Monthly Financial Report

November 2021



CITY OF SEDONA

September 11, 2022

Monthly Financial Report

November 2021

Executive Summary

The City's largest revenue sources are sales and bed tax revenues. Year-to-date City sales taxes are 26% higher than the prior year and year-to-date bed taxes are 40% higher than the prior year. (See pg. 51) Year-to-date November 2021 sales and bed tax outperforms any prior first five months of the year. The increases seem to be a continuing indication of higher tourism levels and impacts of inflation. Inflation continues to increase with the Western Region Consumer Price Index (CPI) for November at 6.5% compared to October's 6.0%.

November YTD Increase (Decrease) Over Prior Year									
City Sales Taxes	\$ 2,708,480								
Bed Taxes	998,018								
Total	\$ 3,706,498								

The most significant increases for November are in the Retail (+13%), Restaurant & Bar (+13%), Hotel/Motel (+49%), and Amusements & Other (+144%) categories. (See pg. 50)

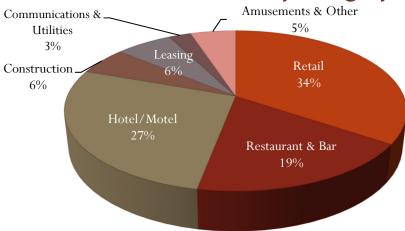
- Retail was up 21% last November and up 13% this November. Increases continue in both local and online sales.
- Restaurant & Bar was up 12% last November and up 13% this November.
- Hotel/Motel was up 22% last November and up 49% this November. See comment below about other transient occupancy types not captured in the hotel occupancy rate.
- Amusements & Other was down 37% last November but up 144% this November. November is up 53% compared to pre-COVID November 2019.

The Construction (-34%) and Communications & Utilities (-2%) categories were down for the month. (See pg. 50)

Bed tax revenues increased 49% for the month. (See pg. 51) The November hotel occupancy rate (+12%) and average daily hotel rate (+21%) were both up over last year. Other transient occupancy types not captured in the hotel occupancy rate were contributing to the number of visitors and may have partially contributed to the higher than anticipated revenues in many of the categories.

Year-to-date City sales taxes are 20% over the budget projections and year-to-date bed taxes are 34% over the budget projections. (See pg. 51) The budget projections were based on somewhat conservative but aggressive estimates. FY 2021 estimates during the budget process were based on estimated 12% increase for sales tax and 14% increase in bed tax for the last quarter of the fiscal year. FY 2022 estimates were based on 7% increase for sales tax and 9% increase for bed tax over the FY 2021 estimates.

Sales Tax Revenues by Category



Revenues

In total, General Fund revenues are up 27% from last year, and Wastewater Fund revenues are up 9% from last year. (See pgs. 31 & 36) Total City revenues are up 33% from last year and at 44% of budget, with 42% of the year completed so far. (See pg. 38) Other than sales and bed tax revenues previously discussed, the most significant increases in revenues are the receipt of the first half of the American Rescue Plan Act (ARPA) funding of \$1.7 million (See pg. 44 regarding Other Intergovernmental revenues) and a 12% increase in Charges for Services revenues (See pg. 46).

A few individual revenue categories are **showing to be generally under target**; however, some are expected to be on target by the end of the year. The following category may not reach budget anticipations by the end of the fiscal year:

- Other Intergovernmental (8% under YTD target) (See pg. 44)
 - A contingency of \$300,000 was included in case a significant grant opportunity arises. Grant revenues match grant expenditures. When grant expenditures are lower, the grant revenues are also lower. The effect is no net impact to the City's financial position.
- Development Impact Fees (10% under YTD target) (See pg. 48)
 - O Due to delays in some significant one-time development projects, revenues may be under target by the end of the fiscal year. Development impact fees are required to be collected over a 10-year period regardless of when the projects occur, so deficits are anticipated, and more than adequate surpluses are anticipated in the General Fund to provide loans to cover the deficits until fees are collected.
- Capacity Fees (22% under YTD target) (See pg. 48)
 - O Due to delays in some significant one-time development projects, revenues may be under target by the end of the fiscal year. However, significant surpluses exist in the Wastewater Fund to cover the potential shortage in this category.
- Other Miscellaneous (36% under YTD target) (See pg. 49)
 - O Due to lower than anticipated interest rates and amortization of losses in the Local Government Investment Pools (LGIP) managed by the Arizona State Treasurer's Office, revenues may be under target by the end of the fiscal year. However, revenue increases in other categories more than offset the potential shortage in this category.

Expenditures

In total, **General Fund expenditures are at 36% of budget** for the year-to-date, and **Wastewater Fund expenditures are at 15% of budget** for the year-to-date, with 42% of the year completed so far. (See pgs. 6 & 11) **Total City expenditures, excluding capital improvements and internal charges, are at 28% of the budget.** (See pg. 14)

Expenditures for each department are **expected to be on or under target** by the end of the fiscal year.

Expenditures for capital improvements (8%) (See pgs. 59-60) and streets costs (17%) (See pg. 6) are not incurred consistently throughout the year and, as of November 2021, are overall well under targets for the fiscal year.

Report Format

The format for the City of Sedona Monthly Financial Report has been modified to provide both summarized financial information and additional historical information. The City's fiscal year (FY) is July 1through June 30. This report for November 2021 is the fifth month of the current fiscal year, FY 2022, and **represents 42% of the fiscal year**.

The report consists of the following sections:

- Executive Summary This summary includes a narrative discussion of the most significant information in this report.
- ➤ **Table of Contents** The table of contents includes hyperlinks to the sections and tables in this report. It also includes the status for the City's expenditures and revenues, highlighted as follows:
 - Green represents a status favorable, including expenditures on or under target and revenues on or exceeding target. Comments have been included regarding any significant favorable status, better than the target by more than 10%.
 - Yellow represents a cautionary status indicating that the particular category should be observed but
 is expected to be on target by the end of the fiscal year. Comments have been included regarding
 the cautionary status.
 - Red represents an unfavorable status indicating that particular category is not expected to be on target by more than 10% by the end of the fiscal year. Comments have been included regarding the unfavorable status.
- Expenditures and Revenues Expenditure and revenue Information has been provided both by fund (including the two Community Facilities Districts managed by the City) and by department for non-capital improvement expenditures (excluding internal charges) and by type for revenues. The information includes:
 - Year-to-date (YTD) expenditures and revenues for the current fiscal year and the four previous fiscal years
 - Total annual expenditures and revenues, excluding contingencies, for the four previous fiscal years and budget amounts for the current fiscal year
 - Comparison of YTD amounts to annual amounts, which is used to determine if current year YTD
 amounts are on target, and any applicable comments regarding the status compared to targets
 - Increases and decreases in YTD and annual amounts and color-coded explanations of significant increases and decreases

- > Sales & Bed Tax Revenues These revenues are the most significant funding sources for the City and historically have been susceptible to fluctuations in the economy. The information includes comparisons by taxing category and by month.
- Fund Summaries The City's two most significant funds, the General Fund and the Wastewater Enterprise Fund, are presented with detailed comparisons of YTD amounts to the budgets and prior fiscal year. A summary of all City funds, plus the two Community Facilities Districts, is also included. The schedules include encumbrances, which represents the balance of purchase orders not yet fulfilled.
- ▶ Paid Parking Program Summary A table of the City's paid parking program has been presented with detailed comparisons of YTD amounts to the budgets and prior fiscal year. The table includes gross revenues less program support costs to arrive at net revenues of the program available for Uptown enhancements. The ending available balances represent the balances at the beginning of the year plus net revenues less costs for Uptown enhancements.
- ➤ **Debt Outstanding** A table of the City's outstanding debt has been presented by fund with the remaining principal and interest payments for each. Bond payments are made on July 1 and January 1 in accordance with the bond debt repayment schedules. The capital lease payments and installment purchase agreement payments depend on the agreement and are made monthly or annually when due.
- ➤ Capital Projects Summary A table of the current fiscal year capital improvement projects has been presented with the total project amounts for projects spanning more than one fiscal year.

Additional Detail

This report provides broad summary information and analysis of the City's financial data. Additional detailed information is offered on the City's website at www.sedonaaz.gov/transparency. It is a searchable, user-friendly site that citizens and other interested parties can use to access real-time financial data.

For questions or additional information, contact:

Cherie R. White, CPA, CGFM

Director of Financial Services

City of Sedona

102 Roadrunner Drive

Sedona, AZ 86336

(928) 204-7185

cwhite@sedonaaz.gov

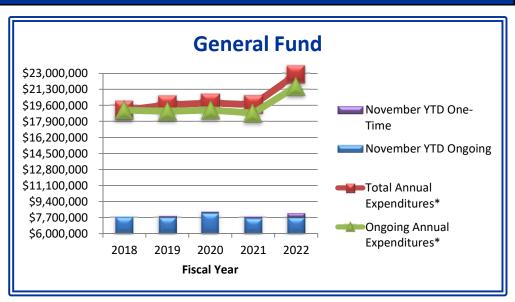
(click on page num				
	Page %	YTD	Status	Comments Portion of Fiscal Year Complete = 41.67%
otal Expenditures by Fund				- Orden or reson teat complete - 41.07 /6
General Fund	6	36%	Under Target for FY 2022	
<u>Special Revenue Funds:</u> Streets Fund	6	17%	Under Target for FY 2022	Expenditures do not occur consistently throughout the fiscal year.
Affordable Housing Fund	7	1%	Under Target for FY 2022	Expenditures do not occur consistently throughout the riscal year.
Grants, Donations & Other Funds	7	6%	Under Target for FY 2022	Expenditures do not occur consistently throughout the fiscal year.
Transportation Sales Tax Fund Capital Projects Funds:	8	52%	On Target for FY 2022	While expenditures are high, they are expected to be on target by the end of the fiscal year.
Development Impact Fees Funds	9	4%	Under Target for FY 2022	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Capital Improvements Fund		10%	Under Target for FY 2022	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Art in Public Places Fund Enterprise Funds:	10	2%	Under Target for FY 2022	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Public Transit Enterprise Fund	10	4%	Under Target for FY 2022	
Wastewater Enterprise Fund	11	15%	Under Target for FY 2022	
Internal Service Funds: Info. Tech. Internal Service Fund	12	36%	Under Target for FY 2022	
Community Facilities Districts:	12	30 /0	Officer Target for 1 1 2022	
Sedona Summit II	13	5%	Under Target for FY 2022	Capital improvement expenditures do not occur consistently throughout the fiscal year.
Fairfield	13	0%	Under Target for FY 2022	Capital improvement expenditures do not occur consistently throughout the fiscal year.
tal Non-Capital Improvement Expenditures by De	epartment ((exclud	ling Internal Charges)	
Total Exp. (excl. Cap. Impr. & Internal Charges)		28%	Under Target for FY 2022	
City Council City Manager's Office		32% 35%	Under Target for FY 2022 Under Target for FY 2022	
Human Resources		34%	Under Target for FY 2022	
Financial Services		31%	Under Target for FY 2022	
City Attorney's Office		24%	Under Target for FY 2022	
City Clerk's Office Parks & Recreation		39% 34%	Under Target for FY 2022 Under Target for FY 2022	
Seneral Services		34% 66%	On Target for FY 2022	While expenditures are high, they are expected to be on target by the end of the fiscal year.
Debt Service	22	2%	Under Target for FY 2022	, J, , ,
Community Development	22	32%	Under Target for FY 2022	
Public Works		28%	Under Target for FY 2022	
Economic Development Police		26% 35%	Under Target for FY 2022 Under Target for FY 2022	
Municipal Court		30%	Under Target for FY 2022	
Fransit Administration		37%	Under Target for FY 2022	
Transit Operations Transit Capital Projects Management		0% 39%	Under Target for FY 2022 Under Target for FY 2022	
Vastewater Administration		39% 37%	Under Target for FY 2022	
Wastewater Capital Projects Mgmt.		38%	Under Target for FY 2022	
Wastewater Operations		32%	Under Target for FY 2022	
Information Technology	30	35%	Under Target for FY 2022	
tal Revenues by Fund				
General Fund	31	46%	Exceeds Target for FY 2022	
Special Revenue Funds:	20	45%	Fuzzada Tarrat (a. FV 2022	
Streets Fund Affordable Housing Fund		45% <1%	Exceeds Target for FY 2022 Under Target for FY 2022	Revenues are low and may be under target at the end of the fiscal year.
Grants, Donations & Other Funds		81%	Exceeds Target for FY 2022	
Transportation Sales Tax Fund	33	45%	Exceeds Target for FY 2022	
Capital Projects Funds:	34	35%	Under Target for FY 2022	Revenues do not occur consistently throughout the fiscal year and may be under target at the end of the fiscal year.
Development Impact Fees Funds Capital Improvements Fund		12%	Under Target for FY 2022	Revenues do not occur consistently throughout the fiscal year and may be under target at the end of the fiscal year. Revenues do not occur consistently throughout the fiscal year and may be under target at the end of the fiscal year.
Art in Public Places Fund		<1%	Under Target for FY 2022	Revenues are low but expected to be on target by the end of the fiscal year.
Enterprise Funds:				
Public Transit Enterprise Fund Wastewater Enterprise Fund		<1% 40%	Under Target for FY 2022 Under Target for FY 2022	Revenues are low due to timing of receipts and may be under target at the end of the fiscal year. Revenues are low due to timing of receipts and may be under target at the end of the fiscal year.
Internal Service Funds:	30	40 70	Officer Target for FT 2022	revenues are low due to timing of receipts and may be diluer target at the end of the lister year.
Info. Tech. Internal Service Fund	36	42%	On Target for FY 2022	
Community Facilities Districts:				
Sedona Summit II Fairfield		<1% 48%	Under Target for FY 2022 Exceeds Target for FY 2022	Revenues are low due to timing of receipts and may be under target at the end of the fiscal year.
i aimeid	31	40 /0	Littled Talget 101 1 1 2022	
tal Revenues by Type				
Total Revenues		44%	Exceeds Target for FY 2022	
City Sales Taxes Bed Taxes		47% 50%	Exceeds Target for FY 2022 Exceeds Target for FY 2022	
In-Lieu		11%	Under Target for FY 2022	While revenues are low, in-lieu fees are received quarterly and are expected to be on target by the end of the fiscal y
Franchise Fees	41	29%	On Target for FY 2022	While revenues are low, fees are received quarterly and are expected to be on target by the end of the fiscal year.
State Sales Taxes		46%	Exceeds Target for FY 2022	Payanusa are law and are expected to be under target at the and of the first time.
Urban Revenue Sharing Vehicle License Taxes		40% 41%	Under Target for FY 2022 On Target for FY 2022	Revenues are low and are expected to be under target at the end of the fiscal year.
Highway User		45%	Exceeds Target for FY 2022	
Other Intergovernmental	44	38%	Under Target for FY 2022	Revenues do not occur consistently throughout the fiscal year and may be under target at the end of the fiscal year.
Licenses & Permits		69%	Exceeds Target for FY 2022	
Charges for Services Fines & Forfeitures		43% 47%	On Target for FY 2022 Exceeds Target for FY 2022	
Development Impact Fees		47% 38%	Under Target for FY 2022	Revenues do not occur consistently throughout the fiscal year and may be under target at the end of the fiscal year.
Capacity Fees	48	33%	Under Target for FY 2022	Revenues do not occur consistently throughout the fiscal year and may be under target at the end of the fiscal year.
Other Miscellaneous	49	27%	Under Target for FY 2022	Revenues do not occur consistently throughout the fiscal year and may be under target at the end of the fiscal year.
les Tax Revenues by Category	50			
les & Bed Tax Revenues by Month	51			
storical Sales Tax Revenues by Category	52			
storical Hotel Occupancy & Average Daily Room	53			
eneral Fund Summary	54			
astewater Enterprise Fund Summary	55			
II Funds Summary	56			
aid Parking Program Summary	57			
ebt Outstanding	58			
apital Projects Summary	59-60			

NAVIGATION TIP: When you click on a link to jump to a different page, you can return to where you were originally by holding the Alt key and pressing the back left arrow key. You can do this as many times as you like to keep backtracking your movement in the document.

Total Gen	eral	Fund Exper	ndit	Under Target for FY 2022			
November				Annual	% of	% Increase	%
FY	Y YTD		Εv	penditures*	Annual		Increase -
	Ex	penditures	^	penditures	Exp.	November	Annual
2018	\$	7,746,418	\$	19,091,334	41%		
2019	\$	7,827,238	\$	19,656,990	40%	1%	3%
2020	\$	8,358,665	\$	19,868,898	42%	7%	1%
2021	\$	7,811,944	\$	19,666,840	40%	-7%	-1%
2022	\$	8,169,985	\$	22,885,593	36%	5%	16%

Annual Increase from FY 2021 to FY 2022:

- (1) The estimated increase was largely due to decision packages for expansion of the Sustainability program, staffing capacity and succession planning for the Financial Services, Public Works, and Police Departments, and resumption of the level funding for PSPRS of \$1 million annually.
- (2) The estimated increase was also due to vacancy savings and other expenditures postponed in the prior year due to freezes in place as a result of the COVID-19 financial crisis.



Total Streets Fund Expenditures **Under Target for FY 2022** % of % Increase -**November YTD** Annual % Increase FY November Annual **Expenditures** Expenditures* - Annual Exp. YTD 2018 264,562 \$ 1,181,500 22% 2019 18.900 \$ 1,032,566 2% -93% -13% 2020 21,380 \$ 924,656 2% 13% -10% 1,024,976 2021 20,300 \$ 2% -5% 11% 2022 435,257 \$ 2.553.581 17% 2044% 149%

YTD and Annual Increase from FY 2021 to FY 2022:

For FY 2022, all streets related costs were centralized in the Streets Fund.

Other Increases/Decreases: Much of the activity in the Streets Fund is from paving and maintenance projects so spending will not necessarily be consistent from month to month or year to year. Annual maintenance expectations average approximately 4.5 to 5.0 miles per year.



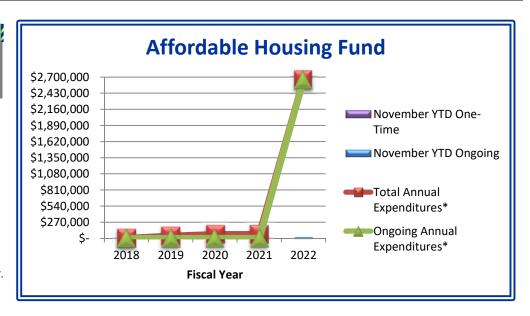
^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total Affo	ordabl	e Housing	Under Target for FY 2022				
FY		ember YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	-	N/A		
2019	\$	38,374	\$	38,451	100%	∞	∞
2020	\$	19,297	\$	65,559	29%	-50%	71%
2021	\$	20,685	\$	64,865	32%	7%	-1%
2022	\$	21,760	\$	2,657,030	1%	5%	3996%

Annual Increase from FY 2021 to FY 2022:

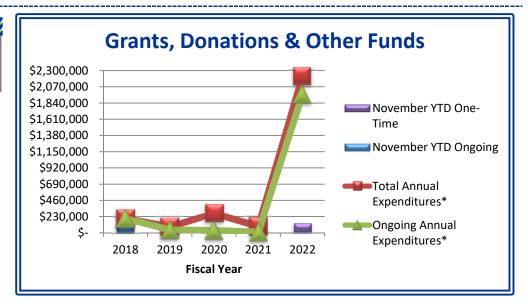
The estimated increase includes the addition of a down payment assistance program and contingencies for the implementation of the Affordable Housing program.

Other Increases/Decreases: Due to the nature of the activity in the Affordable Housing Fund, expenditures will not necessarily be consistent from month to month or year to year.



Total Gra	nts, D	onations 8	Ot	Under Target for FY 2022			
FY		ember YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	111,909	\$	201,703	55%		
2019	\$	18,548	\$	84,724	22%	-83%	-58%
2020	\$	16,652	\$	274,711	6%	-10%	224%
2021	\$	22,334	\$	89,440	25%	34%	-67%
2022	\$	139,016	\$	2,218,399	6%	522%	2380%

Increases/Decreases: The activity of the Grants & Donations Funds is based on the funding awarded and received during the year so spending will not necessarily be consistent from month to month or year to year.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total Tra	nsport	ation Sale	s Ta	On Target for FY 2022			
FY		ember YTD enditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	552	0%		
2019	\$	6,638	\$	63,684	10%	∞	11442%
2020	\$	24,407	\$	42,018	58%	268%	-34%
2021	\$	44,680	\$	48,314	92%	83%	15%
2022	\$	60,042	\$	115,800	52%	34%	140%

The Transportation Sales Tax Fund was initiated in March 2018.

