

# Monthly Financial Report

June 2018



**CITY OF SEDONA**

October 31, 2018

# Monthly Financial Report

June 2018

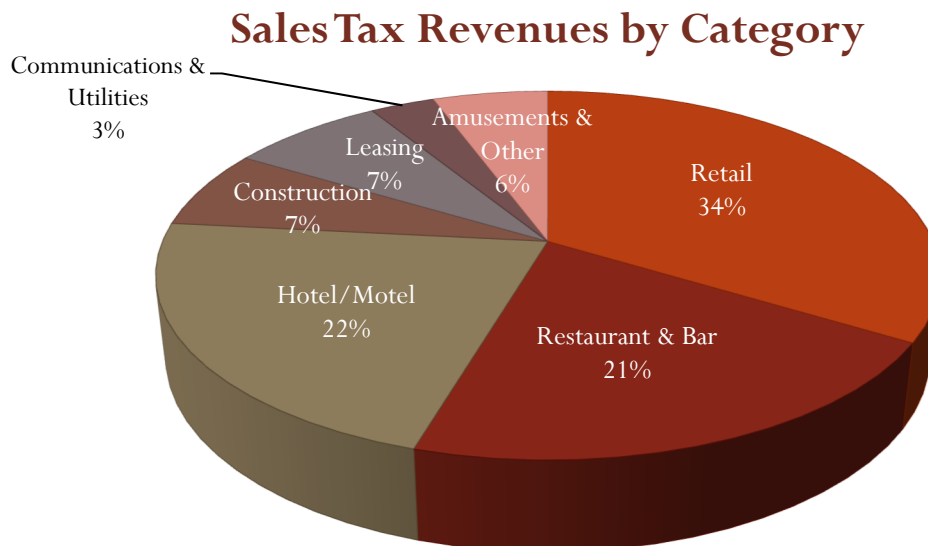
## Executive Summary

The City's largest revenue sources are sales and bed tax revenues. Year-to-date City sales taxes are 13% higher than the prior year and year-to-date **bed taxes are 16% higher** than the prior year. (See pg. 41) Excluding the impact of the additional half-cent sales tax for transportation projects effective March 1, 2018, **City sales taxes are 7% higher** than the prior year. (See pg. 42)

June YTD Increase (Decrease) Over Prior Year (General Fund Portion)	
City Sales Taxes	\$ 1,073,340
Bed Taxes	619,953
<b>Total</b>	<b>\$ 1,693,293</b>

The largest sales tax increases for the month were in the Restaurant & Bar (28%) and Amusements & Other (55%) categories. These categories are heavily impacted by tourism, and the additional half-cent sales tax is also a factor in the increases. The Construction (-42%) category showed a significant decrease for the month. (See pg. 40)

For year-to-date (YTD), the Retail (10%), Restaurant & Bar (18%), Hotel/Motel (25%), and Amusements & Other (15%) categories had the most significant increases over the prior year. (See pg. 40) A portion of the increase in the Hotel/Motel category, as well as bed taxes, is related to the allowability of short-term residential rentals effective January 1, 2017. In addition, a portion of the increases in all categories is related to the implementation of the half-cent sales tax for transportation projects.



The numbers in this report are unaudited and subject to change. The final audited comprehensive annual financial report will be made available once it is complete.

## Fund Balances

The fund balances for all funds increased from \$41.4 million to \$45.3 million. (See pg. 44)

At the end of the year, the General Fund had a surplus in excess of required reserves of \$1.5 million. (See pg. 42) This is after transfers of \$5.4 million to the Capital Improvements Fund. As directed by the City Council, these transfers included the following:

- \$3.9 million to be dedicated to transportation projects, which represents the reduction in the General Fund operating reserve from 50% to 30%
- An annual \$1.5 million support of the Capital Improvements Fund

The ending balance of the Capital Improvements Fund is \$14.9 million, with \$5.6 million specifically directed to be allocated to transportation projects. (See pg. 44)

The Wastewater Fund had a balance of \$5.7 million in excess of required reserves. (See pg. 43)

## Revenues

In total, **General Fund revenues are up 10%** over last year, and **Wastewater Fund revenues are up less than 1%** from last year. (See pgs. 25 & 29) **Total City revenues are up 14% over last year and 8% over budget.** (See pg 31)

FY 2018 Significant Revenue Increases Over Prior Year	
General Fund	\$ 2,465,936
Transportation Sales Tax Fund	\$ 1,045,367

All individual revenue categories are **generally on target or exceed targets**, except for the following:

- Other Intergovernmental (29% under target) (See pg. 36)
  - The Dry Creek Road project, which includes grant funding of approximately \$372,000, was postponed to FY2019. This has no effect on the City's financial position since the expenditures have not yet occurred.
  - A contingency of \$300,000 was included in case a significant grant opportunity arises. Grant revenues match grant expenditures. When grant expenditures are lower, the grant revenues are also lower. The effect is no net impact to the City's financial position.
- Licenses & Permits (5% under target) (See pg. 37)
  - Building permit revenues are lower than anticipated. While building permit activity has been high, the revenues are lower due primarily to a decrease in the average permit valuations. Many of the permit fees are assessed based on the estimated valuation of the improvements.
- Development Impact Fees (3% under target) (See pg. 38)
  - The activity of the development impact fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease

These decreases in anticipated revenues are offset by other increased revenues or deferred expenditures and are not expected to impact the overall operations of the City.

## Expenditures

In total, **General Fund expenditures are 9% under budget**, and **Wastewater Fund expenditures are 32% under budget**. (See pgs. 42 & 43) **Total City expenditures, excluding capital improvements and internal charges, are 7% under budget**. (See pg. 13)

Fund	Expenditures Under Budget	Appropriations Carried Over to FY 2019
General Fund	\$ 2,007,653	\$ 463,400
Wastewater Fund	\$ 4,617,021	\$ 3,970,470 <sup>1</sup>

Operational expenditures for each department are **on or under target**.

Expenditures for capital improvements (41%) were overall under targets for the fiscal year. (See pg. 46) The FY 2018 budget included \$1.25 million set aside for potential park land acquisition, which did not occur during the year. Excluding the park land acquisition, the remaining **capital projects represented 55% of the budget**. The more significant variances were as follows:

Capital Project	Expenditures Under Budget	Status
New Courtroom	\$ 246,005	Not started and a portion carried over to FY 2019
Shooting Range Improvements	\$ 255,729	Not complete and a portion carried over to future years
Neighborhood Connections – Tlaquepaque/Ranger/Brewer	\$ 688,438	Not complete and carried over to FY 2019
Uptown/SR179 Street Improvements	\$ 572,297	Not complete and carried over to FY 2019
Dry Creek Road Overlay	\$ 425,000	Not started and a portion carried over to FY 2019
Wastewater Effluent Management	\$ 1,627,326	Not complete and carried over to future years
Wastewater Collections System Improvements	\$ 1,063,100	Not complete and carried over to FY 2019
WWRP Bar Screen and Filter System Upgrades	\$ 989,639	Not complete and carried over to FY 2019

<sup>1</sup> Includes \$110,930 of operating costs carried over and \$3,859,540 of capital project costs carried over.

## Report Format

The format for the City of Sedona Monthly Financial Report has been modified to provide both summarized financial information and additional historical information. The City's fiscal year (FY) is July 1 through June 30. This report for June 2018 is the final month of the current fiscal year, FY2018.

The report consists of the following sections:

- **Executive Summary** – This summary includes a narrative discussion of the most significant information in this report.
- **Table of Contents** – The table of contents includes hyperlinks to the sections and tables in this report. It also includes the status for the City's expenditures and revenues, highlighted as follows:
  - **Green** represents a status favorable, including expenditures on or under target and revenues on or exceeding target. Comments have been included regarding any significant favorable status, better than the target by more than 10%.
  - **Yellow** represents a cautionary status indicating that the particular category should be observed but is expected to be on target by the end of the fiscal year. Comments have been included regarding the cautionary status.
  - **Red** represents an unfavorable status indicating that particular category is not expected to be on target by more than 10% by the end of the fiscal year. Comments have been included regarding the unfavorable status.
- **Expenditures and Revenues** – Expenditure and revenue Information has been provided both by fund (including the two Community Facilities Districts managed by the City) and by department for non capital improvement expenditures (excluding internal charges) and by type for revenues. The information includes:
  - Year-to-date (YTD) expenditures and revenues for the current fiscal year and the four previous fiscal years
  - Total annual expenditures and revenues, excluding contingencies, for the four previous fiscal years and budget amounts for the current fiscal year
  - Comparison of YTD amounts to annual amounts, which is used to determine if current year YTD amounts are on target, and any applicable comments regarding the status compared to targets
  - Increases and decreases in YTD and annual amounts and color-coded explanations of significant increases and decreases
- **Sales & Bed Tax Revenues** – These revenues are the most significant funding sources for the City and historically have been susceptible to fluctuations in the economy. The information includes comparisons by taxing category and by month.
- **Fund Summaries** – The City's two most significant funds, the General Fund and the Wastewater Enterprise Fund, are presented with detailed comparisons of YTD amounts to the budgets and prior fiscal year. A summary of all City funds, plus the two Community Facilities Districts, is also included. The schedules include encumbrances, which represents the balance of purchase orders not yet fulfilled.
- **Debt Outstanding** – A table of the City's outstanding debt has been presented by fund with the remaining principal and interest payments for each. Bond payments are made on July 1 and January 1 in accordance with the bond debt repayment schedules. The capital lease payments installment purchase agreement payments are made annually when due.

- **Capital Projects Summary** – A table of the current fiscal year capital improvement projects has been presented with the total project amounts for projects spanning more than one fiscal year.
- **Investment Summaries** – A table of the investments held by the City has been presented with the average remaining duration of the portfolio, as well as the average yield of the portfolio compared to the policy benchmark. In addition, a table of the investment transactions has been presented including acquisitions, dispositions, investment earnings, and expenses.

## Additional Detail

This report provides broad summary information and analysis of the City’s financial data. Additional detailed information is offered on the City’s website at [www.sedonaaz.gov/transparency](http://www.sedonaaz.gov/transparency). It is a searchable, user-friendly site that citizens and other interested parties can use to access real-time financial data.

*For questions or additional information, contact:*

*Cherie R. Wright, CPA, CGFM*

*Director of Financial Services*

*City of Sedona*

*102 Roadrunner Drive*

*Sedona, AZ 86336*

*(928) 204-7185*

*[cwright@sedonaaz.gov](mailto:cwright@sedonaaz.gov)*

**Table of Contents**

(click on page number to navigate to that page)

	Page	% YTD	Status	Comments
<b>Portion of Fiscal Year Complete = 100.00%</b>				
<b>Total Expenditures by Fund</b>				
General Fund	7	94%	Under Target for FY 2018	
<b>Special Revenue Funds:</b>				
Streets Fund	8	98%	On Target for FY 2018	
Grants, Donations & Other Funds	8	31%	Under Target for FY 2018	
Transportation Sales Tax Fund	9	34%	Under Target for FY 2018	
<b>Capital Projects Funds:</b>				
Development Impact Fees Funds	9	17%	Under Target for FY 2018	
Capital Improvements Fund	10	58%	Under Target for FY 2018	
Art in Public Places Fund	10	N/A	On Target for FY 2018	No projects planned for FY 2018.
Wastewater Enterprise Fund	11	68%	Under Target for FY 2018	
Info. Tech. Internal Service Fund	11	97%	Under Target for FY 2018	
<b>Community Facilities Districts:</b>				
Sedona Summit II	12	N/A	On Target for FY 2018	No projects planned for FY 2018.
Fairfield	12	75%	Under Target for FY 2018	
<b>Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)</b>				
Total Exp. (excl. Cap. Impr. & Internal Charges)	13	93%	Under Target for FY 2018	
City Council	14	82%	Under Target for FY 2018	
City Manager's Office	14	96%	Under Target for FY 2018	
Human Resources	15	82%	Under Target for FY 2018	
Financial Services	15	88%	Under Target for FY 2018	
Information Technology	16	90%	Under Target for FY 2018	
City Attorney's Office	17	82%	Under Target for FY 2018	
City Clerk's Office	17	96%	Under Target for FY 2018	
Parks & Recreation	18	82%	Under Target for FY 2018	
General Services	19	93%	Under Target for FY 2018	
Debt Service	19	100%	On Target for FY 2018	
Community Development	20	86%	Under Target for FY 2018	
Public Works	21	94%	Under Target for FY 2018	
Economic Development	22	92%	Under Target for FY 2018	
Police	22	96%	Under Target for FY 2018	
Municipal Court	23	99%	On Target for FY 2018	
Wastewater Administration	23	71%	Under Target for FY 2018	
Wastewater Capital	24	95%	Under Target for FY 2018	
Wastewater Operations	24	85%	Under Target for FY 2018	
<b>Total Revenues by Fund</b>				
General Fund	25	106%	Exceeds Target for FY 2018	
<b>Special Revenue Funds:</b>				
Streets Fund	26	100%	On Target for FY 2018	
Grants, Donations & Other Funds	26	40%	Under Target for FY 2018	The FY 2018 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. There is no net impact to the City's financial position since corresponding expenditures did not occur.
Transportation Sales Tax Fund	27	∞	Exceeds Target for FY 2018	
<b>Capital Projects Funds:</b>				
Development Impact Fees Funds	27	208%	Exceeds Target for FY 2018	
Capital Improvements Fund	28	75%	Under Target for FY 2018	A capital project with significant grant funding was postponed. There is no net impact to the City's financial position since the corresponding expenditures did not occur.
Art in Public Places Fund	28	42%	Under Target for FY 2018	Interest earnings were lower primarily due to a required accounting entry for unrealized losses on investments. The City has no plans to sell its investments prior to maturity so these losses are not likely to be realized.
Wastewater Enterprise Fund	29	107%	Exceeds Target for FY 2018	
Info. Tech. Internal Service Fund	29	105%	Exceeds Target for FY 2018	
<b>Community Facilities Districts:</b>				
Sedona Summit II	30	78%	Under Target for FY 2018	The FY 2018 budgeted CFD in lieu fees were based on preliminary FY 2017 estimates, which were expected to be higher at the time projections were developed. These revenues have been decreasing slightly instead of the increases seen in other revenues. No expenditures were planned for the year so there was no impact to the operations of the City.
Fairfield	30	96%	Under Target for FY 2018	The CFD was under target primarily due to allocation of interest earnings less than budgeted. Due to spending on projects, the fund balance for the CFD has decreased compared to prior years, and as a result, interest allocations were lower. Funding levels were more than adequate to cover the expenditures for the year.
<b>Total Revenues by Type</b>				
Total Revenues	31	108%	Exceeds Target for FY 2018	
City Sales Taxes	32	110%	On Target for FY 2018	
Bed Taxes	32	111%	Exceeds Target for FY 2018	
In-Lieu	33	102%	On Target for FY 2018	
Franchise Fees	33	108%	Exceeds Target for FY 2018	
State Sales Taxes	34	103%	Exceeds Target for FY 2018	
Urban Revenue Sharing	34	99%	On Target for FY 2018	
Vehicle License Taxes	35	104%	Exceeds Target for FY 2018	
Highway User	35	112%	Exceeds Target for FY 2018	
Other Intergovernmental	36	71%	Under Target for FY 2018	The FY 2018 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. In addition, a capital project with significant grant funding was postponed. There was no net impact to the City's financial position since the corresponding expenditures did not occur.
Licenses & Permits	37	95%	Under Target for FY 2018	Building permit revenues are lower than anticipated due to lower average valuations of improvements. This was more than offset by other revenue increases.
Charges for Services	37	104%	Exceeds Target for FY 2018	
Fines & Forfeitures	38	145%	Exceeds Target for FY 2018	
Development Impact Fees	38	97%	Under Target for FY 2018	Revenues are based on construction activity and do not occur consistently from year to year. Revenues were more than adequate to cover the related expenditures for the year.
Capacity Fees	39	130%	Exceeds Target for FY 2018	
Other Miscellaneous	39	171%	Exceeds Target for FY 2018	
<b>Sales Tax Revenues by Category</b>	40			
<b>Sales &amp; Bed Tax Revenues by Month</b>	41			
<b>General Fund Summary</b>	42			
<b>Wastewater Enterprise Fund Summary</b>	43			
<b>All Funds Summary</b>	44			
<b>Debt Outstanding</b>	45			
<b>Capital Projects Summary</b>	46			
<b>Investment Holdings Summary</b>	47			
<b>Investment Transactions Summary</b>	48			

## Total Expenditures by Fund

### Total General Fund Expenditures

**Under Target for FY 2018**

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 12,520,234	\$ 12,874,204	97%		
2015	\$ 14,282,455	\$ 14,629,608	98%	14%	14%
2016	\$ 14,907,362	\$ 15,847,820	94%	4%	8%
2017	\$ 16,799,273	\$ 18,298,397	92%	13%	15%
2018	\$ 19,091,334	\$ 20,297,444	94%	14%	11%

#### Increase from FY 2014 to FY 2015:

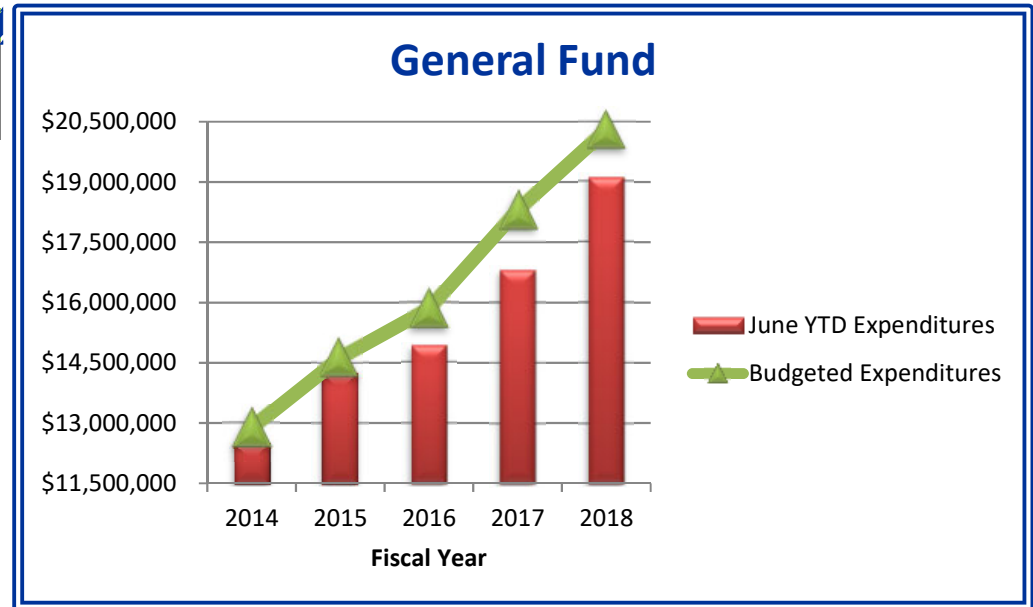
- (1) Information Technology hardware and software expenditures increased approximately \$277,000 due largely to the replacement of mobile data equipment and software upgrades for the Police Department.
- (2) The Council increased the commitment to destination marketing, resulting in an increase of approximately \$860,000.
- (3) Salary and benefits increased approximately \$575,000. The increase in salaries was primarily due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 27% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 9% increase to health insurance premiums.

#### Increase from FY 2016 to FY 2017:

- (1) For FY 2017, Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund. This increase to the General Fund was approximately \$818,000.
- (2) The allocation to the destination marketing program increased approximately \$365,000 as a result of the higher bed tax revenue collections.
- (3) Salaries & Benefits increased approximately \$410,000. This was partly due to three new full-time positions and two part-time positions added in the budget process. In addition, salaries increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%, as well as increases to benefits due to a 3% increase to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 2% increase to health insurance premiums.

#### Increase from FY 2017 to FY 2018:

- (1) The increase was partly due to payments related to the refunds of PSPRS contributions to employees that were deemed to be unconstitutional.
- (2) The allocation to tourism management and development increased approximately \$68,000 as a result of higher estimated bed tax revenue collections.
- (3) Bond payments were approximately \$758,000 higher than the prior year.
- (4) Vacancy savings were experienced in the prior year, in addition to budgeted cost-of-living adjustments of 2.5% and average merit increases of 2.5%, as well as an increase of 30% to the required contributions to PSPRS and a 4% increase in health insurance premiums.
- (5) The increase is also partly due to additional lease payments of approximately \$73,000 for the assigned vehicle program for patrol officers.
- (6) Costs for the startup and ongoing costs of the paid parking program were approximately \$122,000.





## Total Expenditures by Fund

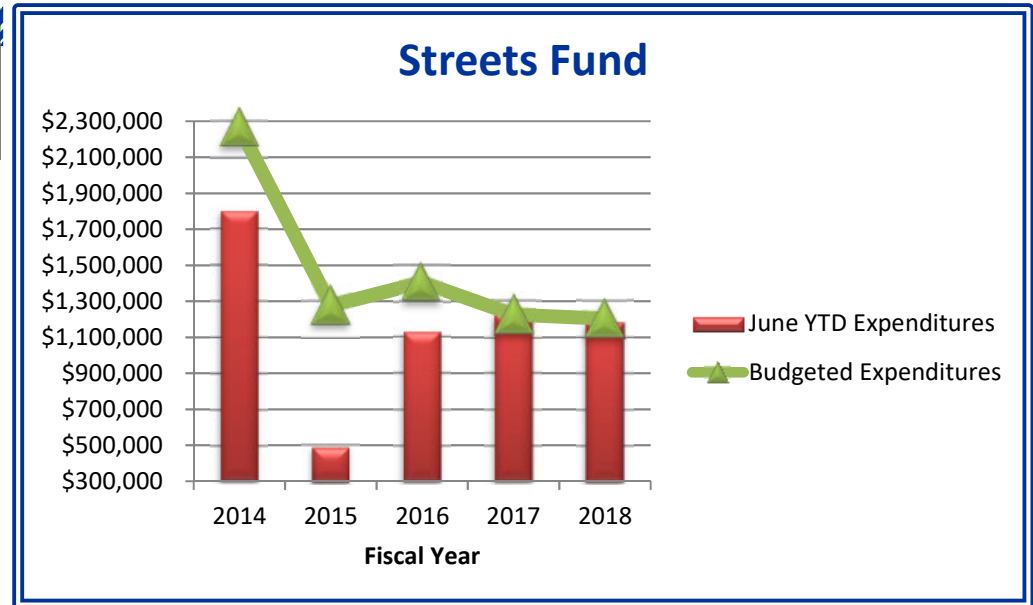
### Total Streets Fund Expenditures

On Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 1,799,340	\$ 2,266,077	79%		
2015	\$ 488,072	\$ 1,275,140	38%	-73%	-44%
2016	\$ 1,126,227	\$ 1,404,689	80%	131%	10%
2017	\$ 1,226,595	\$ 1,226,594	100%	9%	-13%
2018	\$ 1,181,500	\$ 1,203,490	98%	-4%	-2%

**Increases/Decreases:** Much of the activity in the Streets Fund is from paving and maintenance projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, the Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund and increased the annual maintenance expectations to approximately 4.5 to 5.0 miles per year.

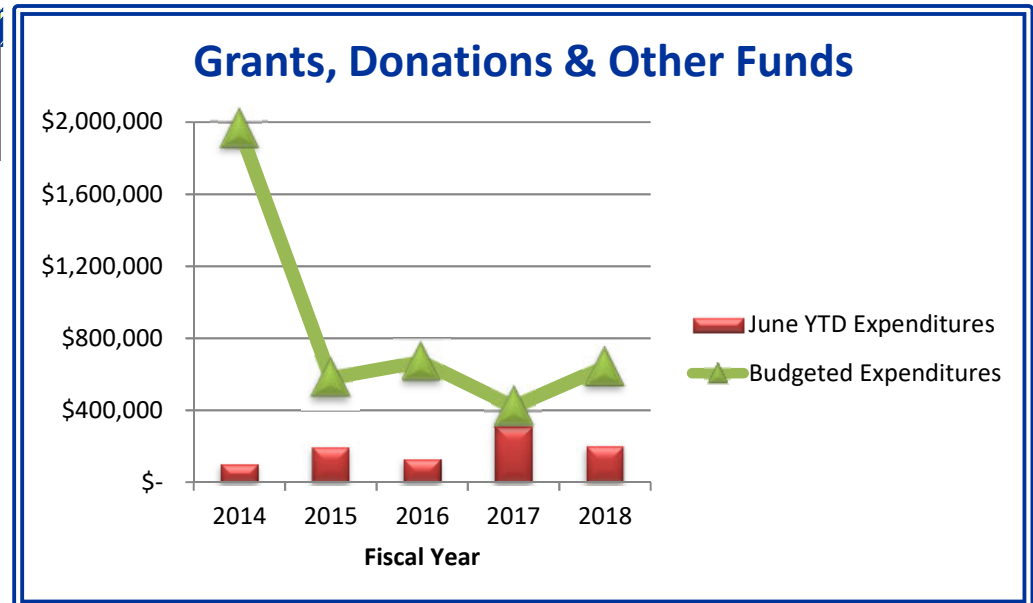


### Total Grants, Donations & Other Exp.

Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 99,837	\$ 1,965,056	5%		
2015	\$ 193,488	\$ 579,705	33%	94%	-70%
2016	\$ 127,230	\$ 669,749	19%	-34%	16%
2017	\$ 314,560	\$ 420,500	75%	147%	-37%
2018	\$ 201,703	\$ 641,350	31%	-36%	53%

**Increases/Decreases:** The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so spending will not necessarily be consistent from month to month or year to year.



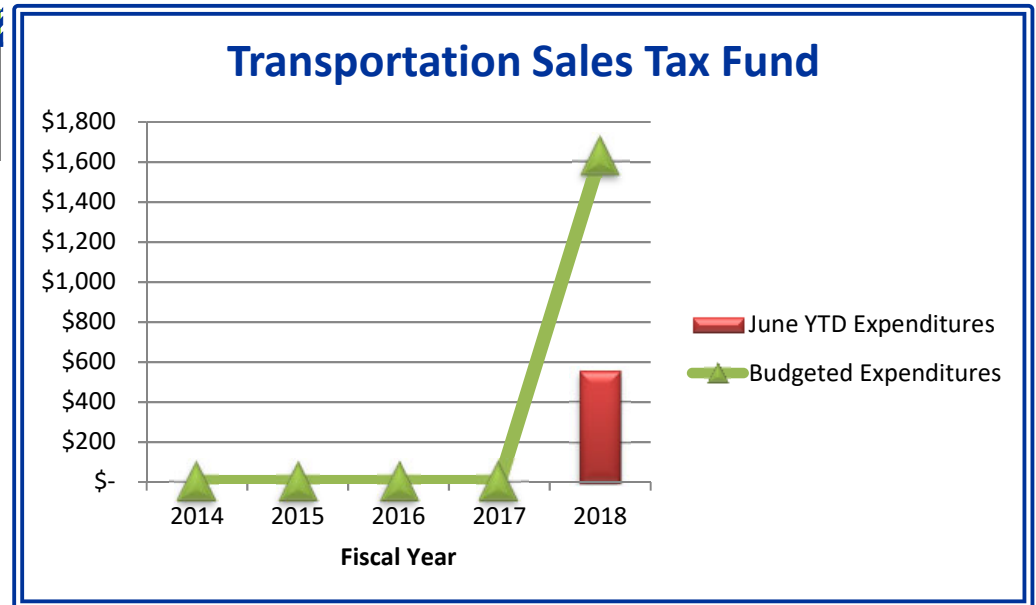
## Total Expenditures by Fund

### Total Transportation Sales Tax Exp.

Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ -	N/A	N/A	N/A
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 552	\$ 1,627	34%	∞	∞

The Transportation Sales Tax Fund was initiated in FY 2018.



