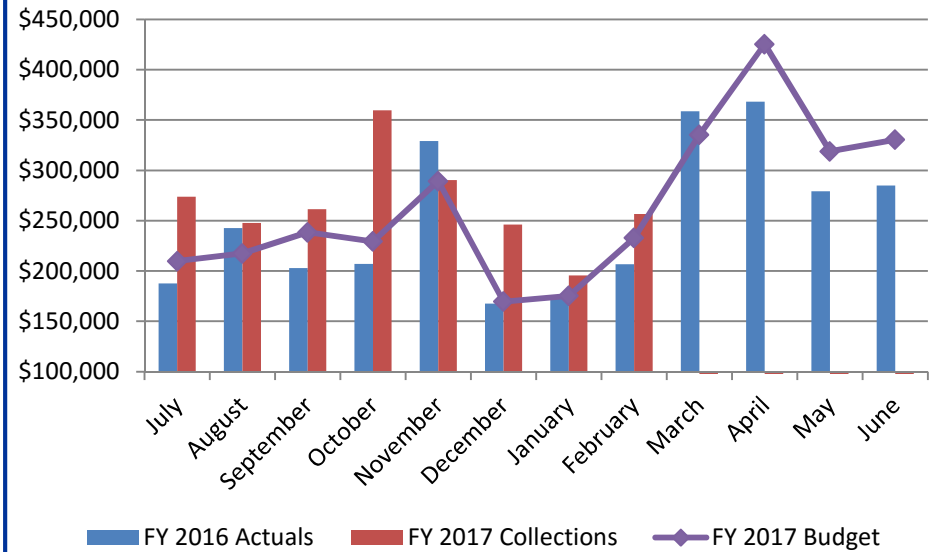
Bed Tax Revenues

Month	FY 2016 Actuals	FY 2017 Collections	Actual Variance	FY 2017 Budget	Budget Variance
July	\$ 187,568	\$ 273,893	46%	\$ 209,860	31%
August	242,636	247,780	2%	217,500	14%
September	203,054	261,443	29%	238,490	10%
October	207,133	359,754	74%	229,420	57%
November	329,119	290,342	-12%	289,250	0%
December	167,743	246,245	47%	169,640	45%
January	175,583	195,588	11%	175,270	12%
February	206,576	256,512	24%	232,940	10%
March	358,560	-	-	335,200	-
April	368,272	-	-	425,270	-
May	279,152	-	-	318,920	-
June	284,938	-	-	330,440	-
Totals	\$ 3,010,334	\$ 2,131,555	24%	\$ 3,172,200	21%

