

Monthly Financial Report

March 2019



CITY OF SEDONA

July 17, 2019

Monthly Financial Report

March 2019

Executive Summary

The City's largest revenue sources are sales and bed tax revenues. Year-to-date City sales taxes are 20% higher than the prior year and year-to-date **bed taxes are 8% higher** than the prior year. (See pg. 45) Excluding the impact of the additional half-cent sales tax for transportation projects effective March 1, 2018, **City sales taxes are 5% higher** than the prior year. (See pg. 46)

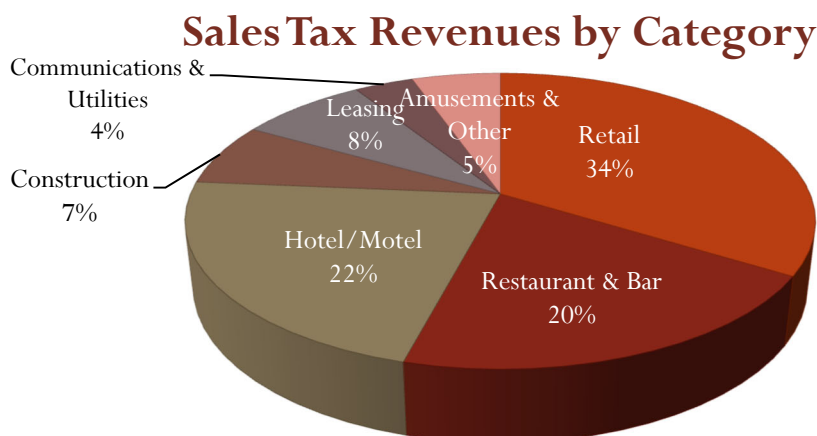
March YTD Increase (Decrease) Over Prior Year (General Fund Portion)	
City Sales Taxes	\$ 404,204
Bed Taxes	244,001
Total	\$ 648,205

The largest sales tax increases for the month were in the Construction (47%), Leasing (41%), and Amusements & Other (21%) categories. (See pg. 44) The additional half-cent sales tax was effective March 1, 2018 so only the portion attributable to delinquent payments would be impacted by the half-cent sales tax increase. The increase in the Leasing category was partly due to a significant refund in the prior year.

Decreases for the month were incurred in the Communications & Utilities (-9%) category. (See pg. 44) Changes in this category can be impacted by weather differences from year to year.

Bed tax revenues increased 8% for the month. (See pg. 45) The average daily hotel rate was up slightly (0.5%) and the hotel occupancy rate was up (1.3%) compared to March 2018. In addition, SB 1382, which requires all online marketplaces for short-term residential rentals to remit tax on behalf of the property owners, was effective January 1, 2019.

Year-to-date **City sales taxes are 3% over the budget projections** and year-to-date **bed taxes are 11% over the budget projections**. (See pg. 45)



Revenues

In total, **General Fund revenues are up 5%** over last year, and Wastewater Fund revenues are down 1% from last year. (See pgs. 27 & 31) Excluding the impact of significant one-time settlement revenues received in the prior year, the **remaining Wastewater Fund revenues are up 7% over last year. Total City revenues are up 12% over last year and at 73% of budget**, with 75% of the year completed so far. (See pg. 33)

All individual revenue categories are **expected to be generally on target or exceed targets** by the end of the fiscal year, except for the following:

- Urban Revenue Sharing (3% under YTD target) (See pg. 37)
 - The final allocation for Urban Revenue Sharing will be approximately \$45,000 less than the preliminary estimate originally provided. This is expected to be offset by other revenue categories that are anticipated to be higher than targets by the end of the fiscal year.
- Other Intergovernmental (39% under YTD target) (See pg. 39)
 - A contingency of \$300,000 was included in case a significant grant opportunity arises. Grant revenues match grant expenditures. When grant expenditures are lower, the grant revenues are also lower. The effect is no net impact to the City's financial position.
- Capacity Fees (30% under YTD target) (See pg. 42)
 - Capacity fees are not consistent from month to month or year to year. The revenues may not achieve the target by the end of the fiscal year; however, sufficient surpluses exist in the Wastewater Fund to cover the potential shortage in this category.

Expenditures

In total, **General Fund expenditures are at 68% of budget** for the year-to-date, and **Wastewater Fund expenditures are 46% of budget** for the year-to-date, with 75% of the year completed so far. (See pgs. 6 & 10) **Total City expenditures, excluding capital improvements and internal charges, are at 64% of the budget.** (See pg. 13)

Expenditures for each department are **expected to be on or under target** by the end of the fiscal year. City Manager's Office and General Services expenditures are high for nine months but are on track due to the nature of semiannual payments for community contracts. (See pgs. 14 & 21)

Expenditures for capital improvements (16%) (See pg. 50) and streets rehabilitation and preservation (3%) (See pg. 7) are not incurred consistently throughout the year and, as of March 2019, are overall under targets for the fiscal year.

Report Format

The format for the City of Sedona Monthly Financial Report has been modified to provide both summarized financial information and additional historical information. The City's fiscal year (FY) is July 1 through June 30. This report for March 2019 is the ninth month of the current fiscal year, FY 2019, and **represents 75% of the fiscal year.**

The report consists of the following sections:

- **Executive Summary** – This summary includes a narrative discussion of the most significant information in this report.

- **Table of Contents** – The table of contents includes hyperlinks to the sections and tables in this report. It also includes the status for the City’s expenditures and revenues, highlighted as follows:
 - **Green** represents a status favorable, including expenditures on or under target and revenues on or exceeding target. Comments have been included regarding any significant favorable status, better than the target by more than 10%.
 - **Yellow** represents a cautionary status indicating that the particular category should be observed but is expected to be on target by the end of the fiscal year. Comments have been included regarding the cautionary status.
 - **Red** represents an unfavorable status indicating that particular category is not expected to be on target by more than 10% by the end of the fiscal year. Comments have been included regarding the unfavorable status.
- **Expenditures and Revenues** – Expenditure and revenue Information has been provided both by fund (including the two Community Facilities Districts managed by the City) and by department for non capital improvement expenditures (excluding internal charges) and by type for revenues. The information includes:
 - Year-to-date (YTD) expenditures and revenues for the current fiscal year and the four previous fiscal years
 - Total annual expenditures and revenues, excluding contingencies, for the four previous fiscal years and budget amounts for the current fiscal year
 - Comparison of YTD amounts to annual amounts, which is used to determine if current year YTD amounts are on target, and any applicable comments regarding the status compared to targets
 - Increases and decreases in YTD and annual amounts and color-coded explanations of significant increases and decreases
- **Sales & Bed Tax Revenues** – These revenues are the most significant funding sources for the City and historically have been susceptible to fluctuations in the economy. The information includes comparisons by taxing category and by month.
- **Fund Summaries** – The City’s two most significant funds, the General Fund and the Wastewater Enterprise Fund, are presented with detailed comparisons of YTD amounts to the budgets and prior fiscal year. A summary of all City funds, plus the two Community Facilities Districts, is also included. The schedules include encumbrances, which represents the balance of purchase orders not yet fulfilled.
- **Debt Outstanding** – A table of the City’s outstanding debt has been presented by fund with the remaining principal and interest payments for each. Bond payments are made on July 1 and January 1 in accordance with the bond debt repayment schedules. The capital lease payments and installment purchase agreement payments are made annually when due.
- **Capital Projects Summary** – A table of the current fiscal year capital improvement projects has been presented with the total project amounts for projects spanning more than one fiscal year.
- **Investment Summaries** – A table of the investments held by the City has been presented with the average remaining duration of the portfolio, as well as the average yield of the portfolio compared to the policy benchmark. In addition, a table of the investment transactions has been presented including acquisitions, dispositions, investment earnings, and expenses.

Additional Detail

This report provides broad summary information and analysis of the City's financial data. Additional detailed information is offered on the City's website at www.sedonaaz.gov/transparency. It is a searchable, user-friendly site that citizens and other interested parties can use to access real-time financial data.

For questions or additional information, contact:

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	Page	% YTD	Status	Comments
Portion of Fiscal Year Complete = 75.00%				
Total Expenditures by Fund				
General Fund	6	68%	Under Target for FY 2019	
<u>Special Revenue Funds:</u>				
Streets Fund	7	3%	Under Target for FY 2019	Expenditures do not occur consistently throughout the fiscal year.
Grants, Donations & Other Funds	7	12%	Under Target for FY 2019	Expenditures do not occur consistently throughout the fiscal year.
Transportation Sales Tax Fund	8	37%	Under Target for FY 2019	
<u>Capital Projects Funds:</u>				
Development Impact Fees Funds	8	35%	Under Target for FY 2019	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Capital Improvements Fund	9	20%	Under Target for FY 2019	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Art in Public Places Fund	9	N/A	On Target for FY 2019	No projects planned for FY 2019.
Wastewater Enterprise Fund	10	46%	Under Target for FY 2019	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Info. Tech. Internal Service Fund	11	61%	Under Target for FY 2019	
<u>Community Facilities Districts:</u>				
Sedona Summit II	12	N/A	On Target for FY 2019	No projects planned for FY 2019.
Fairfield	12	N/A	On Target for FY 2019	No projects planned for FY 2019.
Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)				
Total Exp. (excl. Cap. Impr. & Internal Charges)	13	64%	Under Target for FY 2019	
City Council	14	63%	Under Target for FY 2019	
City Manager's Office	14	88%	On Target for FY 2019	While expenditures are high, they are on track due to the significant semiannual payments made in July and January.
Human Resources	15	55%	Under Target for FY 2019	
Financial Services	16	59%	Under Target for FY 2019	
Information Technology	17	58%	Under Target for FY 2019	
City Attorney's Office	18	54%	Under Target for FY 2019	
City Clerk's Office	19	60%	Under Target for FY 2019	
Parks & Recreation	20	60%	Under Target for FY 2019	
General Services	21	80%	On Target for FY 2019	While expenditures are high, they are on track due to the significant semiannual payments made in July and January.
Debt Service	21	75%	On Target for FY 2019	
Community Development	22	67%	Under Target for FY 2019	
Public Works	23	45%	Under Target for FY 2019	
Economic Development	24	59%	Under Target for FY 2019	
Police	24	61%	Under Target for FY 2019	
Municipal Court	25	66%	Under Target for FY 2019	
Wastewater Administration	25	70%	Under Target for FY 2019	
Wastewater Capital	26	73%	On Target for FY 2019	
Wastewater Operations	26	51%	Under Target for FY 2019	
Total Revenues by Fund				
General Fund	27	73%	On Target for FY 2019	While revenues are slightly low due to timing of certain revenue collections, total revenues are expected to be on target by the end of the fiscal year.
<u>Special Revenue Funds:</u>				
Streets Fund	28	78%	Exceeds Target for FY 2019	
Grants, Donations & Other Funds	28	28%	Under Target for FY 2019	The FY 2019 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises.
Transportation Sales Tax Fund	29	71%	Under Target for FY 2019	While revenues are slightly low due to timing of sales tax collections, revenues are expected to be on target by the end of the fiscal year.
<u>Capital Projects Funds:</u>				
Development Impact Fees Funds	29	115%	Exceeds Target for FY 2019	
Capital Improvements Fund	30	59%	Under Target for FY 2019	Revenues will likely be under target by the end of the fiscal year due to delays in grant funded projects.
Art in Public Places Fund	30	678%	Exceeds Target for FY 2019	
Wastewater Enterprise Fund	31	75%	On Target for FY 2019	
Info. Tech. Internal Service Fund	31	74%	On Target for FY 2019	
<u>Community Facilities Districts:</u>				
Sedona Summit II	32	94%	Exceeds Target for FY 2019	
Fairfield	32	65%	Under Target for FY 2019	While revenues are low, in-lieu fees are mostly received near the end of the fiscal year and are expected to be on target by the end of the fiscal year.
Total Revenues by Type				
Total Revenues	33	73%	On Target for FY 2019	
City Sales Taxes	34	73%	On Target for FY 2019	
Bed Taxes	35	76%	Exceeds Target for FY 2019	
In-Lieu	36	21%	On Target for FY 2019	While revenues are low, in lieu fees are mostly received near the end of the fiscal year and are expected to be on target by the end of the fiscal year.
Franchise Fees	36	80%	Exceeds Target for FY 2019	
State Sales Taxes	37	76%	On Target for FY 2019	
Urban Revenue Sharing	37	72%	Under Target for FY 2019	Urban Revenue Sharing is expected to be approximately 3% or \$45,000 under target at the end of the fiscal year.
Vehicle License Taxes	38	76%	On Target for FY 2019	
Highway User	38	78%	Exceeds Target for FY 2019	
Other Intergovernmental	39	46%	Under Target for FY 2019	The FY 2019 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. In addition, grants and intergovernmental agreements are tied to capital projects and received based on the timing of the projects.
Licenses & Permits	40	77%	On Target for FY 2019	
Charges for Services	40	75%	On Target for FY 2019	
Fines & Forfeitures	41	77%	Exceeds Target for FY 2019	
Development Impact Fees	42	112%	Exceeds Target for FY 2019	
Capacity Fees	42	52%	Under Target for FY 2019	Revenues do not occur consistently throughout the fiscal year and may not be on target by the end of the fiscal year.
Other Miscellaneous	43	118%	Exceeds Target for FY 2019	
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Total Expenditures by Fund

Total General Fund Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 10,908,035	\$ 14,282,455	76%		
2016	\$ 11,131,941	\$ 14,907,362	75%	2%	4%
2017	\$ 12,393,437	\$ 16,799,273	74%	11%	13%
2018	\$ 14,621,920	\$ 19,379,409	75%	18%	15%
2019	\$ 14,315,489	\$ 20,948,515	68%	-2%	8%

YTD and Annual Increase from FY 2016 to FY 2017:

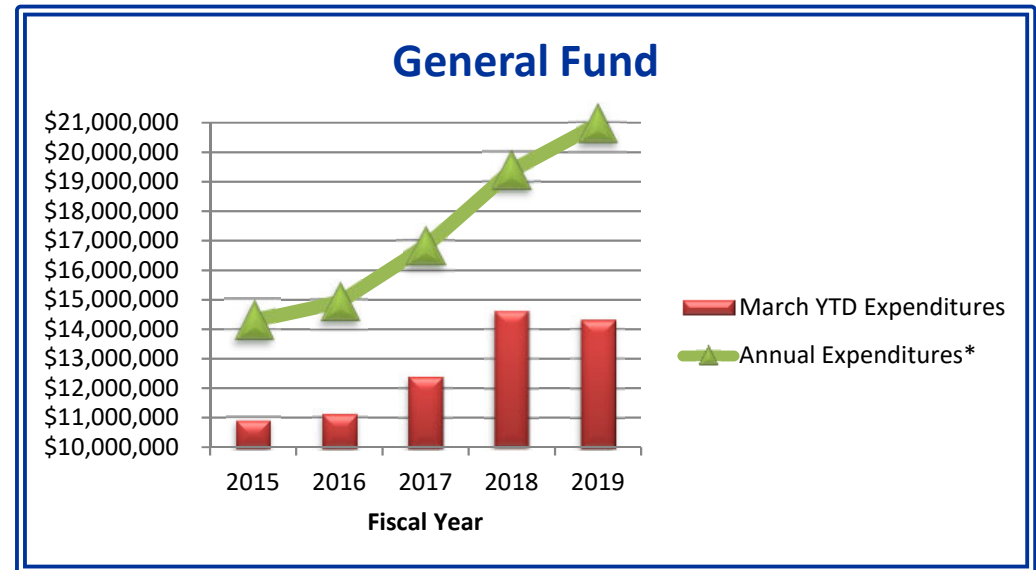
- (1) For FY 2017, Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund. This increase to the General Fund was approximately \$818,000.
- (2) The allocation to the tourism management and destination marketing program increased approximately \$365,000 as a result of the higher bed tax revenue collections.
- (3) Salaries & Benefits increased approximately \$410,000. This was partly due to three new full-time positions and two part-time positions added in the budget process. In addition, salaries increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%, as well as increases to benefits due to a 3% increase to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 2% increase to health insurance premiums.

YTD Increase from FY 2017 to FY 2018:

- (1) The increase was partly due to payments related to the refunds of PSPRS contributions to employees that were deemed to be unconstitutional.
- (2) The allocation to the destination marketing program increases approximately \$406,000 as a result of higher estimated bed tax revenue collections.
- (3) Accrued bond payments are approximately \$646,000 higher than the prior year.
- (4) The increase is also due to a change in allocation of property and liability insurance premium payments. In FY 2017, a portion of the premium was charged directly to the Wastewater Fund. In FY 2018, the premium is allocated based on an indirect cost allocation plan.
- (5) Vacancy savings were experienced in the prior year, in addition to budgeted cost-of-living adjustments of 2.5% and average merit increases of 2.5%, as well as an increase of 30% to the required contributions to PSPRS and a 4% increase in health insurance premiums.
- (6) The increase is also partly due to additional lease payments of approximately \$190,000 for the assigned vehicle program for patrol officers.

Annual Increase from FY 2017 to FY 2018:

- (1) The increase was partly due to payments related to the refunds of PSPRS contributions to employees that were deemed to be unconstitutional.
- (2) The allocation to tourism management and development increased approximately \$68,000 as a result of higher estimated bed tax revenue collections.
- (3) Accrued bond payments are approximately \$758,000 higher than the prior year.
- (4) Vacancy savings were experienced in the prior year, in addition to budgeted cost-of-living adjustments of 2.5% and average merit increases of 2.5%, as well as an increase of 30% to the required contributions to PSPRS and a 4% increase in health insurance premiums.
- (5) The increase is also partly due to additional lease payments of approximately \$73,000 for the assigned vehicle program for patrol officers.
- (6) Costs for the startup and ongoing costs of the paid parking program were approximately \$122,000.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Expenditures by Fund

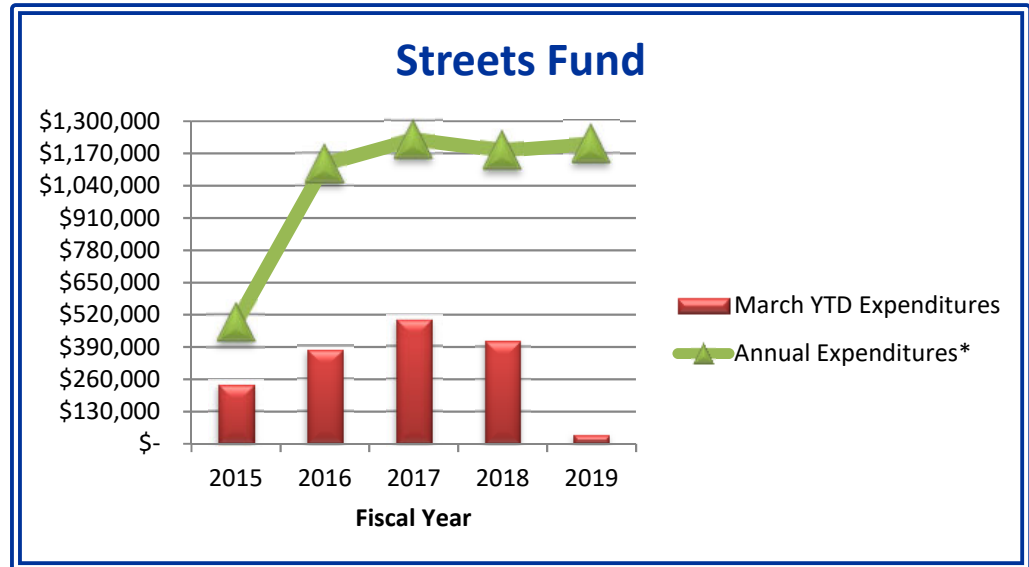
Total Streets Fund Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 237,987	\$ 488,072	49%		
2016	\$ 376,110	\$ 1,126,227	33%	58%	131%
2017	\$ 499,774	\$ 1,226,595	41%	33%	9%
2018	\$ 415,168	\$ 1,181,500	35%	-17%	-4%
2019	\$ 34,932	\$ 1,207,380	3%	-92%	2%

Increases/Decreases: Much of the activity in the Streets Fund is from paving and maintenance projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, the Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund and increased the annual maintenance expectations to approximately 4.5 to 5.0 miles per year.

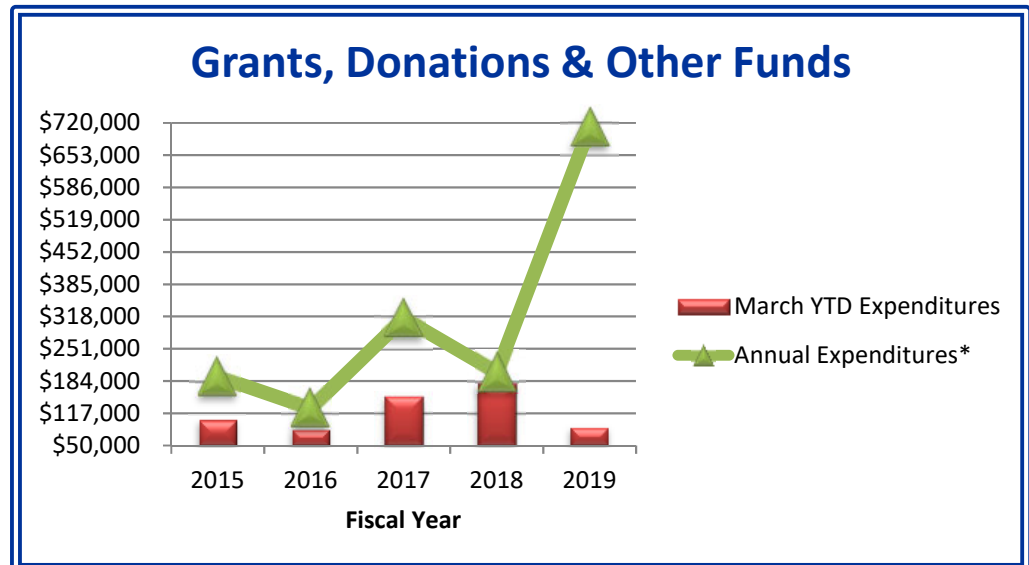


Total Grants, Donations & Other Exp.

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 102,346	\$ 193,488	53%		
2016	\$ 84,208	\$ 127,230	66%	-18%	-34%
2017	\$ 152,112	\$ 314,560	48%	81%	147%
2018	\$ 180,182	\$ 201,703	89%	18%	-36%
2019	\$ 86,432	\$ 710,330	12%	-52%	252%

Increases/Decreases: The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so spending will not necessarily be consistent from month to month or year to year.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

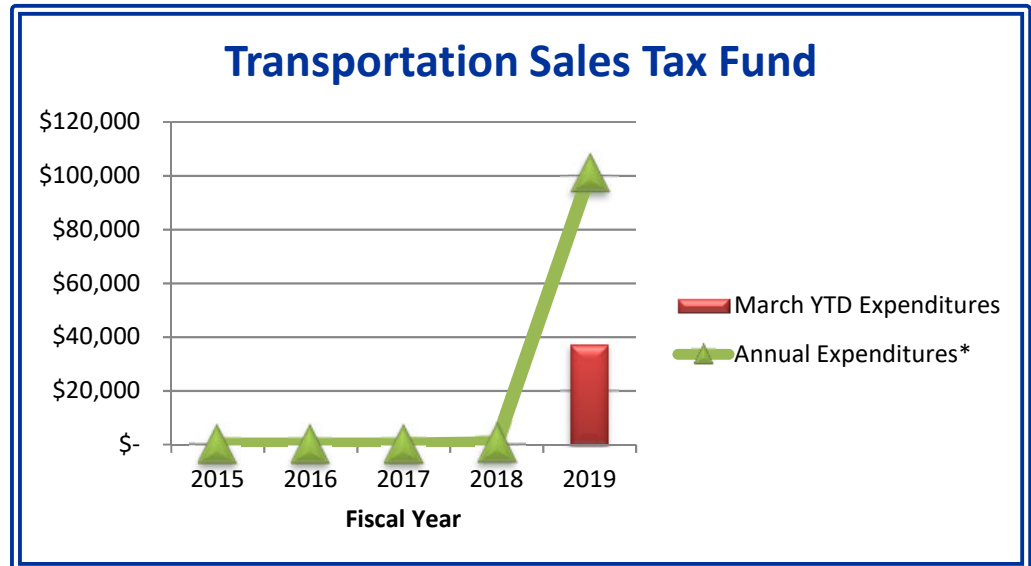
Total Expenditures by Fund

Total Transportation Sales Tax Exp.

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ -	\$ 552	0%	N/A	∞
2019	\$ 36,929	\$ 100,920	37%	∞	18191%

The Transportation Sales Tax Fund was initiated in March 2018.

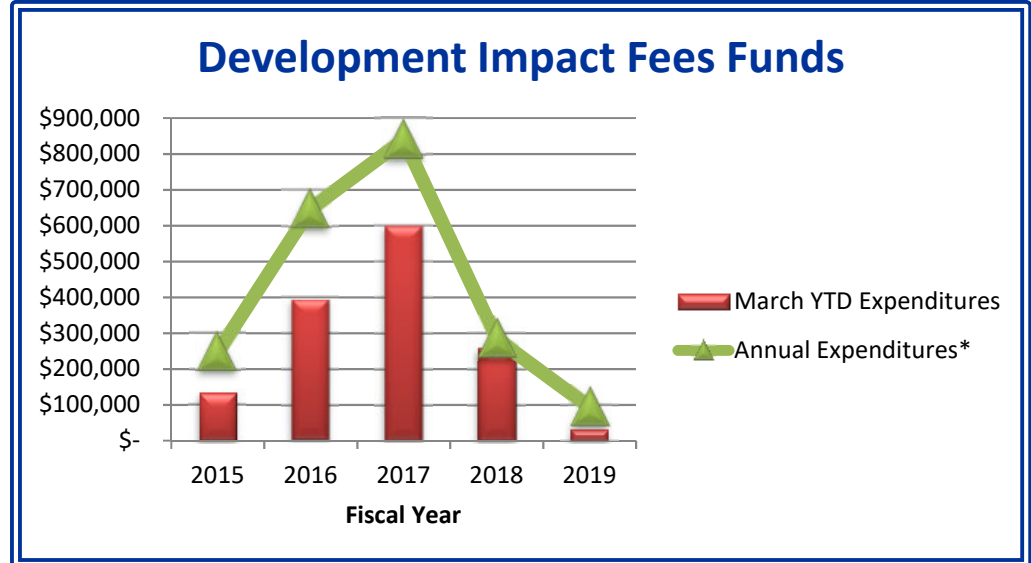


Total Develop. Impact Fees Exp.

