



# Sedona, AZ Transaction Privilege and Use Tax Administration

Business License
Administration
Compliance Program

RDS wholly-owned subsidiary of Portfolio Recovery Associates (NASDAQ: PRAA) November 1, 2010



## Why did the City decide to self collect?

- Improved communication with administrative agent
- Level the playing field for taypayers
- Direct control of sales tax revenues
- Controlled access to taxpayer data (updated daily)
- Daily distribution of revenues
- Detailed reporting (expanded access)
  - Positively impacts cash flow, forecasting and economic development



## Who is RDS?

RDS is a government services company that provides administrative, management and back-office revenue enhancement support services to state and local government in the areas of tax administration, revenue discovery/recovery, compliance audit examination and delinquent tax receivables collection.



## Why RDS?

- 25+ years tax administration & "government-only" experience
- Currently manage 780+ service contracts for back-office tax processing, compliance, auditing and delinquent management for 490+ government clients
- Process \$740M in annual business tax revenue representing 2.4M (1M online) transactions and 405K unique tax returns
- 2005; acquired by Norfolk, VA-based, Portfolio Recovery Associates (NASDAQ: PRAA)
- Undertake annual SAS 70, Type II operations, process & funds disbursement audit; governed by Sarbanes-Oxley Act of 2002
- Developed robust, proprietary, multi-jurisdictional, multi-state, multi-tax administration and discovery system
- Partnered with Arizona League of Municipalities



## **Government Contract Experience**

#### Administration

- Partnered with Bullhead City, AZ for the administration of Transaction Privilege and Use tax since March 2009
- 255+ monthly sales/use tax processing, collection & funds disbursement contracts
- 130+ annual business license/occupation taxes processing, collection & funds disbursement contracts (California, Alabama, Georgia and Louisiana)
- 175+ insurance premium tax (IPT) administration contracts
- Occupational tax collection & funds disbursement contract for Fulton County, GA (pop: 960,000)

**Discovery/Recovery:** 100+ contracts; (Generated \$25M+ in forward flow revenue)

Compliance Auditing: 280+ contracts driving millions in discoveries

**Tax Receivables Collection:** Millions in collections



## **Benefits of Self Administration to Business Community**

- Taxpayer Support
  - Toll free number (866) 940-7660 (7:30 to 4:30 MST Monday through Friday)
  - Email support: <u>azsupport@revds.com</u>
  - Web address: <u>www.revds.com</u>
- Tax Filing
  - Customized forms mailed every quarter
  - Voluntary online filing and pay available February 1, 2011
    - Filing history available at any time
  - Form available online at www.revds.com
  - RDS account review to determine if business qualifies for quarterly filing



## **Introduction Package to Businesses**

- During the month of December, you will receive the following Documents from RDS
  - Important Tax Notice
  - Advisory/Newsletter
  - Three Customized Forms and Instructions (Forms will be labeled for tax periods January – February – March.)
  - Online Filing Introduction Package







December 1, 2010

Dear Business Owner / Tax Manager:

#### \*\*IMPORTANT TAX INFORMATION FOR THE CITY OF SEDONA, AZ\*

The Sedona City Council voted to collect its own sales taxes (transaction privilege tax returns) and end its collection agreement with the Arizona Department of Revenue (AZDOR) effective December 31, 2010. The City of Sedona chose Revenue Discovery Systems (RDS) as a partner to assist the City of Sedona staff in the self collection tasks. Taxpayers will begin filing their tax returns and remitting tax payments to RDS on behalf of the City of Sedona beginning with the reporting period ending January 31, 2011 (with a due date of February 20, 2011).

Enclosed you will find three customized sales tax returns (transaction privilege tax returns) and instructions, which should be completed and remitted along with your tax payment each mointh. To encourage environmental conservation efforts and to simplify tax filing, we will offer a voluntary online file and pay option for the City of Sedona effective February 1, 2011. This free service allows you to register, file and pay your taxes online the same day. For your convenience, your online filing history will be stored so that you can view it at any time. To take advantage of this option, please visit <a href="https://www.revds.com">www.revds.com</a>. RDS will mail new forms and an Advisory each quarter to those taxpayers who do not wish to utilize the online filing option. In addition, downloadable forms are available online.

We ask that you begin utilizing the enclosed customized forms or filing online with your January 2011 taxes that are due on or before February 20<sup>th</sup>. Failure to do so may result in a delinquency notification. Please review the enclosed forms and contact our office immediately if any changes to your account information need to be made. This will ensure timely receipt of your payment and avoid any unnecessary delinquent tax notifications.