City Sales Tax Revenues



Bed Tax Revenues



General Fund Summary

	FY 2017 Budget	FY 2017 YTD Actuals	Encum- brances	FY 2017 YTD Including Encumbrances	% of Budget	FY 2016 YTD Actuals	Actual Variance
Revenues							
Taxes:							
City Sales Taxes	\$ 15,526,670	\$ 9,906,368		\$ 9,906,368	64%	\$ 6,376,609	55%
Bed Taxes	3,172,200	2,131,555		2,131,555	67%	1,719,412	24%
Contingent Bed Taxes	550,000	-		-	0%	-	N/A
Franchise Fees	816,060	405,396		405,396	50%	409,094	-1%
State Shared Revenues:							
State Shared Sales Taxes	979,400	622,902		622,902	64%	623,855	<-1%
Urban Revenue Sharing	1,273,001	847,806		847,806	67%	805,154	5%
Vehicle License Taxes	620,300	391,674		391,674	63%	368,098	6%
Other Intergovernmental:							
Grants	20,000	1,246		1,246	6%	23,604	-95%
Other	-	8,184		8,184	∞	23,292	-65%
In Lieu Fees	406,000	-		-	0%	-	N/A
Licenses & Permits	448,425	309,618		309,618	69%	369,095	-16%
Charges for Services	108,950	81,312		81,312	75%	49,882	63%
Fines & Forfeitures	262,300	78,512		78,512	30%	104,141	-25%
Other Revenues:							
Interest Earnings	122,500	34,646		34,646	28%	92,212	-62%
Donations & Contributions	400	1,304		1,304	326%	200	552%
Rental Income	27,400	26,905		26,905	98%	22,068	22%
Miscellaneous	75,000	30,710		30,710	41%	52,313	-41%
Total Revenues	\$ 24,408,606	\$ 14,878,140		\$ 14,878,140	61%	\$ 11,039,030	35%
Expenditures							
General Government:							
City Council	\$ 78,585	\$ 39,457	\$ -	\$ 39,457	50%	\$ 38,379	3%
City Manager's Office	740,819	353,496	-	353,496	48%	465,092	-24%
Human Resources	237,045	149,907	-	149,907	63%	126,649	18%
Financial Services	534,765	311,693	39,375	351,068	66%	274,153	14%
Information Technology	1,197,077	732,489	6,717	739,205	62%	631,359	16%
City Attorney's Office	534,455	280,641	-	280,641	53%	322,067	-13%
City Clerk's Office	297,719	161,784	-	161,784	54%	137,049	18%
General Services	661,806	407,716	-	407,716	62%	603,849	-32%
Community Development	961,717	461,435	-	461,435	48%	571,947	-19%
Public Works	568,494	298,507	42,000	340,507	60%	363,276	-18%
Municipal Court	342,950	183,688	-	183,688	54%	193,739	-5%
Public Safety:							
General Services	54,178	52,991	-	52,991	98%	52,431	1%
Community Development	631,361	315,431	-	315,431	50%	188,914	67%
Police	4,304,779	2,450,446	44,934	2,495,381	58%	2,328,782	5%
Public Works & Streets:							
Public Works	2,116,798	1,058,688	445,286	1,503,973	71%	473,663	124%
Culture & Recreation:							
City Manager's Office	92,940	43,784	-	43,784	47%	-	∞
Parks & Recreation	548,757	338,037	11,482	349,518	64%	303,551	11%
General Services	486,075	456,604	-	456,604	94%	477,505	-4%
Community Development	66,080	26,920	-	26,920	41%	-	∞
Public Works	560,426	326,717	-	326,717	58%	436,436	-25%
Economic Development:							
City Manager's Office	178,100	95,899	10,000	105,899	59%	-	∞
General Services	1,734,919	1,720,000	-	1,720,000	99%	1,419,000	21%
Health & Welfare:							
General Services	236,997	154,499	82,499	236,997	100%	188,672	-18%
Public Transportation:							
General Services	160,450	82,964	-	82,964	52%	-	∞
Debt Service	686,168	458,045	-	458,045	67%	457,188	<1%
Contingencies	810,000	-	-	-	0%	-	N/A
Total Expenditures	\$ 18,823,460	\$ 10,961,835	\$ 682,292	\$ 11,644,127	62%	\$ 10,053,701	9%
Other Financing Sources (Uses)							
Transfers to Capital Improvements Fund	\$ (8,569,787)	\$ -		\$ -	0%	\$ -	N/A
Transfers to Wastewater Fund	(3,881,668)	(2,476,754)		(2,476,754)	64%	-	∞
Transfers to Streets Fund	(351,000)	(234,000)		(234,000)	67%	(337,667)	31%
Refunding Bonds Issued	-	-		-	N/A	8,030,000	-100%
Payment to Refunded Bond Escrow Agent	-	-		-	N/A	(7,934,739)	100%
Total Other Financing Sources (Uses)	\$ (12,802,455)	\$ (2,710,754)		\$ (2,710,754)	21%	\$ (242,406)	<-1%
Fund Balances							
Beginning Fund Balance, July 1, as restated	\$ 17,650,256	\$ 9,283,138		\$ 9,283,138	53%	\$ 12,883,223	-28%
Ending Fund Balance, February 28:							
Operating Reserve	\$ 8,610,855	\$ 8,610,855		\$ 8,610,855	100%	\$ 7,646,839	13%
Debt Service Reserve	1,300,000	1,300,000		1,300,000	100%	1,300,000	<1%
Unrestricted Fund Balance	522,092	577,834		577,834	111%	4,679,308	-88%
Total Ending Fund Balance, February 28	\$ 10,432,947	\$ 10,488,689		\$ 9,806,397	94%	\$ 13,626,147	-23%

