

Monthly Investment & Cash Flows Report

June 2021



CITY OF SEDONA

July 8, 2021

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Executive Summary

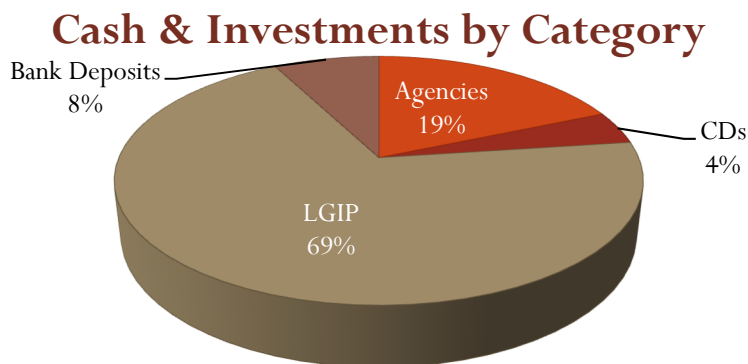
The fair market value of the City's **total cash and investments as of June 30, 2021 is \$64.6 million**, representing a **decrease of approximately \$415,000 (<-1%) for the month**. The **average yield exceeds the City's benchmark by 1,410%** as a result of a decision made by the Arizona State Treasurer's Office to increase liquidity in anticipation of local government drawdowns during the financial crisis caused by the COVID-19 closures and drops in interest rates.

June 2021 Cash & Investments Summary	
Total Cash & Investments	\$64,553,944
Average Yield	0.906%
Benchmark ¹	0.060%
Average Duration	0.7 years

The **average duration is 0.7 years**. The current goal was to maintain as much liquidity as possible for significant financial needs, as well as a sufficient return to justify tying up funds in investments with terms of 3-5 years that currently offer extremely low yields.

Investments Held

The City has invested in U.S. government agency securities, certificates of deposit (CDs), and Local Government Investment Pools (LGIP) offered by the Arizona State Treasurer's Office, in addition to balances maintained in checking accounts.²



¹ The City's investment policy defines the benchmark as the yield for the Arizona State Treasurer's Office's Local Government Investment Pool (LGIP) 5. The adopted investment policy is available at <https://www.scdonaaz.gov/your-government/departments/financial-services/financial-policies>.

² All investments are allowable under Arizona Revised Statutes and the City's investment policy.

Investments Transactions

Net transactions for June 2021 resulted in a decrease of the City's cash and investments of approximately \$370,000. The decrease was largely the result of increases in cash disbursements compared to cash basis sales and bed tax receipts. See the Cash Flows section for further discussion.

Cash Flows

Cash basis **receipts for June 2021 were approximately \$1.5 million more than the prior month** while cash basis **disbursements were approximately \$4.0 million more than the prior month.** Changes for June 2021 compared to the prior month include:

- Receipts:
 - Cash basis sales and bed tax receipts for June 2021 were approximately \$1.0 million (29%) more than the prior month. For further discussion, please see the following Cash Basis Sales & Bed Tax Receipts section.
 - Cash basis wastewater monthly receipts for June 2021 were approximately \$13,000 (-3%) less than the prior month. This was largely due to significant delinquency collections in the prior month.
 - Cash basis state shared revenue receipts for June 2021 were approximately \$34,000 (10%) more than the prior month due to decreases in state shared sales tax and HURF receipts.
 - Quarterly in-lieu fees of approximately \$524,000 were received in June 2021.
- Disbursements:
 - Capital improvement costs for June 2021 were approximately \$2.5 million (308%) more than the prior month primarily due to land acquisition and a deposit to ADOT for the SR89A/SR179 right turn bypass lane project.
 - Transfers to the trustee for bond payments due on July 1, 2020 were approximately \$1.2 million (322%) greater than the prior month.³
 - Disbursement to the Tourism Bureau for payoff of the Jordan Road property and transfer of title to the City was made during June 2021 for approximately \$291,000.