Annual Decrease from FY 2019 to FY 2020:

The decrease is a result of a vacancy that was frozen as a result of the impacts of the COVID-19 financial crisis.

YTD and Annual Increase from FY 2020 to FY 2021:

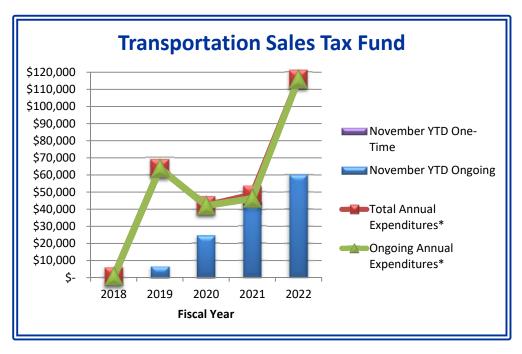
The increase is a result of costs for travel time data collection.

YTD Increase from FY 2021 to FY 2022:

The increase is due to vacancy savings in the prior year.

Annual Increase from FY 2021 to FY 2022:

The estimated increase is a result of a vacancy savings in the prior year.



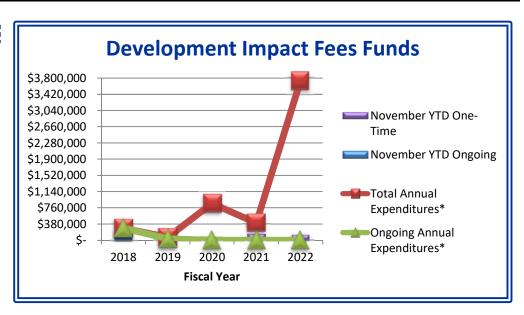
On Target for FY 2022: The percentage of annual expenditures is high for five months of the fiscal year (52% actual compared to five-month budget of 42%). Travel time data collections costs are paid annually, and based on the timing and size of these payments, the Transportation Sales Tax Fund expenditures are on track for FY 2022.

^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total Dev	elop.	Impact Fee	es E	Under Target for FY 2022			
FY		ember YTD penditures	E>	Annual cpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	259,981	\$	284,626	91%		
2019	\$	18,750	\$	70,926	26%	-93%	-75%
2020	\$	67,502	\$	862,063	8%	260%	1115%
2021	\$	149,705	\$	406,470	37%	122%	-53%
2022	\$	133,429	\$	3,735,734	4%	-11%	819%

Increases/Decreases: The activity of the Development Impact Fees Funds is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

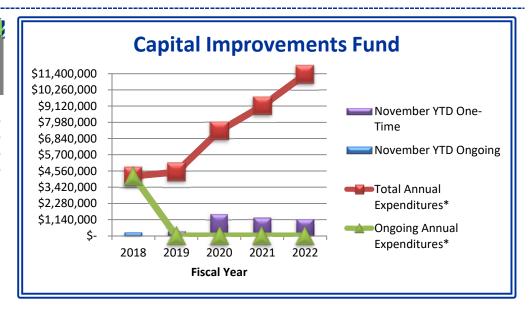
For FY 2022, budgeted expenditures include approximately \$3.2 million for Sedona in Motion projects.



Under Target for FY 2022 Total Capital Improvements Fund Exp. % of % Increase -November YTD Annual % Increase FY November Annual **Expenditures Expenditures*** - Annual Exp. YTD 2018 265,990 4,199,954 6% 2019 343,725 \$ 4,481,715 8% 29% 7% 2020 1.549.299 7,377,124 21% 351% 65% -19% 24% 2021 1,256,391 9,133,692 14% 2022 1,180,624 11,344,510 10% -6% 24%

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2022, budgeted expenditures include approximately \$7.6 million for Sedona in Motion projects, \$1.5 million for other streets and transportation projects, and \$1.4 million for police projects.

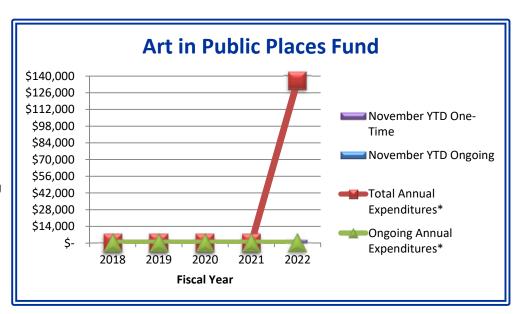


^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total Art	in Pub	olic Places	Fui	Under Target for FY 2022			
FY		ember YTD enditures	E:	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	-	N/A		
2019	\$	-	\$	-	N/A	N/A	N/A
2020	\$	-	\$	-	N/A	N/A	N/A
2021	\$	-	\$	-	N/A	N/A	N/A
2022	\$	3,000	\$	136,000	2%	∞	∞

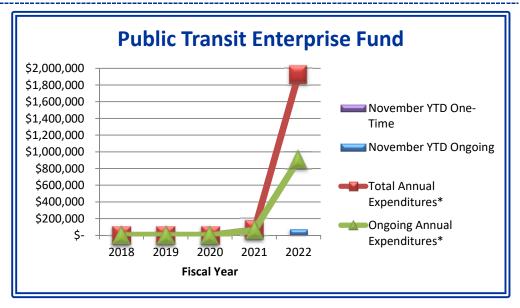
Increases/Decreases: The activity of the Art in Public Places Fund is based on the timing of budgeted arts projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2022, budgeted expenditures include placement of art sculptures in four roundabouts.



Total Pub	lic Tra	ansit Enter	pris	Under Target for FY 2022			
FY		ember YTD enditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	-	N/A		
2019	\$	-	\$	-	N/A	N/A	N/A
2020	\$	-	\$	-	N/A	N/A	N/A
2021	\$	-	\$	66,594	0%	N/A	∞
2022	\$	71,841	\$	1,922,361	4%	∞	2787%

The Public Transit Enterprise Fund was initiated in FY 2021.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

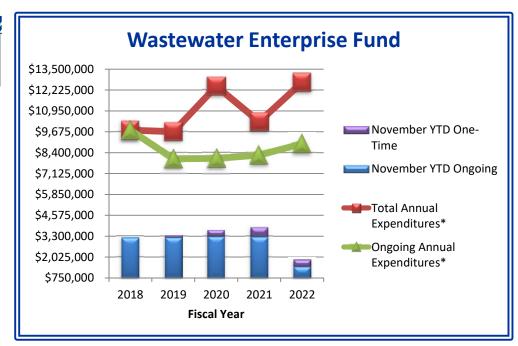
Total Was	stewa	ater Enterpr	ise	Under Target for FY 2022			
FY	November YTD Expenditures		Annual Expenditures*		% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	3,194,084	\$	9,772,970	33%		
2019	\$	3,331,862	\$	9,682,040	34%	4%	-1%
2020	\$	3,689,098	\$	12,455,935	30%	11%	29%
2021	\$	3,832,232	\$	10,281,138	37%	4%	-17%
2022	\$	1,848,285	\$	12,689,360	15%	-52%	23%

YTD Increase from FY 2019 to FY 2020:

- (1) The increase is largely due to expenditures incurred for the administration building remodel and the initiation of the tertiary filter upgrades.
- (2) The increase is also due to the down payment for a one-time purchase of a cattail cutter.
- (3) In addition, the debt service costs are approximately \$104,000 higher and are based on the monthly accruals of scheduled bond principal payments.

Annual Increase from FY 2019 to FY 2020:

(1) The increase is largely due to capital improvement expenditures incurred for the administration building remodel, the initiation of the tertiary filter upgrades, initiation of the SR179 sewer main replacement, initiation of the grit reclassifier replacement, and the continuation of the Mystic Hills and Chapel lift stations improvements.



- (2) The increase is also partly due to one-time capital purchases of a closed-circuit television van, a cattail cutter, and an air curtain burner.
- (3) In addition, the debt service costs are approximately \$253,000 higher and are based on the monthly accruals of scheduled bond principal and interest payments.

Annual Decrease from FY 2020 to FY 2021:

- (1) The decrease is partly due to a reduction of capital improvement expenditures incurred for the year to date.
- (2) The decrease is also partly due to one-time capital purchases of a closed-circuit television van, a cattail cutter, and an air curtain burner in the prior year.

YTD Decrease from FY 2021 to FY 2022:

Beginning FY 2022, the debt service entries will be recorded as paid instead of accrued at one-twelfth each month. This is more consistent with standard governmental practice.

Annual Increase from FY 2021 to FY 2022:

- (1) Budgeted capital improvement expenditures increased by approximately \$1.5 million. Projects include replacement of a sewer main and a reservoir liner, lift station upgrades, and an sewer extensions to the Shelby Drive area.
- (2) The budgeted increases include changing to guaranteed proprietary UV bulbs instead of aftermarket UV bulbs, increases for pump station maintenance services and sewer line repairs, and vacancy savings in the prior year due to the temporary COVID-19 hiring freeze.

^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total Info	. Tec	h. Internal	Svc	Under Target for FY 2022			
FY		ember YTD penditures	E:	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	619,390	\$	1,512,723	41%		
2019	\$	617,551	\$	1,536,398	40%	<-1%	2%
2020	\$	546,453	\$	1,363,899	40%	-12%	-11%
2021	\$	633,379	\$	1,478,841	43%	16%	8%
2022	\$	664,849	\$	1,859,475	36%	5%	26%

YTD and Annual Decrease from FY 2019 to FY 2020:

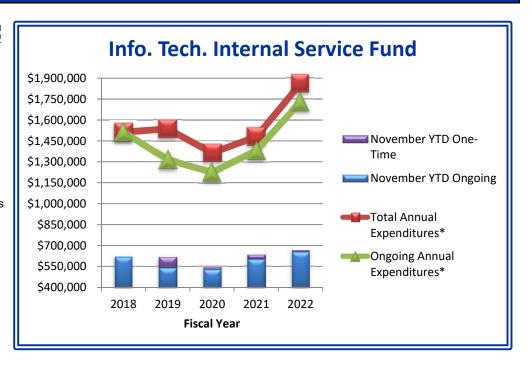
The decrease is primarily due to delays in equipment replacement and expenditure freezes during the COVID-19 financial crisis.

YTD Increase from FY 2020 to FY 2021:

- (1) The increase is partly due to timing of annual hardware replacements and software maintenance and licensing costs.
- (2) The increase is also due to the purchase of cameras for the Skate Park.

Annual Increase from FY 2021 to FY 2022:

The budgeted increases include increase in licenses required, addition of new programs such as Zoom, increases in maintenance agreements, more frequent replacements of Surfaces, and an increase in the number of employees needing Surfaces for remote work.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total CFL	D - Sed	dona Sumn	nit l	Under Target for FY 2022			
FY		ember YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	-	N/A		
2019	\$	-	\$	-	N/A	N/A	N/A
2020	\$	-	\$	14,428	0%	N/A	∞
2021	\$	47,762	\$	50,000	96%	∞	247%
2022	\$	2,500	\$	50,000	5%	-95%	<1%

Increases/Decreases: The activity of the Sedona Summit II Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

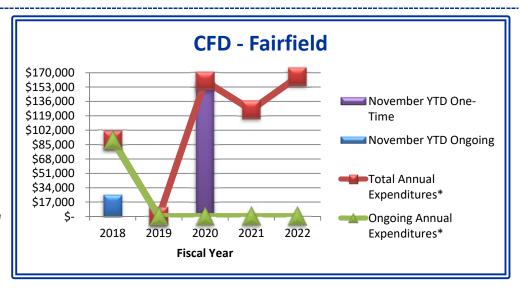
For FY 2022, capital improvement projects include shade structures and playground equipment replacement at Posse Grounds Park.



Total CFL) - Fai	rfield Expe	Under Target for FY 2022				
FY	November YTD Expenditures		Annual Expenditures*		% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	25,659	\$	90,207	28%		
2019	\$	-	\$	-	N/A	-100%	-100%
2020	\$	160,000	\$	160,000	100%	∞	∞
2021	\$	-	\$	126,000	0%	-100%	-21%
2022	\$	_	\$	165,000	0%	N/A	31%

Increases/Decreases: The activity of the Fairfield Community Facilities District is based on the timing of budgeted capital improvement projects so spending will not necessarily be consistent from month to month or year to year.

For FY 2022, capital improvement projects include shade structures and playground equipment replacement at Posse Grounds Park.

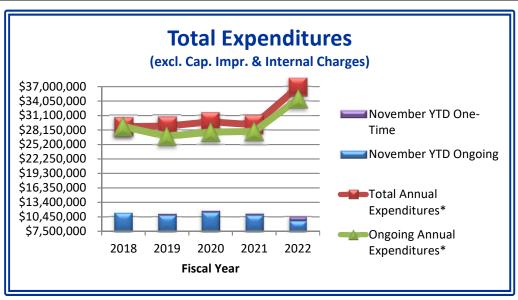


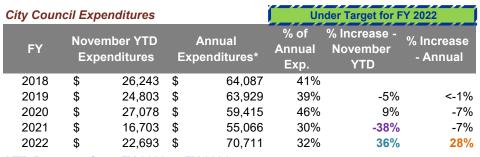
^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total Exp.	(excl	. Cap. Impr. &	Under Target for FY 2022				
FY		vember YTD xpenditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	11,199,721	\$	28,830,925	39%		
2019	\$	11,065,338	\$	28,986,656	38%	-1%	1%
2020	\$	11,752,952	\$	29,817,338	39%	6%	3%
2021	\$	11,129,914	\$	29,233,392	38%	-5%	-2%
2022	\$	10,425,993	\$	36,874,720	28%	-6%	26%

Annual Increase from FY 2021 to FY 2022:

- (1) The estimated increase includes enhancements to the Housing and Sustainability programs, initial implementation of a transit system, staffing capacity and succession planning for the Financial Services, Public Works, and Police Departments, resumption of the level funding for PSPRS of \$1 million annually.
- (2) The estimated increase was also due to vacancy savings and other expenditures postponed in the prior year due to freezes in place as a result of the COVID-19 financial crisis.





YTD Decrease from FY 2020 to FY 2021:

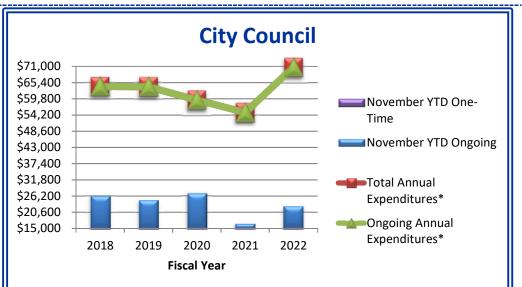
- (1) The decrease was partly due to the result of timing differences in payroll accruals and one Council member who declined the stipend due to the impacts of the COVID-19 financial crisis.
- (2) The decrease was also due to the cancellation of the annual League conference and other events.

YTD Increase from FY 2021 to FY 2022:

- (1) The increase was largely due to the annual League conference that was cancelled in the prior year due to COVID-19.
- (2) The increase was also due to a Council member who declined the stipend due to the impacts of the COVID-19 financial crisis in the prior year.

Annual Increase from FY 2021 to FY 2022:

Budget capacity was maintained for Meals, Professional Services, and Travel & Training that were restricted during the COVID-19 pandemic.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

City Mana	ger's	Office Expen	Under Target for FY 2022				
FY		vember YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	1,375,454	\$	2,965,716	46%		
2019	\$	1,409,106	\$	3,034,193	46%	2%	2%
2020	\$	1,658,566	\$	3,293,022	50%	18%	9%
2021	\$	1,560,431	\$	3,821,794	41%	-6%	16%
2022	\$	1,598,749	\$	4,531,360	35%	2%	19%

YTD Increase from FY 2019 to FY 2020:

- (1) The increase was partly due to an increase in the Chamber contract for tourism management & development costs.
- (2) The increase is also due to the transfer of sustainability costs from other departments including participation in the Oak Creek Watershed Council and the U.S. Forest Service trails maintenance agreement.

Annual Increase from FY 2020 to FY 2021:

- (1) The increase was partly due to additional funding to the Sedona Chamber of Commerce & Tourism Bureau (SCC&TB) for the payoff of the Jordan Road property mortgage in order for title to be transferred to the City.
- (2) The increase was also due to an increase in the contract with the SCCT&B for management of the impacts of tourism.
- (3) The increase was partly due to the expansion of the environmental sustainability and communications programs to advance these priorities.
- (4) The increase was also due to increases in salary and benefit costs for the reallocation of the Assistant City Manager position that was partially allocated as the Director of Community Development to a full Deputy City Manager position within the City Manager's Office.

Annual Increase from FY 2021 to FY 2022:

The estimated increase was due to the transfer of the Housing program from the Community Development Department, as well as decision packages for the expansion of the Sustainability program.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Human Re	esourd	es Expendit	Under Target for FY 2022				
FY	November YTD Expenditures		E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	86,110	\$	260,124	33%		
2019	\$	91,424	\$	246,933	37%	6%	-5%
2020	\$	108,900	\$	257,734	42%	19%	4%
2021	\$	88,586	\$	282,951	31%	-19%	10%
2022	\$	118,208	\$	346,660	34%	33%	23%

YTD Increase from FY 2019 to FY 2020:

The increase was largely due to training costs for the implementation of the City's Lean Six Sigma program.

YTD Decrease from FY 2020 to FY 2021:

- (1) The decrease was largely due to training costs for the implementation of the City's Lean Six Sigma program.
- (2) The decrease was also due to hiring freezes and expenditure freezes as a result of the unknown financial impacts of the COVID-19 pandemic.

Annual Increase from FY 2020 to FY 2021:

The increase was primarily due to increases in recruitment/relocations costs.

YTD Increase from FY 2021 to FY 2022:

- (1) The increase was largely due to timing of advertising and recruitment/relocations costs and resumption of the volunteer appreciation luncheon.
- (2) The increase was also due to a one-time salary study.

Annual Increase from FY 2021 to FY 2022:

- (1) Budget capacity was maintained for employee exams costs, and employee appreciation programs.
- (2) The estimated increase was also due to vacancy savings in the prior year and the addition of a one-time salary study.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Financial	Servic	es Expendit	Under Target for FY 2022				
FY	November YTD Expenditures		E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	344,664	\$	995,149	35%		
2019	\$	440,796	\$	1,190,722	37%	28%	20%
2020	\$	498,438	\$	1,190,451	42%	13%	<-1%
2021	\$	396,550	\$	1,100,244	36%	-20%	-8%
2022	\$	449,248	\$	1,468,725	31%	13%	33%

YTD Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) Service charges increased due to an increase in the amount charged by the state for processing sales tax payments, the implementation of remittance processing for utility bills, and a reduction of compensating balances for pooled investments.

Annual Increase from FY 2018 to FY 2019:

- (1) Vacancy savings were experienced in FY 2018.
- (2) Service charges increased due to an increase in the amount charged by the state for processing sales tax payments, the implementation of remittance processing for utility bills, and a reduction of compensating balances for pooled investments.
- (3) Professional services increased due to one-time costs for a wastewater rate study and implementation of report writing software.

YTD Increase from FY 2019 to FY 2020:

- (1) A part-time Administrative Assistant position was added.
- (2) One-time costs associated with wastewater rate study, biennial development impact fee audit, and implementation of report writing software were incurred.
- (3) There were timing differences in payments for both the financial audit and sales tax audits, as well as postage reloads with the utility bill printing vendor.

YTD Decrease from FY 2020 to FY 2021:

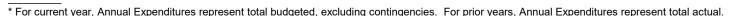
- (1) The decrease was largely due to vacancy savings due to freezes in place as a result of the COVID-19 financial crisis.
- (2) The decrease was partly due to a reduction in the sales tax audit contract.
- (3) The decrease was also partly due to one-time professional services costs for a wastewater rate study and implementation of report writing software in the prior year.
- (4) The decrease was also the result of reduced merchant service charges for the Uptown paid parking program that was suspended during construction and COVID-19 restrictions.
- (5) The decrease was also the result of timing difference in costs for the City's annual financial audit and postage

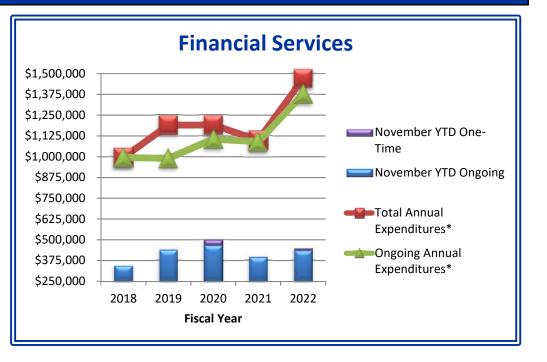
YTD Increase from FY 2021 to FY 2022:

- (1) The increase was partly due to vacancy savings in the prior year.
- (2) The increase was also due to one-time professional services costs for a wastewater rate study.

