



**CITY OF SEDONA**  
**Partnership for a Fiber Optic Network**  
**RFI No. 2022/23-007**

**ADDENDUM NO. 2**

May 9, 2023

To Whom It May Concern:

This addendum provides the following clarifications, changes, additions, deletions, or corrections to the RFI issued on March 21, 2023, and shall become part of the above referenced request for information. Please use this addendum to update your copy of the RFI.

**1. Submitted question:**

**QUESTION:** The RFI indicates that the potential area for the network is 19 square miles. Within this, are there certain areas (recreational, commercial, outdoors, parks) that the city is most keen on providing free public networks for? We're hoping to put specifics around the numbers of units recommended in our proposal, and having some sense of where the city is prioritizing public WiFi would be supportive.

**RESPONSE:** The City has not developed a specific list of areas where it might want Wi-Fi but is interested in hearing suggestions from RFI respondents.

**2. Submitted question:**

**QUESTION:** Related, the proposal indicates that the target is a solution providing a Gigabit or faster speed. We imagine that is for the residential and private elements-- correct to assume that in the public WiFi areas, 700 Mbps will do?

**RESPONSE:** The City does not have a specific speed requirement for Wi-Fi and is interested in what respondents suggest.

**3. Submitted question:**

**QUESTION:** RFI states: "Construct a fiber optic network in the City to pass most residents and businesses. There are a few roads and streets in the City that are remote with only a few homes, and the City will entertain a recommendation that does not cover locations that are extremely high-cost to serve." - Is there a specific % of homes + business covered as a target? Is the city expecting an option to cover these high-cost areas with alternative deployment or technology?

**RESPONSE:** The City does not think this is a significant percentage of homes and would not expect an ISP to build fiber to the most hard-to-reach locations.

**4. Submitted question:**

**QUESTION:** RFI states: "Affordable rates for low-income households." - Is there a specific threshold in mind for what qualifies as low income and what an affordable rate would be?

**RESPONSE:** The City does not have a specific requirement of low-income rates and wants to hear about each ISP's plan.

**5. Submitted question:**

QUESTION: RFI states: "Have an ISP provide the majority of the funding for the fiber optic network. The City will not consider responses where the City funds the entire network." - Is there an expected definition of majority at +51%?

RESPONSE: The City does not have a specific threshold in mind. To clarify, the City expects an ISP to put in a large majority of the funding and the City would not likely consider an option where the City contributed 49% of the funding.

**6. Submitted question:**

QUESTION: -will there be an option to get additional funding from future programs such as BEAD?

RESPONSE: The City does not believe there is any reasonable option for Sedona to qualify for BEAD funding.

**7. Submitted question:**

QUESTION: - Is there a working definition in place for which costs are to be considered part of the base network and which are to be considered customer home-related costs?

RESPONSE: The City does not distinguish between those two kinds of costs when considering the cost of the project.

**8. Submitted question:**

QUESTION: RFI states: "Partner with an ISP that operates a local business office."  
- Does this mean an existing office or is it a requirement that an office exist once the network is deployed?  
- What is the expected purpose of this office? Would it need to be customer-facing?

RESPONSE: It is the City's hope that an ISP will have a customer-facing business office. This is a goal, but not a requirement.

**9. Submitted question:**

QUESTION: RFI states: "Have Wi-Fi in parks and possibly other locations in the city."  
- Are there specific locations selected or in mind?  
- Is the wifi expected to be free or paid?

RESPONSE: The City does not have specific places in mind for Wi-Fi, or any preconceptions on how this might work. The City would work with a partner ISP to see if this is feasible.

**10. Submitted question:**

QUESTION: Are there any areas that the city is requiring or would desire an open access network (backbone for a WISP or public wifi to parks, etc.)

RESPONSE: The City has no specific requirements and is open to ideas from prospective ISP partners.

**11. Submitted question:**

QUESTION: RFI states "The City estimates that current utilities within City limits are roughly 75% underground and 25% on poles. What fiber construction methods would the ISP utilize?"  
- Our understanding is that Sedona heavily favors underground construction. Is the city envisioning changing this for the fiber deployment? Or would the general rule be that

aerial construction be limited to existing poles? Or even that existing poles are not available for use?

RESPONSE: The City's vision is that the fiber network would be buried where other utilities are currently buried. The City would not require this where there are existing poles.

**12. Submitted question:**

QUESTION: - If underground deployment is only alternative or at very heavily favored, is the city envisioning to provide any help in lowering the costs associated with trenching and rock-boring? (For example, "dig-once" rules, regulatory speed-track, etc.)

RESPONSE: The City is open to suggestions on what an ISP partner needs to make this work and ways that the City can make it easier to build the network.

**13. Submitted question:**

QUESTION: RFI states: "The City is interested in creating a private network to connect City facilities. Describe how this goal may be achieved with the ISP's recommendations."  
- Do you have a list of city facilities that should be connected? and does the city desire a lit or dark fiber service?

RESPONSE: The City does not have a specific list but will develop and provide a list with a potential partner. The City does not have a preference between lit or dark fiber.

**14. Submitted question:**

QUESTION: Does the City have any existing duct that they would allow colocation or joint use to help reduce multiple digs and expedite broadband deployment?

RESPONSE: The City owns a small section of duct along Highway 179 that was created when the City did sewer work a few years ago. The City is also looking at another small section along the new section of Forest Rd.

**15. Submitted question:**

QUESTION: Will the city provide waivers or specialized pricing for ROW and joint-use under this RFX to providers that are selected to build services?

RESPONSE: The City wants to make it easy for an ISP partner to build the fiber network and will negotiate these, and related issues with an ISP partner.

**16. Submitted question:**

QUESTION: Will the City be selecting a single provider, or consider multiple providers for the coverage area under this RFX?

RESPONSE: The City is open to proposals that are filed jointly by multiple parties as long as the proposal meets our goals.

**[End of Addendum No. 2]**