

Sedona, Arizona Business Report (Sedona, Arizona)

Business Type Total	al Businesses	%	Estimated Sales	# Est. Employees
Accommodation and Food Services	139	10.78%	\$185,507,000	2,977
Administrative and Support and Waste Management and Remediation Services	97	7.52%	\$76,859,000	593
Agriculture, Forestry, Fishing and Hunting	3	0.23%	\$216,000	6
Arts, Sports, Entertainment, and Recreation	38	2.95%	\$24,046,000	560
Banking, Finance and Insurance	47	3.64%	\$37,073,000	179
Construction	77	5.97%	\$69,989,000	393
Education	22	1.71%	\$2,049,000	230
Health Care and Social Services	102	7.91%	\$82,229,000	749
Holding Companies and Managing Offices	1	0.08%	\$1,887,000	4
Information	36	2.79%	\$45,155,000	327
Manufacturing - Chemical, Fuel, Paper, Plastic, Wood	6	0.47%	\$10,056,000	39
Manufacturing - Electronics, Furniture, Machinery, Metal, Transportation, Misc.	14	1.09%	\$37,034,000	117
Manufacturing - Processed Food, Textiles, Clothing	5	0.39%	\$12,651,000	120
Mineral, Oil and Gas Extraction	1	0.08%	\$637,000	4
Other Services - Repair, Personal Care, Laundry, Religious, etc.	156	12.09%	\$23,037,000	780
Professional, Scientific, and Technical Services	95	7.36%	\$34,902,000	364
Public Administration	24	1.86%	\$229,000	229
Real Estate and Rentals	80	6.2%	\$64,883,000	661
Retail: Hobby, Media, General Merchandise	127	9.84%	\$80,280,000	538
Retail: Home, Food, Automobiles, Personal Care	153	11.86%	\$242,074,000	1,029
Transportation and Warehousing: Couriers and Messengers, Warehousing and Storage	4	0.31%	\$76,000	10
Transportation and Warehousing: Private and Public Transportation,Oil and Gas Pipelines,Sightseeing	34	2.64%	\$16,999,000	210
Unclassified	3	0.23%	\$14,000	14
Utility Services: Power, Gas, Steam, Water, and Sewage	5	0.39%	\$19,615,000	37
Wholesalers	21	1.63%	\$85,565,000	87

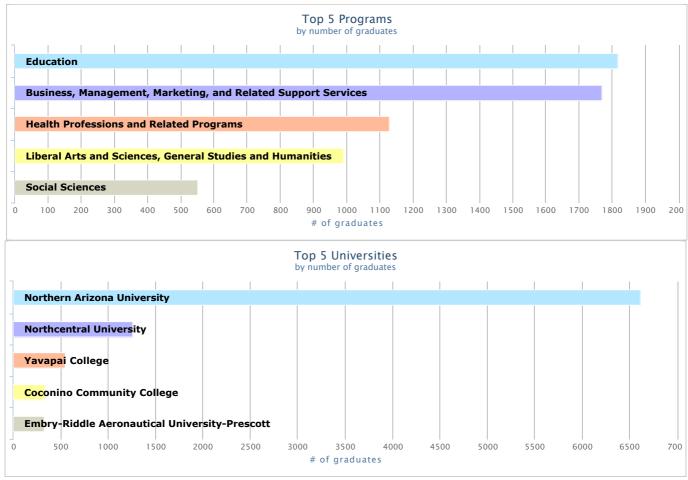
Info USA, May 2017



Sedona, ArizonaDegrees Conferred by Program 50 mile radius around Sedona, Arizona

Program	Associates	Bachelors	Masters	PhD	Graduates
Agriculture, Agriculture Operations, and Related Sciences	5	1	0	0	6
Architecture and Related Services	1	0	0	0	1
Area, Ethnic, Cultural, Gender, and Group Studies	0	10	0	0	10
Biological and Biomedical Sciences	0	345	14	4	363
Business, Management, Marketing, and Related Support Services	93	979	526	171	1,769
Communication, Journalism, and Related Programs	0	260	13	0	273
Computer and Information Sciences and Support Services	14	41	0	0	55
Education	19	601	976	221	1,817
Engineering	0	361	9	0	370
Engineering Technologies and Engineering-Related Fields	10	0	0	0	10
English Language and Literature/Letters	0	61	78	0	139
Foreign Languages, Literatures, and Linguistics	0	42	0	8	50
Health Professions and Related Programs	223	639	190	76	1,128
History	0	46	10	0	56
Homeland Security, Law Enforcement, Firefighting and Related Protective Services	52	0	0	0	52
Legal Professions and Studies	4	8	0	0	12
Liberal Arts and Sciences, General Studies and Humanities	411	568	13	0	992
Mathematics and Statistics	0	31	12	0	43
Mechanic and Repair Technologies/Technicians	21	0	0	0	21
Multi/Interdisciplinary Studies	0	58	12	0	70
Natural Resources and Conservation	0	122	19	3	144
Parks, Recreation, Leisure, and Fitness Studies	0	190	4	0	194
Philosophy and Religious Studies	0	18	0	0	18
Physical Sciences	0	140	22	0	162
Psychology	20	325	121	56	522
Public Administration and Social Service Professions	12	45	15	0	72
Science Technologies/Technicians	0	101	0	0	101
Social Sciences	1	495	53	2	551
Transportation and Materials Moving	28	86	10	0	124
Visual and Performing Arts	19	184	8	0	211
Grand total	933	5,757	2,105	541	9,336

Annual Degrees Conferred, 2014-2015



Property ID: 0465350



Laborforce Sedona, Arizona

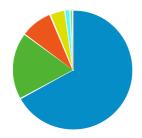
Labor Force Report (Sedona, Arizona)

Total Establishments	
	TOTAL
	1,389

Total Employees	
	TOTAL
	9,389

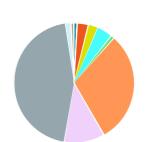
Total Employees by Major SIC (2017)

Total Establishments by Size (2017)



	TOTAL	%
1-4 Employees	932	67.10
5-9 Employees	252	18.14
10-19 Employees	120	8.64
20-49 Employees	57	4.10
50-99 Employees	18	1.30
100-249 Employees	9	0.65
250-499 Employees	2	0.14
500-999 Employees	0	0.00
1000+ Employees	0	0.00