Wastewater Enterprise Fund Summary

	FY 2017 Budget	FY 2017 YTD Actuals	Encum- brances	FY 2017 YTD Including Encumbrances	% of Budget	FY 2016 YTD Actuals	Actual Variance
Revenues							
<u>Taxes:</u>							
City Sales Taxes	\$ -	\$ -		\$ -	N/A	\$ 2,729,498	-100%
Charges for Services	5,880,844	3,949,815		3,949,815	67%	3,769,026	5%
Capacity Fees	275,000	997,522		997,522	363%	407,552	145%
Fines & Forfeitures	88,420	48,841		48,841	55%	58,485	-16%
<u>Other Revenues:</u>							
Interest Earnings	155,100	33,895		33,895	22%	80,987	-58%
Miscellaneous	4,500	2,641		2,641	59%	8,174	-68%
Total Revenues	\$ 6,403,864	\$ 5,032,714		\$ 5,032,714	79%	\$ 7,053,723	-29%
Expenditures							
<u>Wastewater Administration:</u>							
Salaries & Benefits	\$ 55,260	\$ 82,543	\$ -	\$ 82,543	149%	\$ 352,655	-77%
Other Expenditures	216,456	119,376	-	119,376	55%	172,544	-31%
<u>Wastewater Operations:</u>							
Salaries & Benefits	707,480	464,838	-	464,838	66%	433,485	7%
Utilities	592,200	347,805	-	347,805	59%	349,589	-1%
Maintenance	731,679	157,255	22,418	179,673	25%	274,772	-43%
Other Expenditures	537,113	271,205	39,831	311,037	58%	111,795	143%
<u>Wastewater Capital Projects:</u>							
Salaries & Benefits	149,410	101,449	-	101,449	68%	76,207	33%
Other Expenditures	-	-	37,109	37,109	∞	224	-100%
Capital Improvement Projects	3,085,550	1,779,488	269,046	2,048,534	66%	2,992,889	-41%
<u>Departmental Allocations:</u>							
City Manager's Office	48,681	30,507	-	30,507	63%	-	∞
Human Resources	19,547	12,393	-	12,393	63%	-	∞
Financial Services	406,520	235,094	13,125	248,219	61%	-	∞
Information Technology	87,578	53,089	111	53,200	61%	-	∞
City Attorney's Office	21,090	13,434	-	13,434	64%	-	∞
City Clerk's Office	12,650	7,961	-	7,961	63%	-	∞
Public Works & Engineering	196,523	116,175	-	116,175	59%	-	∞
Departmental Allocations	-	-	-	-	N/A	163,108	-100%
Debt Service	5,151,325	3,430,199	-	3,430,199	67%	3,612,388	-5%
Contingencies	100,000	-	-	-	0%	-	N/A
Total Expenditures	\$ 12,119,062	\$ 7,222,809	\$ 381,642	\$ 7,604,451	63%	\$ 8,539,657	-15%
Other Financing Sources (Uses)							
Transfers from General Fund	\$ 3,881,668	\$ 2,476,754		\$ 2,476,754	64%	\$ -	∞
Total Other Financing Sources (Uses)	\$ 3,881,668	\$ 2,476,754		\$ 2,476,754	64%	\$ -	∞
Fund Balances							
Beginning Fund Balance, July 1, as restated	\$ 14,792,117	\$ 13,597,903		\$ 13,597,903	92%	\$ 17,098,425	-20%
<u>Ending Fund Balance, February 28:</u>							
Operating Reserve	\$ 2,317,773	\$ 2,317,773		\$ 2,317,773	100%	\$ 4,015,316	-42%
Debt Service Reserve	4,870,195	4,870,195		4,870,195	100%	4,637,253	5%
Unrestricted Fund Balance	5,770,619	6,696,594		6,696,594	116%	6,959,922	-4%
Total Ending Fund Balance, February 28	\$ 12,958,587	\$ 13,884,562		\$ 13,502,920	104%	\$ 15,612,491	-11%

