

Monthly Investment & Cash Flows Report

April 2021



CITY OF SEDONA

May 12, 2021

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Executive Summary

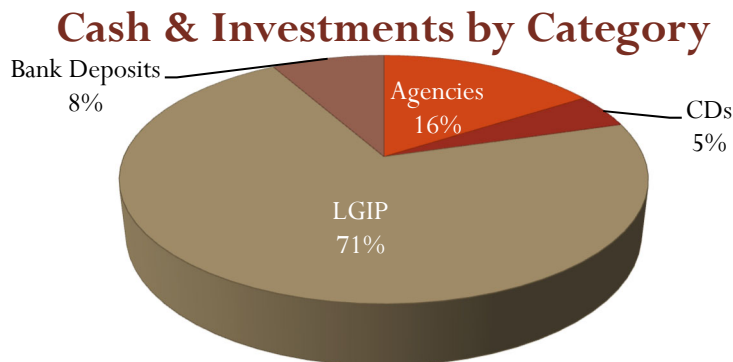
The fair market value of the City's **total cash and investments as of March 31, 2021 is \$62.8 million**, representing an **increase of approximately \$2.4 million (4%) for the month, representing the highest balance held**. The **average yield exceeds the City's benchmark by 1,152%** as a result of a decision made by the Arizona State Treasurer's Office to increase liquidity in anticipation of local government drawdowns during the financial crisis caused by the COVID-19 closures and drops in interest rates.

April 2021 Cash & Investments Summary	
Total Cash & Investments	\$62,750,696
Average Yield	1.001%
Benchmark ¹	0.080%
Average Duration	0.6 years

The **average duration is 0.6 years**. The current goal was to maintain as much liquidity as possible until there is better information regarding the City's future financial condition and impacts of the current financial crisis, as well as a sufficient return to justify tying up funds in investments with terms of 3-5 years that currently offer extremely low yields.

Investments Held

The City has invested in U.S. government agency securities, certificates of deposit (CDs), and Local Government Investment Pools (LGIP) offered by the Arizona State Treasurer's Office, in addition to balances maintained in checking accounts.²



¹ The City's investment policy defines the benchmark as the yield for the Arizona State Treasurer's Office's Local Government Investment Pool (LGIP) 5. The adopted investment policy is available at <https://www.secdonaaz.gov/your-government/departments/financial-services/financial-policies>.

² All investments are allowable under Arizona Revised Statutes and the City's investment policy.

Investments Transactions

Net transactions for April 2021 resulted in an increase of the City's cash and investments of approximately \$2.4 million. The increase was largely the result of higher levels of cash basis sales and bed tax receipts compared to lower levels of capital improvement costs. See the Cash Basis Sales & Bed Tax Receipts section for further discussion.

Cash Flows

Cash basis **receipts for April 2021 were approximately \$662,000 less than the prior month** while cash basis **disbursements were approximately \$910,000 less than the prior month.** Changes for April 2021 compared to the prior month include:

- Receipts:
 - Cash basis sales and bed tax receipts for April 2021 were approximately \$635,000 (-18%) less than the prior month. For further discussion, please see the following Cash Basis Sales & Bed Tax Receipts section.
 - Cash basis wastewater monthly receipts for April 2021 were approximately \$49,000 (10%) more than the prior month. This was partly due to the Governor's rescission of the capacity limits on restaurants and significant delinquency collections.
 - Cash basis state shared revenue receipts for April 2021 were approximately \$39,000 (13%) more than the prior month due to increases in state shared sales taxes and increase in HURF receipts.
 - Cash basis interest receipts for April 2021 were approximately \$36,000 (548%) more than the prior month.
 - One-time development impact fees received during March 2021 were approximately \$159,000, and one-time development impact fees received during April 2021 were approximately \$116,000.
 - One-time capacity fees received during March 2021 were approximately \$427,000, and one-time capacity fees received during April 2021 were approximately \$312,000.
 - One-time grant funding of approximately \$106,000 was received in March 2021 for the Thunder Mountain/Sanborn shared-use path project.
- Disbursements:
 - Capital improvement costs for April 2021 were approximately \$980,000 (-64%) less than the prior month primarily due to a reduction construction costs paid related to the Thunder Mountain/Sanborn shared-use path project and the Sunset Drive crossing storm drainage project.