Please update your accounting system and/or notify your business' tax preparer to mail all tax remittances and correspondence for the City of Sedona to the following address effective tax period January 2011:

RDS • AZ - Privilege Tax • PO Box 830725 • Birmingham, AL 35283-0725
Phone (866) 940-7660 • Fax (205) 423-4099 • Email: azsupport@revds.com • Website: www.revds.com

In addition to partnering with the City of Sedona to assist with the self-collection tasks of transaction privilege and use taxes, RDS will be working with the businesses operating in the City for issuance of their annual business licenses. Your business will be receiving an additional notification concerning the 2011 business license requirements within the next few days.

We are excited to have the opportunity to serve the City of Sedona business community. We are committed to making this transition from the Arizona Department of Revenue as seamless as possible and hope that you will work with us in this endeavor. We know you will have questions or perhaps require additional information, so please do not hesitate to contact taxpayer support at (866) 940-7660 Monday- Friday 7:30 am - 4:30 pm MST. You may also contact us via email at azsupport@revds.com.

For additional support, the City of Sedona is available to answer your questions. You may email the City at Salestax@SedonaAZ.gov.

Let's move the City of Sedona forward together!

Sincerely, RDS Client and Tax

RDS Client and Taxpayer Support

City of Sedona
Office Location: 102 Roadrunner Drive, Sedona, AZ
Mailing Address:
All Tax Returns and Tax Payments to be Mailed to RDS

Revenue Discovery Systems
Office Location: 2317 Third Avenue North, Suite 200
Remittance and Tax Return Filing Address: Sales Tax Division
P.O. Box 830725 - Bimmingham, AL 35283-0725
Phone (886) 940-7660 • Fax (205) 423-4087





#### Arizona Advisory RDS Administered Municipalities

Dec 2010 / Jan 2010 / Feb 2010

#### IMPORTANT TAX NOTICE FOR THE CITY OF SEDONA, AZ

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Taxpayers will begin filing their tax returns and remitting tax payments to RDS on behalf of the City of Sedona beginning with the reporting period ending January 31, 2011 (with a due date of February 20, 2011).

#### BUSINESS LICENSE NOTIFICATION FOR THE CITY OF SEDONA, AZ

In addition to partnering with the City of Sedona to assist with the self-collection tasks of transaction privilege and use taxes, RDS is working with the businesses operating in the City for issuance of their annual business licenses.

If you have not received information concerning the 2011 Business License requirements, please contact Taxpayer Support immediately at (866) 940-7660 or at azsupport@revds.com.

#### **CURRENT RATES**

For a complete rate listing for RDS administered municipalities, please visit our website at www.revds.com.

#### 4001 Bullhead City, AZ

Transaction Privilege Tax (TPT) = 2% (Exceptions: Contracting -Contractors, Mining-Metals and Jet Fuel Tax) See rate sheet for all rates,

Use Tax-Utilities = 2% Use Tax-Purchases = 2% Jet Fuel Use Tax = \$ 0.03 / gal

Bed Tax/Transient Occupancy Tax = 3%

4002 City of Sedona, AZ located in Coconino County Remit to RDS effective tax period January 2011 (taxes due by February 20<sup>th</sup>).

Transaction Privilege Tax (TPT) = 3% Use Tax = 3% Hotel / Motel (Additional Tax) = 3%

4003 City of Sedona, AZ located in Yavapai County Remit to RDS effective tax period January 2011 (taxes due by February 20<sup>th</sup>).

Transaction Privilege Tax (TPT) = 3% Use Tax = 3% Hotel / Motel (Additional Tax) = 3%

#### PENALTIES ARE EXPENSIVE!

Please Remember: The due date for Sales and Use Tax is the 20<sup>th</sup>. Penalties and Interest are applied to late payments as well as underpaid taxes.

#### File Your Taxes Online!

- ✓ Paperless
- ✓ Safe
- ✓ Easy
- √ Fast
- ✓ Secure
- √ Free to Use

RDS is making it easier for taxpayers to voluntarily remit their Arizona Transaction Privilege and Use Tax online.

Voluntary Online Filing Is Just A Click Away!

Visit <u>www.revds.com</u> to get started!

#### SCHEDULE A – DEDUCTIONS FORM

If you take deductions on your ransaction Privilege and Use Tax Return, you <u>must</u> include a Schedule A deductions form with your tax payment. Failure to file a Schedule A may result in an invoice for underpayment of taxes. Please remember to total your deductions on the Schedule A form.

#### TAXPAYER SUPPORT

RDS' friendly representatives are available to answer your questions regarding your RDS account.

In addition, assistance is available if you have questions about Arizona Transaction Privilege or Use Tax for RDS administered municipalities.

