Monthly Financial Report

May 2019



CITY OF SEDONA

August 19, 2019

Monthly Financial Report

May 2019

Executive Summary

The City's largest revenue sources are sales and bed tax revenues. Year-to-date City sales taxes are 17% higher than the prior year and year-to-date **bed taxes are 8% higher** than the prior year. (See pg. 43) Excluding the impact of the additional half-cent sales tax for transportation projects effective March 1, 2018, **City sales taxes are 6% higher** than the prior year. (See pg. 44)

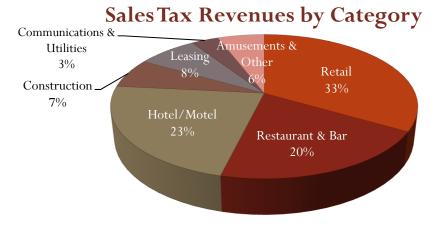
May YTD Increase (Decrease) Over Prior Year (General Fund Portion)							
City Sales Taxes	\$ 940,699						
Bed Taxes	342,570						
Total	\$ 1,283,269						

The largest sales tax increases for the month were in the Hotel/Motel (10%) and Amusements & Other (51%) categories. (See pg. 42) The additional half-cent sales tax was effective March 1, 2018, so only the portion attributable to delinquent payments would be impacted by the half-cent sales tax increase. The increase in the Amusements & Other category was partially due to collection of delinquent taxes but was also due to increased activity in this category.

Decreases for the month were incurred in the Construction (-9%), Leasing (-4%), and Communications & Utilities (-6%) categories. (See pg. 42)

Bed tax revenues increased 8% for the month. (See pg. 43) The average daily hotel rate was up (2.0%) and the hotel occupancy rate was up (0.4%) compared to May 2018. In addition, SB 1382, which requires all online marketplaces for short-term residential rentals to remit tax on behalf of the property owners, was effective January 1, 2019.

Year-to-date City sales taxes are 3% over the budget projections and year-to-date bed taxes are 9% over the budget projections. (See pg. 43)



Revenues

In total, **General Fund revenues are up 5%** over last year, and Wastewater Fund revenues are down less than 1% from last year. (See pgs. 25 & 29) Excluding the impact of significant one-time settlement revenues received in the prior year, the **remaining Wastewater Fund revenues are up 6% over last year**. **Total City revenues are up 10% over last year and at 92% of budget**, with 92% of the year completed so far. (See pg. 31)

All individual revenue categories are **expected to be generally on target or exceed targets** by the end of the fiscal year, except for the following:

- Urban Revenue Sharing (3% under YTD target) (See pg. 35)
 - The final allocation for Urban Revenue Sharing will be approximately \$45,000 less than the preliminary estimate originally provided. This is expected to be offset by other revenue categories that are anticipated to be higher than targets by the end of the fiscal year.
- Other Intergovernmental (49% under YTD target) (See pg. 37)
 - A contingency of \$300,000 was included in case a significant grant opportunity arises. Grant revenues
 match grant expenditures. When grant expenditures are lower, the grant revenues are also lower. The
 effect is no net impact to the City's financial position.
- Capacity Fees (26% under YTD target) (See pg. 40)
 - Capacity fees are not consistent from month to month or year to year. The revenues may not achieve
 the target by the end of the fiscal year; however, sufficient surpluses exist in the Wastewater Fund to
 cover the potential shortage in this category.

Expenditures

In total, **General Fund expenditures are at 82% of budget** for the year-to-date, and **Wastewater Fund expenditures are 57% of budget** for the year-to-date, with 92% of the year completed so far. (See pgs. 6 & 10) **Total City expenditures, excluding capital improvements and internal charges, are at 78% of the budget.** (See pg. 12)

Expenditures for each department are **expected to be on or under target** by the end of the fiscal year. City Manager's Office expenditures are high for eleven months but are on track due to the nature of semiannual payments for community contracts. (See pg. 13) Wastewater Capital operational expenditures are high for eleven months due to limitations in the payroll software relating to pay allocations, and correcting journal entries will be made as of year-end which are expected to bring this departmental area within budget. (See pg. 24)

Expenditures for capital improvements (27%) (See pg. 48) and streets rehabilitation and preservation (4%) (See pg. 7) are not incurred consistently throughout the year and, as of May 2019, are overall under targets for the fiscal year.

Report Format

The format for the City of Sedona Monthly Financial Report has been modified to provide both summarized financial information and additional historical information. The City's fiscal year (FY) is July 1through June 30. This report for May 2019 is the eleventh month of the current fiscal year, FY 2019, and represents 92% of the fiscal year.

The report consists of the following sections:

- **Executive Summary** This summary includes a narrative discussion of the most significant information in this report.
- Table of Contents The table of contents includes hyperlinks to the sections and tables in this report. It also includes the status for the City's expenditures and revenues, highlighted as follows:
 - Green represents a status favorable, including expenditures on or under target and revenues on or exceeding target. Comments have been included regarding any significant favorable status, better than the target by more than 10%.
 - Yellow represents a cautionary status indicating that the particular category should be observed but is expected to be on target by the end of the fiscal year. Comments have been included regarding the cautionary status.
 - Red represents an unfavorable status indicating that particular category is not expected to be on target by more than 10% by the end of the fiscal year. Comments have been included regarding the unfavorable status.
- Expenditures and Revenues Expenditure and revenue Information has been provided both by fund (including the two Community Facilities Districts managed by the City) and by department for non capital improvement expenditures (excluding internal charges) and by type for revenues. The information includes:
 - Year-to-date (YTD) expenditures and revenues for the current fiscal year and the four previous fiscal years
 - Total annual expenditures and revenues, excluding contingencies, for the four previous fiscal years and budget amounts for the current fiscal year
 - Comparison of YTD amounts to annual amounts, which is used to determine if current year YTD
 amounts are on target, and any applicable comments regarding the status compared to targets
 - Increases and decreases in YTD and annual amounts and color-coded explanations of significant increases and decreases
- > Sales & Bed Tax Revenues These revenues are the most significant funding sources for the City and historically have been susceptible to fluctuations in the economy. The information includes comparisons by taxing category and by month.
- Fund Summaries The City's two most significant funds, the General Fund and the Wastewater Enterprise Fund, are presented with detailed comparisons of YTD amounts to the budgets and prior fiscal year. A summary of all City funds, plus the two Community Facilities Districts, is also included. The schedules include encumbrances, which represents the balance of purchase orders not yet fulfilled.
- ➤ **Debt Outstanding** A table of the City's outstanding debt has been presented by fund with the remaining principal and interest payments for each. Bond payments are made on July 1 and January 1 in accordance with the bond debt repayment schedules. The capital lease payments and installment purchase agreement payments are made annually when due.
- ➤ Capital Projects Summary A table of the current fiscal year capital improvement projects has been presented with the total project amounts for projects spanning more than one fiscal year.
- ➤ Investment Summaries A table of the investments held by the City has been presented with the average remaining duration of the portfolio, as well as the average yield of the portfolio compared to the policy benchmark. In addition, a table of the investment transactions has been presented including acquisitions, dispositions, investment earnings, and expenses.

Additional Detail

This report provides broad summary information and analysis of the City's financial data. Additional detailed information is offered on the City's website at www.sedonaaz.gov/transparency. It is a searchable, user-friendly site that citizens and other interested parties can use to access real-time financial data.

For questions or additional information, contact:

Cherie R. Wright, CPA, CGFM

Director of Financial Services

City of Sedona

102 Roadrunner Drive

Sedona, AZ 86336

(928) 204-7185

cwright@sedonaaz.gov

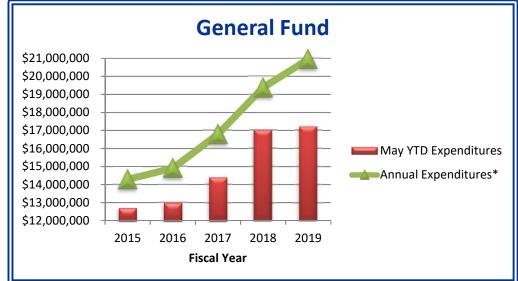
				Table of Contents
(click on page nur				
	Page	% YTD	Status	Comments Portion of Fiscal Year Complete = 91 67%
Total Expenditures by Fund				Portion of Fiscal Year Complete = 91.67%
General Fund	6	82%	Under Target for FY 2019	
Special Revenue Funds: Streets Fund	7	4%	Under Target for FY 2019	Expenditures do not occur consistently throughout the fiscal year.
Grants, Donations & Other Funds	7	17%	Under Target for FY 2019	Expenditures do not occur consistently throughout the fiscal year.
Transportation Sales Tax Fund	8	56%	Under Target for FY 2019	
Capital Projects Funds: Development Impact Fees Funds	8	58%	Under Target for FY 2019	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Capital Improvements Fund	9	37%	Under Target for FY 2019	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Art in Public Places Fund Wastewater Enterprise Fund	9 10	N/A 57%	On Target for FY 2019 Under Target for FY 2019	No projects planned for FY 2019. Capital improvement expenditures do not occur consistently throughout the fiscal year.
Info. Tech. Internal Service Fund	10	77%	Under Target for FY 2019	dapital improvement experiorates do not occur consistently alloughout the lister year.
Community Facilities Districts:				
Sedona Summit II Fairfield	11 11	N/A N/A	On Target for FY 2019 On Target for FY 2019	No projects planned for FY 2019. No projects planned for FY 2019.
Total Non-Capital Improvement Expenditures by Total Exp. (excl. Cap. Impr. & Internal Charges)	Departm 12	ent (excl 78%	Under Target for FY 2019	
City Council	13	77%	Under Target for FY 2019	
City Manager's Office	13	93%	On Target for FY 2019	While expenditures are high, they are on track due to the significant semiannual payments made in July and January.
Human Resources Financial Services	14 15	73% 76%	Under Target for FY 2019 Under Target for FY 2019	
Information Technology	16	74%	Under Target for FY 2019	
City Attorney's Office	17	68%	Under Target for FY 2019	
City Clerk's Office Parks & Recreation	17 18	75% 76%	Under Target for FY 2019 Under Target for FY 2019	
General Services	19	86%	Under Target for FY 2019	
Debt Service	19	92%	On Target for FY 2019	
Community Development Public Works	20 21	85% 58%	Under Target for FY 2019 Under Target for FY 2019	
Economic Development	22	77%	Under Target for FY 2019	
Police	22	76%	Under Target for FY 2019	
Municipal Court Wastewater Administration	23 23	83% 86%	Under Target for FY 2019 Under Target for FY 2019	
Wastewater Capital	24	94%		Due to limitations in the payroll software related to pay allocations, correcting journal entries will be made as of year-end.
Wastewater Operations	24	68%	Under Target for FY 2019	
Total Revenues by Fund				
General Fund	25	95%	Exeeds Target for FY 2019	
Special Revenue Funds: Streets Fund	26	96%	Exeeds Target for FY 2019	
Grants, Donations & Other Funds	26	30%	Under Target for FY 2019	The FY 2019 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises.
Transportation Sales Tax Fund	27	91%	On Target for FY 2019	
Capital Projects Funds: Development Impact Fees Funds	27	138%	Exeeds Target for FY 2019	
Capital Improvements Fund	28	63%	Under Target for FY 2019	Revenues will likely be under target by the end of the fiscal year due to delays in grant funded projects.
Art in Public Places Fund	28	853%	Exeeds Target for FY 2019	
Wastewater Enterprise Fund Info. Tech. Internal Service Fund	29 29	93% 91%	On Target for FY 2019 On Target for FY 2019	
Community Facilities Districts:	20	3170	On range for 1 1 2010	
Sedona Summit II	30	96%	Exeeds Target for FY 2019	
Fairfield	30	65%	Under Target for FY 2019	While revenues are low, in-lieu fees are mostly received near the end of the fiscal year and are expected to be on target by the end of the fiscal year.
				,
Total Revenues by Type Total Revenues	31	92%	On Target for FY 2019	
City Sales Taxes	32	93%	On Target for FY 2019	
Bed Taxes	33	99%	Exceeds Target for FY 2019	
In-Lieu Franchise Fees	34 34	97% 81%	Exeeds Target for FY 2019 On Target for FY 2019	While revenues are low, franchise fees are received quarterly and are expected to be on target by the end of the fiscal year.
State Sales Taxes	35	95%	Exeeds Target for FY 2019	
Urban Revenue Sharing	35	88%	Under Target for FY 2019	Urban Revenue Sharing is expected to be approximately 3% or \$45,000 under target at the end of the fiscal year.
Vehicle License Taxes Highway User	36 36	95% 96%	Exeeds Target for FY 2019 Exeeds Target for FY 2019	
Other Intergovernmental	37	47%	Under Target for FY 2019	The FY 2019 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. In addition,
Licenses & Permits	38	89%	On Target for FY 2019	grants and intergovernemental agreements are tied to capital projects and received based on the timing of the projects.
Charges for Services	38	93%	On Target for FY 2019	
Fines & Forfeitures	39	97%	Exeeds Target for FY 2019	
Development Impact Fees	40 40	133% 67%	Exeeds Target for FY 2019 Under Target for FY 2019	Revenues do not occur consistently throughout the fiscal year and may not be on target by the end of the fiscal year.
Capacity Fees Other Miscellaneous	41	147%	Exeeds Target for FY 2019	Terminada ao not oodar oonisioniny arroagnost trie nadaryear and may not be on talget by trie end of trie instal year.
Salaa Tay Bayan b. C-t	40			
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•				

Total Gene	eral F	Fund Expend	iture	Under Target for FY 2019			
FY	E	May YTD xpenditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	12,690,571	\$	14,282,455	89%		
2016	\$	12,989,836	\$	14,907,362	87%	2%	4%
2017	\$	14,408,136	\$	16,799,273	86%	11%	13%
2018	\$	17,017,480	\$	19,379,409	88%	18%	15%
2019	\$	17,217,001	\$	20,948,515	82%	1%	8%
YTD and A	nnu	al Increase fr	om	FY 2016 to FY	2017:		

- (1) For FY 2017, Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund. This increase to the General Fund was approximately \$818,000.
- (2) The allocation to the tourism management and destination marketing program increased approximately \$365,000 as a result of the higher bed tax revenue collections.
- (3) Salaries & Benefits increased approximately \$410,000. This was partly due to three new full-time positions and two part-time positions added in the budget process. In addition, salaries increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%, as well as increases to benefits due to a

3% increase to the required contributions to the Public Safety Personnel Retirement System (PSPRS) and a 2% increase to health insurance premiums. YTD and Annual Increase from FY 2017 to FY 2018:

- (1) The increase was partly due to payments related to the refunds of PSPRS contributions to employees that were deemed to be unconstitutional.
- (2) The allocation to tourism management and development increased approximately \$68,000 as a result of higher estimated bed tax revenue collections.
- (3) Accrued bond payments are approximately \$758,000 higher than the prior year.
- (4) Vacancy savings were experienced in the prior year, in addition to budgeted cost-of-living adjustments of 2.5% and average merit increases of 2.5%, as well as an increase of 30% to the required contributions to PSPRS and a 4% increase in health insurance premiums.
- (5) The increase is also partly due to additional lease payments of approximately \$73,000 for the assigned vehicle program for patrol officers.
- (6) Costs for the startup and ongoing costs of the paid parking program were approximately \$122,000.

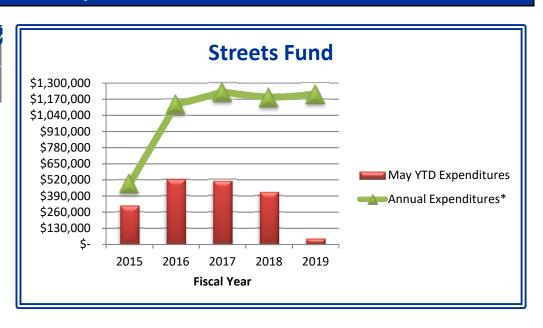


^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Stre	ets F	und Exper	ditu	Under Target for FY 2019			
FY		May YTD penditures	Ex	Annual penditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	310,116	\$	488,072	64%		
2016	\$	523,318	\$	1,126,227	46%	69%	131%
2017	\$	509,922	\$	1,226,595	42%	-3%	9%
2018	\$	421,226	\$	1,181,500	36%	-17%	-4%
2019	\$	45,418	\$	1,207,380	4%	-89%	2%

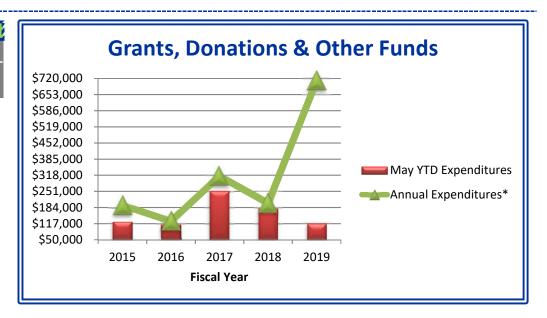
Increases/Decreases: Much of the activity in the Streets Fund is from paving and maintenance projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2017, the Council approved the transfer of all streets related expenditures other than rehabilitation and pavement preservation to the General Fund and increased the annual maintenance expectations to approximately 4.5 to 5.0 miles per year.