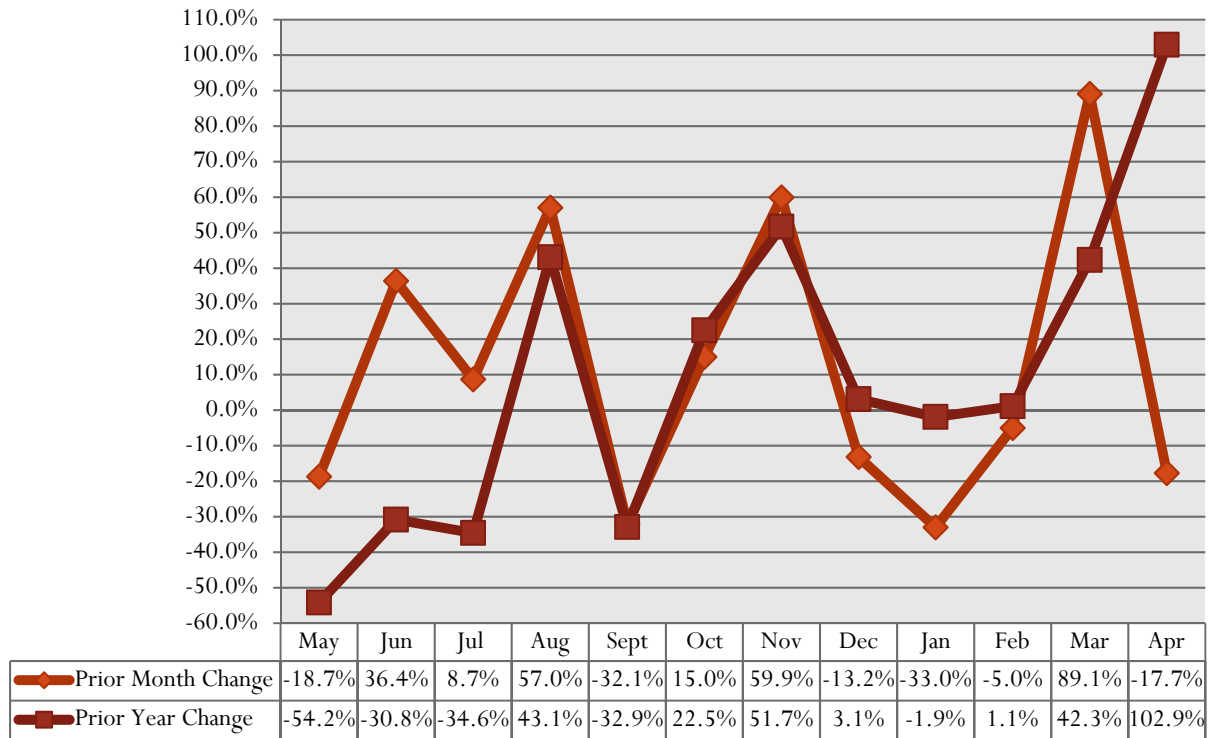
Cash Basis Sales & Bed Tax Receipts

Cash basis sales and bed tax receipts were 18% less than the prior month and 103% more than the same month last year. The April 2021 receipts included a portion of February taxes filed in March and a portion of March taxes filed in April, including any delinquent payments that have been filed and paid in those months.

The decrease compared to the prior month is a result of moving partially into a slightly slower tourism season. On average (excluding last year's COVID-19 closures), accrual basis March sales and bed tax revenues are approximately 49% higher than February.

While it can be beneficial to have more timely cash basis information, there are still flaws in these comparisons. The accrual basis amounts that will be included in the monthly financial reports will be the best comparisons.