Total Businesses by Establishment Type (2		
	TOTAL	9
Agriculture, Forestry and Fishing	3	0.22
Agricultural Services	13	0.94
Coal and Ore Mining	0	0.00
Oil and Gas	1	0.0
General Construction	20	1.44
Heavy Construction	30	2.10
Food Manufacturing	1	0.0
Tobacco Manufacturing	0	0.0
Textile Mills	1	0.0
Apparel and Textile Manufacturing	1	0.0
Lumber and Wood Production	0	0.0
Furniture Manufacturing	0	0.0
Paper Manufacturing	0	0.0
Printing and Publishing	8	0.5
Chemicals	2	0.1
Petroleum Refining	0	0.0
Rubber and Plastics	0	0.0
Leather Manufacturing	0	0.0
Stone, Glass, and Concrete	2	0.1
Metals Fabrication	3	0.2
Machinery and Equipment Manufacturing	7	0.5
Transportation	21	1.5
Travel Services	29	2.0



	TOTAL	%
Agricultural, Forestry, Fishing (SIC Range 01-09)	79	0.84
Mining (SIC 10-14)	4	0.04
Construction (SIC 15-17)	282	3.00
Manufacturing (SIC 20-39)	239	2.55
Transportation and Communications (SIC 40-49)	392	4.18
Wholesale Trade (SIC 50-51)	84	0.89
Retail Trade (SIC 52-59)	2,840	30.25
Finance, Insurance And Real Estate (SIC 60-69)	1,023	10.90
Services (SIC 70-89)	4,229	45.04
Public Administration (SIC 90-98)	142	1.51
Unclassified (SIC 99)	73	0.78

Total Fundament Time (204)	7\	
Total Employees by Establishment Type (201	<u> </u>	
	TOTAL	%
Agriculture, Forestry and Fishing	8	0.09
Agricultural Services	71	0.76
Coal and Ore Mining	0	0.00
Oil and Gas	4	0.04
General Construction	114	1.21
Heavy Construction	168	1.79
Food Manufacturing	7	0.07
Tobacco Manufacturing	0	0.00
Textile Mills	7	0.07
Apparel and Textile Manufacturing	4	0.04
Lumber and Wood Production	0	0.00
Furniture Manufacturing	0	0.00
Paper Manufacturing	0	0.00
Printing and Publishing	109	1.16
Chemicals	9	0.10
Petroleum Refining	0	0.00
Rubber and Plastics	0	0.00
Leather Manufacturing	0	0.00
Stone, Glass, and Concrete	2	0.02
Metals Fabrication	72	0.77
Machinery and Equipment Manufacturing	29	0.31

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Transport Services	3	0.22
Communications	9	0.65
Utilities	4	0.29
Durables Wholesale	15	1.08
Non Durables Wholesale	5	0.36
Building Materials, Hardware and Garden	11	0.79
General Merchandise Stores	5	0.36
Food Markets	3	0.22
Convenience Stores	2	0.14
Other Food Stores	15	1.08
Auto Dealers and Gas Stations	13	0.94
Clothing Stores	33	2.38
Furniture Stores	7	0.50
Home Furnishings	11	0.79
Electronics and Computer Stores	6	0.43
Music Stores	0	0.00
Restaurants	62	4.46
Other Food Service	17	1.22
Bars	2	0.14
Drug Stores	3	0.22
Liquor Stores	3	0.22
Specialty Stores	125	9.00
Catalog and Direct Sales	4	0.29
Banks and Financial Institutions	53	3.82
Insurance Carriers	0	0.00
Insurance Agents and Brokers	15	1.08
Real Estate	233	16.77
Hotels and Lodging	58	4.18
Dry Cleaning and Laundry	4	0.29
Beauty and Barber Shops	21	1.51
Other Personal Service	29	2.09
Advertising	5	0.36
Computer Services	9	0.65
Other Business Services	32	2.30
	28	2.02
Auto Repair/Services	14	1.01
Miscellaneous Repair Services		
Motion Pictures	10	0.72
Entertainment and Recreation Services	35	2.52
Health and Medical Services	109	7.85
Hospitals	15	1.08
Legal Services	11	0.79
Primary and Secondary Education	7	0.50
Colleges and Universities	2	0.14
Social Services	15	1.08
Child Care Services	3	0.22
Museums and Zoos	5	0.36
Membership Organizations	52	3.74
Professional Services	46	3.31
Government	15	1.08
Unclassified Establishments	63	4.54
Total Businessas by NAICS (2047)		

Total Businesses by NAICS (2017)		
	TOTAL	%
Agriculture, Forestry and Fishing	3	0.22
Agricultural Services	0	0.00
Coal and Ore Mining	1	0.07
Oil and Gas	0	0.00
General Construction	50	3.60
Heavy Construction	1	0.07
Food Manufacturing	1	0.07
Beverage and Tobacco Products	1	0.07

Transportation	109	1.1
Travel Services	192	2.0
Transport Services	6	0.0
Communications	53	0.5
Utilities	32	0.3
Durables Wholesale	65	0.6
Non Durables Wholesale	19	0.2
Building Materials, Hardware and Garden	62	0.6
General Merchandise Stores	11	0.1
Food Markets	265	2.8
Convenience Stores	20	0.2
Other Food Stores	162	1.7
Auto Dealers and Gas Stations	79	0.8
Clothing Stores	160	1.7
Furniture Stores	43	0.4
Home Furnishings	45	0.4
Electronics and Computer Stores	16	0.1
Music Stores	0	0.0
Restaurants	1,228	13.0
Other Food Service	191	2.0
Bars	17	0.1
Drug Stores	43	0.4
Liquor Stores	7	0.0
Specialty Stores	484	5.1
Catalog and Direct Sales	7	0.0
Banks and Financial Institutions	126	1.3
Insurance Carriers	0	0.0
Insurance Agents and Brokers	76	0.8
Real Estate	821	8.7
Hotels and Lodging	1,702	18.1
Dry Cleaning and Laundry	7	0.0
Beauty and Barber Shops	101	1.0
Other Personal Service	65	0.6
Advertising	9	0.1
Computer Services	27	0.2
Other Business Services	106	1.1
Auto Repair/Services	111	1.1
Miscellaneous Repair Services	30	0.3
Motion Pictures	90	0.9
Entertainment and Recreation Services	461	4.9
Health and Medical Services	482	5.1
Hospitals	126	1.3
Legal Services	34	0.3
Primary and Secondary Education	150	1.6
Colleges and Universities	21	0.2
Social Services	84	0.8
Child Care Services	16	0.1
Museums and Zoos	21	0.2
Membership Organizations	387	4.1
Professional Services	181	1.9
Government	142	1.5
Unclassified Establishments	73	0.7