Total Gra	nts, L	Donations &	Under Target for FY 2019				
FY		May YTD penditures	E	Annual cpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	126,220	\$	193,488	65%		
2016	\$	114,142	\$	127,230	90%	-10%	-34%
2017	\$	254,396	\$	314,560	81%	123%	147%
2018	\$	181,170	\$	201,703	90%	-29%	-36%
2019	\$	117,255	\$	710,330	17%	-35%	252%

Increases/Decreases: The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so spending will not necessarily be consistent from month to month or year to year.



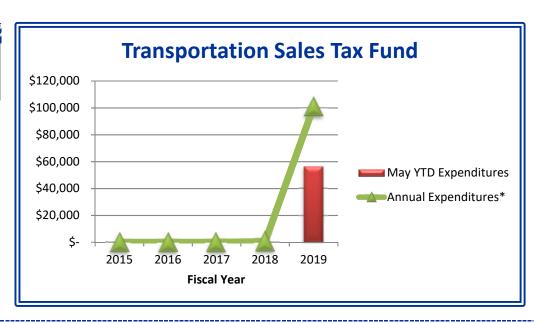
^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Transportation Sales Tax Exp. **Under Target for FY 2019** % of May YTD Annual % Increase - % Increase -FY Annual Expenditures **Expenditures*** May YTD Annual Ехр. N/A 2015 \$ 2016 \$ N/A N/A N/A 2017 \$ N/A N/A N/A 2018 552 10% 56 2019 56,308 56% 18191%

100,920

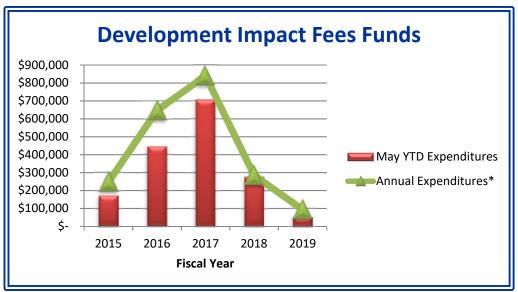
100111%

The Transportation Sales Tax Fund was initiated in March 2018.



Total Dev	elop.	Impact Fe	es E	Under Target for FY 2019			
FY		May YTD penditures	Ex	Annual penditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	174,332	\$	247,614	70%		
2016	\$	444,296	\$	647,006	69%	155%	161%
2017	\$	705,503	\$	839,927	84%	59%	30%
2018	\$	278,425	\$	284,626	98%	-61%	-66%
2019	\$	53,979	\$	93,023	58%	-81%	-67%

Increases/Decreases: The activity of the Development Impact Fees Funds is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

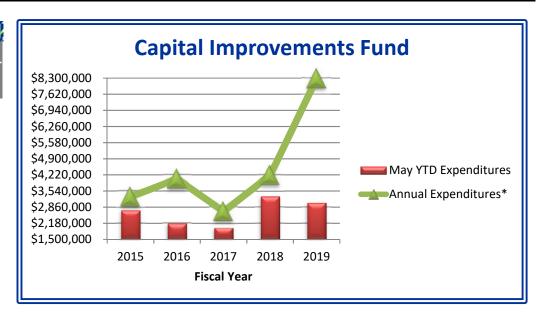


^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Cap	ital	Improveme	nts I	Under Target for FY 2019			
FY	May YTD Expenditures		Annual Expenditures*		% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	2,741,783	\$	3,293,016	83%		
2016	\$	2,164,888	\$	4,045,969	54%	-21%	23%
2017	\$	1,999,579	\$	2,677,559	75%	-8%	-34%
2018	\$	3,309,881	\$	4,199,954	79%	66%	57%
2019	\$	3,036,538	\$	8,280,962	37%	-8%	97%

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

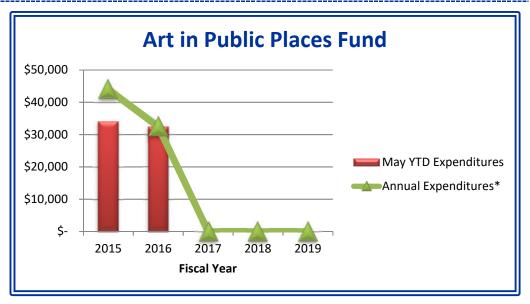
For FY 2019, budgeted expenditures include approximately \$2.9 million for storm drainage projects and approximately \$4.6 million for streets and transportation projects.



Total Art in Public Places Fund Exp. On Target for FY 2019 % of % Increase - % Increase May YTD Annual FY **Annual Expenditures Expenditures*** May YTD Annual Exp. 34,165 \$ 43,975 78% 2015 32,500 \$ 100% -26% 2016 32,500 -5% -100% 2017 \$ N/A -100% \$ 2018 \$ N/A N/A N/A \$ 2019 N/A N/A N/A

Increases/Decreases: The activity of the Art in Public Places Fund is based on the timing of budgeted arts projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2019, no arts projects are planned to allow the balance in the Art in Public Places Fund to accumulate for additional projects in future fiscal years.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Wastewater Enterprise Fund Exp. **Under Target for FY 2019** % of May YTD Annual % Increase - % Increase FY **Annual** Expenditures **Expenditures*** Annual **May YTD** Exp. 2015 8.502.270 \$ 11.055.429 77% 2016 12,117,309 \$ 14,367,467 84% 43% 30% 2017 9.590.343 \$ 10.625.910 90% -21% -26% 2018 \$ 7,926,915 \$ 9,924,662 80% -17% -7% 2019 \$ 7,817,938 \$ 13,710,749 57% -1% 38%

YTD and Annual Increase from FY 2015 to FY 2016:

The increase is primarily due to expenditures incurred for the plant upgrade and injection well drilling.

YTD and Annual Decrease from FY 2016 to FY 2017:

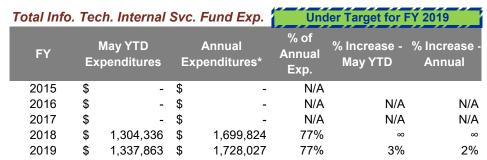
The decrease is primarily due to expenditures incurred for the plant upgrade and injection well drilling in the prior year.

YTD Decrease from FY 2017 to FY 2018:

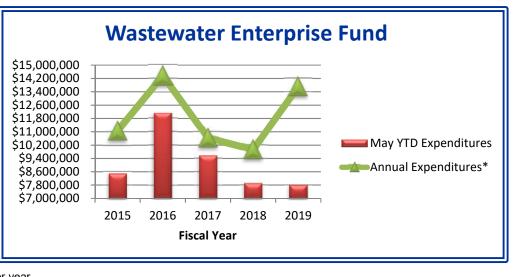
- (1)The decrease is largely due to the expenditures incurred for the injection well drilling in the prior year.
- (2) The debt service costs are approximately \$673,000 lower and are based on the monthly accruals of scheduled bond principal and interest payments.

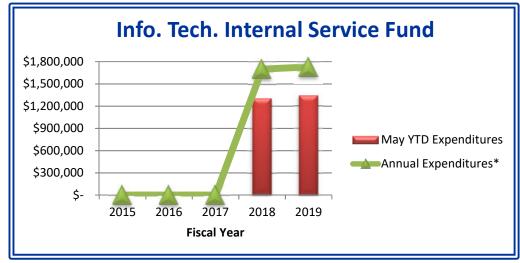
Annual Increase from FY 2018 to FY 2019:

- (1) Budgeted capital improvement expenditures increased by approximately \$3.3 million, including improvements to lift stations, replacement of bar screens and tertiary filters, and a remodel of the administrative building.
- (2) The increase is also due to budgeted increases in maintenance costs such as sewer line cleaning and inspections, sewer line repairs, irrigation maintenance, and injection well maintenance.



The Information Technology Internal Service Fund was initiated in FY 2018.



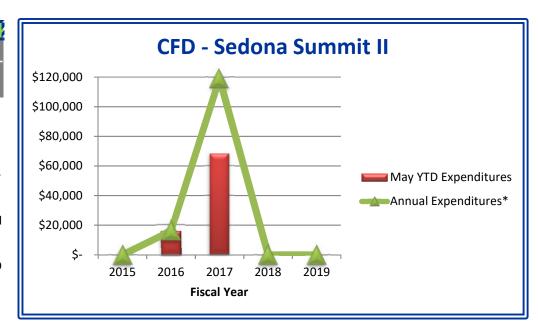


^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total CFD) - Se	dona Sumi	mit	On Target for FY 2019			
FY		lay YTD enditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	-	\$	-	N/A		
2016	\$	16,064	\$	16,064	100%	∞	∞
2017	\$	68,300	\$	119,131	57%	325%	642%
2018	\$	-	\$	-	N/A	-100%	-100%
2019	\$	-	\$	_	N/A	N/A	N/A

Increases/Decreases: The activity of the Sedona Summit II Community Facilities
District is based on the timing of budgeted capital improvement projects so spending will
not necessarily be consistent from month to month or year to year.

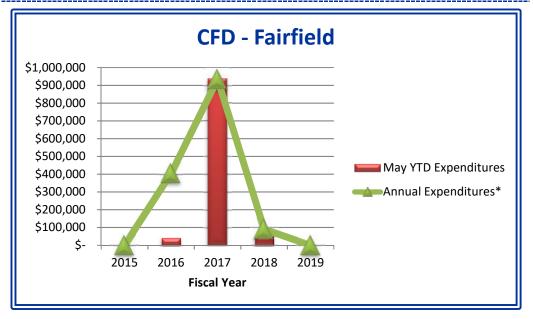
For FY 2019, no projects are planned to allow the balance in the Sedona Summit II CFD to accumulate for additional projects in future fiscal years.



Total CFD	- Fa	irfield Expe	endi	On Target for FY 2019			
FY		May YTD penditures	E	Annual cpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	-	\$	-	N/A		
2016	\$	41,485	\$	404,998	10%	∞	∞
2017	\$	939,462	\$	934,239	101%	2165%	131%
2018	\$	58,326	\$	90,207	65%	-94%	-90%
2019	\$	-	\$	-	N/A	-100%	-100%

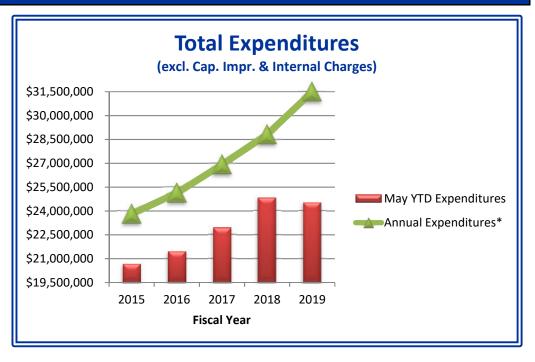
Increases/Decreases: The activity of the Fairfield Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2019, no projects are planned to allow the balance in the Fairfield CFD to accumulate for additional projects in future fiscal years.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Exp.	(excl	. Cap. Impr. &	Inter	Under Target for FY 2019			
FY	May YTD Expenditures		Annual Expenditures*		% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	20,676,763	\$	23,818,402	87%		
2016	\$	21,481,814	\$	25,131,836	85%	4%	6%
2017	\$	22,937,165	\$	26,917,407	85%	7%	7%
2018	\$	24,812,329	\$	28,805,925	86%	8%	7%
2019	\$	24,533,956	\$	31,495,611	78%	-1%	9%



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

May YTD Expenditures

Total Non-Capital Improvement Expenditures by Department (excluding Internal Charges)

City Coun	cil Ex	penditures	Under Target for FY 2019				
FY		May YTD penditures	E:	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	56,470	\$	66,995	84%		
2016	\$	53,405	\$	63,123	85%	-5%	-6%
2017	\$	54,021	\$	60,524	89%	1%	-4%
2018	\$	57,747	\$	64,087	90%	7%	6%
2019	\$	55,795	\$	72,805	77%	-3%	14%

Annual Increase from FY 2018 to FY 2019:

Budget capacity was maintained for Travel & Training and Special Programs.

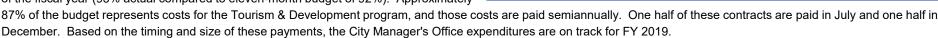


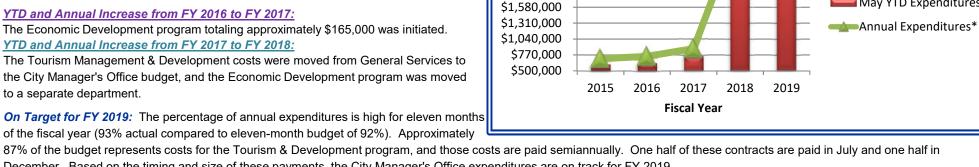
City Manager's Office

City Mana	ger's	Office Expen	ditu	On Target for FY 2019			
FY		May YTD openditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	615,196	\$	704,983	87%		
2016	\$	639,906	\$	745,235	86%	4%	6%
2017	\$	750,888	\$	878,130	86%	17%	18%
2018	\$	2,869,292	\$	2,965,716	97%	282%	238%
2019	\$	2,933,262	\$	3,147,619	93%	2%	6%

YTD and Annual Increase from FY 2017 to FY 2018:

to a separate department.





\$3,200,000 \$2,930,000 \$2,660,000 \$2,390,000 \$2,120,000 \$1,850,000

^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual - 13 expenditures.

Human Re	esour	ces Expendit	Under Target for FY 2019				
FY		May YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	162,961	\$	191,432	85%		
2016	\$	181,130	\$	217,866	83%	11%	14%
2017	\$	224,542	\$	255,942	88%	24%	17%
2018	\$	225,477	\$	260,124	87%	<1%	2%
2019	\$	226,061	\$	311,110	73%	<1%	20%

YTD and Annual Increase from FY 2015 to FY 2016:

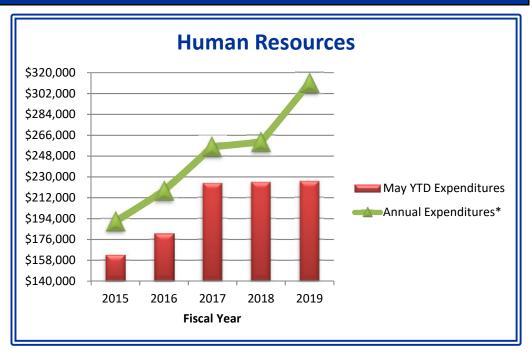
- (1) Increase in recruitment expenditures of \$6,500.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.

YTD and Annual Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to increases in recruitment and relocations costs.
- (2) Special programs costs are higher due an increase in costs for the volunteer appreciation event.
- (3) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.

Annual Increase from FY 2018 to FY 2019:

- (1) Budget capacity was maintained for recruitment/relocation costs.
- (2) One-time city-wide Travel & Training costs were carried over from FY 2018.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Financial	Servi	ices Expendit	Under Target for FY 2019				
FY		May YTD xpenditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	362,307	\$	416,550	87%		
2016	\$	384,207	\$	450,225	85%	6%	8%
2017	\$	731,555	\$	859,666	85%	90%	91%
2018	\$	870,384	\$	995,149	87%	19%	16%
2019	\$	1,034,959	\$	1,359,850	76%	19%	37%

YTD and Annual Increase from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund. The Utility Billing function in Financial Services is a significant part of these allocations.
- (2) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.

YTD and Annual Increase from FY 2017 to FY 2018:

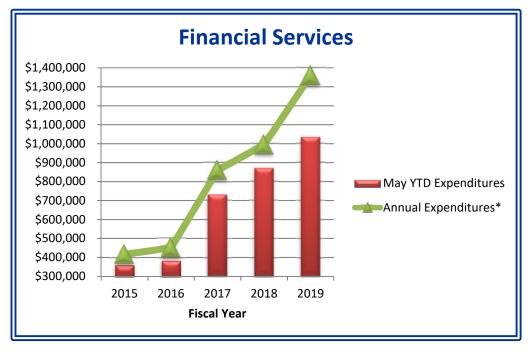
- Service charges were moved from General Services to the Financial Services
 Department and increased to account for service charges applicable to the new paid parking program.
- (2) Vacancy savings were experienced in FY 2017.