Changes in Cash Basis Sales & Bed Tax Receipts



Analysis

Cumulative cash basis receipts since April 2020 were approximately \$7.9 million more than cumulative cash basis disbursements. Cash basis receipts were less than cash basis disbursements during the COVID-19 closures through July 2020. It is typical for capital improvement costs and road rehabilitation costs to be higher during the last quarter of the fiscal year, in addition to the transfers to the trustee for bond payments due on July 1. Also, it is typical for July and August cash basis disbursements to include the first semiannual payments for the SCC&TB and the various service contracts, as well as the prepayment of Public Safety Personnel Retirement System (PSPRS) contributions.³

For fiscal year-to-date 2021, cash basis receipts have been \$9.6 million greater than cash basis disbursements resulting in cash and investment balances higher than pre-COVID-19 closures.

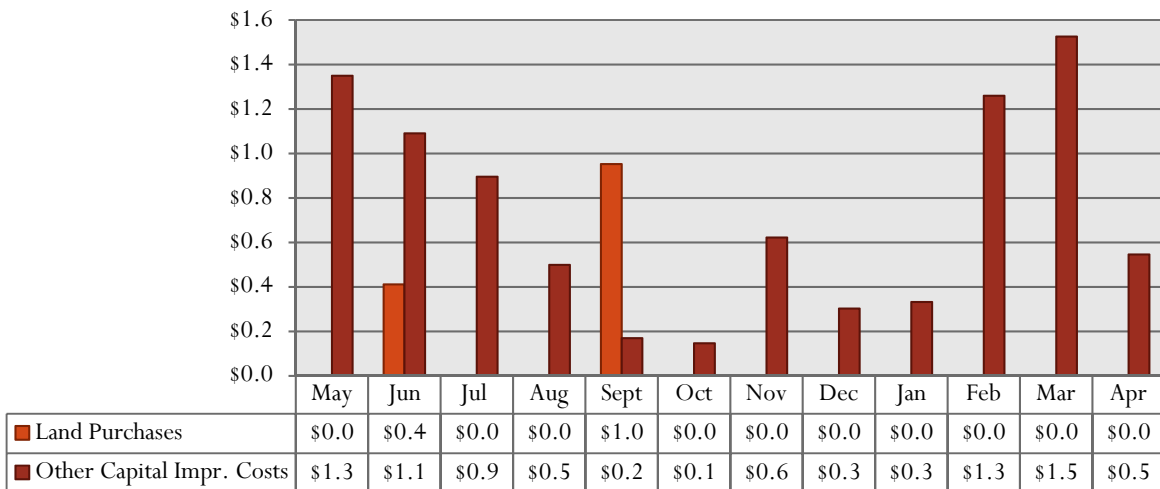
³ The prepayment to PSPRS was approximately \$303,000 less than would have been paid if the level payment of \$1,000,000 employer contributions had not been suspended for fiscal year 2020-21.

April 2020 - April 2021
Cash Basis Receipts & Disbursements Summary

Total Net Cash Basis Receipts (Disbursements)	\$ 7,924,836
Certain Cash Basis Receipts (Disbursements):	
One-Time Receipts	3,202,276
Capital Improvement Costs	(11,794,168)
Road Rehabilitation	(873,069)
Transfers to Bond Payment Trustee	(6,060,566)
PSPRS Prepayment	(766,299)
Semiannual Contract Payments	(3,377,623)