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 131,255	\$ 247,614	53%		
2016	\$ 393,272	\$ 647,006	61%	200%	161%
2017	\$ 598,250	\$ 839,927	71%	52%	30%
2018	\$ 258,935	\$ 284,626	91%	-57%	-66%
2019	\$ 32,095	\$ 93,023	35%	-88%	-67%

Increases/Decreases: The activity of the Development Impact Fees Funds is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.



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Total Expenditures by Fund

Total Capital Improvements Fund Exp.

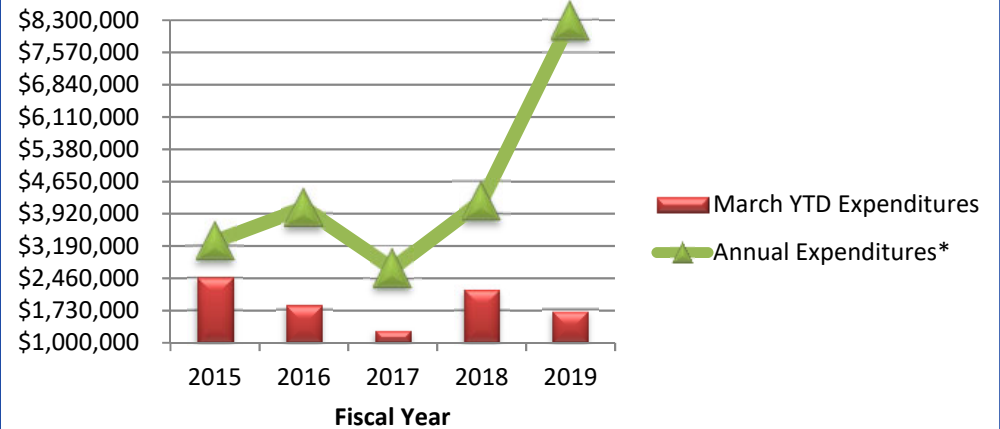
Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 2,480,543	\$ 3,293,016	75%		
2016	\$ 1,833,368	\$ 4,045,969	45%	-26%	23%
2017	\$ 1,264,981	\$ 2,677,559	47%	-31%	-34%
2018	\$ 2,204,115	\$ 4,199,954	52%	74%	57%
2019	\$ 1,694,634	\$ 8,280,962	20%	-23%	97%

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2019, budgeted expenditures include approximately \$2.9 million for storm drainage projects and approximately \$4.6 million for streets and transportation projects.

Capital Improvements Fund



Total Art in Public Places Fund Exp.

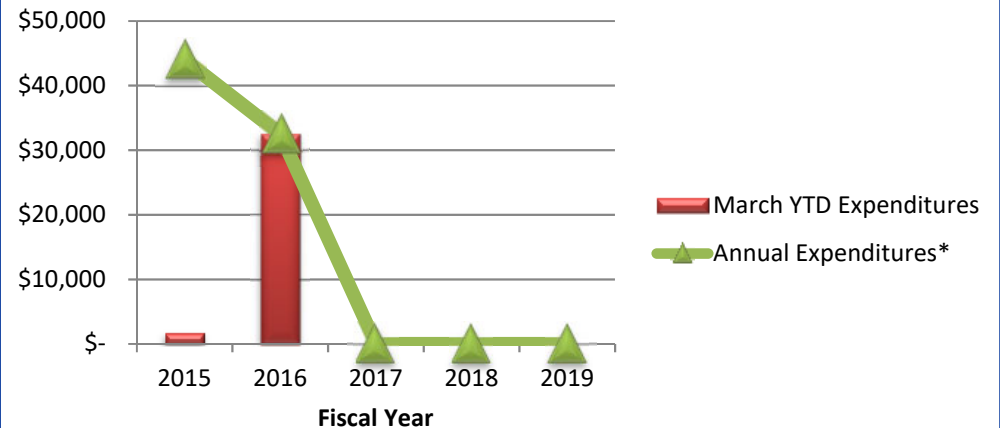
On Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 1,665	\$ 43,975	4%		
2016	\$ 32,500	\$ 32,500	100%	1851%	-26%
2017	\$ -	\$ -	N/A	-100%	-100%
2018	\$ -	\$ -	N/A	N/A	N/A
2019	\$ -	\$ -	N/A	N/A	N/A

Increases/Decreases: The activity of the Art in Public Places Fund is based on the timing of budgeted arts projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2019, no arts projects are planned to allow the balance in the Art in Public Places Fund to accumulate for additional projects in future fiscal years.

Art in Public Places Fund



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Expenditures by Fund

Total Wastewater Enterprise Fund Exp.

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 6,569,265	\$ 11,055,429	59%		
2016	\$ 10,206,436	\$ 14,367,467	71%	55%	30%
2017	\$ 7,993,617	\$ 10,625,910	75%	-22%	-26%
2018	\$ 6,408,261	\$ 9,924,662	65%	-20%	-7%
2019	\$ 6,249,551	\$ 13,710,749	46%	-2%	38%

YTD and Annual Increase from FY 2015 to FY 2016:

The increase is primarily due to expenditures incurred for the plant upgrade and injection well drilling.

YTD and Annual Decrease from FY 2016 to FY 2017:

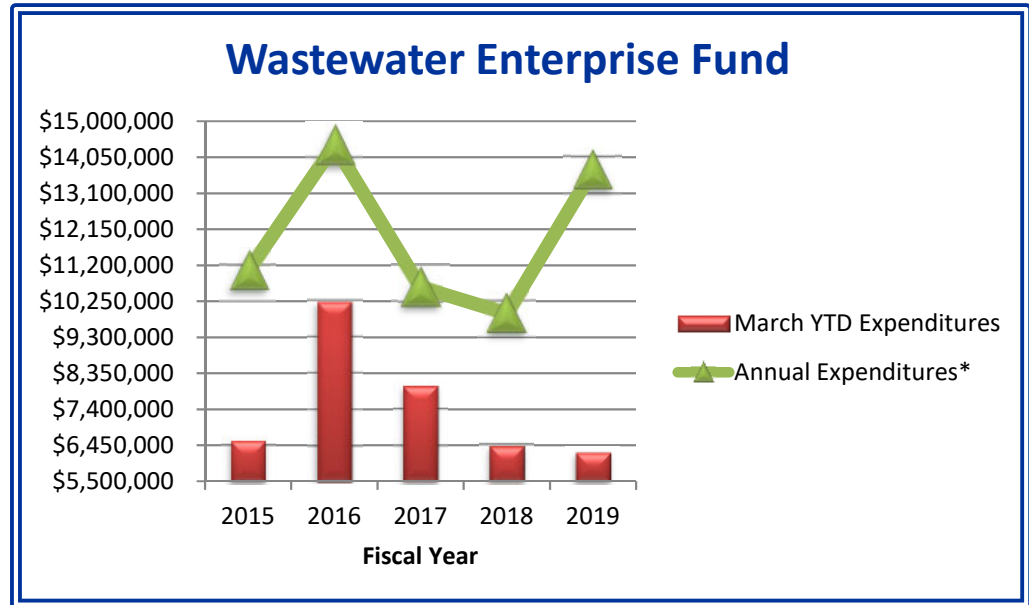
The decrease is primarily due to expenditures incurred for the plant upgrade and injection well drilling in the prior year.

YTD Decrease from FY 2017 to FY 2018:

- (1) The decrease is largely due to the expenditures incurred for the injection well drilling in the prior year.
- (2) The debt service costs are approximately \$430,000 lower and are based on the monthly accruals of scheduled bond principal and interest payments.

Annual Increase from FY 2018 to FY 2019:

- (1) Budgeted capital improvement expenditures increased by approximately \$3.3 million, including improvements to lift stations, replacement of bar screens and tertiary filters, and a remodel of the administrative building.
- (2) The increase is also due to budgeted increases in maintenance costs such as sewer line cleaning and inspections, sewer line repairs, irrigation maintenance, and injection well maintenance.



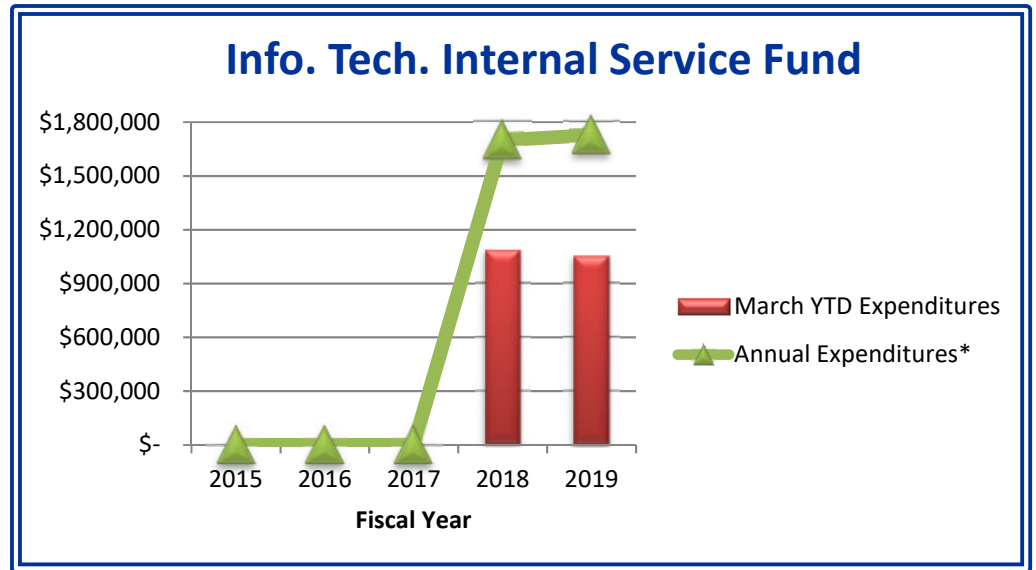
* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Expenditures by Fund

Total Info. Tech. Internal Svc. Fund Exp. Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 1,086,195	\$ 1,699,824	64%	∞	∞
2019	\$ 1,052,138	\$ 1,728,027	61%	-3%	2%

The Information Technology Internal Service Fund was initiated in FY 2018.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Expenditures by Fund

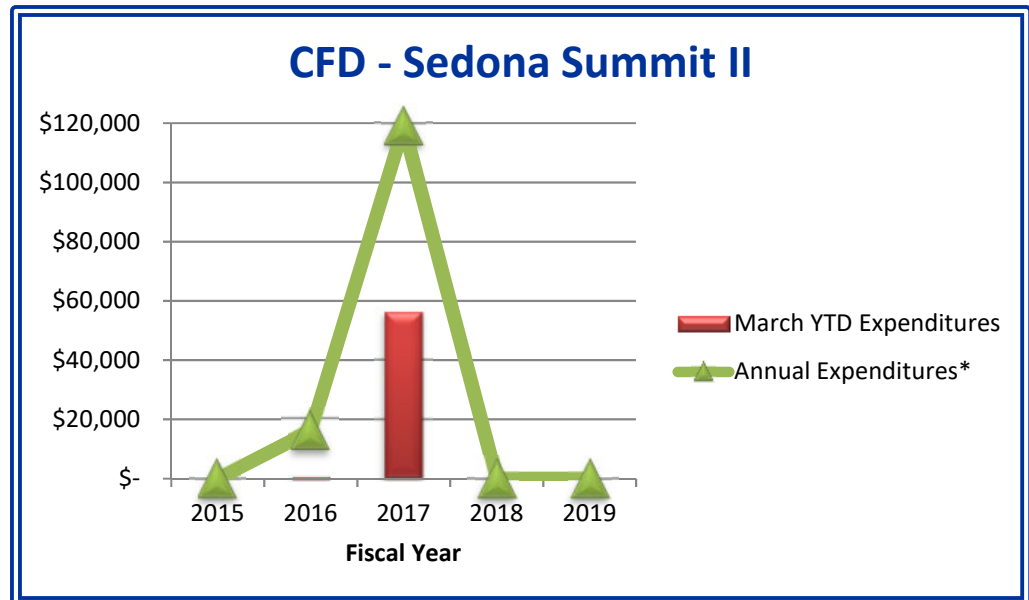
Total CFD - Sedona Summit II Exp.

On Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ 827	\$ 16,064	5%	∞	∞
2017	\$ 56,162	\$ 119,131	47%	6690%	642%
2018	\$ -	\$ -	N/A	-100%	-100%
2019	\$ -	\$ -	N/A	N/A	N/A

Increases/Decreases: The activity of the Sedona Summit II Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2019, no projects are planned to allow the balance in the Sedona Summit II CFD to accumulate for additional projects in future fiscal years.



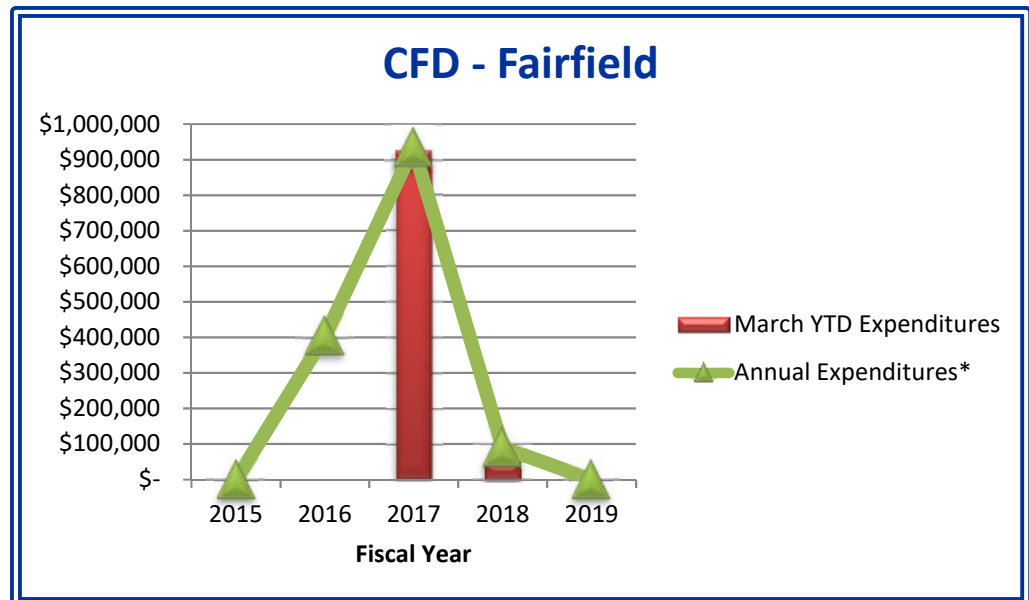
Total CFD - Fairfield Expenditures

On Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ -	\$ 404,998	0%	N/A	∞
2017	\$ 927,580	\$ 934,239	99%	∞	131%
2018	\$ 51,796	\$ 90,207	57%	-94%	-90%
2019	\$ -	\$ -	N/A	-100%	-100%

Increases/Decreases: The activity of the Fairfield Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2019, no projects are planned to allow the balance in the Fairfield CFD to accumulate for additional projects in future fiscal years.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Total Exp. (excl. Cap. Impr. & Internal Charges)

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 17,394,356	\$ 23,818,402	73%		
2016	\$ 17,948,194	\$ 25,131,836	71%	3%	6%
2017	\$ 19,192,414	\$ 26,917,407	71%	7%	7%
2018	\$ 21,067,730	\$ 28,805,925	73%	10%	7%
2019	\$ 20,076,120	\$ 31,495,611	64%	-5%	9%

YTD Increase from FY 2017 to FY 2018:

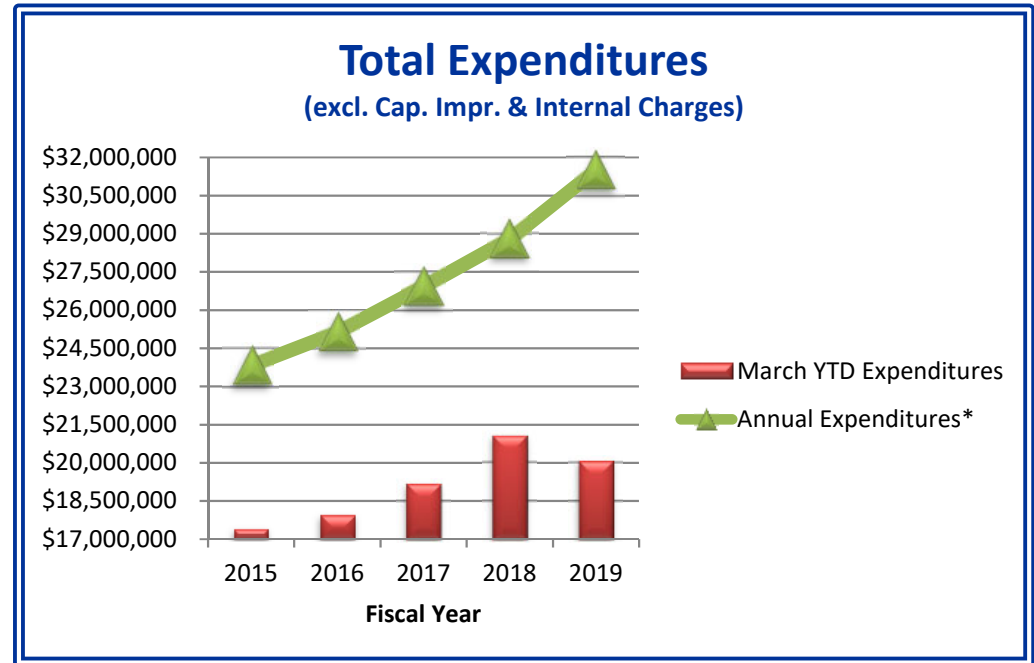
(1) Year-to-date salaries and benefits increased by approximately \$1.1 million as a result of the following:

- (a) Salaries were increased due to budgeted cost-of-living adjustments of 2.5% and average merit increases of 2.5%.
- (b) The most significant increases in benefits were a 4% increase to health insurance premiums and increase to the PSPRS required contribution rate of approximately 30%.
- (c) The increase was partly due to payments related to the refunds of PSPRS contributions to employees that were deemed to be unconstitutional of approximately \$209,000.
- (d) The Traffic Control Services program was added in FY 2018.
- (e) An Administrative Assistant position was added to the Parks & Recreation Department.
- (f) Vacancy savings in the prior fiscal year was significantly higher than in FY 2018.

(2) The allocation to tourism management and development increased approximately \$406,000 as a result of higher estimated bed tax revenue collections.

(3) Additional lease payments for the completion of the assigned vehicle program for patrol officers were approximately \$190,000.

(4) The generator replacement and rental for the wastewater treatment plant was approximately \$227,000.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

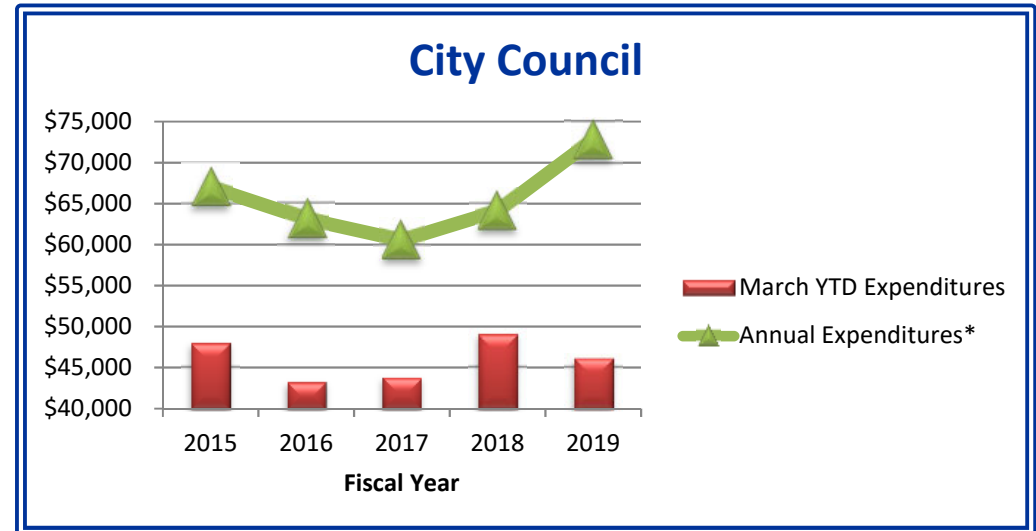
City Council Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 47,915	\$ 66,995	72%		
2016	\$ 43,183	\$ 63,123	68%	-10%	-6%
2017	\$ 43,795	\$ 60,524	72%	1%	-4%
2018	\$ 48,978	\$ 64,087	76%	12%	6%
2019	\$ 46,112	\$ 72,805	63%	-6%	14%

Annual Increase from FY 2018 to FY 2019:

Budget capacity was maintained for Travel & Training and Special Programs.



City Manager's Office Expenditures

On Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 517,097	\$ 704,983	73%		
2016	\$ 525,866	\$ 745,235	71%	2%	6%
2017	\$ 598,322	\$ 878,130	68%	14%	18%
2018	\$ 2,730,729	\$ 2,965,716	92%	356%	238%
2019	\$ 2,769,218	\$ 3,147,619	88%	1%	6%

YTD and Annual Increase from FY 2016 to FY 2017:

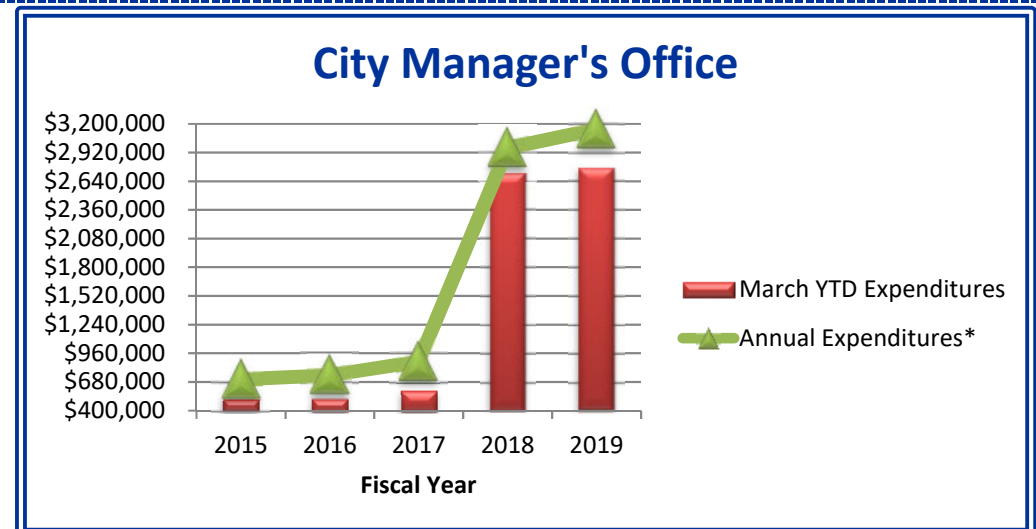
The Economic Development program totaling approximately \$165,000 was initiated.

YTD and Annual Increase from FY 2017 to FY 2018:

The Tourism Management & Development costs were moved from General Services to the City Manager's Office budget, and the Economic Development program was moved to a separate department.

On Target for FY 2019:

The percentage of annual expenditures is high for nine months of the fiscal year (88% actual compared to nine-month budget of 75%). Approximately 87% of the budget represents costs for the Tourism & Development program, and those costs are paid semiannually. One half of these contracts are paid in July and one half in December. Based on the timing and size of



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Human Resources Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 131,424	\$ 191,432	69%		
2016	\$ 140,714	\$ 217,866	65%	7%	14%
2017	\$ 178,866	\$ 255,942	70%	27%	17%
2018	\$ 184,497	\$ 260,124	71%	3%	2%
2019	\$ 171,244	\$ 311,110	55%	-7%	20%

Annual Increase from FY 2015 to FY 2016:

- (1) Increase in recruitment expenditures of \$6,500.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.

YTD Increase from FY 2016 to FY 2017:

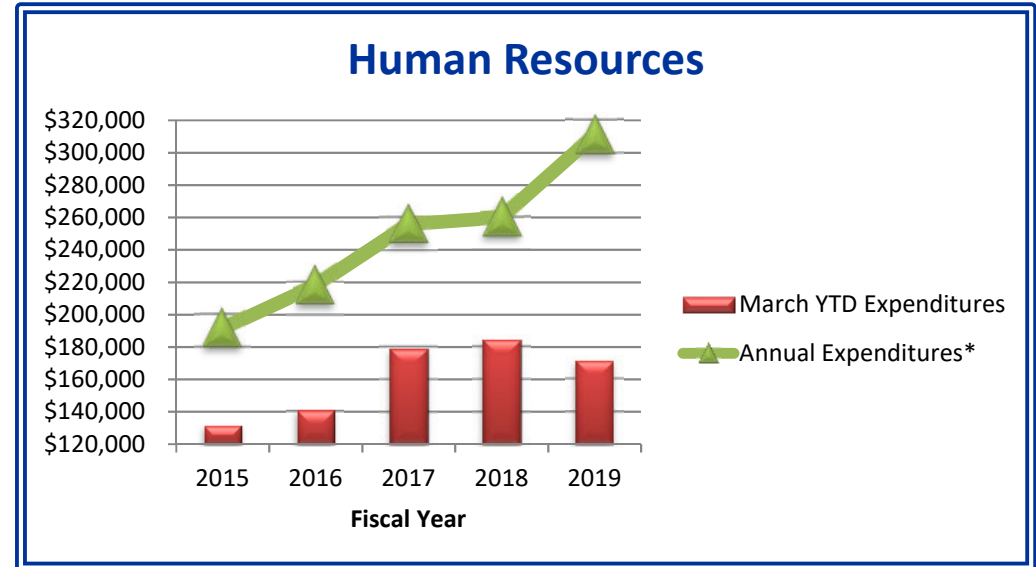
- (1) The increase is primarily due to increases in recruitment and relocations costs.
- (2) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

Annual Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to increases in recruitment and relocations costs.
- (2) Special programs costs are higher due an increase in costs for the volunteer appreciation event.
- (3) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

Annual Increase from FY 2018 to FY 2019:

- (1) Budget capacity was maintained for recruitment/relocation costs.
- (2) One-time city-wide Travel & Training costs were carried over from FY 2018.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Financial Services Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 297,630	\$ 416,550	71%		
2016	\$ 311,820	\$ 450,225	69%	5%	8%
2017	\$ 612,009	\$ 859,666	71%	96%	91%
2018	\$ 708,816	\$ 995,149	71%	16%	16%
2019	\$ 802,578	\$ 1,359,850	59%	13%	37%

YTD Increase from FY 2016 to FY 2017:

Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund. The Utility Billing function in Financial Services is a significant part of these allocations.