YTD Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) Service charges increased due to an increase in the amount charged by the state for processing sales tax payments, the implementation of remittance processing for utility bills, and a reduction of compensating balances for pooled investments.
- (3) Professional services increase due to one-time costs for a wastewater rate study and implementation of report writing software.

Annual Increase from FY 2018 to FY 2019:

- (1) Budget amounts were added in FY 2019 for a wastewater rate study, the biennial development impact fee audit, and implementation of report writing software.
- (2) Vacancy savings were experienced in FY 2018, and the FY 2019 budget amount accounts for full staffing.
- (3) Budget capacity was maintained for service charges and postage.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

intormatic	n red	cnnology ⊑ xp	Under Target for FY 2019				
FY		May YTD penditures	E:	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	972,188	\$	1,058,766	92%		
2016	\$	783,059	\$	853,746	92%	-19%	-19%
2017	\$	964,321	\$	1,083,123	89%	23%	27%
2018	\$	1,042,313	\$	1,238,666	84%	8%	14%
2019	\$	1,110,101	\$	1,506,377	74%	7%	22%

YTD and Annual Decrease from FY 2015 to FY 2016:

The decrease is primarily due to the hardware and software upgrades performed in FY 2015.

Annual Increase from FY 2016 to FY 2017:

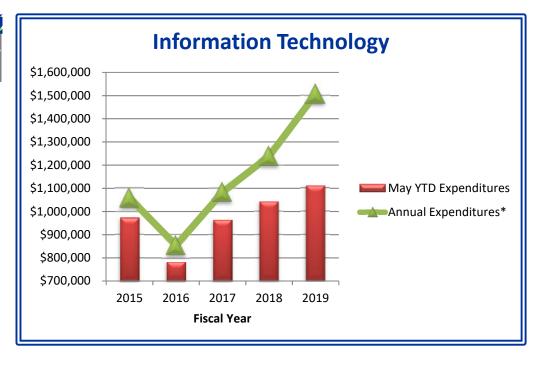
- (1) The increase is partly due to the replacement and upgrade of the storage area network and upgrade of a digital evidence logger recorder.
- (2) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) A part-time Support/Help Desk Technician position was added.
- (4) Communications costs previously recorded in the General Services Department were transferred to Information Technology.

Annual Increase from FY 2017 to FY 2018:

- (1) Hardware purchases included replacement of a server and a storage area network.
- (2) A generator failed during the year and needed to be replaced.
- (3) Software purchases included a migration to Microsoft 365 and budget automation software.

Annual Increase from FY 2018 to FY 2019:

- (1) Salary and benefits were increased due to an increase in the Help Desk position from part-time to full-time and estimated merit increases.
- (2) Hardware and software maintenance costs were budgeted to increase approximately \$66,000.
- (3) Training costs were increased for end user trainings.
- (4) Voice and data communication costs were budget to increase approximately \$22,000.
- (5) Hardware and software replacements and upgrades were budgeted to increase approximately \$40,000.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual - 16 expenditures.

City Attori	ney's (Office Expend	Under Target for FY 2019				
FY		May YTD openditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	429,769	\$	490,736	88%		
2016	\$	430,470	\$	496,564	87%	<1%	1%
2017	\$	430,849	\$	548,304	79%	<1%	10%
2018	\$	496,040	\$	563,398	88%	15%	3%
2019	\$	502,646	\$	736,323	68%	1%	31%

Annual Increase from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Budgeted amounts for payment of legal claims was transferred from the General Services Department.

YTD Increase from FY 2017 to FY 2018:

The increase is primarily due to vacancy savings incurred in the prior year.

Annual Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) Budgeted capacity was included for any potential payment of legal claims and services.



City Clerk'	s Offic	ce Expenditur	Under Target for FY 2019				
FY		May YTD cpenditures	E	Annual expenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	216,420	\$	243,829	89%		
2016	\$	188,857	\$	219,942	86%	-13%	-10%
2017	\$	234,249	\$	265,657	88%	24%	21%
2018	\$	216,518	\$	251,368	86%	-8%	-5%
2019	\$	249,385	\$	333,975	75%	15%	33%

YTD and Annual Decrease from FY 2015 to FY 2016:

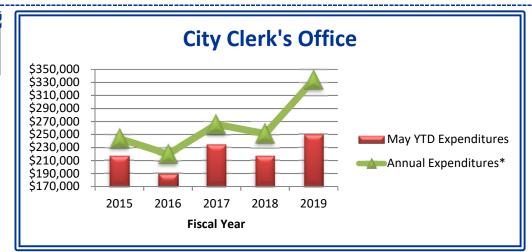
The decrease is primarily due to elections costs in the prior year.

YTD Increase from FY 2016 to FY 2017:

- (1) FY 2017 was an election year. Costs included the biennial election and the renewals of two franchise agreements.
- (2) Costs related to the City's electronics recycling event increased due to an increase in participation.
- (3) Prior to FY 2017, salary allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (4) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance



The increase is largely due to election costs.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Parks & R	ecrea	tion ⊑ xpenai	Under Target for FY 2019				
FY		May YTD penditures	Ex	Annual penditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	449,003	\$	506,788	89%		
2016	\$	437,179	\$	493,305	89%	-3%	-3%
2017	\$	513,830	\$	608,478	84%	18%	23%
2018	\$	518,949	\$	605,545	86%	1%	<-1%
2019	\$	589,841	\$	773,797	76%	14%	28%

YTD and Annual Increase from FY 2016 to FY 2017:

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.
- (2) Special events were increased approximately \$33,000 for additional events and enhancements of existing events.
- (3) Grant funding for the Wetlands Viewing Piers and the Sunset Park Tot Lot was included.

YTD Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) The Uptown merchants requested \$40,000 be added to the holiday decorations budget from the paid parking monies designated for Uptown improvements.

Annual Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) The Uptown merchants requested \$40,000 be added to the holiday decorations budget from the paid parking monies designated for Uptown improvements.
- (3) Grant funding for trails maintenance and Yavapai-Apache Nation Prop 202 monies were included.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures. - 18 -

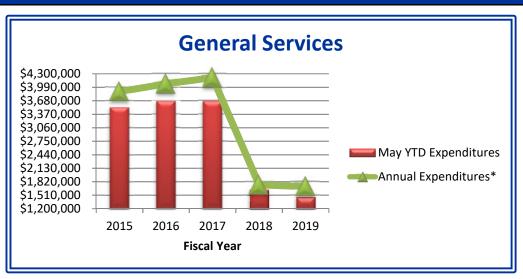
General S	Servi	ices Expend	Under Target for FY 2019				
FY	E	May YTD xpenditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	3,534,387	\$	3,889,467	91%		
2016	\$	3,671,872	\$	4,071,785	90%	4%	5%
2017	\$	3,667,581	\$	4,209,363	87%	<-1%	3%
2018	\$	1,646,234	\$	1,747,264	94%	-55%	-58%
2019	\$	1,468,090	\$	1,707,426	86%	-11%	-2%

YTD and Annual Decrease from FY 2017 to FY 2018:

- (1) The debt service costs were moved to a separate departmental code in the general ledger.
- (2) Tourism Management & Development costs were moved to the City Manager's Office budget.

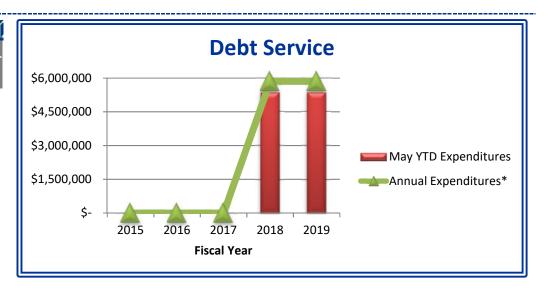
YTD Decrease from FY 2018 to FY 2019:

The decrease is primarily due to payments related to the prior year refunds of PSPRS



Debt Ser	vice	Expenditure	On Target for FY 2019				
FY		May YTD openditures	E:	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	-	\$	-	N/A		
2016	\$	-	\$	-	N/A	N/A	N/A
2017	\$	-	\$	-	N/A	N/A	N/A
2018	\$	5,366,304	\$	5,853,030	92%	∞	∞
2019	\$	5,367,772	\$	5,854,419	92%	<1%	<1%

Debt Service costs were moved to a separate departmental code in the general ledger starting in FY 2018.

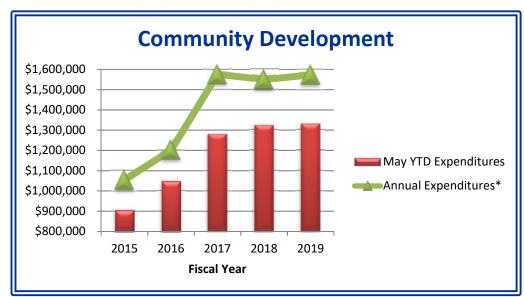


^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Commun	ity D	evelopment)	Under Target for FY 2019				
FY		May YTD openditures	E	Annual openditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	906,156	\$	1,054,199	86%		
2016	\$	1,047,979	\$	1,201,326	87%	16%	14%
2017	\$	1,282,041	\$	1,576,171	81%	22%	31%
2018	\$	1,323,518	\$	1,550,218	85%	3%	-2%
2019	\$	1,330,795	\$	1,573,086	85%	1%	1%

YTD and Annual Increase from FY 2015 to FY 2016:

- (1) A part-time Administrative Assistant was transferred from the Public Works Department.
- (2) A Senior Planner position was added.
- (3) A replacement vehicle for Code Enforcement was purchased for approximately \$24,000.
- (4) CDBG administration costs of approximately \$22,000 were incurred in FY 2016. YTD and Annual Increase from FY 2016 to FY 2017:



- (1) A significant portion of the increase is due to Community Development Block Grant (CDBG) expenditures. The City has typically received CDBG awards every three years.
- (2) The increase is also related to the update of the Land Development Code, amendments to the Community Plan, and development of a wireless master plan.
- (3) A new file storage system was purchased for approximately \$22,000.
- (4) Historic Preservation Grants were included for \$20,000.
- (5) Salaries were increased due to budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%. The most significant increase in benefits was a 2% increase to health insurance premiums.

^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Public Wo	orks E	Expenditures	Under Target for FY 2019				
FY		May YTD openditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	1,853,829	\$	2,278,004	81%		
2016	\$	2,297,660	\$	3,214,005	71%	24%	41%
2017	\$	3,359,286	\$	4,397,351	76%	46%	37%
2018	\$	3,376,537	\$	4,705,978	72%	1%	7%
2019	\$	2,939,122	\$	5,080,948	58%	-13%	8%

YTD and Annual Increase from FY 2015 to FY 2016:

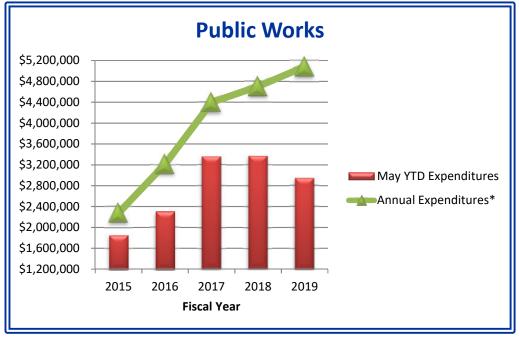
- (1) The increase was partly due to increased expenditures for road rehabilitation and maintenance.
- (2) An Assistant Engineer position and an Associate Engineer position were added in FY 2016.
- (3) The increase was partly due to increases in utility costs.
- (4) Improvements were made to the Teen Center and roof installations were made for the City Hall parking structure.

YTD and Annual Increase from FY 2016 to FY 2017:

- (1) The increase was primarily due to increased expenditures for road rehabilitation and maintenance.
- (2) Prior to FY 2017, salary and other cost allocations for Capital Projects Management to the Wastewater Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (3) Salaries and benefits increased due to the implementation of a traffic control services program, vacancy savings in the prior year, and budgeted cost-of-living adjustments of 1.8% and average merit increases of 2.5%.

YTD Decrease from FY 2018 to FY 2019:

The decrease was primarily due to the timing of streets maintenance and rehabilitation costs.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

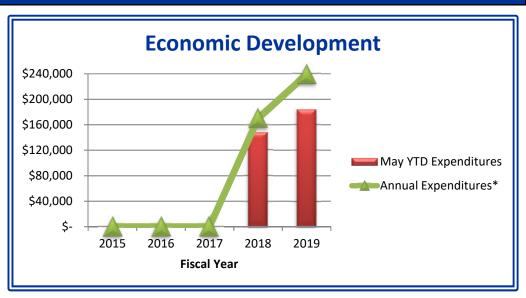
Economic	Deve	elopment Exp	Under Target for FY 2019				
FY		May YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	-	\$	-	N/A		
2016	\$	-	\$	-	N/A	N/A	N/A
2017	\$	-	\$	-	N/A	N/A	N/A
2018	\$	148,901	\$	169,978	88%	∞	∞
2019	\$	184,255	\$	239,000	77%	24%	41%

The Economic Development program was moved to its own department in FY 2018.

YTD Increase from FY 2018 to FY 2019:

The increase was due to expenditures related to the Rural Business Development Grant. Annual Increase from FY 2018 to FY 2019:

- (1) The budgeted increase was partly due to an approved Decision Package to increase the marketing budget for economic development programs.
- (2) Salaries and benefits were also increased based on estimated merit increases.
- (3) A Rural Business Development Grant has been award for \$21,500.



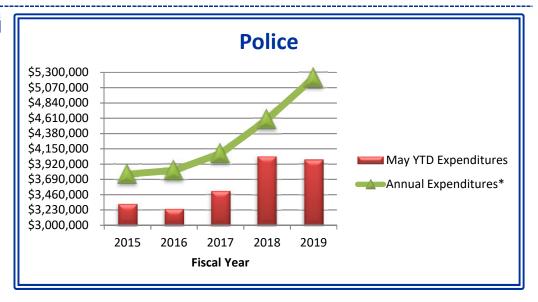
Police Exp	oendi	tures	Under Target for FY 2019				
FY		May YTD penditures	E	Annual spenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	3,319,533	\$	3,770,582	88%		
2016	\$	3,245,261	\$	3,826,416	85%	-2%	1%
2017	\$	3,510,653	\$	4,080,748	86%	8%	7%
2018	\$	4,034,388	\$	4,593,303	88%	15%	13%
2019	\$	3,984,329	\$	5,218,836	76%	-1%	14%

YTD and Annual Increase from FY 2017 to FY 2018:

- (1) Vacancy savings were experienced in FY 2017.
- (2) The PSPRS required contribution rate increased approximately 30%.
- (3) The increase is also partly due to additional lease payments for the completion of the assigned vehicle program for patrol officers.

Annual Increase from FY 2018 to FY 2019:

- (1) Contributions to the Public Safety Personnel Retirement System (PSPRS) were increased to pay down the unfunded liability.
- (2) Vacancy savings were experienced in FY 2018, in addition to underfilled positions.



^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Municipal	Cour	t Expenditure	Under Target for FY 2019				
FY		May YTD penditures	E:	Annual xpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	248,688	\$	291,684	85%		
2016	\$	266,311	\$	307,281	87%	7%	5%
2017	\$	269,122	\$	322,022	84%	1%	5%
2018	\$	312,344	\$	358,670	87%	16%	11%
2019	\$	344,223	\$	413,890	83%	10%	15%

YTD and Annual Increase from FY 2017 to FY 2018:

- (1) Salary and benefit costs were approximately \$17,000 higher partly due to vacancy savings experienced in FY 2017.
- (2) Court appointed attorney costs were approximately \$22,000 higher.

YTD Increase from FY 2018 to FY 2019:

The increase is primarily a result of the increase of a Court Clerk position from part-time to full-time.

Annual Increase from FY 2018 to FY 2019:

The budgeted increase is primarily a result of the increase of a Court Clerk position from part-time to full-time and a grant for security equipment.

Wastewat	er Ad	lministration	Ехр	Under Target for FY 2019			
FY		May YTD penditures	Ex	Annual kpenditures*	% of Annual Exp.	% Increase - May YTD	% Increase - Annual
2015	\$	5,722,321	\$	6,394,431	89%		
2016	\$	5,917,036	\$	6,503,494	91%	3%	2%
2017	\$	5,010,468	\$	5,465,854	92%	-15%	-16%
2018	\$	191,402	\$	218,100	88%	-96%	-96%
2019	\$	215,540	\$	251,730	86%	13%	15%

Annual Decrease from FY 2016 to FY 2017:

- (1) Prior to FY 2017, salary and other cost allocations to the Wastewater Enterprise Fund were coded to the Wastewater Administration Department. Starting in FY 2017, these are coded to each individual department within the Wastewater Enterprise Fund.
- (2) Debt service costs are approximately \$261,000 lower.