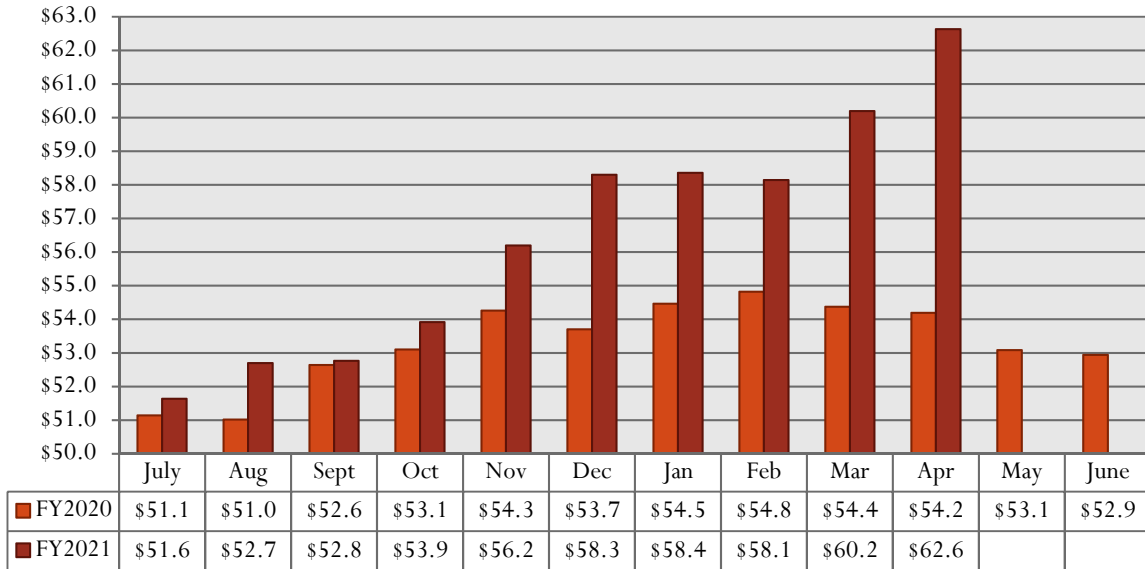
As a result of the higher levels of cash basis sales and bed tax receipts and lower levels of capital improvement costs, monthly cash receipts exceeded monthly cash disbursements for April 2021 by approximately \$2.3 million. As more capital projects begin their construction phases, the capital improvement costs will continue to increase and possibly return to levels where monthly cash disbursements exceed monthly cash receipts. Land purchases have been separately identified in the table below to better see the trend in construction costs.

Cash Basis Capital Improvement Costs



Total cash and investment balances have improved since the low in August 2020 (\$51.0 million) and have significantly exceeded the previous highs occurring before the COVID-19 closures.

Total Cash & Investments - Book Value



Report Format

The report consists of the following sections:

- **Executive Summary** – This summary includes a narrative discussion of the most significant information in this report.
- **Investment Holdings Summary** – A table of the investments held by the City has been presented with the average remaining duration of the portfolio, as well as the average yield of the portfolio compared to the policy benchmark.
- **Investment Transactions Summary** – A table of the investment transactions for the month has been presented including acquisitions, dispositions, investment earnings, and expenses.
- **Cash Flows Report** – A summary of the cash flows for the month has been presented with comparison to cash flows of prior months, in addition to bank and cash basis balances.

Available Local Government Investment Pools (LGIP)

The Local Government Investment Pools offered by the Arizona State Treasurer’s Office include:

- **LGIP Pool 5** – A diversified short-term fund similar to a prime money market fund. The fund maintains the highest rating from S&P (AAA f/S1+). **April 2021 yield was 0.08%**. There are no restrictions on deposits or withdrawals. The City has traditionally used this fund for all available funds not otherwise invested; however, since the yield has dropped below the earnings rate on the checking account, the balance in this account has been drastically reduced.
- **LGIP Pool 7** – A short-term fund that invests only in products backed by the full faith and credit of the United States Government. The fund has a AAA weighted average rating. **April 2021 yield was 0.01%**. There are no restrictions on deposits or withdrawals. The City has traditionally used this fund for a secure investment of prepaid wastewater capacity fees.