Annual Increase from FY 2016 to FY 2017:

(1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund. The Utility Billing function in Financial Services is a significant part of these allocations.

(2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.

YTD and Annual Increase from FY 2017 to FY 2018:

(1) Service charges were moved from General Services to the Financial Services Department and increased to account for service charges applicable to the new paid parking program.

(2) Vacancy savings were experienced in FY 2017.

YTD Increase from FY 2018 to FY 2019:

(1) Vacancy savings were experienced in FY 2018.

(2) Service charges increased due to an increase in the amount charged by the state for processing sales tax payments, the implementation of remittance processing for utility bills, and a reduction of compensating balances for pooled investments.

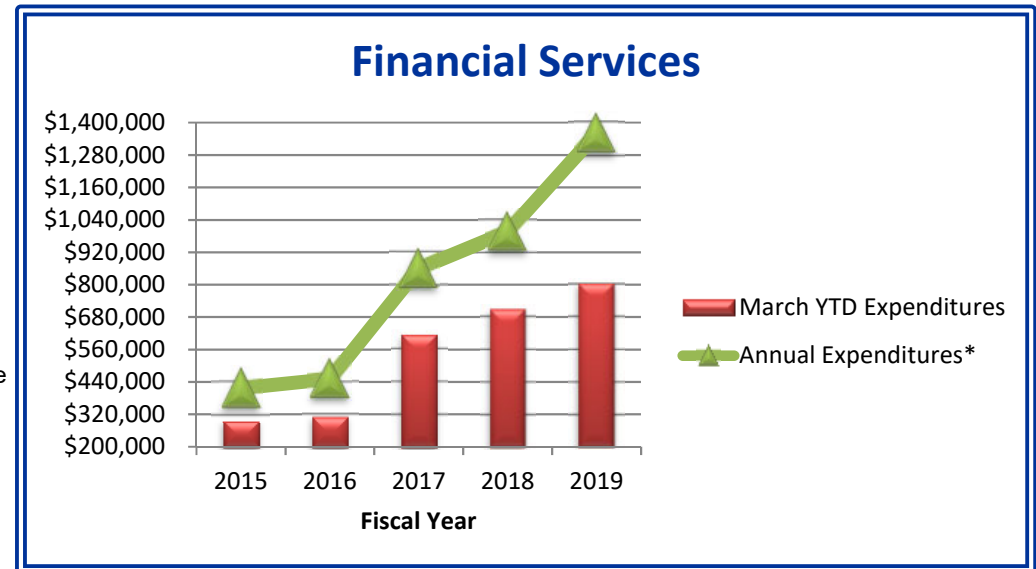
(3) Professional services increase due to one-time costs for a wastewater rate study and implementation of report writing software.

Annual Increase from FY 2018 to FY 2019:

(1) Budget amounts were added in FY 2019 for a wastewater rate study, the biennial development impact fee audit, and implementation of report writing software.

(2) Vacancy savings were experienced in FY 2018, and the FY 2019 budget amount accounts for full staffing.

(3) Budget capacity was maintained for service charges and postage.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Information Technology Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 870,139	\$ 1,058,766	82%		
2016	\$ 685,519	\$ 853,746	80%	-21%	-19%
2017	\$ 842,661	\$ 1,083,123	78%	23%	27%
2018	\$ 866,845	\$ 1,238,666	70%	3%	14%
2019	\$ 867,734	\$ 1,506,377	58%	<1%	22%

YTD and Annual Decrease from FY 2015 to FY 2016:

The decrease is primarily due to the hardware and software upgrades performed in FY 2015.

Annual Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to the replacement and upgrade of the storage area network and upgrade of a digital evidence logger recorder.
- (2) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) A part-time Support/Help Desk Technician position was added.
- (4) Communications costs previously recorded in the General Services Department were transferred to Information Technology.

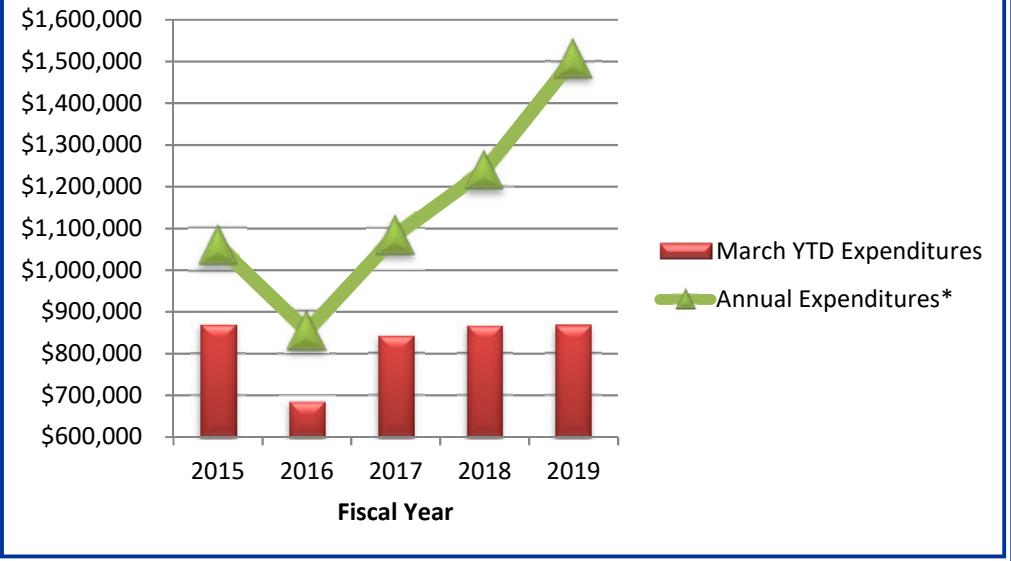
Annual Increase from FY 2017 to FY 2018:

- (1) Hardware purchases included replacement of a server and a storage area network.
- (2) A generator failed during the year and needed to be replaced.
- (3) Software purchases included a migration to Microsoft 365 and budget automation software.

Annual Increase from FY 2018 to FY 2019:

- (1) Salary and benefits were increased due to an increase in the Help Desk position from part-time to full-time and estimated merit increases.
- (2) Hardware and software maintenance costs were budgeted to increase approximately \$66,000.
- (3) Training costs were increased for end user trainings.
- (4) Voice and data communication costs were budgeted to increase approximately \$22,000.
- (5) Hardware and software replacements and upgrades were budgeted to increase approximately \$40,000.

Information Technology



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

City Attorney's Office Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 351,232	\$ 490,736	72%		
2016	\$ 358,414	\$ 496,564	72%	2%	1%
2017	\$ 338,073	\$ 548,304	62%	-6%	10%
2018	\$ 399,735	\$ 563,398	71%	18%	3%
2019	\$ 398,511	\$ 736,323	54%	<-1%	31%

Annual Increase from FY 2016 to FY 2017:

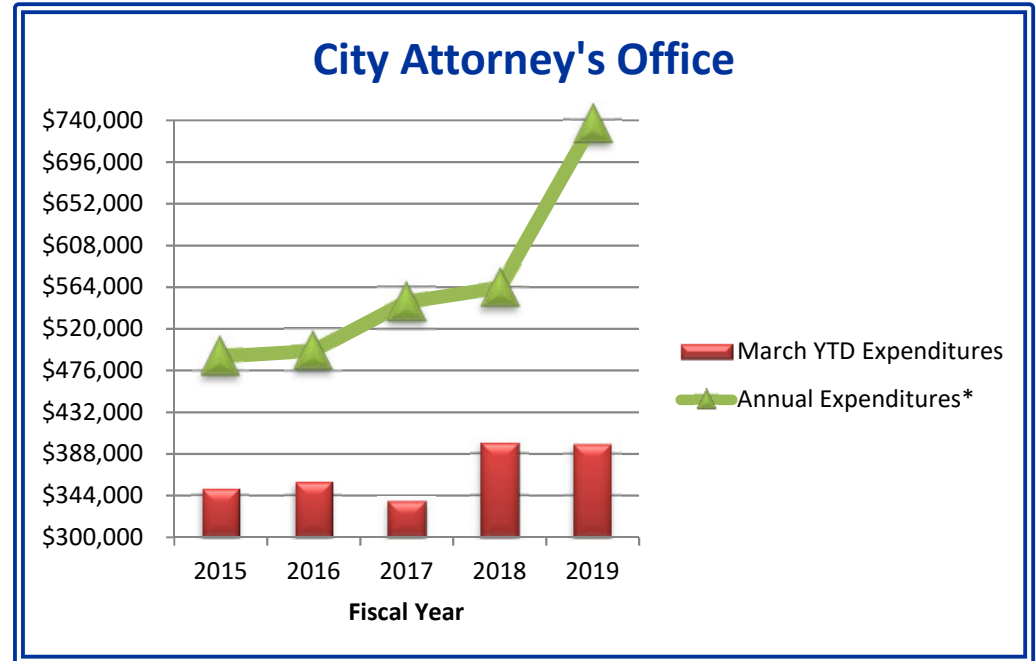
- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Budgeted amounts for payment of legal claims was transferred from the General Services Department.

YTD Increase from FY 2017 to FY 2018:

The increase is primarily due to costs associated with claims for sewage cleanup and vacancy savings incurred in the prior year.

Annual Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) Budgeted capacity was included for any potential payment of legal claims and services.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

City Clerk's Office Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 183,313	\$ 243,829	75%		
2016	\$ 154,418	\$ 219,942	70%	-16%	-10%
2017	\$ 191,229	\$ 265,657	72%	24%	21%
2018	\$ 170,717	\$ 251,368	68%	-11%	-5%
2019	\$ 199,517	\$ 333,975	60%	17%	33%

YTD and Annual Decrease from FY 2015 to FY 2016:

The decrease is primarily due to elections costs in the prior year.

YTD Increase from FY 2016 to FY 2017:

- (1) FY 2017 was an election year. Costs included the biennial election and the renewals of two franchise agreements.
- (2) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department with the Wastewater Enterprise Fund.

Annual Increase from FY 2016 to FY 2017:

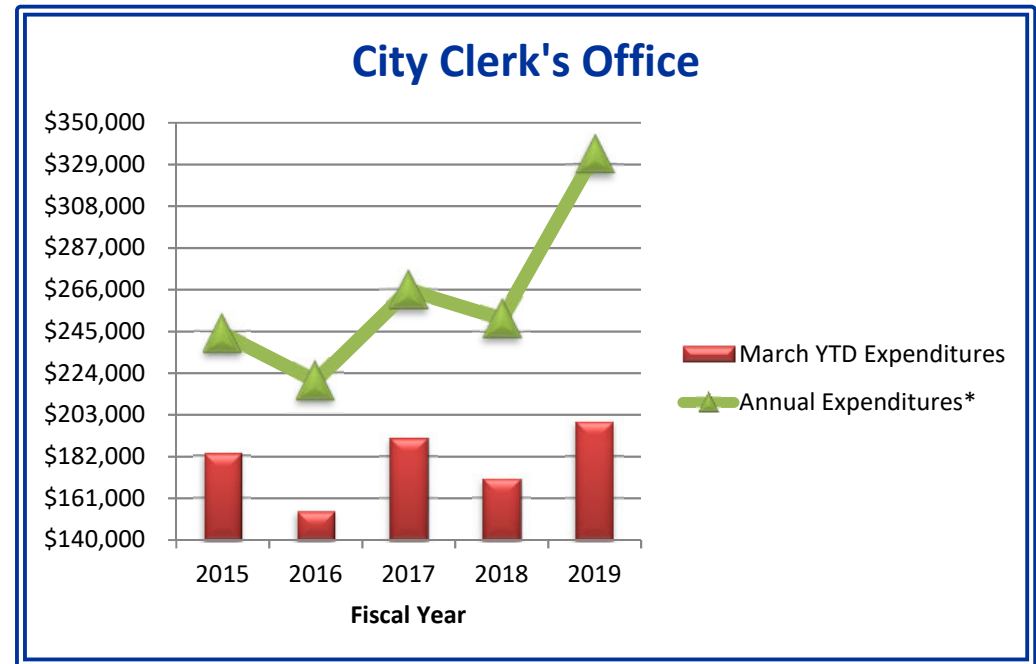
- (1) FY 2017 was an election year. Costs included the biennial election and the renewals of two franchise agreements.
- (2) Costs related to the City's electronics recycling event increased due to an increase in participation.
- (3) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (4) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.

YTD Decrease from FY 2017 to FY 2018:

FY2017 was an election year.

YTD and Annual Increase from FY 2018 to FY 2019:

The increase is largely due to election costs.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Parks & Recreation Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 356,530	\$ 506,788	70%		
2016	\$ 372,178	\$ 493,305	75%	4%	-3%
2017	\$ 403,056	\$ 608,478	66%	8%	23%
2018	\$ 432,038	\$ 605,545	71%	7%	<-1%
2019	\$ 462,227	\$ 773,797	60%	7%	28%

Annual Increase from FY 2016 to FY 2017:

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (2) Special events were increased approximately \$33,000 for additional events and enhancements of existing events.
- (3) Grant funding for the Wetlands Viewing Piers and the Sunset Park Tot Lot was

Annual Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) The Uptown merchants requested \$40,000 be added to the holiday decorations budget from the paid parking monies designated for Uptown improvements.
- (3) Grant funding for trails maintenance and Yavapai-Apache Nation Prop 202 monies were included.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

General Services Expenditures

On Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 3,304,489	\$ 3,889,467	85%		
2016	\$ 3,417,709	\$ 4,071,785	84%	3%	5%
2017	\$ 3,535,493	\$ 4,209,363	84%	3%	3%
2018	\$ 1,634,293	\$ 1,747,264	94%	-54%	-58%
2019	\$ 1,373,325	\$ 1,707,426	80%	-16%	-2%

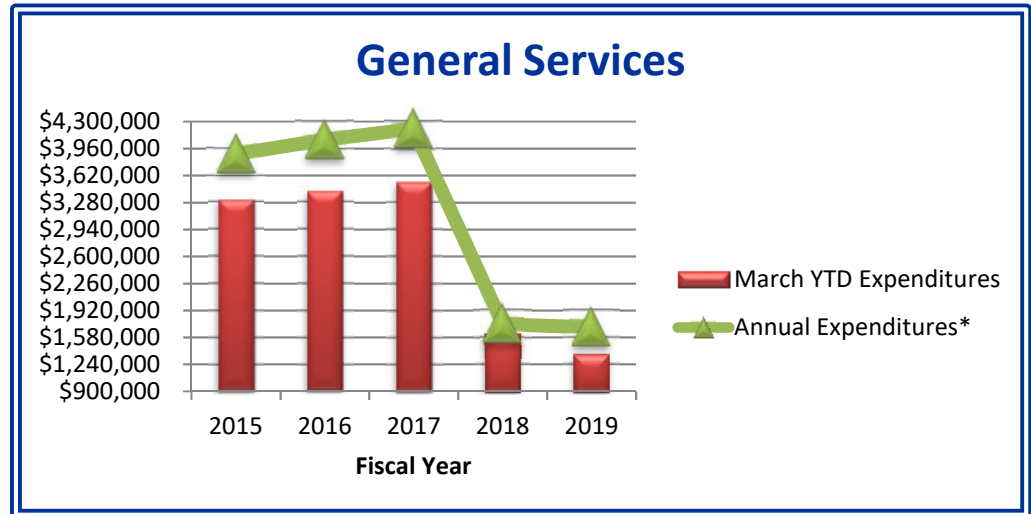
YTD and Annual Decrease from FY 2017 to FY 2018:

- (1) The debt service costs were moved to a separate departmental code in the general ledger.
- (2) Tourism Management & Development costs were moved to the City Manager's Office budget.

YTD Decrease from FY 2018 to FY 2019:

The decrease is primarily due to payments related to the prior year refunds of PSPRS contributions to employees that were deemed to be unconstitutional.

On Target for FY 2019: The percentage of annual expenditures is high for nine months of the fiscal year (80% actual compared to nine-month budget of 75%). Approximately 67% of the budget represents costs for community service contracts, and those costs are paid semiannually. One half of these contracts are generally paid in either July or August and the other half in December or January. Based on the timing and size of these payments, the General Services Department expenditures are on track for FY 2019.

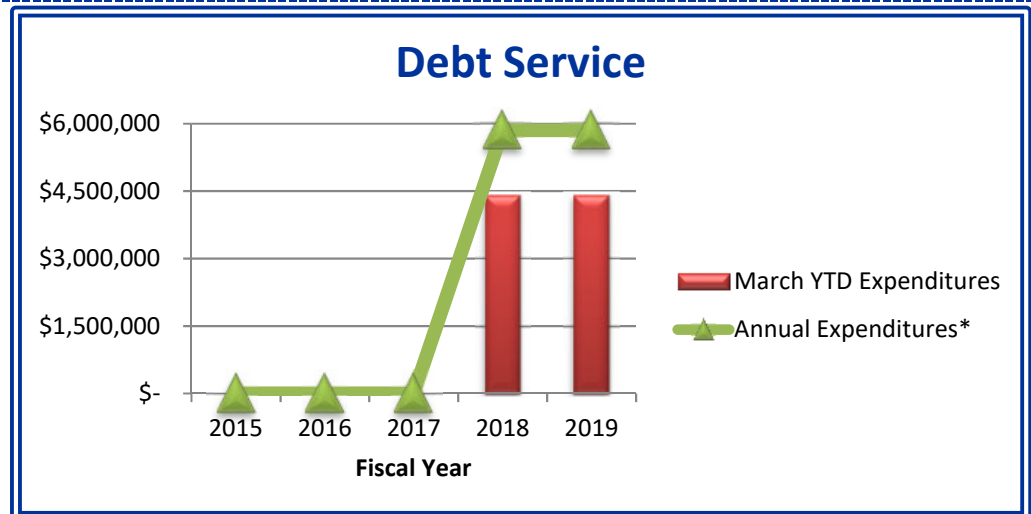


Debt Service Expenditures

On Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 4,392,852	\$ 5,853,030	75%	∞	∞
2019	\$ 4,393,097	\$ 5,854,419	75%	<1%	<1%

Debt Service costs were moved to a separate departmental code in the general ledger starting in FY 2018.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Community Development Expenditures

Under Target for FY 2019

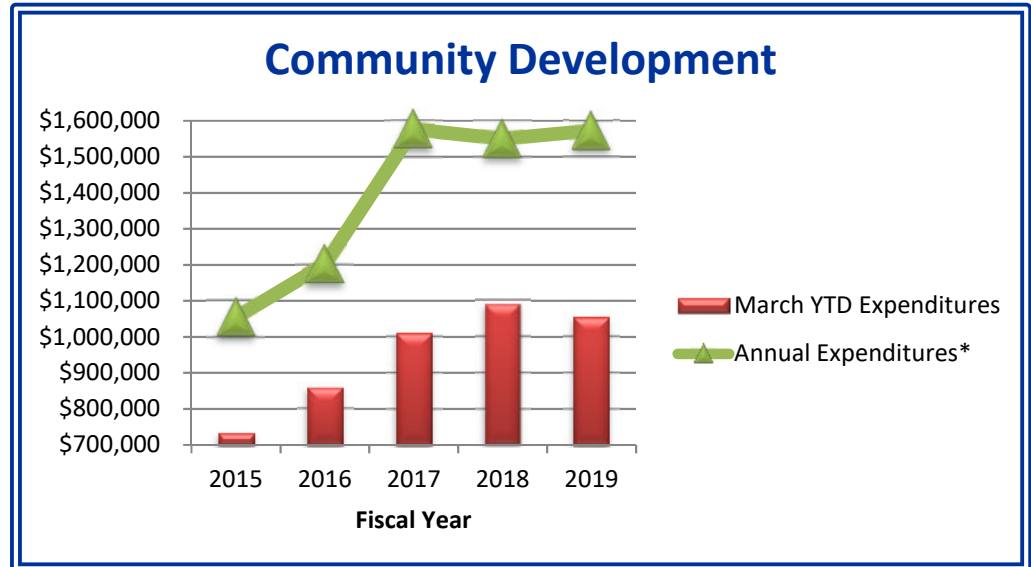
FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 732,855	\$ 1,054,199	70%		
2016	\$ 857,769	\$ 1,201,326	71%	17%	14%
2017	\$ 1,011,262	\$ 1,576,171	64%	18%	31%
2018	\$ 1,089,678	\$ 1,550,218	70%	8%	-2%
2019	\$ 1,054,465	\$ 1,573,086	67%	-3%	1%

YTD and Annual Increase from FY 2015 to FY 2016:

- (1) A part-time Administrative Assistant was transferred from the Public Works Department.
- (2) A Senior Planner position was added.
- (3) A replacement vehicle for Code Enforcement was purchased for approximately \$24,000.
- (4) CDBG administration costs of approximately \$22,000 were incurred in FY 2016.

YTD and Annual Increase from FY 2016 to FY 2017:

- (1) A significant portion of the increase is due to Community Development Block Grant (CDBG) expenditures. The City has typically received CDBG awards every three years.
- (2) The increase is also related to the update of the Land Development Code, amendments to the Community Plan, and development of a wireless master plan.
- (3) A new file storage system was purchased for approximately \$22,000.
- (4) Historic Preservation Grants were included for \$20,000.
- (5) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Public Works Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 1,488,649	\$ 2,278,004	65%		
2016	\$ 1,820,891	\$ 3,214,005	57%	22%	41%
2017	\$ 2,726,544	\$ 4,397,351	62%	50%	37%
2018	\$ 2,794,906	\$ 4,705,978	59%	3%	7%
2019	\$ 2,263,198	\$ 5,080,948	45%	-19%	8%

YTD and Annual Increase from FY 2015 to FY 2016:

- (1) The increase was partly due to increased expenditures for road rehabilitation and maintenance.
- (2) An Assistant Engineer position and an Associate Engineer position were added in FY 2016.
- (3) The increase was partly due to increases in utility costs.
- (4) Improvements were made to the Teen Center and roof installations were made for the City Hall parking structure.

YTD Increase from FY 2016 to FY 2017:

- (1) The increase was due to increased expenditures for road rehabilitation and maintenance.

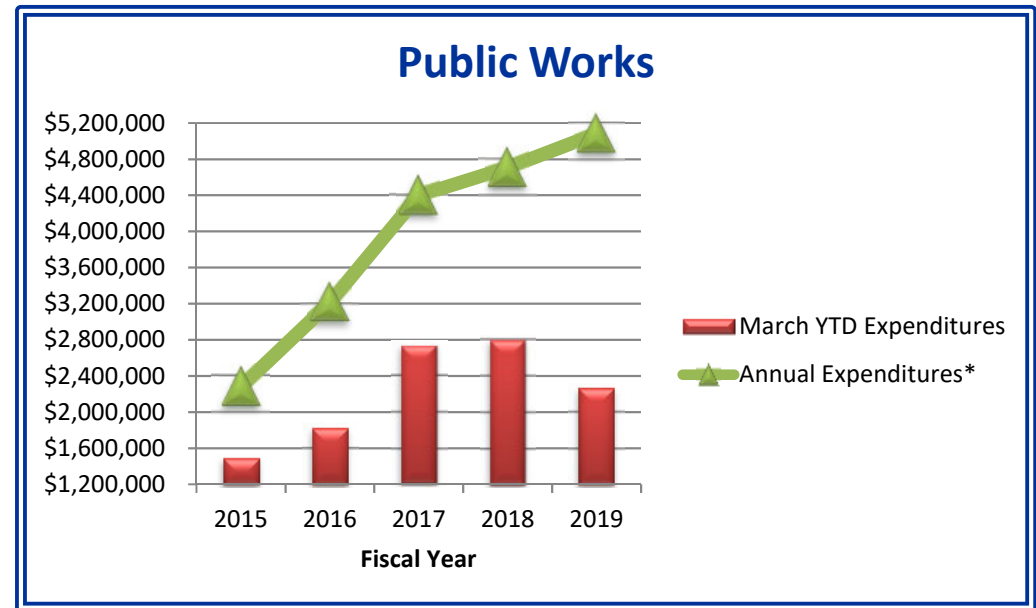
- (2) Prior to FY 2017, salary and other cost allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

Annual Increase from FY 2016 to FY 2017:

- (1) The increase was primarily due to increased expenditures for road rehabilitation and maintenance.
- (2) Prior to FY 2017, salary and other cost allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) Salaries and benefits increased due to the implementation of a traffic control services program, vacancy savings in the prior year, and budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%.

YTD Decrease from FY 2018 to FY 2019:

- (1) The decrease was partly due to one-time capital purchases in the prior year for a hot box for the Streets program, replacement of the Posse Grounds Hub roof, and a variable message sign for the Transportation Services program.
- (2) The decrease was also partly due to the timing of streets maintenance and rehabilitation and small drainage maintenance project costs.



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Economic Development Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 121,082	\$ 169,978	71%	∞	∞
2019	\$ 140,845	\$ 239,000	59%	16%	41%

The Economic Development program was moved to its own department in FY 2018.