All Funds Summary

	Beginning Fund Balance, July 1, 2016	Revenues	Budgeted Expenditures	Actual Expenditures	Encumbrances	Expenditures Including Encumbrances	% of Budget	Net Interfund Transfers	Ending Fund Balance, February 28, 2017
General Fund	\$ 9,283,138	\$ 14,878,140	\$ 18,823,460	\$ 10,961,835	\$ 682,292	\$ 11,644,127	62%	\$ (2,710,754)	\$ 10,488,689
Special Revenue Funds									
Streets Fund	\$ 659,946	\$ 621,646	\$ 1,150,000	\$ 499,774	\$ 650,226	\$ 1,150,000	100%	\$ 234,000	\$ 1,015,818
Grants, Donations & Other Funds	\$ 625,402	\$ 168,950	\$ 420,500	\$ 125,460	\$ -	\$ 125,460	30%	\$ -	\$ 668,893
Capital Projects Funds									
Development Impact Fees Funds	\$ 2,724,011	\$ 536,728	\$ 2,538,318	\$ 371,288	\$ 382,496	\$ 753,785	30%	\$ -	\$ 2,889,451
Capital Improvements Fund	\$ 11,827,244	\$ 267,629	\$ 2,538,318	\$ 674,106	\$ 983,251	\$ 1,657,357	65%	\$ (5,495)	\$ 11,415,273
Art in Public Places Fund	\$ 53,667	\$ 6,406	\$ -	\$ -	\$ -	\$ -	N/A	\$ 5,495	\$ 65,567
Wastewater Enterprise Fund	\$ 13,597,903	\$ 5,032,714	\$ 12,119,062	\$ 7,222,809	\$ 381,642	\$ 7,604,451	63%	\$ 2,476,754	\$ 13,884,562
Total All City Funds	\$ 38,771,310	\$ 21,512,212	\$ 37,589,658	\$ 19,855,271	\$ 3,079,907	\$ 22,935,178	61%	\$ -	\$ 40,428,251
Community Facilities Districts									
Sedona Summitt II	\$ 313,379	\$ 37,848	\$ 150,000	\$ 35,744	\$ 46,215	\$ 81,959	55%	\$ -	\$ 315,483
Fairfield*	\$ 781,780	\$ 31,363	\$ 1,264,749	\$ 850,378	\$ 50,030	\$ 900,408	71%	\$ -	\$ (37,235)

* The revenues of the Fairfield Community Facilities District are mostly received in the latter part of the fiscal year. This fund is expected to be in balance before the end of the fiscal year.

Bonds Outstanding*

Bond Issue	Maturity Dates	Interest Rates	General Fund			Development Impact Fee Funds			Wastewater Fund			Grand Totals		
			Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total
City Excise Tax Revenue Bonds														
Series 2007	7/1/2017-2019	4.0-5.0%	\$ 1,460,000	\$ 119,728	\$ 1,579,728	\$ -	\$ -	\$ -	\$ 1,070,000	\$ 26,750	\$ 1,096,750	\$ 2,530,000	\$ 146,478	\$ 2,676,478
Series 2012	7/1/2025-2026	4.5%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,395,000	\$ 3,404,138	\$ 11,799,138	\$ 8,395,000	\$ 3,404,138	\$ 11,799,138
Series 2014	7/1/2017-2019	0.66%	\$ 1,125,456	\$ 11,175	\$ 1,136,631	\$ 64,244	\$ 638	\$ 64,882	\$ 1,195,300	\$ 3,944	\$ 1,199,244	\$ 2,385,000	\$ 15,758	\$ 2,400,758
Series 2015	7/1/2017-2019	1.3%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,220,000	\$ 221,390	\$ 10,441,390	\$ 10,220,000	\$ 221,390	\$ 10,441,390
Second Series 2015	7/1/2017-2027	1.94%	\$ 7,860,000	\$ 1,048,473	\$ 8,908,473	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,860,000	\$ 1,048,473	\$ 8,908,473
Sedona Wastewater Municipal Property Corporation Excise Tax Revenue Bonds														
Series 1998**	7/1/2020-2024	5.20-5.24%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,305,000	\$ 15,245,000	\$ 21,550,000	\$ 6,305,000	\$ 15,245,000	\$ 21,550,000
Grand Totals			\$ 10,445,456	\$ 1,179,376	\$ 11,624,832	\$ 64,244	\$ 638	\$ 64,882	\$ 27,185,300	\$ 18,901,222	\$ 46,086,522	\$ 37,695,000	\$ 20,081,236	\$ 57,776,236

* This schedule is net of the interest payments made on January 1, 2017 as follows:

General Fund	\$ 109,622
Development Impact Fee Funds	212
Wastewater Fund	286,012
Total	\$ 395,846

** The Series 1998 bonds are comprised of capital appreciation bonds (CABs). CABs offer an investment return on an initial principal amount and are reinvested at a stated compounded rate until maturity. At maturity, the investor receives a single payment (the "maturity value") representing both the initial principal amount and the total investment return. The next maturity date is not until July 1, 2020.