YTD and Annual Decrease from FY 2017 to FY 2018:

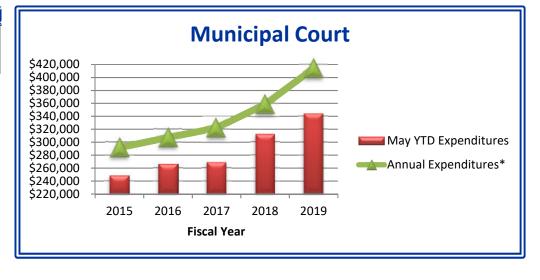
The debt service costs were moved to a separate departmental code in the general ledger.

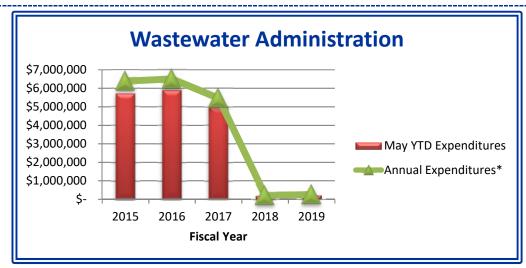
YTD Increase from FY 2018 to FY 2019:

The increase was primarily due to vacancy savings in FY 2018.

Annual Increase from FY 2018 to FY 2019:

The budgeted increase was primarily due to vacancy savings in FY 2018.





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Wastewater Capital Projects Mgmt Exp. **Exceeds Target for FY 2019** % of **May YTD** Annual % Increase - % Increase FY Annual **Expenditures Expenditures* May YTD** Annual Exp. 2015 116,628 \$ 131,783 89% 2016 105.387 \$ 176.040 60% -10% 34% 2017 61.618 \$ 64.796 95% -42% -63% 2018 49.946 \$ 57.580 87% -19% -11% 2019 54,016 \$ 57,730 94% 8% <1%

Annual Increase from FY 2015 to FY 2016:

- (1) Salaries were increased due to budgeted cost-of-living adjustments of 1.3% and average merit increases of 2.5%. The most significant increase in benefits was a 7% increase to health insurance premiums.
- $\ensuremath{\text{(2)}}\ A\ master\ plan\ was\ started\ during\ FY\ 2016\ for\ the\ was tewater\ collection\ system.$

YTD and Annual Decrease from FY 2016 to FY 2017:

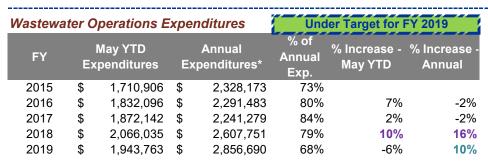
Prior to FY 2017, salary allocations for Capital Projects Management to the Wastewater

Enterprise Fund were coded to the Wastewater Department. Starting in FY 2017, these are coded to each individual departments within the Wastewater Enterprise Fund.

YTD and Annual Decrease from FY 2017 to FY 2018:

The decrease is primarily due to vacancy savings in FY 2018.

Exceeds Target for FY 2019: The percentage of annual expenditures is high for eleven months of the fiscal year (94% actual compared to eleven-month budget of 92%). Due to limitations in the payroll software on-call pay was allocated in the same proportions as employees' base pay instead of coding to the benefitting program. Correcting journal entries will be made as of year-end, and this departmental area is expected to be within budget.

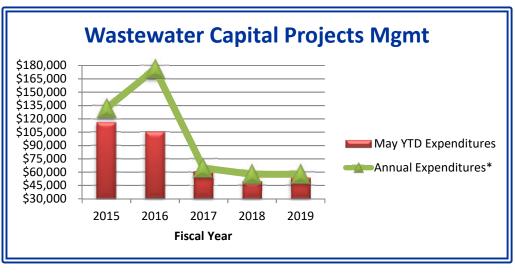


YTD and Annual Increase from FY 2017 to FY 2018:

The increase is largely a result of a generator replacement and rental.

Annual Increase from FY 2018 to FY 2019:

The increase is mostly due to budget capacity for plant operations maintenance including irrigation maintenance, injection well maintenance, wetlands maintenance, preventative maintenance, and pump/motor rebuild/repairs.



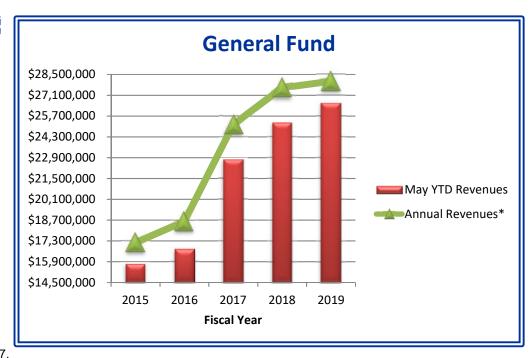


^{*} For the current year, Annual Expenditures represents total budgeted expenditures, excluding contingencies and capital improvements. For the prior years, the Annual Expenditures represent total actual expenditures.

Total Gene	eral F	Fund Revenu	es	Exeeds Target for FY 2019			
FY	May YTD Revenues			Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	15,758,498	\$	17,191,008	92%		
2016	\$	16,735,122	\$	18,612,738	90%	6%	8%
2017	\$	22,765,176	\$	25,135,539	91%	36%	35%
2018	\$	25,254,636	\$	27,601,469	91%	11%	10%
2019	\$	26,590,576	\$	28,043,840	95%	5%	2%

YTD and Annual Increase from FY 2016 to FY 2017:

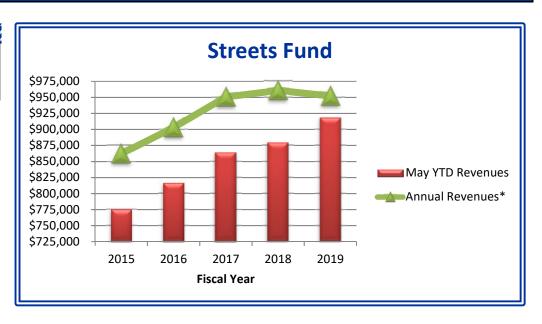
- (1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue in the Wastewater Fund. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.
- (2) Bed tax revenues increased 27%, and City sales tax revenues increased 9%. YTD Increase from FY 2017 to FY 2018:
- (1) City sales taxes increased 8% and bed tax revenues increased 17%. The increases are partly due to increases in tourism categories, as well as increases due to the change in legislation regarding short-term rentals effective January 1, 2017.



- (2) In addition, the paid parking program was initiated the end of June 2017. Charges for services include additional revenues related to the program of approximately \$513,000. *Annual Increase from FY 2017 to FY 2018:*
- (1) City sales taxes increased 13% and bed tax revenues increased 16%. The increases are partly due to increases in tourism categories, as well as increases due to the change in legislation regarding short-term rentals effective January 1, 2017.
- (2) In addition, the paid parking program was initiated the end of June 2017. Charges for services include additional revenues related to the program of approximately \$565,000.

^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

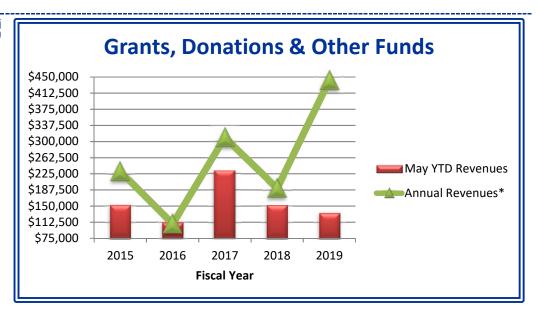
Total Stre	ets F	und Rever	Exeeds Target for FY 2019			
FY		May YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	775,339	\$ 862,099	90%		
2016	\$	816,697	\$ 902,994	90%	5%	5%
2017	\$	863,979	\$ 950,751	91%	6%	5%
2018	\$	879,534	\$ 960,751	92%	2%	1%
2019	\$	918,492	\$ 952,220	96%	4%	-1%



Total Gra	nts,	Donations of	Under Target for FY 2019			
FY		May YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	152,227	\$ 230,824	66%		
2016	\$	112,315	\$ 108,649	103%	-26%	-53%
2017	\$	232,402	\$ 309,408	75%	107%	185%
2018	\$	152,227	\$ 191,824	79%	-34%	-38%
2019	\$	133,878	\$ 442,700	30%	-12%	131%

Increases/Decreases: The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so revenues will not necessarily be consistent from month to month or year to year.

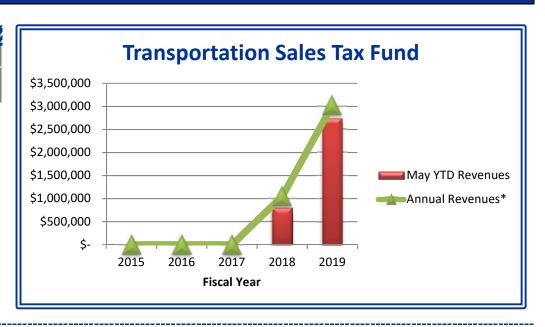
Under Target for FY 2019: The FY 2018 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises.



^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues. - 26 -

Total Trai	nspc	ortation Sale	es 7	On Target for FY 2019			
FY		May YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	-	\$	-	N/A		
2016	\$	-	\$	-	N/A	N/A	N/A
2017	\$	-	\$	-	N/A	N/A	N/A
2018	\$	815,891	\$	1,045,367	78%	∞	∞
2019	\$	2 750 922	\$	3 021 550	91%	237%	189%

The Transportation Sales Tax Fund was initiated in FY 2018.

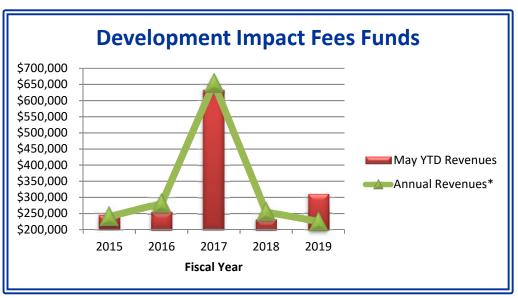


Total Dev	elop	. Impact Fe	Exeeds Target for FY 2019			
FY		May YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	245,740	\$ 240,561	102%		
2016	\$	256,201	\$ 281,497	91%	4%	17%
2017	\$	634,281	\$ 654,256	97%	148%	132%
2018	\$	231,643	\$ 255,051	91%	-63%	-61%
2019	\$	310,876	\$ 225,220	138%	34%	-12%

YTD and Annual Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the Development Impact Fees Funds is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

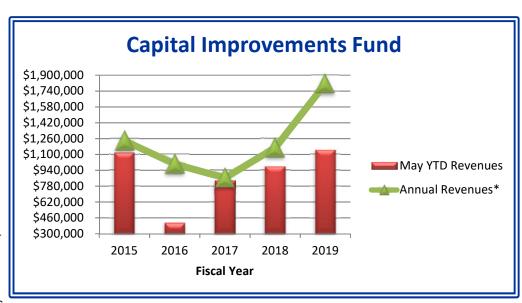


^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Total Cap	ital	Improveme	nts	Fund Rev.	Under Target for FY 2019			
FY		May YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual	
2015	\$	1,122,352	\$	1,238,120	91%			
2016	\$	409,829	\$	1,003,733	41%	-63%	-19%	
2017	\$	838,889	\$	863,346	97%	105%	-14%	
2018	\$	977,583	\$	1,168,259	84%	17%	35%	
2019	\$	1,144,610	\$	1,814,591	63%	17%	55%	

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects and the receipt of funding designated for those projects so revenues will not necessarily be consistent from month to month or year to year.

Under Target for FY 2019: Due to the effect of the timing of these revenues, year-to-date revenues are low will likely be under target by the end of the fiscal year due to delays in grant funded projects.

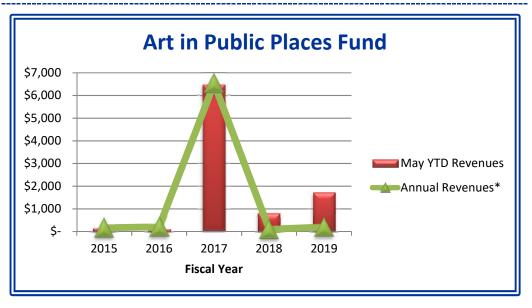


Total Art	in F	Public Places	Exeeds Target for FY 2019			
FY		May YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	157	\$ 161	97%		
2016	\$	113	\$ 204	56%	-28%	27%
2017	\$	6,484	\$ 6,528	99%	5633%	3106%
2018	\$	792	\$ 98	811%	-88%	-99%
2019	\$	1,706	\$ 200	853%	115%	105%

YTD and Annual Increase from FY 2016 to FY 2017:

The increase was primarily due to contributions in lieu of the City's public art requirement.

Other Increases/Decreases: The Art in Public Places Fund relies primarily on transfers from other funds. Minimal revenues are received, and for several years have only consisted of interest earnings, with the exception of FY 2017.

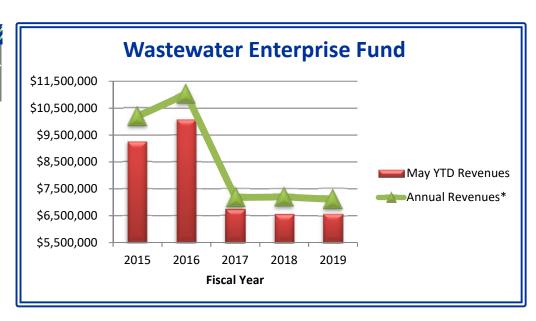


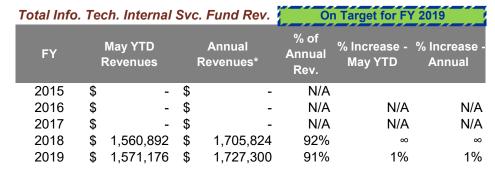
^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues. - 28 -

Total Was	stew	ater Enterpi	ise	On Target for FY 2019			
FY		May YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	9,249,447	\$	10,190,631	91%		
2016	\$	10,071,661	\$	11,026,791	91%	9%	8%
2017	\$	6,754,772	\$	7,180,562	94%	-33%	-35%
2018	\$	6,567,549	\$	7,195,914	91%	-3%	<1%
2019	\$	6,588,630	\$	7,110,300	93%	<1%	-1%

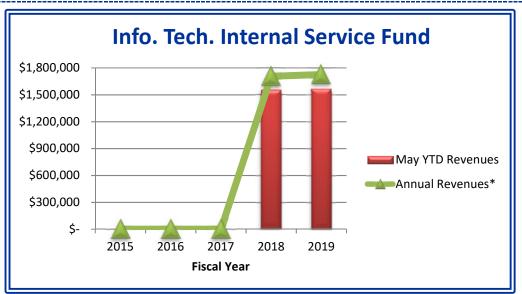
YTD and Annual Decrease from FY 2016 to FY 2017:

- (1) An accounting change was made in the recording of City sales taxes in FY 2017. Previously, the portion of City sales tax designated for the Wastewater Fund subsidy was recorded as revenue. For FY 2017, the entire City sales tax collections are recorded in the General Fund, and the subsidy to the Wastewater Fund is recorded as a transfer. In addition, the subsidy was reduced from 30% to 25%.
- (2) In FY 2016, the City received approximately \$112,000 from APS as incentive payments for implementation of energy savings measures on projects.





The Information Technology Internal Service Fund was initiated in FY 2018.



^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

May YTD Revenues

Annual Revenues*

Total Revenues by Fund

\$160,000

\$120,000

\$80,000

\$40,000

\$-

2015

2016

2017

Fiscal Year

Total CFD - Sedona Summit II Revenues Exeeds Target for FY 2019

FY	May YTD Revenues	Anr	ual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$ 38,478	\$	54,429	71%		
2016	\$ 36,453	\$	52,969	69%	-5%	-3%
2017	\$ 48,072	\$	49,312	97%	32%	-7%
2018	\$ 49,788	\$	48,910	102%	4%	-1%
2019	\$ 52,248	\$	54,550	96%	5%	12%

Annual Increase from FY 2018 to FY 2019:

The FY 2019 revenues include an increase in estimated interest earnings.



CFD - Fairfield

2018

2019

Total CFD - Fairfield Revenues **Under Target for FY 2019** % of % Increase -% Increase -**May YTD** FY **Annual Revenues*** Annual Revenues May YTD Annual Rev. 1,285 \$ 121,137 1% 2015 2016 \$ 121.197 \$ 123,983 98% 9334% 2% 2017 92,660 \$ 61% -24% 24% 153,156 2018 \$ 90.767 \$ 120.508 75% -2% -21% 2019 92.236 \$ 141.800 65% 2% 18%

YTD Increase from FY 2015 to FY 2016:

The increase is due to the timing of in lieu fee payments.