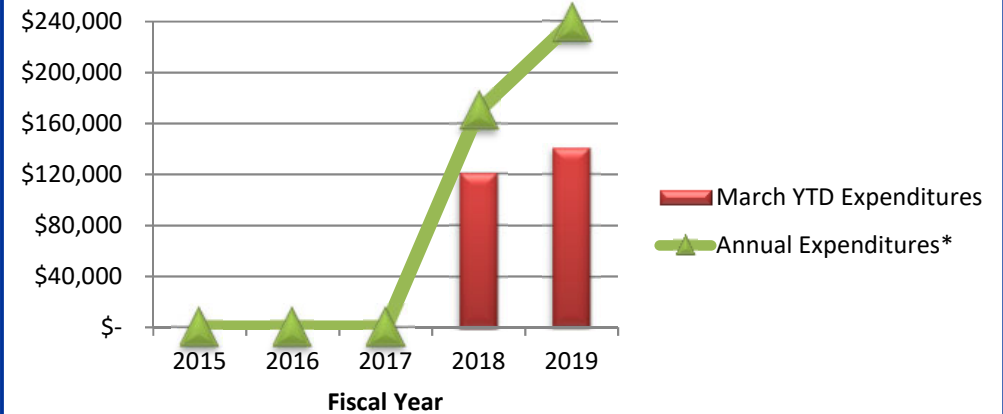
YTD Increase from FY 2018 to FY 2019:

The increase was due to expenditures related to the Rural Business Development Grant.

Annual Increase from FY 2018 to FY 2019:

- (1) The budgeted increase was partly due to an approved Decision Package to increase the marketing budget for economic development programs.
- (2) Salaries and benefits were also increased based on estimated merit increases.
- (3) A Rural Business Development Grant has been award for \$21,500.

Economic Development



Police Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 2,768,363	\$ 3,770,582	73%		
2016	\$ 2,683,112	\$ 3,826,416	70%	-3%	1%
2017	\$ 2,925,672	\$ 4,080,748	72%	9%	7%
2018	\$ 3,403,647	\$ 4,593,303	74%	16%	13%
2019	\$ 3,177,341	\$ 5,218,836	61%	-7%	14%

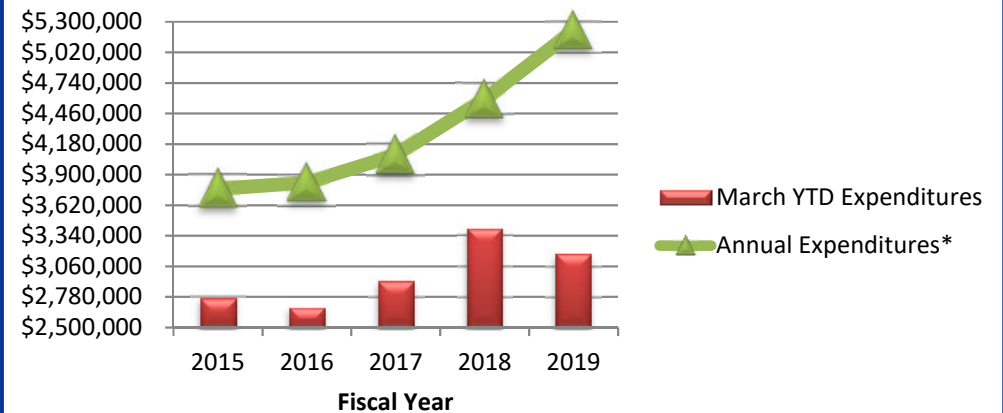
YTD and Annual Increase from FY 2017 to FY 2018:

- (1) Vacancy savings were experienced in FY 2017.
- (2) The PSPRS required contribution rate increased approximately 30%.
- (3) The increase is also partly due to additional lease payments for the completion of the assigned vehicle program for patrol officers.

Annual Increase from FY 2018 to FY 2019:

- (1) Contributions to the Public Safety Personnel Retirement System (PSPRS) were increased to pay down the unfunded liability.
- (2) Vacancy savings were experienced in FY 2018, in addition to underfilled positions.

Police



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Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Municipal Court Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 198,733	\$ 291,684	68%		
2016	\$ 220,668	\$ 307,281	72%	11%	5%
2017	\$ 218,470	\$ 322,022	68%	-1%	5%
2018	\$ 254,066	\$ 358,670	71%	16%	11%
2019	\$ 273,667	\$ 413,890	66%	8%	15%

YTD Increase from FY 2015 to FY 2016:

The increase was primarily due to vacancy savings experienced in the prior year.

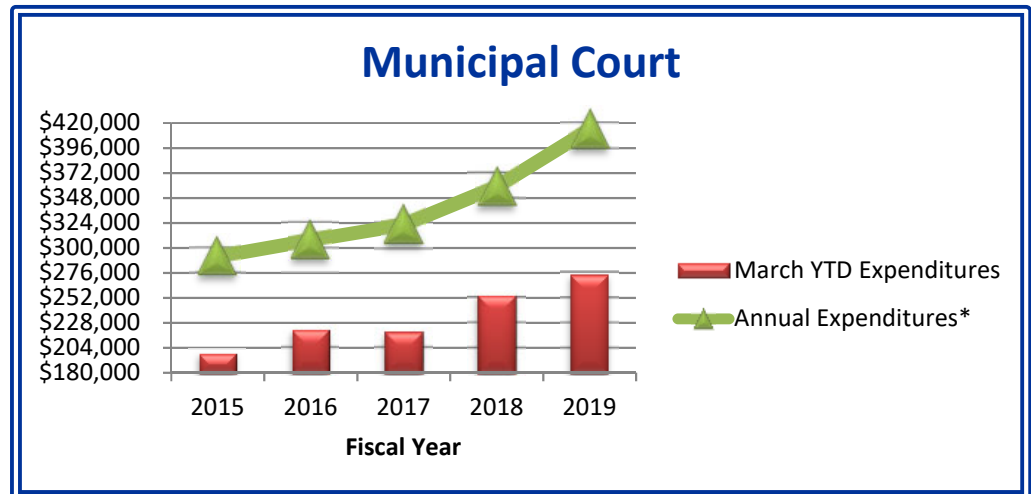
YTD and Annual Increase from FY 2017 to FY 2018:

(1) Salary and benefit costs were approximately \$17,000 higher partly due to vacancy savings experienced in FY 2017.

(2) Court appointed attorney costs were approximately \$22,000 higher.

Annual Increase from FY 2018 to FY 2019:

The budgeted increase is primarily a result of the increase of a Court Clerk position from part-time to full-time and a grant for security equipment.



Wastewater Administration Expenditures

Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 4,708,816	\$ 6,394,431	74%		
2016	\$ 4,867,228	\$ 6,503,494	75%	3%	2%
2017	\$ 4,098,190	\$ 5,465,854	75%	-16%	-16%
2018	\$ 154,347	\$ 218,100	71%	-96%	-96%
2019	\$ 175,466	\$ 251,730	70%	14%	15%

Annual Decrease from FY 2016 to FY 2017:

(1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

(2) Debt service costs are approximately \$261,000 lower.

YTD and Annual Decrease from FY 2017 to FY 2018:

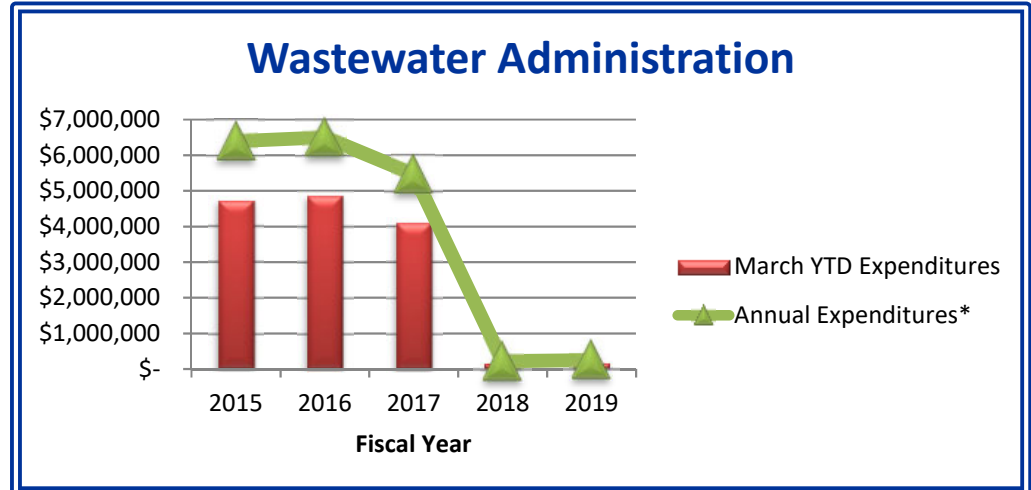
The debt service costs were moved to a separate departmental code in the general ledger.

YTD Increase from FY 2018 to FY 2019:

The increase was primarily due to vacancy savings in FY 2018.

Annual Increase from FY 2018 to FY 2019:

The budgeted increase was primarily due to vacancy savings in FY 2018.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

Wastewater Capital Projects Mgmt Exp. On Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 95,649	\$ 131,783	73%		
2016	\$ 85,701	\$ 176,040	49%	-10%	34%
2017	\$ 51,732	\$ 64,796	80%	-40%	-63%
2018	\$ 40,870	\$ 57,580	71%	-21%	-11%
2019	\$ 42,277	\$ 57,730	73%	3%	<1%

Annual Increase from FY 2015 to FY 2016:

(1) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.

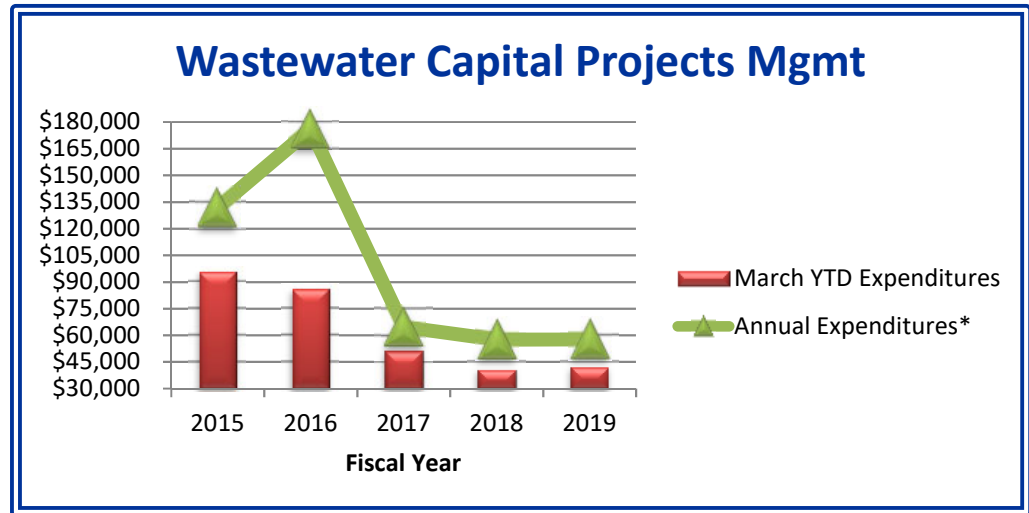
(2) A master plan was started during FY 2016 for the wastewater collection system.

YTD and Annual Decrease from FY 2016 to FY 2017:

Prior to FY 2017, salary allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual departments within the Wastewater Enterprise Fund.

YTD and Annual Decrease from FY 2017 to FY 2018:

The decrease is primarily due to vacancy savings in FY 2018.



Wastewater Operations Expenditures Under Target for FY 2019

FY	March YTD Expenditures	Annual Expenditures*	% of Annual Exp.	% Increase - March YTD	% Increase - Annual
2015	\$ 1,341,523	\$ 2,328,173	58%		
2016	\$ 1,403,006	\$ 2,291,483	61%	5%	-2%
2017	\$ 1,417,039	\$ 2,241,279	63%	1%	-2%
2018	\$ 1,639,633	\$ 2,607,751	63%	16%	16%
2019	\$ 1,465,299	\$ 2,856,690	51%	-11%	10%

YTD and Annual Increase from FY 2017 to FY 2018:

The increase is largely a result of a generator replacement and rental.

YTD Decrease from FY 2018 to FY 2019:

The decrease is largely a result of a generator replacement and rental in the prior year.

Annual Increase from FY 2018 to FY 2019:

The increase is mostly due to budget capacity for plant operations maintenance including irrigation maintenance, injection well maintenance, wetlands maintenance, preventative maintenance, and pump/motor rebuild/repairs.



* For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Revenues by Fund

Total General Fund Revenues

FY	March YTD Revenues	Annual Revenues*	On Target for FY 2019		
			% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 11,987,029	\$ 17,191,008	70%		
2016	\$ 13,114,271	\$ 18,612,738	70%	9%	8%
2017	\$ 17,565,389	\$ 25,135,539	70%	34%	35%
2018	\$ 19,602,222	\$ 27,601,469	71%	12%	10%
2019	\$ 20,595,105	\$ 28,043,840	73%	5%	2%

YTD Increase from FY 2016 to FY 2017:

(1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue in the Wastewater Fund. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.

(2) Bed tax revenues increased 26%, and City sales tax revenues increased 8%.

Annual Increase from FY 2016 to FY 2017:

(1) An accounting change was made in the recording of City sales taxes in FY 2017.

Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue in the Wastewater Fund. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.

(2) Bed tax revenues increased 27%, and City sales tax revenues increased 9%.

YTD Increase from FY 2017 to FY 2018:

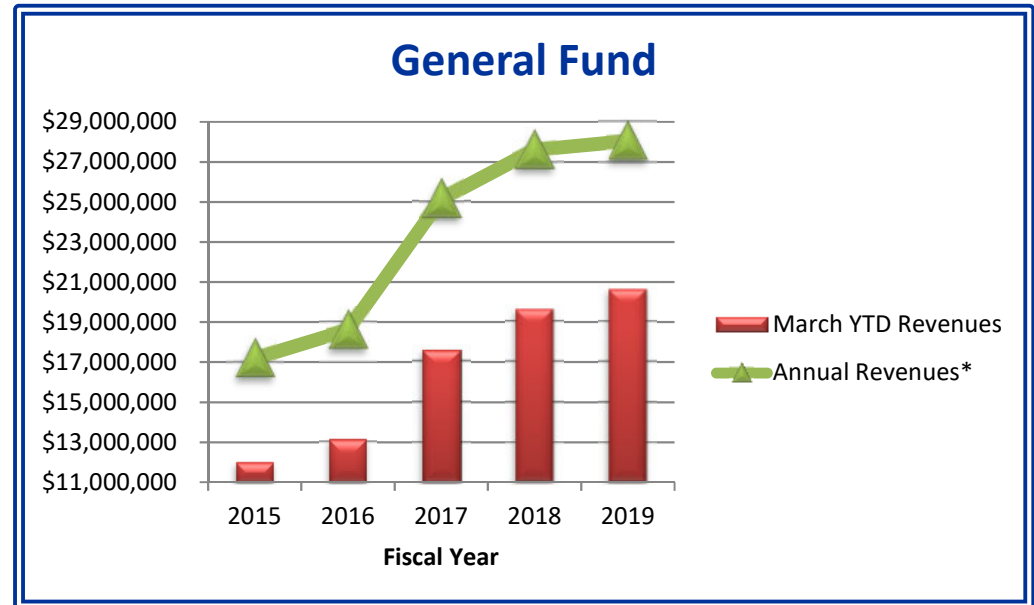
(1) City sales taxes increased 8% and bed tax revenues increased 20%. The increases are partly due to increases in tourism categories, as well as increases due to the change in legislation regarding short-term rentals effective January 1, 2017.

(2) In addition, the paid parking program was initiated the end of June 2017. Charges for services include additional revenues related to the program of approximately \$401,000.

Annual Increase from FY 2017 to FY 2018:

(1) City sales taxes increased 13% and bed tax revenues increased 16%. The increases are partly due to increases in tourism categories, as well as increases due to the change in legislation regarding short-term rentals effective January 1, 2017.

(2) In addition, the paid parking program was initiated the end of June 2017. Charges for services include additional revenues related to the program of approximately \$565,000.



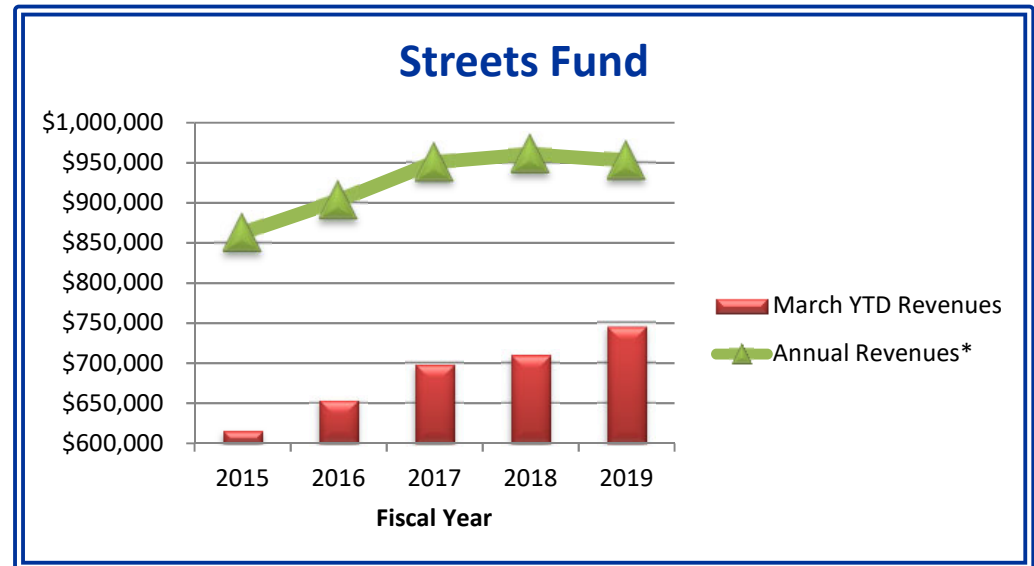
* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Fund

Total Streets Fund Revenues

Exceeds Target for FY 2019

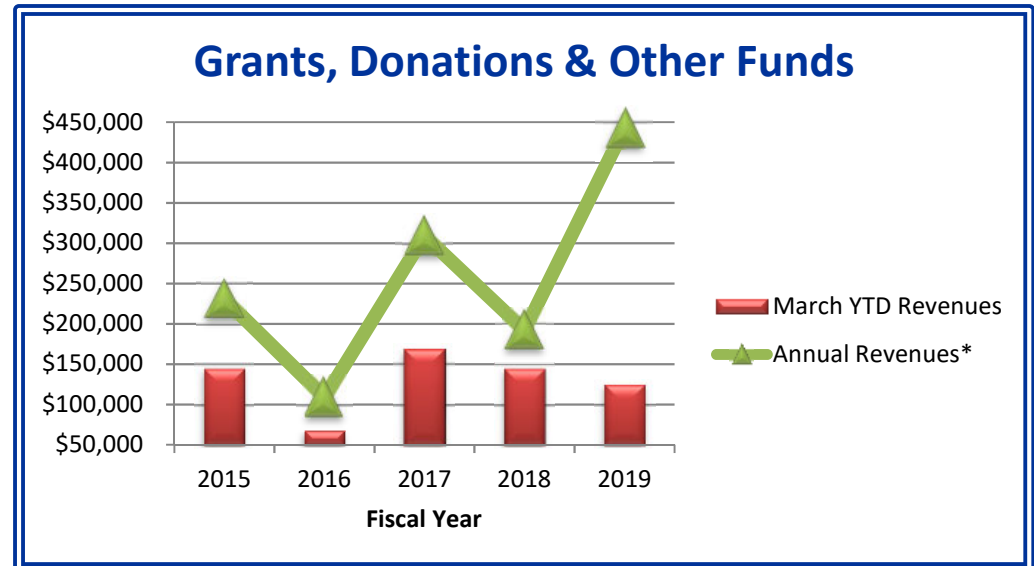
FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 615,635	\$ 862,099	71%		
2016	\$ 653,985	\$ 902,994	72%	6%	5%
2017	\$ 698,041	\$ 950,751	73%	7%	5%
2018	\$ 710,088	\$ 960,751	74%	2%	1%
2019	\$ 745,486	\$ 952,220	78%	5%	-1%



Total Grants, Donations & Other Rev.

Under Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 144,633	\$ 230,824	63%		
2016	\$ 68,291	\$ 108,649	63%	-53%	-53%
2017	\$ 168,221	\$ 309,408	54%	146%	185%
2018	\$ 144,633	\$ 191,824	75%	-14%	-38%
2019	\$ 124,589	\$ 442,700	28%	-14%	131%



Increases/Decreases: The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so revenues will not necessarily be consistent from month to month or year to year.

Under Target for FY 2019: The FY 2018 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises.

* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Fund

Total Transportation Sales Tax Rev.

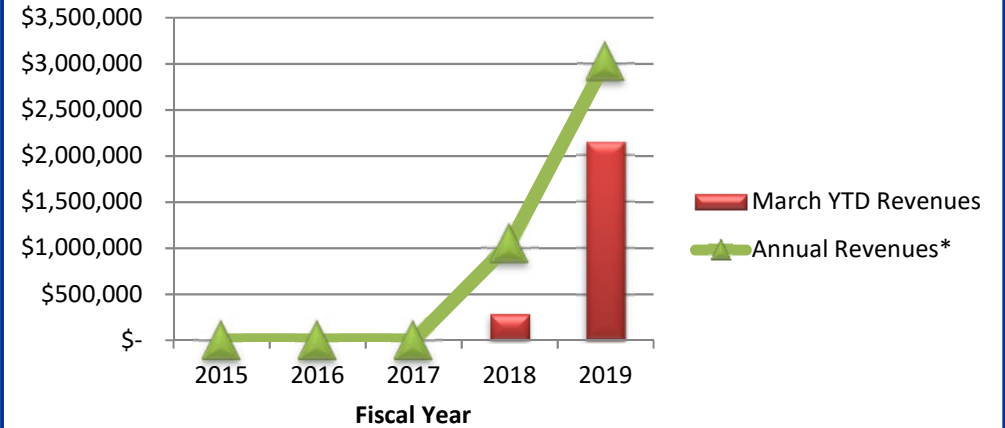
Under Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 277,435	\$ 1,045,367	27%	∞	∞
2019	\$ 2,146,503	\$ 3,021,550	71%	674%	189%

The Transportation Sales Tax Fund was initiated in FY 2018.

Under Target for FY 2019: Sales taxes are not received consistently throughout the year and are lower during the first half of the year. Year-to-date revenues are low but on target for this point in the fiscal year.

Transportation Sales Tax Fund



Total Develop. Impact Fees Revenues

Exceeds Target for FY 2019

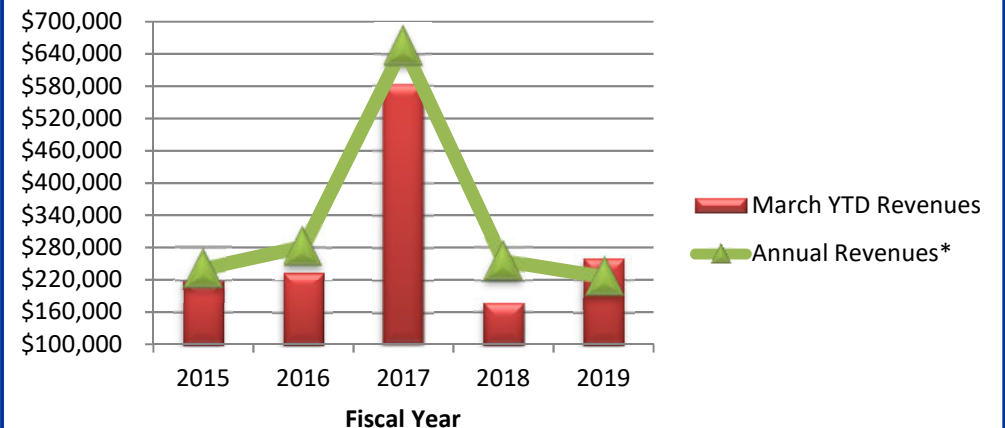
FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 219,908	\$ 240,561	91%		
2016	\$ 234,723	\$ 281,497	83%	7%	17%
2017	\$ 583,269	\$ 654,256	89%	148%	132%
2018	\$ 176,836	\$ 255,051	69%	-70%	-61%
2019	\$ 258,765	\$ 225,220	115%	46%	-12%

YTD and Annual Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the Development Impact Fees Funds is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

Development Impact Fees Funds



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

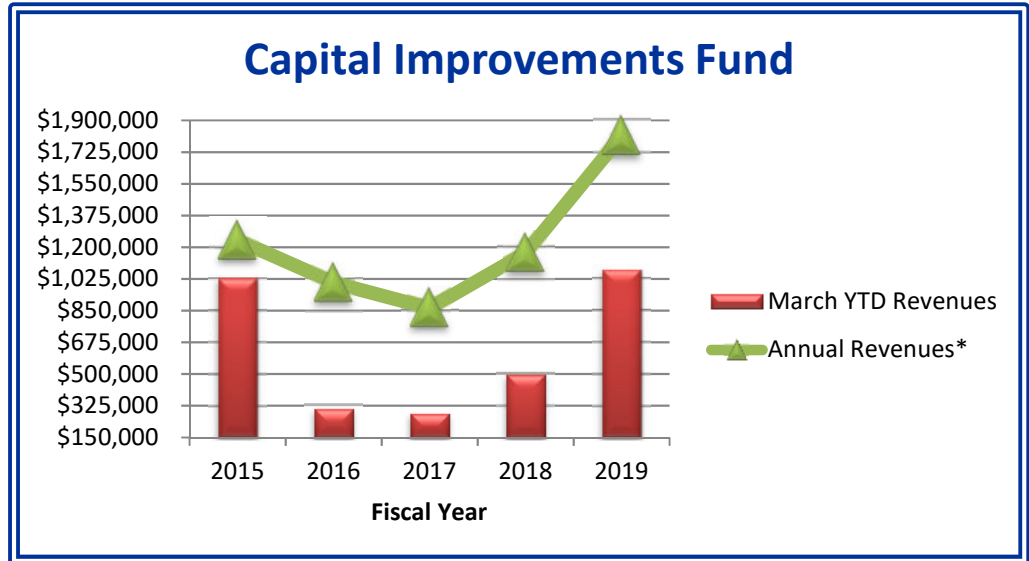
Total Revenues by Fund

Total Capital Improvements Fund Rev. Under Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 1,027,117	\$ 1,238,120	83%		
2016	\$ 306,457	\$ 1,003,733	31%	-70%	-19%
2017	\$ 283,226	\$ 863,346	33%	-8%	-14%
2018	\$ 496,750	\$ 1,168,259	43%	75%	35%
2019	\$ 1,072,828	\$ 1,814,591	59%	116%	55%

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects and the receipt of funding designated for those projects so revenues will not necessarily be consistent from month to month or year to year.