Capital Projects Summary

Project	Funding Source	Total Project			FY 2017 to Date		
		Budget	Actuals	% of Budget	Budget	Actuals	% of Budget
Community Development							
Brewer Road Property - Future Development	CFD - Sedona Summit II	\$ 127,500	\$ 17,127	13%	\$ 100,000	\$ 14,800	15%
	CFD - Fairfield	\$ 127,500	\$ 243	0%	\$ 100,000	\$ 243	<1%
Project Total		\$ 255,000	\$ 17,371	7%	\$ 200,000	\$ 15,043	8%
Parks & Recreation							
Barbara Antonsen Park	CFD - Sedona Summit II	\$ 104,681	\$ 54,681	52%	\$ 50,000	\$ 20,944	42%
	CFD - Fairfield	\$ 2,439,881	\$ 1,275,132	52%	\$ 1,164,749	\$ 850,134	73%
	Development Impact Fees	\$ 2,210	\$ 2,210	100%	\$ -	\$ -	N/A
	Capital Reserves	\$ 231,962	\$ 231,962	100%	\$ -	\$ -	N/A
Project Total		\$ 2,778,734	\$ 1,563,985	56%	\$ 1,214,749	\$ 871,079	72%
Park Land Acquisition	Development Impact Fees	\$ 1,500,000	\$ -	0%	\$ 1,500,000	\$ -	0%
Fitness Trail	Development Impact Fees	\$ 860	\$ -	0%	\$ 860	\$ -	0%
	Grant	\$ 75,376	\$ 34,961	46%	\$ 75,376	\$ 34,961	46%
Project Total		\$ 76,236	\$ 34,961	46%	\$ 76,236	\$ 34,961	46%
Dog Park Upgrade	Development Impact Fees	\$ 207,375	\$ 16,417	8%	\$ 201,000	\$ 43	<1%
Bike Skills Park	Development Impact Fees	\$ 104,000	\$ 2,194	2%	\$ 104,000	\$ 2,194	2%
	Outside Participation	\$ 37,096	\$ 40,096	108%	\$ -	\$ -	N/A
	Grant	\$ 20,600	\$ -	0%	\$ 15,600	\$ -	0%
	Capital Reserves	\$ 110,000	\$ 120,901	110%	\$ -	\$ -	N/A
Project Total		\$ 271,696	\$ 163,192	60%	\$ 119,600	\$ 2,194	2%
Police							
Uptown Parking Meters on Main Street	Capital Reserves	\$ 301,000	\$ 25,918	9%	\$ 275,000	\$ -	0%
	General Fund	\$ 50,000	\$ 42,489	85%	\$ -	\$ -	N/A
Project Total		\$ 351,000	\$ 68,407	19%	\$ 275,000	\$ -	0%
Shooting Range Improvements	RICO Monies	\$ 155,000	\$ 5,043	3%	\$ 50,000	\$ -	0%
	Development Impact Fees	\$ 95,000	\$ 95,000	100%	\$ -	\$ -	N/A
	Capital Reserves	\$ 470,000	\$ 333,419	71%	\$ 220,000	\$ 11,665	5%
Project Total		\$ 720,000	\$ 433,462	60%	\$ 270,000	\$ 11,665	4%
Police Facility Renovations	Capital Reserves	\$ 300,000	\$ 17,844	6%	\$ 150,000	\$ 6,459	4%
	RICO Monies	\$ 8,000	\$ 6,199	77%	\$ -	\$ -	N/A
Project Total		\$ 308,000	\$ 24,043	8%	\$ 150,000	\$ 6,459	4%
Radio Communications Enhancement	Capital Reserves	\$ 161,000	\$ 93,173	58%	\$ 40,000	\$ -	0%
Public Works							
Uptown Pedestrian Access Improvements	Development Impact Fees	\$ 600,000	\$ 335,373	56%	\$ 550,000	\$ 297,497	54%
	Capital Reserves	\$ 624,000	\$ 644,755	103%	\$ 304,000	\$ 248,961	82%