Annual Increase from FY 2018 to FY 2019:

The increase is partly due to the timing of in lieu fee payments. Approximately \$30,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.**

Annual Decrease from FY 2017 to FY 2018:

The decrease is partly due to the timing of in lieu fees for the Community Facilities Districts.

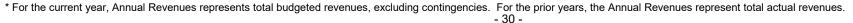
Approximately \$30,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.**

Annual Increase from FY 2018 to FY 2019:

The FY 2019 budget was based on preliminary estimates. FY 2018 revenues were expected to be higher at the time projections were developed, and the FY 2019 projection may also be slightly high.

Under Target for FY 2019: The CFD in lieu fees are received quarterly, with the largest payments typically in the second and third quarters of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low but expected to be on target by the end of the fiscal year.

**Revenues are recognized when they are measurable and available. The period of availability is defined as 60 days. These revenues were received after the period of availability.





On Target for FY 2019

Total Reve	Total Revenues								
- V	May YTD	Anr							

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FY		May YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	27,338,831	\$	30,128,970	91%		
2016	\$	28,559,587	\$	32,113,557	89%	4%	7%
2017	\$	32,249,490	\$	35,302,858	91%	13%	10%
2018	\$	36,581,302	\$	40,293,974	91%	13%	14%
2019	\$	40,155,350	\$	43,534,271	92%	10%	8%

YTD and Annual Increase from FY 2016 to FY 2017:

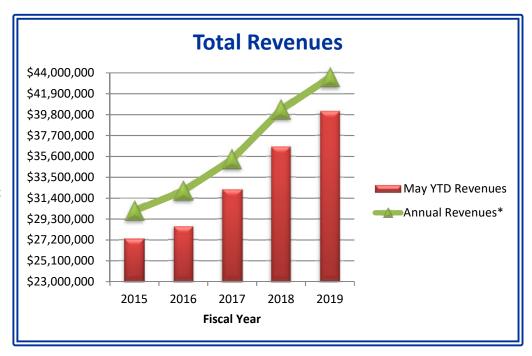
The most significant increases were in the categories of sales tax, bed tax, development impact fees, and capacity fees.

YTD and Annual Increase from FY 2017 to FY 2018:

The most significant increases were in the categories of sales tax, bed tax, charges for services, and other miscellaneous revenues.

YTD Increase from FY 2018 to FY 2019:

The most significant increases were in the categories of sales tax and bed tax revenues.



^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

City Sales	Tax	Revenues	On Target for FY 2019			
FY		May YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	12,474,429	\$ 13,613,056	92%		
2016	\$	13,566,459	\$ 14,999,612	90%	9%	10%
2017	\$	14,728,399	\$ 16,268,459	91%	9%	8%
2018	\$	16,685,923	\$ 18,393,517	91%	13%	13%
2019	\$	19.519.578	\$ 20.928.500	93%	17%	14%

Annual Increase from FY 2015 to FY 2016:

The increase was mostly attributable to increases in the Restaurant & Bar, Hotel/Motel and Retail categories. These are largely impacted by the level of tourism activity. YTD and Annual Increase from FY 2017 to FY 2018:

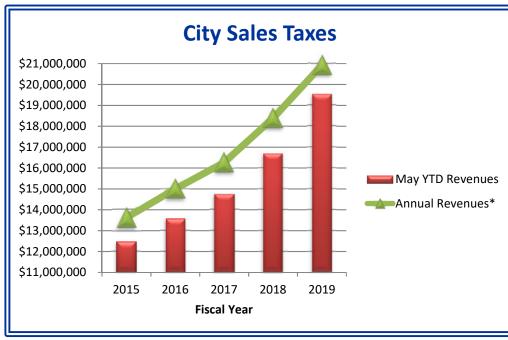
The increase was partly due to the increase in the sales tax rate for transportation projects.

YTD Increase from FY 2018 to FY 2019:

The increase was partly due to the increase in the sales tax rate for transportation projects. In addition, the most significant increases were in the Hotel/Motel, Communications & Utilities, and Amusements & Other categories.

Annual Increase from FY 2018 to FY 2019:

The estimated increase was partly due to the increase in the sales tax rate for transportation projects, in addition to continued increases in the economy.



See City Sales Tax Revenues by Category and City Sales Taxes by Month for more information.

^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Bed Tax Revenues

Deu Tax K	even	ues	Exceeds larget for F1 2019			
FY		May YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	2,341,987	\$ 2,659,290	88%		
2016	\$	2,725,396	\$ 3,010,334	91%	16%	13%
2017	\$	3,489,306	\$ 3,811,727	92%	28%	27%
2018	\$	4,065,570	\$ 4,431,680	92%	17%	16%
2019	\$	4,408,140	\$ 4,446,000	99%	8%	<1%

YTD and Annual Increase from FY 2015 to FY 2016:

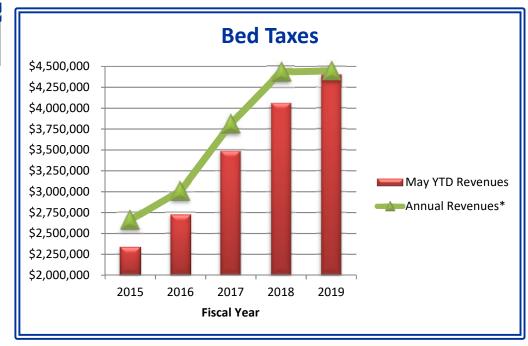
The continued increase in the bed tax revenues was largely due to the effects of the implementation of the destination marketing program.

YTD and Annual; Increase from FY 2016 to FY 2017:

- (1) A portion of the increase represents an increase in late payments (collection of taxes for prior taxing periods) and payments made on time in FY 2017 that were made late in FY 2016.
- (2) A portion of the increase is a result of the change in legislation regarding short-term residential rentals effective January 1, 2017.
- (3) The increase is also a result of the effects of the implementation of the tourism management and destination marketing program.

YTD and Annual Increase from FY 2017 to FY 2018:

A portion of the increase represents an increase as a result of the change in legislation regarding short-term residential rentals.



See Bed Taxes by Month for more information.

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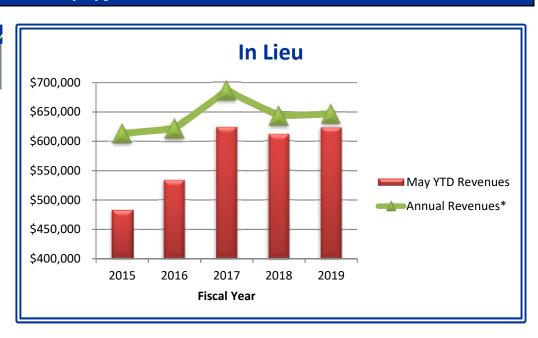
In Lieu Re	veni	ues	Exeeds Target for FY 2019				
FY		May YTD Revenues	Anı	nual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	482,952	\$	613,430	79%		
2016	\$	533,754	\$	621,391	86%	11%	1%
2017	\$	624,907	\$	686,301	91%	17%	10%
2018	\$	611,872	\$	643,087	95%	-2%	-6%
2019	\$	624,426	\$	646,700	97%	2%	1%

YTD Increase from FY 2015 to FY 2016:

The increase is due to the timing of in lieu fees for the Community Facilities Districts.

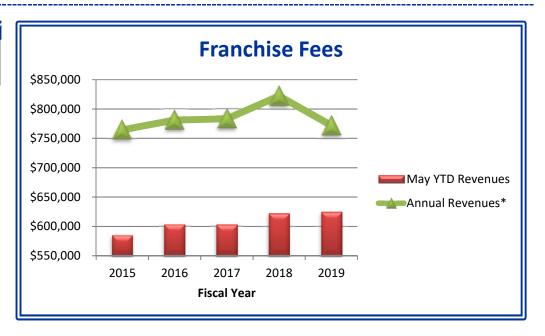
YTD and Annual Increase from FY 2016 to FY 2017:

- (1) The increase is partly due to the timing of in lieu fees for the Community Facilities Districts. Approximately \$20,000 of FY 2016 revenue was recognized in FY 2017 due to the lateness of receipt.**
- (2) The increase is also due to the receipt of one-time Arts and Affordable Housing in-lieu revenues received in FY 2017.



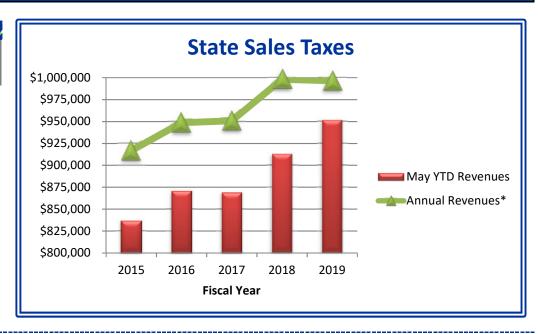
F	Franchise Fee Revenues						On Target for FY 2019			
ı	FY		May YTD Revenues	Anı	nual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual		
	2015	\$	585,066	\$	764,473	77%				
	2016	\$	602,901	\$	781,223	77%	3%	2%		
	2017	\$	602,595	\$	783,413	77%	<-1%	<1%		
	2018	\$	621,756	\$	822,122	76%	3%	5%		
	2019	\$	624,252	\$	771,800	81%	<1%	-6%		

On Target for FY 2019: The franchise fees are received quarterly. Due to the effect of the timing of these revenues, year-to-date revenues are low but on target for this point in the fiscal year.



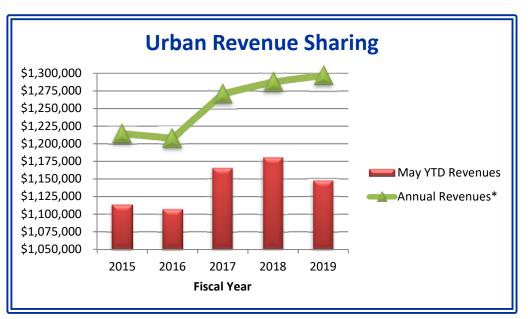
^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

State Sale	s Ta	x Revenues	Exeeds Target for FY 2019				
FY		May YTD Revenues	Ann	ual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	836,871	\$	916,721	91%		
2016	\$	871,048	\$	948,696	92%	4%	3%
2017	\$	869,197	\$	950,879	91%	<-1%	<1%
2018	\$	912,947	\$	998,202	91%	5%	5%
2019	\$	951 564	\$	996 500	95%	4%	<-1%



Urban Rev	enu	e Sharing Re	Under Target for FY 2019				
FY		May YTD Revenues	Anı	nual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	1,113,122	\$	1,214,315	92%		
2016	\$	1,107,087	\$	1,207,731	92%	-1%	-1%
2017	\$	1,164,989	\$	1,270,897	92%	5%	5%
2018	\$	1,180,453	\$	1,287,767	92%	1%	1%
2019	\$	1,147,380	\$	1,297,000	88%	-3%	1%

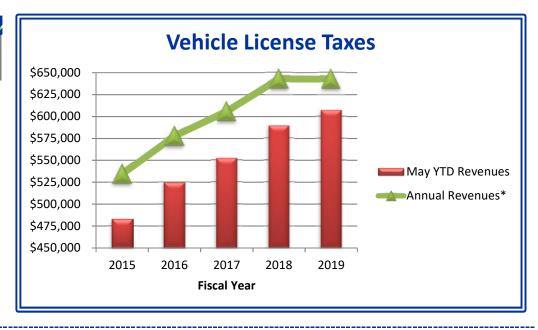
Under Target for FY 2019: Urban Revenue Sharing in state-shared income taxes. The State provides a preliminary estimate of each city's and town's allocation, which is based on population. The final allocation for the year will be approximately \$1.25 million, approximately \$45,000 less than originally estimated.



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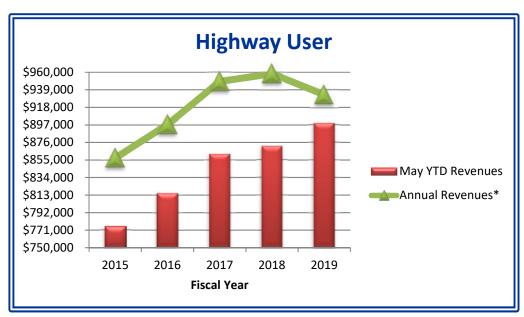
Vehicle License Tax	Reven		Exe	eeds Target for	FY 2
FY May Reve		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	

FY	May YTD Revenues	Anr	ual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$ 483,195	\$	534,404	90%		
2016	\$ 525,255	\$	577,681	91%	9%	8%
2017	\$ 552,273	\$	606,030	91%	5%	5%
2018	\$ 589,479	\$	642,895	92%	7%	6%
2019	\$ 607 289	\$	642 600	95%	3%	<-1%



Highway U	Jser	Revenues			Exe	eds Target for I	Y 2019
FY		May YTD Revenues	Anı	าual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	775,339	\$	857,363	90%		
2016	\$	815,484	\$	897,406	91%	5%	5%
2017	\$	862,249	\$	949,028	91%	6%	6%
2018	\$	871,382	\$	958,278	91%	1%	1%
2019	\$	898,989	\$	933,200	96%	3%	-3%

Increases/Decreases: The activity of the Highway User revenues is based on gasoline sales within each county and across the state and allocated primarily based on population. The amount can fluctuate based on the portion that the legislature appropriates to the state Highway User Revenue Fund.



^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues. - 36 -

Other Inte	ergo	vernmental	Re	venues	Und	er Target for F	Y 2019
FY		May YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	1,311,022	\$	1,347,854	97%		
2016	\$	506,996	\$	874,083	58%	-61%	-35%
2017	\$	860,153	\$	956,757	90%	70%	9%
2018	\$	869,616	\$	1,048,665	83%	1%	10%
2019	\$	917,212	\$	1,949,591	47%	5%	86%

YTD Decrease from FY 2015 to FY 2016:

The decrease is primarily due to grant activity and outside participation in capital projects, which is based on the funding awarded and received and timing of capital projects so revenues will not necessarily be consistent from month to month or year to *Annual Decrease from FY 2015 to FY 2016:*

The decrease was primarily due to an intergovernmental agreement with Yavapai County for reconstruction of Airport Road in the prior fiscal year.

YTD Increase from FY 2016 to FY 2017:

The increase is primarily due to grant activity and outside participation in capital projects, which is based on the funding awarded and received and timing of capital projects so revenues will not necessarily be consistent from month to month or year to year.

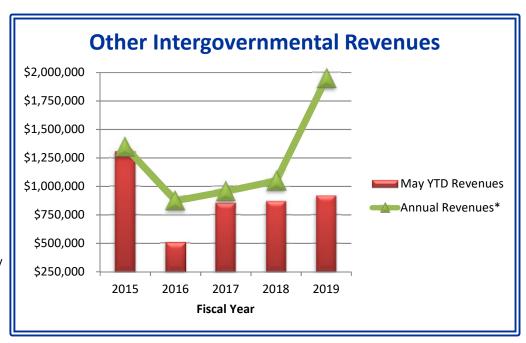
Annual Increase from FY 2017 to FY 2018:

The increase was primarily due to increases in grant funding and intergovernmental agreements.

Annual Increase from FY 2018 to FY 2019:

The budgeted increase was primarily due to anticipated increases in grant funding for capital projects.

Under Target for FY 2019: The FY 2019 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. In addition, grants and intergovernmental agreements tied to various projects are received as awarded or based on the timing of the project. Due to the effect of the timing of these revenues, year-to-date revenues are low and may be under target by the end of the fiscal year due to the contingent revenues.



^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

\$500,000 \$475,000 \$450,000 \$425,000 \$400,000

License &	Pern	nit Revenues		0	n Target for FY	2019
FY		May YTD Revenues	Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	445,325	\$ 473,367	94%		
2016	\$	468,741	\$ 496,777	94%	5%	5%
2017	\$	463,490	\$ 478,016	97%	-1%	-4%
2018	\$	415,883	\$ 456,278	91%	-10%	-5%
2019	\$	312,506	\$ 350,180	89%	-25%	-23%

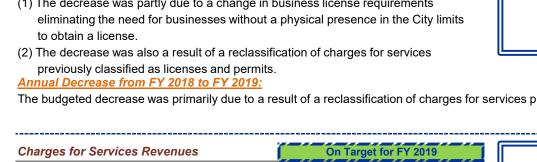
YTD Increase from FY 2015 to FY 2016:

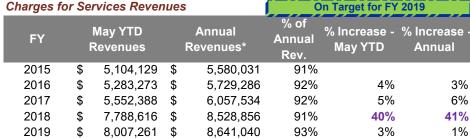
The decrease was primarily due to a result of decreases in building permits.