Under Target for FY 2019: Due to the effect of the timing of these revenues, year-to-date revenues are low and will likely be under target by the end of the fiscal year due to delays in grant funded projects.



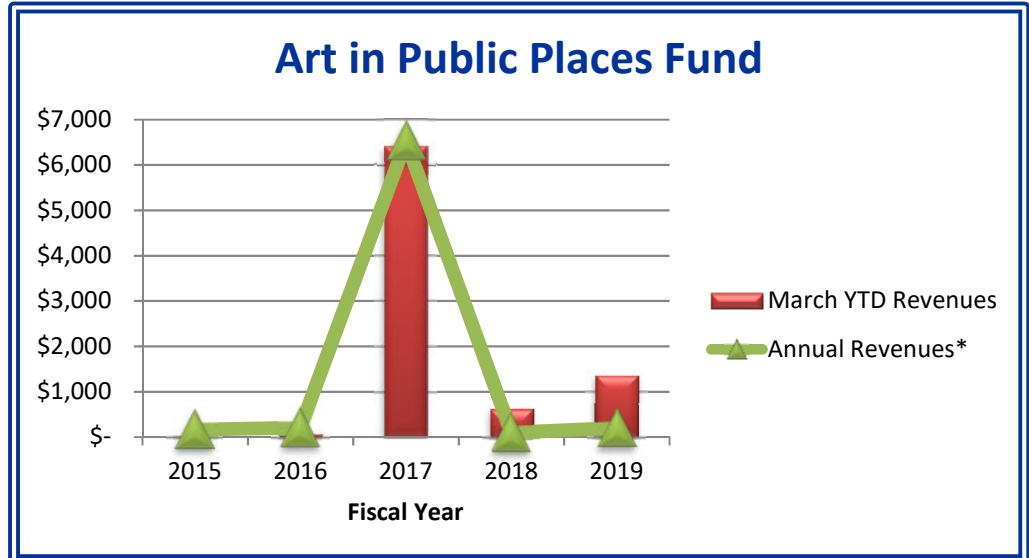
Total Art in Public Places Fund Rev. Exceeds Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 31	\$ 161	19%		
2016	\$ 89	\$ 204	44%	191%	27%
2017	\$ 6,429	\$ 6,528	98%	7117%	3106%
2018	\$ 614	\$ 98	629%	-90%	-99%
2019	\$ 1,355	\$ 200	678%	121%	105%

YTD and Annual Increase from FY 2016 to FY 2017:

The increase was primarily due to contributions in lieu of the City's public art requirement.

Other Increases/Decreases: The Art in Public Places Fund relies primarily on transfers from other funds. Minimal revenues are received, and for several years have only consisted of interest earnings, with the exception of FY 2017.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Fund

Total Wastewater Enterprise Fund Rev. On Target for FY 2019

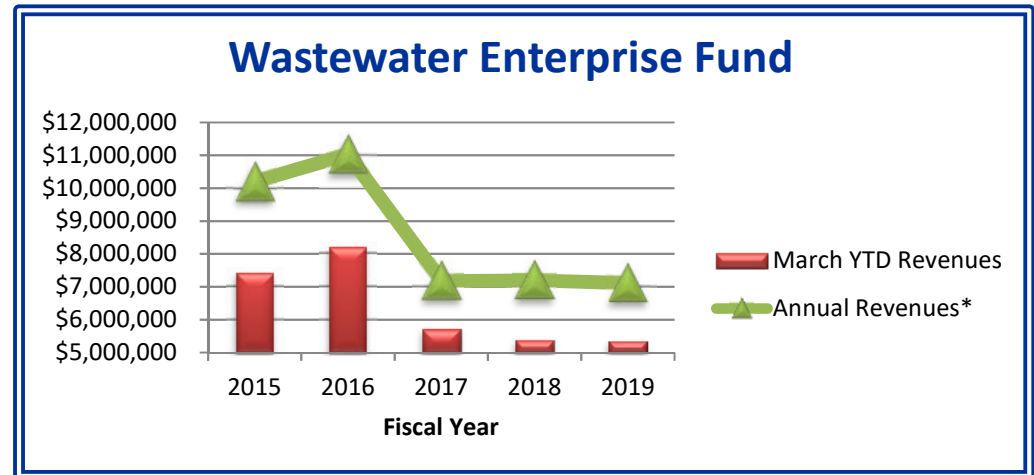
FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 7,420,020	\$ 10,190,631	73%		
2016	\$ 8,200,241	\$ 11,026,791	74%	11%	8%
2017	\$ 5,710,054	\$ 7,180,562	80%	-30%	-35%
2018	\$ 5,370,178	\$ 7,195,914	75%	-6%	<1%
2019	\$ 5,331,981	\$ 7,110,300	75%	-1%	-1%

YTD Decrease from FY 2016 to FY 2017:

An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.

Annual Decrease from FY 2016 to FY 2017:

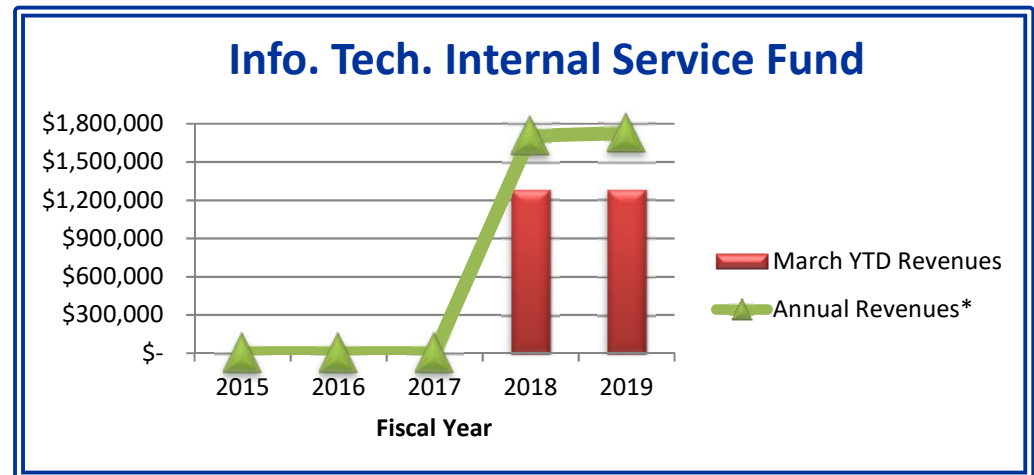
- (1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.
- (2) In FY 2016, the City received approximately \$112,000 from APS as incentive payments for implementation of energy savings measures on projects.



Total Info. Tech. Internal Svc. Fund Rev. On Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ -	\$ -	N/A		
2016	\$ -	\$ -	N/A	N/A	N/A
2017	\$ -	\$ -	N/A	N/A	N/A
2018	\$ 1,278,204	\$ 1,705,824	75%	∞	∞
2019	\$ 1,278,623	\$ 1,727,300	74%	<1%	1%

The Information Technology Internal Service Fund was initiated in FY 2018.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

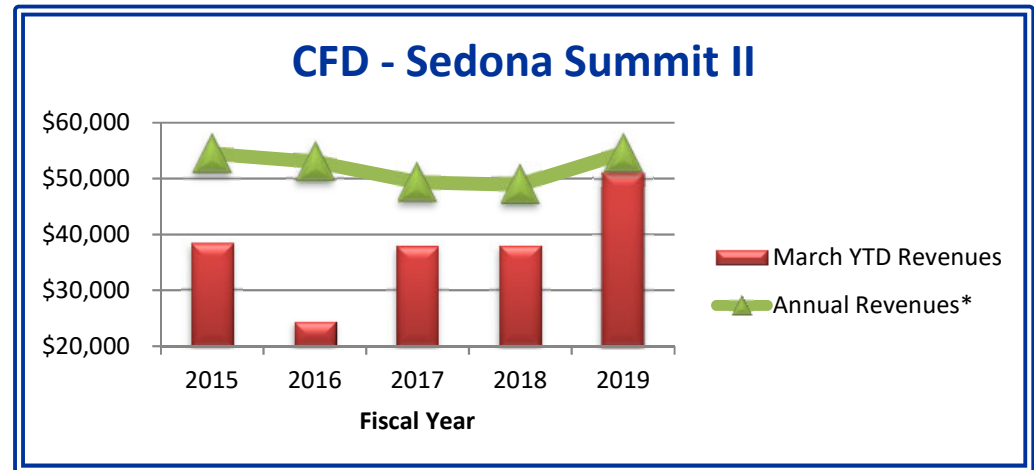
Total Revenues by Fund

Total CFD - Sedona Summit II Revenues Exceeds Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 38,346	\$ 54,429	70%		
2016	\$ 24,456	\$ 52,969	46%	-36%	-3%
2017	\$ 37,879	\$ 49,312	77%	55%	-7%
2018	\$ 37,996	\$ 48,910	78%	<1%	-1%
2019	\$ 51,167	\$ 54,550	94%	35%	12%

Annual Increase from FY 2018 to FY 2019:

The FY 2019 revenues include an increase in estimated interest earnings.



Total CFD - Fairfield Revenues Under Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 255	\$ 121,137	<1%		
2016	\$ 90,394	\$ 123,983	73%	35367%	2%
2017	\$ 61,941	\$ 153,156	40%	-31%	24%
2018	\$ 90,733	\$ 120,508	75%	46%	-21%
2019	\$ 91,842	\$ 141,800	65%	1%	18%

Annual Increase from FY 2016 to FY 2017:

The increase is partly due to the timing of in lieu fee payments. Approximately \$30,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.**

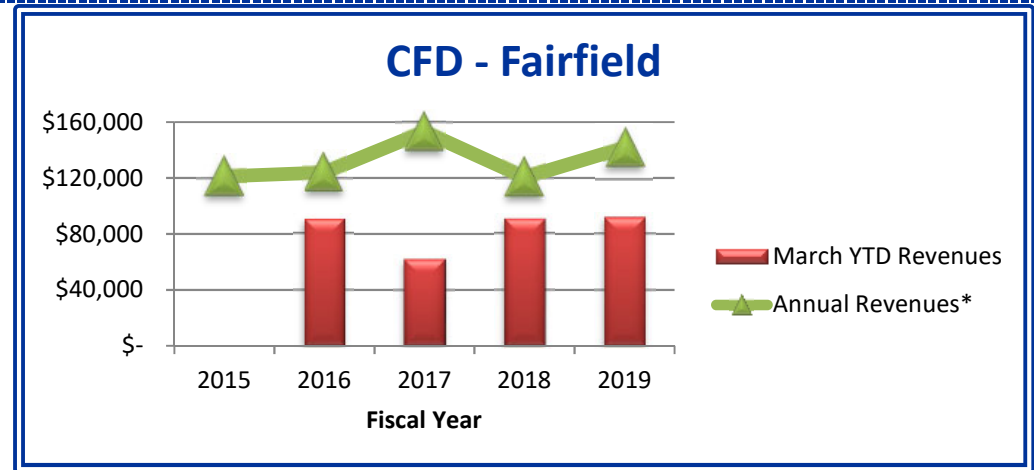
Annual Decrease from FY 2017 to FY 2018:

The decrease is partly due to the timing of in lieu fees for the Community Facilities Districts. Approximately \$30,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.**

Annual Increase from FY 2018 to FY 2019:

The FY 2019 budget was based on preliminary estimates. FY 2018 revenues were expected to be higher at the time projections were developed, and the FY 2019 projection may also be slightly high.

Under Target for FY 2019: The CFD in lieu fees are received quarterly, with the largest payments typically in the second and third quarters of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low but expected to be on target by the end of the fiscal year.



**Revenues are recognized when they are measurable and available. The period of availability is defined as 60 days. These revenues were received after the period of availability.

* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

Total Revenues

On Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 21,455,971	\$ 30,128,970	71%		
2016	\$ 22,692,908	\$ 32,113,557	71%	6%	7%
2017	\$ 25,114,448	\$ 35,302,858	71%	11%	10%
2018	\$ 28,185,689	\$ 40,293,974	70%	12%	14%
2019	\$ 31,698,243	\$ 43,534,271	73%	12%	8%

YTD and Annual Increase from FY 2016 to FY 2017:

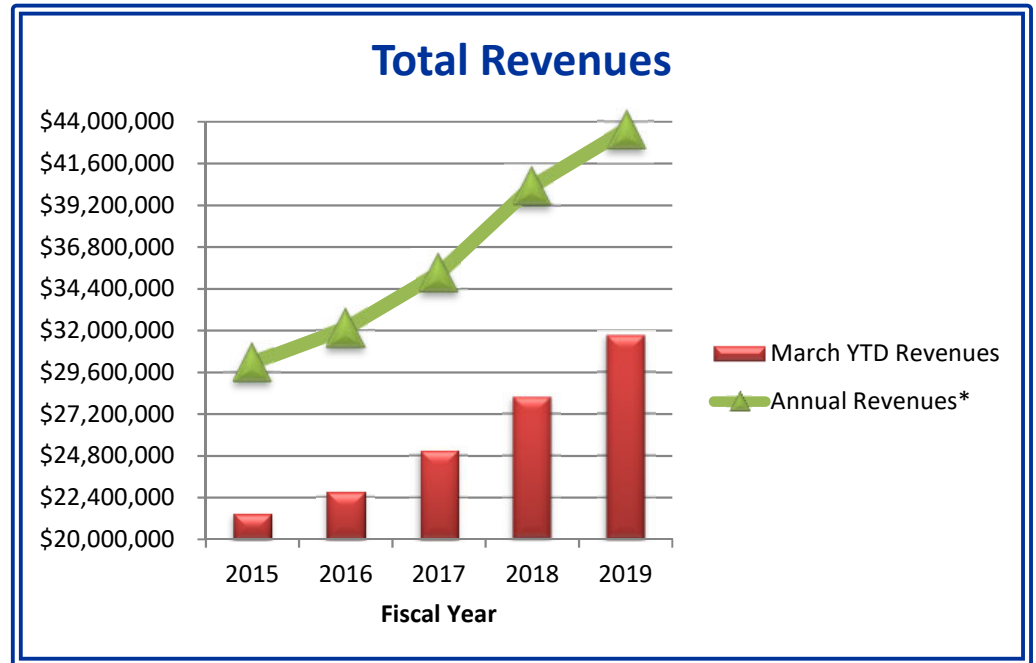
The most significant increases were in the categories of sales tax, bed tax, development impact fees, and capacity fees.

YTD and Annual Increase from FY 2017 to FY 2018:

The most significant increases were in the categories of sales tax, bed tax, charges for services, and other miscellaneous revenues.

YTD Increase from FY 2018 to FY 2019:

The most significant increases were in the categories of sales tax, bed tax, and other intergovernmental revenues.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

City Sales Tax Revenues

On Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 9,660,168	\$ 13,613,056	71%		
2016	\$ 10,706,052	\$ 14,999,612	71%	11%	10%
2017	\$ 11,561,664	\$ 16,268,459	71%	8%	8%
2018	\$ 12,769,215	\$ 18,393,517	69%	10%	13%
2019	\$ 15,288,038	\$ 20,928,500	73%	20%	14%

YTD and Annual Increase from FY 2015 to FY 2016:

The increase was mostly attributable to increases in the Restaurant & Bar, Hotel/Motel and Retail categories. These are largely impacted by the level of tourism activity.

YTD and Annual Increase from FY 2017 to FY 2018:

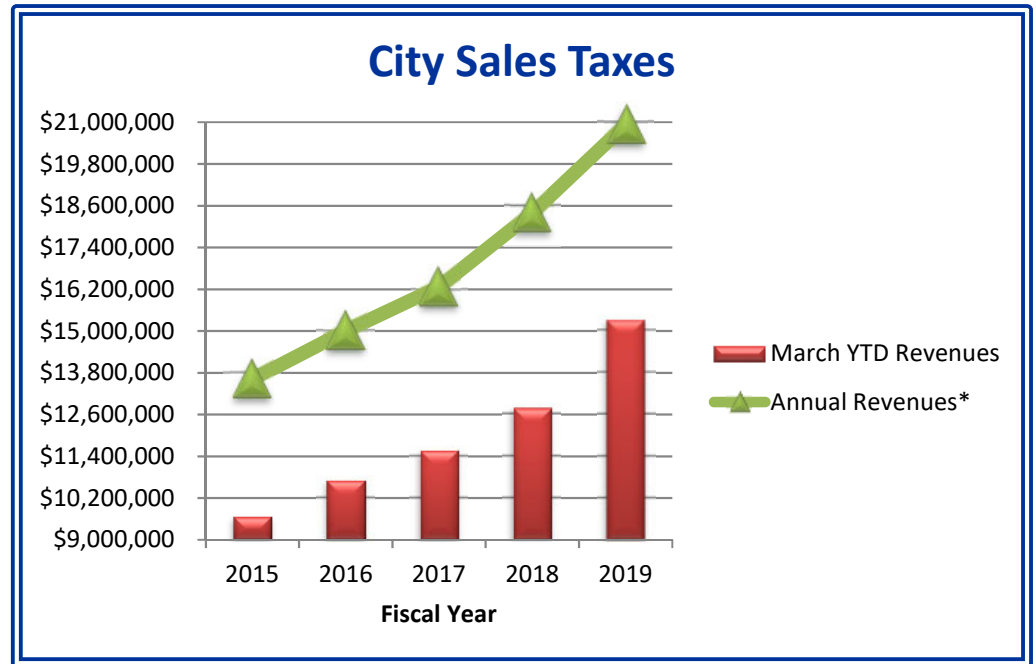
The increase was partly due to the increase in the sales tax rate for transportation projects.

YTD Increase from FY 2018 to FY 2019:

The increase was partly due to the increase in the sales tax rate for transportation projects. In addition, the most significant increases were in the Hotel/Motel, Communications & Utilities, and Amusements & Other categories.

Annual Increase from FY 2018 to FY 2019:

The estimated increase was partly due to the increase in the sales tax rate for transportation projects, in addition to continued increases in the economy.



See [City Sales Tax Revenues by Category](#) and [City Sales Taxes by Month](#) for more information.

* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

Bed Tax Revenues

Exceeds Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 1,695,022	\$ 2,659,290	64%		
2016	\$ 2,077,972	\$ 3,010,334	69%	23%	13%
2017	\$ 2,614,435	\$ 3,811,727	69%	26%	27%
2018	\$ 3,127,608	\$ 4,431,680	71%	20%	16%
2019	\$ 3,371,609	\$ 4,446,000	76%	8%	<1%

YTD and Annual Increase from FY 2015 to FY 2016:

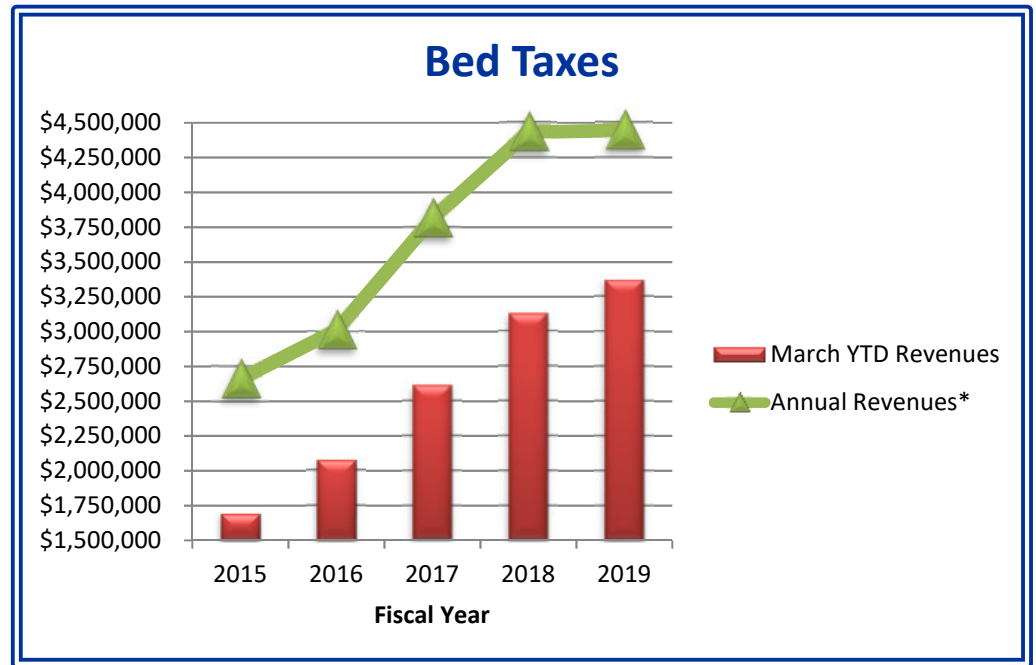
The continued increase in the bed tax revenues was largely due to the effects of the implementation of the destination marketing program.

YTD and Annual; Increase from FY 2016 to FY 2017:

- (1) A portion of the increase represents an increase in late payments (collection of taxes for prior taxing periods) and payments made on time in FY 2017 that were made late in FY 2016.
- (2) A portion of the increase is a result of the change in legislation regarding short-term residential rentals effective January 1, 2017.
- (3) The increase is also a result of the effects of the implementation of the tourism management and destination marketing program.

YTD and Annual Increase from FY 2017 to FY 2018:

A portion of the increase represents an increase as a result of the change in legislation regarding short-term residential rentals.



See [Bed Taxes by Month](#) for more information.

* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

In Lieu Revenues

On Target for FY 2019

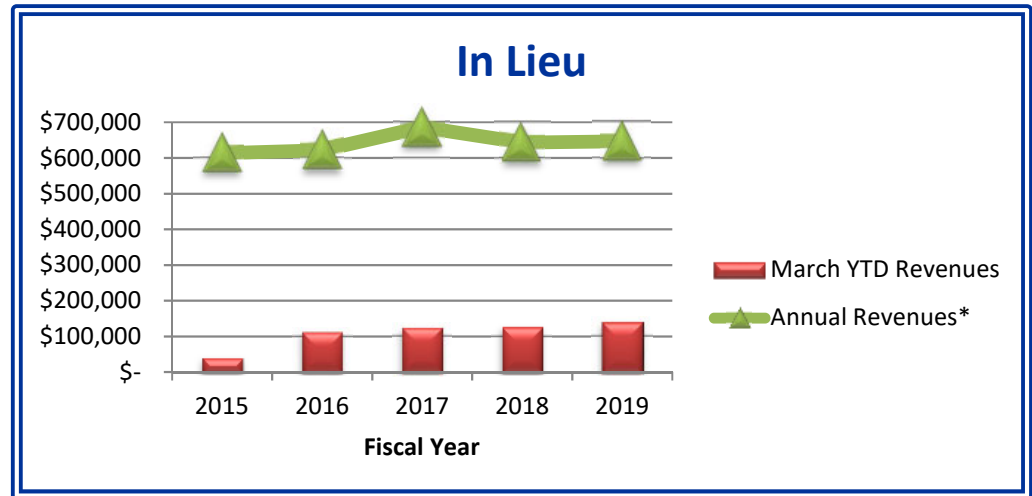
FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 38,313	\$ 613,430	6%		
2016	\$ 112,508	\$ 621,391	18%	194%	1%
2017	\$ 123,239	\$ 686,301	18%	10%	10%
2018	\$ 126,266	\$ 643,087	20%	2%	-6%
2019	\$ 137,489	\$ 646,700	21%	9%	1%

YTD Increase from FY 2015 to FY 2016:

The increase is due to the timing of in lieu fees for the Community Facilities Districts.

YTD and Annual Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to the timing of in lieu fees for the Community Facilities Districts. Approximately \$20,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.**
- (2) The increase is also due to the receipt of one-time Arts and Affordable Housing in-lieu



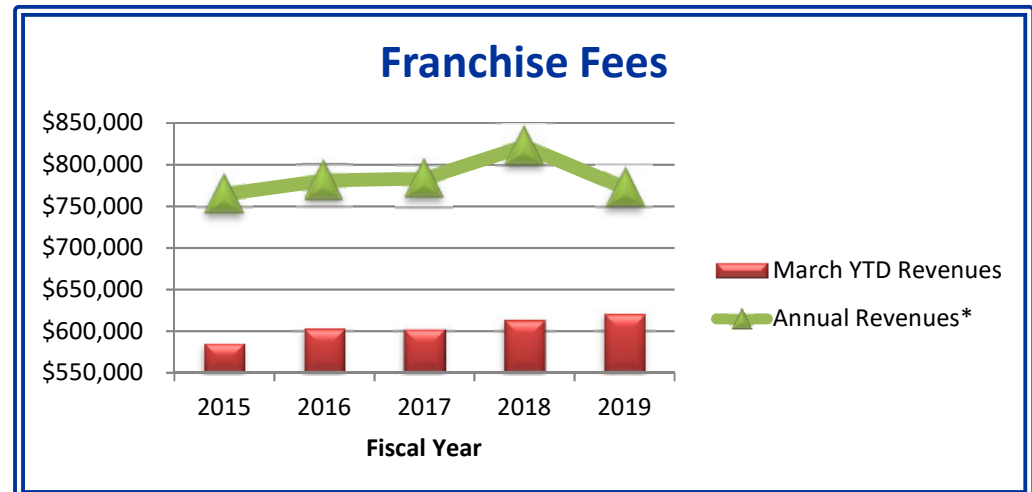
On Target for FY 2019: The in lieu fees are received quarterly, with the largest payments typically in the second and third quarters of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low but on target for this point in the fiscal year.