Total Employees by NAICS (2017)			
	TOTAL	%	
Agriculture, Forestry and Fishing	8	0.09	
Agricultural Services	0	0.00	
Coal and Ore Mining	4	0.04	
Oil and Gas	0	0.00	
General Construction	290	3.09	
Heavy Construction	2	0.02	

Textile Mills	0	0.00
Textile Products	1	0.07
Apparel Manufacturing	1	0.07
Leather Manufacturing	0	0.00
Wood Products	0	0.00
Paper Manufacturing	0	0.00
Printing and Publishing	1	0.07
Chemicals	2	0.14
Petroleum and Coal Products	0	0.00
Rubber and Plastics	0	0.00
Stone, Glass, and Concrete	2	0.14
Primary Metal Manufacturing	2	0.14
Metals Fabrication	2	0.14
Machinery and Equipment Manufacturing	1	0.07
Computers and Electronics	0	0.00
Electrical Equipment and Appliances	0	0.00
Transportation Equipment	1	0.07
Furniture Manufacturing	4	0.29
Miscellaneous Manufacturing	5	0.36
Communications	3	0.22
Utilities	1	0.07
Durables Wholesale	15	1.08
Non Durables Wholesale	4	0.29
Electronic Markets and Brokers	0	0.00
Motor Vehicle and Parts Dealers	8	0.58
Furniture and Home Furnishings	14	1.01
Electronics and Applicances	11	0.79
Building Materials, Hardware and Garden	11	0.79
Food and Beverage Stores	18	1.30
Health and Personal Care Stores	10	0.72
Gasoline Stations	5	0.36
Clothing and Clothing Accessories	50	3.60
Sporting Goods/Hobby/Book/Music Stores	10	0.72
General Merchandise Stores	5	0.36
Miscellaneous Store Retailers	94	6.77
Nonstore Retailers	4	0.29
Warehousing/Storage, Postal/Courier	-	0.23
Service	4	0.29
Publishing	7	0.50
Software Publishers	0	0.00
Motion Pictures and Video	4	0.29
Movie Theaters	2	0.14
Broadcasting	6	0.43
Data Processing/Hosting	4	0.29
Other Information Services	1	0.07
Banking	53	3.82
Insurance Carriers	15	1.08
Real Estate	234	16.85
Rental and Leasing	12	0.86
Legal Services	14	1.01
Accounting	10	0.72
Agricultural and Engineering	14	1.01
Specialized Design	8	0.58
Computer Systems Design	4	0.38
Management/Scientific/Technical Consulting	15	1.08
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Scientific Research and Development	3	0.22
Advertising and Public Relations	6	0.43
Other Professional/Scientific/Technical Services	13	0.94
Company and Enterprise Management	0	0.00

Food Manufacturing	85	0.91
Beverage and Tobacco Products	7	0.07
Textile Mills	0	0.00
Textile Products	7	0.07
Apparel Manufacturing	4	0.04
Leather Manufacturing	0	0.00
Wood Products	0	0.00
Paper Manufacturing	0	0.00
Printing and Publishing	5	0.05
Chemicals	9	0.10
Petroleum and Coal Products	0	0.00
Rubber and Plastics	0	0.00
Stone, Glass, and Concrete	2	0.02
Primary Metal Manufacturing	70	0.75
Metals Fabrication	3	0.03
Machinery and Equipment Manufacturing	1	0.01
Computers and Electronics	0	0.00
Electrical Equipment and Appliances	0	0.00
Transportation Equipment	2	0.02
Furniture Manufacturing	25	0.27
Miscellaneous Manufacturing	28	0.30
Communications	17	0.18
Utilities	4	0.04
Durables Wholesale	65	0.69
Non Durables Wholesale	7	0.07
Electronic Markets and Brokers	0	0.00
Motor Vehicle and Parts Dealers	58	0.62
Furniture and Home Furnishings	62	0.66
Electronics and Applicances	35	0.37
Building Materials, Hardware and Garden	62	0.66
· · · · · · · · · · · · · · · · · · ·	344	3.66
Food and Beverage Stores Health and Personal Care Stores	83	0.88
Gasoline Stations	21	
		0.22
Clothing and Clothing Accessories	219	2.33
Sporting Goods/Hobby/Book/Music Stores	40	0.43
General Merchandise Stores	11	0.12
Miscellaneous Store Retailers	372	3.96
Nonstore Retailers	7	0.07
Warehousing/Storage, Postal/Courier Service	10	0.11
Publishing	104	1.11
Software Publishers	0	0.00
Motion Pictures and Video	19	0.20
Movie Theaters	65	0.69
Broadcasting	36	0.38
Data Processing/Hosting	15	0.16
Other Information Services	7	0.07
Banking	126	1.34
Insurance Carriers	76	0.81
Real Estate	819	8.72
Rental and Leasing	41	0.44
Legal Services	50	0.53
Accounting	36	0.38
Agricultural and Engineering	79	0.84
Specialized Design	15	0.16
Computer Systems Design	10	0.11
Management/Scientific/Technical	-	
Consulting	30	0.32
Scientific Research and Development	15	0.16
Advertising and Public Relations	15	0.16
Other Professional/Scientific/Technical Services	42	0.45
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Waste Management and Remediation	3	0.22
Elementary and Secondary Schools	7	0.50
Colleges and Universities	2	0.14
Business Schools, Computer and Management Training	1	0.07
Technical and Trade Schools	2	0.14
Educational Services	5	0.36
Physician Offices	37	2.66
Dental Offices	14	1.01
Other Health Practicioners	51	3.67
Outpatient Care	7	0.50
Medical and Diagnostic Laboratories	2	0.14
Home Health Care Services	2	0.14
Ambulatory Services	8	0.58
General Medical and Surgical Hospitals	1	0.07
Psychiatric and Substance Abuse Hospitals	1	0.07
Other Hospitals	0	0.00
Nursing and Residential Care	1	0.07
Individual and Family Services	7	0.50
Community Relief Services	1	0.07
Vocational Rehabilitation	2	0.14
Child Care Services	3	0.22
Performing Arts	1	0.07
Spectator Sports	0	0.00
Performing Arts/Sports Promoters	1	0.07
Agents and Managers	1	0.07
Indpendent Artists/Writers/Performers	4	0.29
Museums, Zoos, Historical Sites	9	0.65
Amusement, Gambling, and Recreation	5	0.36
Fitness Centers	9	0.65
Accomodations	58	4.18
Food Services and Drinking Places	80	5.76
Repair and Maintenance Services	28	2.02
Personal Care Services	57	4.10
Death Care Services	1	0.07
Religious/Civic/Professional Organizations	57	4.10
Public Administration	15	1.08