YTD Decrease from FY 2018 to FY 2019:

(1) The decrease was partly due to a change in business license requirements to obtain a license.

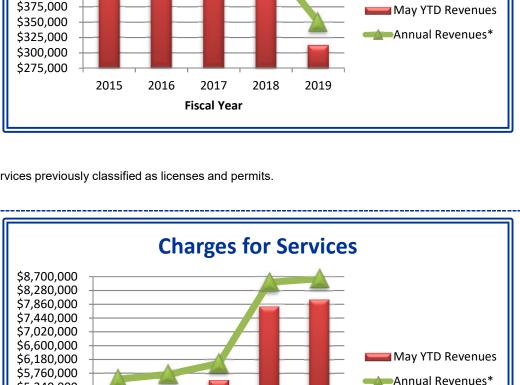
The budgeted decrease was primarily due to a result of a reclassification of charges for services previously classified as licenses and permits.





YTD and Annual Increase from FY 2017 to FY 2018:

The increase was primarily due to the start of the paid parking program and the indirect cost allocations to fund the Information Technology Internal Services Fund.



Licenses & Permits

City of Sedona May 2019 Monthly Financial Report

\$5,340,000

\$4,920,000

\$4,500,000

2015

2016

2017

Fiscal Year

2018

2019

^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Fines	&	Forfeitures	Revenues
--------------	---	--------------------	----------

rilles & r	oriei	lures Reve	iiue	25	Exee	us rarget for	FT 2019
FY		May YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	255,433	\$	277,682	92%		
2016	\$	238,635	\$	241,071	99%	-7%	-13%
2017	\$	154,743	\$	186,404	83%	-35%	-23%
2018	\$	293,183	\$	333,546	88%	89%	79%
2019	\$	272,864	\$	281,990	97%	-7%	-15%

Annual Decrease from FY 2015 to FY 2016:

The decrease was primarily due to a decrease in court fines collected.

YTD and Annual Decrease from FY 2016 to FY 2017:

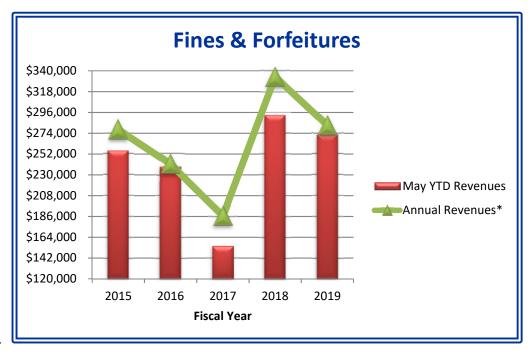
- (1) The decrease was partly due to an decrease in court fines and court enhancement fees collected.
- (2) The decrease was also partly due to a reduction in delinquent wastewater accounts resulting in lower late fees on wastewater billings and a significant write-off of late fees.

YTD and Annual Increase from FY 2017 to FY 2018:

- (1) The increase was primarily due to an increase in court fines collected, which is partly due to the start of the paid parking program and the related fines.
- (2) The increase was also partly due to a significant write-off of late fees in the prior year. Annual Decrease from FY 2018 to FY 2019:

The budgeted decrease was primarily due to a conservative estimate of court fines based on averages of past collections.

Evende Torget for EV 2040



City of Sedona May 2019 Monthly Financial Report

^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues. - 39 -

Development Impact Fee Revenues Exeeds Target for FY 2019 May YTD Annual % Increase - % Increase FY Annual Revenues Revenues* May YTD Annual Rev. 216.039 \$ 216.039 100% 2015 2016 \$ 219,389 \$ 231,772 95% 2% 7% 2017 613.386 \$ 618.740 99% 180% 167% 207,076 2018 165,039 \$ 80% -73% -67%

262.691 \$ YTD and Annual Increase from FY 2016 to FY 2017:

2019

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

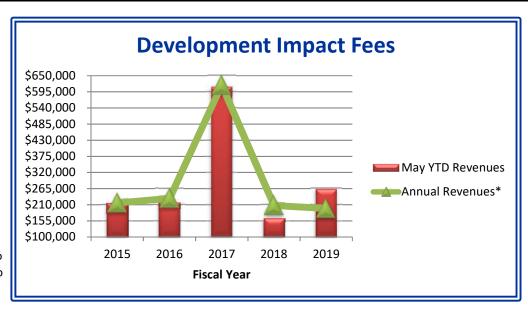
197.410

133%

59%

-5%

Other Increases/Decreases: The activity of the development impact fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

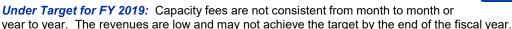


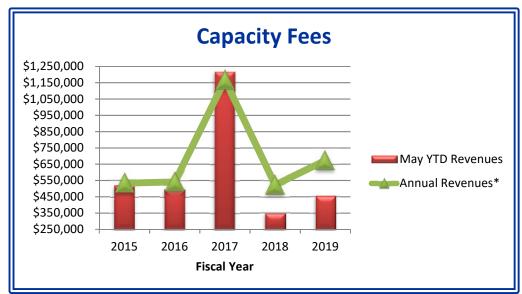
Capacity Fee Revenues **Under Target for FY 2019** % of May YTD Annual % Increase - % Increase FY Annual May YTD Revenues Revenues* Annual Rev. 2015 520,159 \$ 533,054 98% 2016 497.898 \$ 541,045 92% -4% 1% 144% 2017 1,216,685 \$ 1.167.388 104% 116% 2018 347,510 \$ 523.013 66% -71% -55% 2019 453,897 \$ 673,300 67% 31% 29%

YTD and Annual Increase from FY 2016 to FY 2017:

The increase was primarily due to fees assessed with the permitting of the new Marriott facility and the new CVS.

Other Increases/Decreases: The activity of the capacity fees is based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.





^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Other Miscellaneous Revenues

Other wis	Cella	illeous kev	em	162	Exec	us rarget for	F1 2019
FY		May YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - May YTD	% Increase - Annual
2015	\$	393,763	\$	527,894	75%		
2016	\$	597,272	\$	955,449	63%	52%	81%
2017	\$	494,729	\$	511,285	97%	-17%	-46%
2018	\$	1,162,072	\$	1,018,991	114%	135%	99%
2019	\$	1,147,301	\$	778,460	147%	-1%	-24%

YTD and Annual Increase from FY 2015 to FY 2016:

- (1) One-time incentive payments were received from APS during FY 2016.
- (2) Interest earnings in LGIP accounts were higher than the prior year.
- (3) Outside participation in capital projects is not always consistent from year to year.

YTD and Annual Decrease from FY 2016 to FY 2017:

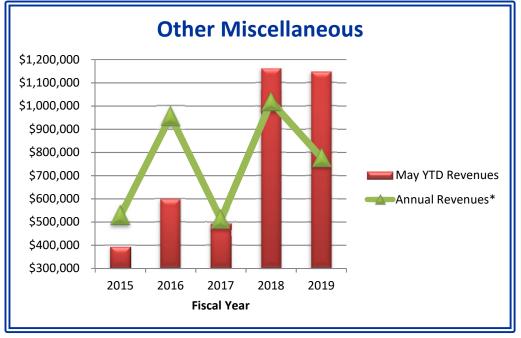
- (1) The decrease was mostly due to losses and a decrease in the interest earnings in LGIP accounts.
- (2) One-time Insurance proceeds were received in FY 2016.
- $(3) \ {\hbox{Outside participation in capital projects is not always consistent from year to year.} \\$

YTD and Annual Increase from FY 2017 to FY 2018:

- (1) The increase was largely due to settlement proceeds from the SunEdison case.
- (2) The increase was also due to an increase in the interest earnings in LGIP accounts and pooled investment accounts.
- (3) The increase was also partly due to insurance proceeds for the City Hall flood damage.

Annual Decrease from FY 2018 to FY 2019:

The budgeted decrease was primarily due to settlement proceeds from the SunEdison case received in the prior year.



^{*} For the current year, Annual Revenues represents total budgeted revenues, excluding contingencies. For the prior years, the Annual Revenues represent total actual revenues.

Sales Tax Revenues by Category

Month	Retail	Re	estaurant & Bar	Н	otel/Motel	Co	onstruction	Leasing	C	ommuni- ations & Utilities	A	musements & Other	Totals
City Sales Tax Revenues by Category a	•												
July 2017	\$ 405,651	\$	290,870	\$	233,497	\$	130,130	\$	\$	56,096	\$	84,054	\$ 1,297,282
August 2017	442,767		229,455		222,833		92,378	113,929		49,826		54,581	1,205,769
September 2017	466,648		283,825		277,177		88,527	115,180		51,827		77,409	1,360,593
October 2017	502,962		365,374		411,819		86,727	110,624		45,942		97,309	1,620,757
November 2017	485,821		268,925		307,229		198,990	104,083		43,974		64,851	1,473,873
December 2017	498,310		288,611		258,125		73,559	135,942		43,195		63,478	1,361,220
January 2018	396,894		212,332		205,778		71,552	106,778		31,446		47,306	1,072,086
February 2018	471,067		283,432		315,588		76,304	100,448		44,581		57,517	1,348,937
March 2018	660,730		436,101		522,441		87,237	114,337		62,564		145,287	2,028,697
April 2018	643,010		455,800		502,582		120,470	131,121		32,883		128,821	2,014,687
May 2018	614,778		399,324		436,983		146,778	134,919		58,114		111,127	1,902,023
June 2018	596,564		345,393		358,987		97,412	132,093		64,208		112,938	1,707,595
Total FY 2018	\$ 6,185,202	\$:	3,859,442	\$	4,053,039	\$	1,270,064	\$ 1,396,438	\$	584,656	\$	1,044,678	\$ 18,393,519
July 2018	\$ 511,610	\$	321,144	\$	304,687	\$	153,287	\$ 114,969	\$	70,252	\$	98,233	\$ 1,574,182
August 2018	509,887		306,811		294,710		109,552	123,711		66,746		86,895	1,498,312
September 2018	599,890		355,203		394,429		129,832	124,029		65,334		94,961	1,763,678
October 2018	656,954		421,517		467,790		92,980	139,574		58,732		108,431	1,945,978
November 2018	599,965		356,589		368,420		105,784	125,669		55,670		84,959	1,697,056
December 2018	579,093		310,204		380,453		127,415	141,714		57,334		58,214	1,654,427
January 2019	509,544		283,021		309,652		104,481	121,730		64,327		56,674	1,449,429
February 2019	481,411		271,508		294,460		92,259	137,780		58,382		64,516	1,400,316
March 2019	710,090		492,066		579,585		128,608	161,264		56,678		176,372	2,304,663
April 2019	698,174		445,837		574,212		120,356	142,153		52,398		148,883	2,182,013
May 2019	657,613		425,555		480,668		134,104	129,000		54,546		168,039	2,049,525
June 2019	-		-		-		-	-		-		-	-
Total Year-to-Date FY 2019	\$ 6,514,231	\$:	3,989,455	\$	4,449,066	\$	1,298,658	\$ 1,461,593	\$	660,399	\$	1,146,177	\$ 19,519,579
Current Month Comparison to Same Mo	onth Last Yea	ır											
May 2018 vs. May 2019	\$ 42,835	\$	26,231	\$	43,685	\$	(12,674)	\$ (5,919)	\$	(3,568)	\$	56,912	\$ 147,502
Change from May to May	7%		7%		10%		-9%	-4%		-6%		51%	8%
Year-to-Date Comparison to Year-to-Da	te Last Year												
Difference in YTD		\$	475,406	\$	755,014	\$	126,006	\$ 197,248	\$	139,951	\$	214,437	\$ 2,833,655
% Change from Prior YTD	17%	-	14%	•	20%	-	11%	16%	•	27%	-	23%	17%

Sales & Bed Tax Revenues by Month

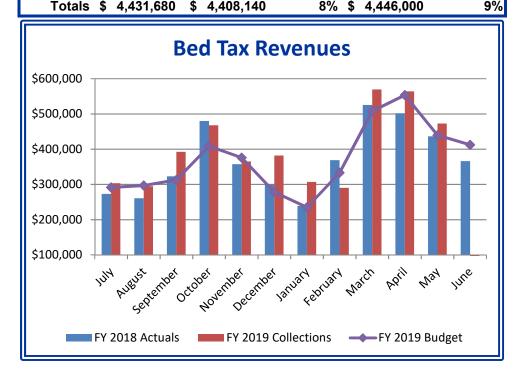
City Sales Tax Revenues

Month	FY 2018 Actuals	FY 2019 Collections	Actual Variance	FY 2019 Budget	Budget Variance
July	\$ 1,297,282	\$ 1,574,181	21%	\$ 1,625,890	-3%
August	1,205,770	1,498,313	24%	1,571,690	-5%
September	1,360,591	1,763,676	30%	1,677,560	5%
October	1,620,757	1,945,977	20%	1,618,200	20%
November	1,473,873	1,697,056	15%	1,720,080	-1%
December	1,361,221	1,654,427	22%	1,551,680	7%
January	1,072,086	1,449,428	35%	1,429,350	1%
February	1,348,938	1,400,316	4%	1,562,740	-10%
March	2,028,697	2,304,663	14%	2,047,660	13%
April	2,014,685	2,182,014	8%	2,205,570	-1%
May	1,902,023	2,049,526	8%	1,931,850	6%
June	1,707,594		-	1,986,230	
Totals	\$ 18,393,517	\$ 19,519,578	17%	\$ 20,928,500	3%

City Sales Tax Revenues \$2,400,000 \$2,200,000 \$2,000,000 \$1,800,000 \$1,600,000 \$1,400,000 \$1,200,000 \$1,000,000 \$800,000 september December January february March October Movember HU FY 2018 Actuals FY 2019 Collections FY 2019 Budget

Bed Tax Revenues

Month		FY 2018 Actuals	С	FY 2019 ollections	Actual Variance		FY 2019 Budget	Budget Variance
lukz	\$	272,841	\$	303,167	11%	¢	291,340	4%
July	Ф	,	Ф	,		Ф	•	
August		260,798		294,795	13%		296,840	-1%
September		323,072		392,461	21%		312,700	26%
October		480,203		467,620	-3%		408,650	14%
November		357,617		365,072	2%		376,110	-3%
December		300,077		381,736	27%		278,390	37%
January		238,911		306,838	28%		235,030	31%
February		368,899		290,354	-21%		333,320	-13%
March		525,190		569,565	8%		508,210	12%
April		501,573		563,908	12%		553,570	2%
May		436,389		472,623	8%		439,370	8%
June		366,110		-	-		412,470	-
Totals	¢	<i>1</i>	¢	<i>1 1</i> 08 110	8%	¢	4 446 000	9%