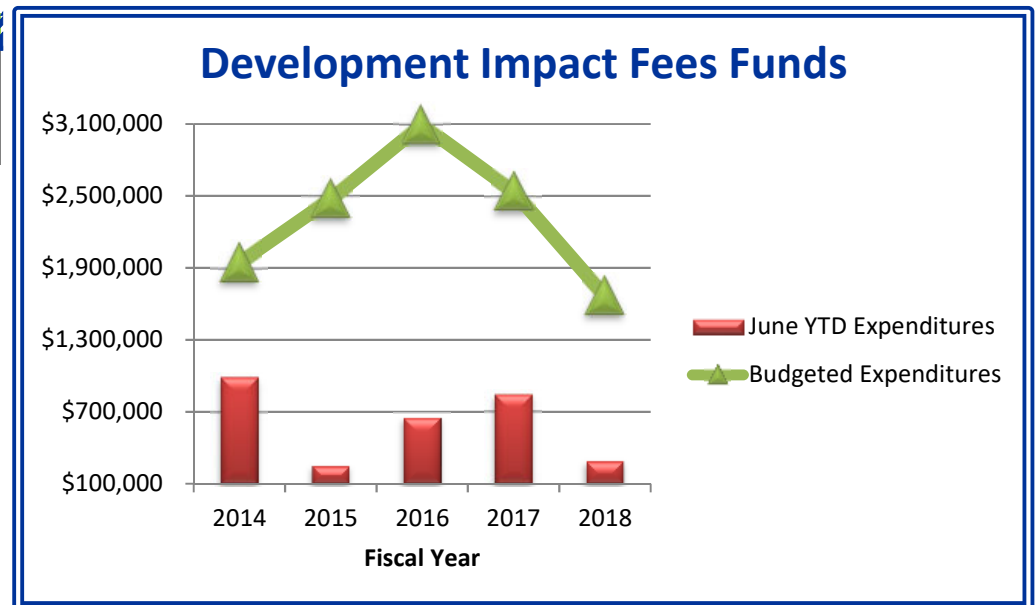
### Total Develop. Impact Fees Exp.

Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 988,600	\$ 1,943,000	51%		
2015	\$ 247,614	\$ 2,474,092	10%	-75%	27%
2016	\$ 647,006	\$ 3,094,170	21%	161%	25%
2017	\$ 839,927	\$ 2,538,318	33%	30%	-18%
2018	\$ 284,626	\$ 1,668,092	17%	-66%	-34%

**Increases/Decreases:** The activity of the Development Impact Fees Funds is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2018, expenditures included approximately \$243,000 for improvements to the dog park.



## Total Expenditures by Fund

### Total Capital Improvements Fund Exp.

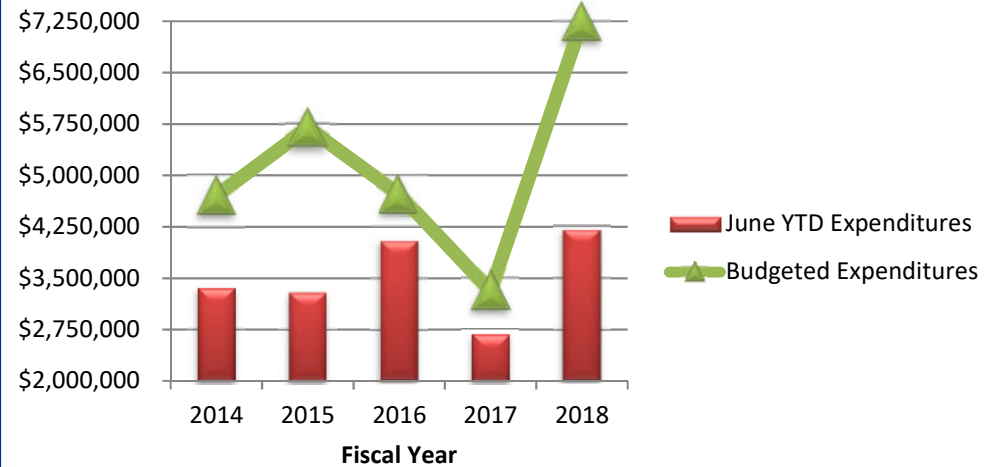
Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 3,348,961	\$ 4,703,301	71%		
2015	\$ 3,293,016	\$ 5,692,269	58%	-2%	21%
2016	\$ 4,045,969	\$ 4,727,893	86%	23%	-17%
2017	\$ 2,677,559	\$ 3,312,786	81%	-34%	-30%
2018	\$ 4,199,954	\$ 7,244,767	58%	57%	119%

**Increases/Decreases:** The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2018, expenditures included approximately \$3.4 million for storm drainage projects.

### Capital Improvements Fund



### Total Art in Public Places Fund Exp.

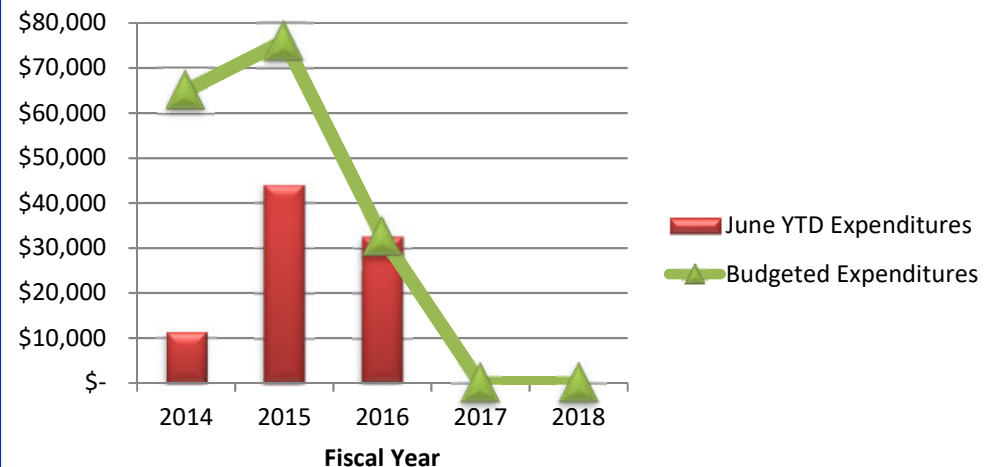
On Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 11,255	\$ 65,000	17%		
2015	\$ 43,975	\$ 76,000	58%	291%	17%
2016	\$ 32,500	\$ 32,500	100%	-26%	-57%
2017	\$ -	\$ -	N/A	-100%	-100%
2018	\$ -	\$ -	N/A	N/A	N/A

**Increases/Decreases:** The activity of the Art in Public Places Fund is based on the timing of budgeted arts projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2018, no arts projects were planned to allow the balance in the Art in Public Places Fund to accumulate for additional projects in future fiscal years.

### Art in Public Places Fund



## Total Expenditures by Fund

### Total Wastewater Enterprise Fund Exp. Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 9,927,837	\$ 11,793,287	84%		
2015	\$ 11,055,429	\$ 13,339,140	83%	11%	13%
2016	\$ 14,367,467	\$ 17,383,332	83%	30%	30%
2017	\$ 10,625,910	\$ 12,019,062	88%	-26%	-31%
2018	\$ 9,772,970	\$ 14,329,991	68%	-8%	19%

**Increase from FY 2014 to FY 2015:**

Capital improvement expenditures increased by approximately \$1.2 million due to the wastewater treatment plant capacity enhancement upgrades and drilling of injection wells performed in FY 2015.

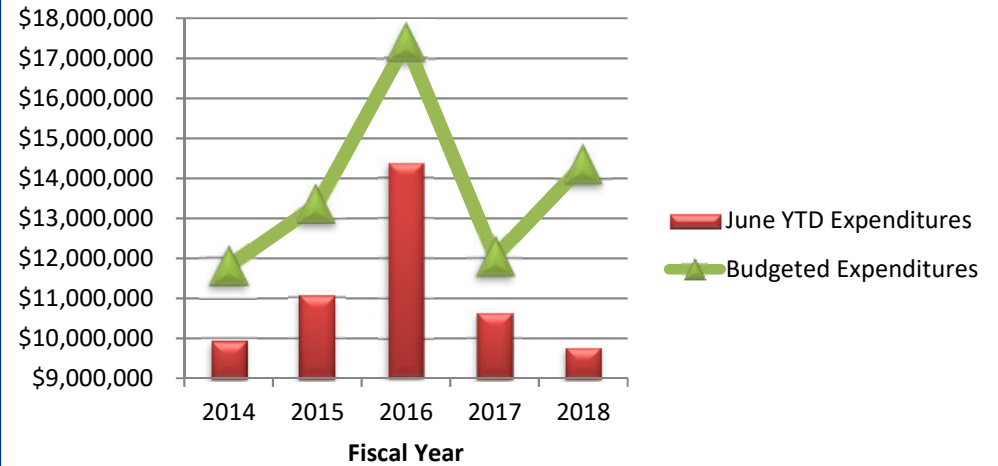
**Increase from FY 2015 to FY 2016:**

The increase is primarily due to expenditures incurred for the plant upgrade and injection well drilling.

**Decrease from FY 2016 to FY 2017:**

The decrease is primarily due to expenditures incurred for the plant upgrade and injection

### Wastewater Enterprise Fund

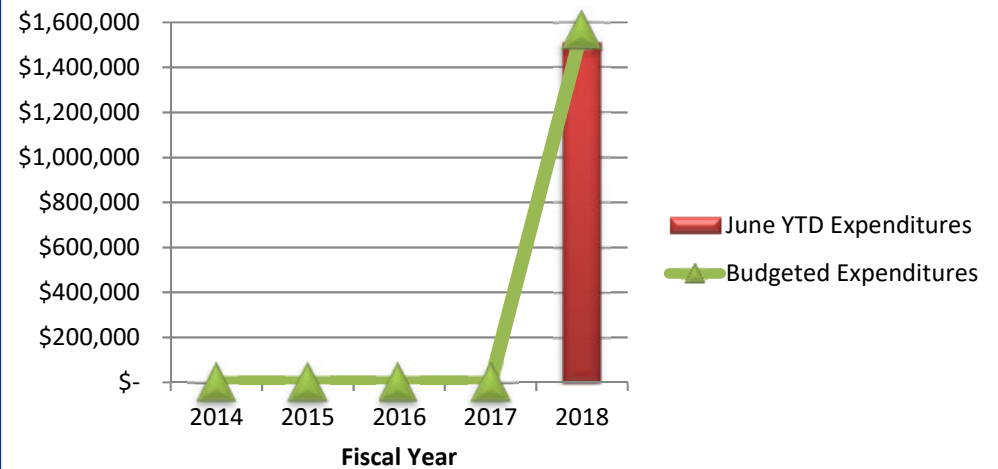


### Total Info. Tech. Internal Svc. Fund Exp. Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ -	N/A	N/A	N/A
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 1,512,723	\$ 1,563,815	97%	∞	∞

The Information Technology Internal Service Fund was initiated in FY 2018.

### Info. Tech. Internal Service Fund



## Total Expenditures by Fund

### Total CFD - Sedona Summit II Exp.

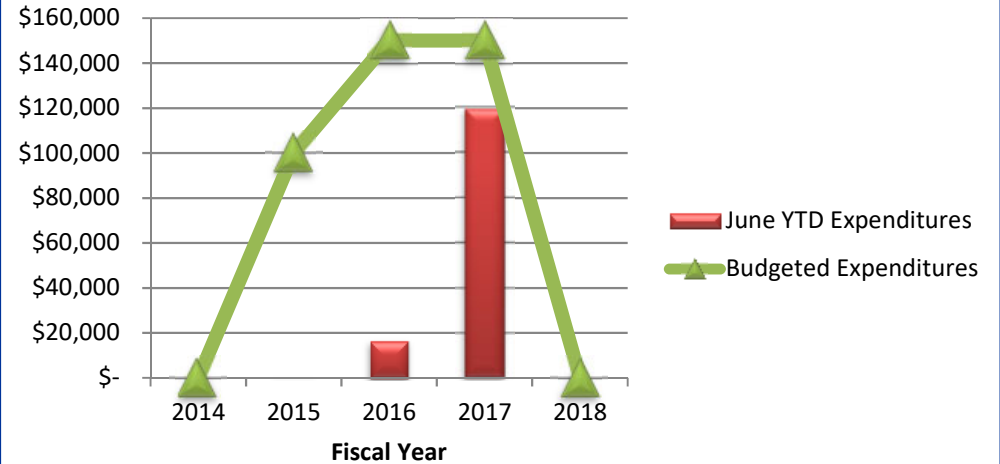
On Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ 100,000	0%	N/A	∞
2016	\$ 16,064	\$ 150,000	11%	∞	50%
2017	\$ 119,131	\$ 150,000	79%	642%	<1%
2018	\$ -	\$ -	N/A	-100%	-100%

**Increases/Decreases:** The activity of the Sedona Summit II Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2018, no projects were planned to allow the balance in the Sedona Summit II CFD to accumulate for additional projects in future fiscal years.

### CFD - Sedona Summit II



### Total CFD - Fairfield Expenditures

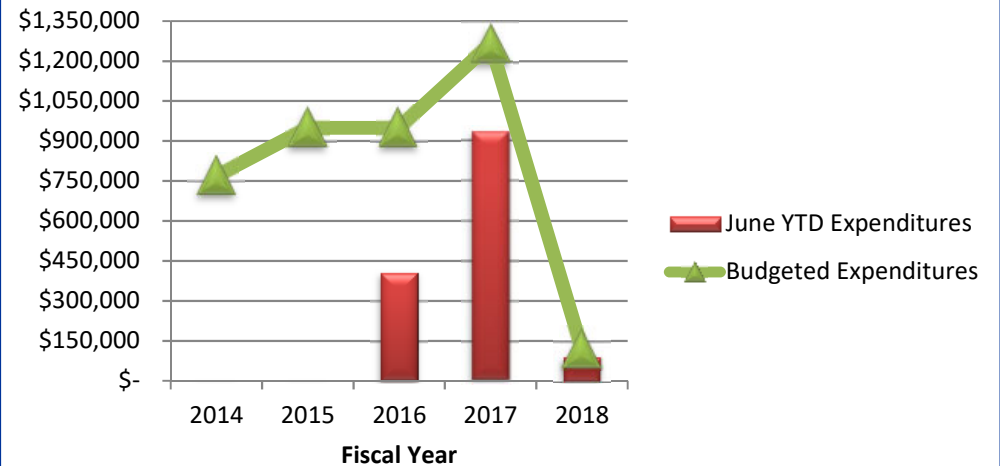
Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ 770,000	0%		
2015	\$ -	\$ 950,000	0%	N/A	23%
2016	\$ 404,998	\$ 950,000	43%	∞	<1%
2017	\$ 934,239	\$ 1,264,749	74%	131%	33%
2018	\$ 90,207	\$ 120,175	75%	-90%	-90%

**Increases/Decreases:** The activity of the Fairfield Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2018, capital improvement projects included improvements at the Brewer Road property.

### CFD - Fairfield



## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

FY	Total Exp. (excl. Cap. Impr. & Internal Charges)		Under Target for FY 2018		
	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 23,311,236	\$ 26,317,990	89%		
2015	\$ 23,818,402	\$ 25,471,868	94%	2%	-3%
2016	\$ 25,131,836	\$ 27,413,472	92%	6%	8%
2017	\$ 26,917,407	\$ 28,879,003	93%	7%	5%
2018	\$ 28,830,925	\$ 30,976,635	93%	7%	7%

**Increase from FY 2015 to FY 2016:**

The most significant increases were:

- (1) An increase in salaries and benefits of approximately \$534,000 or 5%. This included the addition of a Senior Planner, an Assistant Engineer, and an Associate Engineer positions; budgeted cost-of-living adjustments of 1.3%; average merit increases of 2.5%; and a 7% increase in health insurance premiums.
- (2) An increase in road rehabilitation and maintenance expenditures of approximately \$638,000 or 131%.
- (3) An increase in tourism management and destination marketing costs of approximately \$194,000 or 13%.
- (4) An increase in utilities of approximately \$102,000 or 12%.

**Increase from FY 2016 to FY 2017:**

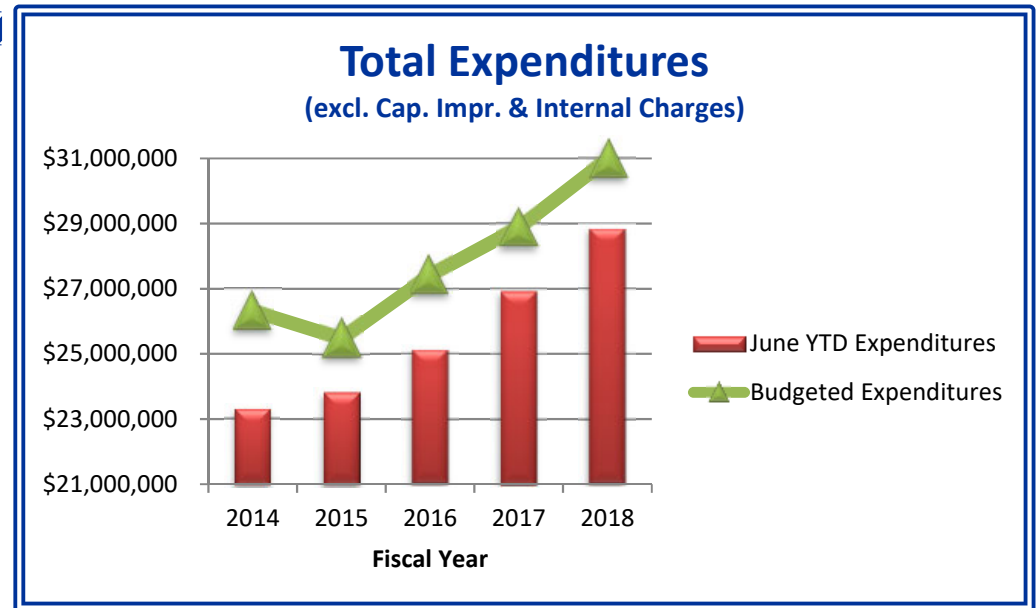
The most significant increases were:

- (1) An increase in salaries and benefits of approximately \$500,000 or 5%. This included the addition of a Police Sergeant, a Maintenance Worker, a part-time IT Support/Help Desk Technician, and a part-time Court Clerk positions; budgeted cost-of-living adjustments of 1.8%; average merit increases of 2.5%; and a 2% increase in health insurance premiums.
- (2) An increase in road rehabilitation and maintenance expenditures of approximately \$764,000 or 68%.
- (3) An increase in tourism management and destination marketing costs of approximately \$440,000 or 27%.

**Increase from FY 2017 to FY 2018:**

The most significant increases were:

- (1) An increase in salaries and benefits of approximately \$892,000 or 8%. This included the addition of an Administrative Assistant, six part-time Traffic Control Assistants, and a temporary Bike Park maintenance position; the reorganization and addition of a position in the Wastewater Department; an increase of a part-time Administrative Assistant to a full-time position; budgeted cost-of-living adjustments of 2.5%; average merit increases of 2.5%; a 30% increase in the Public Safety Personnel Retirement System (PSPRS) required contribution rate; and a 4% increase in health insurance premiums.
- (2) Approximately \$209,000 in PSPRS refunds related to the Hall-Parker lawsuit.
- (3) Costs for the startup and ongoing costs of the paid parking program were approximately \$122,000.
- (4) An increase in operating capital of approximately \$382,000 or 70%, which included the replacement of a generator at the wastewater treatment plant, replacement of a generator in the Information Technology Department, and replacement of a server and a storage area network



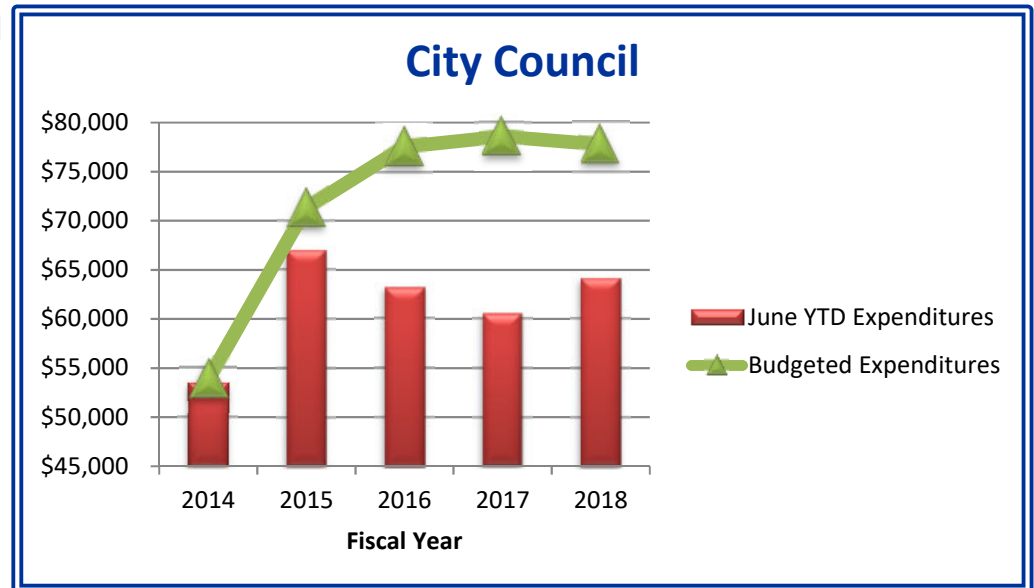
## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### City Council Expenditures

		Under Target for FY 2018				
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted	
2014	\$ 53,561	\$ 53,840	99%			
2015	\$ 66,995	\$ 71,276	94%	25%	32%	
2016	\$ 63,123	\$ 77,543	81%	-6%	9%	
2017	\$ 60,524	\$ 78,585	77%	-4%	1%	
2018	\$ 64,087	\$ 77,775	82%	6%	-1%	

#### Increase from FY 2014 to FY 2015:

- (1) Moved Travel & Training costs to departments from General Services in FY 2015.
- (2) Increase in meals costs for City Manager interviews.
- (3) Replacement of office furniture.



### City Manager's Office Expenditures

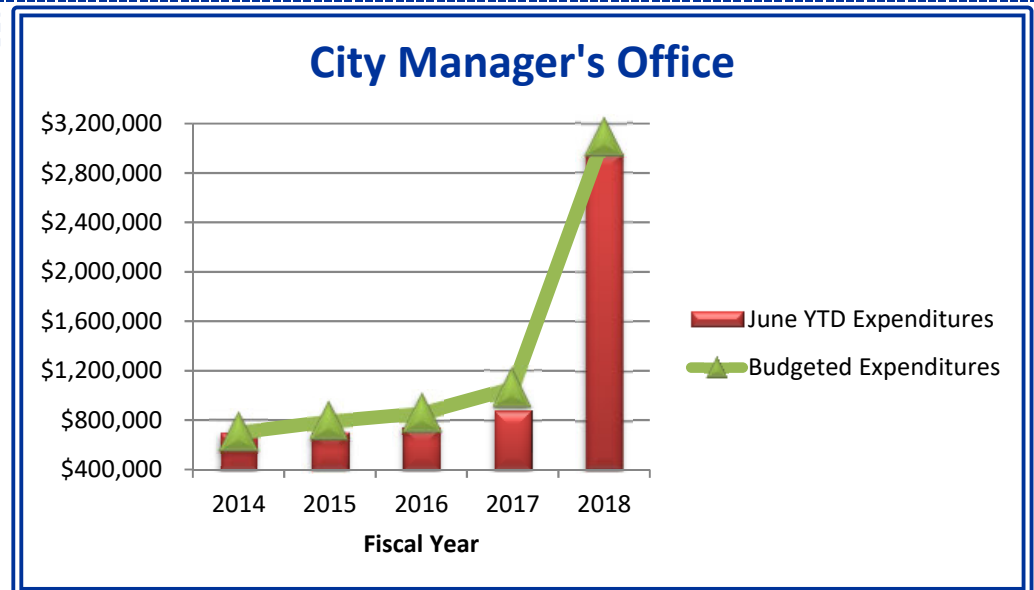
		Under Target for FY 2018				
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted	
2014	\$ 696,483	\$ 698,982	100%			
2015	\$ 704,983	\$ 790,854	89%	1%	13%	
2016	\$ 745,235	\$ 854,638	87%	6%	8%	
2017	\$ 878,130	\$ 1,060,540	83%	18%	24%	
2018	\$ 2,965,716	\$ 3,089,218	96%	238%	191%	

#### Increase from FY 2016 to FY 2017:

The Economic Development program totaling approximately \$165,000 was initiated.

#### Increase from FY 2017 to FY 2018:

The Tourism Management & Development costs were moved from General Services to the City Manager's Office budget, and the Economic Development program was moved to a separate department.



## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### Human Resources Expenditures

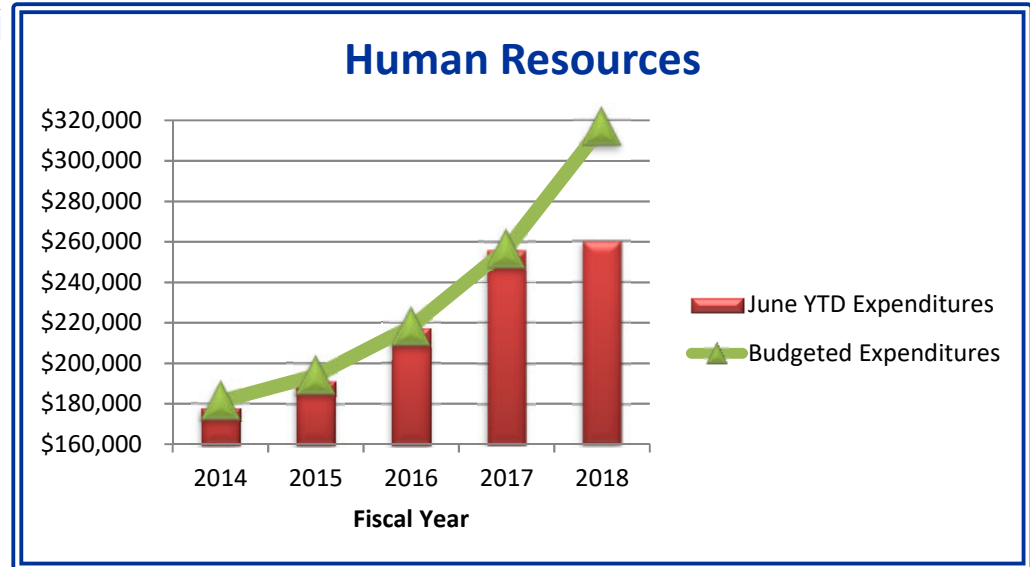
		Under Target for FY 2018				
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted	
2014	\$ 178,106	\$ 181,238	98%			
2015	\$ 191,432	\$ 193,966	99%	7%	7%	
2016	\$ 217,866	\$ 218,049	100%	14%	12%	
2017	\$ 255,942	\$ 256,592	100%	17%	18%	
2018	\$ 260,124	\$ 316,775	82%	2%	23%	

**Increase from FY 2015 to FY 2016:**

- (1) Increase in recruitment expenditures of \$6,500.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.