Project Total		\$ 1,224,000	\$ 980,128	80%	\$ 854,000	\$ 546,458	64%
Jordan Road Sidewalk Extension	Development Impact Fees	\$ 134,500	\$ 123,215	92%	\$ 55,500	\$ -	0%
	Outside Participation	\$ 2,500	\$ -	0%	\$ 2,500	\$ -	0%
Project Total		\$ 137,000	\$ 123,215	90%	\$ 58,000	\$ -	0%
Dry Creek Road Overlay	Capital Reserves	\$ 605,399	\$ 71,580	12%	\$ 50,000	\$ -	0%
Sanborn Drive/Thunder Mountain Road Overlay	Capital Reserves	\$ 738,820	\$ 58,837	8%	\$ 151,000	\$ 58,837	39%
Transportation Study	Capital Reserves	\$ 200,000	\$ 124,874	62%	\$ 180,000	\$ 104,628	58%
	Outside Participation	\$ 50,000	\$ 50,000	100%	\$ 20,000	\$ 20,000	100%
Project Total		\$ 250,000	\$ 174,874	70%	\$ 200,000	\$ 124,628	62%
Transportation Study - Project Implementation	Capital Reserves	\$ 100,000	\$ -	0%	\$ 100,000	\$ -	0%
Cathedral Rock Trailhead	Capital Reserves	\$ 200,000	\$ 174,981	87%	\$ 100,000	\$ -	0%
Drainage							
Coffee Pot Drainage Basin - Coffee Pot Road Crossing	Development Impact Fees	\$ 50,000	\$ 50,000	100%	\$ 50,000	\$ 50,000	100%
	Yavapai County Flood Control	\$ 325,000	\$ 132,789	41%	\$ 325,000	\$ 132,789	41%
	Capital Reserves	\$ 65,000	\$ -	0%	\$ 65,000	\$ -	0%
Project Total		\$ 440,000	\$ 182,789	42%	\$ 440,000	\$ 182,789	42%
Coffee Pot Drainage Basin - Grasshopper Area	Capital Reserves	\$ 1,325,000	\$ -	0%	\$ 30,000	\$ -	0%
Brewer Road/Tlaquepaque Drainage Improvements	Coconino County Flood Control	\$ 2,196,667	\$ 1,176,420	54%	\$ 936,810	\$ 55,806	6%
	Outside Participation	\$ 713,333	\$ 165,103	23%	\$ 125,000	\$ -	0%
Project Total		\$ 2,910,000	\$ 1,341,523	46%	\$ 1,061,810	\$ 55,806	5%
Brewer Road Crossing Improvements	Coconino County Flood Control	\$ 850,000	\$ -	0%	\$ 150,000	\$ -	0%
Storm Drainage Easement Acquisition	Development Impact Fees	\$ 50,000	\$ 7,423	15%	\$ 50,000	\$ 7,423	15%
Wastewater							
WW Master Plan	Wastewater Fees	\$ 200,000	\$ 129,997	65%	\$ 150,000	\$ 92,411	62%
Wastewater Treatment Plant Upgrade	Wastewater Fees	\$ 6,984,522	\$ 5,359,485	77%	\$ -	\$ 2,702	∞
Wastewater Effluent Management	Wastewater Fees	\$ 12,181,000	\$ 4,914,754	40%	\$ 2,080,550	\$ 1,624,845	78%
WWRP Bar Screen and Filter System Upgrades	Wastewater Fees	\$ 500,000	\$ 82,187	16%	\$ 350,000	\$ 59,529	17%
WWRP Odor Control	Wastewater Fees	\$ 25,000	\$ -	0%	\$ 25,000	\$ -	0%
WWRP Headworks Replacement	Wastewater Fees	\$ 480,000	\$ -	0%	\$ 480,000	\$ -	0%
Grand Totals		\$ 35,829,782	\$ 16,016,783	45%	\$ 10,376,945	\$ 3,696,872	36%