Cash Basis Sales & Bed Tax Receipts

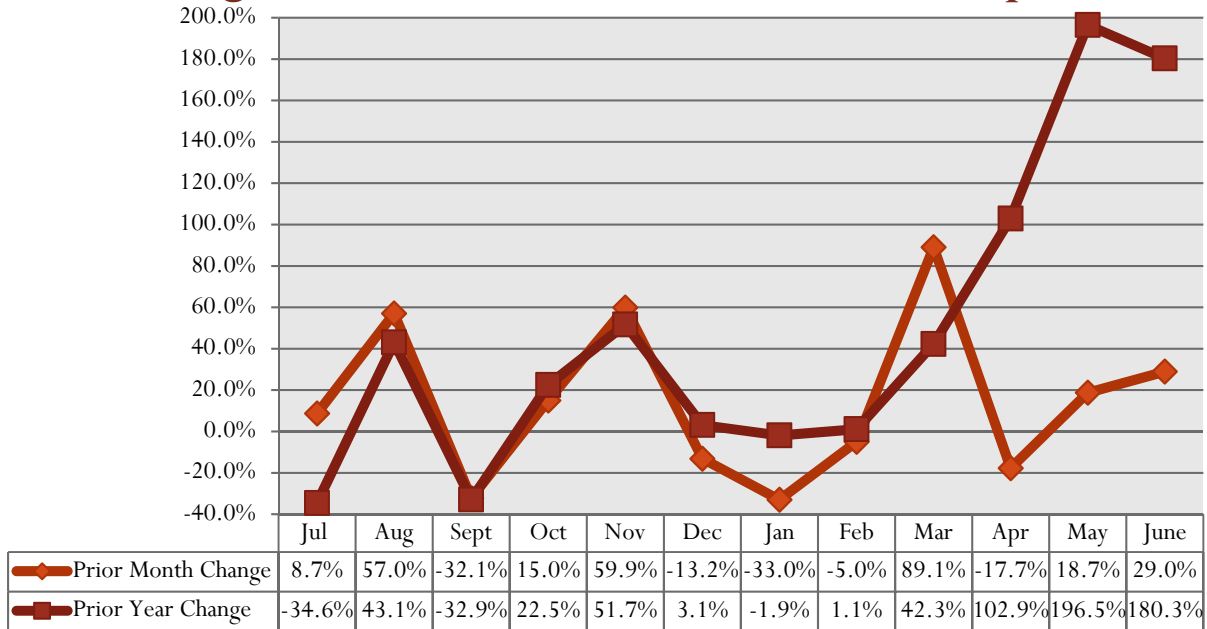
Cash basis sales and bed tax receipts were 29% more than the prior month and 180% more than the same month last year. The June 2021 receipts included a portion of April taxes filed in May and a portion of May taxes filed in June, including any delinquent payments that have been filed and paid in those months.

The increase compared to the prior month is a result of continued increases in tourism. On average (excluding last year's COVID-19 closures), accrual basis April sales and bed tax revenues are approximately 2% less than March, and accrual basis May sales and bed tax revenues are approximately 9% less than April. However, April 2021 accrual basis sales and bed tax revenues were 4% higher than March 2021. Accrual basis May 2021 sales and bed tax revenue data is not yet available.

While it can be beneficial to have more timely cash basis information, there are still flaws in these comparisons. The accrual basis amounts that will be included in the monthly financial reports will be the best comparisons.

³ The bond covenant for the Series 1998 bonds requires monthly deposits with the trustee for one-twelfth of the July 1 payment. All other bond covenants require semi-annual deposits for the January 1 and July 1 payments.

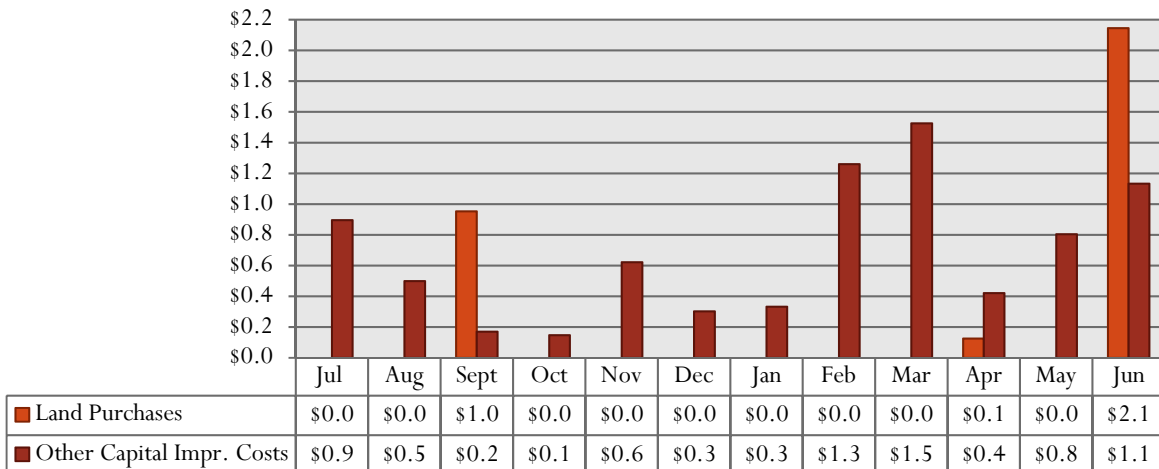
Changes in Cash Basis Sales & Bed Tax Receipts