- **LGIP Pool 500** – A medium-term fund similar to the shorter-term Pool 5. The weighted average rating of all the securities in this pool is AA-2. **April 2021 yield was 1.06%**. Deposits and withdrawals are only allowed on the first business day of the month. The City has traditionally used this fund for longer-term investment of reserve balances; however, since the yield for Pool 5 has dropped below the earnings rate on the checking account, surplus balance from Pool 5 have been transferred to Pool 500. Cash flow needs are analyzed each month to determine deposit or withdrawal needs in accordance with the restrictions on this Pool.
- **LGIP Pool 700** – A medium-term fund similar to the shorter-term Pool 7. The fund has a AAA weighted average rating. **April 2021 yield was 0.27%**. Deposits and withdrawals are only allowed on the first business day of the month. The City has not traditionally used this fund since yields in Pool 500 are most often higher.

For questions or additional information, contact:

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Investment Holdings Summary

CUSIP	Issuer	Settlement Date	Maturity Date	Initial Duration ⁽¹⁾	Remaining Duration as of April 30, 2021 (In Years)	Remaining Coupon Rates	Yield	Benchmark at Time of Purchase	Par Value	Book Value	Fair Market Value as of April 30, 2021	Realized Gain/Loss	Unrealized Gain/Loss ⁽²⁾	Accrued Interest Not Yet Recorded ⁽³⁾	% of Investment Pool
U.S. Government Agency Securities															
3133ELGM0	Federal Farm Credit Bank	1/15/2020	10/8/2021	1.7	0.4	1.600%	1.500%	1.790%	\$ 2,000,000	\$ 2,003,416	\$ 2,013,730	\$ -	\$ 10,314	\$ 1,929	3.20%
3133ELHZ0	Federal Farm Credit Bank	1/17/2020	7/17/2023	3.5	2.2	1.600%	1.540%	1.790%	\$ 2,000,000	\$ 2,004,072	\$ 2,061,866	\$ -	\$ 57,794	\$ 9,030	3.20%
3136G4B77	Federal National Mortgage Association	8/4/2020	8/4/2025	5.0	4.3	0.700%	0.640%	0.200%	\$ 2,000,000	\$ 2,005,896	\$ 1,995,362	\$ -	\$ (10,534)	\$ 3,260	3.20%
3130AKXB7	Federal Home Loan Bank	4/29/2021	2/11/2026	4.8	4.8	0.580%	0.810%	0.090%	\$ 2,000,000	\$ 1,978,446	\$ 1,975,484	\$ -	\$ (2,962)	\$ -	3.16%
3130ALZG2	Federal Home Loan Bank	4/29/2021	4/29/2026	5.0	5.0	1.010%	0.950%	0.090%	\$ 2,000,000	\$ 2,005,846	\$ 2,000,112	\$ -	\$ (5,734)	\$ -	3.20%
Subtotals									\$ 10,000,000	\$ 9,997,676	\$ 10,046,554	\$ -	\$ 48,878	\$ 14,219	15.96%
Negotiable Certificates of Deposit															