Total Employees by Occupation (2017)		
	TOTAL	%
Executive, Managers, and Administrators	919	9.79
Protective Services	133	1.42
Farming, Forestry, and Fishing	8	0.09
Business and Financial Operations	245	2.61
Computer and mathematical occupations	85	0.91
Architecture and engineering	68	0.72
Life/Physical/Social Science occupations	21	0.22
Community and Social Services	95	1.01
Legal	22	0.23
Education/Training/Library	350	3.73
Health Diagnosing and Treating Practitioners	276	2.94
Health Technologists/Technicians	63	0.67
Healthcare support	127	1.35
Food Preparation/Serving	1,522	16.21
Building and Grounds maintenance	443	4.72
Personal care and service	447	4.76
Sales	1,390	14.80
Office and Administrative support	1,577	16.80
Construction and Extraction	386	4.11
Installation/Maintenance and Repair workers	272	2.90
Production Workers	369	3.93

Company and Enterprise Management	0	0.00
Administrative and Support	292	3.11
Waste Management and Remediation	28	0.30
Elementary and Secondary Schools	150	1.60
Colleges and Universities	21	0.22
Business Schools, Computer and Management Training	1	0.01
Technical and Trade Schools	7	0.07
Educational Services	19	0.20
Physician Offices	183	1.95
Dental Offices	68	0.72
Other Health Practicioners	165	1.76
Outpatient Care	65	0.69
Medical and Diagnostic Laboratories	4	0.04
Home Health Care Services	24	0.26
Ambulatory Services	15	0.16
General Medical and Surgical Hospitals	57	0.61
Psychiatric and Substance Abuse Hospitals	16	0.17
Other Hospitals	0	0.00
Nursing and Residential Care	6	0.06
Individual and Family Services	32	0.34
Community Relief Services	2	0.02
Vocational Rehabilitation	13	0.14
Child Care Services	16	0.17
Performing Arts	2	0.02
Spectator Sports	0	0.00
Performing Arts/Sports Promoters	3	0.03
Agents and Managers	2	0.02
Indpendent Artists/Writers/Performers	7	0.07
Museums, Zoos, Historical Sites	36	0.38
Amusement, Gambling, and Recreation	141	1.50
Fitness Centers	216	2.30
Accomodations	1,702	18.13
Food Services and Drinking Places	1,426	15.19
Repair and Maintenance Services	104	1.11
Personal Care Services	196	2.09
Death Care Services	2	0.02
Religious/Civic/Professional Organizations	425	4.53
Public Administration	142	1.51

Transportation Workers	255	2.72
Material Moving	128	1.36

Source: Applied Geographic Solutions, 2017





Sedona, Arizona Wages Report for Prescott, AZ

Occupation	Median Hourly	Mean Hourly N	ledian Annual	Mean Annual	
All Occupations	\$15.34	\$19.46	\$31,910	\$40,470	
Management Occupations	\$34.29	\$40.60	\$71,330	\$84,440	
Chief Executives	*	*	*	*	
General and Operations Managers	\$32.63	\$37.24	\$67,870	\$77,470	
Legislators	*	*	\$33,520	\$45,450	
Marketing Managers	\$40.09	\$49.33	\$83,390	\$102,600	
Sales Managers	\$46.97	\$72.22	\$97,700	\$150,220	
Administrative Services Managers	\$35.07	\$35.65	\$72,940	\$74,150	
Computer and Information Systems Managers	\$50.33	\$55.66	\$104,690	\$115,780	
Financial Managers	\$38.25	\$54.67	\$79,560	\$113,710	
Industrial Production Managers	\$37.85	\$42.50	\$78,730	\$88,400	
Transportation, Storage, and Distribution Managers	\$34.42	\$37.20	\$71,590	\$77,380	
Human Resources Managers	\$34.79	\$34.43	\$72,360	\$71,620	
Construction Managers	\$25.96	\$30.40	\$54,000	\$63,240	
Education Administrators, Elementary and Secondary	*	*	\$67,430	\$68,460	
Education Administrators, Postsecondary	\$33.08	\$36.31	\$68,810	\$75,510	
Food Service Managers	\$23.60	\$26.75	\$49,080	\$55,630	
Lodging Managers	\$28.70	\$28.43	\$59,690	\$59,130	
Medical and Health Services Managers	\$49.00	\$49.37	\$101,920	\$102,700	
Property, Real Estate, and Community Association M	\$12.90	\$18.59	\$26,840	\$38,660	
Social and Community Service Managers	\$26.27	\$28.06	\$54,640	\$58,370	
Managers, All Other	\$38.08	\$42.96	\$79,210	\$89,350	
Business and Financial Operations Occupations	\$25.95	\$28.27	\$53,980	\$58,790	
Purchasing Agents, Except Wholesale, Retail, and F	\$25.65	\$27.96	\$53,350	\$58,160	
Purchasing Agents, Except Wholesale, Retail, and F Claims Adjusters, Examiners, and Investigators	\$18.65	\$27.90	\$33,330	\$46,470	
Compliance Officers	\$23.88	\$26.45	\$49,680	\$55,010	
Cost Estimators	\$26.25	\$30.18	\$54,590	\$62,770	
Human Resources Specialists	\$23.81	\$24.83			
·	\$35.02		\$49,520 \$72,840	\$51,650 \$72,200	
Management Analysts		\$34.76	\$72,840	\$72,300	
Meeting, Convention, and Event Planners	\$21.08	\$22.00	\$43,850	\$45,760	
Training and Development Specialists	\$21.21	\$23.73	\$44,120	\$49,360	
Market Research Analysts and Marketing Specialists	\$22.71	\$27.71	\$47,240	\$57,650 \$63,550	
Business Operations Specialists, All Other	\$28.25	\$30.55	\$58,760	\$63,550 \$59,730	
Accountants and Auditors	\$27.11	\$28.24	\$56,380	\$58,730	
Personal Financial Advisors	\$20.58	\$36.95	\$42,820	\$76,870	
Loan Officers	\$34.62 *	\$36.41 *	\$72,010 *	\$75,730 *	
Tax Preparers					
Computer and Mathematical Occupations	\$27.53	\$29.27	\$57,260	\$60,890	
Computer Systems Analysts	\$34.16	\$34.22	\$71,050	\$71,170	
Computer Programmers	\$23.59	\$25.44	\$49,070	\$52,920	
Network and Computer Systems Administrators	\$32.60	\$32.86	\$67,810	\$68,360	
Computer User Support Specialists	\$20.62	\$21.72	\$42,900	\$45,170	
Computer Occupations, All Other	\$33.93	\$35.17	\$70,570	\$73,150	
Architecture and Engineering Occupations	\$30.61	\$33.30	\$63,670	\$69,260	
Civil Engineers	\$32.85	\$36.58	\$68,330	\$76,090	
Industrial Engineers	\$42.91	\$41.84	\$89,260	\$87,020	
Mechanical Engineers	\$31.02	\$37.83	\$64,520	\$78,690	
Mechanical Drafters	\$34.49	\$33.58	\$71,740	\$69,840	
Engineering Technicians, Except Drafters, All Othe	\$23.47	\$23.57	\$48,810	\$49,030	
Surveying and Mapping Technicians	\$16.68	\$20.63	\$34,700	\$42,910	
Life, Physical, and Social Science Occupations	\$23.59	\$24.90	\$49,070	\$51,780	