Capital Improvement Costs

As more capital projects begin and end their construction phases, the capital improvement costs will continue to fluctuate over time. Significant increases in capital improvement costs can result in months when monthly cash disbursements exceed monthly cash receipts. Land purchases have been separately identified in the table below to better see the trend in construction costs.

Cash Basis Capital Improvement Costs



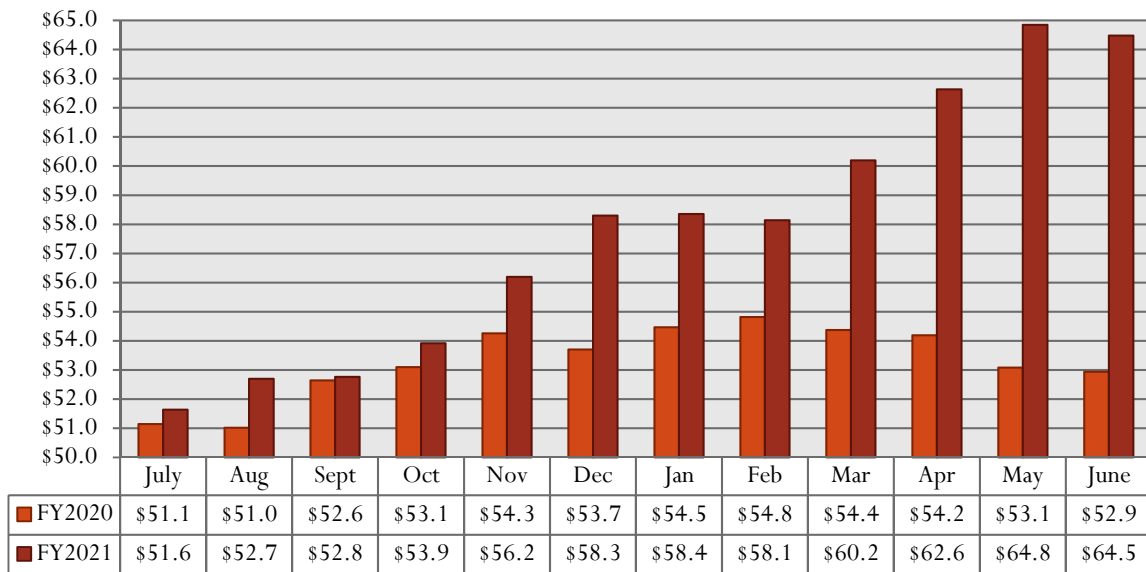
Analysis

As a result of the increases in cash disbursements compared to cash basis sales and bed tax receipts, monthly cash disbursements exceeded monthly cash receipts for June 2021 by approximately \$370,000.

For fiscal 2021, cash basis receipts have been \$11.5 million greater than cash basis disbursements.

Total cash and investment balances have improved since the low in August 2020 (\$51.0 million) and have significantly exceeded the previous highs occurring before the COVID-19 closures. The City is in a strong financial position to address the many significant priorities and concerns, such as affordability of housing, traffic and transportation needs, impacts of tourism, environmental sustainability concerns, etc.

Total Cash & Investments - Book Value



Report Format

The report consists of the following sections:

- **Executive Summary** – This summary includes a narrative discussion of the most significant information in this report.
- **Investment Holdings Summary** – A table of the investments held by the City has been presented with the average remaining duration of the portfolio, as well as the average yield of the portfolio compared to the policy benchmark.
- **Investment Transactions Summary** – A table of the investment transactions for the month has been presented including acquisitions, dispositions, investment earnings, and expenses.
- **Cash Flows Report** – A summary of the cash flows for the month has been presented with comparison to cash flows of prior months, in addition to bank and cash basis balances.