1404204E7	Capital One Bank USA NA	8/9/2017	8/9/2021	4.0	0.3	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 250,403	\$ -	\$ 3,403	\$ 1,137	0.39%
254673AF3	Discover Bank	8/9/2017	8/9/2021	4.0	0.3	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 250,403	\$ -	\$ 3,403	\$ 1,137	0.39%
05580AKJ2	BMW Bank North America	9/15/2017	9/15/2021	4.0	0.4	2.100%	2.100%	1.010%	\$ 247,000	\$ 247,000	\$ 250,691	\$ -	\$ 3,691	\$ 654	0.39%
88413QBR8	Third Federal Savings & Loan	9/15/2017	9/15/2021	4.0	0.4	2.000%	2.000%	1.010%	\$ 247,000	\$ 247,000	\$ 250,880	\$ -	\$ 3,880	\$ 623	0.39%
29266N6P7	EnerBank USA	10/13/2017	10/13/2021	4.0	0.5	2.000%	2.000%	1.100%	\$ 247,000	\$ 247,000	\$ 251,054	\$ -	\$ 4,054	\$ 230	0.39%
02587DV47	American Express Centurion	8/8/2017	8/8/2022	5.0	1.3	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 255,852	\$ -	\$ 8,852	\$ 1,288	0.39%
795450C37	Sallie Mae Bank	8/9/2017	8/9/2022	5.0	1.3	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 256,284	\$ -	\$ 9,284	\$ 1,272	0.39%
87164XSH0	Synchrony Bank	10/6/2017	10/6/2022	5.0	1.4	2.250%	2.250%	1.100%	\$ 247,000	\$ 247,000	\$ 256,661	\$ -	\$ 9,661	\$ 365	0.39%
06740KLD7	Barclays Bank	10/18/2017	10/18/2022	5.0	1.5	2.300%	2.300%	1.100%	\$ 247,000	\$ 247,000	\$ 257,059	\$ -	\$ 10,059	\$ 187	0.39%
32056GCV0	First Internet Bank of Indiana	12/28/2017	12/28/2022	5.0	1.7	2.400%	2.400%	1.090%	\$ 247,000	\$ 247,000	\$ 258,543	\$ -	\$ 11,543	\$ 32	0.39%
33847E3X3	Flagstar Bank FSB	7/31/2020	7/31/2024	4.0	3.3	0.500%	0.500%	0.340%	\$ 249,000	\$ 249,000	\$ 251,225	\$ -	\$ 2,225	\$ 304	0.40%
Subtotals									\$ 2,719,000	\$ 2,719,000	\$ 2,789,055	\$ -	\$ 70,055	\$ 7,229	4.34%
AZ State Treasurer Local Government Investment Pool (LGIP)															
N/A	Pool 5	N/A	N/A	N/A	0.0	N/A	0.080%	N/A	\$ 3,245,123	\$ 3,245,123	\$ 3,245,123	\$ -	\$ -	\$ -	5.18%
N/A	Pool 7	N/A	N/A	N/A	0.0	N/A	0.010%	N/A	\$ 40,116	\$ 40,116	\$ 40,116	\$ -	\$ -	\$ -	0.06%
N/A	Pool 500	N/A	N/A	N/A	0.0	N/A	1.060%	N/A	\$ 41,463,827	\$ 41,463,827	\$ 41,463,827	\$ -	\$ -	\$ -	66.20%
Subtotals									\$ 44,749,066	\$ 44,749,066	\$ 44,749,066	\$ -	\$ -	\$ -	71.45%
Bank Deposits															
N/A	Analyzed Checking Accounts ⁽⁴⁾	N/A	N/A	N/A	0.0	N/A	0.400%	N/A	\$ 5,166,021	\$ 5,166,021	\$ 5,166,021	\$ -	\$ -	\$ -	8.25%
Subtotals									\$ 5,166,021	\$ 5,166,021	\$ 5,166,021	\$ -	\$ -	\$ -	8.25%
Averages/Grand Totals					0.6	1.001%	\$ 62,634,087	\$ 62,631,763	\$ 62,750,696	\$ -	\$ 118,933	\$ 21,448	100.00%		