Conservation Scientists	\$27.47	\$26.77	\$57,140	\$55,680	
Clinical, Counseling, and School Psychologists	\$33.43	\$31.49	\$69,530	\$65,500	
Community and Social Service Occupations	\$19.79	\$21.49	\$41,160	\$44,700	
Substance Abuse and Behavioral Disorder Counselors	\$17.40	\$18.79	\$36,200	\$39,080	
Educational, Guidance, School, and Vocational Coun	\$22.24	\$22.33	\$46,260	\$46,450	
Marriage and Family Therapists	\$30.85	\$30.47	\$64,180	\$63,370	
Rehabilitation Counselors	\$17.82	\$18.02	\$37,070	\$37,490	
Child, Family, and School Social Workers	\$17.74	\$18.92	\$36,890	\$39,340	
Healthcare Social Workers	\$28.62	\$29.24	\$59,520	\$60,820	
Mental Health and Substance Abuse Social Workers	\$14.05	\$15.08	\$29,230	\$31,370	
Social and Human Service Assistants	\$13.91	\$14.37	\$28,930	\$29,890	
Community Health Workers	\$16.08	\$16.28	\$33,440	\$33,870	
Legal Occupations	\$31.17	\$35.10	\$64,820	\$73,000	
Lawyers	\$43.51	\$43.79	\$90,500	\$91,090	
Paralegals and Legal Assistants	\$17.61	\$18.63	\$36,630	\$38,760	
Education, Training, and Library Occupations	\$19.00	\$21.97	\$39,510	\$45,690	
Education Teachers, Postsecondary	*	*	*	*	
Vocational Education Teachers, Postsecondary	\$28.67	\$30.64	\$59,630	\$63,740	
Preschool Teachers, Except Special Education	\$13.54	\$13.98	\$28,160	\$29,080	
Kindergarten Teachers, Except Special Education	*	*	\$42,590	\$43,840	
Elementary School Teachers, Except Special Educati	*	*	\$41,190	\$42,000	
Middle School Teachers, Except Special and Career/	*	*	\$42,440	\$43,170	
Secondary School Teachers, Except Special and Care	*	*	\$43,490	\$44,730	
Self-Enrichment Education Teachers	\$20.93	\$22.83	\$43,530	\$47,490	
Teachers and Instructors, All Other, Except Substi	*	*	\$42,690	\$42,960	
Substitute Teachers	\$12.48	\$12.67	\$25,960		
Librarians			•	\$26,360	
	\$23.91	\$23.40 \$15.52	\$49,740	\$48,670	
Library Technicians	\$14.47		\$30,100	\$32,290	
Instructional Coordinators	\$15.10 *	\$18.60 *	\$31,420	\$38,690	
Teacher Assistants			\$23,590	\$24,280	
Arts, Design, Entertainment, Sports, and Media Occ	\$17.49	\$19.59	\$36,380	\$40,750	
Graphic Designers	\$17.89	\$19.69	\$37,220	\$40,960	
Merchandise Displayers and Window Trimmers	\$17.21	\$16.73	\$35,800	\$34,800	
Coaches and Scouts	*	*	\$28,380	\$31,400	
Public Relations Specialists	\$22.32	\$23.08	\$46,420	\$48,000	
Editors	\$20.89	\$25.06	\$43,460	\$52,130	
Healthcare Practitioners and Technical Occupations	\$32.47	\$37.12	\$67,540	\$77,220	
Chiropractors	\$29.77	\$30.00	\$61,920	\$62,400	
Dentists, General	\$90.30	\$92.74	\$187,830	\$192,910	
Dietitians and Nutritionists	\$19.25	\$23.55	\$40,030	\$48,990	
Optometrists	\$35.20	\$44.15	\$73,210	\$91,830	
Pharmacists	\$61.55	\$61.85	\$128,020	\$128,650	
Family and General Practitioners	\$62.05	\$81.61	\$129,060	\$169,740	
Physicians and Surgeons, All Other	\$94.91	\$101.90	\$197,410	\$211,950	
Physician Assistants	\$14.87	\$34.44	\$30,930	\$71,630	
Occupational Therapists	\$44.71	\$45.05	\$93,010	\$93,710	
Physical Therapists	\$41.91	\$46.44	\$87,180	\$96,590	
Speech-Language Pathologists	\$39.51	\$42.18	\$82,180	\$87,730	
Veterinarians	\$53.26	\$58.14	\$110,780	\$120,930	
Registered Nurses	\$34.72	\$34.63	\$72,220	\$72,040	
Nurse Practitioners	\$46.36	\$46.68	\$96,440	\$97,100	
Medical and Clinical Laboratory Technologists	\$32.43	\$31.75	\$67,450	\$66,030	
Medical and Clinical Laboratory Technicians	\$20.23	\$21.60	\$42,090	\$44,920	
Dental Hygienists	\$44.61	\$43.60	\$92,790	\$90,680	
Diagnostic Medical Sonographers	\$38.48	\$43.80	\$80,030	\$78,630	
	\$29.52				
Radiologic Technologists		\$29.98	\$61,390	\$62,360 \$34,000	
Emergency Medical Technicians and Paramedics	\$15.63	\$15.38	\$32,500	\$31,980	
Pharmacy Technicians	\$14.87	\$14.94	\$30,930	\$31,070	
Veterinary Technologists and Technicians	\$14.28	\$14.90	\$29,700	\$30,990	
Licensed Practical and Licensed Vocational Nurses	\$23.09	\$23.30	\$48,030	\$48,470	
Medical Records and Health Information Technicians	\$15.48	\$17.02	\$32,200	\$35,400	