**Revenues are recognized when they are measurable and available. The period of availability is defined as 60 days. These revenues were received after the period of availability.

Franchise Fee Revenues

Exceeds Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 585,066	\$ 764,473	77%		
2016	\$ 602,901	\$ 781,223	77%	3%	2%
2017	\$ 602,595	\$ 783,413	77%	<-1%	<-1%
2018	\$ 613,367	\$ 822,122	75%	2%	5%
2019	\$ 620,711	\$ 771,800	80%	1%	-6%



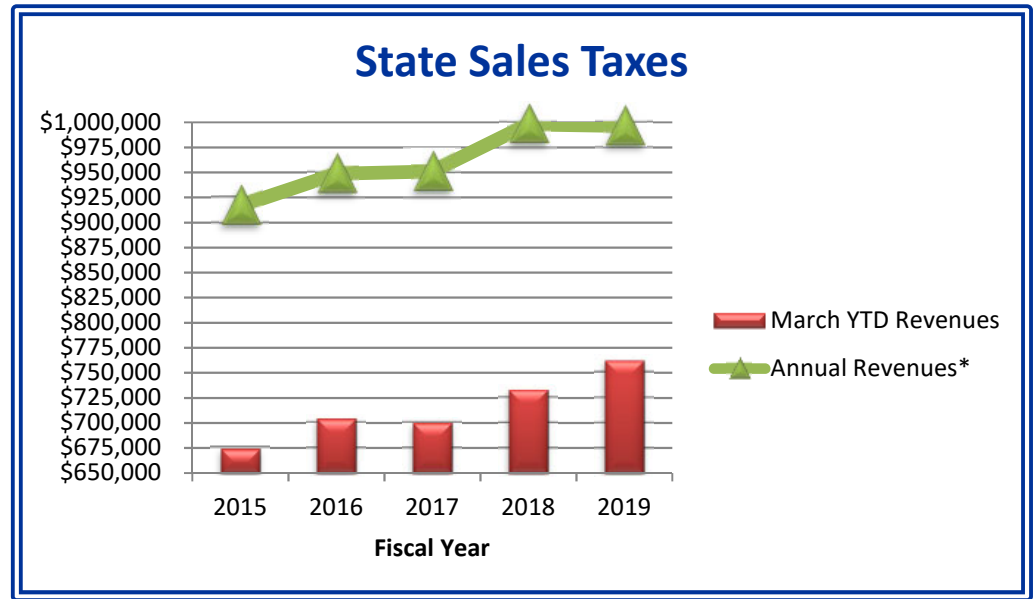
* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

State Sales Tax Revenues

On Target for FY 2019

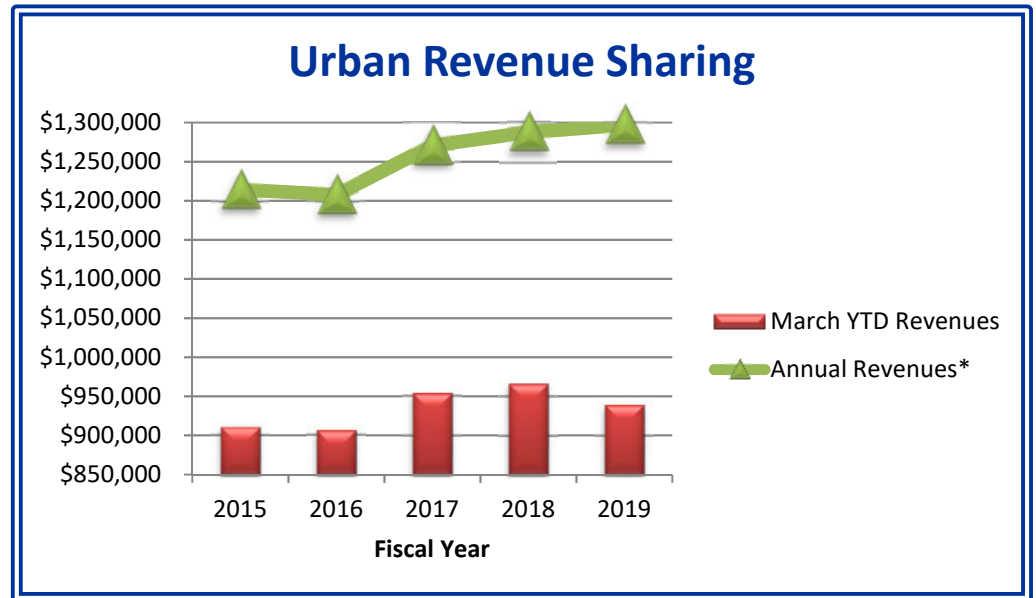
FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 673,348	\$ 916,721	73%		
2016	\$ 703,272	\$ 948,696	74%	4%	3%
2017	\$ 699,306	\$ 950,879	74%	-1%	<1%
2018	\$ 732,764	\$ 998,202	73%	5%	5%
2019	\$ 761,852	\$ 996,500	76%	4%	<-1%



Urban Revenue Sharing Revenues

Under Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 910,736	\$ 1,214,315	75%		
2016	\$ 905,798	\$ 1,207,731	75%	-1%	-1%
2017	\$ 953,173	\$ 1,270,897	75%	5%	5%
2018	\$ 965,826	\$ 1,287,767	75%	1%	1%
2019	\$ 938,764	\$ 1,297,000	72%	-3%	1%



Under Target for FY 2019: Urban Revenue Sharing in state-shared income taxes. The State provides a preliminary estimate of each city's and town's allocation, which is based on population. The final allocation for the year will be approximately \$1.25 million, approximately \$45,000 less than originally estimated.

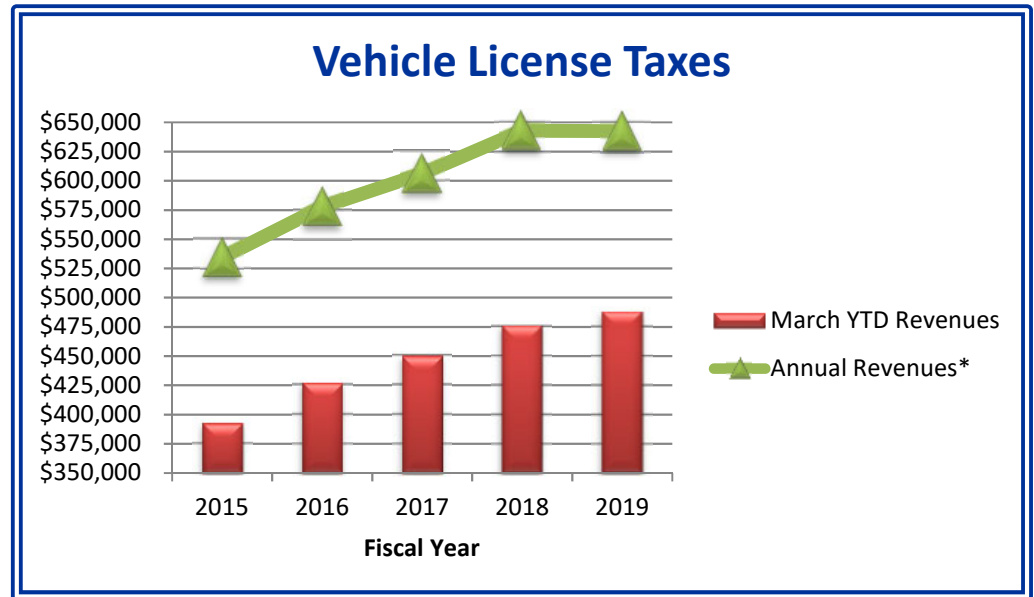
* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

Vehicle License Tax Revenues

On Target for FY 2019

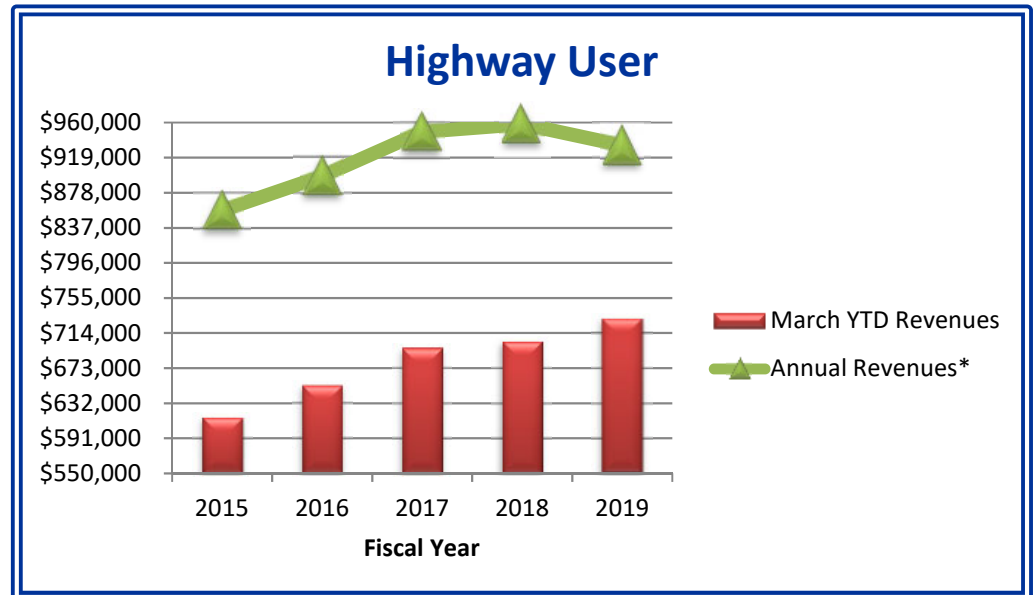
FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 392,217	\$ 534,404	73%		
2016	\$ 426,821	\$ 577,681	74%	9%	8%
2017	\$ 449,615	\$ 606,030	74%	5%	5%
2018	\$ 475,908	\$ 642,895	74%	6%	6%
2019	\$ 488,170	\$ 642,600	76%	3%	<-1%



Highway User Revenues

Exceeds Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 615,635	\$ 857,363	72%		
2016	\$ 652,772	\$ 897,406	73%	6%	5%
2017	\$ 696,312	\$ 949,028	73%	7%	6%
2018	\$ 704,116	\$ 958,278	73%	1%	1%
2019	\$ 730,856	\$ 933,200	78%	4%	-3%



Increases/Decreases: The activity of the Highway User revenues is based on gasoline sales within each county and across the state and allocated primarily based on population. The amount can fluctuate based on the portion that the legislature appropriates to the state Highway User Revenue Fund.

* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

Other Intergovernmental Revenues

Under Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 1,199,133	\$ 1,347,854	89%		
2016	\$ 369,334	\$ 874,083	42%	-69%	-35%
2017	\$ 395,959	\$ 956,757	41%	7%	9%
2018	\$ 392,310	\$ 1,048,665	37%	-1%	10%
2019	\$ 889,954	\$ 1,949,591	46%	127%	86%

YTD Decrease from FY 2015 to FY 2016:

The decrease is primarily due to grant activity and outside participation in capital projects, which is based on the funding awarded and received and timing of capital projects so revenues will not necessarily be consistent from month to month or year to year.

Annual Decrease from FY 2015 to FY 2016:

The decrease was primarily due to an intergovernmental agreement with Yavapai County for reconstruction of Airport Road in the prior fiscal year.

Annual Increase from FY 2017 to FY 2018:

The increase was primarily due to increases in grant funding and intergovernmental agreements.

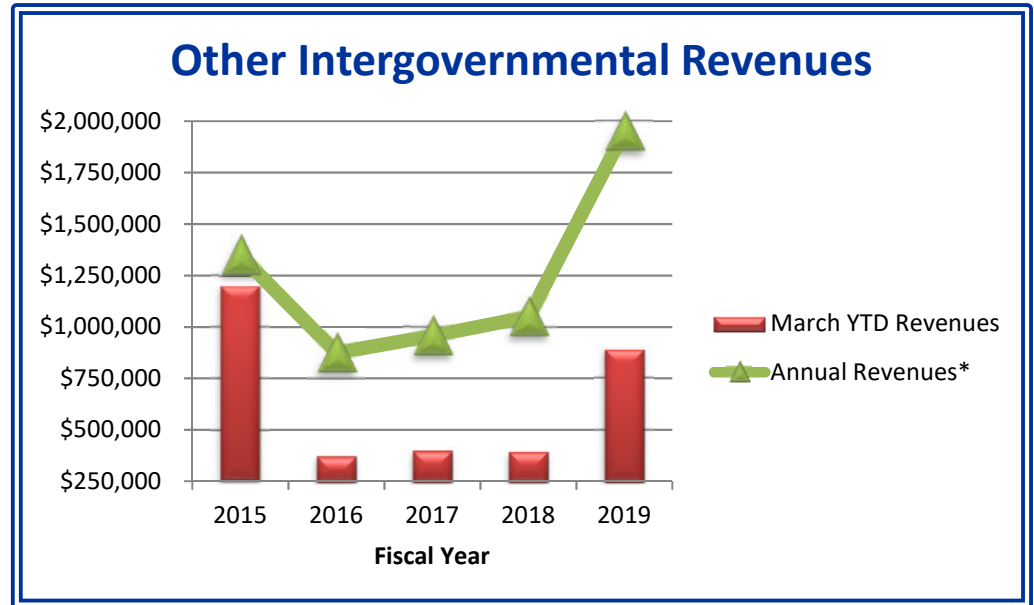
YTD Increase from FY 2018 to FY 2019:

- (1) The increase was partly due to a change in the way Coconino County Flood Control monies are distributed.
- (2) The increase was also due to timing differences in distribution of Yavapai County Flood Control monies.

Annual Increase from FY 2018 to FY 2019:

The budgeted increase was primarily due to anticipated increases in grant funding for capital projects.

Under Target for FY 2019: The FY 2019 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. In addition, grants and intergovernmental agreements tied to various projects are received as awarded or based on the timing of the project. Due to the effect of the timing of these revenues, year-to-date revenues are low and may be under target by the end of the fiscal year due to the contingent revenues.



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

License & Permit Revenues

On Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 324,973	\$ 473,367	69%		
2016	\$ 418,232	\$ 496,777	84%	29%	5%
2017	\$ 365,755	\$ 478,016	77%	-13%	-4%
2018	\$ 340,800	\$ 456,278	75%	-7%	-5%
2019	\$ 269,552	\$ 350,180	77%	-21%	-23%

YTD Increase from FY 2015 to FY 2016:

The increase was primarily due to a result of increases in building permits.

YTD Decrease from FY 2016 to FY 2017:

The decrease was primarily due to a result of decreases in building permits.

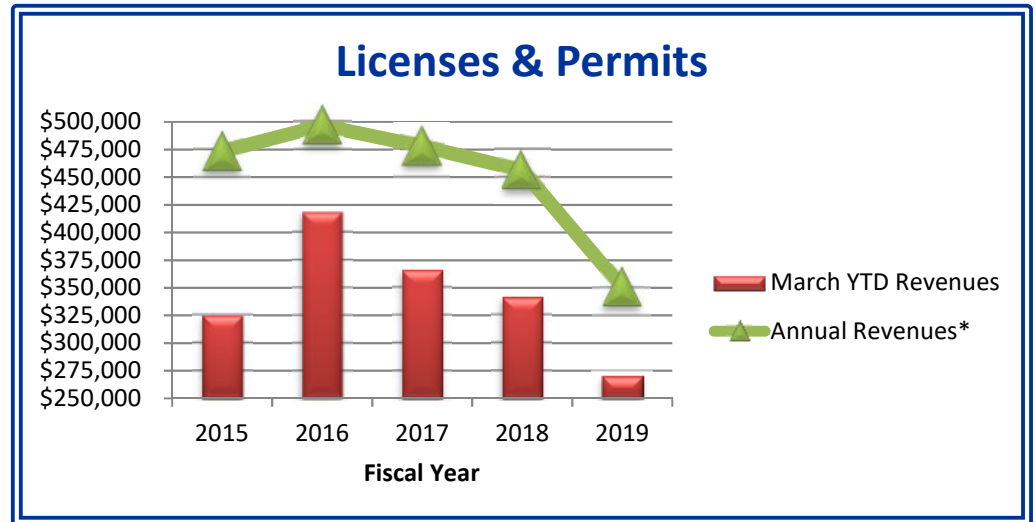
YTD Decrease from FY 2018 to FY 2019:

(1) The decrease was largely due to a change in business license requirements eliminating the need for businesses without a physical presence in the City limits to obtain a license.

(2) The decrease was also a result of a reclassification of charges for services previously classified as licenses and permits.

Annual Decrease from FY 2018 to FY 2019:

The budgeted decrease was primarily due to a result of a reclassification of charges for services previously classified as licenses and permits.



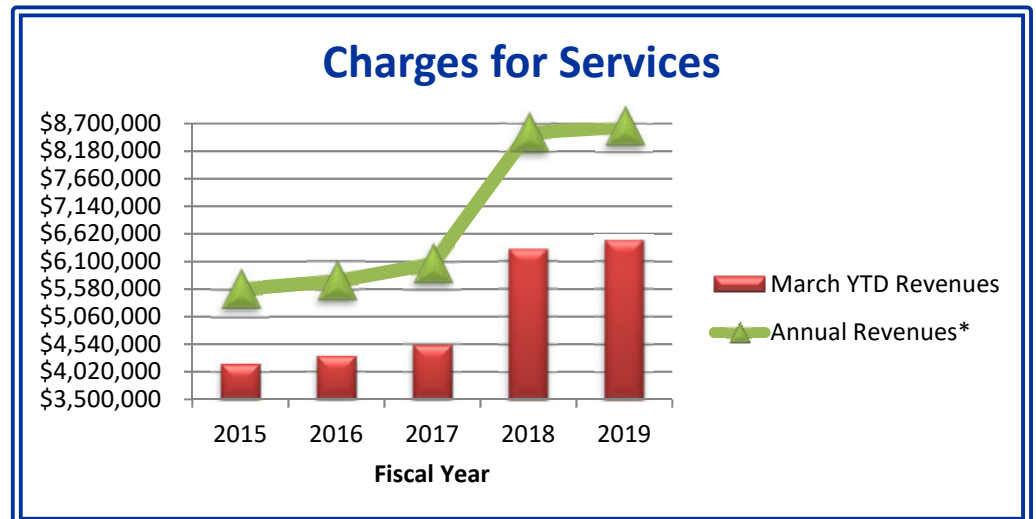
Charges for Services Revenues

On Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 4,168,063	\$ 5,580,031	75%		
2016	\$ 4,314,009	\$ 5,729,286	75%	4%	3%
2017	\$ 4,531,494	\$ 6,057,534	75%	5%	6%
2018	\$ 6,324,768	\$ 8,528,856	74%	40%	41%
2019	\$ 6,489,762	\$ 8,641,040	75%	3%	1%

YTD and Annual Increase from FY 2017 to FY 2018:

The increase was primarily due to the start of the paid parking program and the indirect cost allocations to fund the Information Technology Internal Services Fund.



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Total Revenues by Type

Fines & Forfeitures Revenues

Exceeds Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 207,420	\$ 277,682	75%		
2016	\$ 197,447	\$ 241,071	82%	-5%	-13%
2017	\$ 158,300	\$ 186,404	85%	-20%	-23%
2018	\$ 231,562	\$ 333,546	69%	46%	79%
2019	\$ 218,448	\$ 281,990	77%	-6%	-15%

Annual Decrease from FY 2015 to FY 2016:

The decrease was primarily due to a decrease in court fines collected.

YTD Decrease from FY 2016 to FY 2017:

The decrease was primarily due to a decrease in court fines and court enhancement fees collected and a reduction in delinquent wastewater accounts resulting in lower late fees on wastewater billings.

Annual Decrease from FY 2016 to FY 2017:

- (1) The decrease was partly due to an decrease in court fines and court enhancement fees collected.
- (2) The decrease was also partly due to a reduction in delinquent wastewater accounts resulting in lower late fees on wastewater billings and a significant write-off of late fees.

YTD Increase from FY 2017 to FY 2018:

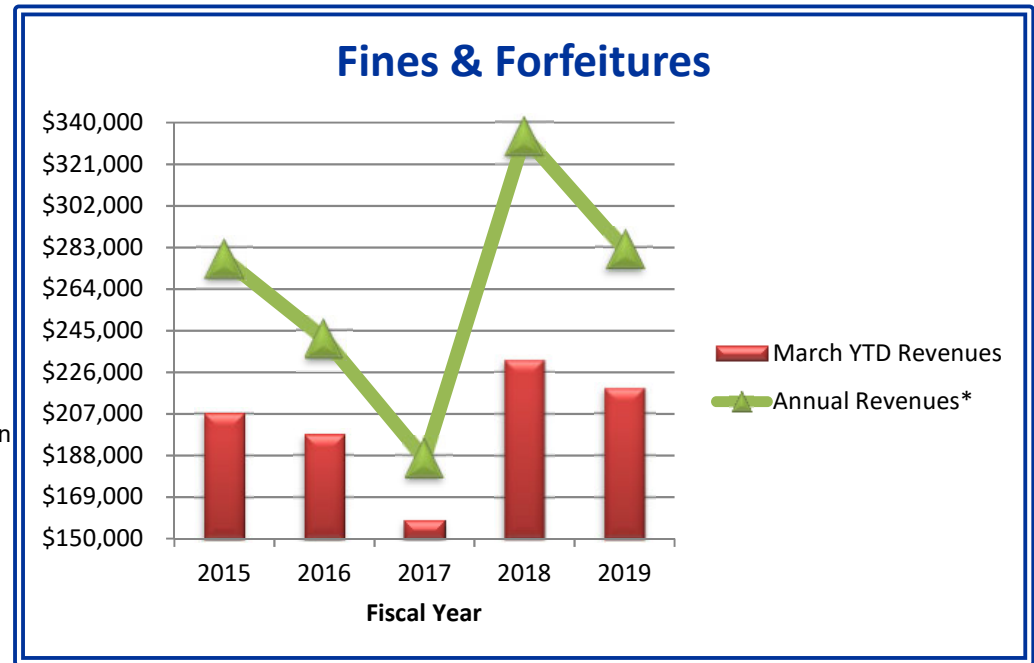
The increase was primarily due to an increase in court fines collected, which is partly due to the start of the paid parking program and the related fines.

Annual Increase from FY 2017 to FY 2018:

- (1) The increase was primarily due to an increase in court fines collected, which is partly due to the start of the paid parking program and the related fines.
- (2) The increase was also partly due to a significant write-off of late fees in the prior year.

Annual Decrease from FY 2018 to FY 2019:

The budgeted decrease was primarily due to a conservative estimate of court fines based on averages of past collections.



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Total Revenues by Type

Development Impact Fee Revenues

Exceeds Target for FY 2019

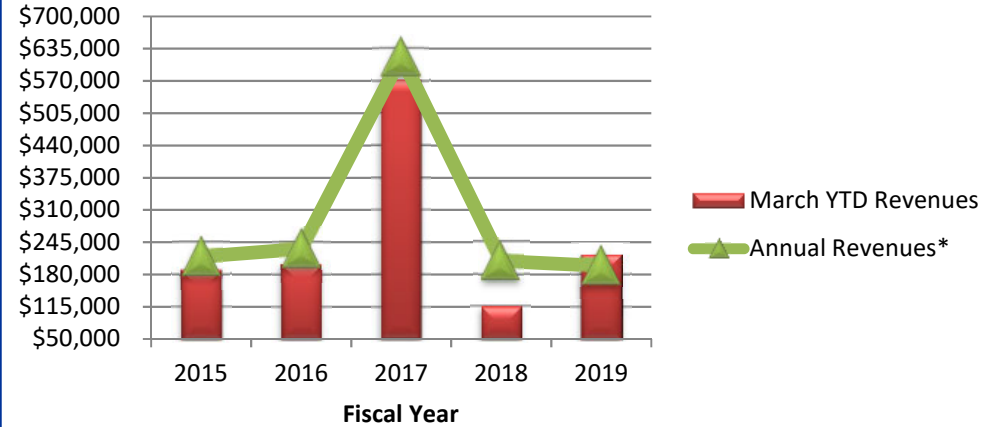
FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 191,794	\$ 216,039	89%		
2016	\$ 201,998	\$ 231,772	87%	5%	7%
2017	\$ 574,659	\$ 618,740	93%	184%	167%
2018	\$ 115,256	\$ 207,076	56%	-80%	-67%
2019	\$ 220,254	\$ 197,410	112%	91%	-5%

YTD and Annual Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the development impact fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

Development Impact Fees



Capacity Fee Revenues

Under Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 455,614	\$ 533,054	85%		
2016	\$ 462,496	\$ 541,045	85%	2%	1%
2017	\$ 1,166,873	\$ 1,167,388	100%	152%	116%
2018	\$ 234,492	\$ 523,013	45%	-80%	-55%
2019	\$ 352,291	\$ 673,300	52%	50%	29%

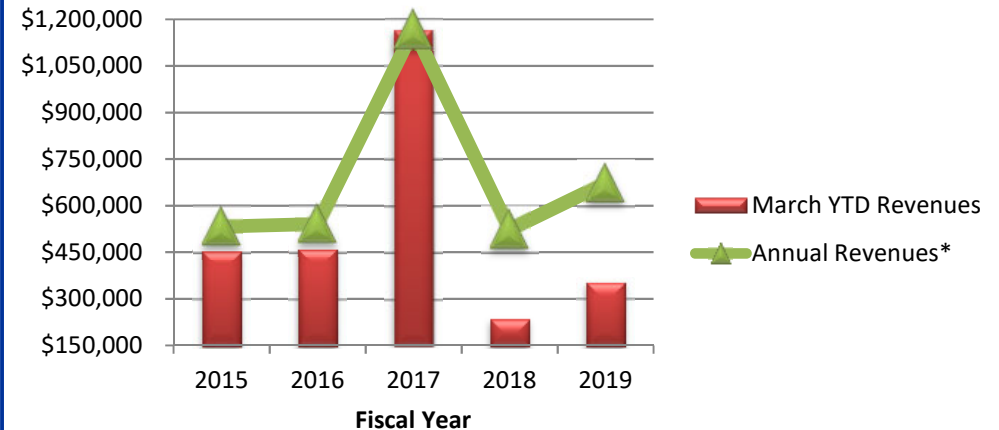
YTD and Annual Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the capacity fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

Under Target for FY 2019: Capacity fees are not consistent from month to month or year to year. The revenues are low and may not achieve the target by the end of the fiscal year.