Benchmark per Policy (LGIP Pool 5) 0.080%

⁽¹⁾ Arizona Revised Statutes and the City's investment policy limit the maximum investment maturity to 5 years.

⁽²⁾ Unrealized gains and losses would only be realized if the City chose to sell its investments prior to maturity and are based on the fair market value as reported by the City's safekeeping agent. The City plans to hold investments until maturity unless there is a compelling reason to sell.

⁽³⁾ Many of the investments pay interest semi-annually with some investments paying monthly. The accrued interest not yet recorded represents the amount earned since the last interest payment date.

⁽⁴⁾ Due to the significant reduction in LGIP Pool 5 earnings, a higher balance was maintained in the City's checking account. As LGIP Pool 500 rates decrease and rates for other available investment options begin to increase, investment options are being evaluated to enhance portfolio performance. A portion of the checking account balance was also retained based on an anticipated need for capital improvement project costs.

Investment Transactions Summary⁽¹⁾

CUSIP	Issuer	Transaction Type	April 2021 Activity
Acquisitions			
3130AKXB7	Federal Home Loan Bank	Purchase	\$ 1,980,959
3130ALZG2	Federal Home Loan Bank	Purchase	\$ 2,005,846
N/A	Interest-Bearing Checking Accounts	Net Contribution	\$ 323,250
Subtotal			\$ 4,310,055
Dispositions			
3134GBP89	Federal Home Loan Mortgage Corporation	Maturity	\$ 2,000,000
Subtotal			\$ 2,000,000
Earnings			
29266N6P7	EnerBank USA	Monthly Interest	\$ 420
32056GCV0	First Internet Bank of Indiana	Monthly Interest	\$ 503
87164XSH0	Synchrony Bank	Semi-annual interest	\$ 2,771
06740KLD7	Barclays Bank	Semi-annual interest	\$ 2,833
3133ELGM0	Federal Farm Credit Bank	Semi-annual interest	\$ 16,000
3134GBP89	Federal Home Loan Mortgage Corporation	Semi-annual interest	\$ 18,500
N/A	LGIP Pool 5	Monthly Gain/Loss	\$ 209
N/A	LGIP Pool 500	Monthly Gain/Loss	\$ 86,210
Subtotal			\$ 127,446
Expenses			
N/A	N/A	Custody Charges	\$ 64
N/A	N/A	Wire Fees	\$ 132
Subtotal			\$ 196
Net Transactions for April 2021			\$ 2,437,306

⁽¹⁾ The net addition to investments was largely a result of higher levels of cash basis sales and bed tax receipts and lower levels of capital improvement costs. See the Analysis section of the Executive Summary for further discussion.

Cash Flows Report⁽¹⁾

Month	Beginning Bank Balance	Cash Basis Receipts	Cash Basis Disbursements	Net Account Transfers	Ending Bank Balance	Outstanding Checks	Ending Cash Basis Balance
<i>Cash Basis Transactions by Month⁽²⁾</i>							
April 2020	\$ 2,062,507	\$ 3,248,560	\$ (3,557,075)	\$ -	\$ 1,753,991	\$ (97,078)	\$ 1,656,913
May 2020	1,753,991	2,176,168	(3,355,137)	1,000,000	1,575,021	(96,058)	1,478,963
June 2020	1,575,021	4,692,387	(4,909,467)	623,409	1,981,350	(33,117)	1,948,233
Total FY 2020		\$ 10,117,115	\$ (11,821,680)	\$ 1,623,409			
July 2020	\$ 1,981,350	\$ 3,242,105	\$ (4,568,715)	\$ 4,746,376	\$ 5,401,115	(877,380)	\$ 4,523,736
August 2020	5,401,115	3,892,979	(2,845,134)	(3,264,896)	3,184,065	(393,662)	2,790,403
September 2020	3,184,065	2,870,751	(2,757,650)	494,000	3,791,166	(466,334)	3,324,832
October 2020	3,791,166	3,594,779	(2,440,412)	747,000	5,692,533	(376,882)	5,315,651
November 2020	5,692,533	4,544,411	(2,325,740)	(2,000,000)	5,911,204	(352,605)	5,558,598
December 2020	5,911,204	4,397,494	(2,353,432)	(2,753,000)	5,202,266	(1,355,258)	3,847,008
January 2021	5,202,266	3,197,529	(3,131,374)	1,000,000	6,268,422	(1,450,010)	4,818,411
February 2021	6,268,422	3,130,272	(3,244,804)	(1,500,000)	4,653,889	(1,013,495)	3,640,394
March 2021	4,653,889	5,570,919	(3,481,343)	(2,000,000)	4,743,465	(358,074)	4,385,391
April 2021	4,743,465	4,908,556	(2,571,790)	(1,986,805)	5,093,426	(346,881)	4,746,544
Total Year-to-Date FY 2021		\$ 39,349,796	\$ (29,720,395)	\$ (6,517,326)			

⁽¹⁾ This report reflects the activity of the City's cash accounts, excluding a separate account maintained by the Court.

⁽²⁾ Tracking of cash basis transactions in this manner began in April 2020.