**Increase from FY 2016 to FY 2017:**

- (1) The increase is partly due to increases in recruitment and relocations costs.
- (2) Special programs costs are higher due an increase in costs for the volunteer appreciation event.
- (3) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.



### Financial Services Expenditures

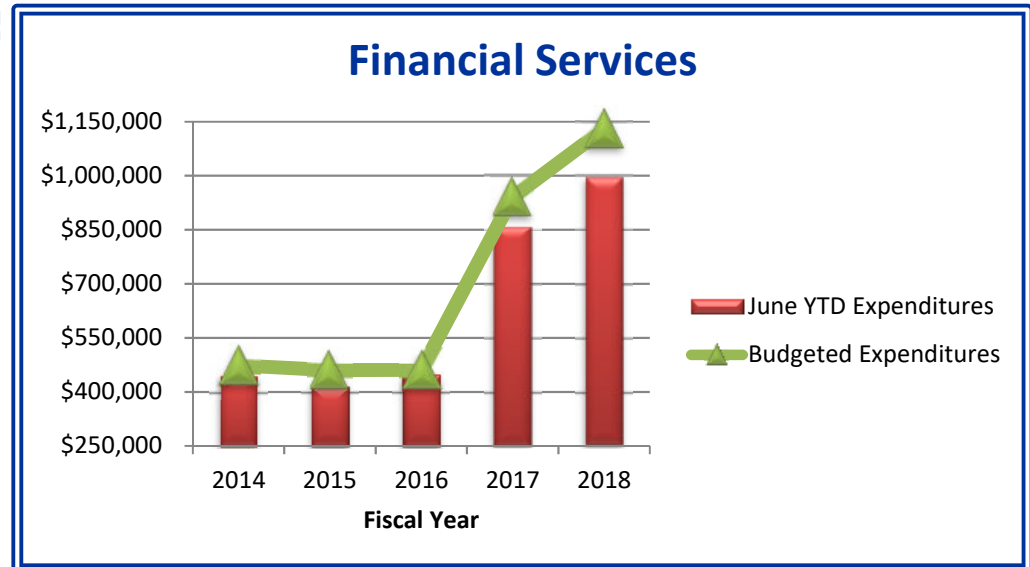
		Under Target for FY 2018				
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted	
2014	\$ 448,475	\$ 473,470	95%			
2015	\$ 416,550	\$ 460,678	90%	-7%	-3%	
2016	\$ 450,225	\$ 460,954	98%	8%	<1%	
2017	\$ 859,666	\$ 941,285	91%	91%	104%	
2018	\$ 995,149	\$ 1,130,005	88%	16%	20%	

**Increase from FY 2016 to FY 2017:**

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund. The Utility Billing function in Financial Services is a significant part of these allocations.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.

**Increase from FY 2017 to FY 2018:**

- (1) Service charges were moved from General Services to the Financial Services Department and increased to account for service charges applicable to the new paid parking program.
- (2) Vacancy savings were experienced in FY 2017.





## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### Information Technology Expenditures

Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 713,547	\$ 747,277	95%		
2015	\$ 1,058,766	\$ 1,146,051	92%	48%	53%
2016	\$ 853,746	\$ 974,467	88%	-19%	-15%
2017	\$ 1,083,123	\$ 1,284,655	84%	27%	32%
2018	\$ 1,238,666	\$ 1,372,835	90%	14%	7%

#### Increase from FY 2014 to FY 2015:

- (1) Hardware and software expenditures increased due largely to the replacement of mobile data equipment and software upgrades for the Police Department.
- (2) The increase is also partly due to increases in annual software maintenance contracts.
- (3) Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.
- (4) Internet service costs increased due to an improvement to connectivity.

#### Decrease from FY 2015 to FY 2016:

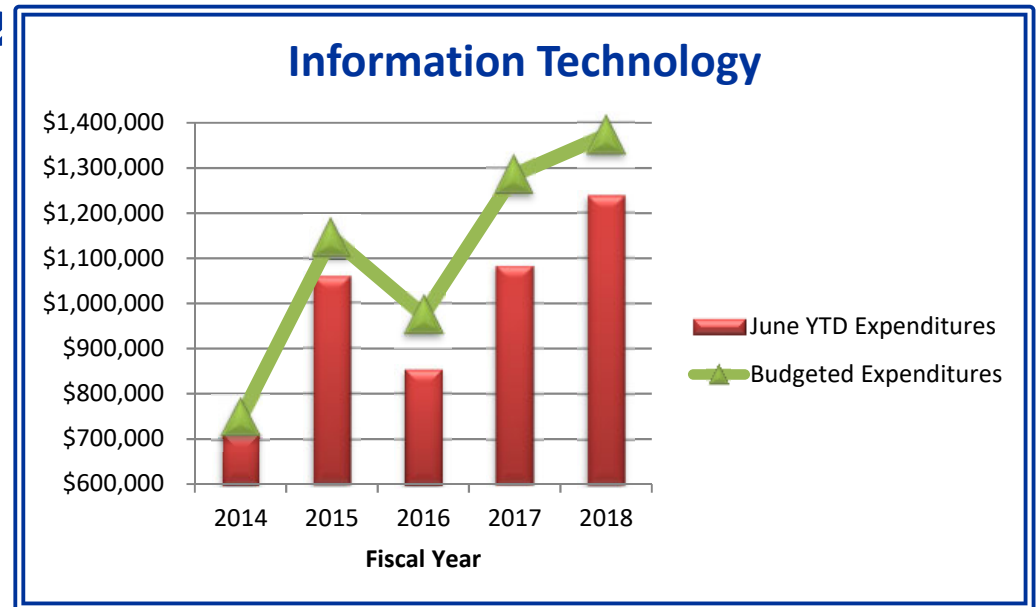
The decrease is primarily due to the hardware and software upgrades performed in FY 2015.

#### Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to the replacement and upgrade of the storage area network and upgrade of a digital evidence logger recorder.
- (2) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) A part-time Support/Help Desk Technician position was added.
- (4) Communications costs previously recorded in the General Services Department were transferred to Information Technology.

#### Increase from FY 2017 to FY 2018:

- (1) Hardware purchases included replacement of a server and a storage area network.
- (2) A generator failed during the year and needed to be replaced.
- (3) Software purchases included a migration to Microsoft 365 and budget automation software..



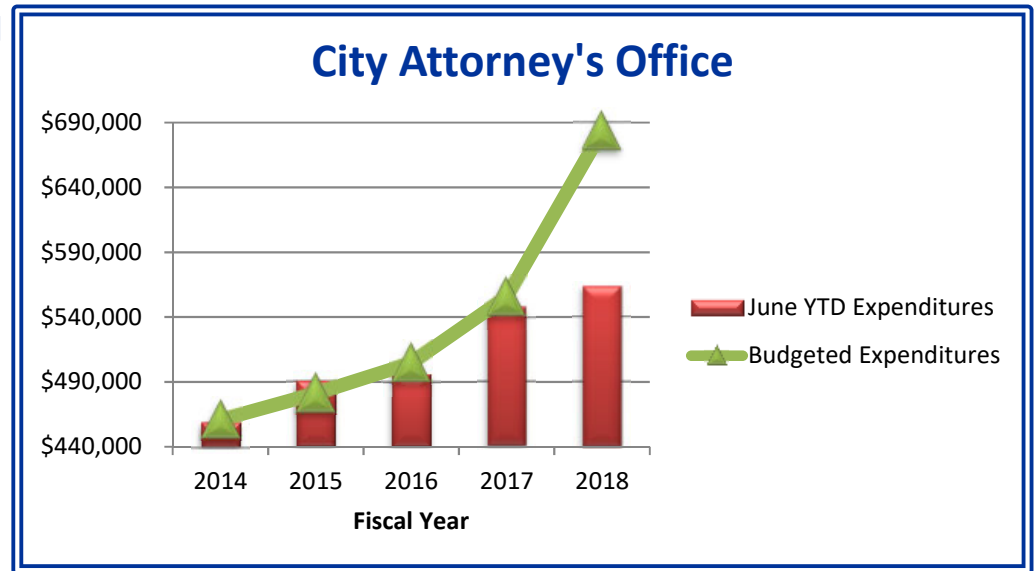
## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### City Attorney's Office Expenditures

FY	June YTD Expenditures	Budgeted Expenditures	Under Target for FY 2018		
			% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 458,932	\$ 460,686	100%		
2015	\$ 490,736	\$ 481,027	102%	7%	4%
2016	\$ 496,564	\$ 504,523	98%	1%	5%
2017	\$ 548,304	\$ 555,545	99%	10%	10%
2018	\$ 563,398	\$ 683,600	82%	3%	23%

**Increase from FY 2016 to FY 2017:**

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Budgeted amounts for payment of legal claims was transferred from the General



### City Clerk's Office Expenditures

FY	June YTD Expenditures	Budgeted Expenditures	Under Target for FY 2018		
			% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 226,818	\$ 239,306	95%		
2015	\$ 243,829	\$ 280,498	87%	7%	17%
2016	\$ 219,942	\$ 227,608	97%	-10%	-19%
2017	\$ 265,657	\$ 310,369	86%	21%	36%
2018	\$ 251,368	\$ 261,572	96%	-5%	-16%

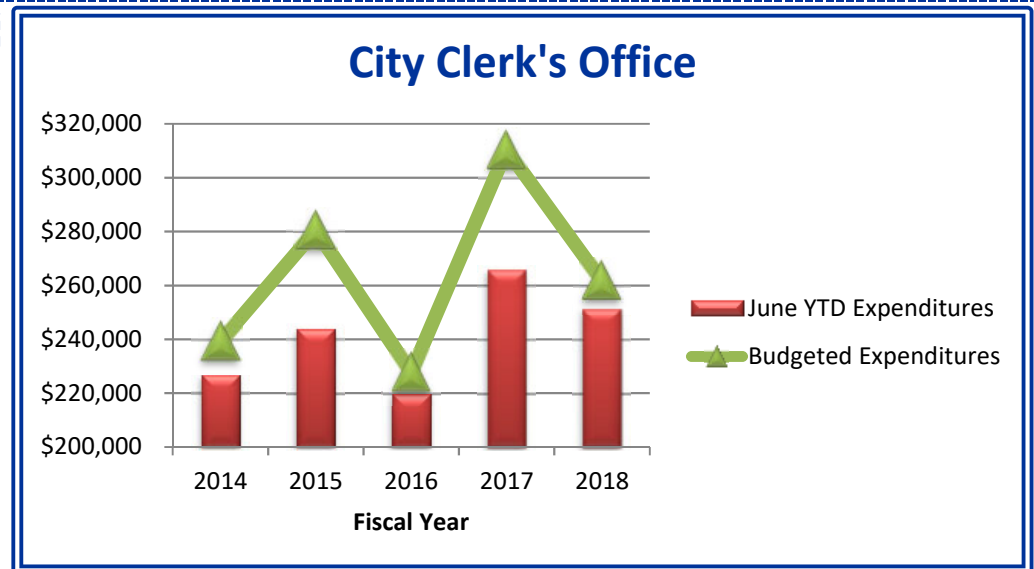
**Decrease from FY 2015 to FY 2016:**

FY 2015 was an election year.

**Increase from FY 2016 to FY 2017:**

- (1) FY 2017 was an election year. Costs included the biennial election and the renewals of two franchise agreements.
- (2) Costs related to the City's electronics recycling event increased due to an increase in participation.
- (3) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

(4) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health



## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### Parks & Recreation Expenditures

Under Target for FY 2018

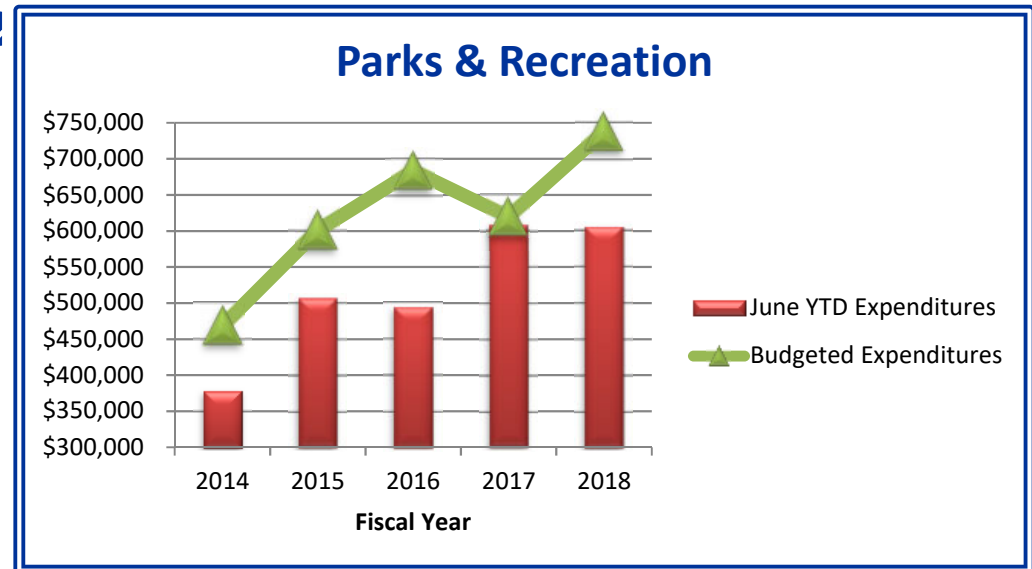
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 378,165	\$ 468,249	81%		
2015	\$ 506,788	\$ 600,715	84%	34%	28%
2016	\$ 493,305	\$ 683,073	72%	-3%	14%
2017	\$ 608,478	\$ 619,257	98%	23%	-9%
2018	\$ 605,545	\$ 737,576	82%	<-1%	19%

#### Increase from FY 2014 to FY 2015:

- (1) A part-time Administrative Assistant position was increased to full-time.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.
- (3) An increase of \$62,500 was added to special events.
- (4) A viewing deck was constructed at the Wetlands Park.

#### Increase from FY 2016 to FY 2017:

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (2) Special events were increased approximately \$33,000 for additional events and enhancements of existing events.
- (3) Grant funding for the Wetlands Viewing Piers and the Sunset Park Tot Lot was included.



## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### General Services Expenditures

Under Target for FY 2018

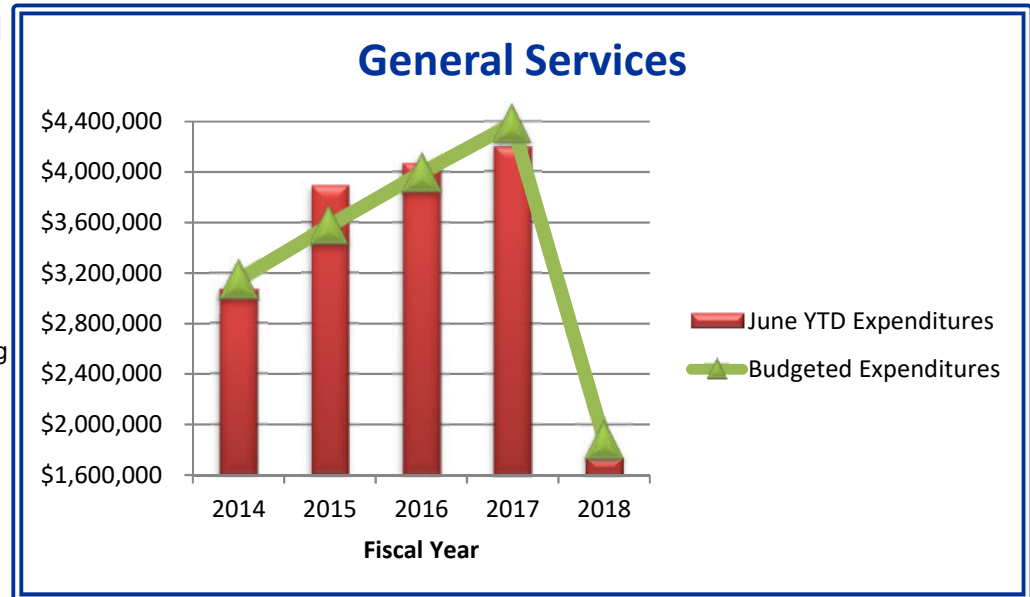
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 3,082,440	\$ 3,146,810	98%		
2015	\$ 3,889,467	\$ 3,577,556	109%	26%	14%
2016	\$ 4,071,785	\$ 3,991,053	102%	5%	12%
2017	\$ 4,209,363	\$ 4,382,124	96%	3%	10%
2018	\$ 1,747,264	\$ 1,878,834	93%	-58%	-57%

#### Increase from FY 2014 to FY 2015:

The Council increased the commitment to tourism management and development, resulting in an increase of approximately \$860,000.

#### Decrease from FY 2017 to FY 2018:

- (1) The debt service costs were moved to a separate departmental code in the general ledger.
- (2) Tourism Management & Development costs were moved to the City Manager's Office budget.

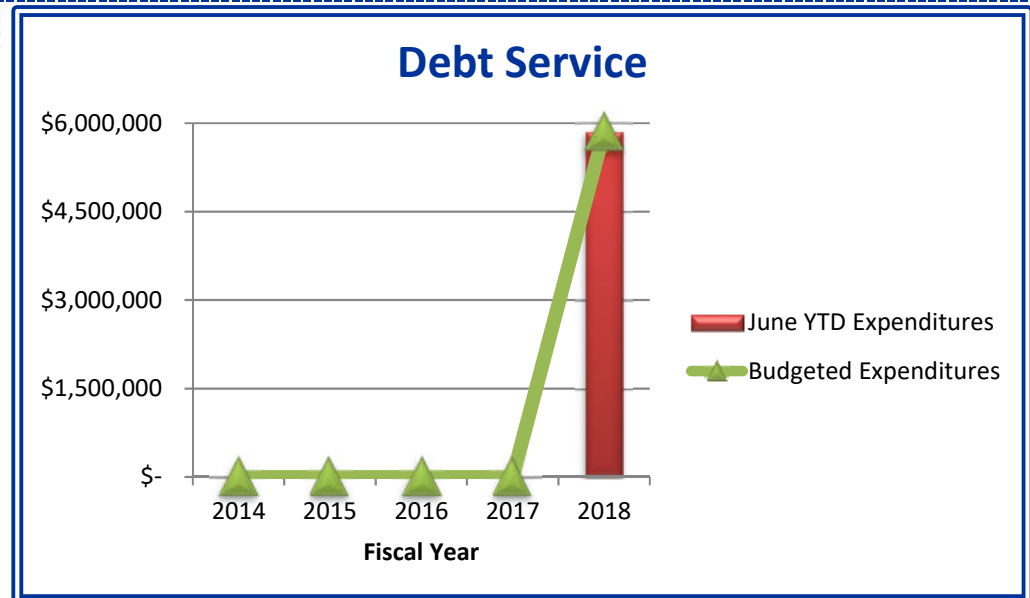


### Debt Service Expenditures

On Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ -	N/A	N/A	N/A
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 5,853,030	\$ 5,853,529	100%	∞	∞

Debt Service costs were moved to a separate departmental code in the general ledger starting in FY 2018.



## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### Community Development Expenditures

**Under Target for FY 2018**

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 931,021	\$ 1,790,286	52%		
2015	\$ 1,054,199	\$ 1,428,336	74%	13%	-20%
2016	\$ 1,201,326	\$ 1,658,955	72%	14%	16%
2017	\$ 1,576,171	\$ 1,931,608	82%	31%	16%
2018	\$ 1,550,218	\$ 1,794,878	86%	-2%	-7%

**Increase from FY 2014 to FY 2015:**

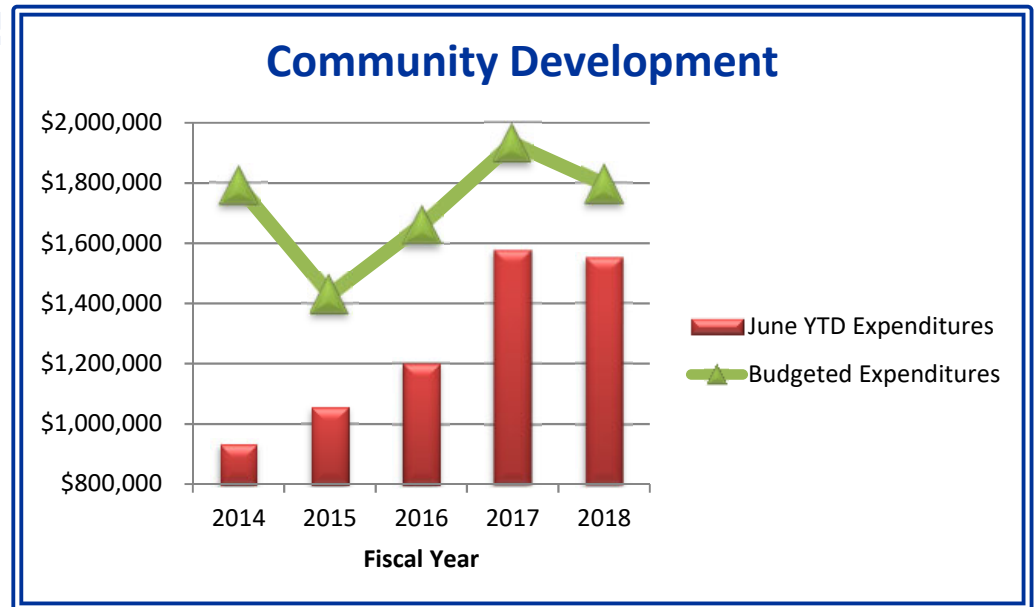
Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.

**Increase from FY 2015 to FY 2016:**

- (1) A part-time Administrative Assistant was transferred from the Public Works Department.
- (2) A Senior Planner position was added.
- (3) A replacement vehicle for Code Enforcement was purchased for approximately \$24,000.
- (4) CDBG administration costs of approximately \$22,000 were incurred in FY 2016.

**Increase from FY 2016 to FY 2017:**

- (1) A significant portion of the increase is due to Community Development Block Grant (CDBG) expenditures. The City has typically received CDBG awards every three years.
- (2) The increase is also related to the update of the Land Development Code, amendments to the Community Plan, and development of a wireless master plan.
- (3) A new file storage system was purchased for approximately \$22,000.
- (4) Historic Preservation Grants were included for \$20,000.
- (5) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase



## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### Public Works Expenditures

Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 3,642,185	\$ 4,702,041	77%		
2015	\$ 2,278,004	\$ 3,193,321	71%	-37%	-32%
2016	\$ 3,214,005	\$ 3,775,611	85%	41%	18%
2017	\$ 4,397,351	\$ 4,676,451	94%	37%	24%
2018	\$ 4,705,978	\$ 5,009,873	94%	7%	7%

#### Decrease from FY 2014 to FY 2015:

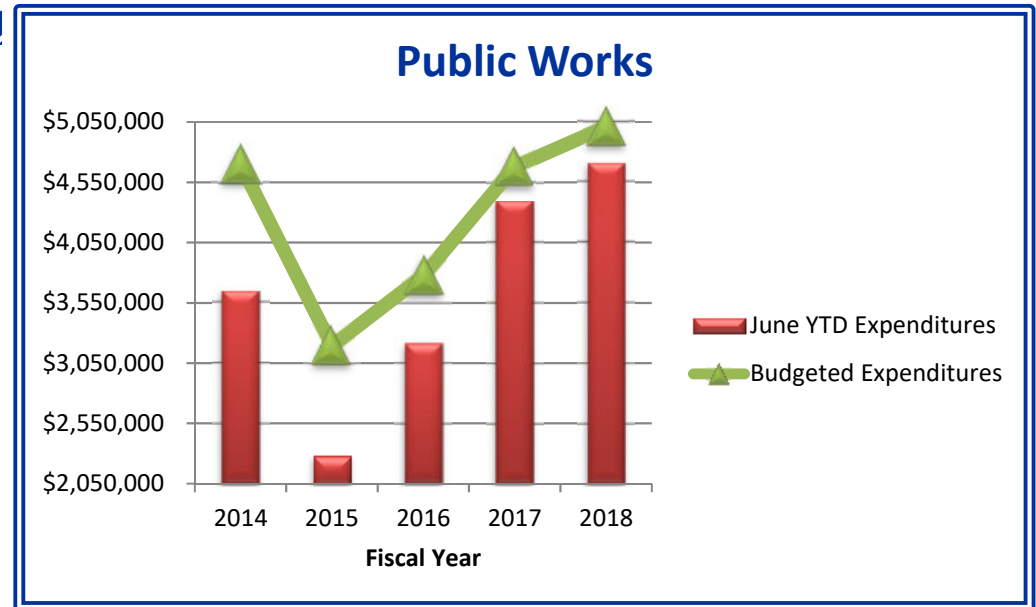
- (1) Due to the nature and timing of streets projects, expenditures are not always consistent from year to year. Expenditures for road rehabilitation, drainage maintenance, and pavement preservation were approximately \$1.2 million less in FY 2015 than in FY 2014.
- (2) Utility costs decreased by approximately \$50,000.

#### Increase from FY 2015 to FY 2016:

- (1) The increase was partly due to increased expenditures for road rehabilitation and maintenance.
- (2) An Assistant Engineer position and an Associate Engineer position were added in FY 2016.
- (3) The increase was partly due to increases in utility costs.
- (4) Improvements were made to the Teen Center and roof installations were made for the City Hall parking structure.

#### Increase from FY 2016 to FY 2017:

- (1) The increase was primarily due to increased expenditures for road rehabilitation and maintenance.
- (2) Prior to FY 2017, salary and other cost allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) Salaries and benefits increased due to the implementation of a traffic control services program, vacancy savings in the prior year, and budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%.