Please contact Taxpayer Support toll free at (888) 940-7880 Monday through Friday, 7:30 am – 4:30 pm MST. You may also contact us via email at <a href="mailto:azsupport@revds.com">azsupport@revds.com</a>.

#### ONLINE FILING AVAILABLE • VISIT $\underline{WWW.REVDS.COM}$ TO GET STARTED TODAY!





revenue discovery systems Árizona

<Taxpayer Name>

<DBA Name> <Address1>

<Address2>

<City, State Zip>

Transaction	Privilege	and	Use	Tax	Return

RDS • Attn: AZ - Privilege Tax PO Box 830725 • Birmingham, AL 35283-0725 Phone (866) 940-7660 • Fax (205) 423-4099

Email: azsupport@revds.com Website: www.revds.com • Online Filing: www.salestaxonline.com

RDS Account #: Tax Period Covered:	Total Amount Remitted with This Return:
Due Date:  Quarterly / Annual Filers check here (must be pre-approved)	MAKE CHECK PAYABLE TO: RDs - ARIZONA Do not staple or tape payment to your return. Do not send cash.
Check Here If Business Has Closed Check Here For Address Change	New Address:
THIS RETURN MUST BE FILED EVEN IF YOU HAVE	NO TAXES TO REPORT.
Check Box if there is no income to report, and sign at the bottom. This return	n must be filed even if you have no taxes to repor

Note: If you list an amount in column 2 for deductions, you must provide a completed Schedule A Deduction Form. The total listed on your tax form must match back to the total listed on your Schedule A. Fallure to do so could result in penalties and interest.

	_	Bu	00	Column 1	Column 2	Column 3	Column 4	Column 5	Column 6
City/Town and Rate	Line	Business	Class Code	Gross Income	Less Deductions from Schedule A (must be attached)	=Taxable Income	Tax Due	Plus Penalty / Interest	-Tax Amount
	1					#			
	2				4 4	h_	P*		
	3								
	4		-46	Hib.					
	5		4		₩	P			
	6	-4	7"	#	#				
	7	$\blacksquare$	Á		#				
	8	P	#	#					
	9		#		₩				
offf	10		A						
4	11				- Hillian				
4	12	Ŧ	M						
All	13	4			P				
	14		#						
	15		Ą	#					
	16			Total From Additi	onal Pages (Must be atta	ached)		Plus (+)	
#	17			Enter Excess City	y/Town Tax Collected			Plus (+)	
4	18				Column 6, Lines 1 Thro	ugh 15)		Equals (=)	
	19			Enter Net Amoun					
	20			Enter Total Amou	int Paid				I

Under penalties of perjury, I declare that I have examined this return and to the best of my knowledge and belief it is true, correct and complete. Declaration of preparer (other

than taxpayor) is based on an information of which proparer has any	anomeoge.			
Taxpayer's Signature:	Date:	Telephone:	Fax:	
Print Taxpayer's Name:	Email:		FEIN:	
Paid Preparer's Signature:	Print Paid P	reparer's Name:		

A SIGNATURE IS REQUIRED TO MAKE THIS TAX RETURN VALID. . Please send the original tax return with remittance to the address shown above.

Please make check payable to: RDS – ARIZONA = (Do not staple or tape payment to your return. Do not send cash.)

\*\*RECIONAL TO NOT BE ARIZONA = (Do not staple or tape payment to your return. Do not send cash.)

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#### Instructions for Filing Arizona Transaction Privilege and Use Tax

File Your Taxes Online! Paperless Filing is Available! Visit www.revds.com to get started today!