Opticians, Dispensing	*	*	*	*
Healthcare Support Occupations	\$14.75	\$15.51	\$30,680	\$32,260
Home Health Aides	\$11.40	\$12.38	\$23,710	\$25,750
Nursing Assistants	\$13.98	\$14.01	\$29,080	\$29,140
Physical Therapist Assistants	\$28.55	\$26.25	\$59,380	\$54,600
Physical Therapist Aides	\$11.56	\$12.25	\$24,040	\$25,490
Massage Therapists	\$18.83	\$19.92	\$39,170	\$41,440
Dental Assistants	\$16.85	\$16.17	\$35,050	\$33,630
Medical Assistants	\$15.09	\$15.38	\$31,380	\$31,990
Veterinary Assistants and Laboratory Animal Careta	\$12.20	\$12.16	\$25,380	\$25,290
Protective Service Occupations	\$24.46	\$25.64	\$50,870	\$53,320
First-Line Supervisors of Police and Detectives	\$41.54	\$41.68	\$86,400	\$86,690
First-Line Supervisors of Fire Fighting and Preven	\$37.07	\$37.10	\$77,110	\$77,170
First-Line Supervisors of Protective Service Worke	\$24.57	\$24.07	\$51,110	\$50,070
• Firefighters	\$21.49	\$21.94	\$44,700	\$45,640
Fire Inspectors and Investigators	\$27.18	\$27.39	\$56,530	\$56,970
Duller and Oler Stille Dute LOW and	\$28.15	\$28.66	\$58,550	\$59,610
	\$12.27	\$14.25		•
Security Guards Lifeguards, Ski Patrol, and Other Recreational Pro	\$12.27	\$14.25	\$25,530 \$19,510	\$29,640 \$22,750
	\$9.38 \$14.06	\$10.94 \$15.89		
Protective Service Workers, All Other Food Proporation and Serving Related Occupations	· · · · · · · · · · · · · · · · · · ·	•	\$29,240	\$33,050
Food Preparation and Serving Related Occupations Chafe and Head Cooks	\$9.45	\$11.02	\$19,650	\$22,920
Chefs and Head Cooks First Line Supervisors of Food Properties and Sar	\$17.53	\$19.48	\$36,460	\$40,530
First-Line Supervisors of Food Preparation and Ser	\$13.70	\$14.69	\$28,500	\$30,560
Cooks, Fast Food	\$8.93	\$9.09	\$18,580	\$18,910
Cooks, Institution and Cafeteria	\$10.41	\$11.50	\$21,650	\$23,920
Cooks, Restaurant	\$11.12	\$11.44	\$23,120	\$23,790
Food Preparation Workers	\$9.92	\$10.62	\$20,640	\$22,080
Bartenders	\$9.05	\$10.63	\$18,810	\$22,120
Combined Food Preparation and Serving Workers, Inc	\$9.54	\$11.53	\$19,850	\$23,990
Counter Attendants, Cafeteria, Food Concession, an	\$9.20	\$9.58	\$19,130	\$19,930
Waiters and Waitresses	\$9.03	\$10.05	\$18,790	\$20,900
Food Servers, Nonrestaurant	*	*	*	*
Dining Room and Cafeteria Attendants and Bartender	\$9.19	\$9.81	\$19,110	\$20,400
Dishwashers	\$9.51	\$9.72	\$19,790	\$20,220
Hosts and Hostesses, Restaurant, Lounge, and Coffe	\$9.18	\$9.51	\$19,100	\$19,770
Building and Grounds Cleaning and Maintenance Occu	\$11.56	\$12.57	\$24,050	\$26,150
First-Line Supervisors of Housekeeping and Janitor	\$15.23	\$16.06	\$31,680	\$33,400
First-Line Supervisors of Landscaping, Lawn Servic	\$20.64	\$20.78	\$42,920	\$43,210
Janitors and Cleaners, Except Maids and Housekeepi	\$11.20	\$12.18	\$23,290	\$25,330
Maids and Housekeeping Cleaners	\$10.80	\$10.91	\$22,470	\$22,690
Pest Control Workers	\$13.71	\$14.01	\$28,520	\$29,140
Landscaping and Groundskeeping Workers	\$12.23	\$12.68	\$25,430	\$26,380
Personal Care and Service Occupations	\$10.70	\$12.05	\$22,250	\$25,060
First-Line Supervisors of Personal Service Workers	\$14.32	\$16.86	\$29,780	\$35,060
Nonfarm Animal Caretakers	\$10.13	\$11.24	\$21,060	\$23,380
Amusement and Recreation Attendants	\$9.50	\$10.78	\$19,760	\$22,420
Hairdressers, Hairstylists, and Cosmetologists	\$11.35	\$12.97	\$23,620	\$26,990
Tour Guides and Escorts	\$14.13	\$13.87	\$29,390	\$28,850
Childcare Workers	\$9.48	\$10.10	\$19,710	\$21,010
Personal Care Aides	\$10.09	\$10.17	\$20,990	\$21,150
Fitness Trainers and Aerobics Instructors	\$18.05	\$18.38	\$37,530	\$38,240
Recreation Workers	\$11.13	\$12.36	\$23,150	\$25,720
Residential Advisors	\$12.00	\$13.40	\$24,970	\$27,880
Sales and Related Occupations	\$11.54	\$14.57	\$24,000	\$30,310
First-Line Supervisors of Retail Sales Workers	\$17.81	\$20.14	\$37,040	\$41,900
First-Line Supervisors of Non-Retail Sales Workers	\$27.73	\$29.53	\$57,680	\$61,410
Cashiers	\$9.29	\$10.10	\$19,330	\$21,000
Counter and Rental Clerks	\$11.04	\$11.75	\$22,970	\$24,430
Parts Salespersons	\$16.37	\$16.76	\$34,060	\$34,860
Retail Salespersons	\$11.17	\$12.18	\$23,230	\$25,320