Annual Increase from FY 2021 to FY 2022:

- (1) The estimated increase was partly due to a decision package to address staffing capacity and succession planning and the implementation of a centralized procurement function.
- (2) The estimated increase was also due to vacancy savings and other expenditures postponed in the prior year due to freezes in place as a result of the COVID-19 financial crisis.





City Attor	ney's	Office Expen	Under Target for FY 2022				
FY	November YTD Expenditures		E:	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	209,719	\$	563,398	37%		
2019	\$	232,401	\$	546,348	43%	11%	-3%
2020	\$	261,111	\$	656,569	40%	12%	20%
2021	\$	233,529	\$	548,606	43%	-11%	-16%
2022	\$	187,363	\$	773,920	24%	-20%	41%

YTD Decrease from FY FY to FY 2018:

The increase was primarily due to costs associated with City Hall flood damages.

YTD Increase from FY 2019 to FY 2020:

The increase is primarily due to restructuring of the Associate City Attorney position to an Assistant City Attorney position.

Annual Increase from FY 2019 to FY 2020:

- (1) The increase is largely due to restructuring of the Associate City Attorney position to an Assistant City Attorney position.
- (2) The increase is also due to increases in deductibles for legal claims.

YTD Decrease from FY 2020 to FY 2021:

- (1) The decrease is largely due to vacancy savings.
- (2) The decrease is also due to a one-time purchase of risk management software in the prior year.

Annual Decrease from FY 2020 to FY 2021:

- (1) The decrease is largely due to vacancy savings.
- (2) The decrease is also due to a reduction in contracted outside legal services.
- (3) The decrease is also due to a one-time purchase of risk management software in the prior year.

YTD Decrease from FY 2021 to FY 2022:

The decrease is largely due vacancy savings.

Annual Increase from FY 2021 to FY 2022:

- (1) The estimated increase is partly due to vacancy savings in the prior year.
- (2) Budgeted capacity was also included for contracted legal services.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

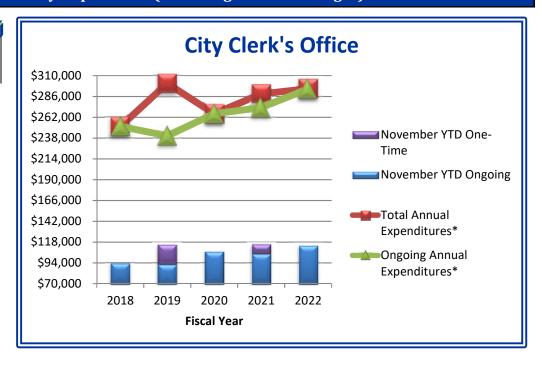
City Clerk	's Offi	ce Expendit	Under Target for FY 2022				
FY		ember YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	93,408	\$	251,368	37%		
2019	\$	114,621	\$	301,095	38%	23%	20%
2020	\$	106,298	\$	266,079	40%	-7%	-12%
2021	\$	115,090	\$	288,822	40%	8%	9%
2022	\$	113,694	\$	294,984	39%	-1%	2%

YTD and Annual Increase from FY 2018 to FY 2019:

The increase is largely due to election costs.

Annual Decrease from FY 2019 to FY 2020:

The decrease is primarily due to election costs in the prior year.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Parks & F	Recrea	tion Expendi	Under Target for FY 2022				
FY		ember YTD penditures	Ex	Annual penditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	232,063	\$	605,545	38%		
2019	\$	292,646	\$	679,128	43%	26%	12%
2020	\$	315,698	\$	613,460	51%	8%	-10%
2021	\$	257,916	\$	486,563	53%	-18%	-21%
2022	\$	299 616	\$	890 925	34%	16%	83%

YTD Increase from FY 2018 to FY 2019:

- (1) The increase is partly due to payments for holiday decorations authorized from the paid parking monies designated for Uptown improvements.
- (2) The increase is also due to timing differences in other special events payments. *Annual Increase from FY 2018 to FY 2019:*
- (1) An increase in donations allowed for an increase in special events costs.
- (2) The Uptown merchants requested \$40,000 be added to the holiday decorations budget from the paid parking monies designated for Uptown improvements.

Annual Decrease from FY 2019 to FY 2020:

The decrease was primarily due to the cancellation of special events and recreation programs and the closure of the public swimming pool during the COVID-19 pandemic.

YTD and Annual Decrease from FY 2020 to FY 2021:

The decrease was primarily due to the cancellation of special events and recreation programs and the closure of the public swimming pool during the COVID-19 pandemic. YTD Increase from FY 2021 to FY 2022:

The increase is primarily due to the resumption of special events and recreation programs and the reopening of the public swimming pool following the COVID-19 pandemic.

Annual Increase from FY 2021 to FY 2022:

The estimated increase included budget capacity for the resumption of special events and recreation programs and the reopening of the public swimming pool following the COVID-19 pandemic.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

General	Servi	ices Expend	On Target for FY 2022				
FY		vember YTD openditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	951,919	\$	1,747,264	54%		
2019	\$	746,597	\$	1,573,590	47%	-22%	-10%
2020	\$	817,482	\$	1,712,571	48%	9%	9%
2021	\$	731,648	\$	1,485,967	49%	-10%	-13%
2022	\$	1,064,060	\$	1,603,585	66%	45%	8%

YTD and Annual Decrease from FY 2018 to FY 2019:

The decrease is primarily due to payments related to the prior year refunds of PSPRS contributions to employees that were deemed to be unconstitutional.

YTD and Annual Decrease from FY 2020 to FY 2021:

The decrease is largely due to a reduction in the small grants program due to the impacts of the COVID-19 pandemic.

YTD Increase from FY 2021 to FY 2022:

- (1) The increase is largely due to an increase in the small grants program due to restoration of funding levels and carryover of the unspent portion from the prior year.
- (2) The increase is also due to increases in the community service contracts.
- (3) The increase is partly due to a lease of the former School District Admin site.



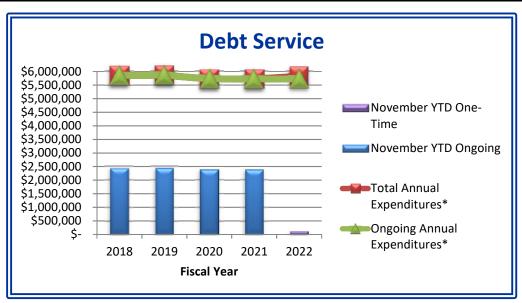
On Target for FY 2022: The percentage of annual expenditures is high for five months of the fiscal year (66% actual compared to five-month budget of 42%). Community service contracts are paid semiannually and small grants program payments are made annually, while property and casualty insurance premiums are paid quarterly. Based on the timing and size of these payments, the General Services Department expenditures are on track for FY 2022.

^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Debt Service Expenditures Under Target for FY 2022 % Increase -% of % Increase **November YTD Annual** FY November **Annual Expenditures* Expenditures** - Annual Exp. YTD 5,853,030 42% 2018 2,431,928 \$ 2.437.687 \$ 5.864.449 42% <1% <1% 2019 2020 2,383,019 \$ 5,726,266 42% -2% -2% 2021 2.382.115 \$ 5.723.597 42% <-1% <-1% 2022 120,005 \$ 5,829,725 2% -95% 2%

YTD Decrease from FY 2021 to FY 2022:

Beginning FY 2022, the debt service entries will be recorded as paid instead of accrued at one-twelfth each month. This is more consistent with standard governmental practice.



Under Target for FY 2022 Community Development Expenditures % Increase -% of % Increase **November YTD** Annual FY Annual November **Expenditures* Expenditures** - Annual YTD Exp. 2018 615,296 \$ 1,550,218 40% 1,468,592 42% -5% 2019 611,573 \$ -1% -7% 2020 570,948 \$ 1.676.732 34% 14% 2021 541,167 \$ 1,466,090 37% -5% -13% 2022 617.819 \$ 1.959.840 32% 14% 34%

Annual Increase from FY 2019 to FY 2020:

The increase is due to a Community Development Block Grant (CDBG) award.

Annual Decrease from FY 2020 to FY 2021:

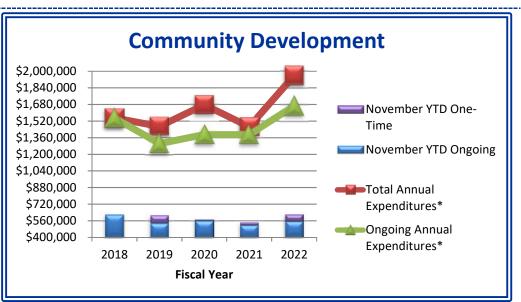
The decrease was primarily due to a reduction in expenditures of a CDBG award.

YTD Increase from FY 2021 to FY 2022:

- (1) The increase is largely due to costs associated with the Hope House project funded by a CDBG grant.
- (2) The increase is also due to increases in outsourced plan reviews.

Annual Increase from FY 2021 to FY 2022:

The estimated increase includes the mandatory 10-year update of the community plan, a decision package for the reorganization of the building safety division, and the balance of the CDBG grant awarded for the Hope House project.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Public Wo	orks E	xpenditures		Under Target for FY 2022				
FY	November YTD Expenditures		E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual	
2018	\$	1,589,929	\$	4,705,978	34%			
2019	\$	1,272,740	\$	4,554,481	28%	-20%	-3%	
2020	\$	1,490,735	\$	4,587,899	32%	17%	1%	
2021	\$	1,278,995	\$	4,627,032	28%	-14%	1%	
2022	\$	1,808,699	\$	6,502,336	28%	41%	41%	

YTD Decrease from FY 2018 to FY 2019:

- (1) The decrease was partly due to one-time capital purchases in the prior year for a not box for the Streets program, replacement of the Posse Grounds Hub roof, and a variable message sign for the Transportation Services program.
- (2) The decrease was also partly due to the timing of streets maintenance and facilities maintenance costs.

YTD Increase from FY 2019 to FY 2020:

- (1) The increase is partly due to one-time facilities maintenance costs including replacement of the pergola in the City Hall courtyard, roof repairs, small remodel projects and other miscellaneous projects.
- (2) The increase is also partly due to vacancy savings incurred in the prior year.
- (3) The increase is also due to timing of streets maintenance costs.

YTD Decrease from FY 2020 to FY 2021:

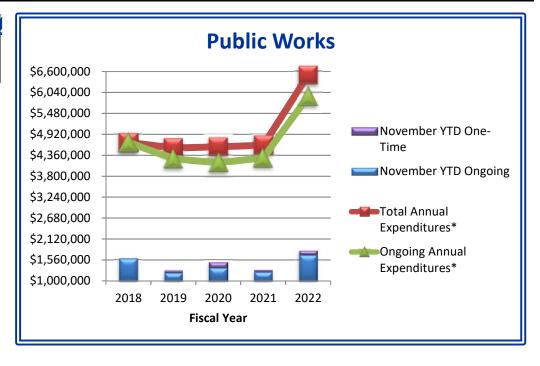
The decrease is a result of freezes in place as a result of the COVID-19 financial crisis including timing of streets maintenance, reduction of landscaping maintenance in street medians and rights-of-way, and delays in facilities maintenance projects.

YTD Increase from FY 2021 to FY 2022:

- (1) The increase is partly due to vacancy savings in the prior year and added staff capacity.
- (2) The increase is partly due to increases for facilities and parks maintenance projects that were delayed in the prior year.
- (3) The increase is also due to increases for streets maintenance projects due to a significant summer rainstorm event and due to costs delayed in the prior year.

Annual Increase from FY 2021 to FY 2022:

Budgeted increases include added capacity for road rehabilitation/pavement preservation and drainage maintenance, decision packages for added staff capacity and a curbside yard waste program.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Economic	Deve	elopment Exp	Under Target for FY 2022				
FY		rember YTD penditures	E:	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	59,078	\$	169,978	35%		
2019	\$	67,962	\$	215,831	31%	15%	27%
2020	\$	87,341	\$	220,819	40%	29%	2%
2021	\$	64,095	\$	190,095	34%	-27%	-14%
2022	\$	84,950	\$	332,870	26%	33%	75%

YTD Increase from FY 2018 to FY 2019:

The increase was primarily due to salaries and benefits increases.

Annual Increase from FY 2018 to FY 2019:

The increase was due to expenditures related to the Rural Business Development Grant and additional program marketing.

YTD Increase from FY 2019 to FY 2020:

- (1) The increase was partly due to costs associated with the AmeriCorps volunteer position.
- (2) The increase was also due to the timing of support payments for VVREO.

YTD Decrease from FY 2020 to FY 2021:

- (1) The decrease was party due to timing of costs associated with the AmeriCorps volunteer position due to freezes in place as a result of the COVID-19 financial crisis.
- (2) The decrease was partly due to the timing of support payments for VVREO.
- (3) The decrease was also partly due to reductions in workshop and event costs, as well as travel & training, as a result of the expenditure freezes in place due to the COVID-19 financial crisis.

Annual Decrease from FY 2020 to FY 2021:

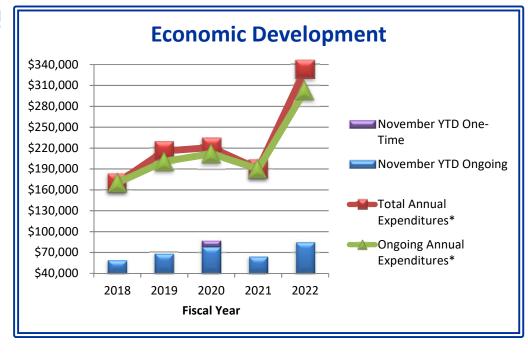
The decrease was due to reductions in workshop and event costs, as well as travel & training, as a result of the expenditure freezes in place due to the COVID-19 financial crisis.

YTD Increase from FY 2021 to FY 2022:

- (1) The increase was partly due to timing of support payments for VVREO.
- (2) The increase was also due to a market analytics data program.

Annual Increase from FY 2021 to FY 2022:

The estimated increase was primarily due to reinstatement of capacity for marketing and professional services, plus the addition of matching funds for a VVREO broadband project and regional workforce grant.

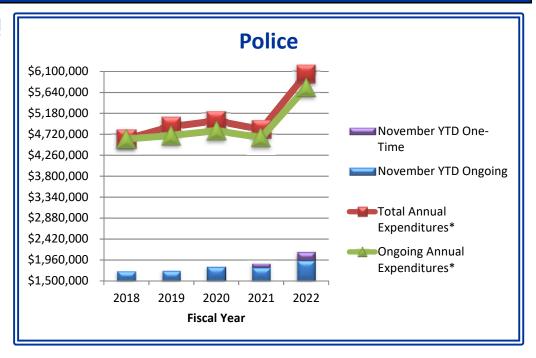


^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Police Ex	pendi	tures	Under Target for FY 2022				
FY		vember YTD penditures	E	Annual openditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	1,710,448	\$	4,618,303	37%		
2019	\$	1,723,379	\$	4,888,499	35%	1%	6%
2020	\$	1,806,024	\$	5,017,771	36%	5%	3%
2021	\$	1,888,227	\$	4,827,365	39%	5%	-4%
2022	\$	2,131,116	\$	6,042,602	35%	13%	25%

YTD Increase from FY 2021 to FY 2022:

- (1) The increase was partly due to vacancy savings in the prior year.
- (2) The increase was also partly due the acquisition of grant-funded motorcycles.
- (3) The increase was also due to the addition of lease purchase payments for replacement of the in-car camera system and a body-worn camera pilot project. Annual Increase from FY 2021 to FY 2022:
- (1) The estimated increase was partly due to resumption of the level funding for PSPRS of \$1 million annually.
- (2) The estimated increase was also due to a decision package to increase capacity and address succession planning gaps.
- (3) The estimated increase was also due the addition of lease purchase payments for replacement of the in-car camera system and a body-worn camera pilot project.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Municipal	Cour	t Expenditure	Under Target for FY 2022				
FY	November YTD Expenditures		E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	119,145	\$	358,670	33%		
2019	\$	150,743	\$	383,746	39%	27%	7%
2020	\$	170,447	\$	416,255	41%	13%	8%
2021	\$	150,397	\$	422,552	36%	-12%	2%
2022	\$	187,896	\$	622,690	30%	25%	47%

YTD Increase from FY 2018 to FY 2019:

The increase was primarily a result of the increase of a Court Clerk position from part-time to full-time.

YTD Decrease from FY 2020 to FY 2021:

- (1) Salary and benefit costs were approximately \$8,000 higher partly due to vacancy savings experienced in FY 2019.
- (2) Court appointed attorney costs were approximately \$8,000 higher.

YTD Decrease from FY 2020 to FY 2021:

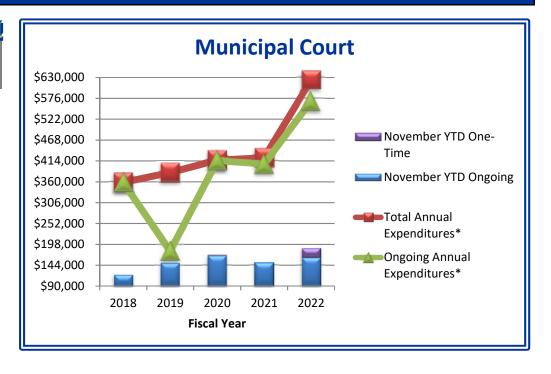
- (1) The decrease is partly due to vacancy savings due to positions frozen in response to the unknown financial impacts of the COVID-19 pandemic.
- $\ensuremath{\text{(2)}}\ \text{The decrease is also partly due to a reduction in court-appointed attorney costs.}$

YTD Increase from FY 2021 to FY 2022:

- (1) The increase was partly due to vacancy savings in the prior year.
- (2) The increase was also due to a lease of the former School District Admin site.

Annual Increase from FY 2021 to FY 2022:

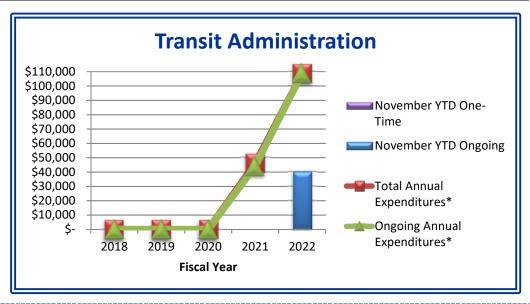
The estimated increase was primarily due to vacancy savings in the prior year, increases to court-appointed attorney costs, and the addition of the former School District Admin site lease.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Tra	ansit A	dminist	tration Expe	Under Target for FY 2022				
	FY		ember YTD enditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
	2018	\$	-	\$	-	N/A		
	2019	\$	-	\$	-	N/A	N/A	N/A
	2020	\$	_	\$	-	N/A	N/A	N/A
	2021	\$	_	\$	46,126	0%	N/A	∞
	2022	\$	40,027	\$	108,850	37%	∞	136%

The Transit Administration program was created in FY 2021.



7	ransit O	peratio	ns Expendit	Under Target for FY 2022				
	FY		mber YTD enditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
	2018	\$	-	\$	-	N/A		
	2019	\$	-	\$	-	N/A	N/A	N/A
	2020	\$	-	\$	-	N/A	N/A	N/A
	2021	\$	-	\$	6,000	0%	N/A	∞
	2022	\$	_	\$	748 321	0%	N/A	12372%

The Transit Operations program was created in FY 2021.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Transit Ca	apital	Projects Mgn	Under Target for FY 2022				
FY		rember YTD penditures	E	Annual xpenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	-	N/A		
2019	\$	_	\$	-	N/A	N/A	N/A
2020	\$	-	\$	-	N/A	N/A	N/A
2021	\$	-	\$	14,468	0%	N/A	∞
2022	\$	13,154	\$	33,620	39%	∞	132%

The Transit Capital Projects Management program was created in FY 2021.