Capacity Fees



* For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Revenues by Type

Other Miscellaneous Revenues

Exceeds Target for FY 2019

FY	March YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - March YTD	% Increase - Annual
2015	\$ 338,469	\$ 527,894	64%		
2016	\$ 541,295	\$ 955,449	57%	60%	81%
2017	\$ 221,071	\$ 511,285	43%	-59%	-46%
2018	\$ 1,031,433	\$ 1,018,991	101%	367%	99%
2019	\$ 920,494	\$ 778,460	118%	-11%	-24%

YTD and Annual Increase from FY 2015 to FY 2016:

- (1) One-time incentive payments were received from APS during FY 2016.
- (2) Interest earnings in LGIP accounts were higher than the prior year.
- (3) Outside participation in capital projects is not always consistent from year to year.

YTD and Annual Decrease from FY 2016 to FY 2017:

- (1) The decrease was mostly due to losses and a decrease in the interest earnings in LGIP accounts.
- (2) One-time Insurance proceeds were received in FY 2016.
- (3) Outside participation in capital projects is not always consistent from year to year.

YTD Increase from FY 2017 to FY 2018:

- (1) The increase was largely due to settlement proceeds from the SunEdison case.
- (2) The increase was also due to an increase in the interest earnings in LGIP accounts and pooled investment accounts.
- (3) The increase was also partly due to insurance proceeds for the City Hall flood damage.
- (4) In addition, unanticipated donations of \$15,000 were received for park benches.
- (5) The increase is also a result of increased outside participation in capital projects.

Annual Increase from FY 2017 to FY 2018:

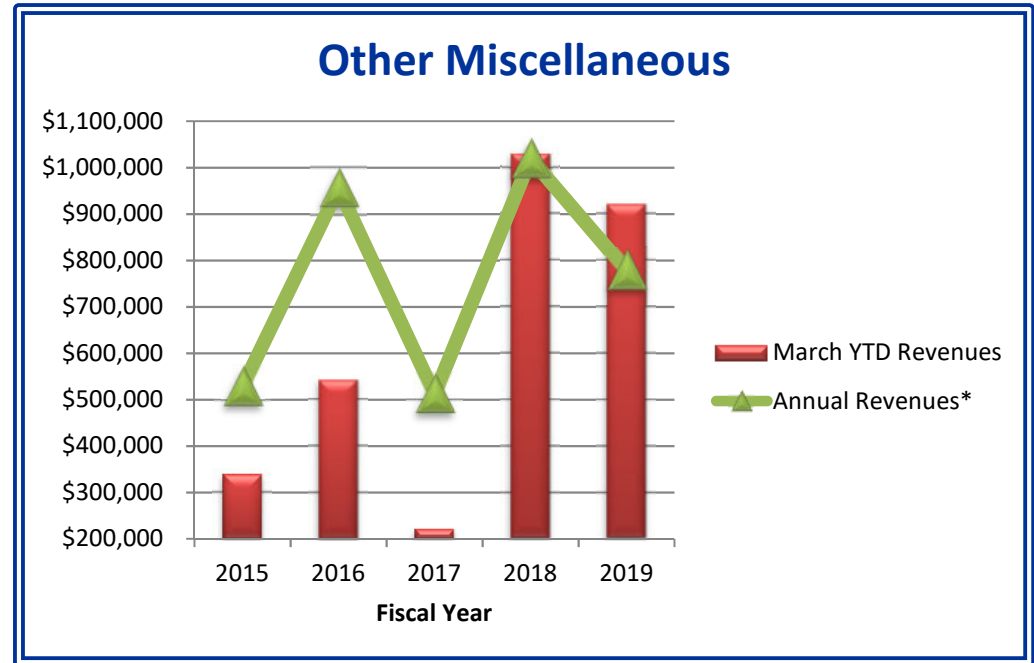
- (1) The increase was largely due to settlement proceeds from the SunEdison case.
- (2) Outside participation in capital projects is not always consistent from year to year.
- (3) The increase was also partly due to insurance proceeds for the City Hall flood damage.

YTD Decrease from FY 2018 to FY 2019:

The decrease was primarily due to settlement proceeds from the SunEdison case received in the prior year.

Annual Decrease from FY 2018 to FY 2019:

The budgeted decrease was primarily due to settlement proceeds from the SunEdison case received in the prior year.



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Sales Tax Revenues by Category

Month	Retail	Restaurant & Bar	Hotel/Motel	Construction	Leasing	Communi-cations & Utilities	Amusements & Other	Totals
City Sales Tax Revenues by Category and by Month								
July 2017	\$ 405,651	\$ 290,870	\$ 233,497	\$ 130,130	\$ 96,984	\$ 56,096	\$ 84,054	\$ 1,297,282
August 2017	442,767	229,455	222,833	92,378	113,929	49,826	54,581	1,205,769
September 2017	466,648	283,825	277,177	88,527	115,180	51,827	77,409	1,360,593
October 2017	502,962	365,374	411,819	86,727	110,624	45,942	97,309	1,620,757
November 2017	485,821	268,925	307,229	198,990	104,083	43,974	64,851	1,473,873
December 2017	498,310	288,611	258,125	73,559	135,942	43,195	63,478	1,361,220
January 2018	396,894	212,332	205,778	71,552	106,778	31,446	47,306	1,072,086
February 2018	471,067	283,432	315,588	76,304	100,448	44,581	57,517	1,348,937
March 2018	660,730	436,101	522,441	87,237	114,337	62,564	145,287	2,028,697
April 2018	643,010	455,800	502,582	120,470	131,121	32,883	128,821	2,014,687
May 2018	614,778	399,324	436,983	146,778	134,919	58,114	111,127	1,902,023
June 2018	596,564	345,393	358,987	97,412	132,093	64,208	112,938	1,707,595
Total FY 2018	\$ 6,185,202	\$ 3,859,442	\$ 4,053,039	\$ 1,270,064	\$ 1,396,438	\$ 584,656	\$ 1,044,678	\$ 18,393,519

July 2018	\$ 511,610	\$ 321,144	\$ 304,687	\$ 153,287	\$ 114,969	\$ 70,252	\$ 98,233	\$ 1,574,182
August 2018	509,887	306,811	294,710	109,552	123,711	66,746	86,895	1,498,312
September 2018	599,890	355,203	394,429	129,832	124,029	65,334	94,961	1,763,678
October 2018	656,954	421,517	467,790	92,980	139,574	58,732	108,431	1,945,978
November 2018	599,965	356,589	368,420	105,784	125,669	55,670	84,959	1,697,056
December 2018	579,093	310,204	380,453	127,415	141,714	57,334	58,214	1,654,427
January 2019	509,544	283,021	309,652	104,481	121,730	64,327	56,674	1,449,429
February 2019	481,411	271,508	294,460	92,259	137,780	58,382	64,516	1,400,316
March 2019	710,090	492,066	579,585	128,608	161,264	56,678	176,372	2,304,663
April 2019	-	-	-	-	-	-	-	-
May 2019	-	-	-	-	-	-	-	-
June 2019	-	-	-	-	-	-	-	-
Total Year-to-Date FY 2019	\$ 5,158,444	\$ 3,118,063	\$ 3,394,186	\$ 1,044,198	\$ 1,190,440	\$ 553,455	\$ 829,255	\$ 15,288,041

Current Month Comparison to Same Month Last Year

March 2018 vs. March 2019	\$ 49,360	\$ 55,965	\$ 57,144	\$ 41,371	\$ 46,927	\$ (5,886)	\$ 31,085	\$ 275,966
Change from March to March	7%	13%	11%	47%	41%	-9%	21%	14%

Year-to-Date Comparison to Year-to-Date Last Year

Difference in YTD	\$ 827,594	\$ 459,138	\$ 639,699	\$ 138,794	\$ 192,135	\$ 124,004	\$ 137,463	\$ 2,518,827
% Change from Prior YTD	19%	17%	23%	15%	19%	29%	20%	20%

Sales & Bed Tax Revenues by Month

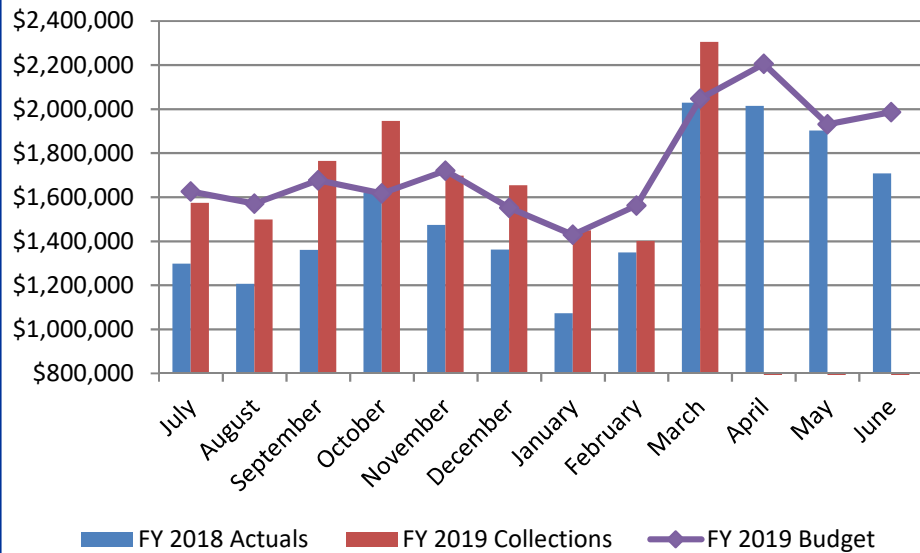
City Sales Tax Revenues

Month	FY 2018 Actuals	FY 2019 Collections	Actual Variance	FY 2019 Budget	Budget Variance
July	\$ 1,297,282	\$ 1,574,181	21%	\$ 1,625,890	-3%
August	1,205,770	1,498,313	24%	1,571,690	-5%
September	1,360,591	1,763,676	30%	1,677,560	5%
October	1,620,757	1,945,977	20%	1,618,200	20%
November	1,473,873	1,697,056	15%	1,720,080	-1%
December	1,361,221	1,654,427	22%	1,551,680	7%
January	1,072,086	1,449,428	35%	1,429,350	1%
February	1,348,938	1,400,316	4%	1,562,740	-10%
March	2,028,697	2,304,663	14%	2,047,660	13%
April	2,014,685	-	-	2,205,570	-
May	1,902,023	-	-	1,931,850	-
June	1,707,594	-	-	1,986,230	-
Totals	\$ 18,393,517	\$ 15,288,038	20%	\$ 20,928,500	3%

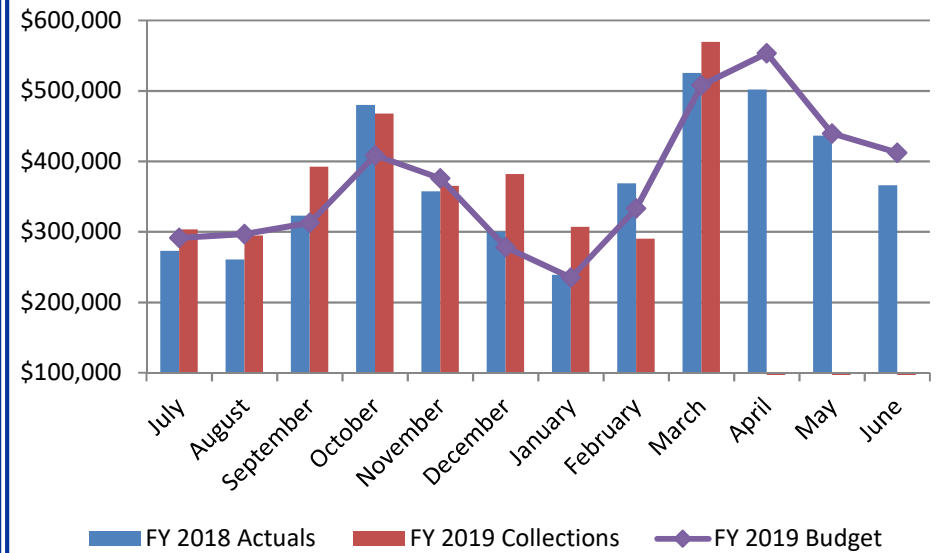
Bed Tax Revenues

Month	FY 2018 Actuals	FY 2019 Collections	Actual Variance	FY 2019 Budget	Budget Variance
July	\$ 272,841	\$ 303,167	11%	\$ 291,340	4%
August	260,798	294,795	13%	296,840	-1%
September	323,072	392,461	21%	312,700	26%
October	480,203	467,620	-3%	408,650	14%
November	357,617	365,072	2%	376,110	-3%
December	300,077	381,736	27%	278,390	37%
January	238,911	306,838	28%	235,030	31%
February	368,899	290,354	-21%	333,320	-13%
March	525,190	569,565	8%	508,210	12%
April	501,573	-	-	553,570	-
May	436,389	-	-	439,370	-
June	366,110	-	-	412,470	-
Totals	\$ 4,431,680	\$ 3,371,609	8%	\$ 4,446,000	11%

City Sales Tax Revenues



Bed Tax Revenues



General Fund Summary							
	FY 2019 Budget	FY 2019 YTD Actuals	Encumbrances	FY 2019 YTD Including Encumbrances	% of Budget	FY 2018 YTD Actuals	Actual Variance
Revenues							
<u>Taxes:</u>							
City Sales Taxes	\$ 17,951,600	\$ 13,173,419		\$ 13,173,419	73%	\$ 12,491,780	5%
Bed Taxes	4,446,000	3,371,609		3,371,609	76%	3,127,608	8%
Contingent Bed Taxes	550,000	-		-	0%	-	N/A
Franchise Fees	771,800	620,711		620,711	80%	613,367	1%
<u>State Shared Revenues:</u>							
State Shared Sales Taxes	996,500	761,852		761,852	76%	732,764	4%
Urban Revenue Sharing	1,297,000	938,764		938,764	72%	965,826	-3%
Vehicle License Taxes	642,600	488,170		488,170	76%	475,908	3%
<u>Other Intergovernmental:</u>							
Grants	20,000	873		873	4%	15,850	-94%
Other	10,000	2,640		2,640	26%	8,655	-69%
In Lieu Fees	456,100	-		-	0%	-	N/A
Licenses & Permits	350,180	269,552		269,552	77%	340,800	-21%
Charges for Services	767,240	592,334		592,334	77%	471,810	26%
Fines & Forfeitures	185,440	157,404		157,404	85%	170,359	-8%
<u>Other Revenues:</u>							
Interest Earnings	85,050	103,151		103,151	121%	105,381	-2%
Donations & Contributions	-	1,200		1,200	∞	-	∞
Rental Income	36,280	34,046		34,046	94%	30,789	11%
Miscellaneous	28,050	79,380		79,380	283%	51,325	55%
Total Revenues	\$ 28,593,840	\$ 20,595,105		\$ 20,595,105	72%	\$ 19,602,222	5%
Expenditures							
<u>General Government:</u>							
City Council	\$ 75,305	\$ 46,112	\$ -	\$ 46,112	61%	\$ 48,978	-6%
City Manager's Office	765,017	478,390	30,290	508,680	66%	511,545	-6%
Human Resources	311,110	171,244	-	171,244	55%	184,497	-7%
Financial Services	1,089,800	700,284	102,534	802,818	74%	621,824	13%
City Attorney's Office	636,323	398,511	-	398,511	63%	376,377	6%
City Clerk's Office	300,525	191,286	-	191,286	64%	170,717	12%
General Services	570,599	458,514	-	458,514	80%	756,839	-39%
Community Development	904,879	585,527	38,097	623,624	69%	542,423	8%
Public Works	648,750	333,732	665	334,397	52%	368,371	-9%
Municipal Court	402,690	273,667	-	273,667	68%	253,155	8%
<u>Public Safety:</u>							
General Services	69,285	69,098	-	69,098	100%	54,208	27%
Community Development	598,320	404,618	-	404,618	68%	423,125	-4%
Police	5,473,586	3,169,385	10,807	3,180,192	58%	3,347,472	-5%
<u>Public Works & Streets:</u>							
Public Works	2,294,410	1,240,171	35,454	1,275,624	56%	1,386,313	-11%
<u>Culture & Recreation:</u>							
City Manager's Office	88,152	55,629	-	55,629	63%	56,234	-1%
Parks & Recreation	711,430	445,241	15,724	460,964	65%	408,538	9%
General Services	470,392	470,392	-	470,392	100%	456,000	3%
Community Development	39,480	25,945	-	25,945	66%	37,202	-30%
Public Works	748,698	468,746	-	468,746	63%	484,152	-3%
<u>Economic Development:</u>							
City Manager's Office	2,176,400	2,176,400	-	2,176,400	100%	2,162,950	1%
Economic Development:	201,500	118,345	10,000	128,345	64%	121,082	-2%
<u>Health & Welfare:</u>							
City Manager's Office	118,050	58,799	-	58,799	50%	-	∞
City Clerk's Office	33,450	8,231	-	8,231	25%	-	∞
General Services	274,365	274,365	-	274,365	100%	251,997	9%
Public Works	55,000	47,500	-	47,500	86%	-	∞
<u>Public Transportation:</u>							
General Services	328,585	100,956	-	100,956	31%	115,249	-12%
Debt Service	1,415,414	1,063,376	-	1,063,376	75%	1,083,629	-2%
Indirect Cost Allocations	516,700	481,024	-	481,024	93%	399,044	21%
Contingencies	645,707	-	-	-	0%	-	N/A
Net Addition to Equipment Replacement Reserve	(379,700)	-	-	-	0%	-	N/A
Total Expenditures	\$ 21,584,222	\$ 14,315,489	\$ 243,570	\$ 14,559,059	67%	\$ 14,621,920	-2%
Other Financing Sources (Uses)							
Transfers to Capital Improvements Fund	\$ (2,248,900)	\$ (1,328,225)		\$ (1,328,225)	59%	\$ -	∞
Transfers to Wastewater Fund	(4,487,900)	(3,295,579)		(3,295,579)	73%	(3,131,504)	<-1%
Transfers to Affordable Housing Fund	(100,000)	(75,000)		(75,000)	75%	-	∞
Transfers to Grants Fund	(1,000)	(1,000)		(1,000)	100%	-	∞
Transfers to Streets Fund	(253,200)	(189,900)		(189,900)	75%	(26,542)	<-1%
Total Other Financing Sources (Uses)	\$ (7,091,000)	\$ (4,889,704)		\$ (4,889,704)	69%	\$ (3,158,046)	<-1%
Fund Balances							
Beginning Fund Balance, July 1, as restated	\$ 8,453,089	\$ 9,235,819		\$ 9,235,819	109%	\$ 10,524,998	-12%
<u>Ending Fund Balance, March 31:</u>							
Operating Reserve	\$ 5,866,642	\$ 5,467,668		\$ 5,467,668	93%	\$ 5,869,181	-7%
Debt Service Reserve	300,000	300,000		300,000	100%	800,000	-63%
Equipment Replacement Reserve	586,750	288,075		288,075	49%	288,075	<1%
Budget Carryovers Reserve	-	-		-	N/A	463,400	-100%
Committed for Tourism Management	-	71,271		71,271	∞	-	∞
Assigned for Uptown Improvements	-	479,149		479,149	∞	-	∞
Prior Year Surplus to be Appropriated	-	1,045,917		1,045,917	∞	-	∞
Unrestricted Fund Balance	1,618,315	2,973,651		2,973,651	184%	4,926,598	-40%
Total Ending Fund Balance, March 31	\$ 8,371,707	\$ 10,625,731		\$ 10,382,161	124%	\$ 12,347,254	-14%

Wastewater Enterprise Fund Summary

	FY 2019 Budget	FY 2019 YTD Actuals	Encum- brances	FY 2019 YTD Including Encumbrances	% of Budget	FY 2018 YTD Actuals	Actual Variance
Revenues							
Charges for Services	\$ 6,145,000	\$ 4,620,646		\$ 4,620,646	75%	\$ 4,574,213	1%
Capacity Fees	673,300	352,291		352,291	52%	234,492	50%
Fines & Forfeitures	69,750	43,271		43,271	62%	42,125	3%
<u>Other Revenues:</u>							
Interest Earnings	206,050	308,067		308,067	150%	136,049	126%
Miscellaneous	16,200	7,707		7,707	48%	383,300	-98%
Total Revenues	\$ 7,110,300	\$ 5,331,981		\$ 5,331,981	75%	\$ 5,370,178	-1%
Expenditures							
<u>Wastewater Administration:</u>							
Salaries & Benefits	\$ 191,750	\$ 137,586	\$ -	\$ 137,586	72%	\$ 75,946	81%
Other Expenditures	59,980	37,880	-	37,880	63%	78,401	-52%
<u>Wastewater Operations:</u>							
Salaries & Benefits	791,730	587,860	-	587,860	74%	588,582	<-1%
Utilities	532,800	374,372	-	374,372	70%	437,809	-14%
Maintenance	898,002	330,959	70,092	401,052	45%	208,481	59%
Other Expenditures	1,143,608	172,108	72,313	244,421	21%	404,761	-57%
<u>Wastewater Capital Projects:</u>							
Salaries & Benefits	97,760	70,874	-	70,874	72%	61,318	16%
Other Expenditures	1,890	-	-	-	0%	30	-100%
Capital Improvement Projects	4,467,484	386,478	759,711	1,146,189	26%	357,540	8%
<u>Indirect Cost/Departmental Allocations:</u>							
City Manager's Office	59,650	38,595	-	38,595	65%	45,628	-15%
Human Resources	46,410	27,240	-	27,240	59%	33,027	-18%
Financial Services	677,690	373,191	69,118	442,309	65%	345,256	8%
Information Technology	216,460	122,541	-	122,541	57%	136,910	-10%
City Attorney's Office	157,540	46,981	-	46,981	30%	58,022	-19%
City Clerk's Office	3,870	2,363	-	2,363	61%	3,707	-36%
General Services	68,630	24,847	-	24,847	36%	65,716	-62%
Public Works	294,790	185,955	-	185,955	63%	197,553	-6%
Debt Service	4,439,005	3,329,721	-	3,329,721	75%	3,309,223	1%
Contingencies	100,000	-	-	-	0%	-	N/A
Net Addition to Equipment Replacement Reserve	(509,450)	-	-	-	0%	-	N/A
Net Addition to Major Maintenance Reserve	(71,150)	-	-	-	0%	-	N/A
Total Expenditures	\$ 13,668,449	\$ 6,249,551	\$ 971,235	\$ 7,220,786	53%	\$ 6,407,909	-2%
Other Financing Sources (Uses)							
Transfers from General Fund	\$ 4,487,900	\$ 3,295,579		\$ 3,295,579	73%	\$ 3,131,504	5%
Total Other Financing Sources (Uses)	\$ 4,487,900	\$ 3,295,579		\$ 3,295,579	73%	\$ 3,131,504	5%
Fund Balances							
Beginning Fund Balance, July 1, as restated	\$ 13,528,390	\$ 15,977,604		\$ 15,977,604	118%	\$ 14,203,882	12%
<u>Ending Fund Balance, March 31:</u>							
Operating Reserve	\$ 1,804,570	\$ 1,668,835		\$ 1,668,835	92%	\$ 1,509,956	11%
Debt Service Reserve	4,052,000	4,052,000		4,052,000	100%	4,052,000	<1%
Equipment Replacement Reserve	531,050	151,691		151,691	29%	151,691	<1%
Major Maintenance Reserve	71,150	-		-	0%	-	N/A
Capital Improvements Reserve	1,225,000	4,081,006		4,081,006	333%	4,467,484	-9%
Budget Carryovers Reserve	-	-		-	N/A	110,930	-100%
Unrestricted Fund Balance	3,774,371	8,402,080		7,430,846	197%	6,005,594	40%
Total Ending Fund Balance, March 31	\$ 11,458,141	\$ 18,355,612		\$ 17,384,377	152%	\$ 16,297,655	13%

All Funds Summary

	Beginning Fund Balance, July 1, 2018	Revenues	Budgeted Expenditures	Actual Expenditures	Encumbrances	Expenditures Including Encumbrances	% of Budget	Net Interfund Transfers	Ending Fund Balance, March 31, 2019
General Fund	\$ 9,235,819	\$ 20,595,105	\$ 21,584,222	\$ 14,315,489	\$ 243,570	\$ 14,559,059	67%	\$ (4,889,704)	\$ 10,625,731
Special Revenue Funds									
Streets Fund	\$ 549,742	\$ 745,486	\$ 1,207,380	\$ 34,932	\$ -	\$ 34,932	3%	\$ 189,900	\$ 1,450,196
Grants, Donations & Other Funds	\$ 610,371	\$ 124,589	\$ 710,330	\$ 86,432	\$ 24,792	\$ 111,224	16%	\$ 76,000	\$ 724,528
Transportation Sales Tax Fund	\$ 1,044,816	\$ 2,146,503	\$ 100,920	\$ 36,929	\$ -	\$ 36,929	37%	\$ -	\$ 3,154,390
Capital Projects Funds									
Development Impact Fees Funds	\$ 2,722,932	\$ 258,765	\$ 93,023	\$ 32,095	\$ 17,133	\$ 49,227	53%	\$ -	\$ 2,949,602
Capital Improvements Fund	\$ 14,875,000	\$ 1,072,828	\$ 8,280,962	\$ 1,694,634	\$ 1,579,141	\$ 3,273,774	40%	\$ 1,320,892	\$ 15,574,087
Art in Public Places Fund	\$ 94,397	\$ 1,355	\$ -	\$ -	\$ -	\$ -	N/A	\$ 7,333	\$ 103,085
Wastewater Enterprise Fund	\$ 15,977,604	\$ 5,331,981	\$ 13,668,449	\$ 6,249,551	\$ 971,235	\$ 7,220,786	53%	\$ 3,295,579	\$ 18,355,612
Information Technology Internal Service Fund	\$ 195,285	\$ 1,278,623	\$ 1,728,027	\$ 1,052,138	\$ 74,367	\$ 1,126,505	65%	\$ -	\$ 421,770
Total All City Funds	\$ 45,305,966	\$ 31,555,234	\$ 47,373,313	\$ 23,502,199	\$ 2,910,237	\$ 26,412,436	56%	\$ -	\$ 53,359,001
Community Facilities Districts									
Sedona Summit II	\$ 292,469	\$ 51,167	\$ -	\$ -	\$ -	\$ -	N/A	\$ -	\$ 343,636
Fairfield	\$ 30,998	\$ 91,842	\$ -	\$ -	\$ -	\$ -	N/A	\$ -	\$ 122,840

Debt Outstanding

Bond Issue/Lease	Maturity Dates	Interest Rates	General Fund			Development Impact Fee Funds			Wastewater Fund			Grand Totals		
			Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments	Remaining Interest Payments	Total
City Excise Tax Revenue Bonds														
Series 2007	7/1/2019	4.0-4.125%	\$ 745,000	\$ 30,731	\$ 775,731	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 745,000	\$ 30,731	\$ 775,731
Series 2012	7/1/2025-2026	4.5%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,395,000	\$ 2,837,475	\$ 11,232,475	\$ 8,395,000	\$ 2,837,475	\$ 11,232,475
Series 2014	7/1/2019	0.66%	\$ 380,523	\$ 2,511	\$ 383,034	\$ 9,477	\$ 63	\$ 9,540	\$ -	\$ -	\$ -	\$ 390,000	\$ 2,574	\$ 392,574
Series 2015	7/1/2019	1.3%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,000,000	\$ 52,000	\$ 4,052,000	\$ 4,000,000	\$ 52,000	\$ 4,052,000
Second Series 2015	7/1/2019-2027	1.94%	\$ 7,655,000	\$ 747,434	\$ 8,402,434	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,655,000	\$ 747,434	\$ 8,402,434
Sedona Wastewater Municipal Property Corporation Excise Tax Revenue Bonds														
Series 1998 ⁽¹⁾	7/1/2020-2024	5.20-5.24%	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,305,000	\$ 15,245,000	\$ 21,550,000	\$ 6,305,000	\$ 15,245,000	\$ 21,550,000
Capital Leases														
Ford Motor Credit	1/31/2020	4.75%	\$ 111,999	\$ 5,320	\$ 117,319	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 111,999	\$ 5,320	\$ 117,319
Ford Motor Credit	10/14/2019-2020	5.20%	\$ 134,082	\$ 10,547	\$ 144,629	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 134,082	\$ 10,547	\$ 144,629
MidState Energy	11/15/2019-2030	3.60%	\$ 373,498	\$ 94,761	\$ 468,259	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 373,498	\$ 94,761	\$ 468,259
Grand Totals			\$ 9,400,102	\$ 891,304	\$ 10,291,406	\$ 9,477	\$ 63	\$ 9,540	\$ 18,700,000	\$ 18,134,475	\$ 36,834,475	\$ 28,109,579	\$ 19,025,842	\$ 47,135,421

⁽¹⁾The Series 1998 bonds are comprised of capital appreciation bonds (CABs). CABs offer an investment return on an initial principal amount and are reinvested at a stated compounded rate until maturity. At maturity, the investor receives a single payment (the "maturity value") representing both the initial principal amount and the total investment return. The next maturity date is not until July 1, 2020.