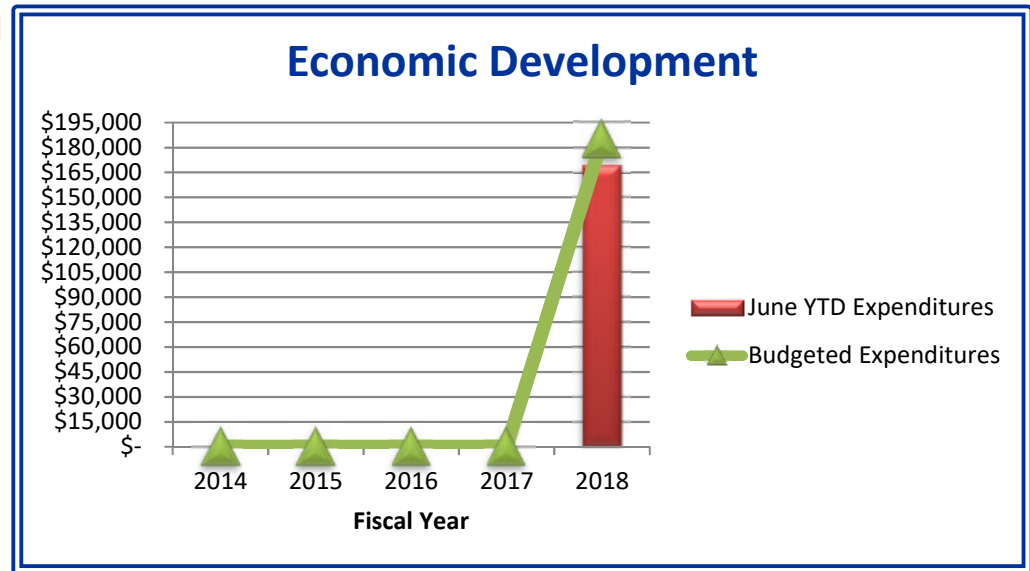
## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### Economic Development Expenditures

Under Target for FY 2018

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ -	N/A	N/A	N/A
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 169,978	\$ 184,970	92%	∞	∞

The Economic Development program was moved to its own department in FY 2018.



### Police Expenditures

Under Target for FY 2018

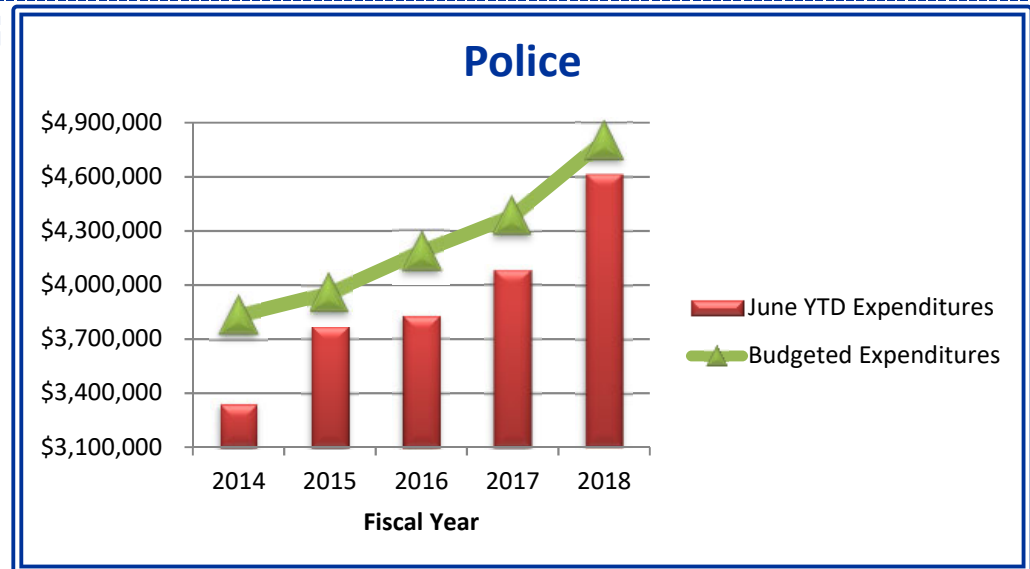
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 3,338,557	\$ 3,830,808	87%		
2015	\$ 3,770,582	\$ 3,957,294	95%	13%	3%
2016	\$ 3,826,416	\$ 4,183,711	91%	1%	6%
2017	\$ 4,080,748	\$ 4,382,329	93%	7%	5%
2018	\$ 4,618,303	\$ 4,801,199	96%	13%	10%

**Increase from FY 2014 to FY 2015:**

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increases in benefits were an increase of 27% to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 9% increase to health insurance premiums.
- (2) The Community Service Aides (CSAs) program was enhanced, and the hours for the part-time CSAs were increased.

**Increase from FY 2017 to FY 2018:**

- (1) Vacancy savings were experienced in FY 2017.
- (2) The PSPRS required contribution rate increased approximately 30%.
- (3) The increase is also partly due to additional lease payments for the completion of the assigned vehicle program for patrol officers.



## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

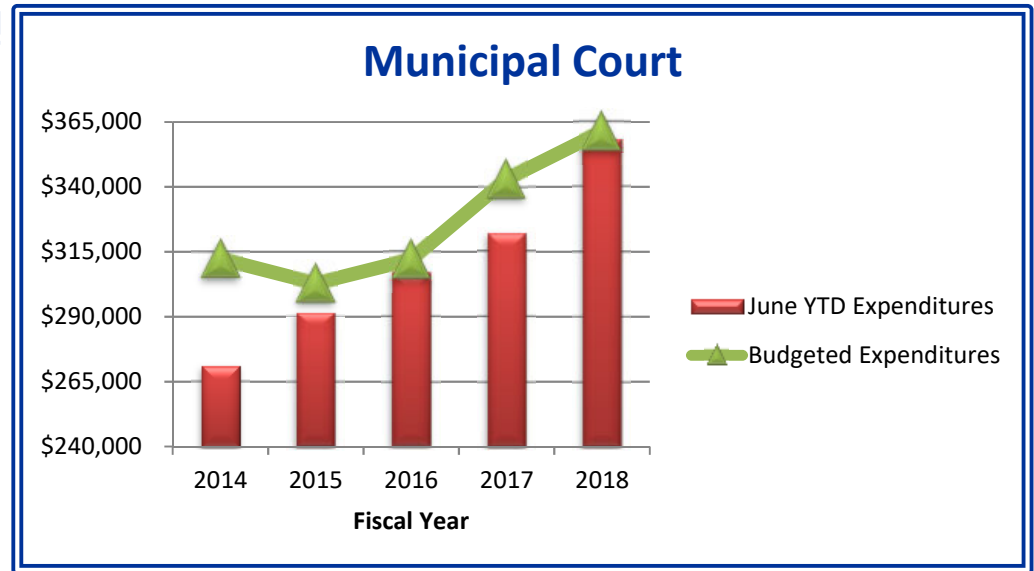
### Municipal Court Expenditures

**On Target for FY 2018**

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 271,121	\$ 312,344	87%		
2015	\$ 291,684	\$ 302,881	96%	8%	-3%
2016	\$ 307,281	\$ 312,073	98%	5%	3%
2017	\$ 322,022	\$ 342,950	94%	5%	10%
2018	\$ 358,670	\$ 361,370	99%	11%	5%

**Increase from FY 2017 to FY 2018:**

- (1) Salaries and benefit costs were approximately \$17,000 higher partly due to vacancy savings experienced in FY 2017.
- (2) Court appointed attorney costs were approximately \$22,000 higher.



### Wastewater Administration Expenditures

**Under Target for FY 2018**

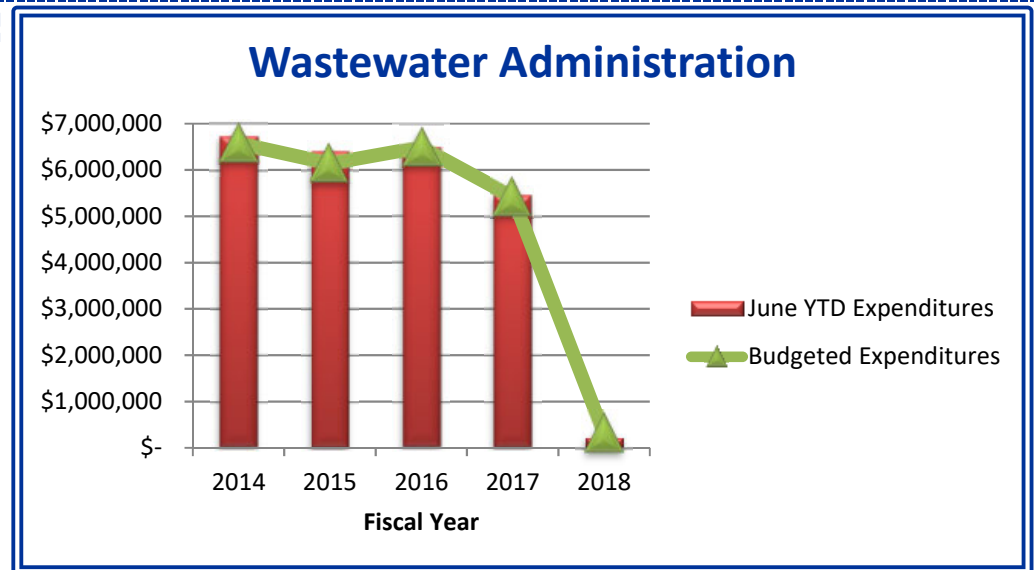
FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 6,723,060	\$ 6,575,481	102%		
2015	\$ 6,394,431	\$ 6,143,758	104%	-5%	-7%
2016	\$ 6,503,494	\$ 6,495,639	100%	2%	6%
2017	\$ 5,465,854	\$ 5,423,041	101%	-16%	-17%
2018	\$ 218,100	\$ 308,269	71%	-96%	-94%

**Decrease from FY 2016 to FY 2017:**

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Debt service costs are approximately \$261,000 lower.

**Decrease from FY 2017 to FY 2018:**

The debt service costs were moved to a separate departmental code in the general ledger.





## Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

### Wastewater Capital Projects Mgmt Exp.

**Under Target for FY 2018**

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 104,228	\$ 112,186	93%		
2015	\$ 131,783	\$ 126,141	104%	26%	12%
2016	\$ 176,040	\$ 406,427	43%	34%	222%
2017	\$ 64,796	\$ 65,200	99%	-63%	-84%
2018	\$ 57,580	\$ 60,540	95%	-11%	-7%

**Increase from FY 2014 to FY 2015:**

Salaries were increased due to budgeted cost-of-living adjustments of 1.5% and average merit increases of 2.5%. The most significant increase in benefits was a 9% increase to health insurance premiums.

**Increase from FY 2015 to FY 2016:**

(1) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.

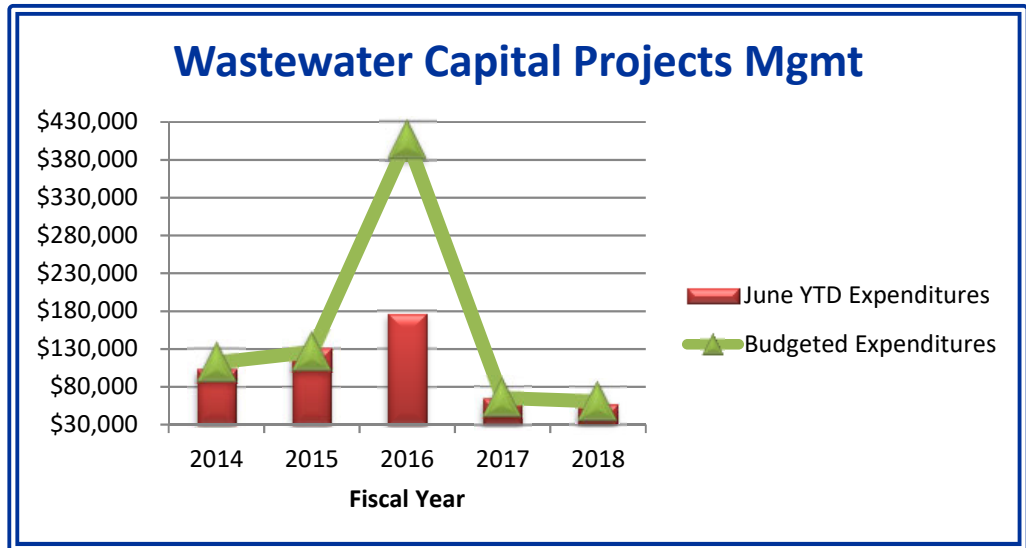
(2) A master plan was started during FY 2016 for the wastewater collection system.

**Decrease from FY 2016 to FY 2017:**

Prior to FY 2017, salary allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual departments within the Wastewater Enterprise Fund.

**Decrease from FY 2017 to FY 2018:**

The decrease is primarily due to vacancy savings in FY 2018.



### Wastewater Operations Expenditures

**Under Target for FY 2018**

FY	June YTD Expenditures	Budgeted Expenditures	% of Budgeted Exp.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 2,064,537	\$ 2,524,986	82%		
2015	\$ 2,328,173	\$ 2,717,516	86%	13%	8%
2016	\$ 2,291,483	\$ 2,589,148	89%	-2%	-5%
2017	\$ 2,241,279	\$ 2,568,472	87%	-2%	-1%
2018	\$ 2,607,751	\$ 3,053,817	85%	16%	19%

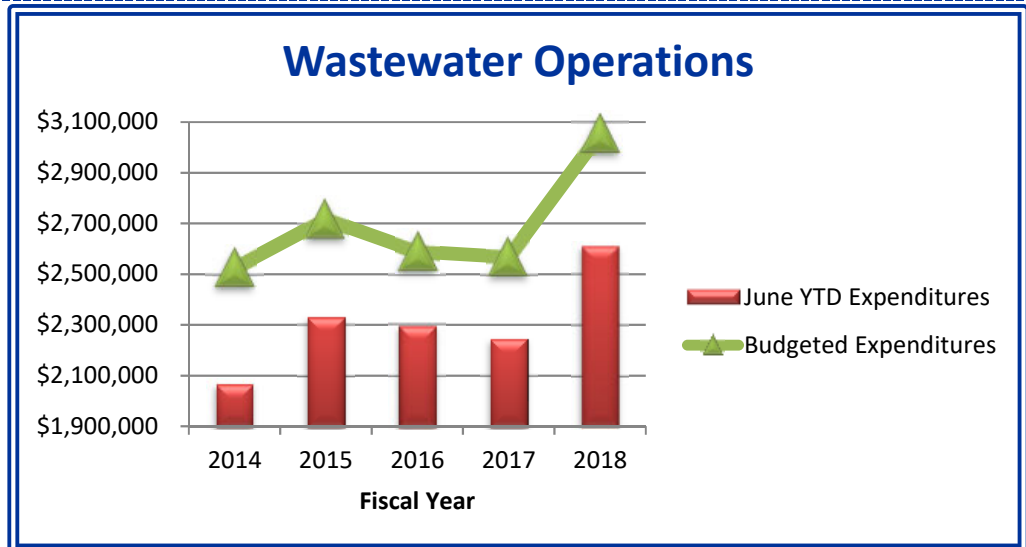
**Increase from FY 2014 to FY 2015:**

(1) Bad debt expense was increased by approximately \$65,000.

(2) Lift station upgrades and drawings were performed for approximately \$159,000.

**YTD Increase from FY 2017 to FY 2018:**

The increase is largely a result of a generator replacement and rental.



## Total Revenues by Fund

### Total General Fund Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 15,535,678	\$ 13,514,884	115%		
2015	\$ 17,191,008	\$ 15,127,642	114%	11%	12%
2016	\$ 18,612,738	\$ 16,984,831	110%	8%	12%
2017	\$ 25,135,539	\$ 23,858,606	105%	35%	40%
2018	\$ 27,601,475	\$ 25,924,160	106%	10%	9%

#### Increase from FY 2014 to FY 2015:

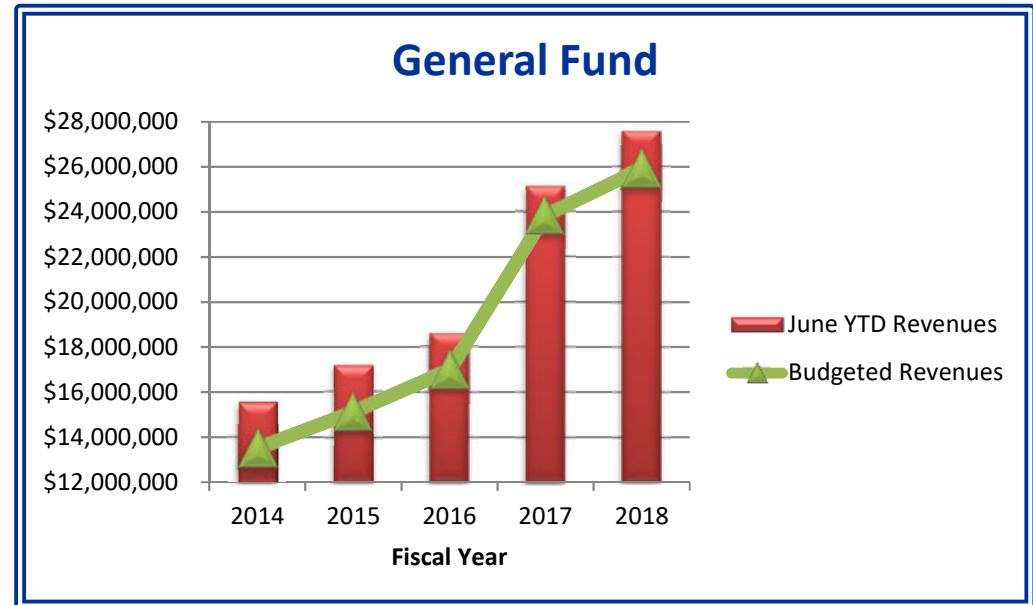
- (1) City sales taxes increased 18%. Of this amount, approximately 8% is due to the reduction in the Wastewater Fund subsidy from 35% in FY 2014 to 30% in FY 2015. The remaining increase is largely due to the effects of the implementation of the tourism management and destination marketing program.
- (2) Bed tax revenues increased 27%. A portion of the increase was the result of the increase in the tax rate from 3% to 3.5% effective January 1, 2014. Adjusting for the increase in the tax rate, bed tax revenues were up 17% over FY 2014. The remaining increase is largely due to the effects of the implementation of the tourism management and destination marketing program.

#### Increase from FY 2016 to FY 2017:

- (1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue in the Wastewater Fund. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.
- (2) Bed tax revenues increased 27%, and City sales tax revenues increased 9%.

#### Increase from FY 2017 to FY 2018:

- (1) City sales taxes increased 13% and bed tax revenues increased 16%. The increases are partly due to increases in tourism categories, as well as increases due to the change in legislation regarding short-term rentals effective January 1, 2017.
- (2) In addition, the paid parking program was initiated the end of June 2017. Charges for services include additional revenues related to the program of approximately \$565,000.



## Total Revenues by Fund

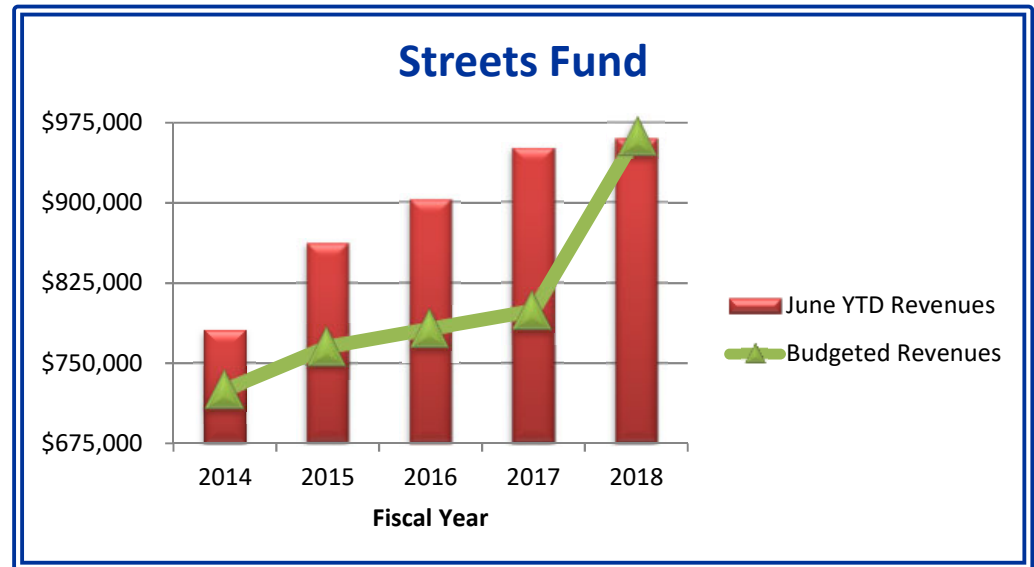
### Total Streets Fund Revenues

**On Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 780,913	\$ 725,084	108%		
2015	\$ 862,099	\$ 765,140	113%	10%	6%
2016	\$ 902,994	\$ 782,238	115%	5%	2%
2017	\$ 950,751	\$ 799,000	119%	5%	2%
2018	\$ 960,751	\$ 961,900	100%	1%	20%

**Increase from FY 2014 to FY 2015:**

The revenues of the Streets Fund are primarily Highway User Revenue Fund (HURF) monies. HURF revenues are the gas tax monies distributed by the State based on population and the gallons of gas sold within Sedona. The HURF distributions received increased approximately \$76,000.



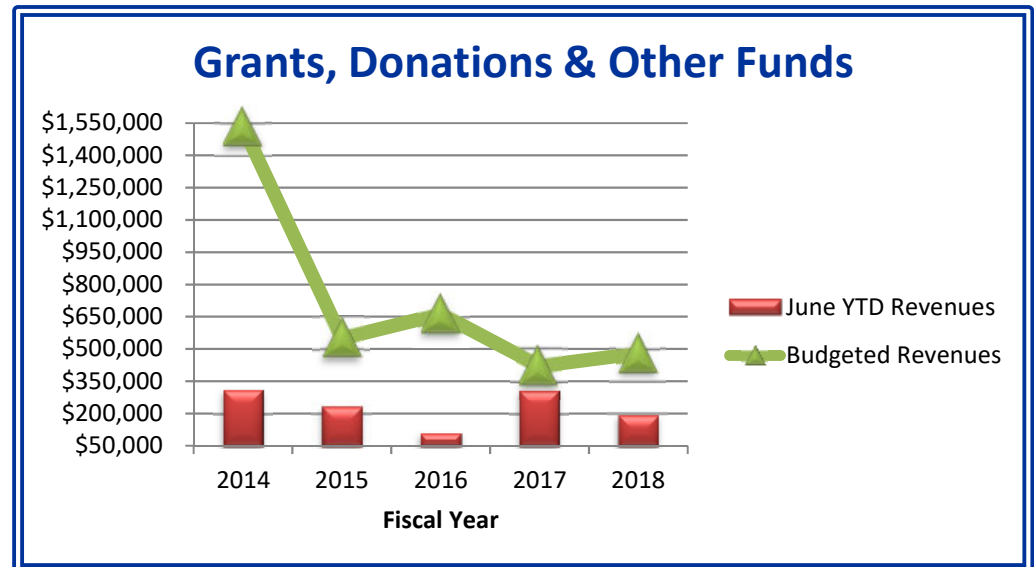
### Total Grants, Donations & Other Rev.

**Under Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 309,408	\$ 1,532,000	20%		
2015	\$ 230,824	\$ 550,000	42%	-25%	-64%
2016	\$ 108,649	\$ 662,500	16%	-53%	20%
2017	\$ 309,408	\$ 420,500	74%	185%	-37%
2018	\$ 191,824	\$ 479,060	40%	-38%	14%

**Increases/Decreases:** The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so revenues will not necessarily be consistent from month to month or year to year.

**Under Target for FY 2018:** The FY 2018 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises.



## Total Revenues by Fund

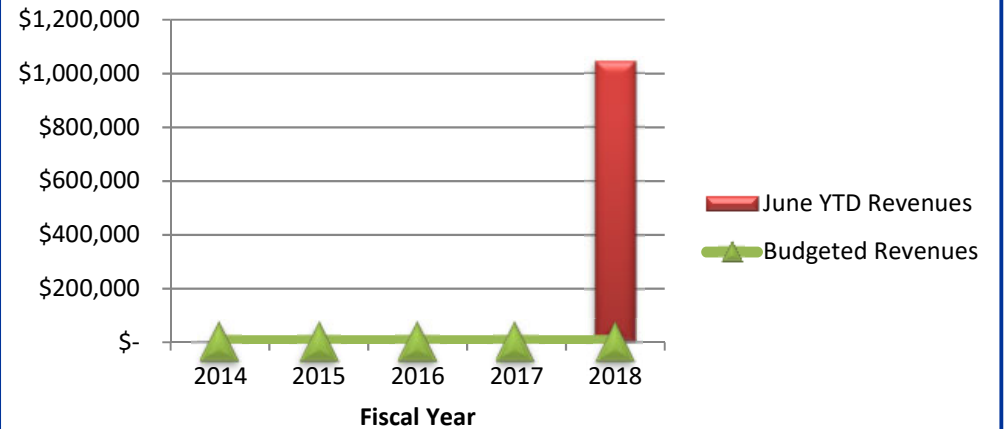
### Total Transportation Sales Tax Rev.

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ -	N/A	N/A	N/A
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 1,045,367	\$ -	∞	∞	N/A

The Transportation Sales Tax Fund was initiated in FY 2018.