- For questions regarding your RDS account or Arizona Transaction Privilege and Use Tax for RDS administered municipalities, contact one of our friendly RDS representatives toll free at (866) 940-7660 or by emailing azsupport@revds.com.
- azsupport@revds.com.
  Downloadable forms and a listing of tax rates for municipalities administered by RDS are listed on the RDS website at www.revds.com.
- Businesses with income subject to transaction privilege tax must file a Transaction Privilege Tax form. Tax rates vary by municipality. See rate sheet for additional information.
- Voluntary online filing is available. To utilize the online filing application, simply visit our website at <a href="www.revds.com">www.revds.com</a> to get started
- If you elect not to use online filing for your Arizona Transaction Privilege and Use tax online, you must use this form for filing any RDS administered Arizona, municipalities. For a current listing of RDS administered municipalities, visit our website at <a href="https://www.revds.com">www.revds.com</a>.
- Taxes are due monthly on the 20<sup>th</sup> of the month following the collection month. (Example: March taxes are due on or before April 20<sup>th</sup>.)
- Check the applicable box in the middle of the form if there is not income to report, and sign at the bottom.
- Step 1 Confirm that your correct business name and contact info are on the form.
- Step 2 Mark the period for which you are filing (if the form is not preprinted). Quarterly flers must be qualified to file quarterly returns. Gross income must be between \$5,000 and \$50,000 per year, Annual filers must have less than \$5,000 gross income per year, Contact an RDS representative to request a change infiling frequency. Any filing frequency other than Monthly must be pre-approved.
- Step 3 Region Code:
   Bullhead City = BHC
   Sedona = SE
- Step 4 City/Town: Write the municipality's name on the form. Include Tax Rate if not preprinted.
- the form. Include Tax Rate if not preprinted.
   Step 5 Business Description Code: This code is used to identify the type of tax that your business should remit. (Examples: Privilege Tax-00, Use Tax-02.) See rate sheet for additional information.
- Step 6 Business Class Code: You must indicate at least one business class. (Examples: Hotel/Motel-25, Retail-17, etc.) See rate sheet for additional information.
- Step 7 Gross Income (Column 1): Enter the gross income in Column 1 for each reported Business Class Code and City/Town. You must enter the gross amount of money, cash or other consideration you received during the reporting period for which you are filing (if using the cash receipts basis of accounting) or the total amount of revenue you invoiced, billed or otherwise recognized during the reporting period for which you are filing (if using the accrual

- basis of accounting). For both methods of reporting, the amount reported in Column 1 must be the gross income including the tax amount collected.
- Step 8 Less Deductions (Column 2): Enter the portion
  of the reported gross receipts from Column 1 that is
  deductable or considered exempt income. Please complete
  and attach Schedule A to itemize all deductions.
- Step 9 Taxable Income (Column 3): Subtract column 2 (Less Deductions) from Column 1 (Gross Income). Enter the result in Column 3 (Taxable Income). This is the net income that is subject to tax.
- Step 10 Tax Due (Column 4): Multiply the Tax Rate by the Taxable Income. Calculate each line separately.
- Step 11 Add Penalty & Interest if Applicable (Column 5): Pursuant to Arizona law, returns that are filed late are assessed a late filing penalty. There is an ADDITIONAL penalty for late payments.
  - Late Filing Penalty: Calculated at 5% per month or any portion of a month up to a maximum of 25% of the amount of tax due.
  - Late Payment Penalty. Calculated at 10%. The maximum total of the two penalties cannot exceed 25% of the tax due.
  - Interest: Interest is calculated at the Federal Short Term rate plus 3 percentage points. On January 1 of each year outstanding interest is added to the principal tax due and accrues interest pursuant to tax code Sec. 3.16.540
- Step 12 Total from Additional Pages: If you had to use additional lines on another page to calculate taxes due, please enter the total from the additional pages in this section.
- Step 13 Enter Excess Tax Collected: Other excess City/Town tax collected/charged should be entered on this line.
- Step 14 Grand Total: (Add Column 6, lines 1 through
- Step 15 Enter Net Amount Due: Should be the same as the Grand total.
- Step 16 Enter Total Amount Paid: Enter total amount being paid. This amount should equal your check amount. Please confirm this amount at the top of the remittance form in the "Total Amount Remitted with This Return" box.
- Step 17 Sign and Date the form. A signature is required to make the tax return valid.
- Checks should be made payable to: RDS Arizona.
  Please do not staple or tape payment to this form. Do not send cash
- Step 18 Remit tax return with payment to:

RDS Attn: AZ – Privilege Tax PO Box 830725 Birmingham, AL 35283-0725

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## Schedule A Deductions Worksheet Arizona Transaction Privilege and Use Tax

RDS Account #:	Please total your deductions below, and enter the total amount here:
	\$
Schedule A Instructions:	

The deduction amounts that have been listed on the lines in Column 2 of the Transaction Privilege and Use Tax Return must be itemized by category for each Region Code and Business Class reported. The total of the amounts listed in Schedule A must equal the total of the Deduction Amounts listed on the tax return in Column 2 for each Region Code/Business Class.

Examples of deduction codes for itemizing deductions are listed below. Some of the codes may be used for more than one business classification. For additional questions, please reference the Arizona Model City Tax Code. For a more complete listing of deduction codes, please visit our website at www.revds.com.