Capital Projects Summary							
Project	Funding Source	Total Project to Date			FY 2019 to Date		
		Budget	Actuals	% of Budget	Budget	Actuals	% of Budget
Municipal Court							
Sinagua Courtroom Remodel (MC-01)	Court Restricted Revenues	\$ 213,500	\$ 14,041	7%	\$ 194,000	\$ 616	<1%
	Capital Reserves	\$ 50,000	\$ 13,070	26%	\$ 20,700	\$ -	0%
	Project Total	\$ 263,500	\$ 27,111	10%	\$ 214,700	\$ 616	<1%
Parks & Recreation							
Improvements at Ranger Station (PR-03) (estimated to resume in FY2020)	CFD - Sedona Summit II	\$ 91,600	\$ 85,214	93%	\$ -	\$ -	N/A
	CFD - Fairfield	\$ 170,000	\$ 171,527	101%	\$ -	\$ -	N/A
	Project Total	\$ 261,600	\$ 256,740	98%	\$ -	\$ -	N/A
Sunset Park Improvements (PR-04)	Capital Reserves	\$ 25,000	\$ -	0%	\$ 7,750	\$ -	0%
	CFD - Fairfield	\$ 160,000	\$ -	0%	\$ -	\$ -	N/A
	Project Total	\$ 185,000	\$ -	0%	\$ 7,750	\$ -	0%
Shade Structures & Playground Equipment (PR-05) (estimated to resume in FY2021)	Development Impact Fees	\$ 30,630	\$ 24,490	80%	\$ -	\$ -	N/A
Dog Park Upgrade (PR-08) (estimated to resume in FY2022)	Development Impact Fees	\$ 292,983	\$ 278,197	95%	\$ -	\$ -	N/A
Bike Skills Park (PR-07) (estimated to resume in FY2022)	Development Impact Fees	\$ 104,000	\$ 103,785	100%	\$ -	\$ -	N/A
	Outside Participation	\$ 37,096	\$ 37,096	100%	\$ -	\$ -	N/A
	Grant	\$ 20,600	\$ -	0%	\$ -	\$ -	N/A
	Donations	\$ 3,000	\$ 3,000	100%	\$ -	\$ -	N/A
	Capital Reserves	\$ 110,000	\$ 135,901	124%	\$ -	\$ -	N/A
	Project Total	\$ 274,696	\$ 279,782	102%	\$ -	\$ -	N/A
Police							
Police Station Remodel (PD-03)	Capital Reserves	\$ 20,000	\$ 3,999	20%	\$ 18,000	\$ 1,000	6%
Shooting Range Improvements (PD-04)	RICO Monies	\$ 66,388	\$ 41,388	62%	\$ -	\$ -	N/A
	Development Impact Fees	\$ 95,000	\$ 95,000	100%	\$ -	\$ -	N/A
	Capital Reserves	\$ 558,989	\$ 403,852	72%	\$ 64,592	\$ 50,592	78%
	Project Total	\$ 720,377	\$ 540,240	75%	\$ 64,592	\$ 50,592	78%
Radio infrastructure (PD-02)	Capital Reserves	\$ 393,173	\$ 217,182	55%	\$ 231,500	\$ 124,009	54%
Public Works							
Uptown Enhancements Unspecified Projects (PW-01)	Paid Parking Revenues	\$ 327,682	\$ -	0%	\$ 327,682	\$ -	0%
Uptown Walkway Improvements (PW-01a)	Paid Parking Revenues	\$ 12,100	\$ -	0%	\$ 12,100	\$ -	0%
Uptown Lighting Projects (PW-01b)	Paid Parking Revenues	\$ 60,218	\$ 10,000	17%	\$ 60,218	\$ 10,000	17%
Recycle Drop Off Locations (PW-02)	Capital Reserves	\$ 137,000	\$ -	0%	\$ 137,000	\$ -	0%
Sedona in Motion							
Unspecified Projects (SIM-00)	Capital Reserves	\$ 176,318	\$ -	0%	\$ 176,317	\$ -	0%
Uptown Roadway Improvements (SIM-01)	Capital Reserves	\$ 3,549,000	\$ 232,307	7%	\$ 1,699,000	\$ 172,604	10%
Uptown Parking Improvements (SIM-03a)	Capital Reserves	\$ 150,000	\$ 13,463	9%	\$ 133,906	\$ -	0%
	Paid Parking Revenues	\$ 80,000	\$ 3,162	4%	\$ 80,000	\$ 3,162	4%
	Project Total	\$ 230,000	\$ 16,624	7%	\$ 213,906	\$ 3,162	1%
Wayfinding Signage (SIM-03b)	Capital Reserves	\$ 300,000	\$ 8,397	3%	\$ 150,000	\$ 8,397	6%
	Transportation Sales Tax	\$ 150,000	\$ -	0%	\$ -	\$ -	N/A
	Project Total	\$ 450,000	\$ 8,397	2%	\$ 150,000	\$ 8,397	6%
Pedestrian Crossing at Tlaquepaque (SIM-04c)	Capital Reserves	\$ 60,523	\$ 35,816	59%	\$ 60,523	\$ 35,816	59%
SR 89A & SR 179 Right Turn Y Roundabout Bypass (SIM-04d)	Capital Reserves	\$ 307,500	\$ -	0%	\$ -	\$ -	N/A
	Grant	\$ 1,369,419	\$ -	0%	\$ 268,645	\$ -	0%
	Bed Tax Allocation	\$ 268,645	\$ -	0%	\$ 268,645	\$ -	0%
	Transportation Sales Tax	\$ 793,274	\$ -	0%	\$ -	\$ -	N/A
	Project Total	\$ 2,738,838	\$ -	0%	\$ 537,290	\$ -	0%
Portal Lane to Ranger Road Connection (SIM-05a)	Capital Reserves	\$ 760,000	\$ 16,968	2%	\$ 731,000	\$ 16,968	2%
Forest Road Connection (SIM-05b)	Capital Reserves	\$ 520,000	\$ 29,158	6%	\$ 125,200	\$ 4,223	3%
	Transportation Sales Tax	\$ 800,000	\$ -	0%	\$ -	\$ -	N/A
	Project Total	\$ 1,320,000	\$ 29,158	2%	\$ 125,200	\$ 4,223	3%
Enhanced Transit Service - Tourism (SIM-08)	Capital Reserves	\$ 30,000	\$ -	0%	\$ 30,000	\$ -	0%
	Grant	\$ 160,000	\$ 120,352	75%	\$ 160,000	\$ 120,352	75%
	Outside Participation	\$ 10,000	\$ -	0%	\$ 10,000	\$ -	0%
	Project Total	\$ 200,000	\$ 120,352	60%	\$ 200,000	\$ 120,352	60%
Sunset Park Shared Use Path (SIM-11c)	Capital Reserves	\$ 69,356	\$ 51,175	74%	\$ 89,560	\$ 51,175	57%
Schnebly Hill Shared Use Path (SIM-11d)	Capital Reserves	\$ 216,488	\$ 1,488	1%	\$ 14,000	\$ -	0%
Navoti Drive to Dry Creek Road Shared Use Path (SIM-11e)	Capital Reserves	\$ 155,000	\$ -	0%	\$ 39,045	\$ -	0%
Dry Creek Road Shared Use Path (SIM-11i)	Capital Reserves	\$ 1,500,000	\$ -	0%	\$ 39,980	\$ -	0%
Travel Information System (SIM-12a)	Capital Reserves	\$ 150,000	\$ 17,500	12%	\$ 69,500	\$ 17,500	25%
Traffic Video Cameras (SIM-12b)	Capital Reserves	\$ 77,000	\$ -	0%	\$ 39,800	\$ -	0%
Storm Drainage							
Coffee Pot Drainage Basin - Little Elf Drive Area (SD-02)	Capital Reserves	\$ 1,622,000	\$ 430,976	27%	\$ 1,622,000	\$ 430,976	27%
	Yavapai County Flood Control	\$ 350,000	\$ 350,000	100%	\$ 350,000	\$ 350,000	100%
	Development Impact Fees	\$ 23,000	\$ -	0%	\$ 23,000	\$ -	0%
	Project Total	\$ 1,995,000	\$ 780,976	39%	\$ 1,995,000	\$ 780,976	39%
Juniper Hills Area Improvements (SD-07)	Coconino County Flood Control	\$ 513,175	\$ 363,299	71%	\$ 450,000	\$ 297,512	66%
	Capital Reserves	\$ 436,825	\$ -	0%	\$ 427,825	\$ -	0%
	Project Total	\$ 950,000	\$ 363,299	38%	\$ 877,825	\$ 297,512	34%
Storm Drainage Easement Acquisition (SD-09)	Development Impact Fees	\$ 65,260	\$ 45,260	69%	\$ 20,000	\$ -	0%
Streets & Transportation							
Dry Creek Road Overlay (ST-01)	Capital Reserves	\$ 106,358	\$ 71,930	68%	\$ 34,778	\$ 350	1%
	Grant	\$ 353,446	\$ -	0%	\$ 300,822	\$ -	0%
	Project Total	\$ 459,804	\$ 71,930	16%	\$ 335,600	\$ 350	<1%
Sanborn Drive/Thunder Mountain Road Overlay (ST-02)	Capital Reserves	\$ 595,646	\$ 142,226	24%	\$ 30,874	\$ -	0%
	Grant	\$ 353,454	\$ -	0%	\$ -	\$ -	N/A
	Project Total	\$ 949,100	\$ 142,226	15%	\$ 30,874	\$ -	0%
Wastewater							
WWRP Recharge Wells (WW-06) (estimated to resume in FY2021)	Wastewater Fees	\$ 11,153,258	\$ 5,477,698	49%	\$ -	\$ -	N/A
Wastewater Collections System Improvements (WW-01)	Wastewater Fees	\$ 2,625,000	\$ 352,804	13%	\$ 2,575,000	\$ 278,998	11%
WWRP Bar Screen and Filter System Upgrades (WW-02)	Wastewater Fees	\$ 1,900,000	\$ 397,422	21%	\$ 1,601,470	\$ 98,924	6%
WWRP Odor Control (WW-05) (estimated to resume in FY2020)	Wastewater Fees	\$ 24,660	\$ 24,660	100%	\$ -	\$ -	N/A
WWRP Headworks Replacement	Wastewater Fees	\$ 480,000	\$ 456,752	95%	\$ 6,014	\$ 6,014	100%
Remodel or Expand WWRP Administrative Building (WW-03)	Wastewater Fees	\$ 295,000	\$ 8,068	3%	\$ 285,000	\$ 2,543	1%
Grand Totals		\$ 35,713,564	\$ 10,288,623	29%	\$ 12,985,446	\$ 2,081,728	16%

Investment Holdings Summary

CUSIP	Issuer	Settlement Date	Maturity Date	Initial Duration	Remaining Duration as of March 31, 2019 (In Years)	Remaining Coupon Rates	Yield	Benchmark at Time of Purchase	Par Value	Book Value	Fair Market Value as of March 31, 2019	Realized Gain/Loss	Unrealized Gain/Loss*	Accrued Interest Not Yet Recorded	% of Investment Pool
U.S. Government Agency Securities															
3137EADG1	Federal Home Loan Mortgage Corporation	6/19/2018	5/30/2019	0.9	0.2	1.750%	2.300%	1.730%	\$ 1,000,000	\$ 994,870	\$ 998,739	\$ -	\$ 3,869	\$ 5,801	1.86%
3133EGEF8	Federal Farm Credit Bank	12/20/2017	6/13/2019	1.5	0.2	1.180%	1.785%	1.090%	\$ 1,116,000	\$ 1,106,176	\$ 1,113,216	\$ -	\$ 7,040	\$ 3,897	2.07%
76116FAA5	Resolution Funding Corporation	12/21/2017	10/15/2019	1.8	0.5	0.000%	1.841%	1.090%	\$ 1,033,000	\$ 999,566	\$ 1,019,155	\$ -	\$ 19,589	\$ -	1.87%
3134GBG97	Federal Home Loan Mortgage Corporation	9/28/2017	9/28/2020	3.0	1.5	1.750%-2.500%	1.750%	1.010%	\$ 2,000,000	\$ 2,000,000	\$ 1,988,338	\$ -	\$ (11,662)	\$ 288	3.74%
3133EH4R1	Federal Farm Credit Bank	12/28/2017	9/28/2020	2.8	1.5	2.120%	2.120%	1.090%	\$ 1,000,000	\$ 1,000,000	\$ 997,512	\$ -	\$ (2,488)	\$ 174	1.87%
3133EGRN7	Federal Farm Credit Bank	9/8/2017	2/17/2021	3.4	1.9	1.470%	1.570%	1.010%	\$ 1,000,000	\$ 996,659	\$ 984,805	\$ -	\$ (11,854)	\$ 1,692	1.87%
3130AC6V1	Federal Home Loan Bank	9/14/2017	3/15/2021	3.5	2.0	1.850%	1.850%	1.010%	\$ 2,000,000	\$ 2,000,000	\$ 1,980,586	\$ -	\$ (19,414)	\$ 1,622	3.74%
3134GBP89	Federal Home Loan Mortgage Corporation	10/26/2017	4/26/2021	3.5	2.1	1.850%	1.850%	1.100%	\$ 2,000,000	\$ 2,000,000	\$ 1,982,360	\$ -	\$ (17,640)	\$ 15,814	3.74%
3133EHUS0	Federal Farm Credit Bank	8/16/2017	8/16/2021	4.0	2.4	1.875%	1.875%	0.930%	\$ 2,000,000	\$ 2,000,000	\$ 1,978,422	\$ -	\$ (21,578)	\$ 4,418	3.74%
3130AC6J8	Federal Home Loan Bank	8/28/2017	2/28/2022	4.5	2.9	2.000%	2.000%	0.930%	\$ 2,000,000	\$ 2,000,000	\$ 1,980,100	\$ -	\$ (19,900)	\$ 3,397	3.74%
3134GBUP5	Federal Home Loan Mortgage Corporation	8/28/2017	6/29/2022	4.8	3.2	2.125%-4.000%	2.526%	0.930%	\$ 2,175,000	\$ 2,175,000	\$ 2,175,365	\$ -	\$ 365	\$ 253	4.07%
3130AC2B9	Federal Home Loan Bank	8/22/2017	8/22/2022	5.0	3.4	1.750%-3.000%	2.375%	0.930%	\$ 2,000,000	\$ 2,000,000	\$ 1,991,492	\$ -	\$ (8,508)	\$ 3,548	3.74%
3130ABZG4	Federal Home Loan Bank	8/30/2017	8/26/2022	5.0	3.4	2.150%	2.150%	0.930%	\$ 1,000,000	\$ 1,000,000	\$ 993,104	\$ -	\$ (6,896)	\$ 1,944	1.87%
3130ACA79	Federal Home Loan Bank	9/8/2017	9/8/2022	5.0	3.4	1.875%-4.000%	2.438%	1.010%	\$ 2,000,000	\$ 2,000,000	\$ 1,994,512	\$ -	\$ (5,488)	\$ 2,363	3.74%
3134GBR79	Federal Home Loan Mortgage Corporation	10/27/2017	10/27/2022	5.0	3.6	1.750%-3.750%	2.338%	1.100%	\$ 2,000,000	\$ 2,000,000	\$ 1,999,804	\$ -	\$ (196)	\$ 16,986	3.74%
Subtotals									\$ 24,324,000	\$ 24,272,271	\$ 24,177,510	\$ -	\$ (94,761)	\$ 62,196	45.42%
Negotiable Certificates of Deposit															
61747MXT3	Morgan Stanley Bank NA	8/10/2017	8/12/2019	2.0	0.4	1.700%	1.700%	0.930%	\$ 247,000	\$ 247,000	\$ 246,494	\$ -	\$ (506)	\$ 541	0.46%
87270LAS2	TIAA FSB	9/18/2017	9/12/2019	2.0	0.5	1.700%	1.700%	1.010%	\$ 247,000	\$ 247,000	\$ 246,361	\$ -	\$ (639)	\$ 219	0.46%
02006L5J8	Ally Bank Midvale Utah	9/14/2017	9/16/2019	2.0	0.5	1.750%	1.750%	1.010%	\$ 247,000	\$ 247,000	\$ 246,403	\$ -	\$ (597)	\$ 178	0.46%
20033AVN3	Comenity Capital Bank	8/9/2017	8/10/2020	3.0	1.4	1.950%	1.950%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 277	0.46%
38148PMJ3	Goldman Sachs Bank USA	8/9/2017	8/10/2020	3.0	1.4	1.900%	1.900%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 630	0.46%
02587CGG9	American Express FSB	9/12/2017	9/14/2020	3.0	1.5	1.950%	1.950%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 224	0.46%
319141HQ3	First Bank of Highland Park	9/14/2017	9/14/2020	3.0	1.5	1.800%	1.800%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 207	0.46%
14042RJH5	Capital One, NA	10/12/2017	10/13/2020	3.0	1.5	2.000%	2.000%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 2,287	0.46%
20786ABY0	ConnectOne Bank	12/28/2017	12/28/2020	3.0	1.7	2.200%	2.200%	1.090%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 45	0.46%
1404204E7	Capital One Bank USA NA	8/9/2017	8/9/2021	4.0	2.4	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 711	0.46%
254673AF3	Discover Bank	8/9/2017	8/9/2021	4.0	2.4	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 711	0.46%
05580AKJ2	BMW Bank	9/15/2017	9/15/2021	4.0	2.5	2.100%	2.100%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 227	0.46%
88413QBR8	Third Federal Savings & Loan	9/15/2017	9/15/2021	4.0	2.5	2.000%	2.000%	1.010%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 217	0.46%
29266N6P7	EnerBank USA	10/13/2017	10/13/2021	4.0	2.5	2.000%	2.000%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 244	0.46%
02587DV47	American Express Centurion	8/8/2017	8/8/2022	5.0	3.4	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 811	0.46%
795450C37	Sallie Mae Bank	8/9/2017	8/9/2022	5.0	3.4	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 795	0.46%
87164XSH0	Synchrony Bank	10/6/2017	10/6/2022	5.0	3.5	2.250%	2.250%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 2,680	0.46%
06740KLD7	Barclays Bank	10/18/2017	10/18/2022	5.0	3.6	2.300%	2.300%	1.100%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 2,553	0.46%
32056GCV0	First Internet Bank of Indiana	12/28/2017	12/28/2022	5.0	3.7	2.400%	2.400%	1.090%	\$ 247,000	\$ 247,000	\$ 247,000	\$ -	\$ -	\$ 49	0.46%
Subtotals									\$ 4,693,000	\$ 4,693,000	\$ 4,691,257	\$ -	\$ (1,743)	\$ 13,603	8.78%
AZ State Treasurer Local Government Investment Pool (LGIP)															
N/A	Pool 5	N/A	N/A	N/A	0.0	N/A	2.580%	N/A	\$ 14,206,676	\$ 14,206,676	\$ 14,206,676	\$ -	\$ -	\$ -	26.59%
N/A	Pool 7	N/A	N/A	N/A	0.0	N/A	2.450%	N/A	\$ 38,809	\$ 38,809	\$ 38,809	\$ -	\$ -	\$ -	0.07%
N/A	Pool 500	N/A	N/A	N/A	0.0	N/A	2.430%	N/A	\$ 8,808,822	\$ 8,808,822	\$ 8,808,822	\$ -	\$ -	\$ -	16.49%
Subtotals									\$ 23,054,306	\$ 23,054,306	\$ 23,054,306	\$ -	\$ -	\$ -	43.15%
Government Money Market Fund															
N/A	Wells Fargo Sweep Account	N/A	N/A	N/A	0.0	N/A	2.317%	N/A	\$ 1,414,388	\$ 1,414,388	\$ 1,414,388	\$ -	\$ -	\$ -	2.65%
Averages/Grand Totals					1.3		2.272%		\$ 53,485,694	\$ 53,433,965	\$ 53,337,461	\$ -	\$ (96,504)	\$ 75,800	100.00%

Benchmark per Policy (LGIP Pool 5) 2.580%

* Unrealized gains and losses would only be realized if the City chose to sell its investments prior to maturity and are based on the fair market value as reported by the City's safekeeping agent. The City plans to hold investments until maturity unless there is a compelling reason to sell.

Investment Transactions Summary

CUSIP	Issuer	Transaction Type	Activity During March 2019
Acquisitions			
N/A	LGIP Pool 5	Purchase	\$ 1,000,000
			Subtotal \$ 1,000,000
Dispositions			
N/A	Wells Fargo Sweep Account	Withdrawal	\$ 223,710
			Subtotal \$ 223,710
Earnings			
20033AVN3	Comenity Capital Bank	Monthly Interest	\$ 369
29266N6P7	EnerBank USA	Monthly Interest	\$ 379
32056GCV0	First Internet Bank of Indiana	Monthly Interest	\$ 455
20786ABY0	ConnectOne Bank	Monthly Interest	\$ 417
3134GBUP5	Federal Home Loan Mortgage Corporation	Quarterly interest	\$ 10,875
02587CGG9	American Express FSB	Semi-annual interest	\$ 2,388
02006L5J8	Ally Bank Midvale Utah	Semi-annual interest	\$ 2,143
319141HQ3	First Bank of Highland Park	Semi-annual interest	\$ 2,205
05580AKJ2	BMW Bank	Semi-annual interest	\$ 2,572
88413QBR8	Third Federal Savings & Loan	Semi-annual interest	\$ 2,450
87270LAS2	TIAA FSB	Semi-annual interest	\$ 2,082
3130ACA79	Federal Home Loan Bank	Semi-annual interest	\$ 17,500
3130AC6V1	Federal Home Loan Bank	Semi-annual interest	\$ 18,500
3134GBG97	Federal Home Loan Mortgage Corporation	Semi-annual interest	\$ 15,000
3133EH4R1	Federal Farm Credit Bank	Semi-annual interest	\$ 10,600
N/A	LGIP Pool 5	Monthly Gain/Loss	\$ 29,768
N/A	LGIP Pool 7	Monthly Gain/Loss	\$ 81
N/A	LGIP Pool 500	Monthly Gain/Loss	\$ 42,233
N/A	Wells Fargo Sweep Account	Monthly Dividends	\$ 2,193
			Subtotal \$ 162,211
Expenses			
N/A	N/A	Custody Charges	\$ 112
N/A	N/A	Wire Fees	\$ 263
			Subtotal \$ 375
Net Transactions for March 2019			\$ 938,126