										Click to	return
		Gene	ral	Fund Sun	ıma	ary					
		_		_		_	F	Y 2019 YTD	_	_	
	FY	2019 Budget	F'	Y 2019 YTD Actuals		Encum- brances		Including	% of	FY 2018 YTD Actuals	Actua
				Actuals		Diances	En	cumbrances	Budget	Actuals	Varian
Revenues											
<u>Γaxes:</u> City Sales Taxes	\$	17,951,600	\$	16,812,017			\$	16,812,017	94%	\$ 15,871,318	
Bed Taxes	φ	4,446,000	φ	4,408,140			φ	4,408,140	99%	4,065,570	
Contingent Bed Taxes		550,000		-				-	0%	-	
Franchise Fees		771,800		624,252				624,252	81%	621,756	<
State Shared Revenues:											
State Shared Sales Taxes		996,500		951,564				951,564	95%	912,947	
Urban Revenue Sharing Vehicle License Taxes		1,297,000 642,600		1,147,380 607,289				1,147,380 607,289	88% 95%	1,180,453 589,479	-
Other Intergovernmental:		042,000		007,209				007,209	9370	569,479	
Grants		20,000		2,153				2,153	11%	33,675	-9
Other		10,000		3,699				3,699	37%	8,655	-5
n Lieu Fees		456,100		486,937				486,937	107%	474,385	
icenses & Permits		350,180		312,506				312,506	89%	415,883	-2
Charges for Services		767,240		765,320				765,320	100%	629,898	2
Fines & Forfeitures Other Revenues:		185,440		198,971				198,971	107%	216,554	
Interest Earnings		85,050		135,520				135,520	159%	132,503	
Donations & Contributions		-		1,200				1,200		-	
Rental Income		36,280		43,076				43,076	119%	36,504	1
Miscellaneous		28,050		90,551				90,551	323%	65,056	3
Total Revenu	es \$	28,593,840	\$	26,590,576			\$	26,590,576	93%	\$ 25,254,636	
Expenditures											
General Government:											
City Council	\$	75,305	\$	55,795	\$	- 20.200	\$	55,795	74%		
City Manager's Office		765,017		610,056 226.061		30,290		640,346	84%	632,031	
Human Resources Financial Services		311,110 1,089,800		891,549		63,621		226,061 955,170	73% 88%	225,477 754,674	
City Attorney's Office		636,323		502,646		03,021		502,646	79%	472,682	
City Clerk's Office		300,525		234,105				234,105	78%	216,518	
General Services		570,599		553,279		-		553,279	97%	767,088	-2
Community Development		904,879		726,901		38,097		764,998	85%	671,344	-
Public Works		648,750		439,593		140		439,733	68%	539,769	-1
Municipal Court		402,690		344,223		-		344,223	85%	311,433	1
Public Safety:											
General Services		69,285		69,098		-		69,098	100%	54,208	2
Community Development		598,320		532,042		20,546		552,588	92%	519,703	
Police		5,473,586		3,976,320		3,419		3,979,739	73%	3,978,102	<-
Public Works & Streets: Public Works		2 204 440		1 640 650		127 015		1 770 179	700/	1 675 200	
Culture & Recreation:		2,294,410		1,640,658		137,815		1,778,473	78%	1,675,389	
City Manager's Office		88,152		71,360		_		71,360	81%	72,783	
Parks & Recreation		711,430		548,760				548,760	77%	494,571	1
General Services		470,392		470,392		-		470,392	100%	457,279	
Community Development		39,480		33,478		-		33,478	85%	45,542	-2
Public Works		748,698		588,755		12,619		601,374	80%	565,983	
Economic Development:											
City Manager's Office		2,176,400		2,176,400		-		2,176,400	100%	2,164,478	
Economic Development:		201,500		156,755		10,000		166,755	83%	148,901	
Health & Welfare: City Manager's Office		400.000		75 446				75 446	600/		
City Clerk's Office		109,883 33,450		75,446 15,280		18,696		75,446 33,976	69% 102%	-	
General Services		274,365		274,365		10,090		274,365	102%	251,997	
Public Works		55,000		52,500		-		52,500	95%	201,007	
Public Transportation:		33,333		02,000				02,000	0070		
General Services		328,585		100,956		-		100,956	31%	115,662	-1
Debt Service		1,415,414		1,298,945		-		1,298,945	92%	1,323,624	
ndirect Cost Allocations		516,700		551,281		-		551,281	107%	500,492	•
Contingencies		645,707		-		-		-	0%	-	
Net Addition to Equipment Replacement Reserve	6	(379,700)	•	-	•	-	•	-	0%	- * 47.047.400	
Total Expenditur	es \$	21,576,055	\$	17,217,001	\$	335,242	\$	17,552,243	81%	\$ 17,017,480	
Other Financing Sources (Uses)		(0.010.000)	_	// 000 0 /0\	_		•	(1.000.010)	====		
ransfers to Capital Improvements Fund	\$	(2,248,900)	\$	(1,623,042)			\$	(1,623,042)	72%		
ransfers to Wastewater Fund ransfers to Affordable Housing Fund		(4,487,900) (100,000)		(4,205,228)				(4,205,228)	94% 92%	(3,981,493)	<
ransfers to Affordable Housing Fund Fransfers to Grants Fund		(1,000)		(91,667) (1,000)				(91,667) (1,000)	100%	-	
ransfers to Streets Fund		(253,200)		(232,100)				(232,100)	92%	(32,440)	<
Total Other Financing Sources (Use	es) \$	(7,091,000)	\$	(6,153,036)			\$	(6,153,036)	87%		<
und Balances											
Reginning Fund Balance, July 1, as restated	\$	8,453,089	\$	9,235,819			\$	9,235,819	109%	\$ 10,524,998	
Ending Fund Balance, May 31:	~	.,,000	7	.,,0.0			•	.,,	. 50 70	,,,,,,,,,,	
nding Fund Balance, May 31: Operating Reserve	\$	5,866,642	Φ.	5,467,668			\$	5,467,668	93%	\$ 5,869,181	
Debt Service Reserve	φ	300,000	Ψ	300,000			Ψ	300,000	100%	800,000	-6
		586,750		288,075				288,075	49%	288,075	-(
		555,100		_00,070				_00,070	N/A	463,400	-10
Equipment Replacement Reserve		-									
Equipment Replacement Reserve Budget Carryovers Reserve		-		26,454				26,454	∞	-	
Equipment Replacement Reserve Budget Carryovers Reserve Committed for Tourism Management		- - -		26,454 479,149				26,454 479,149	∞	-	
Equipment Replacement Reserve Budget Carryovers Reserve Committed for Tourism Management Assigned for Uptown Improvements		- - -								- - -	
Equipment Replacement Reserve Budget Carryovers Reserve Committed for Tourism Management Assigned for Uptown Improvements Prior Year Surplus to be Appropriated Unrestricted Fund Balance		- - - - 1,626,482		479,149				479,149	∞	- - - 7,327,565	-3

Wastewater Enterprise Fund Summary

	FY 2019 Budget	F۱	/ 2019 YTD Actuals		Encum- brances		Y 2019 YTD Including cumbrances	% of Budget	F	Y 2018 YTD Actuals	Actual Variance
Revenues											
Charges for Services \$	6,145,000	\$	5,673,482			\$	5,673,482	92%	\$	5,597,215	1%
Capacity Fees	673,300		453,897				453,897	67%		347,510	31%
Fines & Forfeitures	69,750		52,166				52,166	75%		52,988	-2%
Other Revenues:											
Interest Earnings	206,050		394,603				394,603	192%		184,636	114%
Miscellaneous	16,200		14,482				14,482	89%		385,200	-96%
Total Revenues \$	7,110,300	\$	6,588,630			\$	6,588,630	93%	\$	6,567,549	<1%
Expenditures											
Wastewater Administration:											
Salaries & Benefits \$	191,750	\$	174,209	\$	-	\$	174,209	91%	\$	102,291	70%
Other Expenditures	59,980		41,331		_		41,331	69%		89,111	-54%
Wastewater Operations:	•		,				,			•	
Salaries & Benefits	791,730		747,938		-		747,938	94%		721,808	4%
Utilities	532,800		457,480		_		457,480	86%		544,135	-16%
Maintenance	898,002		495,818		153,422		649.240	72%		303,051	64%
Other Expenditures	1,143,608		242,526		147,974		390,500	34%		497,042	-51%
Wastewater Capital Projects:	, -,		,-		,-		,			,-	
Salaries & Benefits	97,760		90,295		_		90,295	92%		76,375	18%
Other Expenditures	1,890		-		_		-	0%		30	-100%
Capital Improvement Projects	4,467,484		432,384		2,781,609		3,213,993	72%		470,193	-8%
Indirect Cost/Departmental Allocations:	1,107,101		102,001		2,701,000		0,210,000	1270		170,100	070
City Manager's Office	59,650		48,860		_		48,860	82%		55,471	-12%
Human Resources	46,410		35,277		_		35,277	76%		38,159	-8%
Financial Services	677,690		484,649		_		484,649	72%		428,957	13%
Information Technology	216,460		156,137		_		156,137	72%		171,798	-9%
City Attorney's Office	157,540		54,957		_		54,957	35%		65,190	-16%
City Clerk's Office	3,870		2,912		_		2,912	75%		4,584	-36%
General Services	68,630		42,627		_		42,627	62%		65,986	-35%
Public Works	294,790		241,712		_		241,712	82%		249,703	-3%
Debt Service	4,439,005		4,068,827		_		4,068,827	92%		4,042,679	1%
Contingencies	100,000		4,000,027		_		4,000,027	0%		4,042,079	N/A
Net Addition to Equipment Replacement Reserve	(509,450)		-		-		-	0%		-	N/A
Net Addition to Major Maintenance Reserve	(71,150)		_		_		_	0%			N/A
Total Expenditures \$	13,668,449	\$	7,817,938	\$	3,083,005	\$	10,900,943	80%	¢	7,926,563	-1%
	10,000,443	Ψ	7,017,330	*	0,000,000	Ψ	10,300,343	00 /0	Ψ	7,320,303	-170
Other Financing Sources (Uses)											
Transfers from General Fund \$	4,487,900	\$	4,205,228			\$	4,205,228	94%	_	3,981,493	6%
Total Other Financing Sources (Uses) \$	4,487,900	\$	4,205,228			\$	4,205,228	94%	\$	3,981,493	6%
Fund Balances											
Beginning Fund Balance, July 1, as restated \$	13,528,390	\$	15,977,604			\$	15,977,604	118%	\$	14,203,882	12%
Ending Fund Balance, May 31:				П							
Operating Reserve \$	1,804,570	\$	1,668,835			\$	1,668,835	92%	\$	1,509,956	11%
Debt Service Reserve	4,052,000	,	4,052,000			,	4,052,000	100%	*	4,052,000	<1%
Equipment Replacement Reserve	531,050		151,691				151,691	29%		151,691	<1%
Major Maintenance Reserve	71,150		,				.51,001	0%		,	N/A
Capital Improvements Reserve	1,225,000		4,035,101				4,035,101	329%		4,467,484	-10%
Budget Carryovers Reserve			-,000,101				-,000,101	N/A		110,930	-100%
Unrestricted Fund Balance	3,774,371		9.045.898				5,962,893	158%		6,534,300	38%
Total Ending Fund Balance, May 31 \$	11,458,141	\$	-,,			\$	15,870,519	139%	\$	16,826,361	13%
Total Enamy Fund Bulanco, May 01 W	11,100,171	Ψ	. 5,555,524			Ψ	.0,0.0,0.0	.00 /0	Ψ	. 0,020,001	10 /0

All Funds Summary

	Fu	Beginning and Balance, July 1, 2018		Revenues		Budgeted xpenditures	E	Actual xpenditures	E	ncumbrances		Expenditures Including ncumbrances	% of Budget		Net Interfund Transfers		Ending Fund Balance, May 31, 2019
General Fund	\$	9,235,819	\$	26,590,576	\$	21,576,055	\$	17,217,001	\$	335,242	\$	17,552,243	81%	\$	(6,153,036)	\$	12,456,357
Special Revenue Funds																	
Streets Fund	\$	549,742	\$	918,492	\$	1,207,380	\$	45,418	\$	-	\$	45,418	4%	\$	232,100	\$	1,654,916
Grants, Donations & Other Funds	\$	610,371	\$	133,878	\$	710,330	\$	117,255	\$	3,049	\$	120,304	17%	\$	92,667	\$	719,661
Transportation Sales Tax Fund	\$	1,044,816	\$	2,750,922	\$	100,920	\$	56,308	\$	-	\$	56,308	56%	\$	-	\$	3,739,429
Capital Projects Funds																	
Development Impact Fees Funds	\$	2,722,932	\$	310,876	\$	93,023	\$	53,979	\$	15,483	\$	69,462	75%	\$	-	\$	2,979,829
Capital Improvements Fund	\$	14,875,000	\$	1,144,610	\$	8,280,962	\$	3,036,538	\$	999,689	\$	4,036,227	49%	\$	1,606,875	\$	14,589,947
Art in Public Places Fund	\$	94,397	\$	1,706	\$	-	\$	-	\$	-	\$	-	N/A	\$	16,167	\$	112,269
Wastewater Enterprise Fund	\$	15,977,604	\$	6,588,630	\$	13,668,449	\$	7,817,938	\$	3,083,005	\$	10,900,943	80%	\$	4,205,228	\$	18,953,524
Information Technology Internal Service Fund	\$	195,285	\$	1,571,176	\$	1,728,027	\$	1,337,863	\$	67,014	\$	1,404,877	81%	\$	-	\$	428,598
Total All City Funds	\$	45,305,966	\$	40,010,866	\$	47,365,146	\$	29,682,300	\$	4,503,483	\$	34,185,783	72%	\$	-	\$	55,634,531
Community Facilities Districts																	
Sedona Summit II	\$	292,469	\$	52,248	\$	_	\$	_	\$	_	\$	_	N/A	2	_	\$	344,717
Fairfield	\$	30,998	\$	92,236	\$	_		_			\$	_		ν ψ ν \$		\$	123,235
rainieiu	Ф	30,996	Φ	92,230	Φ	-	Φ	-	Φ	-	φ	-	IN/F	١Ф	-	φ	123,233

	utstand	

				General Fund		D	evelopment	Impact Fe	e Fund	is	V	Vastewater Fur	nd		Grand Total	s	
Bond Issue/Lease	Maturity Dates	Interest Rates	Remaining Principal Payments	Remaining Interest Payments	Total	Re Pi	maining Re rincipal Ir		Tota		Remaining Principal Payments	Remaining Interest Payments	Total	Remaining Principal Payments			Total
City Excise Tax Revenue Bor	nds																
Series 2007	7/1/2019	4.0-4.125%	\$ 745,000	\$ 30,731	\$ 775,731	\$	- \$	-	\$	-	\$ -	\$ -	\$ -	\$ 745,00	0 \$ 30,73	1 \$	775,731
Series 2012	7/1/2025-2026	4.5%	\$ -	\$ -	\$ -	\$	- \$	-	\$	-	\$ 8,395,000	\$ 2,837,475	\$ 11,232,475	\$ 8,395,00	0 \$ 2,837,47	5 \$	11,232,475
Series 2014	7/1/2019	0.66%	\$ 380,523	\$ 2,511	\$ 383,034	\$	9,477 \$	63	\$ 9,5	540	\$ -	\$ -	\$ -	\$ 390,00	0 \$ 2,57	4 \$	392,574
Series 2015	7/1/2019	1.3%	\$ -	\$ -	\$ -	\$	- \$	-	\$	-	\$ 4,000,000	\$ 52,000	\$ 4,052,000	\$ 4,000,00	0 \$ 52,00	\$	4,052,000
Second Series 2015	7/1/2019-2027	1.94%	\$ 7,655,000	\$ 747,434	\$ 8,402,434	\$	- \$	-	\$	-	\$ -	\$ -	\$ -	\$ 7,655,00	0 \$ 747,43	4 \$	8,402,434
Sedona Wastewater Municipa	al Property Corporat	ion Excise Tax	Revenue Bon	ds													
Series 1998 ⁽¹⁾	7/1/2020-2024	5.20-5.24%	\$ -	\$ -	\$ -	\$	- \$	-	\$	-	\$ 6,305,000	\$ 15,245,000	\$ 21,550,000	\$ 6,305,00	0 \$ 15,245,00) \$	21,550,000
Capital Leases																	
Ford Motor Credit	1/31/2020	4.75%	\$ 111,999	\$ 5,320	\$ 117,319	\$	- \$	-	\$	-	\$ -	\$ -	\$ -	\$ 111,99	9 \$ 5,32) \$	117,319
Ford Motor Credit	10/14/2019-2020	5.20%	\$ 134,082	\$ 10,547	\$ 144,629	\$	- \$	-	\$	-	\$ -	\$ -	\$ -	\$ 134,08	2 \$ 10,54	7 \$	144,629
MidState Energy	11/15/2019-2030	3.60%	\$ 373,498	\$ 94,761	\$ 468,259	\$	- \$	-	\$	-	\$ -	\$ -	\$ -	\$ 373,49	8 \$ 94,76	1 \$	468,259
Grand Totals			\$ 9,400,102	\$ 891,304	\$ 10,291,406	\$	9,477 \$	63	\$ 9,5	540	\$ 18,700,000	\$ 18,134,475	\$ 36,834,475	\$ 28,109,57	9 \$ 19,025,84	2 \$	47,135,421

The Series 1998 bonds are comprised of capital appreciation bonds (CABs). CABs offer an investment return on an initial principal amount and are reinvested at a stated compounded rate until maturity. At maturity, the investor receives a single payment (the "maturity value") representing both the initial principal amount and the total investment return. The next maturity date is not until July 1, 2020.