Wastewater Administration

Wastewat	er Adı	ministration	Under Target for FY 2022				
FY	November YTD Expenditures		E>	Annual spenditures*	% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	93,129	\$	218,100	43%		
2019	\$	97,134	\$	250,153	39%	4%	15%
2020	\$	102,777	\$	220,819	47%	6%	-12%
2021	\$	85,937	\$	218,822	39%	-16%	-1%
2022	\$	91.003	\$	249.040	37%	6%	14%

Annual Increase from FY 2018 to FY 2019:

The increase was primarily due to vacancy savings in FY 2018.

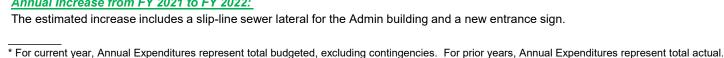
Annual Decrease from FY 2019 to FY 2020:

- (1) The decrease was partly due to the reallocation of positions between programs.
- (2) The decrease was also partly due to one-time miscellaneous expenditures in the prior year related to the Admin building remodel.

YTD Decrease from FY 2020 to FY 2021:

The decrease was primarily due to timing of maintenance expenditures for the Administration Building in the prior year.

Annual Increase from FY 2021 to FY 2022:



NOTE: FY 2018 does not separately identify ongoing and one-time.

\$260,000 \$241,000 \$222,000

\$203,000

\$184,000

\$165,000 \$146,000

\$127,000

\$108,000

\$89,000

\$70,000

2018

2019

2020

Fiscal Year

2021

2022

■November YTD One-

■ November YTD Ongoing

Time

Total Annual

Expenditures*

Expenditures*

Ongoing Annual

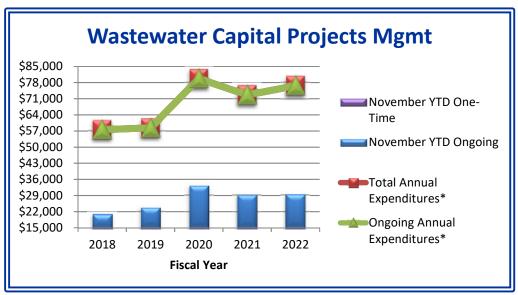
Under Target for FY 2022 Wastewater Capital Projects Mgmt Exp. % of % Increase -% Increase **November YTD Annual** FY November Annual Expenditures* **Expenditures** - Annual Exp. YTD 2018 20,825 \$ 57,580 36% 2019 23.781 \$ 58.376 41% 14% 1% 2020 79.773 42% 39% 37% 33.165 \$ 2021 29,222 \$ 72,588 40% -12% -9% 2022 29,362 \$ 76,670 38% <1% 6%

YTD and Annual Increase from FY 2019 to FY 2020:

The increase was primarily due to change in allocations of positions to the Capital Projects Management program.

YTD Decrease from FY 2020 to FY 2021:

The decrease is primarily due to vacancy savings due to positions frozen in response to the unknown financial impacts of the COVID-19 pandemic.



Wastewa	iter O	perations E	Und	er Target for I	Y 2022		
FY	November YTD Expenditures		Annual Expenditures*		% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	733,293	\$	2,607,751	28%		
2019	\$	816,205	\$	2,382,350	34%	11%	-9%
2020	\$	825,909	\$	2,584,129	32%	1%	8%
2021	\$	749,622	\$	2,256,805	33%	-9%	-13%
2022	\$	885,913	\$	2,760,425	32%	18%	22%

YTD Increase from FY 2018 to FY 2019:

The increase is due to increases for irrigation maintenance, biosolids disposal, and sewer line cleaning/repairs.

Annual Decrease from FY 2020 to FY 2021:

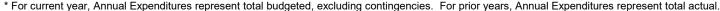
The decrease is due to one-time capital items in the prior year, including a closed-circuit television van, a cattail cutter, and an air curtain burner.

YTD Increase from FY 2021 to FY 2022:

- (1) The increase is partly due to vacancy savings in the prior year.
- (2) The increase is also due to timing of biosolid disposal services.
- (3) The increase is partly due to maintenance that was delayed in the prior year due to the unknown financial impacts of the COVID-19 pandemic.

Annual Increase from FY 2021 to FY 2022:

The budgeted increases include changing to guaranteed proprietary UV bulbs instead of aftermarket UV bulbs, increases for pump station maintenance services and sewer line repairs, and vacancy savings in the prior year due to the temporary COVID-19 hiring freeze.





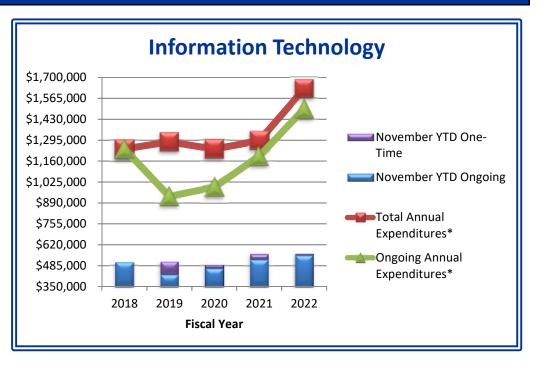
intormatic	on rec	ennology Exp	Und	der Target for F	Y 2022		
FY	November YTD Expenditures		Annual Expenditures*		% of Annual Exp.	% Increase - November YTD	% Increase - Annual
2018	\$	507,072	\$	1,238,666	41%		
2019	\$	511,740	\$	1,284,242	40%	1%	4%
2020	\$	489,018	\$	1,237,573	40%	-4%	-4%
2021	\$	559,684	\$	1,291,838	43%	14%	4%
2022	\$	562,418	\$	1,626,861	35%	<1%	26%

YTD Increase from FY 2020 to FY 2021:

- (1) The increase is partly due to timing of annual hardware replacements and software maintenance and licensing costs.
- (2) The increase is also due to the purchase of cameras for the Skate Park.

Annual Increase from FY 2021 to FY 2022:

The budgeted increases include increase in licenses required, addition of new programs such as Zoom, increases in maintenance agreements, more frequent replacements of Surfaces, and an increase in the number of employees needing Surfaces for remote work.



^{*} For current year, Annual Expenditures represent total budgeted, excluding contingencies. For prior years, Annual Expenditures represent total actual.

Total Gen	eral Fund Rever	Exceeds Target for FY 2022			
	November	Annual	% of		%
FY	YTD	Revenues*	Annual	- November	Increase -
	Revenues	Kevenues	Rev.	VTD	Annual
2018	\$ 10,774,513	\$ 27,601,469	39%		
2019	\$ 11,258,527	\$ 29,367,300	38%	4%	6%
2020	\$ 12,363,475	\$ 27,474,636	45%	10%	-6%
2021	\$ 13,744,813	\$ 37,827,746	36%	11%	38%
2022	\$ 17,437,403	\$ 37,572,105	46%	27%	-1%

YTD Increase from FY 2019 to FY 2020:

City sales taxes increased 10% and bed tax revenues increased 17%.

YTD Increase from FY 2020 to FY 2021:

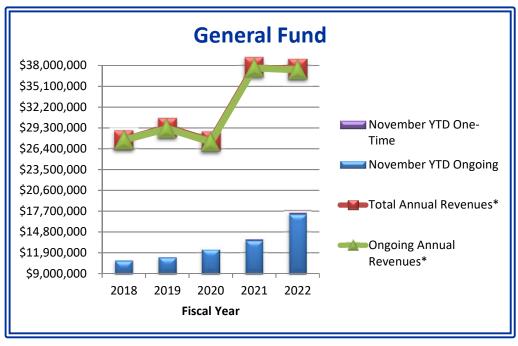
City sales taxes increased 17% and bed tax revenues increased 17%.

Annual Increase from FY 2020 to FY 2021:

- (1) City sales taxes increased 38% and bed tax revenues increased 72%.
- (2) State shared revenues also increased due to overall economic increases across the state.

YTD Increase from FY 2021 to FY 2022:

- (1) City sales taxes increased 26% and bed tax revenues increased 40%.
- (2) The increase was also due to a result of the suspension of the paid parking program in the prior year due to road construction in Uptown and accommodations made due to the COVID-19 financial crisis.
- (3) The increase was also due to increases in planning fees due to increased activity levels.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

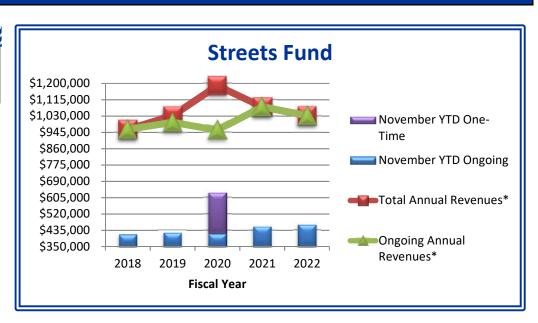
Total Stre	ets F	und Reven	Exceeds Target for FY 2022			
FY	November YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	412,200	\$ 960,751	43%		
2019	\$	422,368	\$ 1,032,078	41%	2%	7%
2020	\$	629,039	\$ 1,188,185	53%	49%	15%
2021	\$	455,732	\$ 1,078,212	42%	-28%	-9%
2022	\$	462,797	\$ 1,031,890	45%	2%	-4%

YTD and Annual Increase from FY 2019 to FY 2020:

The increase was primarily due to a one-time state allocation of \$18 million to cities and towns for street and highway projects. Funds must be spent in the same manner as Highway User revenues.

YTD Decrease from FY 2020 to FY 2021:

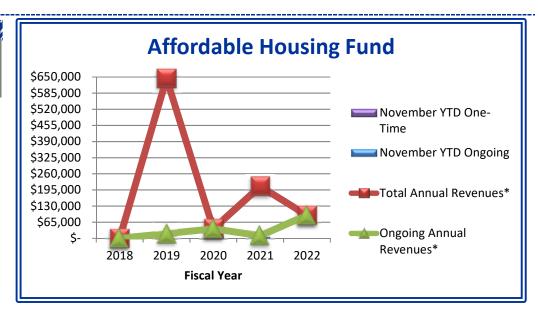
The decrease was primarily due to a one-time state allocation in the prior year.



Total Affo	rdabl	e Housing	Under Target for FY 2022			
FY		ovember Revenues	Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$ 98	0%		
2019	\$	1,493	\$ 644,214	<1%	∞	658403%
2020	\$	9,655	\$ 38,627	25%	547%	-94%
2021	\$	5,896	\$ 209,439	3%	-39%	442%
2022	\$	(335)	\$ 93,180	<1%	-106%	-56%

Increases/Decreases: Due to the nature of the activity of the Affordable Housing Fund, revenues will not necessarily be consistent from month to month or year to year.

Under Target for FY 2022: The hiring of a Housing Manager was later than anticipated at budget time. Due to the effect of the timing of these revenues, revenues are low and may be under target at the end of the fiscal year.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Total Gra

FY

2018

2019

2020

2021

2022

an	ts, L	Donations &	? O	ther Rev.	Exceeds Target for FY 2022				
November YTD Revenues				Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual		
	\$	128,627	\$	191,726	67%				
	\$	66,507	\$	126,649	53%	-48%	-34%		
	\$	36,502	\$	1,487,947	2%	-45%	1075%		
	\$	42,457	\$	114,339	37%	16%	-92%		
	\$	1,821,214	\$	2,238,590	81%	4190%	1858%		

Annual Increase from FY 2019 to FY 2020:

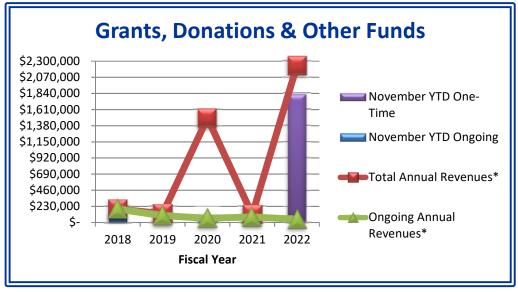
The increase was primarily due to one-time AZCares Act funding for revenue losses during the COVID-19 financial crisis.

YTD and Annual Increase from FY 2021 to FY 2022:

The increase was primarily due to the first half of one-time ARPA funding for revenue losses during the COVID-19 financial crisis.

Other Increases/Decreases: The activity of the Grants & Donations Funds is based

on the funding awarded and received during the year so revenues will not necessarily be consistent from month to month or year to year.



Total Tran	ispo	rtation Sale	Exceeds Target for FY 2022				
FY		November YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	1,045,367	0%		
2019	\$	1,180,091	\$	3,062,947	39%	∞	193%
2020	\$	1,344,510	\$	2,939,033	46%	14%	-4%
2021	\$	1,465,758	\$	3,880,203	38%	9%	32%
2022	\$	1,823,796	\$	4,009,580	45%	24%	3%

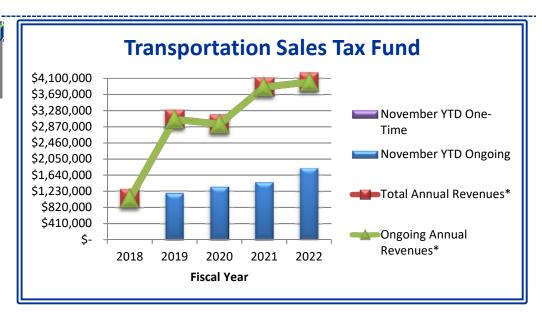
The Transportation Sales Tax Fund was initiated in FY 2018.

YTD Increase from FY 2019 to FY 2020:

The increase was primarily due to an increase in sales tax revenue collections. Annual Increase from FY 2020 to FY 2021:

The increase was primarily due to an increase in sales tax revenue collections. YTD Increase from FY 2021 to FY 2022:

The increase was primarily due to an increase in sales tax revenue collections.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

I otal Deve	elop.	Impact Fee	es F	Under Target for FY 2022			
FY	November YTD Revenues		Annual Revenues*		% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	64,353	\$	255,051	25%		
2019	\$	135,273	\$	384,847	35%	110%	51%
2020	\$	127,621	\$	548,418	23%	-6%	43%
2021	\$	105,684	\$	673,740	16%	-17%	23%
2022	\$	187,908	\$	544,020	35%	78%	-19%

based on development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

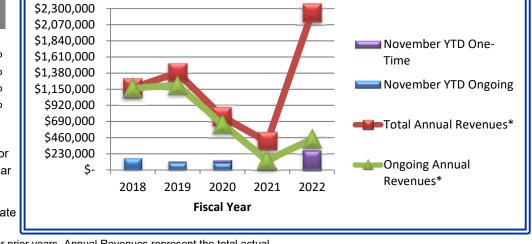
Under Target for FY 2022: Due to the effect of the timing of these revenues, year-to-date revenues are low and may be under target at the end of the fiscal year.

FY		ovember O Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual	\$675,000 \$612,500	Development impact rees runus	
2018	\$	64,353	\$	255,051	25%			\$550,000	November YTD One-	
2019	\$	135,273	\$	384,847	35%	110%	51%	\$487,500	Time	
2020	\$	127,621	\$	548,418	23%	-6%	43%	\$425,000	Time	
2021	\$	105,684	\$	673,740	16%	-17%	23%	\$362,500	November YTD Ongoing	
2022	\$	187,908	\$	544,020	35%	78%	-19%	\$300,000		
2022 \$ 187,908 \$ 544,020 35% 78% -19% Annual Increase from FY 2019 to FY 2020: The increase was primarily due to fees assessed with the permitting of a large multifamily development. Annual Increase from FY 2020 to FY 2021: The increase was primarily due to fees assessed with the permitting of the Residence Inn.							Residence	\$237,500 \$175,000 \$112,500 \$50,000	Total Annual Revenues* Ongoing Annual Revenues* Fiscal Year	
Other Increases/Decreases: The activity of the Development Impact Fees Funds is										
hased on de	pased on development and permitting so revenues will not pecessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected.									

Total Cap	ital Ir	nprovemen	Under Target for FY 2022				
FY		November YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	165,390	\$	1,168,259	14%		
2019	\$	114,908	\$	1,386,445	8%	-31%	19%
2020	\$	143,217	\$	756,029	19%	25%	-45%
2021	\$	41,791	\$	399,616	10%	-71%	-47%
2022	\$	268,971	\$	2,238,180	12%	544%	460%

Increases/Decreases: The activity of the Capital Improvements Fund is based on the timing of budgeted capital improvement projects and the receipt of funding designated for those projects so revenues will not necessarily be consistent from month to month or year to year.

Under Target for FY 2022: Due to the effect of the timing of these revenues, year-to-date revenues are low and maybe under target at the end of the fiscal year.



Capital Improvements Fund

Development Impact Fees Funds

^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Total Art in Public Places Fund Rev. **Under Target for FY 2022** % of % Increase -Annual % Increase November FY Annual November YTD Revenues Revenues* - Annual Rev. YTD 2018 \$ 88 \$ 98 90% \$ 549 \$ 3,536 16% 525% 3523% 2019 2020 \$ 1.020 \$ 3.478 29% 86% -2%

Increases/Decreases: The Art in Public Places Fund relies primarily on transfers from other funds. Minimal revenues are received, and for several years have only consisted of interest earnings.

740

690

57%

<1%

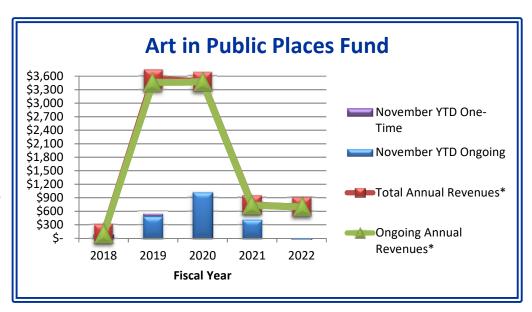
-58%

-134%

-79%

-7%

Under Target for FY 2022: Due to the reduction in interest rates, year-to-date revenues are low but are expected to be on target by the end of the fiscal year.



Total Publi	ic Trai	nsit Enterpri	Under Target for FY 2022				
FY		November YTD Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	-	\$	-	N/A		
2019	\$	-	\$	-	N/A	N/A	N/A
2020	\$	-	\$	-	N/A	N/A	N/A
2021	\$	-	\$	46,400	0%	N/A	∞
2022	\$	60	\$	1,103,410	<1%	∞	2278%

The Public Transit Enterprise Fund was initiated in FY 2021.

424 \$

(144) \$

YTD Increase from FY 2021 to FY 2022:

2021

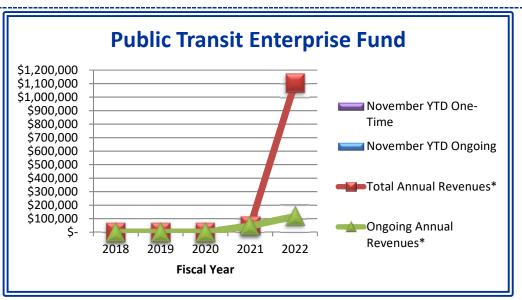
2022

\$

\$

Revenues are estimated higher due to potential federal grants for implementation of the transit system.

Under Target for FY 2022: Revenues are low due to timing of potential federal grants and may be under target by the end of the fiscal year.



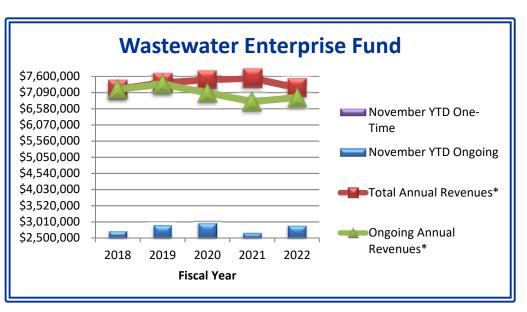
^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Total Revenues by Fund

Total Wast	Total Wastewater Enterprise Fund Rev.					Under Target for FY 2022		
FY		ovember O Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual	
2018	\$	2,716,504	\$	7,195,914	38%			
2019	\$	2,908,083	\$	7,398,305	39%	7%	3%	
2020	\$	2,959,524	\$	7,489,953	40%	2%	1%	
2021	\$	2,654,668	\$	7,544,045	35%	-10%	1%	
2022	\$	2,890,621	\$	7,238,886	40%	9%	-4%	

YTD Decrease from FY 2020 to FY 2021:

- (1) The decrease was partly due to a decrease in capacity fees received compared to the prior year.
- (2) The decrease was also due to accommodations made to customers as a result of COVID-19 restrictions.