111111111			Business Class Description	Business Class Description	Business Class Description	Business Class Description	Business Class Description
Region	Deductions	Code		¥			₹:
ALTERNATIVE A	2		122		AIII	i 8	
			Vite-		41117		
	8		THE STATE OF THE S	The same of	All P	8 3	
	3		4		All P	di .	
			- 4		4111	7	
					. 4		
	3					8	
		ATT.	The contract of	ATT.	#	×	
	Please total y	our deduct	ions, and enter the	total amount in the	e box provided at t	the top of the page	
	SAMPLE:		17- Retail	15 - Contracting			
SE	Resale	503	\$0.00	Q.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		1 8	
SE	Prime Contractor	502		\$0.00		3	

#### Commonly Used Deduction Codes

Description	Code
RESALE; Sales for Resale	503
TAX collected or factored	551
OTHER CITY deductions (use when specific deduction is not listed on complete listing)	888

#### Deductions for Sellers:

(Purchasers are not allowed to claim 1911 de	Juctions)
Description	Co

Description	Code
Prime Contractor: 35% reduction (= Gross Receipts – Statutory Deductions × 35%)	502
Sub- Contracting Income	550
JOB PRINTING: Actual postage and freight expenses separately stated on	561
FUEL: SALES of alternative fuels used to propel a motor vehicle	509
INTERNET ACCESS: SALES of Internet access by a Telecommunications business.	517

Description	Code
INTERSTATE COMMERCE: Sales made in interstate commerce	504
LOTTERY TICKETS: A retailer's SALES of lottery tickets	521
Machinery & Equipment used directly in manufacturing, processing, fabricating, printing	522
MEDICAL EQUIPMENT, including eyeglasses, hearing aids, DME, prosthetic appliances	526
MEMBERSHIPS (Class 12 only): Health, fitness, or private recreational establishments; Monthly or longer	527
PRESCRIPTION DRUGS or prescribed medical oxygen including equipment	536
SEEDS and other propagating material sold to COMMERCIAL AGRICULTURE business	537
SERVICES provided in connection with retail sales	549
WARRANTIES or service contracts	542

For a more complete listing of deduction codes, please visit our website at www.revds.com.

200-2000. Prese conduct to extract the contract to the contrac



## Voluntary Online Filing Available

- **✓ No More Paper Forms** 
  - **✓ No Additional Cost** 
    - ✓ Safe
    - **✓** Secure
    - ✓ Easy to Use
- **✓ Pay by ACH Debit or Credit Card** 
  - **✓ Filing History Saved Online**

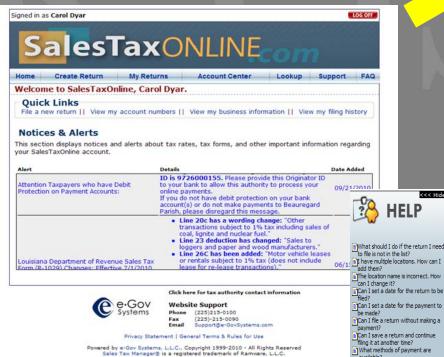




## Online Filing Available! Free ~ Easy to Use ~ Safe~ Fast www.salestaxonline.com







## File Your Return by Following a Series of Simple Steps!

#### **Home Page**

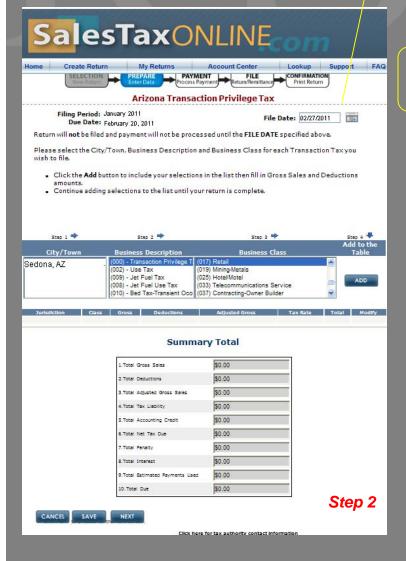
- •File a new return
- View online history
- Change username/password
- Set up new users
- Look up rates
- Contact Taxpayer Support
- FAQ's

What methods of payment are available?

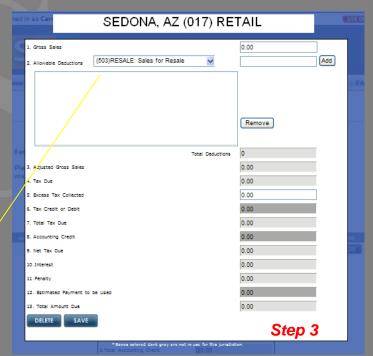


Click here for tax authority contact information

Select the date that you want your payment to be submitted.



Enter your individualized deductions.







## Questions?

Taxpayer Support is also available at (866) 940-7660 (MST 7:30 a.m. – 4:30 p.m.) or by emailing azsupport@revds.com.

The End