	Capital Projects Sumn	nary				Click	to return	Tto Table
Project	Funding Source	-	Tota Budget	al Project to Dat Actuals	e % of Budget	FY:	2019 to Date Actuals	% of Budget
Municipal Court Sinagua Courtroom Remodel (MC-01)	Court Restricted Revenues Capital Reserves	\$	213,500 50,000	\$ 15,716 \$ 13,070	7% 26%	\$ 20,700	\$ 2,291	1% 0%
Parks & Recreation Improvements at Ranger Station (PR-03) (estimated to resume in FY2020	Project Total CFD - Sedona Summit II	\$	263,500 91,600	\$ 28,786 \$ 85,214	93%	, , , , ,	\$ 2,291	1% N/A
importante at ranger station (17460) (estimated to resume in 17202)	CFD - Fairfield Project Total	\$ \$	170,000 261,600	\$ 171,527 \$ 256,740	101% 98%	\$ -	\$ - \$ -	N/A N/A
Sunset Park Improvements (PR-04)	Capital Reserves CFD - Fairfield Project Total	\$ \$ \$			0% 0% 0%		\$ - \$ - \$ -	0% N/A 0%
Shade Structures & Playground Equipment (PR-05) (estimated to resume	-	\$	30,630	\$ 24,490	80%	\$ -		N/A
Dog Park Upgrade (PR-08) (estimated to resume in FY2022) Bike Skills Park (PR-07) (estimated to resume in FY2022)	Development Impact Fees Development Impact Fees	\$ \$	292,983 104,000		95% 100%	\$ - \$ -	\$ - \$ -	N/A N/A
DIRE Skills Falk (FR-01) (esulfated to resulfie in F12022)	Outside Participation Grant	\$ \$	37,096 20,600	\$ 37,096	100%	\$ -	• - \$ - \$ -	N/A N/A N/A
	Donations Capital Reserves Project Total	\$ \$ \$	3,000 110,000	\$ 3,000 \$ 135,901 \$ 279,782	100% 124% 102%	\$ -	\$ - \$ - \$ -	N/A N/A N/A
Police	-					•		
Police Station Remodel (PD-03) Shooting Range Improvements (PD-04)	Capital Reserves RICO Monies	\$	20,000	\$ 3,999 \$ 41,388	20% 62%	\$ 18,000 \$ -	\$ 1,000 \$ -	6% N/A
	Development Impact Fees Capital Reserves	\$	95,000	\$ 95,000 \$ 403,852	100% 72%	\$ -	\$ - \$ 50,592	N/A 78%
Radio infrastructure (PD-02)	Project Total	\$	720,377 393,173	\$ 540,240 \$ 217,182	75% 55%		\$ 50,592 \$ 124,009	78% 54%
Public Works	Capital Reserves	•	393,173	\$ 217,182	55%	\$ 231,500	\$ 124,009	54%
Uptown Enhancements Unspecified Projects (PW-01) Uptown Walkway Improvements (PW-01a)	Paid Parking Revenues	\$	327,682		0% 0%	\$ 327,682 \$ 12,100		0% 0%
Uptown Lighting Projects (PW-01b)	Paid Parking Revenues Paid Parking Revenues	\$			67%	\$ 60,218		67%
Recycle Drop Off Locations (PW-02)	Capital Reserves	\$	137,000	\$ -	0%	\$ 137,000	\$ -	0%
Sedona in Motion Unspecified Projects (SIM-00)	Capital Reserves	\$	176,318	\$ -	0%	\$ 151,317	\$ -	0%
Uptown Roadway Improvements (SIM-01)	Capital Reserves	\$			8%	\$ 1,699,000		14%
Uptown Parking Improvements (SIM-03a)	Capital Reserves Paid Parking Revenues	\$	150,000 80,000		9% 4%	\$ 133,906 \$ 80,000		0% 4%
	Project Total	\$	230,000	\$ 16,624	7%	\$ 213,906	\$ 3,162	1%
Wayfinding Signage (SIM-03b)	Capital Reserves Transportation Sales Tax	\$ \$		\$ 15,046 \$ -	5% 0%		\$ -	10% N/A 10%
Pedestrian Crossing at Tlaquepaque (SIM-04c)	Project Total Capital Reserves	\$	60,523	\$ 15,046 \$ 48,608	3% 80%	\$ 150,000 \$ 60,523	\$ 15,046 \$ 48,608	80%
SR 89A & SR 179 Right Turn Y Roundabout Bypass (SIM-04d)	Capital Reserves Grant	\$	307,500 1,369,419	\$ - \$ 128,120	0% 9%		\$ - \$ 128,120	N/A 48%
	Bed Tax Allocation Transportation Sales Tax	\$ \$	268,645	\$ 128,120 \$ 128,120 \$ -	48% 0%	\$ 268,645	\$ 128,120 \$ 128,120 \$ -	48% N/A
	Project Total	\$	2,738,838	\$ 256,241	9%	\$ 537,290	\$ 256,241	48%
Portal Lane to Ranger Road Connection (SIM-05a) Forest Road Connection (SIM-05b)	Capital Reserves Capital Reserves	\$	760,000 520.000	\$ 16,968 \$ 29,158	2% 6%	\$ 731,000 \$ 125,200	\$ 16,968 \$ 4,223	3%
Total (dimedia)	Transportation Sales Tax Project Total	\$ \$	800,000	\$ - \$ 29,158	0% 2%	\$ -	\$ - \$ 4,223	N/A 3%
Enhanced Transit Service - Tourism (SIM-08)	Capital Reserves	\$	30,000	\$ -	0%	\$ 30,000	\$ -	0%
	Grant Outside Participation	\$	10,000	\$ 159,049 \$ -	99% 0%	\$ 10,000	\$ 159,049 \$ -	99% 0%
Sunset Park Shared Use Path (SIM-11c)	Capital Reserves	\$	69,356		80% 75%	\$ 200,000 \$ 89,560	\$ 159,049 \$ 51,717	58%
Schnebly Hill Shared Use Path (SIM-11d)	Capital Reserves	\$	216,488	\$ 1,488	1%	\$ 14,000	\$ -	0%
Navoti Drive to Dry Creek Road Shared Use Path (SIM-11e)	Capital Reserves Capital Reserves	\$	155,000 1,500,000	•	0%	\$ 39,045		0%
Dry Creek Road Shared Use Path (SIM-11i) Travel Information System (SIM-12a)	Capital Reserves Capital Reserves	\$	150,000	·	0% 12%	\$ 39,980 \$ 94,500		19%
Traffic Video Cameras (SIM-12b)	Capital Reserves	\$	77,000	\$ -	0%	\$ 39,800	\$ -	0%
Storm Drainage Coffee Pot Drainage Basin - Little Elf Drive Area (SD-02)	Capital Reserves	\$		\$ 1,211,545	75%	\$ 1,622,000	\$ 1,211,545	75%
	Yavapai County Flood Control Development Impact Fees	\$ \$	23,000	\$ 350,000 \$ 17,133	100% 74%	\$ 23,000		100% 74%
Juniper Hills Area Improvements (SD-07)	Project Total Coconino County Flood Contro	\$	1,995,000 513,175		79%	\$ 1,995,000 \$ 450,000	\$ 1,578,678 \$ 450,000	79%
Junper Tills Area Improvements (32-07)	Capital Reserves Project Total	\$ \$	436,825	\$ 5,628	1% 55%		\$ 5,628	1% 52%
Storm Drainage Easement Acquisition (SD-09)	Development Impact Fees	\$	65,260	\$ 45,260	69%	\$ 20,000	\$ -	0%
Streets & Transportation Dry Creek Road Overlay (ST-01)	Capital Reserves	\$			68%	\$ 34,778		1%
	Grant Project Total	\$ \$	353,446 459,804		0% 16%	\$ 300,822 \$ 335,600		0% <1%
Sanborn Drive/Thunder Mountain Road Overlay (ST-02)	Capital Reserves Grant Project Total	\$ \$ \$	353,454	\$ 142,226 \$ - \$ 142,226	24% 0% 15%	\$ 30,546 \$ - \$ 30,546	\$ -	0% N/A 0%
Wastewater WWRP Recharge Wells (WW-06) (estimated to resume in FY2021)	Wastewater Fees	\$	11,153,258	\$ 5,477,698	49%	\$ -	¢	N/A
Wastewater Collections System Improvements (WW-01)	Wastewater Fees Wastewater Fees	\$			15%	\$ 2,575,000		12%
WWRP Bar Screen and Filter System Upgrades (WW-02)	Wastewater Fees	\$			22%	\$ 1,601,470		7%
WWRP Odor Control (WW-05) (estimated to resume in FY2020) WWRP Headworks Replacement	Wastewater Fees Wastewater Fees	\$	24,660 480,000		100% 95%	\$ - \$ 6,014		N/A 100%
Remodel or Expand WWRP Administrative Building (WW-03)	Wastewater Fees Wastewater Fees	\$			3%	\$ 285,000		1%
Grand Totals		\$	35,713,564	\$ 11,698,359	33%	\$ 12,985,446	\$ 3,491,464	27%

	Description Description																
CUSIP					Duration as of May 31, 2019 (In		Yield	at Time of	Pa	ar Value	Book Value	Value as of Ma				Interest Not Yet	% of Investment Pool
3133EGEF8																	1.94%
76116FAA5	3 .								-	, ,		, , , , , , ,					1.76%
3134GBG97	00.										, , , , , , , , , , , , , , , , , , , ,	, , , , , , ,			. (-,,		
3133EH4R1															. ,		
3133EGRN7															,		
3130AC6V1										, ,	, , , , , , , , , ,	, , , , , , , ,			. (,- ,		
3134GBP89	0 0 1									, ,	, , , , , , , , , ,	, , , , , , , , , ,			. (-, -,		3.52%
3133EHUS0											, , , , , , , , , , , , , , , , , , , ,				. (-, ,		
3130AC6J8											, , , , , , , , , ,				,		
3134GBUP5	0 0 1									, .,		, , , , , , , , , , , , , , , , , , , ,					3.82% 3.52%
3130AC2B9											, , , , , , , , , ,						3.52% 1.76%
										, ,	,,				,		
3134GBR79									-		-,,				,		3.52% 3.52%
3134GBR/9	rederal nome Loan Mongage Corporation	10/2//2017	10/2//2022	5.0	3.4			1.100%		, ,	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , ,					40.92%
						•	Jubiolais		φ 2	.3,324,000	φ 23,277,401	φ 23,231,017	φ	- ,	φ (23,764)	φ 01, 4 00	40.92/0
Negotiable Cer	rtificates of Deposit																
61747MXT3		8/10/2017	8/12/2019	2.0	0.2	1.700%	1.700%	0.930%	\$	247,000	\$ 247,000	\$ 246,765	\$	- !	\$ (235)	\$ 1,242	0.43%
87270LAS2	TIAA FSB	9/18/2017	9/12/2019	2.0	0.3	1.700%	1.700%	1.010%	\$	247,000	\$ 247,000	\$ 246,670	\$	- :	\$ (330)	\$ 920	0.43%
02006L5J8	Ally Bank Midvale Utah	9/14/2017	9/16/2019	2.0	0.3	1.750%	1.750%	1.010%	\$	247,000	\$ 247,000	\$ 246,694	\$	- :			0.43%
20033AVN3	Comenity Capital Bank	8/9/2017	8/10/2020	3.0	1.2	1.950%	1.950%	0.930%	\$	247,000	\$ 247,000	\$ 247,000	\$	- 5	\$ -	\$ 277	0.43%
38148PMJ3	Goldman Sachs Bank USA	8/9/2017	8/10/2020	3.0	1.2	1.900%	1.900%	0.930%	\$	247,000	\$ 247,000	\$ 247,000	\$	- 5	\$ -	\$ 1,414	0.43%
02587CGG9	American Express FSB	9/12/2017	9/14/2020	3.0	1.3	1.950%	1.950%	1.010%	\$	247,000	\$ 247,000	\$ 247,000	\$	- :	\$ -	\$ 1,029	0.43%
319141HQ3	First Bank of Highland Park	9/14/2017	9/14/2020	3.0	1.3	1.800%	1.800%	1.010%	\$	247,000	\$ 247,000	\$ 247,000	\$	- :	\$ -	\$ 950	0.43%
14042RJH5	Capital One, NA	10/12/2017	10/13/2020	3.0	1.4	2.000%	2.000%	1.100%	\$	247,000	\$ 247,000	\$ 247,000	\$	- 5	\$ -	\$ 650	0.43%
20786ABY0	ConnectOne Bank	12/28/2017	12/28/2020	3.0	1.6	2.200%	2.200%	1.090%	\$	247,000	\$ 247,000	\$ 247,000	\$	- :	\$ -	\$ 45	0.43%
1404204E7	Capital One Bank USA NA	8/9/2017	8/9/2021	4.0	2.2	2.100%	2.100%	0.930%	\$	247,000	\$ 247,000	\$ 247,000	\$	- :	\$ -	\$ 1,577	0.43%
254673AF3	Discover Bank	8/9/2017	8/9/2021	4.0	2.2	2.100%	2.100%	0.930%	\$			\$ 247,000	\$	- :	\$ -	\$ 1,577	0.43%
05580AKJ2	BMW Bank	9/15/2017	9/15/2021	4.0	2.3	2.100%	2.100%	1.010%	\$	247,000	\$ 247,000	\$ 247,000	\$	- ?	•	. ,	0.43%
88413QBR8	Third Federal Savings & Loan	9/15/2017	9/15/2021	4.0	2.3	2.000%	2.000%	1.010%	\$	247,000	\$ 247,000	\$ 247,000	\$	- :	•		
29266N6P7	EnerBank USA	10/13/2017	10/13/2021	4.0					\$	247,000	\$ 247,000	\$ 247,000	\$	- :	•	•	
02587DV47	•								-	,							0.43%
795450C37	Sallie Mae Bank								\$,		,		-	T		
87164XSH0										,					•		0.43%
06740KLD7	Barclays Bank	10/18/2017	10/18/2022	5.0	3.4	2.300%	2.300%	1.100%	\$,	\$ 247,000	\$ 247,000		- \$	•	\$ 669	
32056GCV0	First Internet Bank of Indiana	12/28/2017	12/28/2022	5.0	3.6	2.400%	2.400%	1.090%	\$		\$ 247,000	\$ 247,000		- \$		\$ 49	
							Subtotals		\$	4,693,000	\$ 4,693,000	\$ 4,692,129	\$	- ;	\$ (871)	\$ 18,064	8.25%
A7 State Treas	surer Local Government Investment Pool (LG	GIP)															
N/A	Pool 5	N/A	N/A	N/A	0.0	N/A	2.490%	N/A	\$ 1	7,272,797	\$ 17,272,797	\$ 17,272,797	` \$	- 5	\$ -	\$ -	30.36%
N/A	Pool 7	N/A	N/A	N/A	0.0	N/A	2.480%	N/A	\$		\$ 38,971	\$ 38,971	•	- 9	•	\$ -	0.07%
N/A	Pool 500	N/A	N/A	N/A	0.0	N/A	2.500%	N/A	Ψ		\$ 8.870.511	\$ 8,870,511		- 5			15.59%
14//	1 001 000	14// 1	14//	14//	0.0		Subtotals	14// 1		26,182,278		,.		- ;			46.03%
	loney Market Fund																
N/A	Wells Fargo Sweep Account	N/A	N/A	N/A	0.0	N/A	2.256%	N/A	\$	2,732,917	\$ 2,732,917	\$ 2,732,917	\$	- 9	\$ -	\$ -	4.80%
Averages/Gran	nd Totals				1.1		2.270%		¢ =	6,932,195	\$ 56,885,596	\$ 56,858,941	¢	- \$	t (26.65E)	\$ 105,553	100.00%
Averages/Gran	IU IVIAIS				1.1		2.210%		ψĐ	0,332,133	φ 50,005,596	φ 50,050,941	φ	- 3	(∠0,0 00)	φ 105,553	100.00%

Benchmark per Policy (LGIP Pool 5) 2.490%

^{*} Unrealized gains and losses would only be realized if the City chose to sell its investments prior to maturity and are based on the fair market value as reported by the City's safekeeping agent. The City plans to hold investments until maturity unless there is a compelling reason to sell.

Investment Transactions Summary

CUSIP	Issuer	tivity During May 2019	
Acquisitions			
N/A	LGIP Pool 5	Purchase	\$ 1,500,000
N/A	Wells Fargo Sweep Account	Contribution	\$ 650,443
		Subtotal	\$ 2,150,443
Dispositions			
3137EADG1	Federal Home Loan Mortgage Corporation	Maturity	\$ 1,000,000
		Subtotal	\$ 1,000,000
Earnings			
20033AVN3	Comenity Capital Bank	Monthly Interest	\$ 396
29266N6P7	EnerBank USA	Monthly Interest	\$ 406
32056GCV0	First Internet Bank of Indiana	Monthly Interest	\$ 487
20786ABY0	ConnectOne Bank	Monthly Interest	\$ 447
3137EADG1	Federal Home Loan Mortgage Corporation	Semi-annual interest	\$ 8,750
N/A	LGIP Pool 5	Monthly Gain/Loss	\$ 35,700
N/A	LGIP Pool 7	Monthly Gain/Loss	\$ 82
N/A	LGIP Pool 500	Monthly Gain/Loss	\$ 40,449
N/A	Wells Fargo Sweep Account	Monthly Dividends	\$ 3,079
	-	Subtotal	\$ 89,796
Expenses			
N/A	N/A	Custody Charges	\$ 112
N/A	N/A	Wire Fees	\$ 134
		Subtotal	\$ 246
Net Transaction	ons for May 2019		\$ 1,239,993