Available Local Government Investment Pools (LGIP)

The Local Government Investment Pools offered by the Arizona State Treasurer's Office include:

- **LGIP Pool 5** – A diversified short-term fund similar to a prime money market fund. The fund maintains the highest rating from S&P (AAA f/S1+). **June 2021 yield was 0.06%**. There are no restrictions on deposits or withdrawals. The City has traditionally used this fund for all available funds not otherwise invested; however, since the yield has dropped below the earnings rate on the checking account, the balance in this account has been drastically reduced.
- **LGIP Pool 7** – A short-term fund that invests only in products backed by the full faith and credit of the United States Government. The fund has a AAA weighted average rating. **June 2021 yield was 0.01%**. There are no restrictions on deposits or withdrawals. The City has traditionally used this fund for a secure investment of prepaid wastewater capacity fees.
- **LGIP Pool 500** – A medium-term fund similar to the shorter-term Pool 5. The weighted average rating of all the securities in this pool is AA-2. **June 2021 yield was 0.91%**. Deposits and withdrawals are only allowed on the first business day of the month. The City has traditionally used this fund for longer-term investment of reserve balances; however, since the yield for Pool 5 has dropped below the earnings rate on the checking account, surplus balance from Pool 5 have been transferred to Pool 500. Cash flow needs are analyzed each month to determine deposit or withdrawal needs in accordance with the restrictions on this Pool.
- **LGIP Pool 700** – A medium-term fund similar to the shorter-term Pool 7. The fund has a AAA weighted average rating. **June 2021 yield was 0.23%**. Deposits and withdrawals are only allowed on the first business day of the month. The City has not traditionally used this fund since yields in Pool 500 are most often higher.

For questions or additional information, contact:

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Investment Holdings Summary

CUSIP	Issuer	Settlement Date	Maturity Date	Initial Duration ⁽¹⁾	Remaining Duration as of June 30, 2021 (In Years)	Remaining Coupon Rates	Yield	Benchmark at Time of Purchase	Par Value	Book Value	Fair Market Value as of June 30, 2021	Realized Gain/Loss	Unrealized Gain/Loss ⁽²⁾	Accrued Interest Not Yet Recorded ⁽³⁾	% of Investment Pool
U.S. Government Agency Securities															
3133ELGM0	Federal Farm Credit Bank	1/15/2020	10/8/2021	1.7	0.3	1.600%	1.500%	1.790%	\$ 2,000,000	\$ 2,003,416	\$ 2,008,574	\$ -	\$ 5,158	\$ 7,277	3.11%
3133ELHZ0	Federal Farm Credit Bank	1/17/2020	7/17/2023	3.5	2.0	1.600%	1.540%	1.790%	\$ 2,000,000	\$ 2,004,072	\$ 2,054,134	\$ -	\$ 50,062	\$ 14,378	3.11%
3136G4B77	Federal National Mortgage Association	8/4/2020	8/4/2025	5.0	4.1	0.700%	0.640%	0.200%	\$ 2,000,000	\$ 2,005,896	\$ 1,996,944	\$ -	\$ (8,952)	\$ 5,600	3.11%
3130AKXB7	Federal Home Loan Bank	4/29/2021	2/11/2026	4.8	4.6	0.580%	0.810%	0.090%	\$ 2,000,000	\$ 1,978,446	\$ 1,974,296	\$ -	\$ (4,150)	\$ 1,939	3.07%
3130ALZG2	Federal Home Loan Bank	4/29/2021	4/29/2026	5.0	4.8	1.010%	0.950%	0.090%	\$ 2,000,000	\$ 2,005,846	\$ 2,000,402	\$ -	\$ (5,444)	\$ 3,376	3.11%
3130AMCL4	Federal Home Loan Bank	5/19/2021	5/19/2026	5.0	4.9	1.020%	1.020%	0.090%	\$ 2,000,000	\$ 2,000,000	\$ 1,995,838	\$ -	\$ (4,162)	\$ 3,409	3.10%
Subtotals									\$ 12,000,000	\$ 11,997,676	\$ 12,030,188	\$ -	\$ 32,512	\$ 35,979	18.61%
Negotiable Certificates of Deposit															
1404204E7	Capital One Bank USA NA	8/9/2017	8/9/2021	4.0	0.1	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 247,951	\$ -	\$ 951	\$ 2,004	0.38%
254673AF3	Discover Bank	8/9/2017	8/9/2021	4.0	0.1	2.100%	2.100%	0.930%	\$ 247,000	\$ 247,000	\$ 247,951	\$ -	\$ 951	\$ 2,004	0.38%
05580AKJ2	BMW Bank North America	9/15/2017	9/15/2021	4.0	0.2	2.100%	2.100%	1.010%	\$ 247,000	\$ 247,000	\$ 248,405	\$ -	\$ 1,405	\$ 1,521	0.38%
88413QBR8	Third Federal Savings & Loan	9/15/2017	9/15/2021	4.0	0.2	2.000%	2.000%	1.010%	\$ 247,000	\$ 247,000	\$ 248,477	\$ -	\$ 1,477	\$ 1,448	0.38%
29266N6P7	EnerBank USA	10/13/2017	10/13/2021	4.0	0.3	2.000%	2.000%	1.100%	\$ 247,000	\$ 247,000	\$ 248,755	\$ -	\$ 1,755	\$ 230	0.38%
02587DV47	American Express Centurion	8/8/2017	8/8/2022	5.0	1.1	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 253,588	\$ -	\$ 6,588	\$ 2,258	0.38%
795450C37	Sallie Mae Bank	8/9/2017	8/9/2022	5.0	1.1	2.350%	2.350%	0.930%	\$ 247,000	\$ 247,000	\$ 253,684	\$ -	\$ 6,684	\$ 2,242	0.38%
87164XSH0	Synchrony Bank	10/6/2017	10/6/2022	5.0	1.3	2.250%	2.250%	1.100%	\$ 247,000	\$ 247,000	\$ 254,241	\$ -	\$ 7,241	\$ 1,294	0.38%
06740KLD7	Barclays Bank	10/18/2017	10/18/2022	5.0	1.3	2.300%	2.300%	1.100%	\$ 247,000	\$ 247,000	\$ 254,586	\$ -	\$ 7,586	\$ 1,136	0.38%
32056GCV0	First Internet Bank of Indiana	12/28/2017	12/28/2022	5.0	1.5	2.400%	2.400%	1.090%	\$ 247,000	\$ 247,000	\$ 255,986	\$ -	\$ 8,986	\$ 32	0.38%
33847E3X3	Flagstar Bank FSB	7/31/2020	7/31/2024	4.0	3.1	0.500%	0.500%	0.340%	\$ 249,000	\$ 249,000	\$ 250,961	\$ -	\$ 1,961	\$ 512	0.39%
Subtotals									\$ 2,719,000	\$ 2,719,000	\$ 2,764,585	\$ -	\$ 45,585	\$ 14,681	4.22%
AZ State Treasurer Local Government Investment Pool (LGIP)															
N/A	Pool 5	N/A	N/A	N/A	0.0	N/A	0.060%	N/A	\$ 3,246,301	\$ 3,246,301	\$ 3,246,301	\$ -	\$ -	\$ -	5.03%
N/A	Pool 7	N/A	N/A	N/A	0.0	N/A	0.010%	N/A	\$ 40,432	\$ 40,432	\$ 40,432	\$ -	\$ -	\$ -	0.06%
N/A	Pool 500	N/A	N/A	N/A	0.0	N/A	0.910%	N/A	\$ 41,495,656	\$ 41,495,656	\$ 41,495,656	\$ -	\$ -	\$ -	64.36%
Subtotals									\$ 44,782,388	\$ 44,782,388	\$ 44,782,388	\$ -	\$ -	\$ -	69.46%
Bank Deposits															
N/A	Analyzed Checking Accounts ⁽⁴⁾	N/A	N/A	N/A	0.0	N/A	0.400%	N/A	\$ 4,976,783	\$ 4,976,783	\$ 4,976,783	\$ -	\$ -	\$ -	7.72%
Subtotals									\$ 4,976,783	\$ 4,976,783	\$ 4,976,783	\$ -	\$ -	\$ -	7.72%
Averages/Grand Totals					0.7	0.906%	\$ 64,478,171	\$ 64,475,847	\$ 64,553,944	\$ -	\$ 78,097	\$ 50,660	100.00%		

Benchmark per Policy (LGIP Pool 5) 0.060%

⁽¹⁾ Arizona Revised Statutes and the City's investment policy limit the maximum investment maturity to 5 years.

⁽²⁾ Unrealized gains and losses would only be realized if the City chose to sell its investments prior to maturity and are based on the fair market value as reported by the City's safekeeping agent. The City plans to hold investments until maturity unless there is a compelling reason to sell.

⁽³⁾ Many of the investments pay interest semi-annually with some investments paying monthly. The accrued interest not yet recorded represents the amount earned since the last interest payment date.