### Transportation Sales Tax Fund



### Total Develop. Impact Fees Revenues

**Exceeds Target for FY 2018**

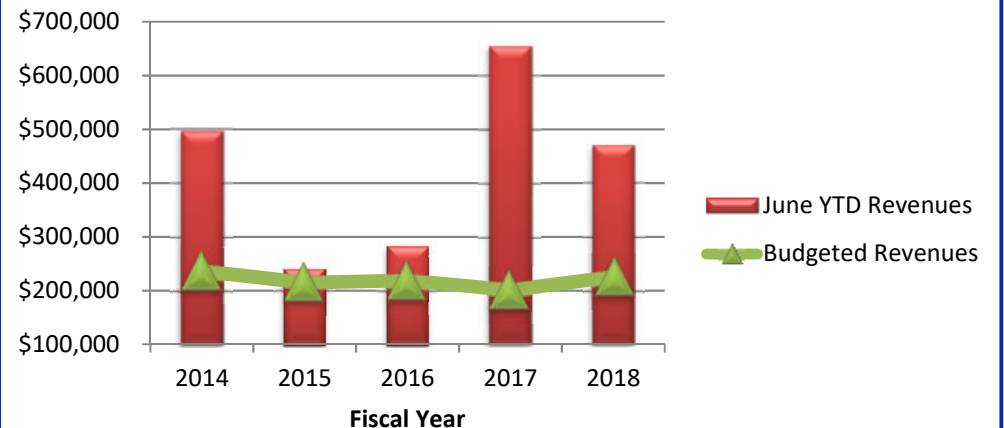
FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 495,662	\$ 236,459	210%		
2015	\$ 240,561	\$ 214,845	112%	-51%	-9%
2016	\$ 281,497	\$ 218,800	129%	17%	2%
2017	\$ 654,256	\$ 201,000	326%	<b>132%</b>	-8%
2018	\$ 469,218	\$ 225,490	208%	-28%	12%

#### Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

**Other Increases/Decreases:** The activity of the Development Impact Fees Funds is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

### Development Impact Fees Funds



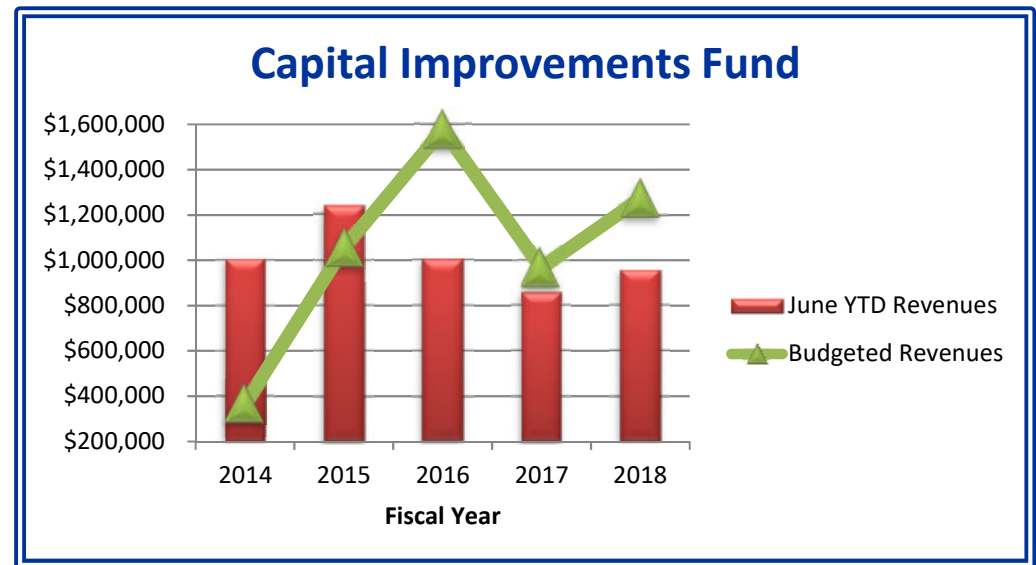
## Total Revenues by Fund

### Total Capital Improvements Fund Rev. Under Target for FY 2018

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 1,006,174	\$ 367,059	274%		
2015	\$ 1,238,120	\$ 1,054,387	117%	23%	187%
2016	\$ 1,003,733	\$ 1,576,667	64%	-19%	50%
2017	\$ 863,346	\$ 965,976	89%	-14%	-39%
2018	\$ 954,092	\$ 1,271,857	75%	11%	32%

**Increases/Decreases:** The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects and the receipt of funding designated for those projects so revenues will not necessarily be consistent from month to month or year to year.

**Under Target for FY 2018:** Due to the delay of a project with significant grant funding, revenues were not on target for the year.



### Total Art in Public Places Fund Rev. Under Target for FY 2018

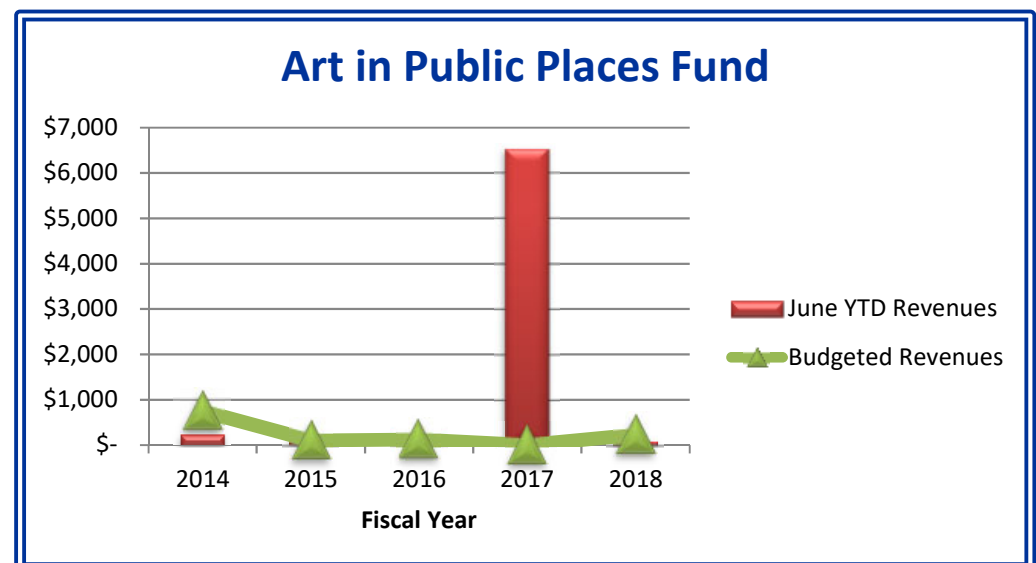
FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 249	\$ 750	33%		
2015	\$ 161	\$ 100	161%	-35%	-87%
2016	\$ 204	\$ 125	163%	27%	25%
2017	\$ 6,528	-	∞	3106%	-100%
2018	\$ 98	\$ 230	42%	-99%	∞

**Increase from FY 2016 to FY 2017:**

The increase was primarily due to contributions in lieu of the City's public art requirement.

**Other Increases/Decreases:** The Art in Public Places Fund relies primarily on transfers from other funds. Minimal revenues are received, and for several years have only consisted of interest earnings, with the exception of FY 2017.

**Under Target for FY 2018:** Interest earnings were lower primarily due to a required accounting entry for unrealized losses on investments. The City has no plans to sell its investments prior to maturity so these losses are not likely to be realized.



## Total Revenues by Fund

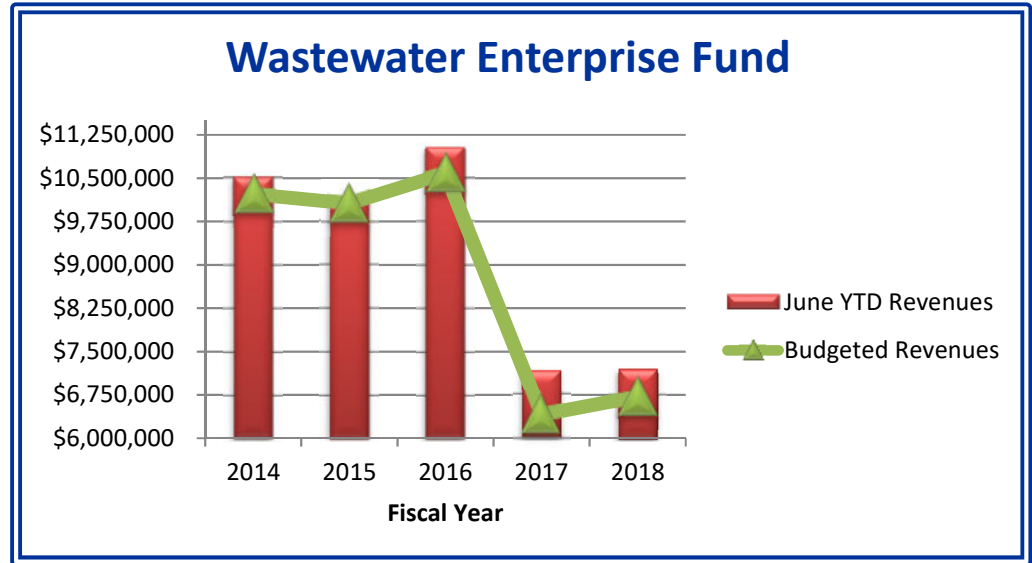
**Total Wastewater Enterprise Fund Rev. Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 10,512,709	\$ 10,221,580	103%		
2015	\$ 10,190,631	\$ 10,061,916	101%	-3%	-2%
2016	\$ 11,026,791	\$ 10,583,350	104%	8%	5%
2017	\$ 7,180,562	\$ 6,403,864	112%	-35%	-39%
2018	\$ 7,195,914	\$ 6,723,550	107%	<1%	5%

**Decrease from FY 2016 to FY 2017:**

(1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.

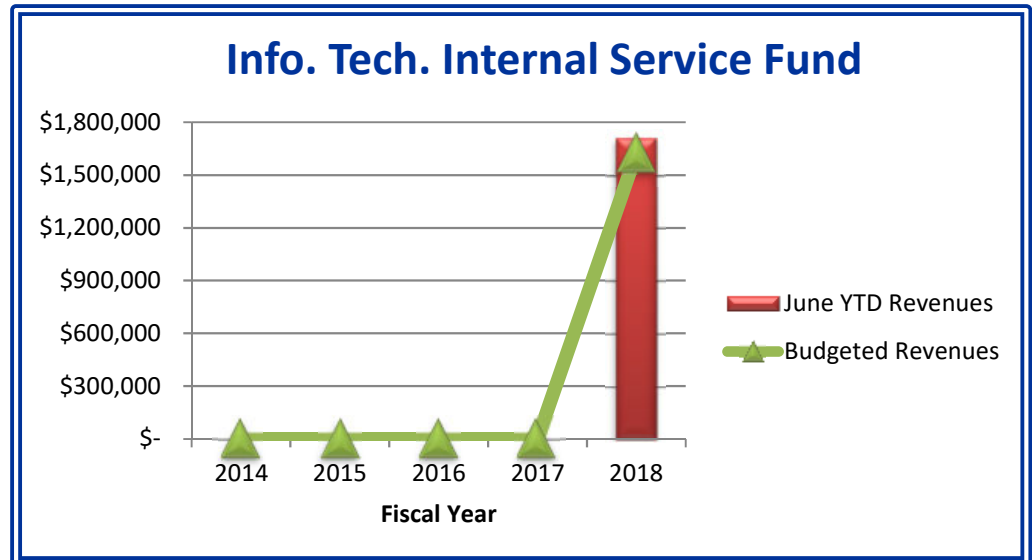
(2) In FY 2016, the City received approximately \$112,000 from APS as incentive



**Total Info. Tech. Internal Svc. Fund Rev. Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ -	\$ -	N/A		
2015	\$ -	\$ -	N/A	N/A	N/A
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 1,705,824	\$ 1,622,130	105%	∞	∞

The Information Technology Internal Service Fund was initiated in FY 2018.



## Total Revenues by Fund

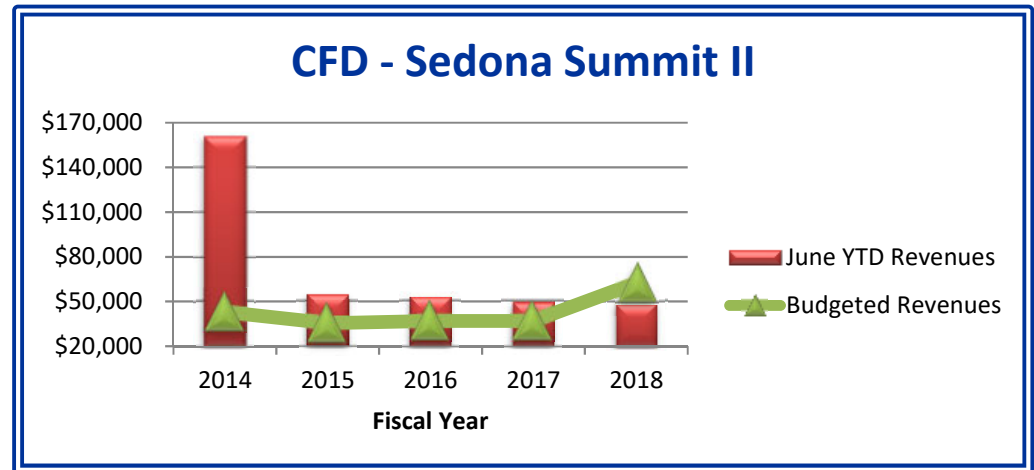
### Total CFD - Sedona Summit II Revenues Under Target for FY 2018

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 160,904	\$ 42,987	374%		
2015	\$ 54,429	\$ 35,500	153%	-66%	-17%
2016	\$ 52,969	\$ 37,000	143%	-3%	4%
2017	\$ 49,312	\$ 37,000	133%	-7%	<1%
2018	\$ 48,910	\$ 62,600	78%	-1%	69%

**Decrease from FY 2014 to FY 2015:**

The FY 2014 revenues include amounts resulting from an audit.

**Under Target for FY 2018:** The FY 2018 budgeted CFD in lieu fees were based on preliminary FY 2017 estimates, which were expected to be higher at the time projections were developed. These revenues have been decreasing slightly instead of the increases seen in other revenues.



### Total CFD - Fairfield Revenues Under Target for FY 2018

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 95,839	\$ 136,432	70%		
2015	\$ 121,137	\$ 137,500	88%	26%	1%
2016	\$ 123,983	\$ 122,000	102%	2%	-11%
2017	\$ 153,156	\$ 122,000	126%	24%	<1%
2018	\$ 120,508	\$ 125,550	96%	-21%	3%

**Increase from FY 2014 to FY 2015:**

The CFD in lieu fees increased approximately \$26,000, and calculations are based on the amounts paid by the timeshare owners.

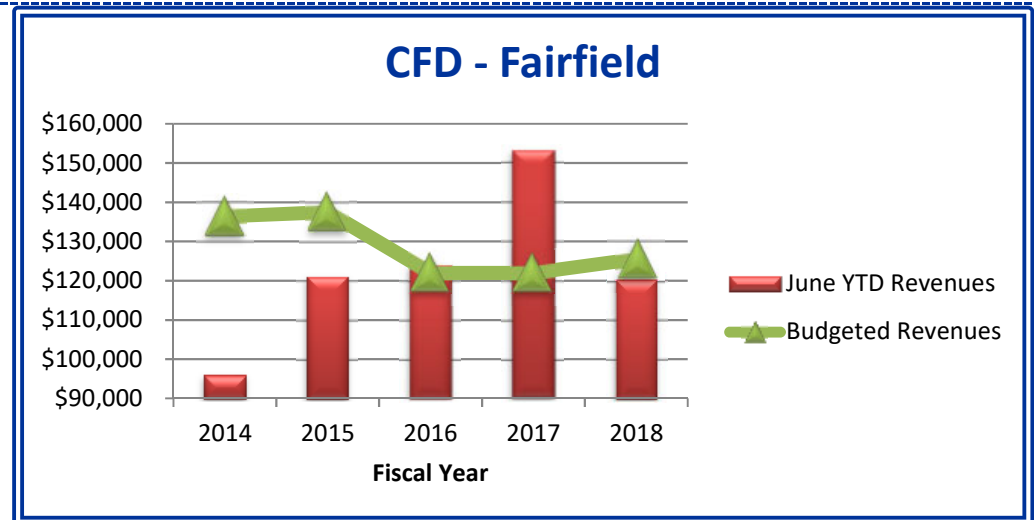
**Increase from FY 2016 to FY 2017:**

The increase is partly due to the timing of in lieu fee payments. Approximately \$30,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.\*\*

**Decrease from FY 2017 to FY 2018:**

The decrease is partly due to the timing of in lieu fees for the Community Facilities Districts. Approximately \$30,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.\*\*

**Under Target for FY 2018:** The CFD was under target primarily due to allocation of interest earnings less than budgeted. Due to spending on projects, the fund balance for the CFD has decreased compared to prior years, and as a result, interest allocations were lower.



\*\*Revenues are recognized when they are measurable and available. The period of availability is defined as 60 days. These revenues were received after the period of availability.

## Total Revenues by Type

### Total Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 28,654,980	\$ 26,777,235	107%		
2015	\$ 30,128,970	\$ 27,947,030	108%	5%	4%
2016	\$ 32,113,557	\$ 30,967,511	104%	7%	11%
2017	\$ 35,302,858	\$ 32,807,946	108%	10%	6%
2018	\$ 40,293,980	\$ 37,396,527	108%	14%	14%

**Increase from FY 2015 to FY 2016:**

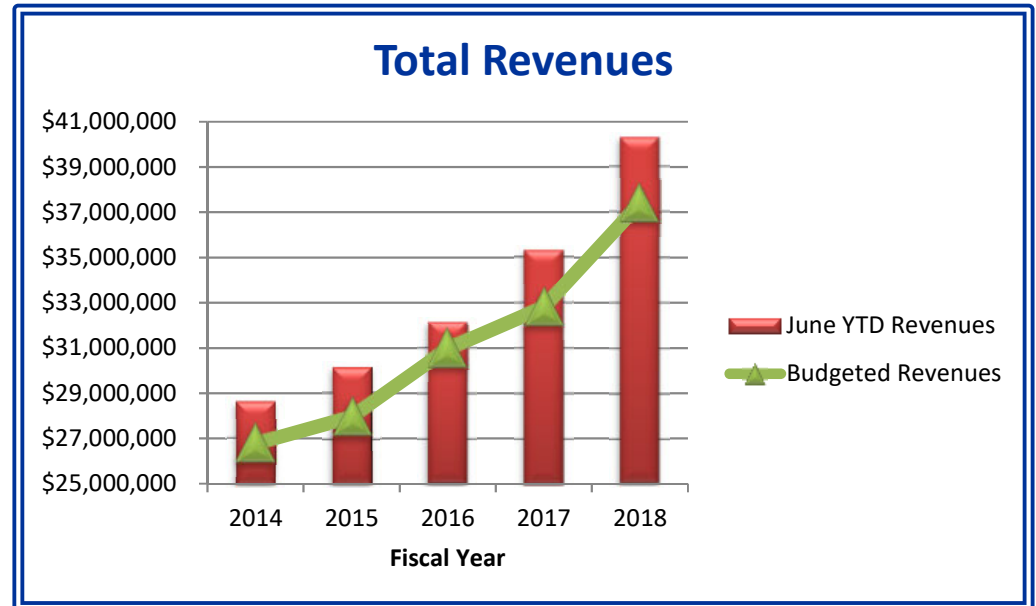
The most significant increases were in the categories of sales tax, bed tax, and other miscellaneous revenues.

**Increase from FY 2016 to FY 2017:**

The most significant increases were in the categories of sales tax, bed tax, development impact fees, and capacity fees.

**Increase from FY 2017 to FY 2018:**

The most significant increases were in the categories of sales tax, bed tax, charges for services, and other miscellaneous revenues.





## Total Revenues by Type

### City Sales Tax Revenues

**On Target for FY 2018**

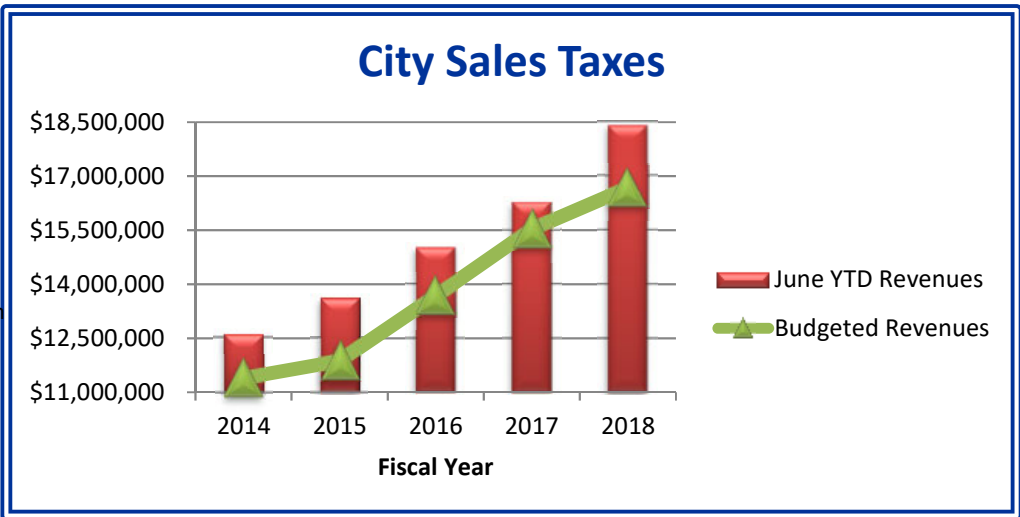
FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 12,593,025	\$ 11,395,326	111%		
2015	\$ 13,613,056	\$ 11,870,000	115%	8%	4%
2016	\$ 14,999,612	\$ 13,676,000	110%	10%	15%
2017	\$ 16,268,459	\$ 15,526,670	105%	8%	14%
2018	\$ 18,393,517	\$ 16,673,800	110%	13%	7%

**Increase from FY 2015 to FY 2016:**

The increase was mostly attributable to increases in the Restaurant & Bar, Hotel/Motel and Construction categories. The Restaurant & Bar and Hotel/Motel are largely impacted by the level of tourism activity.

**YTD Increase from FY 2017 to FY 2018:**

The increase was partly due to the increase in the sales tax rate for transportation projects.



See [City Sales Tax Revenues by Category](#) and [City Sales Taxes by Month](#) for more information.

### Bed Tax Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 2,097,290	\$ 1,580,933	133%		
2015	\$ 2,659,290	\$ 2,120,000	125%	27%	34%
2016	\$ 3,010,334	\$ 2,580,000	117%	13%	22%
2017	\$ 3,811,727	\$ 3,172,200	120%	27%	23%
2018	\$ 4,431,680	\$ 3,977,200	111%	16%	25%

**Increase from FY 2014 to FY 2015:**

A portion of the increase was the result of a tax rate increase from 3% to 3.5% effective January 1, 2014. Adjusting for the increase in the tax rate, bed tax revenues were up 17% over FY 2014. The remaining increase is largely due to the effects of the implementation of the tourism management and destination marketing program.

**Increase from FY 2015 to FY 2016:**

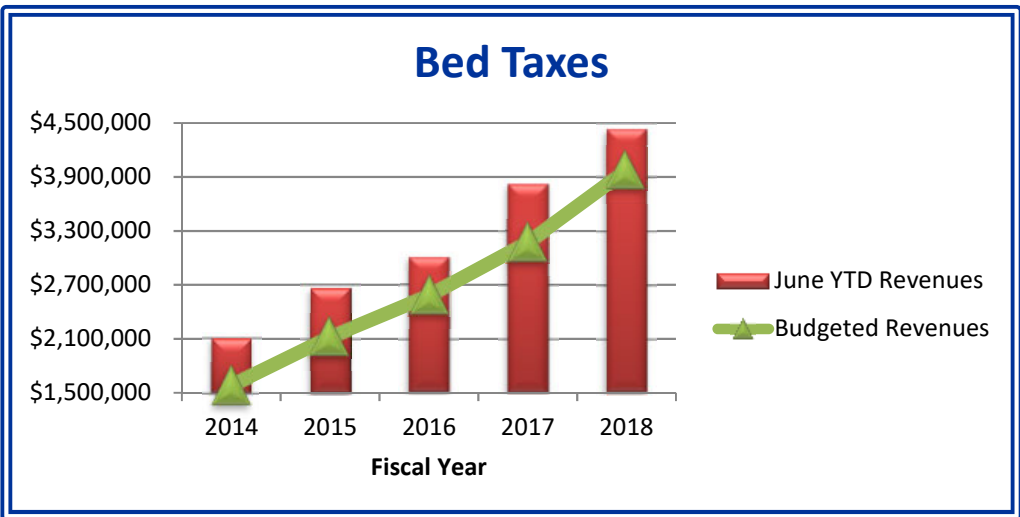
The continued increase in the bed tax revenues was largely due to the effects of the implementation of the tourism management and destination marketing program.

**Increase from FY 2016 to FY 2017:**

- (1) A portion of the increase represents an increase in late payments (collection of taxes for prior taxing periods) and payments made on time in FY 2017 that were made late in FY 2016.
- (2) A portion of the increase is a result of the change in legislation regarding short-term residential rentals effective January 1, 2017.
- (3) The increase is also a result of the effects of the implementation of the tourism management and destination marketing program.

**Increase from FY 2017 to FY 2018:**

A portion of the increase represents an increase as a result of the change in legislation regarding short-term residential rentals.



See [Bed Taxes by Month](#) for more information.

## Total Revenues by Type

### In Lieu Revenues

**On Target for FY 2018**

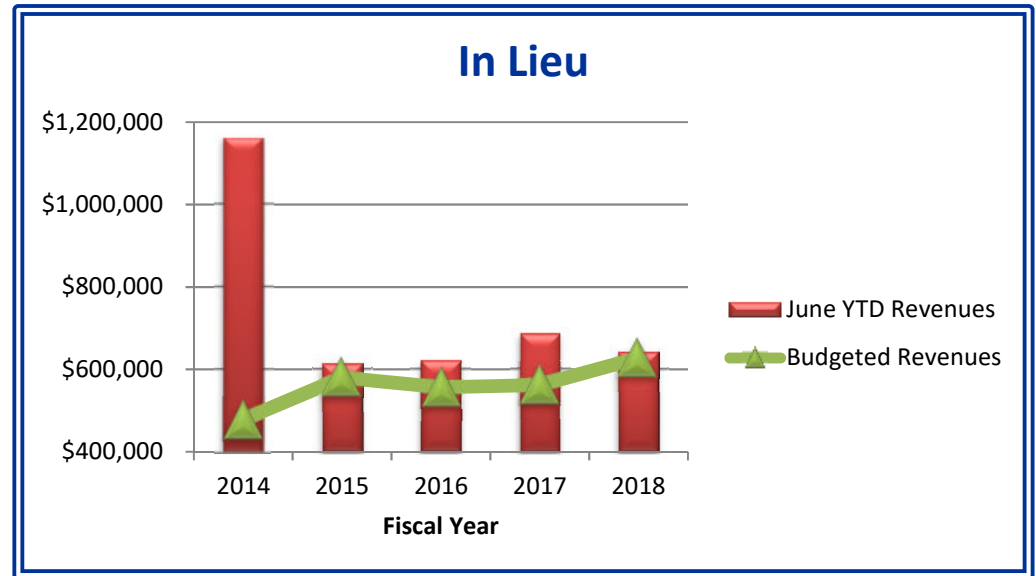
FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 1,160,221	\$ 478,500	242%		
2015	\$ 613,430	\$ 580,000	106%	-47%	21%
2016	\$ 621,391	\$ 556,500	112%	1%	-4%
2017	\$ 686,301	\$ 562,500	122%	10%	1%
2018	\$ 643,087	\$ 627,600	102%	-6%	12%

**Decrease from FY 2014 to FY 2015:**

The FY 2014 revenues include amounts resulting from an audit.

**YTD and Annual Increase from FY 2016 to FY 2017:**

- (1) The increase is partly due to the timing of in lieu fees for the Community Facilities Districts. Approximately \$20,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.\*\*
- (2) The increase is also due to the receipt of one-time Arts and Affordable Housing in-lieu revenues received in FY 2017.