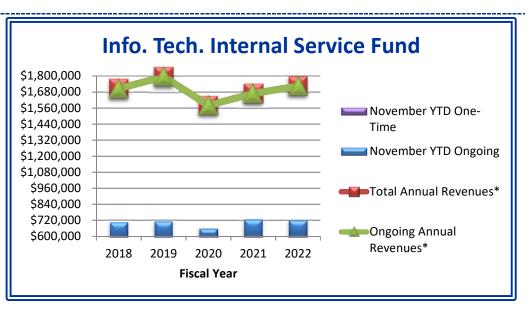


Under Target for FY 2022: Revenues are low due to timing of collections of capacity fees and may be under target by the end of the fiscal year.

Total Info.	Tec	h. Internal S	On Target for FY 2022			
FY		ovember D Revenues	Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	704,344	\$ 1,705,824	41%		
2019	\$	708,894	\$ 1,795,609	39%	1%	5%
2020	\$	654,954	\$ 1,580,839	41%	-8%	-12%
2021	\$	726,117	\$ 1,668,569	44%	11%	6%
2022	\$	718,988	\$ 1,724,880	42%	-1%	3%

Annual Decrease from FY 2019 to FY 2020:

Revenues were low due to lower than anticipated indirect cost allocations to the fund creating lower expenditures and, therefore, lower charges allocated to the benefitting programs.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Total Revenues by Fund

i otai CFI	J - Sea	iona Sumn	IIT	II Revenues	Under Target for FY 2022			
FY		vember Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual	
2018	\$	187	\$	48,910	<1%			
2019	\$	1,896	\$	58,332	3%	912%	19%	
2020	\$	2,846	\$	54,232	5%	50%	-7%	
2021	\$	2,650	\$	44,444	6%	-7%	-18%	
2022	\$	(327)	\$	49,250	<1%	-112%	11%	

Annual Increase from FY 2018 to FY 2019:

The increase in revenues was due to interest earnings.

Annual Decrease from FY 2020 to FY 2021:

The decrease was mostly due to due to the lowering of interest rates during the COVID-19 financial crisis.

Annual Increase from FY 2021 to FY 2022:

The increase was primarily due to estimated increases in interest earnings due to expected higher rates.

CFD - Sedona Summit II \$60,000 \$55,000 \$50.000 November YTD One-\$45,000 Time \$40,000 \$35,000 November YTD Ongoing \$30.000 \$25,000 \$20,000 \$15,000 ■■Total Annual Revenues* \$10,000 \$5,000 Ongoing Annual 2018 2019 2020 2021 2022 Revenues* **Fiscal Year**

Under Target for FY 2022: The CFD in lieu fees are received quarterly, with the largest payments typically in the second and third guarters of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low and may be under target at the end of the fiscal year.

Total CFD - Fairfield Revenues **Exceeds Target for FY 2022** % of % Increase -% Increase November **Annual** FY Annual November YTD Revenues - Annual Revenues* Rev. YTD 2018 574 \$ 120.508 <1% 30,659 \$ 124,324 25% 5246% 2019 \$ 3% \$ 124.496 25% <1% 2020 31.558 \$ 3% 2021 \$ 31,086 \$ 92,112 34% -1% -26%

122,990

48%

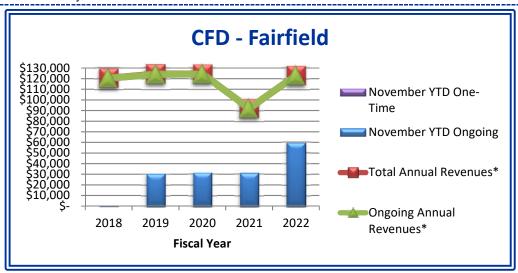
Annual Decrease from FY 2020 to FY 2021:

59,586 \$

2022

\$

The decrease is partly due to the timing of in lieu fees for the Community Facilities Districts. Approximately \$30,000 of FY 2021 revenue will be recognized in FY 2022 due to the lateness of receipt.**



^{**}Revenues are recognized when they are measurable and available. The period of availability is defined as 60 days. These revenues were received after the period of availability.

34%

92%

^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Total Rev	enu/	es		Exceeds Target for FY 2022			
FY		November D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	14,966,781	\$	40,293,974	37%		
2019	\$	16,829,249	\$	45,384,586	37%	12%	13%
2020	\$	18,303,921	\$	43,685,873	42%	9%	-4%
2021	\$	19,277,077	\$	53,579,604	36%	5%	23%
2022	\$	25,670,540	\$	57,967,651	44%	33%	8%

YTD Increase from FY 2018 to FY 2019:

The most significant increases were in the categories of sales tax, bed tax, and other miscellaneous revenues.

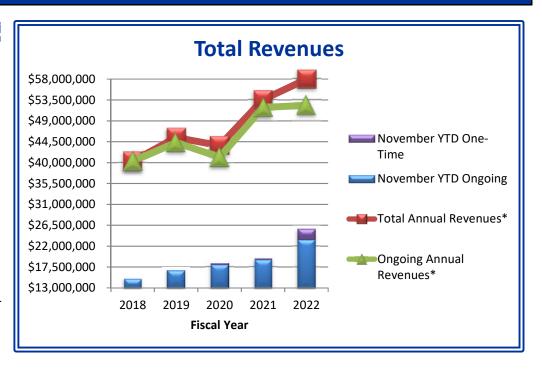
Annual Increase from FY 2018 to FY 2019:

The most significant increases were in the categories of sales tax, bed tax, in lieu, and other miscellaneous revenues.

Annual Increase from FY 2020 to FY 2021:

The most significant increases were in the categories of sales tax and bed tax revenues. YTD Increase from FY 2021 to FY 2022:

The most significant increases were in the categories of sales tax, bed tax, other intergovernmental, and charges for services revenues.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

City Sales	Tax	Revenues		Exceeds Target for FY 2022			
FY		November D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	6,958,273	\$	18,393,517	38%		
2019	\$	8,479,204	\$	21,381,693	40%	22%	16%
2020	\$	9,341,235	\$	20,119,580	46%	10%	-6%
2021	\$	10,371,925	\$	27,818,788	37%	11%	38%
2022	\$	13.080.405	\$	27.971.400	47%	26%	1%

YTD Increase from FY 2018 to FY 2019:

The increase was partly due to the increase in the sales tax rate for transportation projects. In addition, the most significant increases were in the Retail, Hotel/Motel, and Communications & Utilities categories.

Annual Increase from FY 2018 to FY 2019:

The increase was partly due to the increase in the sales tax rate for transportation projects. In addition, the most significant increases were in the Hotel/Motel, Communications & Utilities, and Amusements & Other categories.

YTD Increase from FY 2019 to FY 2020:

The most significant increases were in the Hotel/Motel and Amusements & Other categories.

YTD Increase from FY 2020 to FY 2021:

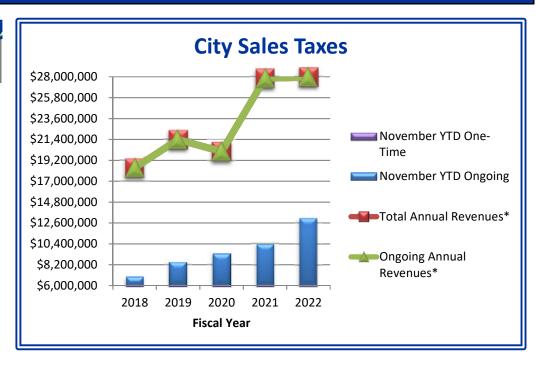
The most significant increases were in the Retail, Restaurant & Bar, Hotel/Motel, and Construction categories.

Annual Increase from FY 2020 to FY 2021:

The most significant increases were in the Retail, Restaurant & Bar, and Hotel/Motel categories.

YTD Increase from FY 2021 to FY 2022:

Every category was up significantly, except Construction and Communications & Utilities.



See City Sales Tax Revenues by Category and City Sales Taxes by Month for more information.

^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Bed Tax R	even	ues		Exceeds Target for FY 2022			
FY		lovember D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	1,694,531	\$	4,431,680	38%		
2019	\$	1,823,115	\$	4,788,239	38%	8%	8%
2020	\$	2,140,251	\$	4,160,184	51%	17%	-13%
2021	\$	2,504,798	\$	7,150,999	35%	17%	72 %
2022	\$	3,502,816	\$	7,029,300	50%	40%	-2%

YTD Increase from FY 2019 to FY 2020:

The increase was partially a result of increased year-to-date average daily room rates and occupancy rates, in addition to continued impacts resulting from changes in legislation regarding short-term residential rentals.

Annual Decrease from FY 2019 to FY 2020:

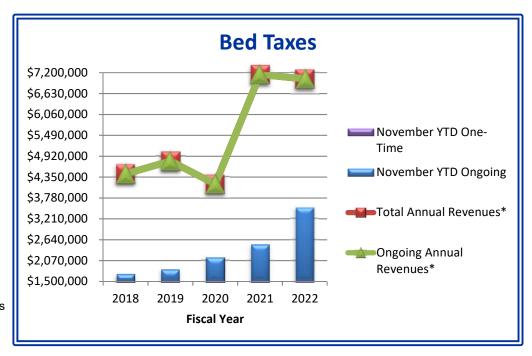
The decrease was a result of the COVID-19 closures and slightly reduced activity after the closures were lifted.

YTD and Annual Increase from FY 2020 to FY 2021:

The increase is a result of higher hotel occupancy rates and average daily room rates, as well as the impacts of transient occupancy types not captured in the hotel occupancy rate.

YTD Increase from FY 2021 to FY 2022:

The increase is a result of higher year-to-date hotel occupancy rates and average daily room rates, as well as the impacts of transient occupancy types not captured in the hotel occupancy rate.



See Bed Taxes by Month for more information.

^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

In Lieu Revenues **Under Target for FY 2022** % Increase -% of November Annual % Increase FY Annual November YTD Revenues Revenues* - Annual Rev. **YTD** 2018 643,087 - \$ 0% \$ 30.259 \$ 1.280.721 2% 99% 2019 2020 30,836 \$ 670.736 5% 2% -48% 2021 32.433 \$ 848.622 4% 5% 27% 2022 77.712 \$ 692.600 11% 140% -18%

Annual Increase from FY 2018 to FY 2019:

The increase is primarily due to the one-time receipt of significant Affordable Housing in lieu revenues.

Annual Decrease from FY 2019 to FY 2020:

The decrease is primarily due to the one-time receipt of significant Affordable Housing in lieu revenues in the prior year.

Annual Increase from FY 2020 to FY 2021:

The increase is due to a one-time receipt of significant Affordable Housing in lieu revenues.

Annual Decrease from FY 2022 to FY:

The decrease is due to a one-time receipt of significant Affordable Housing in lieu revenues.

Under Target for FY 2022: The in lieu fees are received quarterly, with the largest payments typically in the second and third quarters of the fiscal year. Due to the effect of the timing of these revenues, year-to-date revenues are low but expected to be on target by the end of the fiscal year.

\$900,000 \$825.000

\$750,000

\$675,000 \$600,000

\$525,000 \$450,000 \$375,000

\$300,000

\$225,000

\$150,000

2018

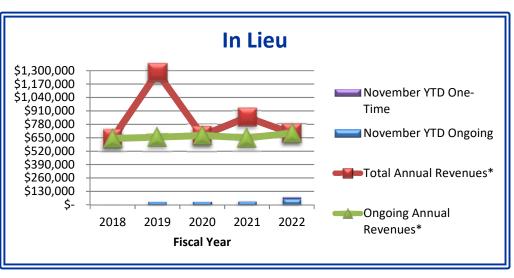
2019

2020

2021

Franchise	Fee F	Revenues		On Target for FY 2022			
FY		ovember D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	223,873	\$	822,122	27%		
2019	\$	225,953	\$	810,916	28%	1%	-1%
2020	\$	233,315	\$	809,674	29%	3%	<-1%
2021	\$	252,583	\$	883,456	29%	8%	9%
2022	\$	245,319	\$	851,800	29%	-3%	-4%

On Target for FY 2022: The franchise fees are primarily received quarterly. Due to the effect of the timing of these revenues, year-to-date revenues are low but on target for this point in the fiscal year.



Franchise Fees

2022



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

November YTD One-

November YTD Ongoing

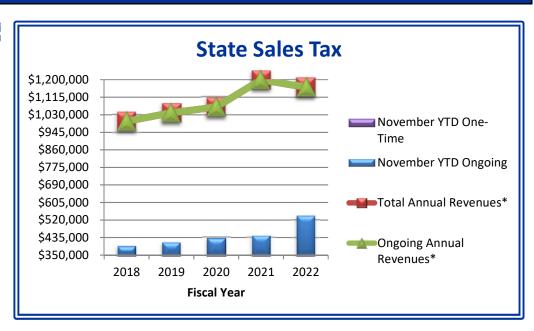
Total Annual Revenues*

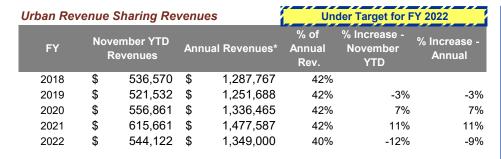
Ongoing Annual

Time

State Sales	s Tax	Revenues	Exceeds Target for FY 2022				
FY		vember YTD Revenues	Anr	nual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	393,487	\$	998,202	39%		
2019	\$	411,613	\$	1,039,635	40%	5%	4%
2020	\$	431,368	\$	1,067,529	40%	5%	3%
2021	\$	444,789	\$	1,199,926	37%	3%	12%
2022	\$	540,252	\$	1,163,600	46%	21%	-3%

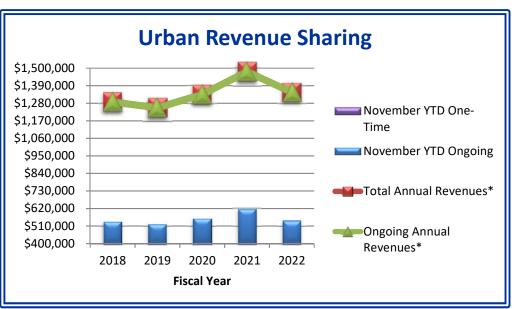
Increases/Decreases: State sales taxes are based on state-wide sales tax collections allocated to each of the cities and towns primarily based on population.





Increases/Decreases: Urban Revenue Sharing is state-shared income taxes. The State provides a preliminary estimate of each city's and town's allocation, which is based on population.

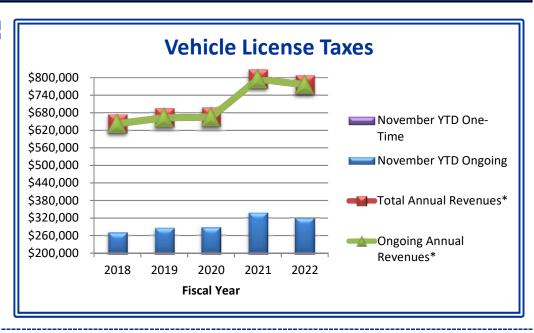
Under Target for FY 2022: The revised Urban Revenue Sharing allocations based on the 2020 Census will result in approximately \$60,000 or 4% under budget.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

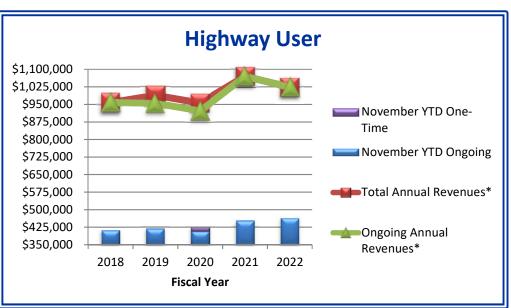
Vehicle Lie	cense	Tax Revent	ıes	On Target for FY 2022			
FY		vember YTD Revenues	Anr	nual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	270,618	\$	642,895	42%		
2019	\$	286,349	\$	662,934	43%	6%	3%
2020	\$	287,505	\$	664,581	43%	<1%	<1%
2021	\$	338,585	\$	795,420	43%	18%	20%
2022	\$	320,428	\$	775,900	41%	-5%	-2%

Increases/Decreases: Vehicle license taxes are shared with counties and municipalities and allocated primarily based on population. The amount can fluctuate based on vehicle sales each year.



Highway L	Jser F	Revenues	Exceeds Target for FY 2022				
FY		vember YTD Revenues	An	nual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	411,764	\$	958,278	43%		
2019	\$	417,896	\$	988,814	42%	1%	3%
2020	\$	422,176	\$	956,340	44%	1%	-3%
2021	\$	451,466	\$	1,069,885	42%	7%	12%
2022	\$	463,266	\$	1,024,000	45%	3%	-4%

Increases/Decreases: The activity of the Highway User revenues is based on gasoline sales within each county and across the state and allocated primarily based on population. The amount can fluctuate based on the portion that the legislature appropriates to the state Highway User Revenue Fund.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Other Inte	ergov	vernmental	Re	Under Target for FY 2022			
FY		ovember D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	245,310	\$	1,048,665	23%		
2019	\$	39,823	\$	944,725	4%	-84%	-10%
2020	\$	235,491	\$	2,082,317	11%	491%	120%
2021	\$	39,518	\$	494,718	8%	-83%	-76%
2022	\$	2,056,063	\$	5,374,230	38%	5103%	986%

- awarded and received so revenues will not necessarily be consistent from month to month or year to year.
- (2) The decrease was also due to a change in the way Coconino County Flood Control monies are distributed.

Annual Decrease from FY 2018 to FY 2019:

The decrease is primarily due to decreases in grant funding.

YTD Increase from FY 2019 to FY 2020:

The increase is due to a one-time state allocation of \$18 million to cities and towns for street and highway projects. Funds must be spent in the same manner as Highway User revenues.

Annual Increase from FY 2019 to FY 2020:

The increase was primarily due to one-time AZCares Act funding for revenue losses during the COVID-19 financial crisis.

YTD Decrease from FY 2020 to FY 2021:

The decrease is due to a one-time state allocation of \$18 million to cities and towns for street and highway projects.

Annual Decrease from FY 2020 to FY 2021:

The decrease was primarily due to one-time AZCares Act funding for revenue losses during the COVID-19 financial crisis.

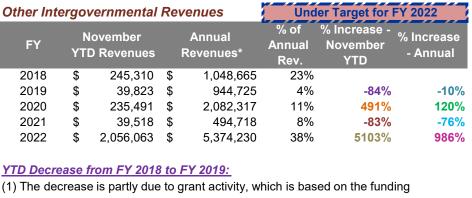
YTD Increase from FY 2021 to FY 2022:

- (1) The increase was primarily due to the first half of one-time ARPA funding for revenue losses during the COVID-19 financial crisis.
- (2) The increase was also due to grant funding received for the Shelby Drive improvements project and the Hope House project.

Annual Increase from FY 2021 to FY 2022:

The estimated increase is due to the first half of one-time ARPA funding for revenue losses during the COVID-19 financial crisis, federal grants for the transit system implementation, and Congressionally Directed Funding for the police facility remodel and the Shelby Drive improvements.

Under Target for FY 2022: Grants and intergovernmental agreements tied to various projects are received as awarded or based on the timing of the project. In addition, the FY 2022 budget includes \$300,000 of contingent grant revenues in case a significant grant opportunity arises. Due to the effect of the timing of these revenues, year-to-date revenues are low and may be under target by the end of the fiscal year due to the contingent revenues.



Other Intergovernmental \$5,400,000 \$4.860.000 \$4,320,000 November YTD One-\$3,780,000 Time \$3,240,000 November YTD Ongoing \$2,700,000 \$2,160,000 Total Annual Revenues* \$1,620,000 \$1,080,000 Ongoing Annual \$540,000 Revenues* 2019 2020 2021 2018 2022 Fiscal Year

^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

License	&	Permit	Revenues
---------	---	--------	----------

License &	k Per	mit Revenu	es		Exce	eds Target for	FY 2022
FY		lovember D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	203,410	\$	456,278	45%		
2019	\$	163,452	\$	381,501	43%	-20%	-16%
2020	\$	149,360	\$	313,929	48%	-9%	-18%
2021	\$	186,375	\$	385,953	48%	25%	23%
2022	\$	232,279	\$	334,275	69%	25%	-13%

YTD and Annual Decrease from FY 2018 to FY 2019:

- (1) The decrease was partly due to a change in business license requirements eliminating the need for businesses without a physical presence in the City limits to obtain a license.
- (2) The decrease was also a result of a reclassification of charges for services previously classified as licenses and permits.

Annual Decrease from FY 2019 to FY 2020:

The decrease was primarily due to a reduction in building permit fees. While activity was high, the valuation of permits was smaller on average.