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Advertising Sales Agents	\$18.77	\$28.45	\$39,040	\$59,170
Insurance Sales Agents	\$18.12	\$29.27	\$37,690	\$60,890
Securities, Commodities, and Financial Services Sa	\$16.58	\$17.38	\$34,490	\$36,150
Sales Representatives, Services, All Other	\$18.40	\$20.71	\$38,270	\$43,070
Sales Representatives, Wholesale and Manufacturing	\$24.21	\$24.30	\$50,360	\$50,550
Sales Representatives, Wholesale and Manufacturing	\$22.18	\$23.91	\$46,120	\$49,740
Demonstrators and Product Promoters	\$11.52	\$12.41	\$23,970	\$25,810
Real Estate Brokers	\$14.76	\$19.34	\$30,710	\$40,240
Real Estate Sales Agents	\$9.78	\$15.01	\$20,340	\$31,230
Sales and Related Workers, All Other	\$16.09	\$16.58	\$33,470	\$34,480
Office and Administrative Support Occupations	\$14.70	\$15.80	\$30,570	\$32,870
First-Line Supervisors of Office and Administrativ	\$21.58	\$22.68	\$44,880	\$47,180
Billing and Posting Clerks	\$17.61	\$17.77	\$36,630	\$36,950
Bookkeeping, Accounting, and Auditing Clerks	\$17.66	\$18.38	\$36,730	\$38,230
Payroll and Timekeeping Clerks	\$18.45	\$19.30	\$38,370	\$40,150
Procurement Clerks	\$19.89	\$19.45	\$41,370	\$40,470
• Tellers	\$13.47	\$13.94	\$28,010	\$29,000
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Court, Municipal, and License Clerks Customer Service Personnettives	\$15.65	\$16.84	\$32,550	\$35,030
Customer Service Representatives	\$12.94	\$13.69	\$26,920	\$28,480
Eligibility Interviewers, Government Programs	\$16.92	\$17.63	\$35,180	\$36,670
• File Clerks	\$16.59	\$16.15	\$34,510	\$33,590
Hotel, Motel, and Resort Desk Clerks	\$10.78	\$10.80	\$22,420	\$22,470
Interviewers, Except Eligibility and Loan	\$14.26	\$14.83	\$29,660	\$30,850
Library Assistants, Clerical	\$12.97	\$13.45	\$26,970	\$27,990
Order Clerks	\$14.66	\$15.90	\$30,490	\$33,070
Human Resources Assistants, Except Payroll and Tim	\$18.32	\$18.47	\$38,100	\$38,420
Receptionists and Information Clerks	\$11.88	\$12.21	\$24,710	\$25,390
Information and Record Clerks, All Other	\$19.51	\$20.55	\$40,570	\$42,730
Police, Fire, and Ambulance Dispatchers	\$18.81	\$19.98	\$39,120	\$41,560
Dispatchers, Except Police, Fire, and Ambulance	\$18.20	\$18.67	\$37,860	\$38,820
Meter Readers, Utilities	\$18.23	\$18.49	\$37,930	\$38,460
Postal Service Clerks	\$27.31	\$25.55	\$56,800	\$53,150
Postal Service Mail Carriers	\$27.23	\$24.34	\$56,630	\$50,630
Production, Planning, and Expediting Clerks	\$19.42	\$19.83	\$40,390	\$41,240
Shipping, Receiving, and Traffic Clerks	\$14.56	\$15.22	\$30,280	\$31,660
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Stock Clerks and Order Fillers	\$10.85	\$11.87	\$22,570	\$24,690
Executive Secretaries and Executive Administrative	\$22.19	\$22.27	\$46,160	\$46,320
Medical Secretaries	\$15.54	\$15.47	\$32,310	\$32,170
Secretaries and Administrative Assistants, Except	\$14.68	\$15.44	\$30,530	\$32,100
Data Entry Keyers	\$13.89	\$14.15	\$28,880	\$29,430
Insurance Claims and Policy Processing Clerks	\$14.59	\$14.83	\$30,360	\$30,840
Office Clerks, General	\$13.49	\$14.22	\$28,060	\$29,580
Office and Administrative Support Workers, All Oth	\$17.89	\$17.26	\$37,220	\$35,910
Farming, Fishing, and Forestry Occupations	\$10.82	\$12.23	\$22,500	\$25,430
• Farmworkers and Laborers, Crop, Nursery, and Green	\$9.05	\$9.45	\$18,820	\$19,660
Construction and Extraction Occupations	\$17.79	\$18.71	\$37,010	\$38,920
First-Line Supervisors of Construction Trades and	\$25.14	\$24.03	\$52,290	\$49,970
Brickmasons and Blockmasons	\$20.11	\$20.75	\$41,830	\$43,160
Carpenters	\$18.57	\$19.52	\$38,620	\$40,610
Cement Masons and Concrete Finishers	\$19.93	\$18.77	\$41,460	\$39,050
Construction Laborers	\$14.48	\$15.03	\$30,130	\$31,260
Paving, Surfacing, and Tamping Equipment Operators	\$16.48	\$17.30	\$34,270	\$35,980
Operating Engineers and Other Construction Equipme	\$17.75	\$18.22	\$36,910	\$37,900
Drywall and Ceiling Tile Installers	\$17.73	\$15.53	\$33,570	\$32,300
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Electricians Reintern Construction and Maintenance	\$21.06	\$22.26	\$43,810	\$46,300
Painters, Construction and Maintenance	\$17.13	\$17.23	\$35,620	\$35,840
Plumbers, Pipefitters, and Steamfitters	\$21.06	\$21.08	\$43,810	\$43,850
• Roofers	\$19.33	\$20.62	\$40,210	\$42,890
Sheet Metal Workers	\$17.16	\$17.58	\$35,690	\$36,570
HelpersPainters, Paperhangers, Plasterers, and S	\$12.26	\$12.33	\$25,500	\$25,660
Construction and Building Inspectors	\$23.76	\$25.98	\$49,410	\$54,050