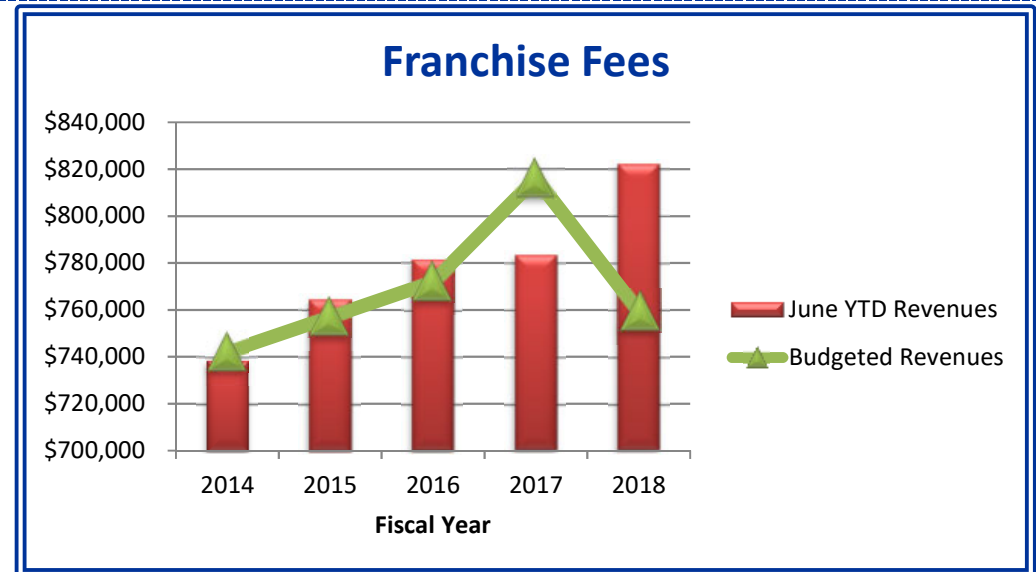


\*\*Revenues are recognized when they are measurable and available. The period of availability is defined as 60 days. These revenues were received after the period of availability.

### Franchise Fee Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 738,631	\$ 742,073	100%		
2015	\$ 764,473	\$ 757,000	101%	3%	2%
2016	\$ 781,223	\$ 772,000	101%	2%	2%
2017	\$ 783,413	\$ 816,060	96%	<1%	6%
2018	\$ 822,122	\$ 759,400	108%	5%	-7%

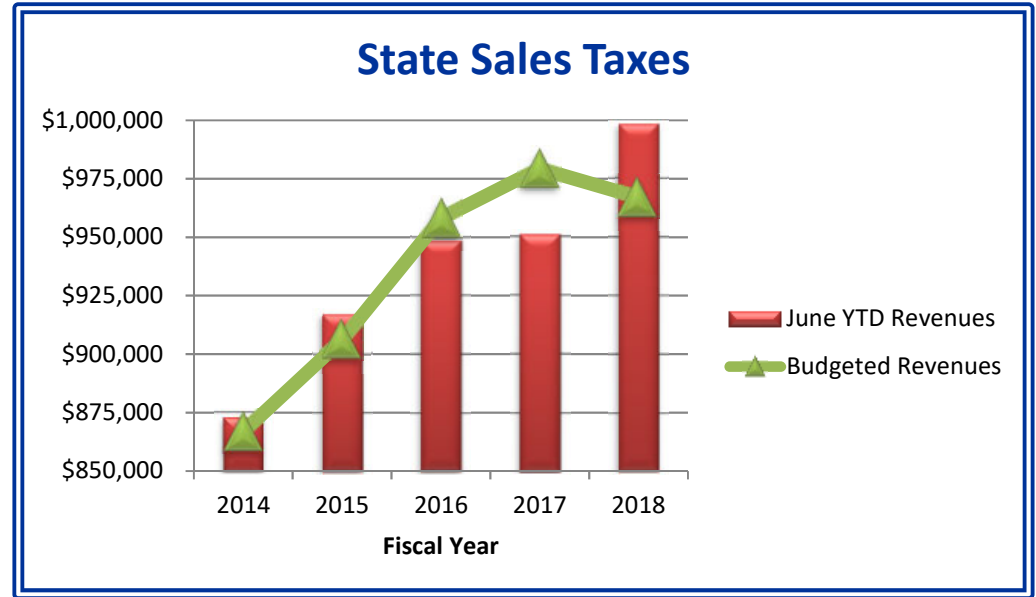


## Total Revenues by Type

### State Sales Tax Revenues

**Exceeds Target for FY 2018**

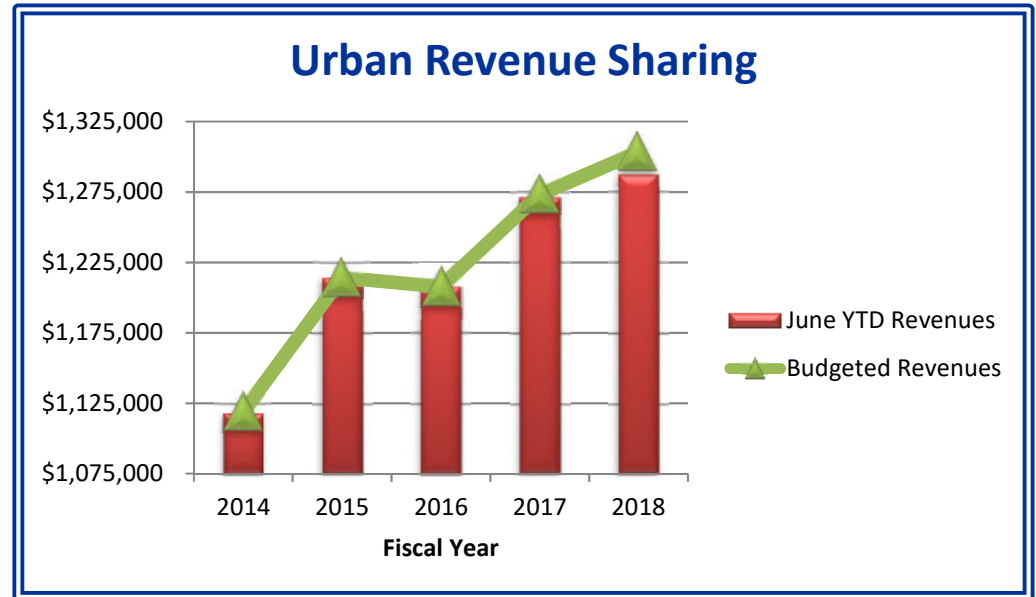
FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 873,126	\$ 866,754	101%		
2015	\$ 916,721	\$ 906,000	101%	5%	5%
2016	\$ 948,696	\$ 958,000	99%	3%	6%
2017	\$ 950,879	\$ 979,400	97%	<1%	2%
2018	\$ 998,202	\$ 966,900	103%	5%	-1%



### Urban Revenue Sharing Revenues

**On Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 1,118,082	\$ 1,119,108	100%		
2015	\$ 1,214,315	\$ 1,214,232	100%	9%	8%
2016	\$ 1,207,731	\$ 1,207,731	100%	-1%	-1%
2017	\$ 1,270,897	\$ 1,273,001	100%	5%	5%
2018	\$ 1,287,767	\$ 1,303,500	99%	1%	2%

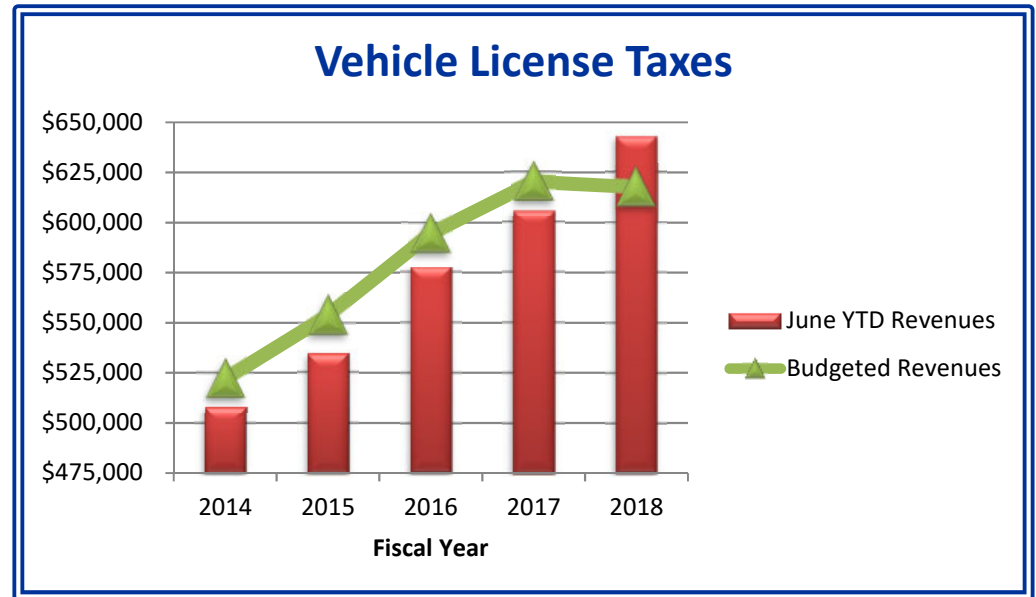


## Total Revenues by Type

### Vehicle License Tax Revenues

**Exceeds Target for FY 2018**

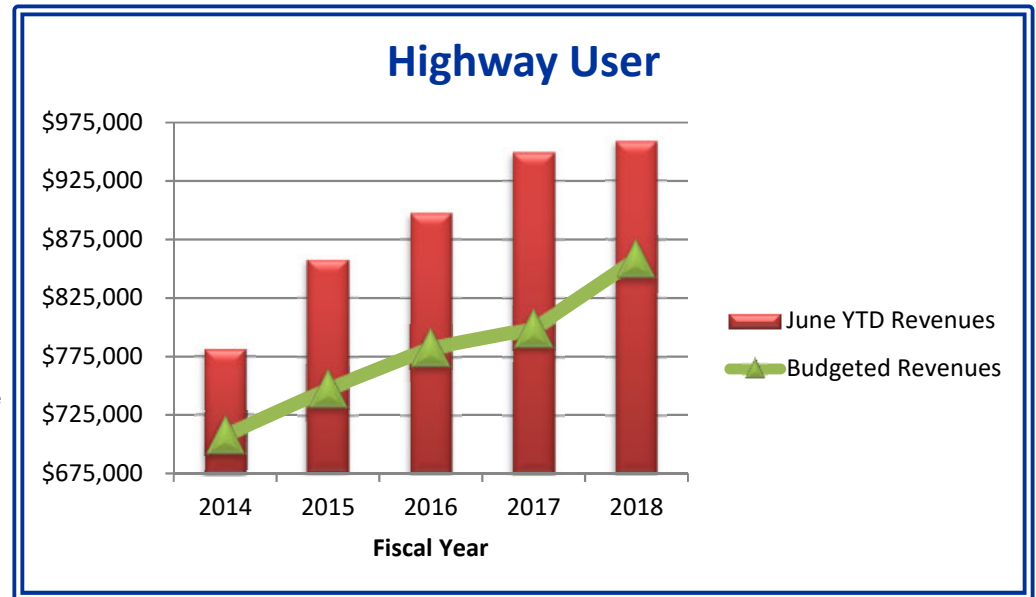
FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 508,519	\$ 521,935	97%		
2015	\$ 534,404	\$ 553,660	97%	5%	6%
2016	\$ 577,681	\$ 594,500	97%	8%	7%
2017	\$ 606,030	\$ 620,300	98%	5%	4%
2018	\$ 642,895	\$ 617,600	104%	6%	<-1%



### Highway User Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 780,913	\$ 707,584	110%		
2015	\$ 857,363	\$ 747,140	115%	10%	6%
2016	\$ 897,406	\$ 782,238	115%	5%	5%
2017	\$ 949,028	\$ 799,000	119%	6%	2%
2018	\$ 958,278	\$ 858,200	112%	1%	7%



**Increases/Decreases:** The activity of the Highway User revenues is based on gasoline sales within each county and across the state and allocated primarily based on population. The amount can fluctuate based on the portion that the legislature appropriates to the state Highway User Revenue Fund, in addition to one-time additional State funding included in the past few years.

## Total Revenues by Type

### Other Intergovernmental Revenues

### Under Target for FY 2018

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 951,316	\$ 1,634,000	58%		
2015	\$ 1,347,854	\$ 868,033	155%	42%	-47%
2016	\$ 874,083	\$ 1,132,000	77%	-35%	30%
2017	\$ 956,757	\$ 1,065,976	90%	9%	-6%
2018	\$ 1,048,665	\$ 1,485,317	71%	10%	39%

#### Increase from FY 2014 to FY 2015:

The increase was primarily due to an intergovernmental agreement with Yavapai County for reconstruction of Airport Road and outside participation in capital projects which is not always consistent from month to month or year to year..

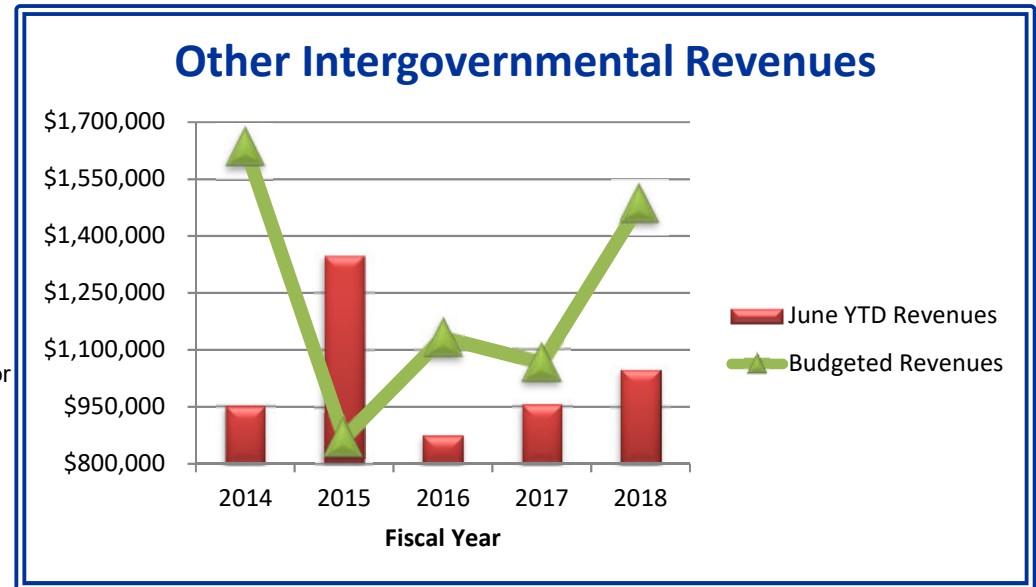
#### Decrease from FY 2015 to FY 2016:

The decrease is primarily due to grant activity and outside participation in capital projects, which is based on the funding awarded and received and timing of capital projects so revenues will not necessarily be consistent from month to month or year to year.

#### Increase from FY 2017 to FY 2018:

The increase was due to increases in grant funding and intergovernmental agreements.

**Under Target for FY 2018:** The FY 2018 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. In addition, grants and intergovernmental agreements tied to various projects are received as awarded or based on the timing of the project. Due to the effect of the timing of these revenues and the contingent revenues budgeted, year-to-date revenues are low and are under target.



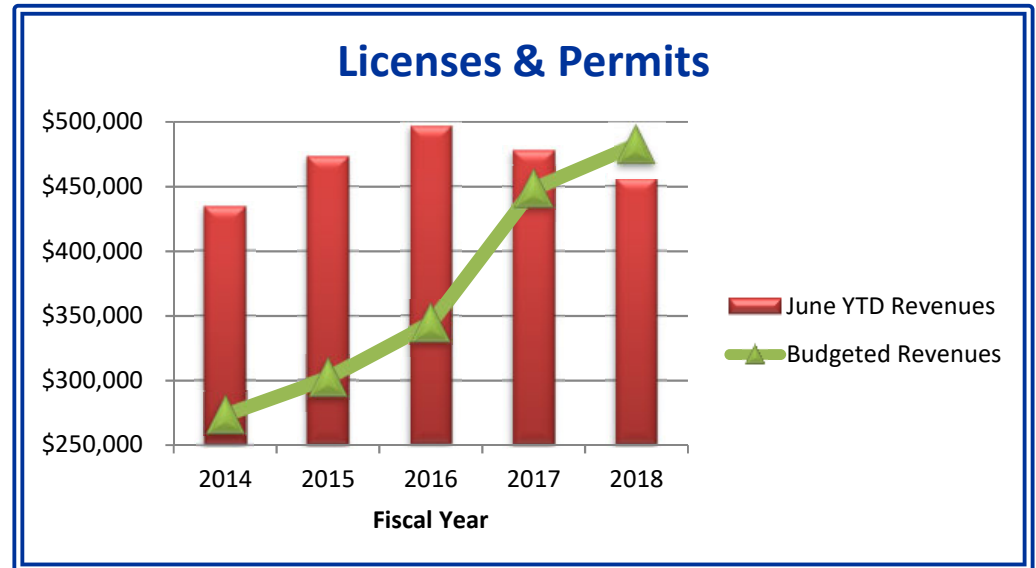
## Total Revenues by Type

### License & Permit Revenues

**Under Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 434,251	\$ 273,091	159%		
2015	\$ 473,367	\$ 301,700	157%	9%	10%
2016	\$ 496,777	\$ 343,900	144%	5%	14%
2017	\$ 478,016	\$ 448,425	107%	-4%	30%
2018	\$ 456,278	\$ 482,450	95%	-5%	8%

**Under Target for FY 2018:** Building permit revenues are lower than anticipated. While building permit activity has been high, the revenues are lower due primarily to a decrease in the average permit valuations. Many of the permit fees are assessed based on the estimated valuation of the improvements. Year-to-date revenues are low and may not achieve the target by the end of the fiscal year.



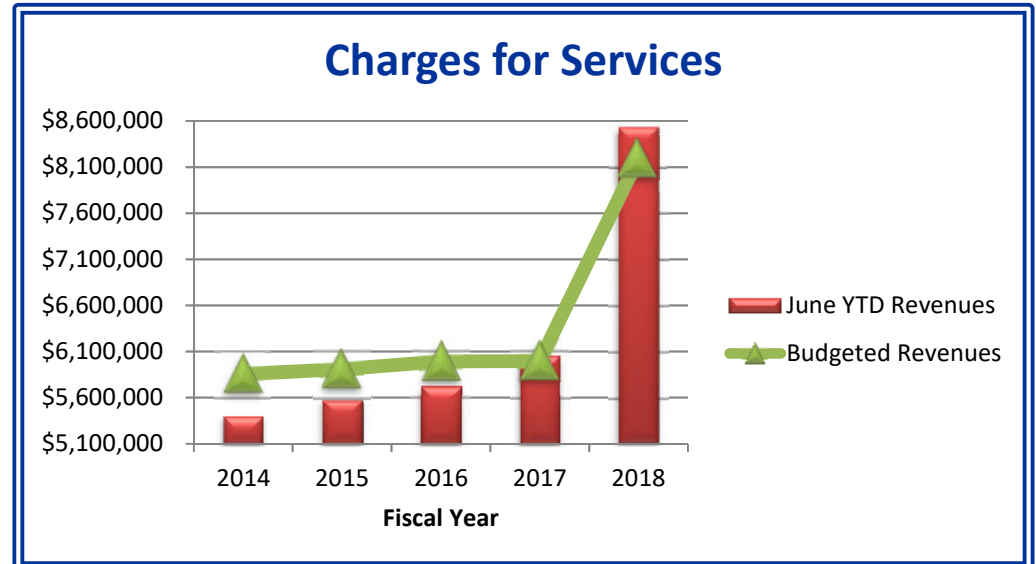
### Charges for Services Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 5,396,208	\$ 5,857,378	92%		
2015	\$ 5,580,031	\$ 5,911,040	94%	3%	1%
2016	\$ 5,729,286	\$ 5,994,030	96%	3%	1%
2017	\$ 6,057,534	\$ 5,995,294	101%	6%	<1%
2018	\$ 8,528,856	\$ 8,200,780	104%	41%	37%

**Increase from FY 2017 to FY 2018:**

The increase was primarily due to the start of the paid parking program and the indirect cost allocations to fund the Information Technology Internal Services Fund.



## Total Revenues by Type

### Fines & Forfeitures Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 254,533	\$ 422,683	60%		
2015	\$ 277,682	\$ 303,400	92%	9%	-28%
2016	\$ 241,071	\$ 273,350	88%	-13%	-10%
2017	\$ 186,404	\$ 350,720	53%	-23%	28%
2018	\$ 333,546	\$ 230,450	145%	79%	-34%

**Decrease from FY 2015 to FY 2016:**

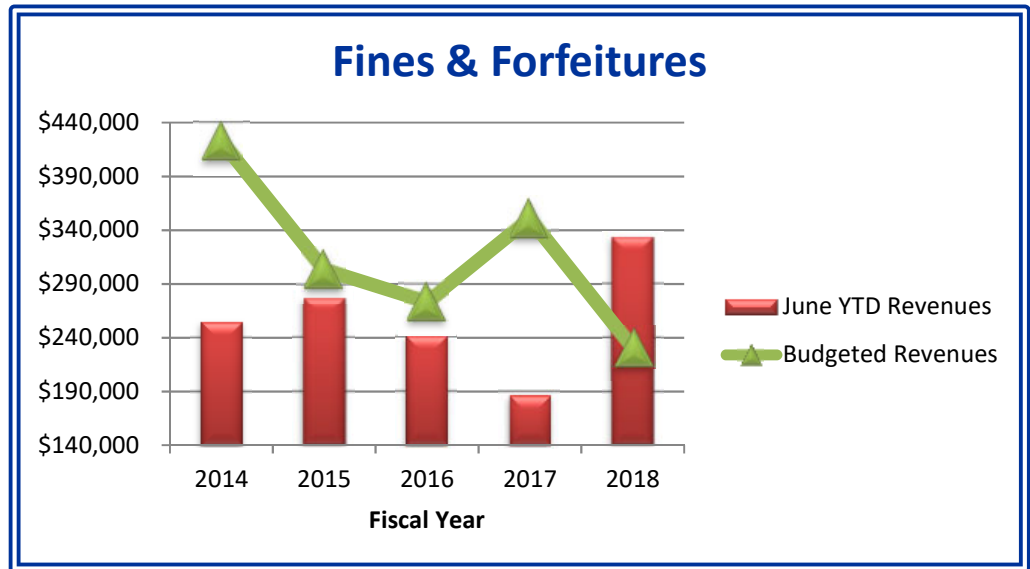
The decrease was primarily due to an increase in court fines collected.

**Decrease from FY 2016 to FY 2017:**

- (1) The decrease was partly due to an decrease in court fines and court enhancement fees collected.
- (2) The decrease was also partly due to a reduction in delinquent wastewater accounts resulting in lower late fees on wastewater billings and a significant write-off of late fees.

**Increase from FY 2017 to FY 2018:**

- (1) The increase was primarily due to an increase in court fines collected, which is partly due to the start of the paid parking program and the related fines.
- (2) The increase was also partly due to a significant write-off of late fees in the prior year.



### Development Impact Fee Revenues

**Under Target for FY 2018**

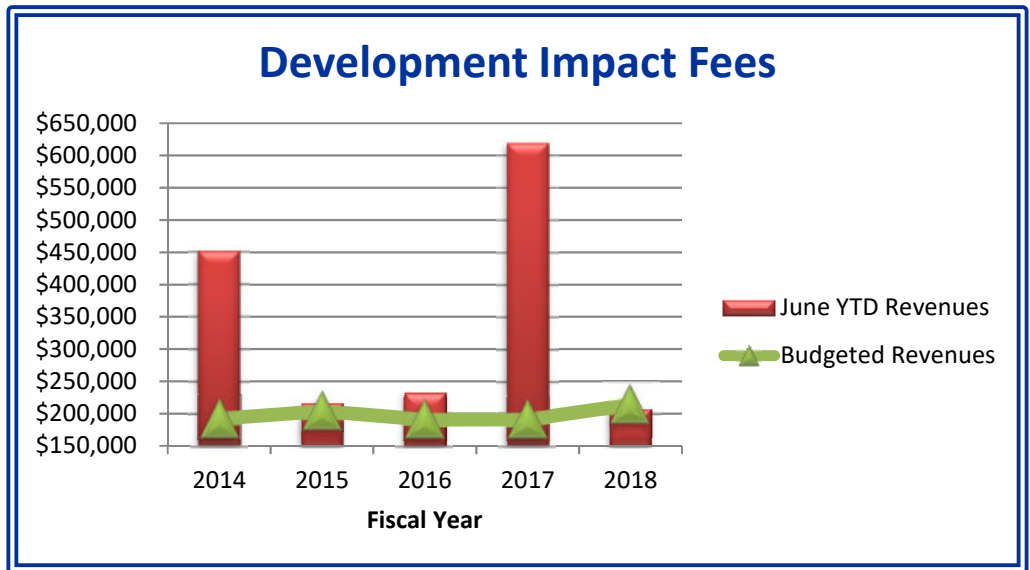
FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 450,798	\$ 191,965	235%		
2015	\$ 216,039	\$ 204,000	106%	-52%	6%
2016	\$ 231,772	\$ 190,800	121%	7%	-6%
2017	\$ 618,740	\$ 191,000	324%	167%	<1%
2018	\$ 207,076	\$ 213,880	97%	-67%	12%

**Increase from FY 2016 to FY 2017:**

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

**Other Increases/Decreases:** The activity of the development impact fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

**Under Target for FY 2018:** Development impact fees are not consistent from month to month or year to year. The revenues are low and did not achieve the target by the end of the fiscal year.