YTD Increase from FY 2020 to FY 2021:

The increase was primarily due to an increase in building permit revenues.

Annual Increase from FY 2020 to FY 2021:

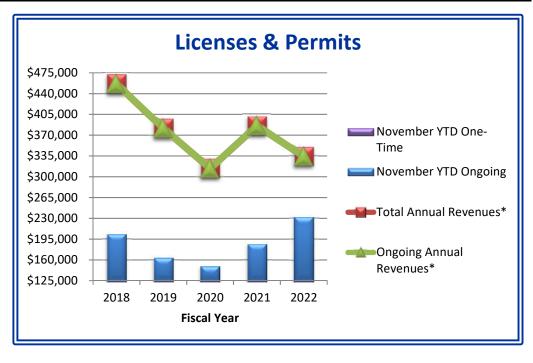
The increase was primarily due to increases in building permit, land division, and temporary use permit revenue.

YTD Increase from FY 2021 to FY 2022:

The increase was largely due to increases in building permit revenue.

Annual Decrease from FY 2021 to FY 2022:

The estimated decrease was primarily due to anticipated decreases in building permits.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Charges for	r Se	rvices Reven	ue	s	O	n Target for FY	2022
FY		lovember D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increa - Annua
2018	\$	3,504,146	\$	8,528,856	41%		
2019	\$	3,620,493	\$	8,855,382	41%	3%	
2020	\$	3 539 965	\$	8 224 004	43%	-2%	_

8,324,779

8.662.570

40%

43%

-6%

12%

YTD Increase from FY 2021 to FY 2022:

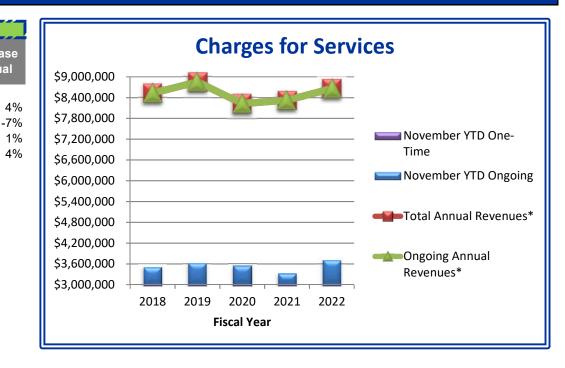
3,320,852 \$

3.711.121 \$

2021

2022

- (1) The increase was largely due to a result of the suspension of the paid parking program in the prior year due to road construction in Uptown and accommodations made due to the COVID-19 financial crisis, as well as accommodations made for wastewater customers in the prior year.
- (2) The increase was also due to increases in planning fees due to increased activity levels.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Fines & F	orte	itures Revei	nue	es	Exce	eds Target for	FY 2022
FY		lovember D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	119,043	\$	333,546	36%		
2019	\$	119,265	\$	295,737	40%	<1%	-11%
2020	\$	95,561	\$	226,164	42%	-20%	-24%
2021	\$	120,397	\$	422,276	29%	26%	87%
2022	\$	132,220	\$	279,600	47%	10%	-34%

Annual Decrease from FY 2018 to FY 2019:

- (1) The decrease was partly due to a reduction in court fines collected.
- (2) The decrease was partly due to a reduction in towing fees.

YTD Decrease from FY 2019 to FY 2020:

- (1) The decrease was largely due to a significant write-off of wastewater late fees.
- (2) The decrease was also partly due to a reduction in court fines collected.

Annual Decrease from FY 2019 to FY 2020:

- (1) The decrease was partly due to a significant write-off of wastewater late fees and the suspension of late fees during the COVID-19 closures.
- (2) The decrease was also partly due to a reduction in court fines collected.

YTD Increase from FY 2020 to FY 2021:

The increase was largely due to a change in the collection of paid parking citations

from the Court to Finance, which eliminated the requirement to split parking citation fine revenues with other agencies.

Annual Increase from FY 2020 to FY 2021:

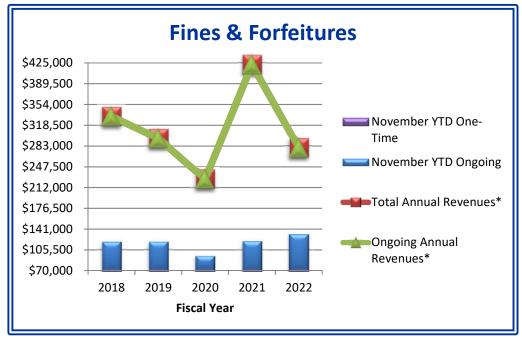
The increase was largely due to a change in the collection of paid parking citations from the Court to Finance, which eliminated the requirement to split parking citation fine revenues with other agencies.

YTD Increase from FY 2021 to FY 2022:

The increase was primarily due to an increase in court fines collected.

Annual Decrease from FY 2021 to FY 2022:

The estimated decrease was largely due to an underestimation of paid parking citations.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Developm	ent In	npact Fee Re	Under Target for FY 2022							
FY		lovember D Revenues	Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual				
2018	\$	50,727	\$ 207,076	24%						
2019	\$	120,361	\$ 292,546	41%	137%	41%				
2020	\$	104,124	\$ 478,598	22%	-13%	64%				
2021	\$	97,785	\$ 659,553	15%	-6%	38%				
2022	\$	190,583	\$ 506,760	38%	95%	-23%				

Annual Increase from FY 2019 to FY 2020:

The increase was primarily due to fees assessed with the permitting of a large multifamily development.

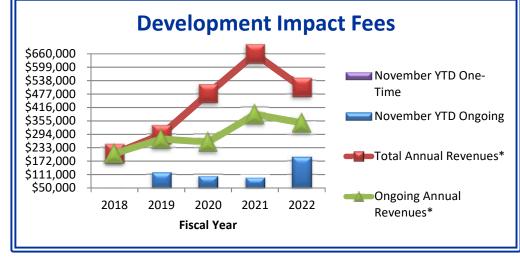
Annual Increase from FY 2020 to FY 2021:

The increase was primarily due to fees assessed with the permitting of the new Residence Inn.

Other Increases/Decreases: The activity of the development impact fees is based on

development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

Under Target for FY 2022: Development impact fees are not consistent from month to month or year to year. The revenues are low and may be under target at the end of the fiscal year.



apacity F	ee Re	venues		Un	der Target for F	Y 2022
FY		vember Revenues	Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	115,439	\$ 523,013	22%		
2019	\$	194,487	\$ 507,170	38%	68%	-3%
2020	\$	235,917	\$ 997,558	24%	21%	97%
2021	\$	154,244	\$ 1,425,828	11%	-35%	43%
2022	\$	302,959	\$ 931,756	33%	96%	-35%

Annual Increase from FY 2019 to FY 2020:

The increase was primarily due to fees assessed with the permitting of a large multifamily development.

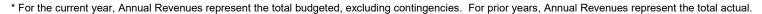
Annual Increase from FY 2020 to FY 2021:

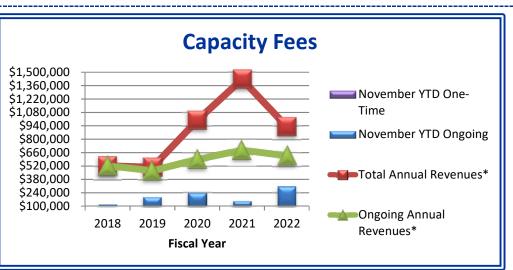
The increase was primarily due to fees assessed with the permitting of the new Residence Inn.

Other Increases/Decreases: The activity of the capacity fees is based on

development and permitting so revenues will not necessarily be consistent from month to month or year to year. As the City approaches build-out, these revenues are expected to decrease.

Under Target for FY 2022: Capacity fees are not consistent from month to month or year to year. The revenues are low and may be under target by the end of the fiscal year due to





Other Miscellaneous Revenues

Other w	isceila	illeous Rev	em	Una	er rarget for r	1 2022	
FY		ovember D Revenues		Annual Revenues*	% of Annual Rev.	% Increase - November YTD	% Increase - Annual
2018	\$	239,593	\$	1,018,991	24%		
2019	\$	375,448	\$	1,902,883	20%	57%	87%
2020	\$	499,956	\$	1,578,215	32%	33%	-17%
2021	\$	345,666	\$	621,815	56%	-31%	-61%
2022	\$	270,994	\$	1,020,860	27%	-22%	64%

YTD Increase from FY 2018 to FY 2019:

The increase was primarily due to an increase in the interest earnings in the LGIP accounts.

Annual Increase from FY 2018 to FY 2019:

The increase was largely due to unrealized gain in market values of investments and increased interest earnings.

YTD Increase from FY 2019 to FY 2020:

The increase was primarily due to an increase in the interest earnings in the LGIP accounts and the pooled investment accounts.

Annual Decrease from FY 2019 to FY 2020:

The decrease was primarily due to the lowering of interest rates during the COVID-19 financial crisis.

YTD Decrease from FY 2020 to FY 2021:

The decrease was primarily due to the lowering of interest rates during the COVID-19 financial crisis, offset by the timing of the dividend received from the municipal insurance pool.

Annual Decrease from FY 2020 to FY 2021:

The decrease was primarily due to the lowering of interest rates during the COVID-19 financial crisis.

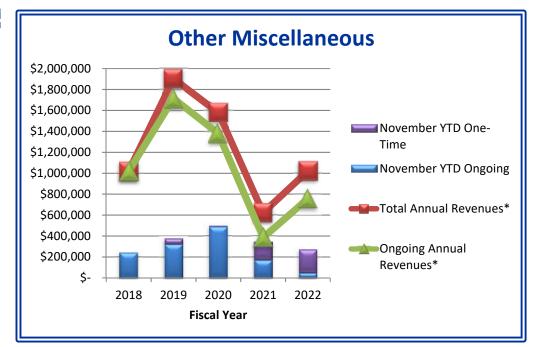
YTD Decrease from FY 2021 to FY 2022:

The decrease was primarily due to a reduction in interest earnings due to lower rates and amortization of LGIP losses.

Annual Increase from FY 2021 to FY 2022:

The increase was primarily due to estimated increases in interest earnings due to expected higher rates.

Under Target for FY 2022: Miscellaneous revenues are not consistent from month to month or year to year. Year-to-date revenues are low and may be under target by the end of the fiscal year.



^{*} For the current year, Annual Revenues represent the total budgeted, excluding contingencies. For prior years, Annual Revenues represent the total actual.

Sales Tax Revenues by Category

Month	Retail	Re	estaurant & Bar	Н	otel/Motel	Co	onstruction		Leasing	C	ommuni- ations & Utilities	An	nusements & Other		Totals
City Sales Tax Revenues by Category and															
July 2020 \$	642,080	\$	303,536	\$	327,288	\$	•	\$	129,335	\$	73,241	\$	56,486	\$	1,676,227
August 2020	668,354		383,834		456,650		129,278		150,115		77,986		50,285		1,916,502
September 2020	780,895		420,087		541,282		116,232		148,383		70,926		70,035		2,147,840
October 2020	813,536		441,651		681,485		129,703		144,446		69,192		90,097		2,370,110
November 2020	810,378		443,561		543,538		190,939		159,654		57,779		55,397		2,261,246
December 2020	824,182		339,315		438,261		191,104		162,999		60,283		81,297		2,097,441
January 2021	646,060		333,872		534,505		138,559		148,797		64,592		31,505		1,897,890
February 2021	731,892		364,473		510,903		155,589		137,453		59,454		69,539		2,029,303
March 2021	991,908		517,351		837,437		139,173		194,698		56,777		142,267		2,879,611
April 2021	924,317		627,709		933,899		150,078		148,911		59,419		145,271		2,989,604
May 2021	1,043,077		579,896		844,784		172,660		164,103		60,689		131,684		2,996,893
June 2021	939,482		462,352		658,395		148,541		151,419		78,694		117,238		2,556,121
Total FY 2021 \$	9,816,161	\$	5,217,637	\$	7,308,427	\$	1,806,117	\$	1,840,313	\$	789,032	\$	1,041,101	\$	27,818,788
July 2021 \$	838,054	\$	433,735	\$	548,655	\$	217,070	\$	144,246	\$	66,645	\$	122,765	\$	2,371,170
August 2021	816,112		407,527		567,906		116,831		142,622		68,876		117,481		2,237,355
September 2021	905,499		513,583		737,029		139,929		184,095		69,151		131,091		2,680,377
October 2021	1,025,419		576,025		922,123		133,049		190,939		65,184		160,526		3,073,265
November 2021	917,977		499,249		812,224		126,890		170,352		56,451		135,092		2,718,235
December 2021	_		-		_		_		_		_		_		_
January 2022	-		-		-		-		-		-		-		-
February 2022	-		-		-		-		_		-		_		-
March 2022	-		-		-		_		-		-		-		-
April 2022	-		-		-		-		-		-		_		-
May 2022	-		-		-		-		-		-		-		-
June 2022	-		-		-		-		-		-		-		-
Total Year-to-Date FY 2022 \$	4,503,061	\$:	2,430,119	\$	3,587,937	\$	733,769	\$	832,254	\$	326,307	\$	666,955	\$	13,080,402
Current Month Comparison to Same Mon	th Last Year														
November 2021 vs. November 2022 \$	107,599	\$	55,688	\$	268,686	\$	(64,049)	\$	10,698	\$	(1,328)	\$	79,695	\$	456,989
Change from November to November	13%		13%		49%		-34%		7%		-2%		144%		20%
Year-to-Date Comparison to Year-to-Date	Last Year														
Difference in YTD \$		\$	437,450	\$	1,037,694	\$	23,356	\$	100,321	\$	(22,817)	\$	344,655	\$	2,708,477
% Change from Prior YTD	21%		22%	*	41%	~	3%	*	14%	*	-7%	7	107%	+	26%

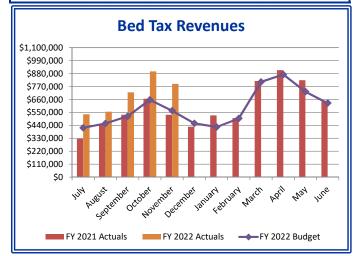
NOTE: For this table only, certain anticipated refunds have been adjusted in the prior months to enhance comparability.

Sales & Bed Tax Revenues by Month

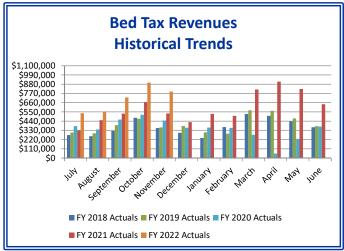
City Sales Tax Revenues														
Month		FY 2021 Actuals		FY 2022 Actuals	Actual Variance		FY 2022 Budget	Budget Variance						
July	\$	1,676,229	\$	2,371,171	41%	\$	2,023,090	17%						
August		1,916,499		2,237,356	17%		2,027,170	10%						
September		2,147,841		2,680,378	25%		2,233,640	20%						
October		2,370,109		3,073,265	30%		2,296,980	34%						
November		2,261,247		2,718,236	20%		2,276,530	19%						
December		2,097,442		-	-		2,101,130	-						
January		1,897,890		-	-		1,906,970	-						
February		2,029,302		-	-		2,024,600	-						
March		2,879,611		-	-		2,833,890	-						
April		2,989,603		-	-		2,944,270	-						
May				-	-		2,714,340	-						
June	June 2,556,122				-		2,588,790	-						
Totals	\$	27 818 788	\$	13 080 405	26%	\$	27 971 400	20%						

Bed Tax Revenues														
Month		Y 2021 Actuals		Y 2022 Actuals	Actual Variance		FY 2022 Budget	Budget Variance						
July	\$	325.985	\$	534.113	64%	\$	418.950	27%						
August	Ψ.	451.740	•	555.700	23%	۳	455.560	22%						
September		529,984		721,023	36%		516.890	39%						
October		666,300		898,777	35%		656,020	37%						
November		530,789		793,202	49%		563,610	41%						
December		428,299		-	-		457,120	-						
January		524,906		-	-		426,140	-						
February		501,554		-	-		498,940	-						
March		816,370		-	-		809,270	-						
April		910,047		-	-		871,790	-						
May		823,386		-	-		726,230	-						
June		641,641		-	-		628,780	-						
Totals	\$	7 150 999	\$	3 502 816	40%	\$	7 029 300	34%						









Historical Changes - City Sales Tax

Early FY 2020: Effective October 1, 2019, all retail marketplaces are required to collect and remit taxes. This is the result of Wayfair v. South Dakota; however, many of the marketplaces were already collecting and remitting taxes.

Mid FY 2019: Effective January 1, 2019, all online marketplaces (not just AirBnB) are required to remit short-term residential rental taxes on behalf of property owners. This impacts the Hotel/Motel category.

Late FY 2018: The tax rate increased from 3.0% to 3.5% effective March 1, 2018.

Mid FY 2017: Effective January 1, 2017, the City is no longer allowed to prohibit short-term residential rentals. This impacts the Hotel/Motel category.

Mid FY 2016: The state took over collections effective January 1, 2016. For several months, tax collections were higher as a result of more timely payments by taxpayers presumably because they did not have to file a separate form with the City.

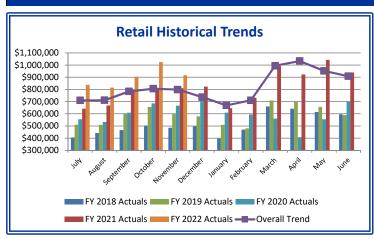
Historical Changes - Bed Tax

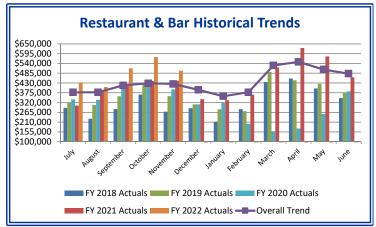
Mid FY 2019: Effective January 1, 2019, all online marketplaces (not just AirBnB) are required to remit short-term residential rental taxes on behalf of property owners

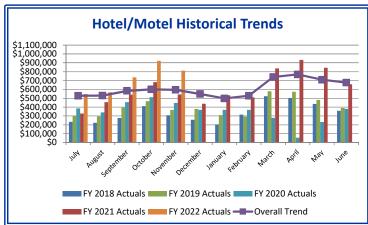
Mid FY 2017: Effective January 1, 2017, the City is no longer allowed to prohibit short-term residential rentals.

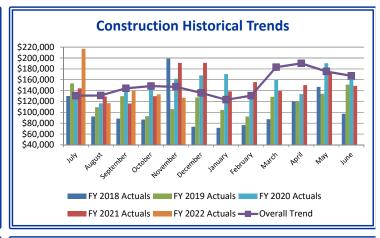
Mid FY 2016: The state took over collections effective January 1, 2016. For several months, tax collections were higher as a result of more timely payments by taxpayers presumably because they did not have to file a separate form with the City.

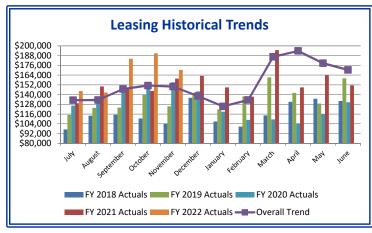
Historical Sales Tax Revenues by Category

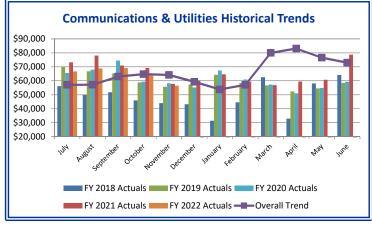


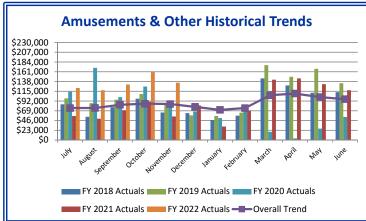








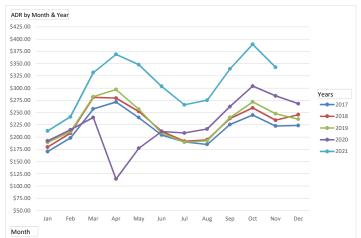


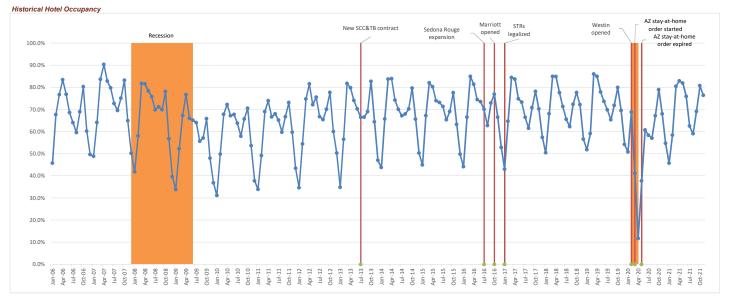


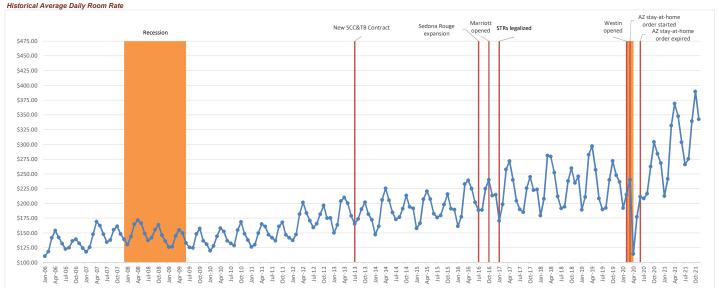
NOTE: The Overall Trend lines represent the trend in relation to total sales tax revenues to demonstrate how each category follows or does not follow the overall seasonal trends.