•	Highway Maintenance Workers	\$17.41	\$17.41	\$36,220	\$36,210
•	Installation, Maintenance, and Repair Occupations	\$17.77	\$19.14	\$36,950	\$39,810
•	First-Line Supervisors of Mechanics, Installers, a	\$23.69	\$25.40	\$49,280	\$52,830
•	Computer, Automated Teller, and Office Machine Rep	\$14.57	\$14.66	\$30,310	\$30,480
•	Telecommunications Equipment Installers and Repair	\$21.62	\$23.13	\$44,970	\$48,120
•	Electric Motor, Power Tool, and Related Repairers	\$16.63	\$15.51	\$34,590	\$32,250
•	Automotive Body and Related Repairers	\$26.59	\$26.51	\$55,320	\$55,150
•	Automotive Service Technicians and Mechanics	\$17.93	\$18.32	\$37,290	\$38,100
•	Bus and Truck Mechanics and Diesel Engine Speciali	\$22.67	\$24.48	\$47,160	\$50,910
	Mobile Heavy Equipment Mechanics, Except Engines	\$24.95	\$25.99	\$51,900	\$54,070
•	Tire Repairers and Changers	\$10.95	\$11.66	\$22,780	\$24,260
	Control and Valve Installers and Repairers, Except	\$24.75	\$22.10	\$51,480	\$45,960
•	Heating, Air Conditioning, and Refrigeration Mecha	\$18.27	\$18.63	\$38,000	\$38,750
	Industrial Machinery Mechanics	\$25.68	\$26.26	\$53,410	\$54,620
	Maintenance Workers, Machinery	\$18.30	\$20.07	\$38,060	\$41,750
•	Maintenance and Repair Workers, General	\$15.54	\$15.38	\$32,320	\$32,000
•	HelpersInstallation, Maintenance, and Repair Wor	\$13.26	\$13.33	\$27,570	\$27,730
•	Installation, Maintenance, and Repair Workers, All	\$13.75	\$14.11	\$28,610	\$29,340
_	Production Occupations	\$15.73	\$17.22	\$33,110	\$35,820
-	First-Line Supervisors of Production and Operating	\$15.92	\$23.93	\$46,530	\$49,780
•	Electrical and Electronic Equipment Assemblers	\$22.37 \$14.24	\$23.93 \$15.06		
•	Team Assemblers	\$14.24	\$13.51	\$29,620	\$31,330 \$28,110
		φ13.10 *	ψ1J.JI *	\$27,260 *	\$28,110 *
	Assemblers and Fabricators, All Other Bakers	\$13.73	\$13.71	\$28,560	\$28,520
•				•	•
•	Butchers and Meat Cutters	\$16.68	\$16.06	\$34,690	\$33,400
•	Cutting, Punching, and Press Machine Setters, Oper	\$12.67	\$12.46	\$26,340	\$25,910
•	Grinding, Lapping, Polishing, and Buffing Machine	\$13.51	\$14.74	\$28,100	\$30,660
•	Machinists	\$16.23	\$17.18	\$33,760	\$35,720
•	Welders, Cutters, Solderers, and Brazers	\$21.23	\$21.23	\$44,160	\$44,170
•	Printing Press Operators	\$16.81	\$16.50	\$34,960	\$34,310
•	Print Binding and Finishing Workers	\$13.11	\$13.03	\$27,260	\$27,110
•	Laundry and Dry-Cleaning Workers	\$9.39	\$10.71	\$19,530	\$22,270
•	Cabinetmakers and Bench Carpenters	\$16.03	\$17.72	\$33,340	\$36,860
•	Water and Wastewater Treatment Plant and System Op	\$20.34	\$21.66	\$42,300	\$45,050
•	Separating, Filtering, Clarifying, Precipitating,	\$15.03	\$16.85	\$31,250	\$35,050
•	Crushing, Grinding, and Polishing Machine Setters,	\$19.70	\$20.38	\$40,980	\$42,390
•	Inspectors, Testers, Sorters, Samplers, and Weighe	\$18.13	\$19.11	\$37,720	\$39,750
•	Molders, Shapers, and Casters, Except Metal and Pl	\$11.15	\$11.52	\$23,190	\$23,950
•	HelpersProduction Workers	\$11.78	\$12.16	\$24,490	\$25,290
•	Production Workers, All Other	\$17.85	\$18.43	\$37,130	\$38,320
•	Transportation and Material Moving Occupations	\$14.65	\$16.52	\$30,470	\$34,370
•	First-Line Supervisors of Helpers, Laborers, and M	\$23.20	\$24.49	\$48,250	\$50,940
•	First-Line Supervisors of Transportation and Mater	\$20.60	\$21.56	\$42,850	\$44,850
•	Commercial Pilots	*	*	\$56,500	\$62,310
•	Bus Drivers, Transit and Intercity	\$12.61	\$13.29	\$26,230	\$27,630
•	Bus Drivers, School or Special Client	\$13.70	\$13.94	\$28,490	\$28,990
•	Driver/Sales Workers	\$8.91	\$9.51	\$18,530	\$19,780
•	Heavy and Tractor-Trailer Truck Drivers	\$17.21	\$17.15	\$35,790	\$35,680
•	Light Truck or Delivery Services Drivers	\$17.60	\$19.02	\$36,610	\$39,570
•	Taxi Drivers and Chauffeurs	\$9.28	\$9.86	\$19,310	\$20,510
•	Parking Lot Attendants	\$9.09	\$9.69	\$18,920	\$20,160
•	Automotive and Watercraft Service Attendants	\$12.67	\$13.25	\$26,360	\$27,550
•	Excavating and Loading Machine and Dragline Operat	\$18.29	\$18.96	\$38,050	\$39,430
•	Industrial Truck and Tractor Operators	\$14.73	\$14.61	\$30,630	\$30,390
•	Cleaners of Vehicles and Equipment	\$9.90	\$10.74	\$20,590	\$22,350
•	Laborers and Freight, Stock, and Material Movers,	\$12.46	\$12.98	\$25,910	\$26,990
•	Packers and Packagers, Hand	\$9.34	\$10.04	\$19,420	\$20,870
•	Refuse and Recyclable Material Collectors	\$17.13	\$17.19	\$35,630	\$35,750