## Total Revenues by Type

### Capacity Fee Revenues

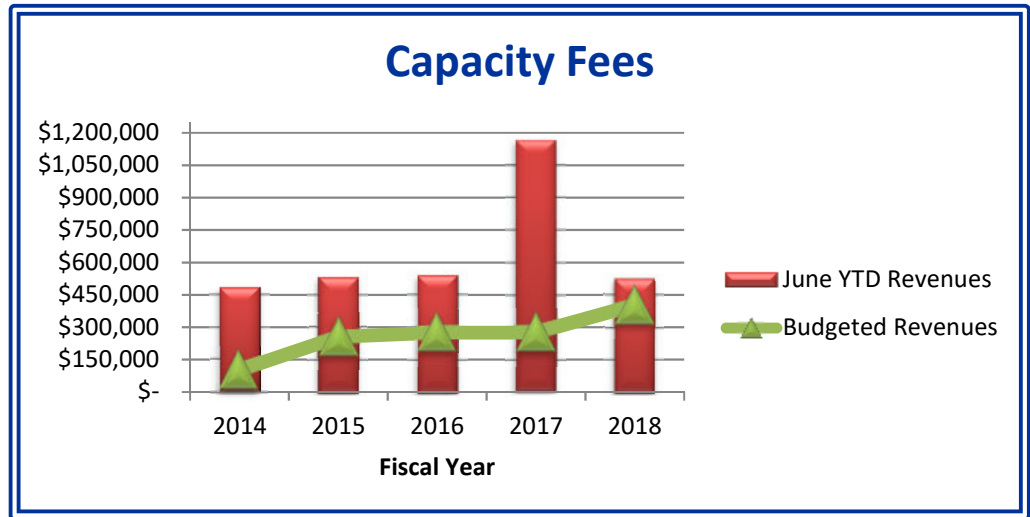
**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 484,100	\$ 101,500	477%		
2015	\$ 533,054	\$ 256,000	208%	10%	152%
2016	\$ 541,045	\$ 275,000	197%	1%	7%
2017	\$ 1,167,388	\$ 275,000	425%	116%	<1%
2018	\$ 523,013	\$ 403,100	130%	-55%	47%

**Increase from FY 2016 to FY 2017:**

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

**Other Increases/Decreases:** The activity of the capacity fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.



### Other Miscellaneous Revenues

**Exceeds Target for FY 2018**

FY	June YTD Revenues	Budgeted Revenues	% of Budgeted Rev.	% Increase - June YTD	% Increase - Budgeted
2014	\$ 813,968	\$ 884,405	92%		
2015	\$ 527,894	\$ 1,354,825	39%	-35%	53%
2016	\$ 955,449	\$ 1,631,462	59%	81%	20%
2017	\$ 511,285	\$ 732,400	70%	-46%	-55%
2018	\$ 1,018,997	\$ 596,350	171%	99%	-19%

**Decrease from FY 2014 to FY 2015:**

The decrease was primarily due to losses incurred in the LGIP accounts and lower interest earnings received on sales tax audits.

**Increase from FY 2015 to FY 2016:**

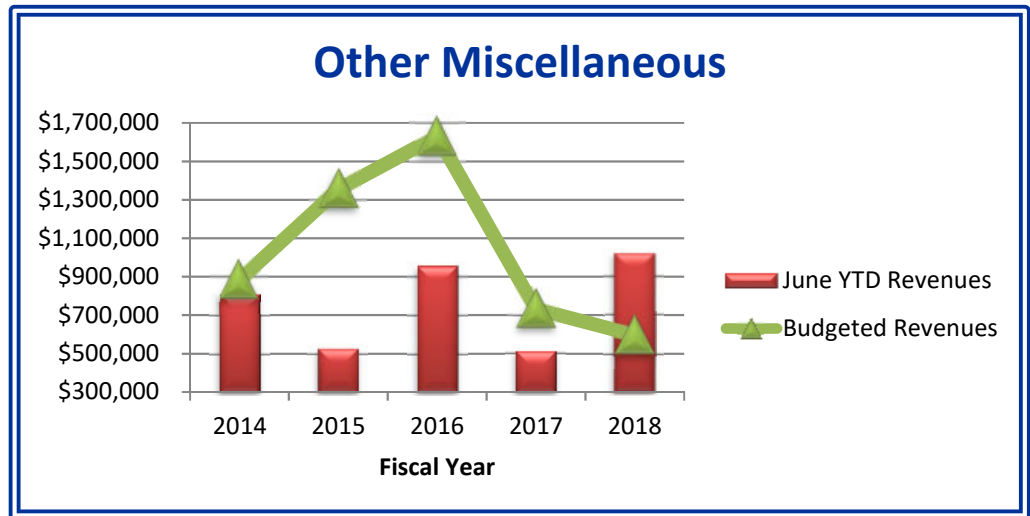
- (1) One-time incentive payments were received from APS during FY 2016.
- (2) Interest earnings in LGIP accounts were higher than the prior year.
- (3) Outside participation in capital projects is not always consistent from year to year.

**Decrease from FY 2016 to FY 2017:**

- (1) The decrease was mostly due to losses and a decrease in the interest earnings in LGIP accounts.
- (2) Insurance proceeds and one-time incentive payments were received in FY 2016.
- (3) Outside participation in capital projects is not always consistent from year to year.

**Increase from FY 2017 to FY 2018:**

- (1) The increase was largely due to settlement proceeds from the SunEdison case.
- (2) Outside participation in capital projects is not always consistent from year to year.
- (3) The increase was also partly due to insurance proceeds for the City Hall flood damage.





## Sales Tax Revenues by Category

Month	Retail	Restaurant & Bar	Hotel/Motel	Construction	Leasing	Communi- cations & Utilities	Amusements & Other	Totals
<b>City Sales Tax Revenues by Category and by Month</b>								
July 2016	\$ 406,688	\$ 270,380	\$ 217,869	\$ 93,020	\$ 80,638	\$ 55,936	\$ 94,789	\$ 1,219,320
August 2016	432,737	234,249	200,850	164,494	92,197	50,755	64,665	1,239,947
September 2016	457,254	243,153	226,263	87,694	142,268	47,924	67,359	1,271,915
October 2016	479,900	323,127	308,201	128,414	112,971	46,170	77,100	1,475,883
November 2016	428,400	255,333	249,422	107,013	109,048	41,089	74,536	1,264,841
December 2016	478,340	248,702	200,287	125,752	83,646	48,498	50,212	1,235,437
January 2017	399,063	192,950	167,166	69,391	76,745	47,868	29,299	982,482
February 2017	424,734	231,571	219,617	97,099	129,750	47,472	66,300	1,216,543
March 2017	536,155	339,230	413,668	97,051	118,772	42,357	108,063	1,655,296
April 2017	562,753	340,012	405,888	93,263	114,404	45,366	117,773	1,679,459
May 2017	466,377	320,472	331,336	105,193	131,572	43,712	88,615	1,487,277
<b>June 2017</b>	<b>560,089</b>	<b>269,560</b>	<b>304,711</b>	<b>167,499</b>	<b>110,822</b>	<b>54,675</b>	<b>72,704</b>	<b>1,540,060</b>
<b>Total FY 2017</b>	<b>\$ 5,632,490</b>	<b>\$ 3,268,739</b>	<b>\$ 3,245,278</b>	<b>\$ 1,335,883</b>	<b>\$ 1,302,833</b>	<b>\$ 571,822</b>	<b>\$ 911,415</b>	<b>\$ 16,268,460</b>

July 2017	\$ 405,651	\$ 290,870	\$ 233,497	\$ 130,130	\$ 96,984	\$ 56,096	\$ 84,054	\$ 1,297,282
August 2017	442,767	229,455	222,833	92,378	113,929	49,826	54,581	1,205,769
September 2017	466,648	283,825	277,177	88,527	115,180	51,827	77,409	1,360,593
October 2017	502,962	365,374	411,819	86,727	110,624	45,942	97,309	1,620,757
November 2017	485,821	268,925	307,229	198,990	104,083	43,974	64,851	1,473,873
December 2017	498,310	288,611	258,125	73,559	135,942	43,195	63,478	1,361,220
January 2018	396,894	212,332	205,778	71,552	106,778	31,446	47,306	1,072,086
February 2018	471,067	283,432	315,588	76,304	100,448	44,581	57,517	1,348,937
March 2018	660,730	436,101	522,441	87,237	114,337	62,564	145,287	2,028,697
April 2018	643,010	455,800	502,582	120,470	131,121	32,883	128,821	2,014,687
May 2018	614,778	399,324	436,983	146,778	134,919	58,114	111,127	1,902,023
<b>June 2018</b>	<b>596,564</b>	<b>345,393</b>	<b>358,987</b>	<b>97,412</b>	<b>132,093</b>	<b>64,208</b>	<b>112,938</b>	<b>1,707,595</b>
<b>Total FY 2018</b>	<b>\$ 6,185,202</b>	<b>\$ 3,859,442</b>	<b>\$ 4,053,039</b>	<b>\$ 1,270,064</b>	<b>\$ 1,396,438</b>	<b>\$ 584,656</b>	<b>\$ 1,044,678</b>	<b>\$ 18,393,519</b>

### Current Month Comparison to Same Month Last Year

<b>June 2017 vs. June 2018</b>	<b>\$ 36,475</b>	<b>\$ 75,833</b>	<b>\$ 54,276</b>	<b>\$ (70,087)</b>	<b>\$ 21,271</b>	<b>\$ 9,533</b>	<b>\$ 40,234</b>	<b>\$ 167,535</b>
<b>Change from June to June</b>	<b>7%</b>	<b>28%</b>	<b>18%</b>	<b>-42%</b>	<b>19%</b>	<b>17%</b>	<b>55%</b>	<b>11%</b>

### Year-to-Date Comparison to Year-to-Date Last Year

<b>Difference in YTD</b>	<b>\$ 552,712</b>	<b>\$ 590,703</b>	<b>\$ 807,761</b>	<b>\$ (65,819)</b>	<b>\$ 93,605</b>	<b>\$ 12,834</b>	<b>\$ 133,263</b>	<b>\$ 2,125,059</b>
<b>% Change from Prior YTD</b>	<b>10%</b>	<b>18%</b>	<b>25%</b>	<b>-5%</b>	<b>7%</b>	<b>2%</b>	<b>15%</b>	<b>13%</b>

## Sales & Bed Tax Revenues by Month

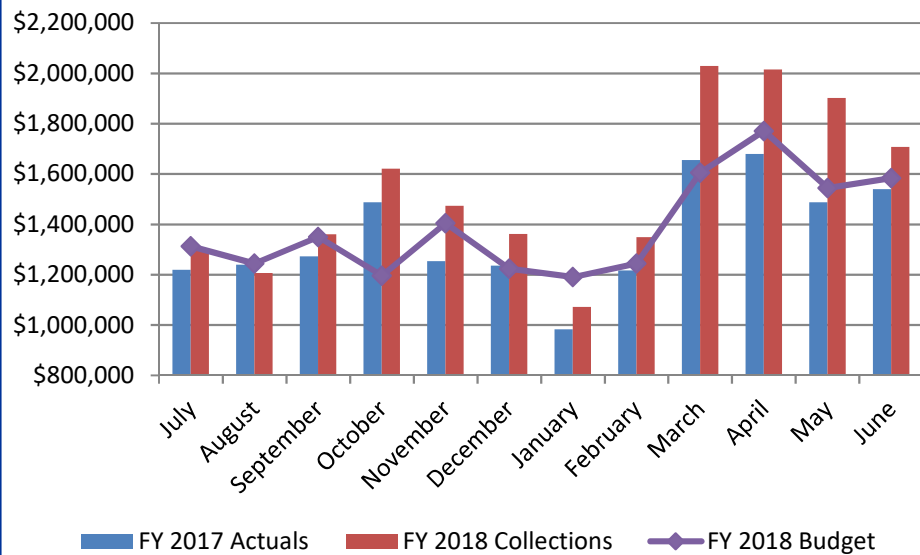
### City Sales Tax Revenues

Month	FY 2017 Actuals	FY 2018 Collections	Actual Variance	FY 2018 Budget	Budget Variance
July	\$ 1,219,320	\$ 1,297,282	6%	\$ 1,313,370	-1%
August	1,239,948	1,205,770	-3%	1,244,800	-3%
September	1,271,915	1,360,591	7%	1,349,510	1%
October	1,487,329	1,620,757	9%	1,196,380	35%
November	1,253,394	1,473,873	18%	1,404,260	5%
December	1,235,437	1,361,221	10%	1,224,380	11%
January	982,482	1,072,086	9%	1,190,810	-10%
February	1,216,544	1,348,938	11%	1,244,320	8%
March	1,655,296	2,028,697	23%	1,605,650	26%
April	1,679,459	2,014,685	20%	1,771,350	14%
May	1,487,276	1,902,023	28%	1,544,940	23%
June	1,540,059	1,707,594	11%	1,584,030	8%
<b>Totals</b>	<b>\$ 16,268,459</b>	<b>\$ 18,393,517</b>	<b>13%</b>	<b>\$ 16,673,800</b>	<b>10%</b>

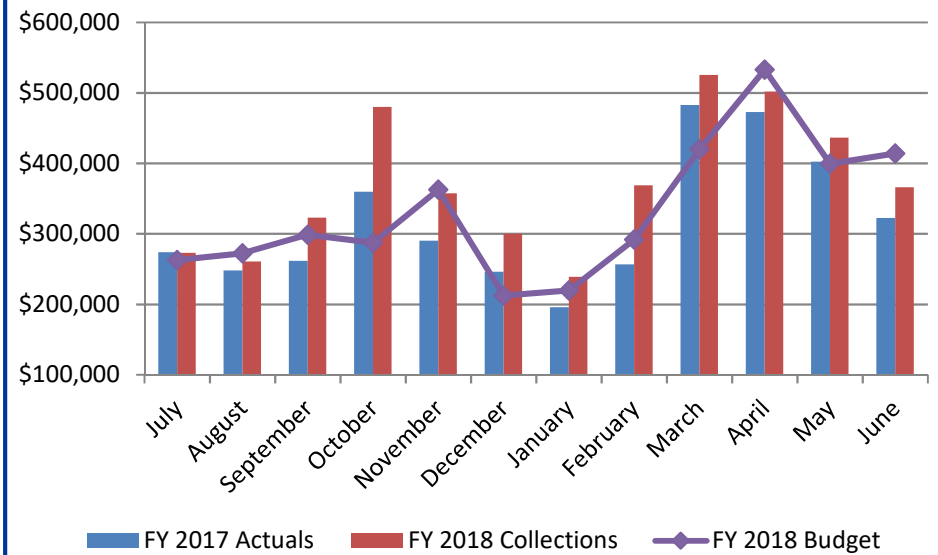
### Bed Tax Revenues

Month	FY 2017 Actuals	FY 2018 Collections	Actual Variance	FY 2018 Budget	Budget Variance
July	\$ 273,893	\$ 272,841	0%	\$ 263,120	4%
August	247,780	260,798	5%	272,690	-4%
September	261,443	323,072	24%	299,010	8%
October	359,754	480,203	33%	287,640	67%
November	290,342	357,617	23%	362,650	-1%
December	246,245	300,077	22%	212,680	41%
January	195,588	238,911	22%	219,740	9%
February	256,512	368,899	44%	292,050	26%
March	482,880	525,190	9%	420,260	25%
April	472,559	501,573	6%	533,190	-6%
May	402,312	436,389	8%	399,850	9%
June	322,421	366,110	14%	414,320	-12%
<b>Totals</b>	<b>\$ 3,811,727</b>	<b>\$ 4,431,680</b>	<b>16%</b>	<b>\$ 3,977,200</b>	<b>11%</b>

### City Sales Tax Revenues



### Bed Tax Revenues



**General Fund Summary**

	FY 2018 Budget	FY 2018 Actuals	Encum- brances	FY 2018 Including Encumbrances	% of Budget	FY 2017 Actuals	Actual Variance
<b>Revenues</b>							
<u>Taxes:</u>							
City Sales Taxes	\$ 16,673,800	\$ 17,341,799		\$ 17,341,799	104%	\$ 16,268,459	7%
Bed Taxes	3,977,200	4,431,680		4,431,680	111%	3,811,727	16%
Contingent Bed Taxes	550,000	-		-	0%	-	N/A
Franchise Fees	759,400	822,122		822,122	108%	783,413	5%
<u>State Shared Revenues:</u>							
State Shared Sales Taxes	966,900	998,202		998,202	103%	950,879	5%
Urban Revenue Sharing	1,303,500	1,287,767		1,287,767	99%	1,270,897	1%
Vehicle License Taxes	617,600	642,895		642,895	104%	606,030	6%
<u>Other Intergovernmental:</u>							
Grants	23,560	42,745		42,745	181%	2,325	1739%
Other	2,500	8,655		8,655	346%	8,184	6%
In Lieu Fees	445,400	474,385		474,385	107%	461,403	3%
Licenses & Permits	482,450	456,278		456,278	95%	478,016	-5%
Charges for Services	408,950	702,604		702,604	172%	153,168	359%
Fines & Forfeitures	141,900	246,165		246,165	173%	139,969	76%
<u>Other Revenues:</u>							
Interest Earnings	60,250	55,354		55,354	92%	94,185	-41%
Donations & Contributions	-	-		-	N/A	1,404	-100%
Rental Income	40,100	43,364		43,364	108%	37,769	15%
Miscellaneous	20,650	47,459		47,459	230%	67,711	-30%
<b>Total Revenues</b>	<b>\$ 26,474,160</b>	<b>\$ 27,601,475</b>		<b>\$ 27,601,475</b>	<b>104%</b>	<b>\$ 25,135,539</b>	<b>10%</b>
<b>Expenditures</b>							
<u>General Government:</u>							
City Council	\$ 77,775	\$ 64,087	\$ -	\$ 64,087	82%	\$ 60,524	6%
City Manager's Office	826,288	717,381	-	717,381	87%	586,875	22%
Human Resources	316,775	260,124	-	260,124	82%	236,521	10%
Financial Services	961,155	871,167	-	871,167	91%	502,677	73%
Information Technology	-	-	-	-	N/A	1,004,545	-100%
City Attorney's Office	631,360	540,040	-	540,040	86%	527,315	2%
City Clerk's Office	261,572	251,368	-	251,368	96%	253,334	-1%
General Services	982,161	795,127	-	795,127	81%	528,456	50%
Community Development	977,635	783,931	-	783,931	80%	790,206	-1%
Public Works	644,877	626,912	-	626,912	97%	520,023	21%
Municipal Court	361,370	357,759	-	357,759	99%	320,418	12%
<u>Public Safety:</u>							
General Services	54,395	54,208	-	54,208	100%	52,991	2%
Community Development	669,395	625,949	-	625,949	94%	517,720	21%
Police	4,690,904	4,547,997	-	4,547,997	97%	4,046,892	12%
<u>Public Works &amp; Streets:</u>							
Public Works	2,258,741	2,059,835	70,027	2,129,862	94%	1,891,809	9%
<u>Culture &amp; Recreation:</u>							
City Manager's Office	86,530	83,857	-	83,857	97%	78,241	7%
Parks & Recreation	651,474	578,656	-	578,656	89%	538,516	7%
General Services	427,780	457,329	-	457,329	107%	456,604	<1%
Community Development	60,920	53,410	-	53,410	88%	64,353	-17%
Public Works	654,765	622,695	-	622,695	95%	485,123	28%
<u>Economic Development:</u>							
City Manager's Office	2,176,400	2,164,478	-	2,164,478	99%	164,819	1213%
General Services	-	-	-	-	N/A	2,096,450	-100%
Economic Development:	184,970	169,978	-	169,978	92%	-	∞
<u>Health &amp; Welfare:</u>							
General Services	251,998	251,997	-	251,997	100%	236,997	6%
<u>Public Transportation:</u>							
General Services	187,500	188,604	-	188,604	101%	152,097	24%
Debt Service	1,443,794	1,443,622	-	1,443,622	100%	685,769	111%
Indirect Cost Allocations	694,960	808,898	-	808,898	116%	-	∞
Contingencies	801,543	-	-	-	0%	-	N/A
Net Addition to Equipment Replacement Reserve	(238,050)	(288,075)	-	(288,075)	121%	-	∞
<b>Total Expenditures</b>	<b>\$ 21,098,987</b>	<b>\$ 19,091,334</b>	<b>\$ 70,027</b>	<b>\$ 19,161,360</b>	<b>91%</b>	<b>\$ 16,799,273</b>	<b>14%</b>
<b>Other Financing Sources (Uses)</b>							
Transfers to Capital Improvements Fund	\$ (1,089,500)	\$ (5,412,787)		\$ (5,412,787)	497%	\$ (2,729,149)	<-1%
Transfers to Wastewater Fund	(4,165,900)	(4,351,138)		(4,351,138)	104%	(4,038,211)	<-1%
Transfers to Streets Fund	(35,389)	(35,389)		(35,389)	100%	(351,000)	90%
<b>Total Other Financing Sources (Uses)</b>	<b>\$ (5,290,789)</b>	<b>\$ (9,799,314)</b>		<b>\$ (9,799,314)</b>	<b>185%</b>	<b>\$ (7,118,360)</b>	<b>&lt;-1%</b>
<b>Fund Balances</b>							
Beginning Fund Balance, July 1	\$ 10,338,362	\$ 10,524,998		\$ 10,524,998	102%	\$ 9,283,138	13%
<u>Ending Fund Balance, June 30:</u>							
Operating Reserve	\$ 9,385,701	\$ 5,869,181		\$ 5,869,181	63%	\$ 8,580,349	-32%
Debt Service Reserve	800,000	800,000		800,000	100%	1,300,000	-38%
Equipment Replacement Reserve	238,050	288,075		288,075	121%	-	∞
Budget Carryovers Reserve	-	463,400		463,400	∞	718,050	-35%
Committed for Tourism Management	-	272,946		272,946	∞	-	∞
Prepaid Items	-	15,604		15,604	∞	15,409	1%
Unrestricted Fund Balance	(1,005)	1,526,619		1,456,592	<1%	(112,764)	1454%
<b>Total Ending Fund Balance, June 30</b>	<b>\$ 10,422,746</b>	<b>\$ 9,235,825</b>		<b>\$ 9,165,798</b>	<b>88%</b>	<b>\$ 10,501,044</b>	<b>-12%</b>

## Wastewater Enterprise Fund Summary

	FY 2018 Budget	FY 2018 Actuals	Encum- brances	FY 2018 Including Encumbrances	% of Budget	FY 2017 Actuals	Actual Variance
<b>Revenues</b>							
Charges for Services	\$ 6,164,200	\$ 6,118,607		\$ 6,118,607	99%	\$ 5,902,950	4%
Capacity Fees	403,100	523,013		523,013	130%	1,167,388	-55%
Fines & Forfeitures	75,750	61,753		61,753	82%	30,685	101%
<u>Other Revenues:</u>							
Interest Earnings	78,700	100,891		100,891	128%	76,507	32%
Miscellaneous	1,800	391,650		391,650	21758%	3,032	12816%
<b>Total Revenues</b>	<b>\$ 6,723,550</b>	<b>\$ 7,195,914</b>		<b>\$ 7,195,914</b>	<b>107%</b>	<b>\$ 7,180,562</b>	<b>&lt;1%</b>
<b>Expenditures</b>							
<u>Wastewater Administration:</u>							
Salaries & Benefits	\$ 178,300	\$ 122,552	\$ -	\$ 122,552	69%	\$ 138,107	-11%
Other Expenditures	129,969	95,548	-	95,548	74%	183,251	-48%
<u>Wastewater Operations:</u>							
Salaries & Benefits	810,310	831,822	-	831,822	103%	738,776	13%
Utilities	626,700	607,621	-	607,621	97%	578,331	5%
Maintenance	603,905	424,542	-	424,542	70%	483,907	-12%
Other Expenditures	1,189,002	895,457	-	895,457	75%	440,264	103%
<u>Wastewater Capital Projects:</u>							
Salaries & Benefits	109,560	89,870	-	89,870	82%	151,599	-41%
Other Expenditures	1,890	382	-	382	20%	-	∞
Capital Improvement Projects	5,077,050	1,210,677	-	1,210,677	24%	2,048,931	-41%
<u>Indirect Cost/Departmental Allocations:</u>							
City Manager's Office	68,080	63,125	-	63,125	93%	48,195	31%
Human Resources	51,140	43,684	-	43,684	85%	19,420	125%
Financial Services	560,060	484,312	-	484,312	86%	356,989	36%
Information Technology	217,390	203,889	-	203,889	94%	78,578	159%
City Attorney's Office	107,340	70,681	-	70,681	66%	20,989	237%
City Clerk's Office	5,650	5,282	-	5,282	93%	12,322	-57%
General Services	71,020	66,052	-	66,052	93%	-	∞
Public Works	313,990	299,758	-	299,758	95%	181,754	65%
Debt Service	4,409,735	4,409,407	-	4,409,407	100%	5,144,495	-14%
Vacancy Savings Estimate	(25,000)	-	-	-	0%	-	N/A
Contingencies*	-	-	-	-	N/A	-	N/A
Net Addition to Equipment Replacement Reserve	(116,100)	(151,691)	-	(151,691)	131%	-	∞
<b>Total Expenditures</b>	<b>\$ 14,389,991</b>	<b>\$ 9,772,970</b>	<b>\$ -</b>	<b>\$ 9,772,970</b>	<b>68%</b>	<b>\$ 10,625,910</b>	<b>-8%</b>
<b>Other Financing Sources (Uses)</b>							
Transfers from General Fund	\$ 4,165,900	\$ 4,351,138		\$ 4,351,138	104%	\$ 4,038,211	8%
<b>Total Other Financing Sources (Uses)</b>	<b>\$ 4,165,900</b>	<b>\$ 4,351,138</b>		<b>\$ 4,351,138</b>	<b>104%</b>	<b>\$ 4,038,211</b>	<b>8%</b>
<b>Fund Balances</b>							
Beginning Fund Balance, July 1	\$ 14,792,117	\$ 14,203,882		\$ 14,203,882	96%	\$ 13,597,903	4%
<u>Ending Fund Balance, June 30:</u>							
Operating Reserve	\$ 1,634,102	\$ 1,509,956		\$ 1,509,956	92%	\$ 1,593,212	-5%
Debt Service Reserve	4,604,309	4,052,000		4,052,000	88%	4,581,690	-12%
Equipment Replacement Reserve	116,100	151,691		151,691	131%	-	∞
Capital Improvements Reserve	-	4,467,484		4,467,484	∞	-	∞
Budget Carryovers Reserve	-	110,930		110,930	∞	38,000	192%
Unrestricted Fund Balance	4,937,065	5,685,901		5,685,901	115%	7,977,863	-29%
<b>Total Ending Fund Balance, June 30</b>	<b>\$ 11,291,576</b>	<b>\$ 15,977,963</b>		<b>\$ 15,977,963</b>	<b>142%</b>	<b>\$ 14,190,765</b>	<b>13%</b>

\* The Wastewater Enterprise Fund contingency budget started at \$100,000 but was transferred to cover the replacement of a generator that was not anticipated during the budget process.