Historical Hotel Occupancy & Average Daily Room Rate









City Tax Code Definitions Related to Hotel/Motel Category

Section 8-100. General Definitions

"Hotel" means any public or private hotel, inn, hostelry, tourist home, house, motel, rooming house, apartment house, trailer, or other lodging place within the City offering lodging, wherein the owner thereof, for compensation, furnishes lodging to any transient, except foster homes, rest homes, sheltered care homes, nursing homes, or primary health care facilities.

"Lodging (Lodging Space)" means any room or apartment in a hotel or any other provider of rooms, trailer spaces, or other residential dwelling spaces; or the furnishings or services and accommodations accompanying the use and possession of said dwelling space, including storage or parking space for the property of said tenant.

		Cono	ral	Fund Sun	mar	.,					Click to I	eturn t
		Gene	aı	runu Sun	IIIIai	y		V 2022 VTD	_			
	FY	2022 Budget	F	/ 2022 YTD Actuals		ncum- ances		Y 2022 YTD Including	% of Budget		2021 YTD Actuals	Actual Variand
				Actuals		ances	En	cumbrances	Duaget		rotuuis	Varian
Revenues Taxes:												
City Sales Taxes	\$	23,985,700	\$	11,249,692			\$	11,249,692	47%	\$	8,926,021	2
Bed Taxes		7,029,300		3,502,816				3,502,816	50%		2,504,798	4
Franchise Fees		851,800		245,319				245,319	29%		252,583	-
State Shared Revenues: State Shared Sales Taxes		1,163,600		540,252				540,252	46%		444,789	2
Urban Revenue Sharing		1,349,000		544,122				544,122	40%		615,661	-1
Vehicle License Taxes		775,900		320,428				320,428	41%		338,585	-
Other Intergovernmental:												
Grants		32,160		10,766				10,766	33%		9,560	1
Other n Lieu Fees		24,950 525,200		8,918 18,000				8,918 18,000	36% 3%		150	584
ir cleu rees Licenses & Permits		334,275		232,279				232,279	69%		186,375	2
Charges for Services		845,560		403,603				403,603	48%		161,114	15
Fines & Forfeitures		208,300		113,402				113,402	54%		102,001	1
Other Revenues:												
Interest Earnings		219,610		(18,461)				(18,461)	<1%		31,393	-15
Rental Income Miscellaneous		39,300		52,701				52,701 213,567	134% 114%		9,318 162,465	46
Total Revenues	. ¢	187,450 37,572,105	\$	213,567 17,437,403			\$	17,437,403	46%		102,403	3
	- 4	J., J. Z., 100	Ť	, 101,400			_	,-01,-03	-70 /0	· •	,	
Expenditures General Government:												
City Council	\$	73,211	\$	22,693	\$	-	\$	22,693	31%	\$	16,703	3
City Manager's Office	-	1,027,680	Ť	324,698	•	-	•	324,698	32%		263,911	2
Human Resources		346,660		117,482		-		117,482	34%		88,586	;
Financial Services		1,343,225		409,042		-		409,042	30%		378,468	
City Attorney's Office		673,920		187,363		-		187,363	28%		233,529	-2
City Clerk's Office General Services		294,984 567,635		113,694 542,397		-		113,694 542,397	39% 96%		115,090 249,053	11
Community Development		959,760		258,526		-		258,526	27%		277,578	
Public Works		718,290		287,563		11,800		299,363	42%		172,801	6
Municipal Court		611,490		184,069		-		184,069	30%		145,574	2
Public Safety:												
General Services		76,419		40,273		35,960		76,232	100%		37,710	
Community Development		826,480		283,454		-		283,454	34%		227,804	2
Police Other		6,133,683 26,800		2,026,566 26,778		26,015		2,052,582 26,778	33% 100%		1,846,996	1
Public Works & Streets:		20,000		20,770		_		20,770	10070	'	_	
Public Works		2,035,190		607,546		-		607,546	30%		698,709	-1
Culture & Recreation:												
City Manager's Office		111,160		40,190		-		40,190	36%		25,977	5
Parks & Recreation		870,975		291,666		-		291,666	33%		251,522	1
General Services Public Works		506,031 849,350		253,016 338,767		253,016		506,031 338,767	100% 40%		242,500 258,833	3
Conomic Development:		043,330		330,707		_		330,707	4070	'	250,055	`
City Manager's Office		2,100,000		1,047,841	1	,044,860		2,092,701	100%		1,223,030	-1
Economic Development:		332,870		84,950		-		84,950	26%		64,095	3
lealth & Welfare:												
City Manager's Office		730,350		162,277		<u>-</u>		162,277	22%		44,816	26
General Services		395,850		197,925		197,925		395,850	100%		177,385	•
Public Works Public Transportation:		71,000		-		-		-	0%	1	-	
General Services		60,900		30,450		-		30,450	50%		25,000	2
Debt Service		1,034,850		-		-		-	0%		428,875	-10
ndirect Cost Allocations		487,230		290,760		-		290,760	60%		317,400	
Contingencies		475,000		-		-		-	0%		-	
let Addition to Equipment Replacement Reserve		(380,400)	ø	0 460 005	6 4	-	•	0 720 500	0%		7 014 014	
Total Expenditures	s \$	23,360,593	\$	8,169,985	\$ 1	,569,575	\$	9,739,560	42%	\$	7,811,944	
Other Financing Sources (Uses)				(0.6				(0			(0.6	
ransfers to Capital Improvements Fund		(4,350,000)		(2,896,588)				(2,896,588)	67%		(833,333)	<
ransfers to Wastewater Fund ransfers to Affordable Housing Fund		(3,300,000) (2,296,330)		(1,375,000) (2,004,663)				(1,375,000) (2,004,663)	42% 87%		(1,416,667) (83,333)	<
ransfers to Alfordable Housing Fund ransfers to Development Impact Fees Funds		(2,296,330)		(2,004,003)				(2,004,003)	0%		(00,000)	
ransfers to Information Technology Fund		(48,970)		(7,858)				(7,858)	16%		-	
ransfers to Public Transit Fund		(224,000)		(210)				(210)	<1%		-	
ransfers to Streets Fund		-	_	-				-	N/A		(113,683)	10
Total Other Financing Sources (Uses)) \$	(10,219,500)	\$	(6,284,319)			\$	(6,284,319)	61%	\$ ((2,447,017)	<
und Balances			_									
eginning Fund Balance, July 1	\$	20,691,475	\$	23,296,116			\$	23,296,116	113%	\$ 1	13,245,530	-
nding Fund Balance, November 30:												
Operating Reserve	\$	6,603,868	\$	6,603,868			\$	6,603,868	100%		6,158,134	
		1,330,325		1,330,325				1,330,325	100%		967,609	10
Equipment Replacement Reserve		_		-				-	N/A N/A		169,300 1,796,321	-10 -10
Budget Carryovers Reserve								-	IN/A			-10
Budget Carryovers Reserve Committed for Affordable Housing		-		-					NI/A			_11
Budget Carryovers Reserve Committed for Affordable Housing Assigned for Real Estate/Land Acquisition		- 453.056		- 453,056				- 453.056	N/A 100%		1,854,921	
Budget Carryovers Reserve Committed for Affordable Housing		- - 453,056		453,056 -				453,056 -	N/A 100% N/A			-10 22 -10
Budget Carryovers Reserve Committed for Affordable Housing Assigned for Real Estate/Land Acquisition Assigned for Uptown Improvements Prepaid Items Prior Year Surplus to be Appropriated		16,278,562		- 16,278,562				16,278,562	100% N/A 100%		1,854,921 138,379 14,857	-10
Budget Carryovers Reserve Committed for Affordable Housing Assigned for Real Estate/Land Acquisition Assigned for Uptown Improvements Prepaid Items			\$	-			\$	-	100% N/A		1,854,921 138,379	2

Wastewater Enterprise Fund Summary

	EV 2222	EV	. 0000 VTD		E	F۱	7 2022 YTD	0/ - 5	Ε,	(0004 V/TD	Antoni
	FY 2022 Budget	FΥ	2022 YTD Actuals		Encum- brances		Including cumbrances	% of Budget	F١	/ 2021 YTD Actuals	Actual Variance
Revenues							5411151411665				
	6.046.000	Φ.	2 507 504			Φ.	2 507 504	420/	Φ.	0.405.405	60/
Charges for Services	-,,	Ф	2,587,594			\$	2,587,594	43%	Ъ	2,435,135	6%
Capacity Fees	931,756		302,959				302,959	33%		154,244	96%
Fines & Forfeitures	47,500		5,549				5,549	12%		12,149	-54%
Other Revenues:	004.000		(45.400)				(45.400)	.40/		47.000	1000/
Interest Earnings	201,390		(15,422)				(15,422)	<1%		47,296	-133%
Miscellaneous	11,250	_	9,940				9,940	88%		5,844	70%
Total Revenues \$	7,238,886	\$	2,890,621			\$	2,890,621	40%	\$	2,654,668	9%
Expenditures											
Wastewater Administration:											_
Salaries & Benefits	191,520	\$	74,651	\$	-	\$	74,651	39%	\$	71,992	4%
Other Expenditures	57,520		16,353		-		16,353	28%		13,945	17%
Wastewater Operations:											
Salaries & Benefits	1,112,750		381,875		-		381,875	34%		321,388	19%
Utilities	523,000		192,140		-		192,140	37%		189,128	2%
Maintenance	665,700		218,341		18,870		237,211	36%		123,490	77%
Other Expenditures	1,171,625		93,557		-		93,557	8%		115,617	-19%
Wastewater Capital Projects:											
Salaries & Benefits	123,600		47,475		-		47,475	38%		47,224	1%
Other Expenditures	1,535		-		-		-	0%		-	N/A
Capital Improvement Projects	3,270,130		238,067		1,136,589		1,374,656	42%		531,440	-55%
Indirect Cost/Departmental Allocations:											
City Manager's Office	84,250		29,190		-		29,190	35%		22,760	28%
Human Resources	52,570		17,760		-		17,760	34%		14,190	25%
Financial Services	614,820		193,477		-		193,477	31%		185,803	4%
Information Technology	215,305		75,069		-		75,069	35%		87,123	-14%
City Attorney's Office	156,680		14,530		-		14,530	9%		18,860	-23%
City Clerk's Office	3,160		1,130		-		1,130	36%		3,880	-71%
General Services	79,030		40,970		-		40,970	52%		37,460	9%
Public Works	283,940		93,695		_		93,695	33%		94,693	-1%
Debt Service	4,794,875		120,005		_		120,005	3%		1,953,240	-94%
Contingencies	100,000		_		_		-	0%		-	N/A
Net Addition to Equipment Replacement Reserve	(628,800))	_		_		_	0%		_	N/A
Net Addition to Major Maintenance Reserve	(83,850)		_		_		_	0%		_	N/A
Total Expenditures \$			1,848,285	\$	1,155,459	\$	3,003,744	23%	\$	3,832,232	-52%
Other Financing Sources (Uses)											
Refunding Bonds Issued \$	9,000,000	\$	8,890,000	T		\$	8.890.000	99%	\$		∞
Payment to Refunded Bond Escrow Agent	, ,		(8,769,995)			\$	(8,769,995)	97%		_	∞
Transfers from General Fund			1,375,000			\$	1,375,000	42%		1,416,667	-3%
Total Other Financing Sources (Uses)			1,495,005			\$	1,495,005	45%		1,416,667	6%
Fund Balances											
Beginning Fund Balance, July 1	17,403,394	\$	17,442,860			\$	17,442,860	100%	\$	16,774,954	4%
	,,-	,	, ,				, ,		•	, ,	
Ending Fund Balance, November 30:		_	. =				. ==		_		
Operating Reserve	, ,	\$	1,791,135			\$	1,791,135	100%	\$	1,506,162	19%
Equipment Replacement Reserve	1,464,727		1,464,727				1,464,727	100%		966,558	52%
Major Maintenance Reserve	147,286		147,286				147,286	100%		89,436	65%
Capital Improvements Reserve	2,105,000		2,105,000				2,105,000	100%		3,163,000	-33%
Budget Carryovers Reserve	-		-				-	N/A		80,000	-100%
Unrestricted Fund Balance	9,644,772		14,472,053				13,316,595	138%		11,208,900	29%
Total Ending Fund Balance, November 30	15,152,920	\$	19,980,201			\$	18,824,743	124%	\$	17,014,056	17%

All Funds Summary

	Fu	Beginning nd Balance, luly 1, 2021		Revenues		Budgeted kpenditures	E	Actual xpenditures	E	ncumbrances		Expenditures Including Encumbrances	% of Budget		Other inancing Sources	F	Other inancing Uses		et Interfund Transfers		Ending Fund Balance, vember 30, 2021
General Fund	\$	23,296,116	\$	17,437,403	\$	23,360,593	\$	8,169,985	\$	1,569,575	\$	9,739,560	42%	\$	-	\$	-	\$	(6,284,319)	\$	26,279,216
Special Revenue Funds																					
Streets Fund	\$	1,582,819	\$	462,797	\$	2,553,581	\$	435,257	\$	31,786	\$	467,043	18%	\$	_ :	\$	-	\$	-	\$	1,610,359
Affordable Housing Fund	\$	2,409,561	\$	(335)	\$	2,657,030	\$	21,760	\$, -	\$	21,760	1%	\$	- :	\$	-	\$	2,004,663	\$	4,392,130
Grants, Donations & Other Funds	\$	399,727	\$	1,821,214	\$	2,218,399	\$	139,016	\$	-	\$	139,016	6%	\$	- :	\$	-	\$	-	\$	2,081,926
Transportation Sales Tax Fund	\$	6,765,560	\$	1,823,796	\$	115,800	\$	60,042	\$	-	\$	60,042	52%	\$	-	\$	-	\$	(1,021,761)	\$	7,507,554
Capital Projects Funds																					
Development Impact Fees Funds	\$	2.990.770	\$	187.908	\$	3.735.734	\$	133,429	\$	47,846	\$	181.275	5%	\$	_	\$	_	\$	_	\$	3.045.249
Capital Improvements Fund	\$	9,340,601		268.971	\$	11,344,510		1.180.624	-	1,108,873	-	2,289,497	20%		_		_		3,852,554	\$	12,281,503
Art in Public Places Fund	\$	174.427		(144)	\$	136.000	-	3.000			\$	3.000	2%		_		_		1.004	\$	172,287
ATTITITION TICOCS FUND	Ψ	17-7,727	Ψ	(144)	Ψ	100,000	Ψ	0,000	Ψ		Ψ	0,000	270	Ψ		Ψ		Ψ	1,004	Ψ	172,207
Enterprise Funds																					
Public Transit Enterprise Fund	\$	-	\$	60	\$	1,922,361	\$	71,841	\$	-	\$	71,841	4%	\$	- :	\$	-	\$	65,001	\$	(6,780)
Wastewater Enterprise Fund	\$	17,442,860	\$	2,890,621	\$	12,789,360	\$	1,848,285	\$	1,155,459	\$	3,003,744	23%	\$	8,890,000	\$	(8,769,995)	\$	1,375,000	\$	19,980,201
Internal Service Funds																					
Information Technology Internal Service Fund	\$	915,296	\$	718,988	\$	1,859,475	\$	664,849	\$	69,099	\$	733,948	39%	\$	_	\$	_	\$	7,858	\$	977,293
information recrimology internal dervice rand	Ψ	310,230	Ψ	7 10,500	Ψ	1,000,470	Ψ	004,043	Ψ	03,033	Ψ	100,040	00 70	Ψ		Ψ		Ψ	7,000	Ψ	377,230
Total All City Funds	\$	65.317.739	\$	25,611,280	\$	62,692,843	\$	12.728.087	\$	3,982,639	\$	16.710.725	27%	\$	8,890,000	\$	(8,769,995)	\$	-	\$	78,320,937
•		, ,	Ė	, ,	ŕ	, ,-	_	, -,	_	, - ,		, ,,		Ė	, ,	•	, , , , , , , , , , , ,	_			, .,
Community Facilities Districts																					
Sedona Summit II	\$	385,049	\$	(327)	\$	50.000	\$	2,500	\$	_	\$	2,500	5%	\$	- :	\$	-	\$	_	\$	382,222
Fairfield	\$	85,930	1 '	59,586		165,000		_,000			\$	_,000	0%	1 '	_ :	•	_		_	\$	145,516
i dimoid	Ψ	30,300	Ψ	33,000	Ψ	100,000	Ψ		Ψ		Ψ		0 70	ĮΨ		Ψ		Ψ	- 1	Ψ	140,010

							Cl	ick to return t	0 18	able of Conten
Paid	Parki	ng Pro	ogra	am Summ	ary					
	FY 2		FY	2022 YTD	% of	F۱	2021 YTD	Actual	To	tal FY 2021
	Bud	lget		Actuals	Budget		Actuals	Variance		Actuals
Revenues										
Paid Parking Fees	\$ 5	76,000	\$	225,778	39%	\$	79,249	185%	\$	376,685
Total Revenues	\$ 5	76,000	\$	225,778	39%	\$	79,249	185%	\$	376,685
Program Support Costs										
	\$	53,990	\$	19,858	37%	\$	6,981	184%	\$	36,372
Police		91,360		22,473	25%		20,871	8%		39,403
Total Program Support Costs	\$ 1	45,350	\$	42,331	29%	\$	27,852	52%	\$	75,775
Net Revenues	\$ 4	30,650	\$	183,447	43%	\$	51,397	257%	\$	300,910
Uptown Enhancement Costs										
Christmas Decorations	\$	82,385	\$	80,000	97%	\$	76,261	5%	\$	76,261
Uptown Lighting Improvements		-		-	N/A		-	N/A		63,604
Total Uptown Enhancement Costs	\$	82,385	\$	80,000	97%	\$	76,538	5%	\$	139,865
Fund Balances										
Beginning Balance, July 1	\$	72,321	\$	148,981	206%	\$	(12,064)	1335%	\$	(12,064)
Total Ending Fund Balance, November 30	\$ 4	20,586	\$	252,428	60%	\$	(37,205)	778%	\$	148,981

\$ 19,456,402 \$ 10,358,197 \$ 29,814,599

							D	ebt C	utstar	ıdin	g														
			General Fund			Streets Fund						Wastewater Fund						Grand Totals							
Bond Issue/Lease	Maturity Dates	Interest Rates	Remaii Princi Payme	ipal	Remaini Interes Paymer	st	Total	Pri	naining ncipal /ments	Int	naining terest yments	Total		Pr	maining incipal yments	Remai Inter Paym	est		Total	F	emaining Principal Payments	1	emaining Interest rayments		Total
City Excise Tax Revenue Bonds																									
Second Series 2015	7/1/2022-2027	1.94%	\$ 5,76	65,000	\$ 397,	409 \$	6,162,409	\$	-	\$	-	\$	-	\$	-	\$	-	- \$	-	\$	5,765,000	\$	397,409	\$	6,162,409
Series 2021 ⁽¹⁾	7/1/2022-2026	1.16%-1.41%	\$ 8,89	90,000	\$ 455,	790 \$	9,345,790	\$	-	\$	-	\$	-	\$	-	\$	-	- \$	-	\$	8,890,000	\$	455,790	\$	9,345,790
Sedona Wastewater Municipal Pro	perty Corporation Exc	cise Tax Revenue	Bonds																						
Series 1998 ⁽²⁾	7/1/2022-2024	5.24%	\$	-	\$	- \$	-	\$	-	\$	-	\$	-	\$	3,575,000	\$ 9,3	55,000	\$	12,930,000	\$	3,575,000	\$	9,355,000	\$ 1	2,930,000
Capital Leases																									
MidState Energy	12/20/2021-2030	3.60%	\$ 32	26,694	\$ 70,	287 \$	396,981	\$	-	\$	-	\$	-	\$	-	\$	-	- \$	-	\$	326,694	\$	70,287	\$	396,981
Enterprise Fleet Management(3)	12/2021-11/2026	3.88%-7.48%	\$ 15	50,560	\$ 26,	284 \$	176,844	\$ ^	114,986	\$	16,865	\$ 131,85	51	\$	44,776	\$	6,959	\$	51,735	\$	310,322	\$	50,107	\$	360,429
Police Vehicle	7/30/2022-2024	1.82%	\$ 5	51,035	\$ 1,	869 \$	52,903	\$	-	\$	-	\$	-	\$	-	\$	-	- \$	-	\$	51,035	\$	1,869	\$	52,903
Police Camera System	8/30/2022-2025	1.85%	\$ 14	19,555	\$ 6,	980 \$	156,535	\$	-	\$	-	\$	-	\$	-	\$	-	- \$	-	\$	149,555	\$	6,980	\$	156,535
Police Vehicles	11/20/2022-2024	1.85%	\$ 13	38,590	\$ 5,	159 \$	143,749	\$	-	\$	-	\$	-	\$	-		-	- \$	-	\$	138,590	\$	5,159	\$	143,749
Street Sweeper	4/26/2022-2026	2.05%	\$ 25	50,206	\$ 15,	596 \$	265,802	\$	-	\$	-	\$	-	\$	-	\$	-	- \$	-	\$	250,206	\$	15,596	\$	265,802

\$ 114,986 \$ 16,865 \$ 131,851

\$ 3,619,776 \$ 9,361,959 \$ 12,981,735

\$ 15,721,640 \$ 979,373 \$ 16,701,013

Grand Totals

⁽¹⁾ The Series 2012 bonds were refunded on August 13, 2021 with the Series 2021 bonds, reducing the coupon rate from 4.5% to 1.41% initially as taxable bonds and converting to nontaxable bonds at 1.16% on April 4, 2022, with a net present value savings of \$731,605, to be fully paid by the original July 1, 2026 date.