⁽⁴⁾ Due to the significant reduction in LGIP Pool 5 earnings, a higher balance was maintained in the City's checking account. As LGIP Pool 500 rates decrease and rates for other available investment options begin to increase, investment options are being evaluated to enhance portfolio performance. A portion of the checking account balance was also retained based on an anticipated need for capital improvement project costs, prepayment of the FY2022 PSPRS contributions, and upcoming semiannual payments for community service contracts.

Investment Transactions Summary⁽¹⁾

CUSIP	Issuer	Transaction Type	June 2021 Activity
Acquisitions			
Subtotal			\$ -
Dispositions			
N/A	Interest-Bearing Checking Accounts ⁽²⁾	Net Withdrawal	\$ 339,174
Subtotal			\$ 339,174
Earnings			
29266N6P7	EnerBank USA	Monthly Interest	\$ 420
32056GCV0	First Internet Bank of Indiana	Monthly Interest	\$ 503
N/A	LGIP Pool 5	Monthly Gain/Loss	\$ 171
N/A	LGIP Pool 5	Recovery from Lehman Brothers	\$ 810
N/A	LGIP Pool 7	Recovery from Lehman Brothers	\$ 315
N/A	LGIP Pool 500	Monthly Gain/Loss	\$ (32,605)
Subtotal			\$ (30,385)
Expenses			
N/A	N/A	Wire Fees	\$ 50
Subtotal			\$ 50
Net Transactions for June 2021			\$ (369,608)

⁽¹⁾ The net reduction to investments was largely a result of increases in cash disbursements compared to cash basis sales and bed tax receipts. See the Cash Flows section of the Executive Summary for further discussion.

Cash Flows Report⁽¹⁾

Month	Beginning Bank Balance	Cash Basis Receipts	Cash Basis Disbursements	Net Account Transfers	Ending Bank Balance	Outstanding Checks	Ending Cash Basis Balance
<i>Cash Basis Transactions by Month⁽²⁾</i>							
April 2020	\$ 2,062,507	\$ 3,248,560	\$ (3,557,075)	\$ -	\$ 1,753,991	\$ (97,078)	\$ 1,656,913
May 2020	1,753,991	2,176,168	(3,355,137)	1,000,000	1,575,021	(96,058)	1,478,963
June 2020	1,575,021	4,692,387	(4,909,467)	623,409	1,981,350	(33,117)	1,948,233
Total FY 2020		\$ 10,117,115	\$ (11,821,680)	\$ 1,623,409			
July 2020	\$ 1,981,350	\$ 3,242,105	\$ (4,568,715)	\$ 4,746,376	\$ 5,401,115	(877,380)	\$ 4,523,736
August 2020	5,401,115	3,892,979	(2,845,134)	(3,264,896)	3,184,065	(393,662)	2,790,403
September 2020	3,184,065	2,870,751	(2,757,650)	494,000	3,791,166	(466,334)	3,324,832
October 2020	3,791,166	3,594,779	(2,440,412)	747,000	5,692,533	(376,882)	5,315,651
November 2020	5,692,533	4,544,411	(2,325,740)	(2,000,000)	5,911,204	(352,605)	5,558,598
December 2020	5,911,204	4,397,494	(2,353,432)	(2,753,000)	5,202,266	(1,355,258)	3,847,008
January 2021	5,202,266	3,197,529	(3,131,374)	1,000,000	6,268,422	(1,450,010)	4,818,411
February 2021	6,268,422	3,130,272	(3,244,804)	(1,500,000)	4,653,889	(1,013,495)	3,640,394
March 2021	4,653,889	5,570,919	(3,481,343)	(2,000,000)	4,743,465	(358,074)	4,385,391
April 2021	4,743,465	4,908,556	(2,571,790)	(1,986,805)	5,093,426	(346,881)	4,746,544
May 2021	5,093,426	4,834,470	(2,654,000)	(2,000,000)	5,273,896	(352,770)	4,921,126
June 2021	5,273,896	6,313,885	(6,673,340)	-	4,914,440	(355,322)	4,559,118
Total Year-to-Date FY 2021		\$ 50,498,151	\$ (39,047,735)	\$ (8,517,326)			

⁽¹⁾ This report reflects the activity of the City's cash accounts, excluding a separate account maintained by the Court.

⁽²⁾ Tracking of cash basis transactions in this manner began in April 2020.