## All Funds Summary

	Beginning Fund Balance, July 1, 2017	Revenues	Budgeted Expenditures	Actual Expenditures	Encumbrances	Expenditures Including Encumbrances	% of Budget	Net Interfund Transfers	Ending Fund Balance, June 30, 2018
General Fund	\$ 10,524,998	\$ 27,601,475	\$ 21,098,987	\$ 19,091,334	\$ 70,027	\$ 19,161,360	91%	\$ (9,799,314)	\$ 9,235,825
<b>Special Revenue Funds</b>									
Streets Fund	\$ 735,102	\$ 960,751	\$ 1,203,490	\$ 1,181,500	\$ 36,534	\$ 1,218,034	101%	\$ 35,389	\$ 549,742
Grants, Donations & Other Funds	\$ 620,250	\$ 191,824	\$ 641,350	\$ 201,703	\$ 11,582	\$ 213,285	33%	\$ -	\$ 610,371
Transportation Sales Tax Fund	\$ -	\$ 1,045,367	\$ 1,627	\$ 552	\$ -	\$ 552	34%	\$ -	\$ 1,044,816
<b>Capital Projects Funds</b>									
Development Impact Fees Funds	\$ 2,538,340	\$ 469,218	\$ 1,668,092	\$ 284,626	\$ -	\$ 284,626	17%	\$ -	\$ 2,722,932
Capital Improvements Fund	\$ 12,717,881	\$ 954,092	\$ 7,244,767	\$ 4,199,954	\$ 55,931	\$ 4,255,884	59%	\$ 5,402,981	\$ 14,875,000
Art in Public Places Fund	\$ 84,493	\$ 98	\$ -	\$ -	\$ -	\$ -	N/A	\$ 9,806	\$ 94,397
Wastewater Enterprise Fund	\$ 14,203,882	\$ 7,195,914	\$ 14,389,991	\$ 9,772,970	\$ -	\$ 9,772,970	68%	\$ 4,351,138	\$ 15,977,963
Information Technology Internal Service Fund	\$ -	\$ 1,705,824	\$ 1,563,815	\$ 1,512,723	\$ 3,530	\$ 1,516,254	97%	\$ -	\$ 193,101
<b>Total All City Funds</b>	<b>\$ 41,424,946</b>	<b>\$ 40,124,562</b>	<b>\$ 47,812,118</b>	<b>\$ 36,245,362</b>	<b>\$ 177,604</b>	<b>\$ 36,422,966</b>	<b>76%</b>	<b>\$ -</b>	<b>\$ 45,304,146</b>
<b>Community Facilities Districts</b>									
Sedona Summit II	\$ 243,559	\$ 48,910	\$ -	\$ -	\$ -	\$ -	N/A	\$ -	\$ 292,469
Fairfield	\$ 697	\$ 120,508	\$ 120,175	\$ 90,207	\$ 22,427	\$ 112,634	94%	\$ -	\$ 30,998

**Debt Outstanding\***

Bond Issue/Lease	Maturity Dates	Interest Rates	General Fund			Development Impact Fee Funds			Wastewater Fund			Grand Totals		
			Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total
<b>City Excise Tax Revenue Bonds</b>														
Series 2007	7/1/2018-2019	4.0-4.125%	\$ 1,460,000	\$ 60,397	\$ 1,520,397	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,460,000	\$ 60,397	\$ 1,520,397
Series 2012	7/1/2025-2026	4.5%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,395,000	\$ 3,026,363	\$ 11,421,363	\$ 8,395,000	\$ 3,026,363	\$ 11,421,363
Series 2014	7/1/2018-2019	0.66%	\$ 761,530	\$ 5,103	\$ 766,633	\$ 43,470	\$ 127	\$ 43,597	\$ -	\$ -	\$ -	\$ 805,000	\$ 5,231	\$ 810,231
Series 2015	7/1/2018-2019	1.3%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,920,000	\$ 103,480	\$ 8,023,480	\$ 7,920,000	\$ 103,480	\$ 8,023,480
Second Series 2015	7/1/2018-2027	1.94%	\$ 7,760,000	\$ 896,959	\$ 8,656,959	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,760,000	\$ 896,959	\$ 8,656,959
<b>Sedona Wastewater Municipal Property Corporation Excise Tax Revenue Bonds</b>														
Series 1998**	7/1/2020-2024	5.20-5.24%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,305,000	\$ 15,245,000	\$ 21,550,000	\$ 6,305,000	\$ 15,245,000	\$ 21,550,000
<b>Capital Leases</b>														
Ford Motor Credit	1/31/2019-2020	4.75%	\$ 218,919	\$ 15,719	\$ 234,638	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 218,919	\$ 15,719	\$ 234,638
Ford Motor Credit	10/14/2018-2020	5.20%	\$ 196,194	\$ 20,749	\$ 216,943	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 196,194	\$ 20,749	\$ 216,943
<b>Installment Purchase Agreements</b>														
Christmas Light Decorators***	9/30/2018	0.00%	\$ 11,465	\$ -	\$ 11,465	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,465	\$ -	\$ 11,465
<b>Grand Totals</b>			<b>\$ 10,408,108</b>	<b>\$ 998,928</b>	<b>\$ 11,407,035</b>	<b>\$ 43,470</b>	<b>\$ 127</b>	<b>\$ 43,597</b>	<b>\$ 22,620,000</b>	<b>\$ 18,374,843</b>	<b>\$ 40,994,843</b>	<b>\$ 33,071,578</b>	<b>\$ 19,373,897</b>	<b>\$ 52,445,475</b>

\*Bond semiannual interest payments to be made on July 1, 2018 are as follows:

General Fund	\$ 1,332,445
Development Impact Fee Funds	10,149
Wastewater Fund	4,160,368
<b>Total</b>	<b>\$ 5,502,962</b>

\*\*The Series 1998 bonds are comprised of capital appreciation bonds (CABs). CABs offer an investment return on an initial principal amount and are reinvested at a stated compounded rate until maturity. At maturity, the investor receives a single payment (the "maturity value") representing both the initial principal amount and the total investment return. The next maturity date is not until July 1, 2020.

\*\*\*The installment purchase agreement with Christmas Light Decorators was a 3-year agreement with no stated interest rate. The final annual payment will be made in FY 2018-19.

**Capital Projects Summary**

Project	Funding Source	Total Project to Date			FY 2018 Portion		
		Budget	Actuals	% of Budget	Budget	Actuals	% of Budget
<b>Community Development</b>							
Brewer Road Property - Future Development	CFD - Sedona Summit II	\$ 91,600	\$ 85,214	93%	\$ -	\$ -	N/A
	CFD - Fairfield	\$ 170,000	\$ 171,527	101%	\$ 120,175	\$ 90,187	75%
	<b>Project Total</b>	<b>\$ 261,600</b>	<b>\$ 256,740</b>	<b>98%</b>	<b>\$ 120,175</b>	<b>\$ 90,187</b>	<b>75%</b>
<b>Municipal Court</b>							
New Courtroom	Court Restricted Revenues	\$ 172,500	\$ 13,425	8%	\$ 172,500	\$ 13,425	8%
	Capital Reserves	\$ 100,000	\$ 13,070	13%	\$ 100,000	\$ 13,070	13%
	<b>Project Total</b>	<b>\$ 272,500</b>	<b>\$ 26,495</b>	<b>10%</b>	<b>\$ 272,500</b>	<b>\$ 26,495</b>	<b>10%</b>
<b>Parks &amp; Recreation</b>							
Park Land Acquisition	Development Impact Fees	\$ 1,250,000	\$ -	0%	\$ 1,250,000	\$ -	0%
Shade Structures & Playground Equipment (estimated to resume in FY2021)	Development Impact Fees	\$ 30,630	\$ 24,490	80%	\$ -	\$ -	N/A
Dog Park Upgrade	Development Impact Fees	\$ 292,983	\$ 278,197	95%	\$ 260,000	\$ 242,815	93%
Bike Skills Park	Development Impact Fees	\$ 104,000	\$ 103,785	100%	\$ 49,600	\$ -	0%
	Outside Participation	\$ 37,096	\$ 37,096	100%	\$ -	\$ -	N/A
	Grant	\$ 20,600	\$ -	0%	\$ -	\$ -	N/A
	Donations	\$ 3,000	\$ 3,000	100%	\$ -	\$ -	N/A
	Capital Reserves	\$ 110,000	\$ 138,901	126%	\$ -	\$ -	N/A
	<b>Project Total</b>	<b>\$ 274,696</b>	<b>\$ 282,782</b>	<b>103%</b>	<b>\$ 49,600</b>	<b>\$ -</b>	<b>0%</b>
<b>Police</b>							
Remodel/Expand Police Facility	Capital Reserves	\$ 20,000	\$ -	0%	\$ 20,000	\$ -	0%
Replace CAD/RMS	Capital Reserves	\$ 551,464	\$ 548,730	100%	\$ 551,464	\$ 548,730	100%
Shooting Range Improvements	RICO Monies	\$ 66,389	\$ 41,388	62%	\$ 25,000	\$ -	0%
	Development Impact Fees	\$ 95,000	\$ 95,000	100%	\$ -	\$ -	N/A
	Capital Reserves	\$ 586,439	\$ 353,260	60%	\$ 237,500	\$ 6,771	3%
	<b>Project Total</b>	<b>\$ 747,828</b>	<b>\$ 489,648</b>	<b>65%</b>	<b>\$ 262,500</b>	<b>\$ 6,771</b>	<b>3%</b>
Renovation of Current Police Facility	Capital Reserves	\$ 450,000	\$ 161,140	36%	\$ 150,000	\$ 2,999	2%
	RICO Monies	\$ 8,000	\$ 6,199	77%	\$ -	\$ -	N/A
	<b>Project Total</b>	<b>\$ 458,000</b>	<b>\$ 167,339</b>	<b>37%</b>	<b>\$ 150,000</b>	<b>\$ 2,999</b>	<b>2%</b>
Strengthen Radio Signal	Capital Reserves	\$ 276,000	\$ 165,212	60%	\$ 155,000	\$ 72,038	46%
<b>Storm Drainage</b>							
Coffee Pot Drainage Basin - Grasshopper Area	Capital Reserves	\$ 1,000,000	\$ 867,654	87%	\$ 970,000	\$ 837,654	86%
	Yavapai County Flood Control	\$ 325,000	\$ 375,000	115%	\$ 325,000	\$ 375,000	115%
	<b>Project Total</b>	<b>\$ 1,325,000</b>	<b>\$ 1,242,654</b>	<b>94%</b>	<b>\$ 1,295,000</b>	<b>\$ 1,212,654</b>	<b>94%</b>
Brewer Road/Tlaquepaque Drainage Improvements	Coconino County Flood Control	\$ 2,760,446	\$ 2,899,920	105%	\$ 1,128,805	\$ 1,015,690	90%
	Outside Participation	\$ 823,450	\$ 781,723	95%	\$ 250,000	\$ 250,000	100%
	Development Impact Fees	\$ 11,100	\$ 11,078	100%	\$ 11,100	\$ 11,078	100%
	<b>Project Total</b>	<b>\$ 3,594,996</b>	<b>\$ 3,692,720</b>	<b>103%</b>	<b>\$ 1,389,905</b>	<b>\$ 1,276,768</b>	<b>92%</b>
Brewer Road Crossing Improvements	Coconino County Flood Control	\$ 991,850	\$ 953,499	96%	\$ 896,900	\$ 869,674	97%
Juniper Hills Area Improvements	Coconino County Flood Control	\$ 701,000	\$ 65,787	9%	\$ 100,000	\$ 65,787	66%
Storm Drainage Easement Acquisition	Development Impact Fees	\$ 61,400	\$ 45,260	74%	\$ 38,900	\$ 8,185	21%
<b>Streets &amp; Transportation</b>							
Neighborhood Connections - Tlaquepaque/Ranger/Brewer	Capital Reserves	\$ 715,000	\$ 24,936	3%	\$ 713,373	\$ 24,936	3%
Signal Crossing - SR89A/Arroyo Roble Rd	Capital Reserves	\$ 139,850	\$ -	0%	\$ 139,850	\$ -	0%
Uptown/SR179 Street Improvements	Capital Reserves	\$ 3,512,000	\$ 59,704	2%	\$ 632,000	\$ 59,704	9%
Intelligent Transportation System	Capital Reserves	\$ 150,000	\$ -	0%	\$ 150,000	\$ -	0%
Uptown Parking & Wayfinding	Capital Reserves	\$ 110,000	\$ 13,463	12%	\$ 109,724	\$ 13,463	12%
Uptown Pedestrian Access Improvements	Capital Reserves	\$ 684,500	\$ 683,967	100%	\$ -	\$ -	N/A
	Development Impact Fees	\$ 550,276	\$ 550,275	100%	\$ 276	\$ 275	100%
	<b>Project Total</b>	<b>\$ 1,234,776</b>	<b>\$ 1,234,243</b>	<b>100%</b>	<b>\$ 276</b>	<b>\$ 275</b>	<b>100%</b>
Bicycle & Pedestrian Improvements	Capital Reserves	\$ 45,000	\$ 1,488	3%	\$ 45,000	\$ 1,488	3%
SR89A Traffic Signal Operations/Management	Capital Reserves	\$ 60,000	\$ -	0%	\$ 60,000	\$ -	0%
Dry Creek Road Overlay	Capital Reserves	\$ 124,923	\$ 71,580	57%	\$ 53,343	\$ -	0%
	Grant	\$ 371,657	\$ -	0%	\$ 371,657	\$ -	0%
	<b>Project Total</b>	<b>\$ 496,580</b>	<b>\$ 71,580</b>	<b>14%</b>	<b>\$ 425,000</b>	<b>\$ -</b>	<b>0%</b>
Sanborn Drive/Thunder Mountain Road Overlay	Capital Reserves	\$ 307,443	\$ 142,226	46%	\$ 75,000	\$ 32,802	44%
	Grant	\$ 371,657	\$ -	0%	\$ -	\$ -	N/A
	<b>Project Total</b>	<b>\$ 679,100</b>	<b>\$ 142,226</b>	<b>21%</b>	<b>\$ 75,000</b>	<b>\$ 32,802</b>	<b>44%</b>
Transportation Study	Capital Reserves	\$ 200,150	\$ 196,712	98%	\$ 150	\$ 149	99%
	Outside Participation	\$ 60,000	\$ 61,000	102%	\$ 10,000	\$ 10,000	100%
	<b>Project Total</b>	<b>\$ 260,150</b>	<b>\$ 257,712</b>	<b>99%</b>	<b>\$ 10,150</b>	<b>\$ 10,149</b>	<b>100%</b>
<b>Wastewater</b>							
WW Master Plan	Wastewater Fees	\$ 233,094	\$ 200,429	86%	\$ 33,094	\$ 33,069	100%
Wastewater Effluent Management	Wastewater Fees	\$ 11,153,258	\$ 5,477,698	49%	\$ 1,990,275	\$ 362,949	18%
Wastewater Collections System Improvements	Wastewater Fees	\$ 1,786,906	\$ 73,806	4%	\$ 1,136,906	\$ 73,806	6%
WWRP Bar Screen and Filter System Upgrades	Wastewater Fees	\$ 1,900,000	\$ 298,498	16%	\$ 1,198,527	\$ 208,888	17%
WWRP Odor Control (estimated to resume in FY2020)	Wastewater Fees	\$ 25,000	\$ 24,660	99%	\$ -	\$ -	N/A
WWRP Headworks Replacement	Wastewater Fees	\$ 480,000	\$ 450,738	94%	\$ 456,775	\$ 450,738	99%
SCADA System & Configuration	Wastewater Fees	\$ 185,000	\$ -	0%	\$ 160,000	\$ -	0%
Skid Steer & Concrete Driveway for Air Drying Beds	Wastewater Fees	\$ 76,473	\$ 75,702	99%	\$ 76,473	\$ 75,702	99%
WWRP Remodel and/or Expand Operations Building	Wastewater Fees	\$ 25,000	\$ 5,525	22%	\$ 25,000	\$ 5,525	22%
<b>Grand Totals</b>		<b>\$ 34,377,134</b>	<b>\$ 16,651,962</b>	<b>48%</b>	<b>\$ 14,249,367</b>	<b>\$ 5,776,596</b>	<b>41%</b>

Investment Holdings Summary

CUSIP	Issuer	Settlement Date	Maturity Date	Initial Duration	Remaining Duration as of June 30, 2018 (In Years)	Coupon	Yield	Benchmark at Time of Purchase	Par Value	Book Value	Fair Market Value as of June 30, 2018	Realized Gain/Loss	Unrealized Gain/Loss*	Year End Interest Accrual	% of Investment Pool
<b>U.S. Government Agency Securities</b>															
3137EADG1	Federal Home Loan Mortgage Corporation	6/19/2018	5/30/2019	0.9	0.9	1.750%	2.300%	1.730%	\$ 1,000,000	\$ 994,870	\$ 994,480	\$ -	\$ (390)	\$ 527	1.99%
3133EGEF8	Federal Farm Credit Bank	12/20/2017	6/13/2019	1.5	1.0	1.180%	1.785%	1.090%	\$ 1,116,000	\$ 1,106,176	\$ 1,103,631	\$ -	\$ (2,544)	\$ 613	2.21%
76116FAA5	Resolution Funding Corporation	12/21/2017	10/15/2019	1.8	1.3	0.000%	1.841%	1.090%	\$ 1,033,000	\$ 999,566	\$ 999,805	\$ -	\$ 239	\$ -	2.00%
3134GBG97	Federal Home Loan Mortgage Corporation	9/28/2017	9/28/2020	3.0	2.2	1.375%-2.500%	1.750%	1.010%	\$ 2,000,000	\$ 2,000,000	\$ 1,968,806	\$ -	\$ (31,194)	\$ 7,082	4.00%
3133EH4R1	Federal Farm Credit Bank	12/28/2017	9/28/2020	2.8	2.2	2.120%	2.120%	1.090%	\$ 1,000,000	\$ 1,000,000	\$ 981,874	\$ -	\$ (18,126)	\$ 5,460	2.00%
3133EGRN7	Federal Farm Credit Bank	9/8/2017	2/17/2021	3.4	2.6	1.470%	1.570%	1.010%	\$ 1,000,000	\$ 996,659	\$ 966,598	\$ -	\$ (30,061)	\$ 5,356	1.99%
3130AC6V1	Federal Home Loan Bank	9/14/2017	3/15/2021	3.5	2.7	1.850%	1.850%	1.010%	\$ 2,000,000	\$ 2,000,000	\$ 1,946,794	\$ -	\$ (53,206)	\$ 10,847	4.00%
3134GBP89	Federal Home Loan Mortgage Corporation	10/26/2017	4/26/2021	3.5	2.8	1.850%	1.850%	1.100%	\$ 2,000,000	\$ 2,000,000	\$ 1,958,178	\$ -	\$ (41,822)	\$ 6,589	4.00%
3133EHUS0	Federal Farm Credit Bank	8/16/2017	8/16/2021	4.0	3.1	1.875%	1.875%	0.930%	\$ 2,000,000	\$ 2,000,000	\$ 1,935,612	\$ -	\$ (64,388)	\$ 13,767	4.00%
3130AC6J8	Federal Home Loan Bank	8/28/2017	2/28/2022	4.5	3.7	2.000%	2.000%	0.930%	\$ 2,000,000	\$ 2,000,000	\$ 1,935,254	\$ -	\$ (64,746)	\$ 13,370	4.00%
3134GBUP5	Federal Home Loan Mortgage Corporation	8/28/2017	6/29/2022	4.8	4.0	1.625%-4.000%	2.526%	0.930%	\$ 2,175,000	\$ 2,175,000	\$ 2,159,281	\$ -	\$ (15,719)	\$ 104	4.35%
3130AC2B9	Federal Home Loan Bank	8/22/2017	8/22/2022	5.0	4.1	1.750%-3.000%	2.375%	0.930%	\$ 2,000,000	\$ 2,000,000	\$ 1,969,238	\$ -	\$ (30,762)	\$ 12,274	4.00%
3130ABZG4	Federal Home Loan Bank	8/30/2017	8/26/2022	5.0	4.2	2.150%	2.150%	0.930%	\$ 1,000,000	\$ 1,000,000	\$ 964,500	\$ -	\$ (35,500)	\$ 7,304	2.00%
3130ACA79	Federal Home Loan Bank	9/8/2017	9/8/2022	5.0	4.2	1.750%-4.000%	2.438%	1.010%	\$ 2,000,000	\$ 2,000,000	\$ 1,964,930	\$ -	\$ (35,070)	\$ 10,932	4.00%
3134GBR79	Federal Home Loan Mortgage Corporation	10/27/2017	10/27/2022	5.0	4.3	1.750%-3.750%	2.338%	1.100%	\$ 2,000,000	\$ 2,000,000	\$ 1,982,252	\$ -	\$ (17,748)	\$ 6,137	4.00%
<b>Subtotals</b>									<b>\$ 24,324,000</b>	<b>\$ 24,272,270.77</b>	<b>\$ 23,831,233</b>	<b>\$ -</b>	<b>\$ (441,038)</b>	<b>\$ 100,363</b>	<b>48.50%</b>
<b>Negotiable Certificates of Deposit</b>															
61747MXT3	Morgan Stanley Bank NA	8/10/2017	8/12/2019	2.0	1.1	1.700%	1.700%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,588	0.49%
87270LAS2	TIAA FSB	9/18/2017	9/12/2019	2.0	1.2	1.700%	1.700%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,265	0.49%
02006L5J8	Ally Bank Midvale Utah	9/14/2017	9/16/2019	2.0	1.2	1.750%	1.750%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,255	0.49%
20033AVN3	Comenity Capital Bank	8/9/2017	8/10/2020	3.0	2.1	1.950%	1.950%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 277	0.49%
3814PMJ3	Goldman Sachs Bank USA	8/9/2017	8/10/2020	3.0	2.1	1.900%	1.900%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,813	0.49%
02587CGG9	American Express FSB	9/12/2017	9/14/2020	3.0	2.2	1.950%	1.950%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,425	0.49%
319141HQ3	First Bank of Highland Park	9/14/2017	9/14/2020	3.0	2.2	1.800%	1.800%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,316	0.49%
14042RJH5	Capital One, NA	10/12/2017	10/13/2020	3.0	2.3	2.000%	2.000%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,069	0.49%
20786ABY0	ConnectOne Bank	12/28/2017	12/28/2020	3.0	2.5	2.200%	2.200%	1.090%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 30	0.49%
1404204E7	Capital One Bank USA NA	8/9/2017	8/9/2021	4.0	3.1	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 2,004	0.49%
254673AF3	Discover Bank	8/9/2017	8/9/2021	4.0	3.1	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 2,004	0.49%
05580AKJ2	BMW Bank	9/15/2017	9/15/2021	4.0	3.2	2.100%	2.100%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,521	0.49%
88413QBR8	Third Federal Savings & Loan	9/15/2017	9/15/2021	4.0	3.2	2.000%	2.000%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,448	0.49%
29266N6P7	EnerBank USA	10/13/2017	10/13/2021	4.0	3.3	2.000%	2.000%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 230	0.49%
02587DV47	American Express Centurion	8/8/2017	8/8/2022	5.0	4.1	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 2,258	0.49%
795450C37	Sallie Mae Bank	8/9/2017	8/9/2022	5.0	4.1	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 2,242	0.49%
87164XSH0	Synchrony Bank	10/6/2017	10/6/2022	5.0	4.3	2.250%	2.250%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,294	0.49%
06740KLD7	Barclays Bank	10/18/2017	10/18/2022	5.0	4.3	2.300%	2.300%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 1,136	0.49%
32056GCV0	First Internet Bank of Indiana	12/28/2017	12/28/2022	5.0	4.5	2.400%	2.400%	1.090%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 32	0.49%
<b>Subtotals</b>									<b>\$ 4,693,000</b>	<b>\$ 4,693,000</b>	<b>\$ 4,693,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 24,208</b>	<b>9.38%</b>
<b>AZ State Treasurer Local Government Investment Pool (LGIP)</b>															
N/A	Pool 5	N/A	N/A	N/A	0.0	N/A	1.940%	N/A	\$ 3,053,856	\$ 3,053,856	\$ 3,053,856	\$ -	\$ -	\$ -	6.10%
N/A	Pool 7	N/A	N/A	N/A	0.0	N/A	1.730%	N/A	\$ 783,048	\$ 783,048	\$ 783,048	\$ -	\$ -	\$ -	1.56%
N/A	Pool 500	N/A	N/A	N/A	0.0	N/A	2.250%	N/A	\$ 9,079,068	\$ 9,079,068	\$ 9,079,068	\$ -	\$ -	\$ -	18.14%
<b>Subtotals</b>									<b>\$ 12,915,971</b>	<b>\$ 12,915,971</b>	<b>\$ 12,915,971</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>25.81%</b>
<b>Government Money Market Fund</b>															
N/A	Wells Fargo Sweep Account**	N/A	N/A	N/A	0.0	N/A	1.786%	N/A	\$ 8,160,090	\$ 8,160,090	\$ 8,160,090	\$ -	\$ -	\$ -	16.31%
<b>Averages/Grand Totals</b>					<b>1.8</b>		<b>2.044%</b>		<b>\$ 50,093,061</b>	<b>\$ 50,041,332</b>	<b>\$ 49,600,295</b>	<b>\$ -</b>	<b>\$ (441,038)</b>	<b>\$ 124,570</b>	<b>100.00%</b>

Benchmark per Policy (LGIP Pool 5) 1.940%

\* Unrealized gains and losses would only be realized if the City chose to sell its investments prior to maturity and are based on the fair market value as reported by the City's safekeeping agent. The City plans to hold investments until maturity unless there is a compelling reason to sell.

\*\* The balance in the sweep account is higher than normal on June 30, 2018 primarily due to the drawdowns from other investments to cover the July 1, 2018 bond payments totaling \$5,502,962.



## Investment Transactions Summary

CUSIP	Issuer	Transaction Type	Activity During June 2018
<b>Acquisitions</b>			
3137EADG1	Federal Home Loan Mortgage Corporation	Purchase	\$ 995,794
N/A	LGIP Pool 500	Purchase	\$ 99,680
N/A	Wells Fargo Sweep Account	Contribution	\$ 5,902,803
<b>Subtotal</b>			<b>\$ 6,998,277</b>
<b>Dispositions</b>			
912828XF2	US Treasury	Maturity	\$ 1,000,000
N/A	LGIP Pool 5	Withdrawal	\$ 5,539,765
<b>Subtotal</b>			<b>\$ 6,539,765</b>
<b>Earnings</b>			
20033AVN3	Comenity Capital Bank	Monthly Interest	\$ 409
29266N6P7	EnerBank USA	Monthly Interest	\$ 420
32056GCV0	First Internet Bank of Indiana	Monthly Interest	\$ 503
20786ABY0	ConnectOne Bank	Monthly Interest	\$ 462
3134GBUP5	Federal Home Loan Mortgage Corporation	Quarterly interest	\$ 8,836
912828XF2	US Treasury	Semi-annual interest	\$ 5,625
3133EGEF8	Federal Farm Credit Bank	Semi-annual interest	\$ 6,584
3133EGEF8	Federal Farm Credit Bank	Accrued Interest Paid w/ Purchase	\$ (256)
N/A	LGIP Pool 5	Monthly Gain/Loss	\$ 11,772
N/A	LGIP Pool 7	Monthly Gain/Loss	\$ 1,114
N/A	LGIP Pool 500	Monthly Gain/Loss	\$ 3,738
N/A	Wells Fargo Sweep Account	Monthly Dividends	\$ 2,667
<b>Subtotal</b>			<b>\$ 41,874</b>
<b>Expenses</b>			
N/A	N/A	Custody Charges	\$ 154
N/A	N/A	Wire Fees	\$ 188
<b>Subtotal</b>			<b>\$ 342</b>
<b>Net Transactions for June 2018</b>			<b>\$ 500,045</b>