⁽²⁾ The Series 1998 bonds are comprised of capital appreciation bonds (CABs). CABs offer an investment return on an initial principal amount and are reinvested at a stated compounded rate until maturity. At maturity, the investor receives a single payment (the "maturity value") representing both the initial principal amount and the total investment return.

⁽³⁾ The Enterprise Fleet Management lease is a master lease agreement with individual schedule for each vehicle leased. The information presented represents a summary of the individual schedules combined.

		Capital Projects Sur	mmary				Click to	return to 12	ible of Co					
				Tota	I Project to Date		F	FY 2022 to Date						
Project		Funding Source		Budget	Actuals	% of Budget	Budget	Actuals	% of Budget					
Arts & Culture Art in the Roundabouts (AC-02)		1% for the Arts	\$	306,000	\$ 3,000	1%	\$ 136,000	\$ 3,000	2%					
Municipal Court Court Relocation/Remodel (MC-02)		Court Restricted Revenues	\$	225,130	\$ -	0%	\$ 28,623	\$	0%					
Court resocution metallicus (mo 02)		Grant Capital Reserves	\$	52,650 179,220	\$ -	0% 0%	\$ - \$ 32,000	\$ -	N/A 0%					
	Project Total	Capital Neserves	\$	457,000		0%	\$ 60,623		0%					
Parks & Recreation Restructure of Posse Grounds Park (PR-02)		Capital Reserves	\$	106,411	\$ 47,923	45%	\$ 20,169	\$ 4,102	20%					
restructure of 1 033e Grounds 1 aix (1 14-02)	Project Total	Development Impact Fees	\$	-	\$ -	N/A 45%	\$ 14,831	\$ -	0%					
Improvements at Ranger Station - Exterior Building Improvements (PR-03A)	•	CFD - Sedona Summit II	\$	106,411 50,000		100%	\$ 35,000 \$ -		12% N/A					
		CFD - Fairfield Development Impact Fees	\$	126,000 110,598	\$ 126,000	100% 27%	\$ - \$ 139,706	\$ -	N/A 3%					
		Capital Reserves	\$ \$	150,402 437,000	\$ 40,082	27% 56%	\$ 189,994	\$ 6,429	3%					
Improvements at Ranger Station - Interior Restoration of House & Barn (PR-	O3B)	CFD - Sedona Summit II	\$	60,000	<u> </u>	0%	\$ 329,700 \$ -	\$ 11,155 \$ -	3% N/A					
		CFD - Fairfield Development Impact Fees	\$ \$	140,000 167,380	\$ -	0% 0%	\$ -		N/A 0%					
		Capital Reserves	\$	227,620	\$ -	0%	\$ 10,118	\$ -	0%					
Build-Out of Ranger Station Park (PR-03C)	Project Total	CFD - Sedona Summit II	\$	595,000 95,000		0% 0%	\$ 17,556 \$ -	\$ -	0% N/A					
Said Sat of Falligor Station Fall (FIT 600)		CFD - Fairfield	\$	20,000 687,320	\$ -	0%	\$ -	\$ -	N/A					
		Development Impact Fees Capital Reserves	\$	934,680	\$ -	0% 0%	\$ 17,289	\$ -	0% 0%					
Shade Structures & Playground Equipment (PR-05)	Project Total	Development Impact Fees	\$	1,737,000 24,490		100%	\$ 30,000		0% N/A					
Shade Shuctures & Flayground Equipment (FN-03)		CFD - Sedona Summit II	\$	152,990	\$ 2,500	2%	\$ 50,000	\$ 2,500	5%					
		CFD - Fairfield Capital Reserves	\$ \$	165,000 200,510	\$ -	0% 0%		\$ -	0% 0%					
Police	Project Total		\$	542,990	\$ 26,990	5%	\$ 440,000	\$ 2,500	1%					
Radio infrastructure (PD-02)		Capital Reserves	\$	351,115	\$ 251,115	72%	\$ 160	\$ -	0%					
Police Station Remodel (PD-03)		Capital Reserves Grant	\$ \$	607,538 900,000		21% 0%	\$ 495,480 \$ 900,000	\$ 15,845	3% 0%					
		Development Impact Fees	\$	842,582	\$ 53,382	6%	\$ 365,295	\$ -	0%					
In-Car Video System Replacement (PD-05)	Project Total	Capital Reserves	\$	2,350,120 164,419		12%	\$ 1,760,775 \$ 840		100%					
iii dai video eyeteiii repideoiiidik (15 60)	Project Total	Development Impact Fees	\$ \$	20,881 185,300	\$ 31,785	152% 28%	\$ - \$ 840	\$ -	N/A 100%					
Public Transit	1 Toject Total			100,000	Ψ 01,070	2070	* 040	+ 000	100%					
Transit Maintenance/Operations Center (PT-01)		Grant Outside Participation	\$ \$	9,306,000 475,000		0% 0%	\$ 188,910 \$ -	\$ - \$ -	0% N/A					
		Transportation Sales Tax Debt Financing	\$ \$	1,360,000 5.729.000		0% 0%	\$ 180,000 \$ -		0% N/A					
	Project Total	Debt i mancing	\$	16,870,000	\$ -	0%	\$ 368,910		0%					
Transit Hub (PT-02)		Grant Transportation Sales Tax	\$ \$	1,902,000 1,242,939		0% 0%	\$ - \$ 160,000	\$ - \$ -	N/A 0%					
		Debt Financing	\$ \$	1,268,000	\$ -	0% 0%	\$ - \$ 160,000	\$ -	N/A 0%					
Transit Bus Acquisition (PT-03)	Project Total	Grant	\$	4,412,939 10,560,740		0%	\$ 160,000	\$ -	N/A					
. ,		Transportation Sales Tax Debt Financing	\$	47,560 1,830,000	\$ -	0% 0%	\$ 394,650 \$ -	\$ - \$ -	0% N/A					
	Project Total	Debt i manoring	\$	12,438,300		0%	\$ 394,650		0%					
Bus Stop Improvements (PT-04)		Transportation Sales Tax	\$	259,500	\$ -	0%	\$ 5,070	\$ -	0%					
Public Works Real Estate/Land Acquisition (PW-05)		Capital Reserves	\$	4,000,000	\$ 2,145,079	54%	\$ 39,029	\$ -	0%					
Sedona in Motion Unspecified Projects (SIM-00)		Capital Reserves	\$		\$ -	N/A	\$ 1	\$ -	0%					
Uptown Northbound Improvements (SIM-01b)		Transportation Sales Tax	\$	938,131		0%	\$ 254,712		0%					
	Project Total	Development Impact Fees	\$ \$	798,124 1,736,255		5% 0%	\$ 205,288 \$ 460,000		0% 0%					
Uptown Parking Garage (SIM-03a)		Capital Reserves	\$	4,400,000		0%	\$ -	\$ -	N/A					
		Transportation Sales Tax Paid Parking Revenues	\$ \$	1,036,520 898,880		56% 100%	\$ 1,451,672 \$ -	\$ 229,848 \$ -	16% N/A					
	Project Total	Debt Financing	\$ \$	12,602,790 18,938,190		0% 8%	\$ - \$ 1,451,672	\$ - \$ 229,848	N/A 16%					
Wayfinding Signage (SIM-03c)		Capital Reserves	\$	57,367		100%		\$ -	N/A					
	Project Total	Transportation Sales Tax	\$ \$	243,280 300,647		0% 19%		\$ - \$ -	N/A N/A					
Pedestrian Crossing at Oak Creek (SIM-04c)		Capital Reserves	\$	255,595		99%		\$ -	N/A					
		Debt Financing Transportation Sales Tax	\$	1,766,210 808,805	\$ 227,872	0% 28%	\$ 102,860		N/A 40%					
SR 89A & SR 179 Roundabout Modernization (SIM-04d)	Project Total	Canital Reserves	\$	2,830,610 134,385		17%	\$ 102,860	\$ 41,246 \$ -	40% N/A					
GPM-U4D)		Capital Reserves Bed Tax Allocation	\$	132,946	\$ 132,946	100%	\$ -	\$ -	N/A					
	Project Total	Transportation Sales Tax	\$ \$	943,599 1,210,930		50% 61%	\$ 7,550 \$ 7,550		100% 100%					
Portal Lane to Ranger Road Connection (SIM-05a)		Capital Reserves	\$	309,999		11%	\$ -		N/A					
		Transportation Sales Tax Development Impact Fees	\$	294,445 471,651	\$ 17,675	3% 4%	\$ 146,076 \$ 278,924	\$ 1,314	1% <1%					
	Project Total		\$	1,076,095	\$ 58,839	5%	\$ 425,000	\$ 2,945	1%					

		Capital Projects Summa	ary								
			Total	Project to Date		FY 2022 to Date					
Project		Funding Source		Budget	Actuals	% of Budget	Budget	Actuals	% of Budget		
Sedona in Motion (continued)						Budget			Budget		
Forest Road Connection (SIM-05b)		Capital Reserves	\$		\$ 148,091	100%	\$ -		N/A		
		Debt Financing Transportation Sales Tax	\$ \$	10,631,000 2,199,985	\$ - \$ 287,067	0% 13%		\$ - \$ 157,932	N/A 6%		
		Development Impact Fees	\$	1,854,556	\$ 312,825	17%	\$ 2,575,803	\$ 127,298	5%		
Las Abrica da As Davisa Da al Carra effect (ONA 05 a)	Project Total	Outside Destisionation	\$		\$ 747,982	5%	\$ 5,299,145	· · · · · · · · · · · · · · · · · · ·	5%		
Los Abrigados to Brewer Road Connection (SIM-05c)		Outside Participation Transportation Sales Tax	\$	50,000 63,678		0% 2%	\$ 50,000 \$ 90,592		0% 2%		
	Project Total	Development Impact Fees	\$ \$	51,322 165,000		0% 1%	\$ 9,408 \$ 150,000		1% 1%		
Ranger Road/Brewer Road Intersection & Ranger Extension Improvement		Transportation Sales Tax	\$	2,772,340		0%	\$ 279,806		0%		
Tranger Troug Brower Troug menseed on a Tranger Extension improvement		Development Impact Fees	\$	176,960	\$ 1,566	1%	\$ 116,479	\$ -	0%		
	Project Total		\$	2,949,300		0%	\$ 396,285		0%		
Posse Grounds Parking Improvements & Soldiers Pass Shared Use Path (SIM-11b)	Capital Reserves Transportation Sales Tax	\$	75,068 1,367,880	\$ 75,068 \$ 373,122	100% 27%	\$ - \$ 1,399,580		N/A 25%		
	Project Total		\$	1,442,948	\$ 448,190	31%	\$ 1,399,580	\$ 352,153	25%		
Navoti Drive to Dry Creek Road Shared Use Path (SIM-11e)		Capital Reserves Transportation Sales Tax	\$	49,445 824,000		100% 2%	\$ - \$ 25,620		N/A 74%		
	Project Total	Transportation Sales Tax	\$	873,445		2% 8%	\$ 25,620 \$ 25,620		74%		
Bicycle Green Lanes (SIM-11f)		Capital Reserves	\$	1,500		122%	\$ -	•	N/A		
	Project Total	Transportation Sales Tax	\$ \$	48,500 50,000		69% 70%	\$ - ·		oc oc		
Thunder Mountain/Sanborn Shared Use Path & Drainage Improvements (\$		Yavapai County Flood Control	\$	290,000		100%	\$ -		N/A		
(3,	Development Impact Fees	\$	77,199	\$ 77,074	100%	\$ -	\$ -	N/A		
		Transportation Sales Tax Capital Reserves	\$	1,261,525 1,392,476	\$ 969,080 \$ 1,317,717	77% 95%		\$ -	100% N/A		
	Project Total		\$	3,021,200	\$ 2,653,870	88%	\$ 1,710	\$ 1,706	100%		
Chapel Road Shared Use Path (SIM-11h)		Capital Reserves Transportation Sales Tax	\$	68,910 1,552,000		100% 0%	\$ - \$ 832,060		N/A <1%		
	Project Total	Transportation dated rax	\$	1,620,910		4%	\$ 832,060		<1%		
Dry Creek Road Shared Use Path (SIM-11i)		Capital Reserves	\$	52,700		100%	\$ -		N/A		
		Outside Participation Transportation Sales Tax	\$ \$	17,000 690,000		100% 93%	\$ - \$ 198,920	\$ - \$ 126,824	N/A 64%		
	Project Total	•	\$	759,700		94%	\$ 198,920		64%		
Pinon Drive Shared Use Path (SIM-11j)		Development Impact Fees	\$	38,680		100%	\$ -	•	N/A		
	Project Total	Transportation Sales Tax	\$ \$	370,200 408,880		0% 9%	\$ 3,900 \$ 3,900		0% 0%		
Dry Creek Road Pathway, Thunder Mountain to Two Fences (SIM-11m)		Capital Reserves	\$	1,400,000	\$ -	0%	\$ -	\$ -	N/A		
	Project Total	Transportation Sales Tax	\$ \$	1,485,000 2,885,000		0% 0%	\$ 9,780 \$ 9,780		0% 0%		
Travel Information System (SIM-12a)	,	Capital Reserves	\$	99,013		0%	\$ -		N/A		
,		Development Impact Fees	\$	30,288	\$ -	0%	\$ 9,850	\$ -	0%		
	Project Total	Transportation Sales Tax	\$ \$	470,000 599,301		0% 0%	\$ 46,990 \$ 56,840		0% 0%		
Traffic Video Cameras (SIM-12b) (estimated to resume in FY2023)		Capital Reserves	\$	21,279	\$ 21,278	100%	\$ -	\$ -	N/A		
	Project Total	Transportation Sales Tax	\$ \$	27,000 48,279		0% 44%	\$ -	\$ - \$ -	N/A N/A		
Storm Drainage			Ť	.5,2.0	¥ =1,=10	,	<u> </u>	<u> </u>			
Improvements to Back O'Beyond Road, Low Water Crossing (SD-03)		Yavapai County Flood Control	\$	300,000		0%	\$ -		N/A		
	Project Total	Capital Reserves	\$ \$	547,750 847,750		0% 0%	\$ 59,760 \$ 59,760		0% 0%		
Stormwater Master Plan Update & Project Implementations (SD-10)		Yavapai County Flood Control	\$	270,000	\$ 77,247	29%	\$ 177,630	\$ 7,247	4%		
	Project Total	Capital Reserves	\$ \$	108,534 378,534		100% 49%	\$ - \$ 177,630	\$ - \$ 7,247	N/A 4%		
Streets & Transportation	Troject rotal		Ť	070,004	Ψ 100,170	4570	Ψ 117,000	Ψ 1,2-11	770		
Sanborn Drive/Thunder Mountain Road Overlay (ST-02)		Capital Reserves	\$	623,915		122%	\$ 70,490		105%		
	Project Total	Grant	\$ \$	353,454 977,369		124% 123%	\$ - \$ 70,490		N/A 105%		
Shelby Drive/Sunset Drive Improvements (ST-04)		Grant	\$	1,000,000		29%	\$ 800,000		14%		
		Wastewater Fees Capital Reserves	\$	227,500 842,303	\$ 227,500	100% 81%	\$ 227,500 \$ 549,450	\$ 227,500	100%		
	Project Total	Ouplial Neselves	\$	2,069,803		58%	\$ 549,450 \$ 1,576,950		22%		
Forest Road/Ranger Road/SR 89A Intersection Improvements (ST-08)		Capital Reserves	\$	5,017,000	\$ -	0%	\$ 67,010	\$ -	0%		
Apple-Cedar Sidewalk (ST-09)		Capital Reserves	\$	64,920	\$ -	0%	\$ 64,920	\$ -	0%		
Wastewater											
SR179 Sewer Main Replacement (WW-01B)		Wastewater Fees	\$	2,289,748		76%	\$ 1,333,130		<1%		
Brewer Road Force Main Valve Replacements (WW-01C)		Wastewater Fees	\$	100,000		0%	\$ 63,080		0%		
Miscellaneous Rehabs/Replacements (WW-01D)		Wastewater Fees	\$	460,000		0%	\$ 40,000		0%		
Major Lift Station Upgrades (WW-01F)		Wastewater Fees Grant	\$	4,025,016 1,914,000		1% 0%	\$ 1,102,000 \$ -	\$ 5,169 \$ -	<1% N/A		
	Project Total	Equipment Replacement Reserve	\$	631,000 6,570,016		0% 0%		\$ - \$ 5,169	N/A <1%		
Juniper Lane Extension (WW-01H)	FIOJECT TOTAL	Wastewater Fees	\$	60,000		0%	\$ 1,102,000 \$ 60,000	· · · · · · · · · · · · · · · · · · ·	0%		
<u> </u>		Wastewater Fees	\$	2,005,983		97%	\$ 5,320		41%		
WWRP Lerriary Filter Ungrades (WW-02)		Wastewater Fees	\$	359,660		7%		\$ 2,107	N/A		
WWRP Tertiary Filter Upgrades (WW-02) WWRP Odor Control (WW-05) (estimated to resume in FY2024)			Ψ	555,000	÷ 24,000	1 /0		· -			
WWRP Odor Control (WW-05) (estimated to resume in FY2024)				10 621 200	\$ 5,477,609	52%		s -	N/A		
WWRP Odor Control (WW-05) (estimated to resume in FY2024) WWRP Recharge Wells (WW-06) (estimated to resume in FY2026)		Wastewater Fees	\$	10,621,299		52% 0%		\$ - \$ -			
WWRP Odor Control (WW-05) (estimated to resume in FY2024) WWRP Recharge Wells (WW-06) (estimated to resume in FY2026) WWRP Reservoir Liner Replacement (WW-07)			\$	1,050,000	\$ -	52% 0% 0%	\$ 286,970	\$ -	N/A 0% 0%		
WWRP Odor Control (WW-05) (estimated to resume in FY2024) WWRP Recharge Wells (WW-06) (estimated to resume in FY2026)		Wastewater Fees Wastewater Fees			\$ - \$ -	0%		\$ - \$ -	0%		