

10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS:

10a. Profile Code	10b. Experience	10c. Revenue Index Number (see below)

PROFESSIONAL SERVICES REVENUE INDEX NUMBER

- |   |   |
|---|---|
| 1. Less than \$100,000                  | 6. \$2 million to less than \$5 million   |
| 2. \$100,000 to less than \$250,000     | 7. \$5 million to less than \$10 million  |
| 3. \$250,000 to less than \$500,000     | 8. \$10 million to less than \$25 million |
| 4. \$500,000 to less than \$1 million   | 9. \$25 million to less than \$50 million |
| 5. \$1 million to less than \$2 million | 10. \$50 million or greater               |

11. ANNUAL PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS:

(Insert revenue index number shown above)

	2020	2021	2022
11a. Arizona Work:			
11b. Yavapai County Work:			
11c. Coconino County Work:			
11d. City of Sedona Work:			
11e. Total Non-Federal Work for total firm:			
11f. Federal Work			